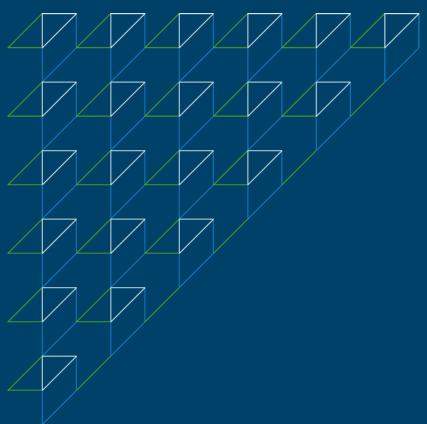


Market Reports

Week Ending 22 December 2016



Definitions





Definitions

Nationality	Investor Type	Description
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

Highlights

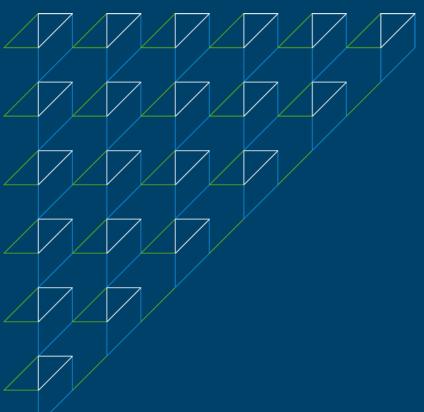


The total value of shares traded for the week ending 22 December 2016 amounted to SAR 21.25 billion, decreasing by 23.39% over the previous week; while total stock market capitalization reached SAR 1,655.69 billion at the end of this period, decreasing by 0.19% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 20.62 billion representing 97.08% of total buying activity, and sales of SAR 20.18 billion representing 94.97% of total selling activity. Total ownership of "Saudi Investors" stood at 93.44% of total market capitalization as of 22 December 2016, representing an increase of 0.01% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.161 billion representing 0.76% of total buying activity, and sales of SAR 0.260 billion representing 1.23% of total selling activity. Total ownership of "GCC Investors" stood at 2.26% of total market capitalization as of 22 December 2016, representing an increase of 0.002% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.460 billion representing 2.17% of total buying activity, and sales of SAR 0.808 billion representing 3.80% of total selling activity. Total ownership of "Foreign Investors" stood at 4.29% of total market capitalization as of 22 December 2016, representing a decrease of 0.02% from the previous week.

Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell
	Individuals:						
	Retail	9,683,794,812	45.58%	10,503,386,435	49.44%	-819,591,623	-3.86%
	HNWIs	6,745,693,350	31.75%	6,950,203,877	32.71%	-204,510,528	-0.96%
	IPIs	590,489,697	2.78%	895,753,790	4.22%	-305,264,094	-1.44%
	Individual DPMs	190,136,434	0.89%	164,005,467	0.77%	26,130,967	0.12%
	Sub Total (Individuals)	17,210,114,292	81.01%	18,513,349,569	87.14%	-1,303,235,277	-6.13%
Saudi	Institutions:						
	Corporates	994,675,169	4.68%	543,970,116	2.56%	450,705,052	2.12%
	Mutual Funds	1,875,568,581	8.83%	586,881,560	2.76%	1,288,687,021	6.07%
	GRE's	165,431,115	0.78%	300,113,869	1.41%	-134,682,753	-0.63%
	Institution DPMs	377,924,364	1.78%	232,157,726	1.09%	145,766,637	0.69%
	Sub Total (Institutions)	3,413,599,229	16.07%	1,663,123,272	7.83%	1,750,475,957	8.24%
	Total Saudi Investors	20,623,713,521	97.08%	20,176,472,841	94.97%	447,240,680	2.11%
	Individuals	34,669,373	0.16%	26,748,297	0.13%	7,921,076	0.04%
	Institutions	120,728,667	0.57%	230,792,101	1.09%	-110,063,435	-0.52%
GCC	GCC DPMs	5,427,806	0.03%	2,764,990	0.01%	2,662,817	0.01%
	Total GCC Investors	160,825,846	0.76%	260,305,388	1.23%	-99,479,542	-0.47%
	SWAP Holders	119,699,904	0.56%	464,183,650	2.18%	-344,483,746	-1.62%
Foreign	Foreign Residents	313,873,378	1.48%	333,784,747	1.57%	-19,911,369	-0.09%
	QFIs	26,915,264	0.13%	10,206,898	0.05%	16,708,366	0.08%
	Foreign DPMs	0	0.00%	74,388	0.00%	-74,388	0.00%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	460,488,546	2.17%	808,249,684	3.80%	-347,761,138	-1.64%
Frand T	otal	21,245,027,912	100.00%	21,245,027,912	100.00%		



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,466,997,000	21.03%	3,430,904,556	16.15%	1,036,092,4	44 4.88%		
Non-Institutional	16,778,030,912	78.97%	17,814,123,356	83.85%	-1,036,092,4	-4.88%		
Grand Total	21,245,027,912	100.00%	21,245,027,912	100.00%				

Definitions

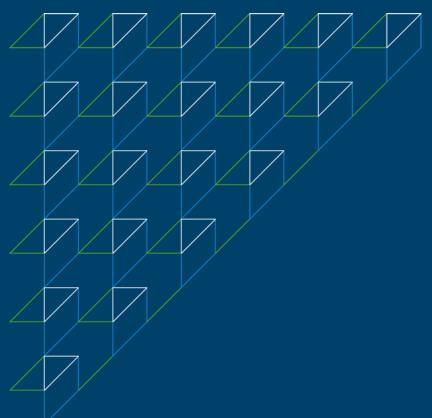
Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Stock Market Ownership Breakdown





Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 15 December 2016		As of 22 December 2016		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals:						
	Retail	75,588,523,424	4.56%	75,882,292,934	4.58%	293,769,510	0.03%
	HNWIs	132,315,426,071	7.98%	132,029,920,450	7.97%	-285,505,621	0.00%
	IPIs	264,516,087,592	15.95%	262,019,581,485	15.83%	-2,496,506,107	-0.12%
	Individual DPMs	4,697,282,289	0.28%	4,705,882,505	0.28%	8,600,216	0.00%
	Sub Total (Individuals)	477,117,319,376	28.76%	474,637,677,373	28.67%	-2,479,642,002	-0.09%
Saudi	Institutions:						
	Corporates	286,339,119,655	17.26%	286,291,963,054	17.29%	-47,156,601	0.03%
	Mutual Funds	84,806,834,422	5.11%	85,796,450,876	5.18%	989,616,454	0.07%
	GRE's	655,888,471,249	39.54%	654,578,648,755	39.53%	-1,309,822,493	0.00%
	Institution DPMs	45,783,747,746	2.76%	45,858,649,631	2.77%	74,901,884	0.01%
	Sub Total (Institutions)	1,072,818,173,072	64.67%	1,072,525,712,316	64.78%	-292,460,756	0.11%
	Total Saudi Investors	1,549,935,492,447	93.43%	1,547,163,389,689	93.44%	-2,772,102,758	0.01%
	Individuals	2,935,932,584	0.18%	2,931,826,050	0.18%	-4,106,534	0.00%
	Institutions	33,840,692,901	2.04%	33,810,353,571	2.04%	-30,339,330	0.00%
GCC	GCC DPMs	706,563,466	0.04%	703,858,673	0.04%	-2,704,794	0.00%
	Total GCC Investors	37,483,188,951	2.26%	37,446,038,293	2.26%	-37,150,658	0.00%
	SWAP Holders	15,924,429,762	0.96%	15,193,543,640	0.92%	-730,886,122	-0.04%
	Foreign Residents	4,454,694,305	0.27%	4,466,142,926	0.27%	11,448,621	0.00%
Foreign	QFIs	1,619,680,891	0.10%	1,951,330,509	0.12%	331,649,618	0.02%
	Foreign DPMs	6,564,284	0.00%	6,484,595	0.00%	-79,689	0.00%
	Strategic Partners	49,486,105,842	2.98%	49,467,814,658	2.99%	-18,291,184	0.00%
	Total Foreign Investors	71,491,475,085	4.31%	71,085,316,329	4.29%	-406,158,755	-0.02%
Grand Total		1,658,910,156,483	100.00%	1,655,694,744,312	100.00%	-3,215,412,171	



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification								
	As of 15 December 2016		As of 22 December 2016		Weekly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)		
Institutional	1,443,615,580,100	87.02%	1,440,384,561,953	87.00%	-3,231,018,147	-0.03%		
Non-Institutional	215,294,576,383	12.98%	215,310,182,359	13.00%	15,605,976	0.03%		
Grand Total	1,658,910,156,483	100.00%	1,655,694,744,312	100.00%	-3,215,412,171			

Definitions

Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

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Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



