

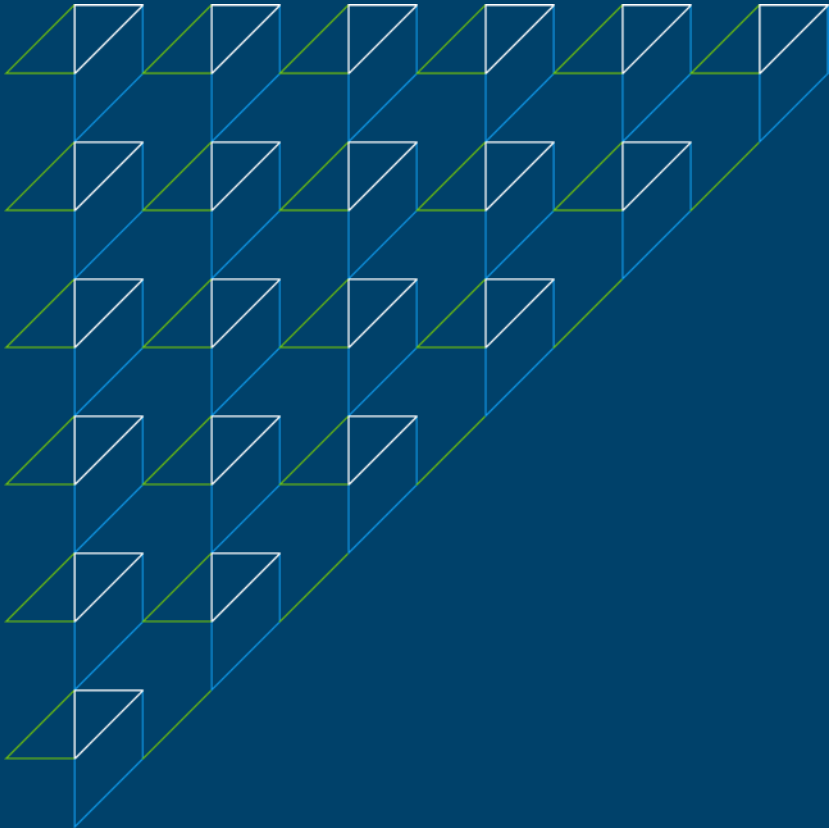
Monthly Stock Market Ownership and Trading Activity Report

Market Reports

Month Ending 30 November 2017



Definitions



Monthly Stock Market Ownership and Trading Activity Report

Definitions

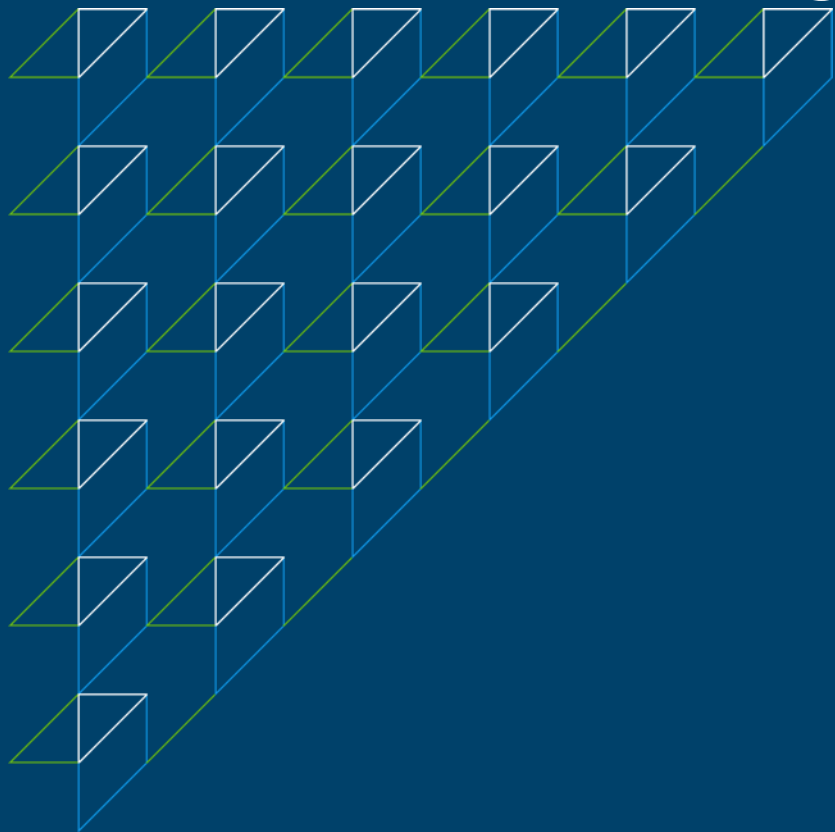
Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Highlights

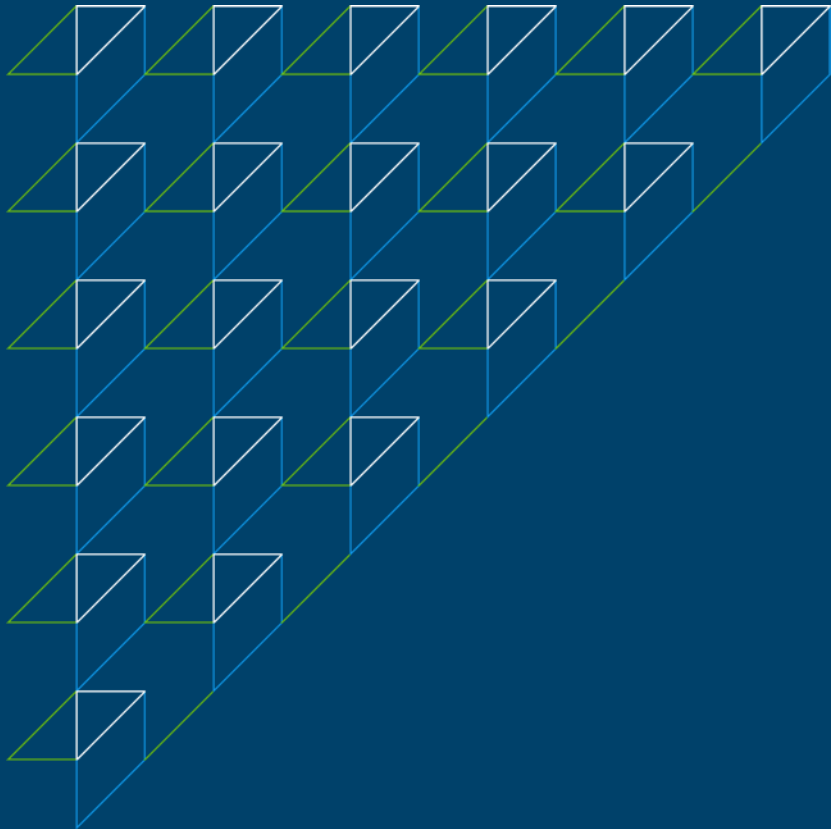


The total value of shares traded for the month ending 30 November 2017 amounted to SAR 75.24 billion, increasing by 13.04% over the previous month; while total stock market capitalization reached SAR 1,659.08 billion at the end of this period, increasing by 0.85% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 71.42 billion representing 94.92% of total buying activity, and sales of SAR 68.93 billion representing 91.60% of total selling activity. Total ownership of “Saudi Investors” stood at 93.83% of total market capitalization as of 30 November 2017, representing an increase of 0.13% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 1.09 billion representing 1.45% of total buying activity, and sales of SAR 1.96 billion representing 2.60% of total selling activity. Total ownership of “GCC Investors” stood at 2.01% of total market capitalization as of 30 November 2017, representing a decrease of 0.07% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 2.73 billion representing 3.62% of total buying activity, and sales of SAR 4.36 billion representing 5.80% of total selling activity. Total ownership of “Foreign Investors” stood at 4.16% of total market capitalization as of 30 November 2017 , representing a decrease of 0.06% from the previous month.



Main Market - Value Traded & Ownership Breakdown



Monthly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	27,555,203,154	36.62%	35,024,109,069	46.55%	-7,468,905,915	-9.93%
	HNWIs	23,028,649,457	30.60%	23,808,862,273	31.64%	-780,212,816	-1.04%
	IPIs	1,894,681,442	2.52%	3,464,639,460	4.60%	-1,569,958,018	-2.09%
	Individual DPMs	435,397,013	0.58%	747,081,984	0.99%	-311,684,971	-0.41%
	Sub Total (Individuals)	52,913,931,066	70.32%	63,044,692,787	83.79%	-10,130,761,721	-13.46%
	Institutions:						
	Corporates	8,288,478,880	11.02%	3,266,302,842	4.34%	5,022,176,038	6.67%
	Mutual Funds	9,557,741,150	12.70%	1,912,548,260	2.54%	7,645,192,890	10.16%
	GRE's	42,596,944	0.06%	5,423,768	0.01%	37,173,176	0.05%
	Institution DPMs	622,061,046	0.83%	696,375,452	0.93%	-74,314,405	-0.10%
	Sub Total (Institutions)	18,510,878,020	24.60%	5,880,650,321	7.82%	12,630,227,699	16.79%
Total Saudi Investors	71,424,809,086	94.92%	68,925,343,107	91.60%	2,499,465,978	3.32%	
GCC	Individuals	187,589,137	0.25%	354,578,758	0.47%	-166,989,621	-0.22%
	Institutions	905,454,119	1.20%	1,600,068,657	2.13%	-694,614,538	-0.92%
	GCC DPMs	1,473,975	0.00%	2,566,558	0.00%	-1,092,582	0.00%
	Total GCC Investors	1,094,517,231	1.45%	1,957,213,973	2.60%	-862,696,742	-1.15%
Foreign	SWAP Holders	480,772,053	0.64%	1,498,075,950	1.99%	-1,017,303,897	-1.35%
	Foreign Residents	926,114,886	1.23%	1,100,642,801	1.46%	-174,527,915	-0.23%
	QFIs	787,505,879	1.05%	1,405,152,422	1.87%	-617,646,543	-0.82%
	Foreign DPMs	531,045,385	0.71%	227,551,376	0.30%	303,494,009	0.40%
	Strategic Partners	0	0.00%	130,784,892	0.17%	-130,784,892	-0.17%
	Total Foreign Investors	2,725,438,203	3.62%	4,362,207,440	5.80%	-1,636,769,237	-2.18%
Grand Total		75,244,764,521	100.00%	75,244,764,521	100.00%		

Monthly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	23,547,207,887	31.29%	14,956,571,619	19.88%	8,590,636,268	11.42%
Non-Institutional	51,697,556,634	68.71%	60,288,192,902	80.12%	-8,590,636,268	-11.42%
Grand Total	75,244,764,521	100.00%	75,244,764,521	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 31 October 2017		As of 30 November 2017		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	68,865,750,832	4.19%	68,574,541,419	4.13%	-291,209,413	-0.05%
	HNWIs	130,438,090,836	7.93%	132,149,157,664	7.97%	1,711,066,828	0.04%
	IPIs	247,168,973,789	15.02%	238,133,601,512	14.35%	-9,035,372,278	-0.67%
	Individual DPMs	4,579,755,162	0.28%	4,274,085,552	0.26%	-305,669,610	-0.02%
	Sub Total (Individuals)	451,052,570,619	27.42%	443,131,386,147	26.71%	-7,921,184,472	-0.71%
	Institutions:						
	Corporates	269,086,913,462	16.36%	270,465,186,209	16.30%	1,378,272,747	-0.06%
	Mutual Funds	164,387,137,043	9.99%	170,338,689,396	10.27%	5,951,552,353	0.27%
	GRE's	608,467,810,542	36.99%	624,362,373,050	37.63%	15,894,562,507	0.65%
	Institution DPMs	48,449,393,483	2.95%	48,472,737,614	2.92%	23,344,131	-0.02%
	Sub Total (Institutions)	1,090,391,254,531	66.28%	1,113,638,986,270	67.12%	23,247,731,739	0.84%
Total Saudi Investors	1,541,443,825,149	93.70%	1,556,770,372,417	93.83%	15,326,547,267	0.13%	
GCC	Individuals	2,835,518,714	0.17%	2,689,350,945	0.16%	-146,167,768	-0.01%
	Institutions	30,863,389,181	1.88%	30,056,334,920	1.81%	-807,054,261	-0.06%
	GCC DPMs	535,068,845	0.03%	543,856,287	0.03%	8,787,442	0.00%
	Total GCC Investors	34,233,976,739	2.08%	33,289,542,152	2.01%	-944,434,587	-0.07%
Foreign	SWAP Holders	9,735,854,315	0.59%	8,728,450,070	0.53%	-1,007,404,245	-0.07%
	Foreign Residents	4,103,257,274	0.25%	4,027,474,921	0.24%	-75,782,352	-0.01%
	QFIs	7,152,482,341	0.43%	6,474,506,348	0.39%	-677,975,993	-0.04%
	Foreign DPMs	2,826,140,897	0.17%	3,214,194,452	0.19%	388,053,555	0.02%
	Strategic Partners	45,564,023,089	2.77%	46,578,099,978	2.81%	1,014,076,888	0.04%
	Total Foreign Investors	69,381,757,916	4.22%	69,022,725,768	4.16%	-359,032,147	-0.06%
Grand Total		1,645,059,559,805	100.00%	1,659,082,640,337	100.00%	14,023,080,533	

Monthly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification

Investor Classification	As of 31 October 2017		As of 30 November 2017		Monthly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,438,816,942,149	87.46%	1,451,642,115,388	87.50%	12,825,173,238	0.03%
Non-Institutional	206,242,617,655	12.54%	207,440,524,950	12.50%	1,197,907,295	-0.03%
Grand Total	1,645,059,559,805	100.00%	1,659,082,640,337	100.00%	14,023,080,533	

Definitions

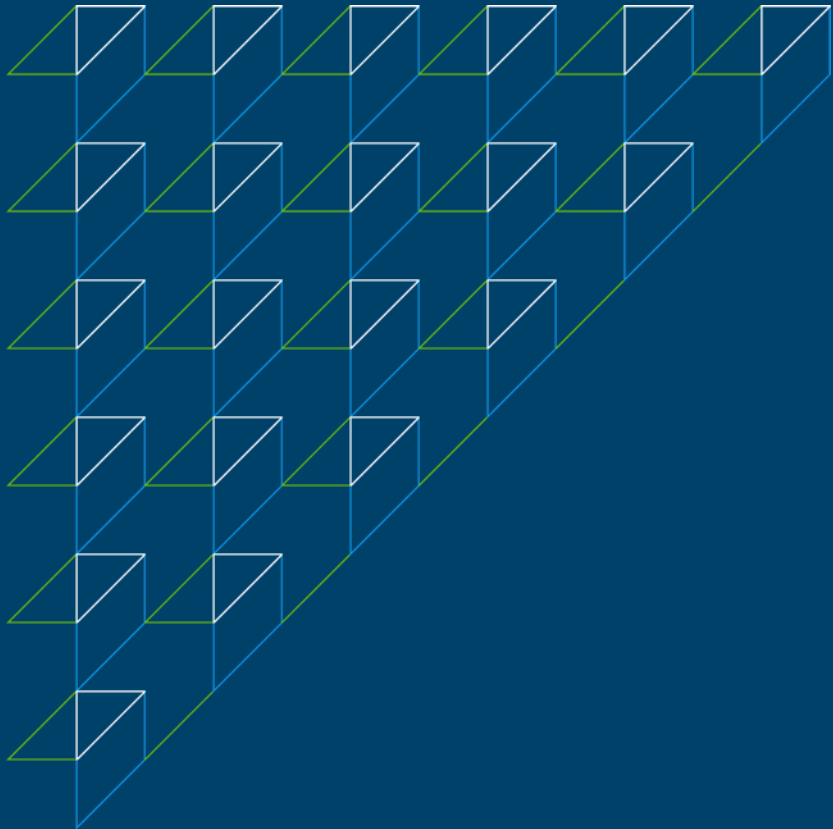
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Nomu-Parallel Market - Highlights

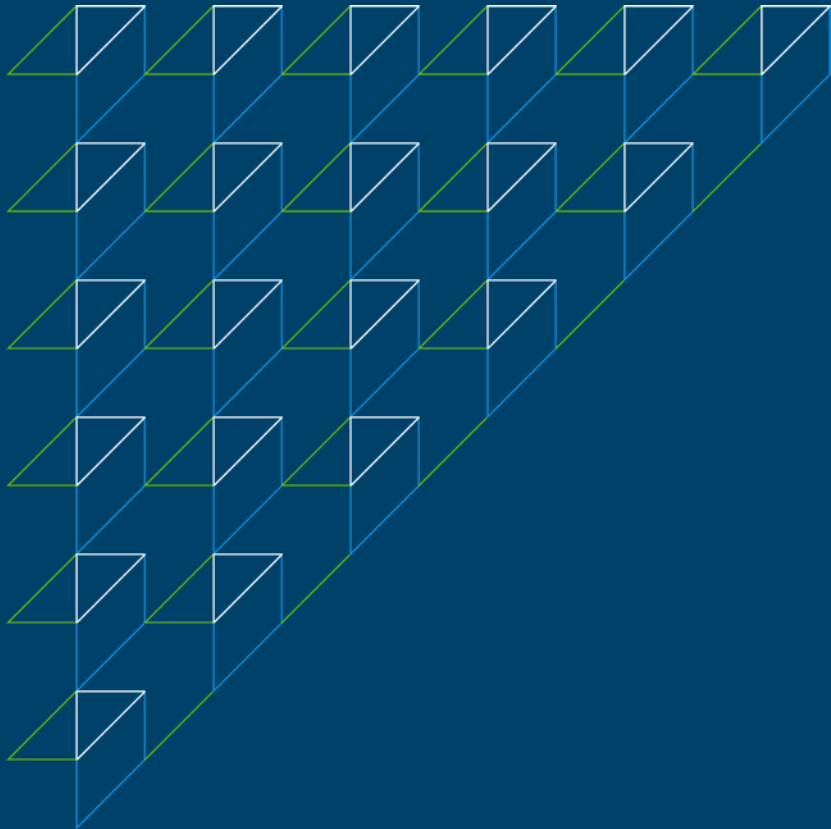


The total value of shares traded for the month ending 30 November 2017 amounted to SAR 31.38 million, decreasing by 7.65% over the previous month; while total stock market capitalization reached SAR 2,041.57 million at the end of this period, decreasing by 6.92% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 30.42 million representing 96.97% of total buying activity, and sales of SAR 30.91 million representing 98.53% of total selling activity. Total ownership of “Saudi Investors” stood at 99.08% of total market capitalization as of 30 November 2017, representing a decrease of 0.08% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 0.00 million representing 0.00% of total buying activity, and sales of SAR 0.00 million representing 0.00% of total selling activity. Total ownership of “GCC Investors” stood at 0.61% of total market capitalization as of 30 November 2017, representing an increase of 0.05% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 0.95 million representing 3.03% of total buying activity, and sales of SAR 0.46 million representing 1.47% of total selling activity. Total ownership of “Foreign Investors” stood at 0.31% of total market capitalization as of 30 November 2017, representing an increase of 0.03% from the previous month.



Nomu-Parallel Market - Value Traded & Ownership Breakdown



Monthly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	25,165,242	80.20%	22,525,172	71.79%	2,640,070	8.41%
	Corporates	4,533,146	14.45%	141,002	0.45%	4,392,144	14.00%
	Institution	726,589	2.32%	8,247,939	26.29%	-7,521,350	-23.97%
	Total Saudi Investors	30,424,977	96.97%	30,914,113	98.53%	-489,136	-1.56%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	407,216	1.30%	462,503	1.47%	-55,287	-0.18%
	QFIs	544,470	1.74%	47	0.00%	544,422	1.74%
	Total Foreign Investors	951,686	3.03%	462,550	1.47%	489,136	1.56%
Grand Total		31,376,663	100.00%	31,376,663	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	5,804,205	18.50%	8,388,989	26.74%	-2,584,784	-8.24%
Non-Institutional	25,572,458	81.50%	22,987,674	73.26%	2,584,784	8.24%
Grand Total	31,376,663	100.00%	31,376,663	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Monthly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 31 October 2017		As of 30 November 2017		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,950,092,800	88.91%	1,811,962,080	88.75%	-138,130,720	-0.16%
	Corporates	114,298,384	5.21%	106,882,555	5.24%	-7,415,829	0.02%
	Institution	110,408,142	5.03%	103,899,480	5.09%	-6,508,662	0.06%
	Total Saudi Investors	2,174,799,325	99.16%	2,022,744,114	99.08%	-152,055,211	-0.08%
GCC	Individuals	28,747	0.00%	25,629	0.00%	-3,118	0.00%
	Institutions	12,286,202	0.56%	12,483,632	0.61%	197,430	0.05%
	Total GCC Investors	12,314,949	0.56%	12,509,261	0.61%	194,312	0.05%
Foreign	SWAP Holders	188,787	0.01%	193,399	0.01%	4,613	0.00%
	Foreign Residents	3,344,820	0.15%	3,062,628	0.15%	-282,193	0.00%
	QFIs	2,645,123	0.12%	3,065,593	0.15%	420,470	0.03%
	Total Foreign Investors	6,178,731	0.28%	6,321,620	0.31%	142,889	0.03%
Grand Total		2,193,293,005	100.00%	2,041,574,995	100.00%	-151,718,010	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification							
Investor Classification	As of 31 October 2017		As of 30 November 2017		Monthly Change		
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Institutional	239,826,638	10.93%	226,524,659	11.10%	-13,301,979	0.16%	
Non-Institutional	1,953,466,367	89.07%	1,815,050,336	88.90%	-138,416,031	-0.16%	
Grand Total	2,193,293,005	100.00%	2,041,574,995	100.00%	-151,718,010		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

السوق المالية السعودية
Saudi Stock Exchange

تداول
Tadawul

Thank you

