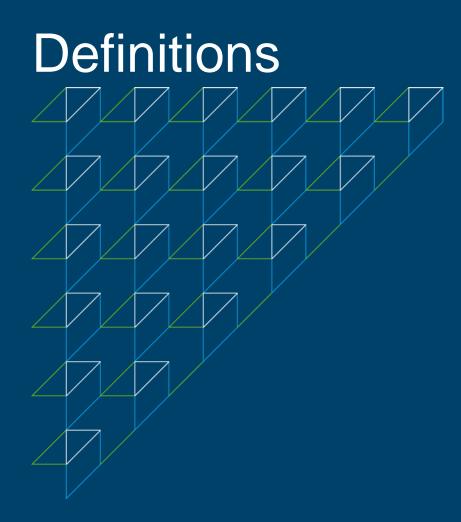
السوق المالية السعودية Saudi Stock Exchange

Weekly Stock Market Ownership and Trading Activity Report



Market Reports Week Ending 31 May 2018





Weekly Stock Market Ownership and Trading Activity Report Definitions



Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIS)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel

Individuals who fulfill any of the following:

Market Individual Investors

Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
Have an average portfolio size of SAR 10m for the preceding 12 months

- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown

Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)



		Buy		Sel	I	Net Value Traded		
Nationality	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
	Individuals:		• • •					
	Retail	4,945,473,931	30.74%	6,077,184,150	37.77%	-1,131,710,219	-7.03%	
	HNWIs	5,452,021,094	33.89%	5,460,202,295	33.94%	-8,181,201	-0.05%	
	IPIs	663,161,138	4.12%	959,017,488	5.96%	-295,856,350	-1.84%	
	Individual DPMs	200,117,342	1.24%	170,143,255	1.06%	29,974,087	0.19%	
	Sub Total (Individuals)	11,260,773,505	69.99%	12,666,547,188	78.73%	-1,405,773,683	-8.74%	
Saudi	Institutions:							
	Corporates	2,356,898,280	14.65%	1,084,615,755	6.74%	1,272,282,525	7.91%	
	Mutual Funds	801,960,892	4.98%	592,029,016	3.68%	209,931,876	1.30%	
	GRE's	0	0.00%	0	0.00%	0	0.00%	
	Institution DPMs	246,448,268	1.53%	207,211,364	1.29%	39,236,904	0.24%	
	Sub Total (Institutions)	3,405,307,440	21.17%	1,883,856,135	11.71%	1,521,451,305	9.46%	
	Total Saudi Investors	14,666,080,945	91.16%	14,550,403,323	90.44%	115,677,622	0.72%	
	Individuals	20,215,689	0.13%	42,654,257	0.27%	-22,438,567	-0.14%	
~~~	Institutions	267,645,128	1.66%	663,372,880	4.12%	-395,727,753	-2.46%	
GCC	GCC DPMs	1,273,861	0.01%	4,878,444	0.03%	-3,604,583	-0.02%	
	Total GCC Investors	289,134,678	1.80%	710,905,582	4.42%	-421,770,903	-2.62%	
	SWAP Holders	527,110,223	3.28%	239,214,194	1.49%	287,896,029	1.79%	
	Foreign Residents	143,827,560	0.89%	206,111,964	1.28%	-62,284,404	-0.39%	
-	QFIs	461,839,839	2.87%	381,358,183	2.37%	80,481,656	0.50%	
Foreign	Foreign DPMs	0	0.00%	0	0.00%	0	0.00%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	1,132,777,621	7.04%	826,684,340	5.14%	306,093,281	1.90%	
Frand T	otal	16,087,993,245	100.00%	16,087,993,245	100.00%			



Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	5,526,454,970	34.35%	4,301,840,579	26.74%	1,224,614,391	7.61%			
Non-Institutional	10,561,538,274	65.65%	11,786,152,665	73.26%	-1,224,614,391	-7.61%			
Grand Total	16,087,993,245	100.00%	16,087,993,245	100.00%					

### **Definitions**

### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

## Weekly Report - Main Market Ownership Value (by Nationality and Investor Type)



Nationality		As of 24 May 2018		As of 31 Ma	y 2018	Weekly Change		
	Investor Type	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)	
	Individuals:							
	Retail	80,056,337,582	4.18%	77,453,701,028	3.96%	-2,602,636,554	-0.22%	
	HNWIs	150,106,241,934	7.84%	154,049,897,874	7.87%	3,943,655,940	0.03%	
	IPIs	262,692,515,929	13.72%	266,333,184,048	13.61%	3,640,668,119	-0.11%	
	Individual DPMs	5,143,405,886	0.27%	5,115,969,571	0.26%	-27,436,315	-0.01%	
	Sub Total (Individuals)	497,998,501,331	26.01%	502,952,752,520	25.69%	4,954,251,189	-0.31%	
Saudi	Institutions:							
	Corporates	296,248,048,769	15.47%	297,045,670,977	15.17%	797,622,208	-0.30%	
	Mutual Funds	177,153,544,157	9.25%	179,871,189,612	9.19%	2,717,645,454	-0.06%	
	GRE's	749,576,404,906	39.14%	780,692,977,319	39.88%	31,116,572,413	0.74%	
	Institution DPMs	58,901,554,052	3.08%	60,163,695,635	3.07%	1,262,141,584	0.00%	
	Sub Total (Institutions)	1,281,879,551,884	66.94%	1,317,773,533,543	67.32%	35,893,981,659	0.38%	
	Total Saudi Investors	1,779,878,053,215	92.95%	1,820,726,286,063	93.01%	40,848,232,849	0.06%	
	Individuals	3,197,740,817	0.17%	3,240,383,222	0.17%	42,642,404	0.00%	
~~~	Institutions	36,889,214,307	1.93%	36,816,237,285	1.88%	-72,977,022	-0.05%	
GCC	GCC DPMs	658,477,879	0.03%	674,470,914	0.03%	15,993,035	0.00%	
	Total GCC Investors	40,745,433,004	2.13%	40,731,091,420	2.08%	-14,341,583	-0.05%	
	SWAP Holders	15,597,715,914	0.81%	15,896,972,360	0.81%	299,256,446	0.00%	
	Foreign Residents	4,153,520,152	0.22%	4,134,436,945	0.21%	-19,083,207	-0.01%	
F	QFIs	17,997,112,271	0.94%	18,129,715,976	0.93%	132,603,705	-0.01%	
Foreign	Foreign DPMs	8,530,374	0.00%	8,838,233	0.00%	307,859	0.00%	
	Strategic Partners	56,595,289,421	2.96%	57,961,327,098	2.96%	1,366,037,678	0.01%	
	Total Foreign Investors	94,352,168,132	4.93%	96,131,290,612	4.91%	1,779,122,481	-0.02%	
Grand 1	[otal	1,914,975,654,350	100.00%	1,957,588,668,096	100.00%	42,613,013,746		



Main Market Ownership Breakdown - By Investor Classification									
Investor Classification	As of 24 May 2018		As of 31 May 2018		Weekly Change				
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,677,461,813,865	87.60%	1,718,710,249,027	87.80%	41,248,435,162	0.20%			
Non-Institutional	237,513,840,485	12.40%	238,878,419,069	12.20%	1,364,578,584	-0.20%			
Grand Total	1,914,975,654,350	100.00%	1,957,588,668,096	100.00%	42,613,013,746				

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown

Weekly Report – Nomu-Parallel Market Value Traded (by Nationality, Investor Type, & Classification)



Difference

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type									
	Investor Type	Buy		Sel	Sell		Net Value Traded		
Nationality		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)		
	Individuals	7,404,098	95.12%	7,186,973	92.33%	217,125	2.79%		
0	Corporates	0	0.00%	0	0.00%	0	0.00%		
Saudi	Institution	0	0.00%	336,235	4.32%	-336,235	-4.32%		
	Total Saudi Investors	7,404,098	95.12%	7,523,208	96.65%	-119,110	-1.53%		
	Individuals	0	0.00%	0	0.00%	0	0.00%		
GCC	Institutions	274,993	3.53%	0	0.00%	274,993	3.53%		
	Total GCC Investors	274,993	3.53%	0	0.00%	274,993	3.53%		
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%		
F !	Foreign Residents	104,579	1.34%	260,461	3.35%	-155,882	-2.00%		
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00%		
	Total Foreign Investors	104,579	1.34%	260,461	3.35%	-155,882	-2.00%		
Grand Total		7,783,670	100.00%	7,783,670	100.00%				

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification Buy Sell **Net Value Traded Investor Classification** SAR SAR % of Total Buys SAR % of Total Sells

	SAR	% of Total Buys	SAR	% of Total Sells	(Buy - Sell)	(% Buy - % Sell)
Institutional	274,993	3.53%	336,235	4.32%	-61,243	-0.79%
Non-Institutional	7,508,677	96.47%	7,447,434	95.68%	61,243	0.79%
Grand Total	7,783,670	100.00%	7,783,670	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market Ownership Value (by Nationality, Investor Type, & Classification)

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Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type									
	Investor Type	As of 24 May 2018		As of 31 Ma	y 2018	Weekly Change			
Nationality		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)		
	Individuals	2,197,140,219	90.44%	2,235,763,745	90.65%	38,623,526	0.22%		
0	Corporates	121,572,470	5.00%	116,650,710	4.73%	-4,921,760	-0.27%		
Saudi	Institution	90,550,304	3.73%	92,476,486	3.75%	1,926,182	0.02%		
	Total Saudi Investors	2,409,262,993	99.17%	2,444,890,941	99.13%	35,627,949	-0.04%		
	Individuals	27,023	0.00%	27,885	0.00%	862	0.00%		
GCC	Institutions	12,149,520	0.50%	13,043,505	0.53%	893,985	0.03%		
	Total GCC Investors	12,176,543	0.50%	13,071,390	0.53%	894,847	0.03%		
	SWAP Holders	872,051	0.04%	901,082	0.04%	29,031	0.00%		
Faralan	Foreign Residents	2,391,299	0.10%	2,473,030	0.10%	81,731	0.00%		
Foreign	QFIs	4,714,139	0.19%	4,923,032	0.20%	208,893	0.01%		
	Total Foreign Investors	7,977,489	0.33%	8,297,144	0.34%	319,654	0.01%		
Grand T	otal	2,429,417,025	100.00%	2,466,259,475	100.00%	36,842,450			

Nomu-Parallel Market Ownership Breakdown - By Investor Classification

	As of 24 May 2018		As of 31 May 2018			Weekly Change		
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		∆ Holding Value (SAR)	∆ Ownership (%)	
Institutional	229,858,484	9.46%	227,994,815	9.24%		-1,863,669	-0.22%	
Non-Institutional	2,199,558,541	90.54%	2,238,264,660	90.76%		38,706,119	0.22%	
Grand Total	2,429,417,025	100.00%	2,466,259,475	100.00%		36,842,450		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Thank you