

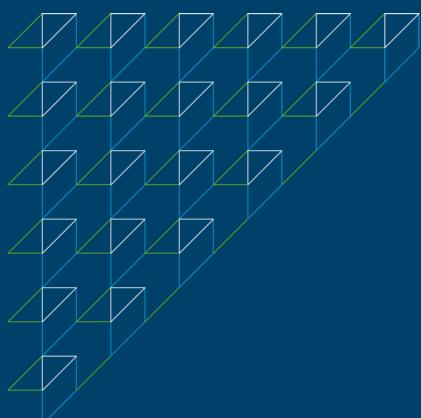
# Monthly Stock Market Ownership and Trading Activity Report

**Market Reports** 

Month Ending 28 November 2019



# Definitions



### Monthly Stock Market Ownership and Trading Activity Report



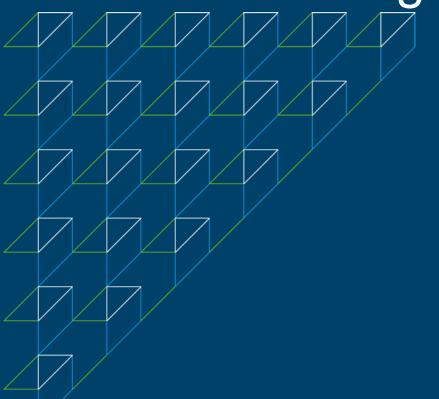
### **Definitions**

Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Saaai	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents & Others	Investors with a valid residency permit (Iqama) and others (excluding SWAP, QFIs, DPM & Strategic Investors).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Investors	A foreign legal entity that aims to own a strategic shareholding in listed companies.
*Nomu-Parallel Market Individual	Individuals who fulfill any of the following: - Conducted transactions not less than SAR 4	0m, and not less than 10 transaction in each quarter during last 12 months.

Investors

- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

# Main Market - Highlights



### Highlights

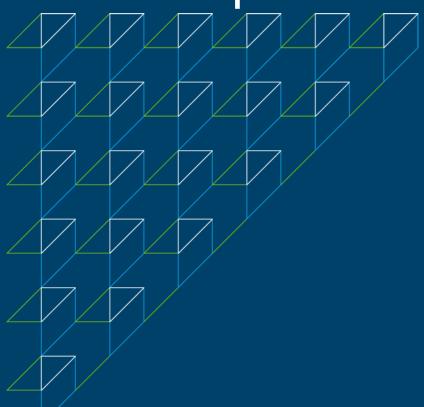


The total value of shares traded for the month ending 28 November 2019 amounted to SAR 57.89 billion, decreasing by 6.11% over the previous month; while total stock market capitalization reached SAR 1,844.30 billion at the end of this period, increasing by 1.40% over the previous month.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 43.42 billion representing 75.00% of total buying activity, and sales of SAR 45.51 billion representing 78.61% of total selling activity. Total ownership of "Saudi Investors" stood at 88.95% of total market capitalization as of 28 November 2019, representing a decrease of 0.14% from the previous month.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.81 billion representing 1.41% of total buying activity, and sales of SAR 1.39 billion representing 2.41% of total selling activity. Total ownership of "GCC Investors" stood at 1.80% of total market capitalization as of 28 November 2019, representing a decrease of 0.07% from the previous month.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 13.66 billion representing 23.60% of total buying activity, and sales of SAR 10.99 billion representing 18.98% of total selling activity. Total ownership of "Foreign Investors" stood at 9.25% of total market capitalization as of 28 November 2019, representing an increase of 0.21% from the previous month.

# Main Market - Value Traded & Ownership Breakdown



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### Value Traded (by Nationality and Investor Type)

#### Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys % of Total Sells SAR (% Buy - % Sell) (Buy - Sell) Individuals: Retail 21,939,143,151 37.90% 23,243,631,520 40.15% -1,304,488,368 -2.25% **HNWIs** 12,440,715,743 21.49% 22.05% -325,948,074 -0.56% 12,766,663,817 **IPIs** 1.553.206.736 2.68% 2.309.250.419 3.99% -756.043.683 -1.31% Individual DPMs 580.890.168 1.00% 928.387.920 1.60% -347.497.752 -0.60% Sub Total (Individuals) 36,513,955,798 63.07% 39,247,933,675 67.79% -2,733,977,877 -4.72% Institutions: Saudi 7.90% 3.99% 2.262.943.003 3.91% Corporates 4.574.745.006 2.311.802.002 Mutual Funds 1.544.625.460 2.67% 3.250.431.989 5.61% -1.705.806.529 -2.95% GRE's 0.03% 34,675,388 0.06% -15,885,291 -0.03% 18,790,097 Institution DPMs 765.200.562 1.32% 667.361.743 1.15% 97.838.819 0.17% Sub Total (Institutions) 6,903,361,124 11.92% 6,264,271,122 10.82% 639,090,002 1.10% Total Saudi Investors -2,094,887,875 43,417,316,922 75.00% 45,512,204,797 78.61% -3.62% Individuals 104,064,400 0.18% 125.220.317 0.22% -21.155.917 -0.04% Institutions 709.152.783 1.22% 1.261.217.924 2.18% -552.065.141 -0.95% GCC GCC DPMs 0.00% 0.01% -6,658,678 -0.01% 1,079,911 7,738,589 Total GCC Investors 814.297.094 1.41% 1,394,176,830 2.41% -579.879.736 -1.00% **SWAP Holders** 115,770,966 0.20% 139,874,980 0.24% -24,104,014 -0.04% Foreign Residents & Others 561.341.326 0.97% 613.169.914 1.06% -51.828.588 -0.09% **QFIs** 12,983,558,680 22.43% 8,062,012,235 13.93% 4,921,546,444 8.50% **Foreign** Foreign DPMs 1.014.219 0.00% 2.217.550 0.00% -1.203.331 0.00% 2.169,642,900 Strategic Investors 0 0.00% 3.75% -2.169.642.900 -3.75% Total Foreign Investors 13,661,685,190 23.60% 10,986,917,580 18.98% 2,674,767,611 4.62% **Grand Total** 57,893,299,207 57,893,299,207 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy	Buy Sell		ı	Net Valu	e Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	22,848,034,586	39.47%	21,144,613,639	36.52%	1,703,420,948	2.94%			
Non-Institutional	35,045,264,621	60.53%	36,748,685,568	63.48%	-1,703,420,948	-2.94%			
Grand Total	57,893,299,207	100.00%	57,893,299,207	100.00%					

### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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### Ownership Value (by Nationality and Investor Type)

#### Main Market Ownership Breakdown - By Nationality and Investor Type **Monthly Change** As of 31 October 2019 As of 28 November 2019 **Nationality Investor Type** Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 68,764,353,931 3.78% 68,651,184,788 3.72% -113,169,143 -0.06% 7.74% **HNWIs** 146,428,931,909 7.94% 5,713,922,373 0.20% 140,715,009,536 **IPIs** 255.453.102.057 14.05% 257.093.795.081 13.94% 1.640.693.024 -0.11% Individual DPMs 4.352.254.135 0.24% 4.365.369.710 0.24% 13.115.575 0.00% Sub Total (Individuals) 469,284,719,659 25.80% 476,539,281,487 25.84% 7,254,561,828 0.04% Institutions: Saudi Corporates 323.954.667.577 323.642.290.231 17.55% -312.377.346 -0.26% 17.81% **Mutual Funds** 185.315.023.900 10.19% 190.266.841.377 10.32% 4.951.817.477 0.13% GRE's 611,827,949,789 33.64% 625,540,789,943 33.92% 13,712,840,154 0.28% Institution DPMs 29 986 510 532 1.65% 24.444.205.527 1.33% -5.542.305.005 -0.32% Sub Total (Institutions) 1,151,084,151,797 63.29% 1,163,894,127,078 63.11% 12,809,975,281 -0.18% Total Saudi Investors 20,064,537,110 1,620,368,871,456 89.09% 1,640,433,408,566 88.95% -0.14% Individuals 2,288,921,442 0.13% 2.314.064.259 0.13% 25.142.817 0.00% Institutions 31.162.479.879 1.71% 30.354.271.150 1.65% -808.208.729 -0.06% **GCC** GCC DPMs 550,395,020 0.03% 0.03% 15,303,059 0.00% 565,698,079 Total GCC Investors 34.001.796.341 1.87% 33,234,033,488 1.80% -767.762.853 -0.07% **SWAP Holders** 3,036,302,814 0.17% 3,017,415,748 0.16% -18,887,066 -0.01% Foreign Residents & Others 15.783.337.536 0.87% 13.200.647.706 0.72% -2.582.689.830 -0.15% **QFIs** 105,217,890,542 5.79% 111,793,750,710 6.06% 6,575,860,168 0.27% **Foreign** Foreign DPMs 16.119.306 0.00% 16.761.630 0.00% 642.324 0.00% 2.22% 2.265.676.190 Strategic Investors 40.341.270.636 42.606.946.826 2.31% 0.09% Total Foreign Investors 164,394,920,835 9.04% 170,635,522,620 9.25% 6,240,601,785 0.21% **Grand Total** 1,818,765,588,633 100.00% 1,844,302,964,674 25,537,376,041 100.00%



### Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 31 October 2019		As of 28 November 2019		Monthly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,601,414,226,693	88.05%	1,621,191,970,904	87.90%	19,777,744,21	1 -0.15%				
Non-Institutional	217,351,361,938	11.95%	223,110,993,770	12.10%	5,759,631,83	2 0.15%				
Grand Total	1,818,765,588,631	100.00%	1,844,302,964,674	100.00%	25,537,376,04	3				

### **Definitions**

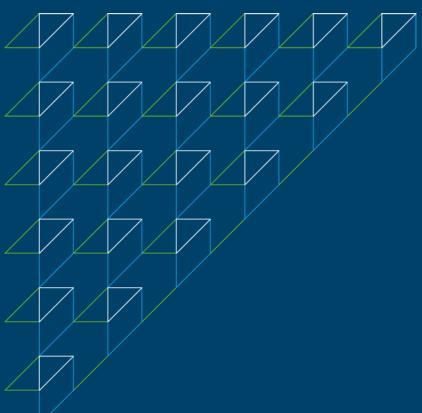
#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

## Nomu-Parallel Market - Highlights



# Monthly Report – Nomu-Parallel Market Highlights

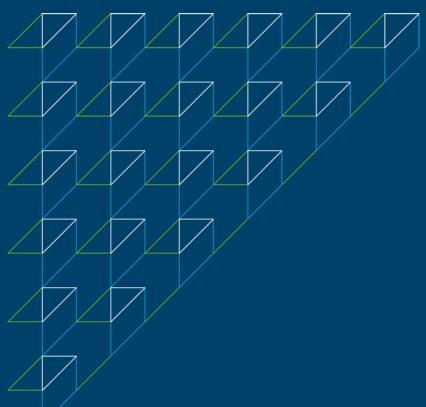


The total value of shares traded for the month ending 28 November 2019 amounted to SAR 1352.62 million, increasing by 711.7% over the previous month; while total stock market capitalization reached SAR 2,673.84 million at the end of this period, decreasing by 26.40 % over the previous month.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 1314.88 million representing 97.21% of total buying activity, and sales of SAR 1296.01 million representing 95.81% of total selling activity. Total ownership of "Saudi Investors" stood at 99.60% of total market capitalization as of 28 November 2019, representing an increase of 0.52% from the previous month.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.00 million representing 0.00% of total buying activity, and sales of SAR 11.41 million representing 0.84% of total selling activity. Total ownership of "GCC Investors" stood at 0.00% of total market capitalization as of 28 November 2019, representing a decrease of 0.33% from the previous month.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 37.74 million representing 2.79% of total buying activity, and sales of SAR 45.21 million representing 3.34% of total selling activity. Total ownership of "Foreign Investors" stood at 0.40% of total market capitalization as of 28 November 2019, representing a decrease of 0.19% from the previous month.

# Nomu-Parallel Market - Value Traded & Ownership Breakdown



### Monthly Report – Nomu-Parallel Market



64,393,979

4.76%

90.22%

100.00%

### Value Traded (by Nationality, Investor Type, & Classification)

1,284,774,434

1,352,620,315

Nationality	Investor Type	Buy		Sel	I	Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
	Individuals	1,247,677,291	92.24%	1,188,916,435	87.90%	58,760,856	4.34%	
Saudi	Corporates	17,267,468	1.28%	64,502,199	4.77%	-47,234,731	-3.49%	
Jaudi	Institution	49,935,929	3.69%	42,588,240	3.15%	7,347,690	0.54%	
	Total Saudi Investors	1,314,880,689	97.21%	1,296,006,874	95.81%	18,873,815	1.40%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	0	0.00%	11,408,239	0.84%	-11,408,239	-0.84%	
	Total GCC Investors	0	0.00%	11,408,239	0.84%	-11,408,239	-0.84%	
Foreign	SWAP Holders	7,185	0.00%	296,313	0.02%	-289,128	-0.02%	
	Foreign Residents	37,097,143	2.74%	31,464,020	2.33%	5,633,123	0.42%	
	QFIs	635,299	0.05%	13,444,869	0.99%	-12,809,571	-0.95%	
	Total Foreign Investors	37,739,627	2.79%	45,205,202	3.34%	-7,465,576	-0.55%	
Gran	d Total	1,352,620,315	100.00%	1,352,620,315	100.00%			
Nomu-	Parallel Market Val	ue Traded Bre	eakdown - By	Investor Class	sification			
Investor Classification		Bu	y	Sel	I	Net Valu	ue Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
						(Duy - Jell)	1 (10 Day - 10 Sell	

#### Institutional:

Non-Institutional

**Grand Total** 

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

1,220,380,456

1,352,620,315

94.98%

100.00%

#### **Non Institutional:**

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

### Monthly Report – Nomu-Parallel Market



### Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 31 October 2019		As of 28 Nover	mber 2019	Monthly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	3,378,385,470	92.99%	2,552,254,731	95.45%	-826,130,739	2.46%	
0	Corporates	170,494,709	4.69%	106,880,600	4.00%	-63,614,109	-0.70%	
Saudi	Institution	50,780,845	1.40%	4,072,556	0.15%	-46,708,288	-1.25%	
	Total Saudi Investors	3,599,661,024	99.08%	2,663,207,888	99.60%	-936,453,136	0.52%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	12,106,931	0.33%	0	0.00%	-12,106,931	-0.33%	
	Total GCC Investors	12,106,931	0.33%	0	0.00%	-12,106,931	-0.33%	
Foreign	SWAP Holders	182,450	0.01%	0	0.00%	-182,450	-0.01%	
	Foreign Residents	7,744,224	0.21%	9,841,366	0.37%	2,097,141	0.15%	
	QFIs	13,396,090	0.37%	788,246	0.03%	-12,607,844	-0.34%	
	Total Foreign Investors	21,322,765	0.59%	10,629,612	0.40%	-10,693,153	-0.19%	
Grand Total		3,633,090,720	100.00%	2,673,837,500	100.00%	-959,253,220		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification										
	As of 31 October 2019		As of 28 November 2019		Monthly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	246,961,025	6.80%	111,741,403	4.18%		-135,219,622	-2.62%			
Non-Institutional	3,386,129,695	93.20%	2,562,096,097	95.82%		-824,033,598	2.62%			
Grand Total	3,633,090,720	100.00%	2,673,837,500	100.00%		-959,253,220				

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



