

Market Reports

Dataset Period: Week Ending 17 Mar 2016



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# **Definitions**

### **Definitions**



Nationality	Investor Type	Description					
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:					
	<ul><li>Retail</li></ul>	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.					
	<ul><li>High Net Worth Investors (HNWIs)</li></ul>	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	<ul><li>Individual Professional Investors (IPIs)</li></ul>	<b>IPIs</b> are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and portfolio turnover ratio of not more than 4 times annually.					
Saudi	<ul> <li>Individual DPMs</li> </ul>	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	<ul><li>Corporates</li></ul>	Saudi company with a commercial registration permitting its investment in the stock market .					
	<ul><li>Mutual Funds</li></ul>	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	<ul><li>Institutional DPMs</li></ul>	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of share Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					



Highlights

### Highlights



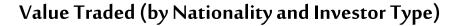
The total value of shares traded for the week ending 17 March 2016 amounted to SAR 26.57 billion, decreasing by 19.29% over the previous week; while total stock market capitalization reached SAR 1,472.04\* billion at the end of this period, increasing by 0.35% over the previous week.

- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 25.39 billion representing 95.58% of total buying activity, and sales of SAR 25.29 billion representing 95.20% of total selling activity. Total ownership of "Saudi Investors" stood at 93.22% of total market capitalization as of 17 March 2016, representing an increase of 0.03% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.523 billion representing 1.97% of total buying activity, and sales of SAR 0.517 billion representing 1.95% of total selling activity. Total ownership of "GCC Investors" stood at 2.50% of total market capitalization as of 17 March 2016, representing an increase of 0.05% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.651 billion representing 2.45% of total buying activity, and sales of SAR 0.757 billion representing 2.85% of total selling activity. Total ownership of "Foreign Investors" stood at 4.28% of total market capitalization as of 17 March 2016, representing a decrease of 0.08% from the previous week.

<sup>\*</sup> Holding value of Tradable Rights (SAR 652,400,000), and Acquisition (SAR 353,865,500) were not deposited as on 17 March.



# Stock Market Traded Value Breakdown





### Stock Market Traded Value Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)
	Individuals:							
	Retail	13,130,102,565	49.42%	14,916,440,875	56.15%		-1,786,338,310	-6.72%
	HNWIs	8,295,374,601	31.23%	8,263,748,839	31.11%		31,625,763	0.12%
	IPIs	507,533,493	1.91%	470,350,789	1.77%		37,182,704	0.14%
	Individual DPMs	200,840,907	0.76%	305,948,028	1.15%		-105,107,121	-0.40%
	Sub Total (Individuals)	22,133,851,567	83.32%	23,956,488,531	90.18%		-1,822,636,964	-6.86%
Saudi	Institutions:							
	Corporates	1,973,627,022	7.43%	654,711,991	2.46%		1,318,915,032	4.96%
	Mutual Funds	971,951,615	3.66%	383,983,880	1.45%		587,967,735	2.21%
	GRE's	44,697,688	0.17%	423,900	0.00%		44,273,788	0.17%
	Institution DPMs	267,532,817	1.01%	295,435,204	1.11%		-27,902,388	-0.11%
	Sub Total (Institutions)	3,257,809,142	12.26%	1,334,554,975	5.02%		1,923,254,167	7.24%
	Total Saudi Investors	25,391,660,709	95.58%	25,291,043,506	95.20%		100,617,203	0.38%
	Individuals	87,919,213	0.33%	92,895,065	0.35%		-4,975,852	-0.02%
000	Institutions	432,118,982	1.63%	423,657,967	1.59%		8,461,015	0.03%
GCC	GCC DPMs	3,456,236	0.01%	660,955	0.00%		2,795,281	0.01%
	Total GCC Investors	523,494,431	1.97%	517,213,986	1.95%		6,280,445	0.02%
	SWAP Holders	179,498,026	0.68%	251,218,532	0.95%		-71,720,506	-0.27%
Foreign	Foreign Residents	461,872,956	1.74%	502,760,084	1.89%		-40,887,128	-0.15%
	QFIs	8,661,056	0.03%	2,877,861	0.01%		5,783,195	0.02%
	Foreign DPMs	558,819	0.00%	632,028	0.00%		-73,209	0.00%
	Strategic Partners	0	0.00%	0	0.00%		0.00	0.00%
	Total Foreign Investors	650,590,857	2.45%	757,488,504	2.85%		-106,897,648	-0.40%
<b>Grand Total</b>		26,565,745,997	100.00%	26,565,745,997	100.00%			





Stock Market Traded Value Breakdown - By Investor Classification									
	В	Buy Sell		ell	Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,590,476,661	17.28%	2,789,901,134	10.50%		1,800,575,527	6.78%		
Non-Institutional	21,975,269,335	82.72%	23,775,844,863	89.50%		-1,800,575,527	-6.78%		
<b>Grand Total</b>	26,565,745,997	100.00%	26,565,745,997	100.00%					

### **Definitions**

#### Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Stock Market Ownership Breakdown





### Stock Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 10 Mar 2016		As of 17 Mar 2016*		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals:						
	Retail	68,733,835,605	4.69%	70,000,777,470	4.76%	1,266,941,865	0.07%
	HNWIs	125,443,663,244	8.55%	126,427,112,282	8.59%	983,449,038	0.04%
	IPIs	257,293,726,046	17.54%	256,376,871,926	17.42%	-916,854,121	-0.12%
	Individual DPMs	3,463,433,300	0.24%	3,441,011,478	0.23%	-22,421,822	0.00%
	Sub Total (Individuals)	454,934,658,195	31.01%	456,245,773,155	30.99%	1,311,114,960	-0.02%
Saudi	Institutions:						
	Corporates	254,714,549,046	17.36%	255,890,457,066	17.38%	1,175,908,020	0.02%
	Mutual Funds	43,766,411,573	2.98%	44,254,357,352	3.01%	487,945,780	0.02%
	GRE's	571,880,818,371	38.99%	574,276,320,604	39.01%	2,395,502,233	0.03%
	Institution DPMs	41,684,100,482	2.84%	41,634,808,510	2.83%	-49,291,972	-0.01%
	Sub Total (Institutions)	912,045,879,472	62.18%	916,055,943,532	62.23%	4,010,064,060	0.05%
	Total Saudi Investors	1,366,980,537,667	93.19%	1,372,301,716,687	93.22%	5,321,179,020	0.03%
	Individuals	2,517,709,798	0.17%	2,542,986,097	0.17%	25,276,299	0.00%
666	Institutions	32,729,861,387	2.23%	33,568,755,857	2.28%	838,894,470	0.05%
GCC	GCC DPMs	631,899,053	0.04%	633,334,708	0.04%	1,435,655	0.00%
	Total GCC Investors	35,879,470,238	2.45%	36,745,076,662	2.50%	865,606,424	0.05%
Foreign	SWAP Holders	12,646,619,628	0.86%	12,533,669,055	0.85%	-112,950,572	-0.01%
	Foreign Residents	4,336,284,744	0.30%	4,245,947,837	0.29%	-90,336,907	-0.01%
	QFIs	1,262,932,205	0.09%	1,258,559,527	0.09%	-4,372,678	0.00%
	Foreign DPMs	14,475,184	0.00%	14,490,310	0.00%	15,126	0.00%
	Strategic Partners	45,727,044,428	3.12%	44,945,286,267	3.05%	-781,758,161	-0.06%
	Total Foreign Investors	63,987,356,189	4.36%	62,997,952,997	4.28%	-989,403,192	-0.08%
Grand To	tal	1,466,847,364,094	100.00%	1,472,044,746,347	100.00%	5,197,382,252	

<sup>\*</sup> Holding value of Tradable Rights (SAR 652,400,000), and Acquisition (SAR 353,865,500) were not deposited as on 17 March.



### Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 10 Mar 2016		As of 17 Mar 2016*		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	1,265,815,870,703	86.29%	1,268,827,922,660	86.19%	3,012,051,957	-0.10%			
Non-Institutional	201,031,493,391	13.71%	203,216,823,686	13.81%	2,185,330,295	0.10%			
<b>Grand Total</b>	1,466,847,364,094	100.00%	1,472,044,746,347	100.00%	5,197,382,252				

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# Thank you

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