

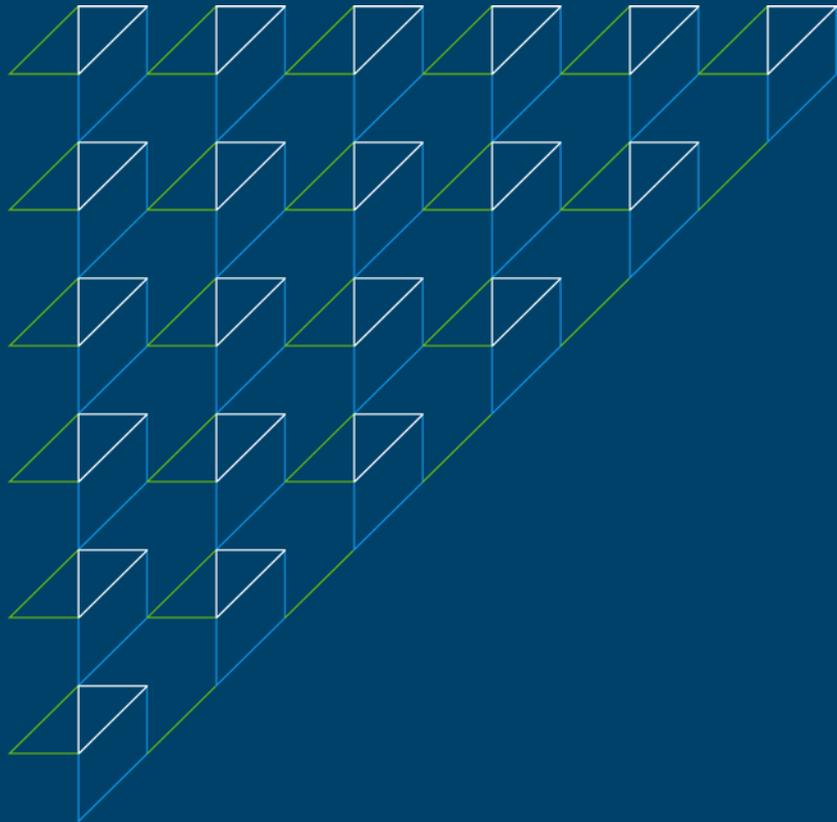
Monthly Stock Market Ownership and Trading Activity Report

Market Reports

Month Ending 31 January 2018



Definitions



Monthly Stock Market Ownership and Trading Activity Report

Definitions

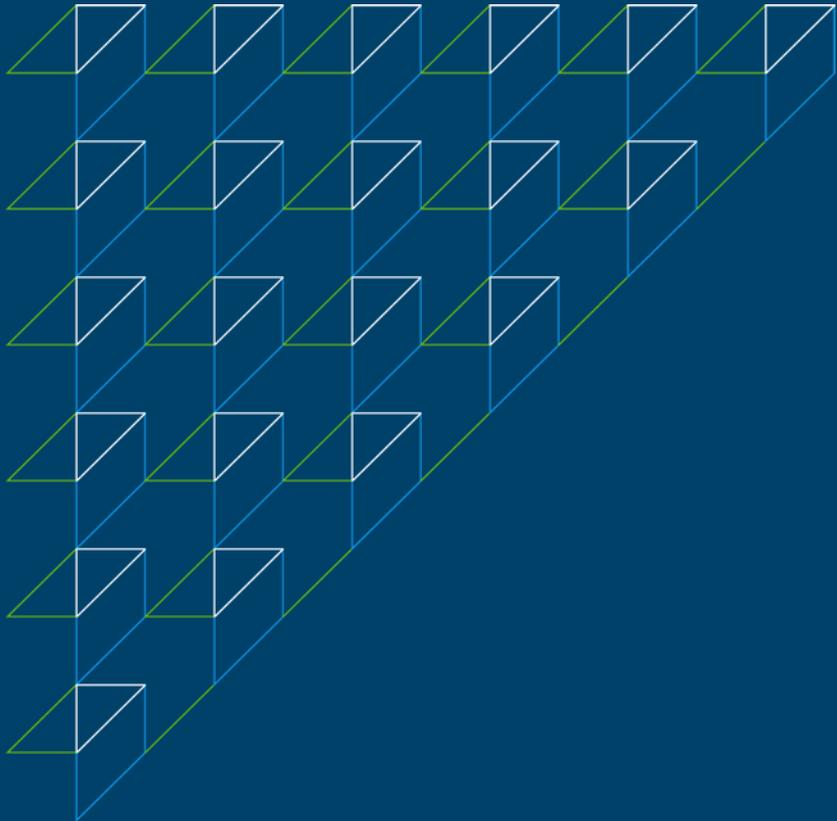
Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Highlights

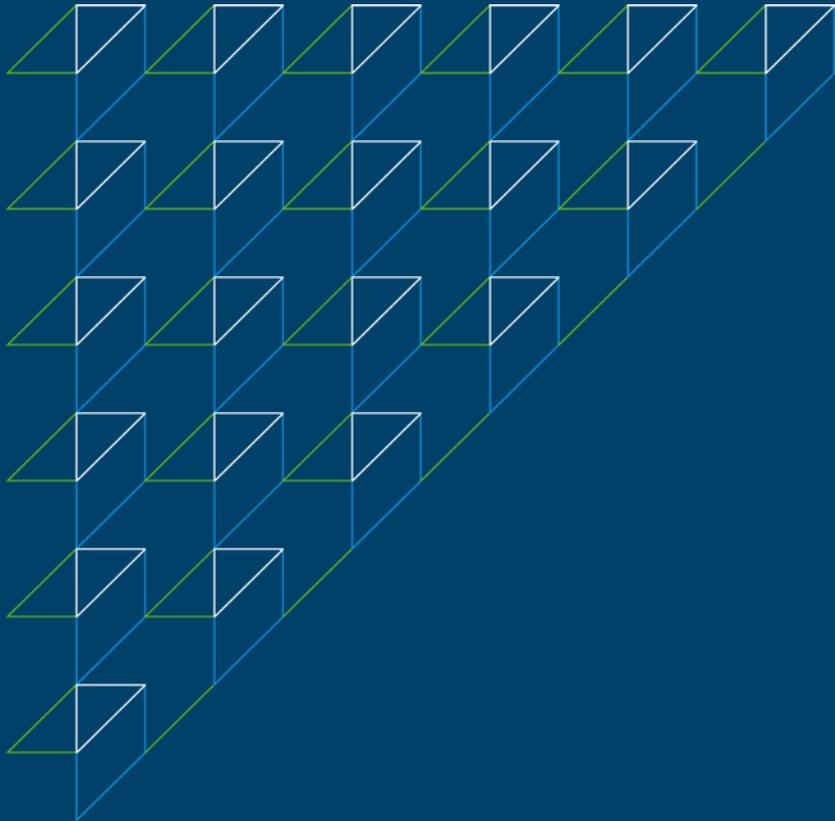


The total value of shares traded for the month ending 31 January 2018 amounted to SAR 81.97 billion, decreasing by 6.23% over the previous month; while total stock market capitalization reached SAR 1,791.89 billion at the end of this period, increasing by 6.05% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 75.11 billion representing 91.64% of total buying activity, and sales of SAR 77.65 billion representing 94.73% of total selling activity. Total ownership of “Saudi Investors” stood at 93.54% of total market capitalization as of 31 January 2018, representing a decrease of 0.20% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 1.75 billion representing 2.14% of total buying activity, and sales of SAR 1.54 billion representing 1.88% of total selling activity. Total ownership of “GCC Investors” stood at 2.05% of total market capitalization as of 31 January 2018, representing a decrease of 0.04% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 5.10 billion representing 6.23% of total buying activity, and sales of SAR 2.78 billion representing 3.39% of total selling activity. Total ownership of “Foreign Investors” stood at 4.41% of total market capitalization as of 31 January 2018 , representing an increase of 0.24% from the previous month.



Main Market - Value Traded & Ownership Breakdown



Monthly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	33,837,160,471	41.28%	40,574,470,231	49.50%	-6,737,309,759	-8.22%
	HNWIs	26,267,004,421	32.05%	27,325,087,819	33.34%	-1,058,083,398	-1.29%
	IPIs	2,653,971,942	3.24%	4,599,611,615	5.61%	-1,945,639,673	-2.37%
	Individual DPMs	667,264,174	0.81%	719,783,429	0.88%	-52,519,256	-0.06%
	Sub Total (Individuals)	63,425,401,008	77.38%	73,218,953,094	89.33%	-9,793,552,086	-11.95%
	Institutions:						
	Corporates	7,817,000,923	9.54%	1,582,074,490	1.93%	6,234,926,432	7.61%
	Mutual Funds	2,853,074,337	3.48%	1,905,958,904	2.33%	947,115,432	1.16%
	GRE's	0	0.00%	7,256,006	0.01%	-7,256,006	-0.01%
	Institution DPMs	1,014,824,813	1.24%	932,150,866	1.14%	82,673,948	0.10%
	Sub Total (Institutions)	11,684,900,073	14.26%	4,427,440,266	5.40%	7,257,459,806	8.85%
Total Saudi Investors	75,110,301,081	91.64%	77,646,393,360	94.73%	-2,536,092,279	-3.09%	
GCC	Individuals	285,047,599	0.35%	245,323,257	0.30%	39,724,342	0.05%
	Institutions	1,457,343,535	1.78%	1,288,901,833	1.57%	168,441,701	0.21%
	GCC DPMs	11,437,055	0.01%	5,039,706	0.01%	6,397,349	0.01%
	Total GCC Investors	1,753,828,189	2.14%	1,539,264,796	1.88%	214,563,392	0.26%
Foreign	SWAP Holders	1,925,069,535	2.35%	566,588,802	0.69%	1,358,480,733	1.66%
	Foreign Residents	1,274,403,775	1.55%	1,410,892,116	1.72%	-136,488,341	-0.17%
	QFIs	1,843,756,161	2.25%	566,150,041	0.69%	1,277,606,120	1.56%
	Foreign DPMs	59,316,129	0.07%	237,385,754	0.29%	-178,069,625	-0.22%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	5,102,545,601	6.23%	2,781,016,714	3.39%	2,321,528,887	2.83%
Grand Total		81,966,674,871	100.00%	81,966,674,871	100.00%		

Monthly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	20,303,058,604	24.77%	12,410,901,448	15.14%	7,892,157,156	9.63%
Non-Institutional	61,663,616,266	75.23%	69,555,773,422	84.86%	-7,892,157,156	-9.63%
Grand Total	81,966,674,871	100.00%	81,966,674,871	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Monthly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 31 December 2017		As of 31 January 2018		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	71,686,386,083	4.24%	74,762,678,593	4.17%	3,076,292,510	-0.07%
	HNWIs	136,758,690,405	8.09%	141,880,692,704	7.92%	5,122,002,298	-0.18%
	IPIs	250,125,670,533	14.80%	264,663,974,469	14.77%	14,538,303,936	-0.03%
	Individual DPMs	4,354,132,202	0.26%	4,356,183,351	0.24%	2,051,149	-0.01%
	Sub Total (Individuals)	462,924,879,223	27.40%	485,663,529,116	27.10%	22,738,649,893	-0.30%
	Institutions:						
	Corporates	272,815,057,682	16.15%	291,639,463,979	16.28%	18,824,406,297	0.13%
	Mutual Funds	163,479,908,567	9.68%	169,409,498,638	9.45%	5,929,590,071	-0.22%
	GRE's	635,499,935,282	37.61%	676,640,671,875	37.76%	41,140,736,594	0.15%
	Institution DPMs	49,113,966,778	2.91%	52,749,443,059	2.94%	3,635,476,282	0.04%
	Sub Total (Institutions)	1,120,908,868,309	66.34%	1,190,439,077,552	66.43%	69,530,209,243	0.09%
Total Saudi Investors	1,583,833,747,532	93.74%	1,676,102,606,668	93.54%	92,268,859,136	-0.20%	
GCC	Individuals	2,817,199,441	0.17%	3,024,380,800	0.17%	207,181,359	0.00%
	Institutions	31,945,136,597	1.89%	33,090,553,364	1.85%	1,145,416,768	-0.04%
	GCC DPMs	558,836,525	0.03%	592,834,306	0.03%	33,997,781	0.00%
	Total GCC Investors	35,321,172,563	2.09%	36,707,768,470	2.05%	1,386,595,907	-0.04%
Foreign	SWAP Holders	8,540,131,548	0.51%	10,160,437,058	0.57%	1,620,305,511	0.06%
	Foreign Residents	4,174,485,572	0.25%	4,374,432,175	0.24%	199,946,603	0.00%
	QFIs	6,965,962,528	0.41%	8,628,093,706	0.48%	1,662,131,178	0.07%
	Foreign DPMs	3,145,077,036	0.19%	3,173,081,146	0.18%	28,004,110	-0.01%
	Strategic Partners	47,622,424,165	2.82%	52,742,586,995	2.94%	5,120,162,831	0.12%
	Total Foreign Investors	70,448,080,848	4.17%	79,078,631,082	4.41%	8,630,550,234	0.24%
Grand Total		1,689,603,000,943	100.00%	1,791,889,006,220	100.00%	102,286,005,277	

Monthly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 31 December 2017		As of 31 January 2018		Monthly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,474,166,239,441	87.25%	1,567,846,821,948	87.50%	93,680,582,507	0.25%
Non-Institutional	215,436,761,502	12.75%	224,042,184,272	12.50%	8,605,422,770	-0.25%
Grand Total	1,689,603,000,943	100.00%	1,791,889,006,220	100.00%	102,286,005,277	

Definitions

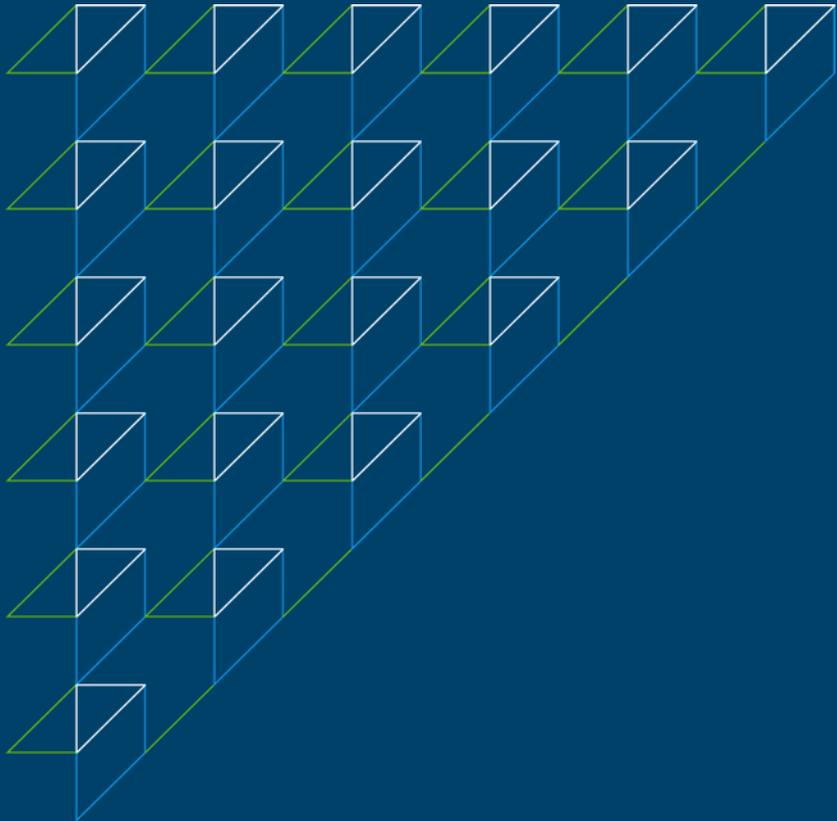
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Highlights

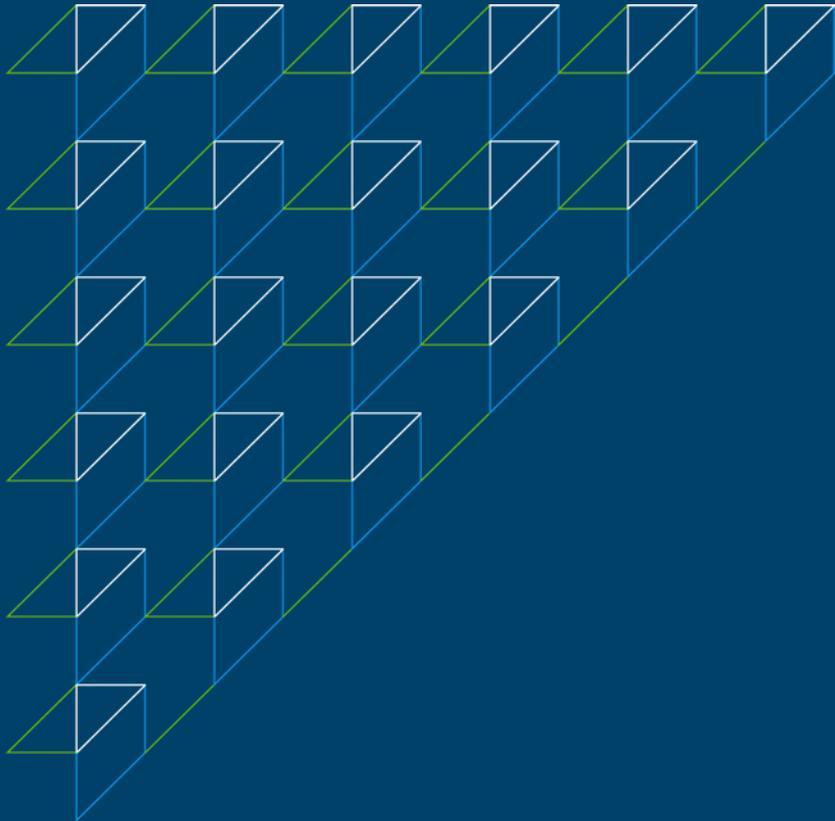


The total value of shares traded for the month ending 31 January 2018 amounted to SAR 30.44 million, decreasing by 38.45% over the previous month; while total stock market capitalization reached SAR 2,187.59 million at the end of this period, decreasing by 3.00% over the previous month.



- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 30.14 million representing 99.04% of total buying activity, and sales of SAR 30.06 million representing 98.76% of total selling activity. Total ownership of “Saudi Investors” stood at 99.04% of total market capitalization as of 31 January 2018, representing a decrease of 0.01% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 0.00 million representing 0.00% of total buying activity, and sales of SAR 0.00 million representing 0.00% of total selling activity. Total ownership of “GCC Investors” stood at 0.62% of total market capitalization as of 31 January 2018, representing a decrease of 0.002% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 0.29 million representing 0.96% of total buying activity, and sales of SAR 0.38 million representing 1.24% of total selling activity. Total ownership of “Foreign Investors” stood at 0.34% of total market capitalization as of 31 January 2018 representing an increase of 0.01% from the previous month.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Monthly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	26,660,124	87.60%	24,454,427	80.35%	2,205,697	7.25%
	Corporates	2,619,205	8.61%	435,728	1.43%	2,183,477	7.17%
	Institution	864,942	2.84%	5,166,449	16.98%	-4,301,507	-14.13%
	Total Saudi Investors	30,144,271	99.04%	30,056,603	98.76%	87,667	0.29%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	113,146	0.37%	378,613	1.24%	-265,467	-0.87%
	QFIs	177,800	0.58%	0	0.00%	177,800	0.58%
	Total Foreign Investors	290,946	0.96%	378,613	1.24%	-87,667	-0.29%
Grand Total		30,435,217	100.00%	30,435,217	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	3,661,946	12.03%	5,602,177	18.41%	-1,940,230	-6.37%
Non-Institutional	26,773,270	87.97%	24,833,040	81.59%	1,940,230	6.37%
Grand Total	30,435,217	100.00%	30,435,217	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Monthly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 31 December 2017		As of 31 January 2018		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,999,816,999	88.68%	1,944,826,771	88.90%	-54,990,228	0.22%
	Corporates	122,907,447	5.45%	120,388,855	5.50%	-2,518,593	0.05%
	Institution	110,865,200	4.92%	101,295,856	4.63%	-9,569,344	-0.29%
	Total Saudi Investors	2,233,589,646	99.04%	2,166,511,482	99.04%	-67,078,164	-0.01%
GCC	Individuals	32,195	0.00%	30,116	0.00%	-2,079	0.00%
	Institutions	14,022,571	0.62%	13,551,777	0.62%	-470,794	0.00%
	Total GCC Investors	14,054,766	0.62%	13,581,893	0.62%	-472,873	0.00%
Foreign	SWAP Holders	219,436	0.01%	249,462	0.01%	30,027	0.00%
	Foreign Residents	3,303,581	0.15%	3,092,487	0.14%	-211,094	-0.01%
	QFIs	3,976,807	0.18%	4,157,731	0.19%	180,924	0.01%
	Total Foreign Investors	7,499,823	0.33%	7,499,680	0.34%	-143	0.01%
Grand Total		2,255,144,235	100.00%	2,187,593,055	100.00%	-67,551,180	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 31 December 2017		As of 31 January 2018		Monthly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	251,991,460	11.17%	239,643,681	10.95%	-12,347,779	-0.22%
Non-Institutional	2,003,152,775	88.83%	1,947,949,374	89.05%	-55,203,401	0.22%
Grand Total	2,255,144,235	100.00%	2,187,593,055	100.00%	-67,551,180	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

السوق المالية السعودية
Saudi Stock Exchange

تداول
Tadawul

Thank you

