

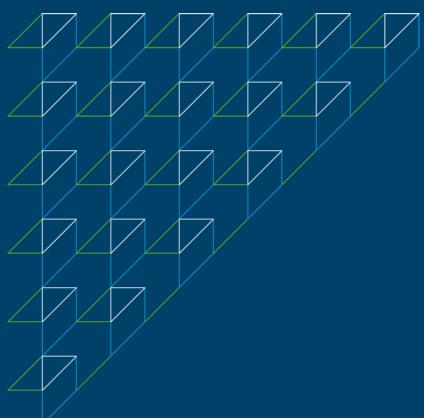
# Weekly Stock Market Ownership and Trading Activity Report

**Market Reports** 

Week Ending 19 April 2018



# Definitions



# Weekly Stock Market Ownership and Trading Activity Report



#### **Definitions**

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IPIs</b> (see below).					
	- Individual Professional Investors (IPIs)	<b>IPIs</b> are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

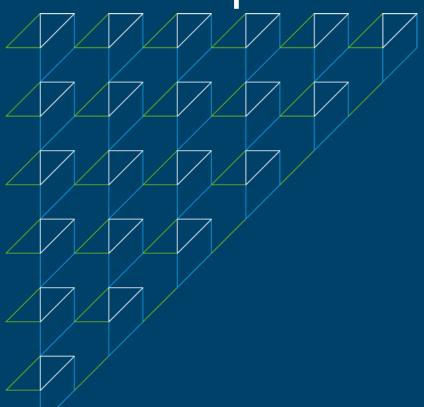
\*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

# Main Market - Value Traded & Ownership Breakdown



#### تــداوك Tadawul

# Value Traded (by Nationality and Investor Type)

#### Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 9,944,324,999 39.35% 12,184,024,954 48.21% -2,239,699,954 -8.86% **HNWIs** 8,396,264,318 33.22% 9,333,013,481 36.93% -936,749,163 -3.71% **IPIs** 812.159.144 3.21% 1.062.070.587 4.20% -249.911.442 -0.99% Individual DPMs 154.596.159 0.61% 154.595.304 0.61% 855 0.00% Sub Total (Individuals) 19,307,344,620 76.40% 22,733,704,325 89.96% -3,426,359,705 -13.56% Institutions: Saudi 1.972.777.899 7.81% 2.61% 1.312.001.683 5.19% Corporates 660.776.217 **Mutual Funds** 825.176.942 3.27% 547.223.064 2.17% 277.953.878 1.10% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 288 262 763 1.14% 138.915.739 0.55% 149.347.024 0.59% Sub Total (Institutions) 3,086,217,604 12.21% 1,346,915,019 5.33% 1,739,302,585 6.88% Total Saudi Investors 22,393,562,224 88.61% 24,080,619,345 95.29% -1,687,057,121 -6.68% Individuals 62,254,204 0.25% 56.545.955 0.22% 5,708,249 0.02% Institutions 509.150.645 2.01% 265.428.740 1.05% 243.721.905 0.96% GCC GCC DPMs 0.00% 0.01% -2,732,256 -0.01% 77,821 2,810,077 Total GCC Investors 571.482.671 2.26% 324.784.772 1.29% 246,697,899 0.98% **SWAP Holders** 741,868,347 2.94% 257,046,413 1.02% 484,821,934 1.92% Foreign Residents 288.712.912 1.14% 408.062.368 1.61% -119.349.455 -0.47% QFIs 1,276,396,183 5.05% 201,509,441 0.80% 1,074,886,743 4.25% **Foreign** Foreign DPMs 0.00% 0.00% 0.00% 0 Strategic Partners 0.00% 0.00% 0.00% 1,440,359,222 Total Foreign Investors 2,306,977,443 9.13% 866.618.222 3.43% 5.70% **Grand Total** 25,272,022,338 25,272,022,338 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy	Sell		ı	Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell	Difference I) (% Buy - % Sell)			
Institutional	6,580,465,905	26.04%	3,290,375,581	13.02%	3,290,090	0,323 13.02%			
Non-Institutional	18,691,556,434	73.96%	21,981,646,757	86.98%	-3,290,090	0,323 -13.02%			
<b>Grand Total</b>	25,272,022,338	100.00%	25,272,022,338	100.00%					

#### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



# Ownership Value (by Nationality and Investor Type)

#### Main Market Ownership Breakdown - By Nationality and Investor Type As of 12 April 2018 As of 19 April 2018 **Weekly Change Nationality** Investor Type Δ Holding Value Δ Ownership **Holding Value Ownership Holding Value** Ownership (SAR) (SAR) (%) (SAR) (%) (%) Individuals: 4.22% 0.01% Retail 77,872,352,636 4.20% 82,422,199,722 4,549,847,085 **HNWIs** 144.667.954.429 7.80% 152.764.977.397 7.81% 8.097.022.968 0.01% **IPIs** 259,720,554,146 14.01% 272.719.750.420 13.95% 12.999.196.274 -0.06% Individual DPMs 0.28% 0.28% 254.712.452 0.00% 5.242.903.905 5.497.616.358 Sub Total (Individuals) 487,503,765,116 26.30% 513,404,543,897 26.26% 25,900,778,781 -0.04% Institutions: Saudi Corporates 293,478,516,824 15.83% 310,109,751,929 15.86% 16.631.235.104 0.03% Mutual Funds 9.19% 9.22% 9,736,725,420 0.02% 170,448,728,401 180,185,453,821 GRE's 718,056,698,935 38.73% 752,296,848,401 38.47% 34,240,149,466 -0.26% Institution DPMs 56.971.044.591 3.07% 60,351,318,485 3.09% 3,380,273,894 0.01% Sub Total (Institutions) 1.238.954.988.751 66.83% 1.302.943.372.635 66.64% 63.988.383.884 -0.19% Total Saudi Investors 1.726.458.753.867 93.13% 1.816.347.916.532 92.89% 89.889.162.665 -0.23% Individuals 3,296,806,858 0.18% 3,489,828,139 0.18% 193,021,281 0.00% Institutions 34.334.647.512 1.85% 37.143.406.813 1.90% 2.808.759.301 0.05% GCC GCC DPMs 0.03% 0.03% 16,781,289 0.00% 630.053.781 646,835,070 Total GCC Investors 2.06% 38,261,508,151 41.280.070.022 2.11% 3.018.561.871 0.05% **SWAP Holders** 14.987.310.989 0.81% 16.547.889.537 0.85% 1.560.578.549 0.04% Foreign Residents 4,296,554,879 0.23% 4,510,055,134 0.23% 213,500,255 0.00% QFIs 0.83% 0.87% 1.519.399.352 15.420.071.042 16.939.470.395 0.03% **Foreign** Foreign DPMs 0.00% 0.00% 8.171.732 8,687,555 515,823 0.00% Strategic Partners 54,417,448,922 2.94% 59.654.960.857 3.05% 5,237,511,935 0.12% Total Foreign Investors 89,129,557,563 4.81% 97,661,063,478 4.99% 8,531,505,914 0.19% **Grand Total** 1,853,849,819,581 100.00% 1,955,289,050,032 100.00% 101,439,230,451



#### Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 12 April 2018		As of 19 April 2018		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,623,716,150,779	87.59%	1,712,101,989,640	87.56%	88,385,838,861	-0.02%				
Non-Institutional	230,133,668,802	12.41%	243,187,060,391	12.44%	13,053,391,590	0.02%				
Grand Total	1,853,849,819,581	100.00%	1,955,289,050,032	100.00%	101,439,230,451					

#### **Definitions**

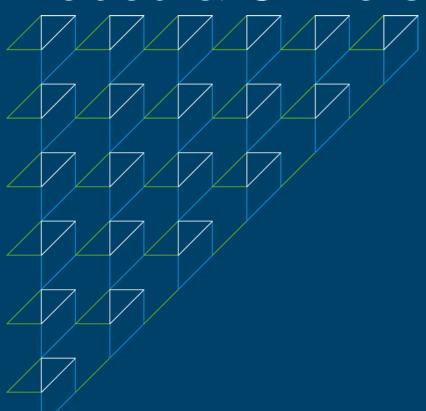
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#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Nomu-Parallel Market - Value Traded & Ownership Breakdown



# Weekly Report – Nomu-Parallel Market



#### Value Traded (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	Buy		Se	II	Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Se	
	Individuals	11,061,093	61.51%	14,495,320	80.60%	-3,434,227	-19.10%	
Coudi	Corporates	339,868	1.89%	131,092	0.73%	208,776	1.169	
Saudi	Institution	6,233,358	34.66%	3,045,851	16.94%	3,187,507	17.72	
	Total Saudi Investors	17,634,319	98.06%	17,672,262	98.27%	-37,944	-0.21	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00	
	Institutions	0	0.00%	0	0.00%	0	0.00	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00	
2 .	SWAP Holders	0	0.00%	0	0.00%	0	0.00	
	Foreign Residents	349,279	1.94%	311,335	1.73%	37,944	0.21	
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00	
	Total Foreign Investors	349,279	1.94%	311,335	1.73%	37,944	0.21	
Grand Total		17,983,598	100.00%	17,983,598	100.00%			
Nomu-Pa	rallel Market Value T	raded Break	down - By Inve	stor Classific	cation			
Investor Classification		Buy	y	Sel	ı	Net Value	Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Se	
nstitutional		6,573,226	36.55%	3,176,943	17.67%	3,396,283	18.89	
Non-Institutional		11,410,372	63.45%	14,806,655	82.33%	-3,396,283	-18.89	

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

17,983,598

100.00%

100.00%

#### Non Institutional:

**Grand Total** 

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

17,983,598

# Weekly Report – Nomu-Parallel Market



# Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 12 April 2018		As of 19 April 2018		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals	1,898,683,214	89.31%	2,009,710,970	89.04%	111,027,756	-0.26%	
	Corporates	118,899,206	5.59%	130,408,999	5.78%	11,509,794	0.19%	
	Institution	87,010,218	4.09%	93,367,579	4.14%	6,357,361	0.04%	
	Total Saudi Investors	2,104,592,638	98.99%	2,233,487,548	98.96%	128,894,910	-0.03%	
GCC	Individuals	30,243	0.00%	31,028	0.00%	786	0.00%	
	Institutions	12,503,881	0.59%	13,744,145	0.61%	1,240,264	0.02%	
	Total GCC Investors	12,534,124	0.59%	13,775,173	0.61%	1,241,049	0.02%	
Foreign	SWAP Holders	816,438	0.04%	904,340	0.04%	87,901	0.00%	
	Foreign Residents	2,612,570	0.12%	2,895,393	0.13%	282,823	0.01%	
	QFls	5,447,301	0.26%	5,914,646	0.26%	467,345	0.01%	
	Total Foreign Investors	8,876,309	0.42%	9,714,379	0.43%	838,070	0.01%	
Frand T	Cotal	2 126 003 070	100 00%	2 256 977 100	100 00%	130 974 030		

# Nomu-Parallel Market Ownership Breakdown - By Investor Classification

	As of 12 April 2018		As of 19 April 2018		Weekly Change		
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	224,677,043	10.57%	244,339,708	10.83%		19,662,665	0.26%
Non-Institutional	1,901,326,027	89.43%	2,012,637,392	89.17%		111,311,365	-0.26%
Grand Total	2,126,003,070	100.00%	2,256,977,100	100.00%		130,974,030	

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



