

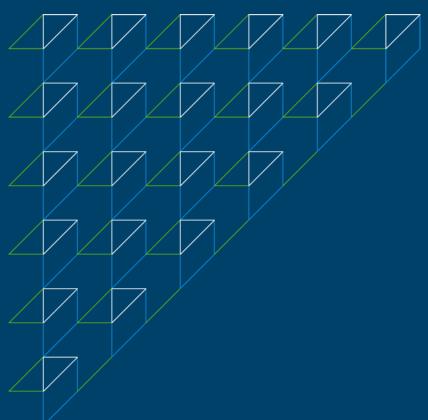
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 28 December 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

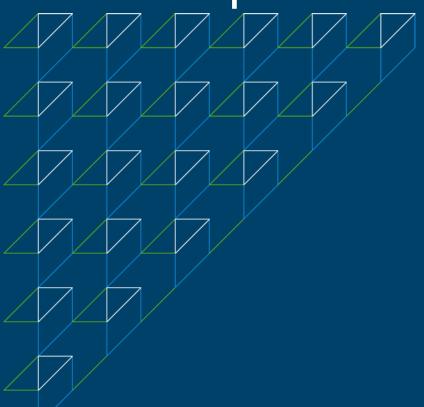
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 8,560,259,848 45.33% 10,104,761,538 53.51% -1,544,501,691 -8.18% **HNWIs** 5,838,730,068 30.92% 5,976,509,156 31.65% -137,779,088 -0.73% **IPIs** 703.221.713 3.72% 473.313.999 2.51% 229.907.714 1.22% Individual DPMs 118.816.804 0.63% 114.621.945 0.61% 4.194.858 0.02% Sub Total (Individuals) 15,221,028,433 80.61% 16,669,206,639 88.28% -1,448,178,206 -7.67% Institutions: Saudi 2.003.936.728 695.013.666 3.68% 1.308.923.063 6.93% Corporates 10.61% Mutual Funds 578.673.690 3.06% 421.438.753 2.23% 157.234.937 0.83% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 201.260.750 1.07% 203.884.952 1.08% -2.624.202 -0.01% Sub Total (Institutions) 2,783,871,168 14.74% 1,320,337,371 6.99% 1,463,533,797 7.75% Total Saudi Investors 18,004,899,601 95.35% 17,989,544,010 95.27% 15,355,591 0.08% Individuals 0.12% 72,927,124 -49,560,297 -0.26% 23,366,826 0.39% Institutions 402.286.694 2.13% 148.469.379 0.79% 253.817.315 1.34% GCC GCC DPMs 919,381 0.00% 0.02% -0.01% 3,574,549 -2,655,168 Total GCC Investors 426.572.902 2.26% 224,971,052 1.19% 201.601.850 1.07% **SWAP Holders** 63,583,805 0.34% 255,552,630 1.35% -191,968,826 -1.02% 1.52% Foreign Residents 286.990.821 315.896.754 1.67% -28.905.934 -0.15% QFIs 94,617,661 0.50% 96,451,700 0.51% -1,834,038 -0.01% **Foreign** Foreign DPMs 5,751,357 0.03% 0 0.00% 5,751,357 0.03% Strategic Partners 0 0.00% 0 0.00% 0.00% Total Foreign Investors -216,957,441 450,943,643 2.39% 667,901,084 3.54% -1.15% **Grand Total** 18,882,416,146 100.00% 18,882,416,146 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,173,068,583	22.10%	2,412,321,574	12.78%		1,760,747,009	9.32%		
Non-Institutional	14,709,347,563	77.90%	16,470,094,572	87.22%		-1,760,747,009	-9.32%		
Grand Total	18,882,416,146	100.00%	18,882,416,146	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

تــداوك Tadawul

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 21 December 2017 As of 28 December 2017 **Nationality Investor Type** Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 74,005,858,308 4.39% 74,806,982,389 4.43% 801,124,081 0.04% **HNWIs** 139,716,906,113 8.28% 140,734,244,456 8.33% 1,017,338,343 0.05% 14.43% **IPIs** 243.296.887.558 243.413.674.020 14.41% 116.786.462 -0.01% Individual DPMs 4.418.671.983 0.26% 4.464.528.891 0.26% 45.856.908 0.00% Sub Total (Individuals) 461,438,323,961 27.36% 463,419,429,756 27.44% 1,981,105,794 0.08% Institutions: Saudi -1.777.814.857 16.30% 273.047.947.063 -0.13% Corporates 274.825.761.919 16.17% Mutual Funds 164.517.274.230 9.75% 163.434.156.937 9.68% -1.083.117.293 -0.08% GRE's 630,214,089,286 37.37% 633,715,070,344 37.52% 3.500.981.058 0.16% Institution DPMs 49 042 725 974 2.91% 48.920.345.650 2.90% -122.380.325 -0.01% Sub Total (Institutions) 1,118,599,851,410 66.33% 1,119,117,519,993 66.27% 517,668,583 -0.06% Total Saudi Investors 1,580,038,175,371 93.69% 1,582,536,949,748 93.71% 2,498,774,377 0.02% 2.807,665,991 Individuals 2,836,407,067 0.17% -28,741,076 0.00% 0.17% Institutions 31.466.026.284 1.87% 32.060.886.836 1.90% 594.860.552 0.03% **GCC** GCC DPMs 549,827,119 0.03% 558,265,206 0.03% 8,438,087 0.00% Total GCC Investors 34.852.260.471 2.07% 35.426.818.034 2.10% 574.557.563 0.03% **SWAP Holders** 8,670,624,246 0.51% 8,571,097,983 0.51% -99,526,263 -0.01% 0.00% Foreign Residents 4.194.986.692 0.25% 4.168.629.517 0.25% -26.357.176 **QFIs** 7,002,543,326 0.42% 6,940,473,979 0.41% -62,069,347 0.00% **Foreign** Foreign DPMs 3,121,610,822 0.19% 3,141,868,733 0.19% 20,257,912 0.00% 2.88% Strategic Partners 48.611.980.760 48.039.713.530 2.84% -572.267.229 -0.04% Total Foreign Investors 71,601,745,846 4.25% 70,861,783,742 4.20% -739,962,104 -0.05% **Grand Total** 1,686,492,181,688 100.00% 1,688,825,551,524 2,333,369,836 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 21 December 2017		As of 28 December 2017		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,465,738,023,508	86.91%	1,466,308,029,171	86.82%	570,005,664	-0.09%				
Non-Institutional	220,754,158,180	13.09%	222,517,522,353	13.18%	1,763,364,172	0.09%				
Grand Total	1,686,492,181,688	100.00%	1,688,825,551,524	100.00%	2,333,369,836					

Definitions

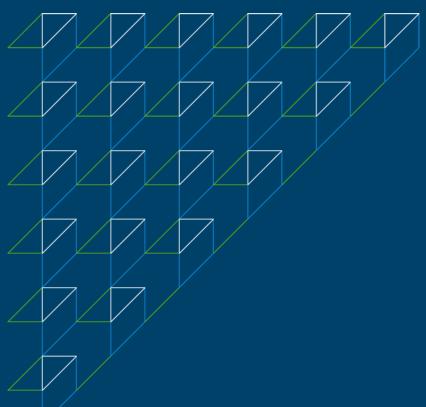
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



1.78%

Value Traded (by Nationality, Investor Type, & Classification)

19,947,002

21,132,012

Nomu-P	arallel Market Val	ue Traded I	Breakdown -	By Nationa	lity and Inve	stor Type		
Nationality	Investor Type	Buy		Sel	1	Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals	19,611,055	92.80%	19,132,908	90.54%	478,148	2.26%	
0	Corporates	199,588	0.94%	0	0.00%	199,588	0.94%	
Saudi	Institution	183,880	0.87%	1,561,809	7.39%	-1,377,929	-6.52%	
	Total Saudi Investors	19,994,524	94.62%	20,694,717	97.93%	-700,193	-3.31%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
	Foreign Residents	335,947	1.59%	437,295	2.07%	-101,348	-0.48%	
Foreign	QFIs	801,541	3.79%	0	0.00%	801,541	3.79%	
	Total Foreign Investors	1,137,488	5.38%	437,295	2.07%	700,193	3.31%	
Frand T	otal	21,132,012	100.00%	21,132,012	100.00%			
Nomu-Pa	rallel Market Value 1	raded Break	down - By Inve	estor Classific	cation			
Investor Classification		Bu	y	Sel	1	Net Value	Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
Institutional		1,185,009	5.61%	1,561,809	7.39%	-376,800	-1.78%	
Nina Inchis								

Institutional:

Non-Institutional

Grand Total

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

94.39%

100.00%

19,570,202

21,132,012

92.61%

100.00%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 21 December 2017		As of 28 December 2017		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals	1,961,796,752	88.72%	2,013,243,177	88.75%	51,446,424	0.03%	
	Corporates	116,882,403	5.29%	122,252,666	5.39%	5,370,263	0.10%	
	Institution	111,802,024	5.06%	111,960,175	4.94%	158,151	-0.12%	
	Total Saudi Investors	2,190,481,179	99.06%	2,247,456,018	99.07%	56,974,839	0.01%	
	Individuals	31,561	0.00%	32,195	0.00%	634	0.00%	
GCC	Institutions	13,465,718	0.61%	13,536,590	0.60%	70,872	-0.01%	
	Total GCC Investors	13,497,279	0.61%	13,568,785	0.60%	71,506	-0.01%	
	SWAP Holders	190,026	0.01%	215,536	0.01%	25,510	0.00%	
Foreign	Foreign Residents	3,451,637	0.16%	3,298,879	0.15%	-152,758	-0.01%	
	QFls	3,590,779	0.16%	3,940,017	0.17%	349,239	0.01%	
	Total Foreign Investors	7,232,442	0.33%	7,454,432	0.33%	221,990	0.00%	
Grand Total		2,211,210,900	100.00%	2,268,479,235	100.00%	57,268,335		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 21 December 2017		As of 28 December 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	245,930,950	11.12%	251,904,985	11.10%		5,974,035	-0.02%		
Non-Institutional	1,965,279,950	88.88%	2,016,574,250	88.90%		51,294,300	0.02%		
Grand Total	2,211,210,900	100.00%	2,268,479,235	100.00%		57,268,335			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



