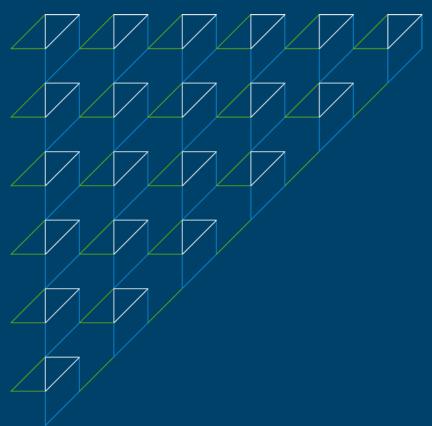


**Market Reports** 

Month Ending 30 April 2017



## Definitions





#### **Definitions**

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IPIs</b> (see below).				
	- Individual Professional Investors (IPIs)	<b>IPIs</b> are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

# Highlights

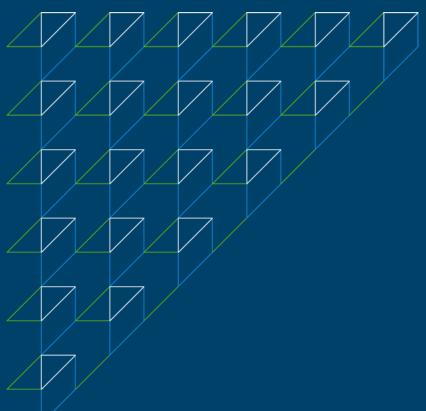


The total value of shares traded for the month ending 30 April 2017 amounted to SAR 65.31 billion, decreasing by 9.93% over the previous month; while total stock market capitalization reached SAR 1,644.96 billion at the end of this period, increasing by 0.42% over the previous month.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 61.45 billion representing 94.08% of total buying activity, and sales of SAR 61.48 billion representing 94.13% of total selling activity. Total ownership of "Saudi Investors" stood at 93.43% of total market capitalization as of 30 April 2017, representing a decrease of 0.01% from the previous month.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 1.59 billion representing 2.43% of total buying activity, and sales of SAR 1.20 billion representing 1.83% of total selling activity. Total ownership of "GCC Investors" stood at 2.37% of total market capitalization as of 30 April 2017, representing a decrease of 0.01% from the previous month.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 2.28 billion representing 3.48% of total buying activity, and sales of SAR 2.63 billion representing 4.03% of total selling activity. Total ownership of "Foreign Investors" stood at 4.20% of total market capitalization as of 30 April 2017, representing an increase of 0.02% from the previous month.

# Stock Market Value Traded Breakdown



65,314,819,263



Value Traded (by Nationality and Investor Type)

#### Stock Market Traded Value Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality** Investor Type SAR Difference SAR % of Total Buys SAR % of Total Sells (% Buy - % Se II) (Buy - Sell) Individuals: Retail 31,192,420,527 47.76% 33,923,160,928 51.94% -2,730,740,402 -4.18% **HNWIs** 19,076,927,692 29.21% 19,587,811,689 29.99% -510,883,997 -0.78% **IPIs** 1,771,030,491 2.71% 2,976,584,989 4.56% -1,205,554,499 -1.85% Individual DPMs 578.985.604 0.89% 426.444.135 0.65% 152.541.469 0.23% Sub Total (Individuals) 52.619.364.312 80.56% 56.914.001.741 87.14% -4.294.637.428 -6.58% Institutions: Saudi Corporates 4,741,001,066 7.26% 2,010,040,235 3.08% 2,730,960,832 4.18% Mutual Funds 4.64% 2.59% 2.05% 3.027.425.568 1.691.174.305 1.336.251.263 GRE's 92.225.705 0.14% 0 0.00% 92.225.705 0.14% Institution DPMs 969.219.740 1.48% 868.383.800 1.33% 100.835.940 0.15% Sub Total (Institutions) 8,829,872,080 13.52% 4.569.598.339 7.00% 4,260,273,741 6.52% Total Saudi Investors 61,449,236,392 94.08% 61.483.600.080 94.13% -34,363,688 -0.05% Individuals 240.331.285 0.37% 197.734.447 0.30% 42.596.838 0.07% Institutions 1,341,153,663 2.05% 991,787,719 1.52% 349,365,945 0.53% GCC GCC DPMs 0.01% 0.01% 1.888.972 0.00% 8.836.440 6.947.468 Total GCC Investors 1,590,321,388 2.43% 1,196,469,633 1.83% 393,851,755 0.60% **SWAP Holders** 1.13% 1.78% -423,851,073 -0.65% 739,828,074 1,163,679,147 Foreign Residents 806.726.963 1.24% 912.087.235 1.40% -105.360.272 -0.16% QFIs 625,449,407 0.96% 495,476,755 0.76% 129,972,652 0.20% Foreign Foreign DPMs 103.257.039 0.16% 63.506.413 0.10% 39.750.626 0.06% 0 0.00% 0.00% 0.00% Strategic Partners Total Foreign Investors 2,275,261,483 3.48% 2.634.749.550 4.03% -359.488.067 -0.55% **Grand Total**

100.00%

65,314,819,263

100.00%



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	13,998,412,797	21.43%	10,694,024,964	16.37%	3,304,387,833	5.06%		
Non-Institutional	51,316,406,466	78.57%	54,620,794,299	83.63%	-3,304,387,833	-5.06%		
Grand Total	65,314,819,263	100.00%	65,314,819,263	100.00%				

#### **Definitions**

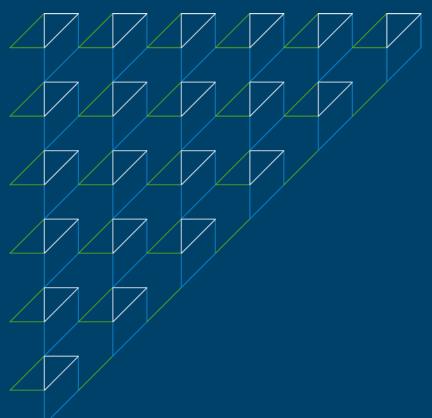
#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Stock Market Ownership Breakdown





#### Ownership Value (by Nationality and Investor Type)

Nationality	Investor Type	As of 30 March 2017		As of 30 April 2017		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals:						
	Retail	74,329,895,687	4.54%	74,374,913,496	4.52%	45,017,809	-0.02%
	HNWIs	132,181,068,762	8.07%	134,052,206,369	8.15%	1,871,137,607	0.089
	IPIs	253,229,944,035	15.46%	251,573,304,840	15.29%	-1,656,639,195	-0.17%
	Individual DPMs	4,671,499,707	0.29%	4,577,554,634	0.28%	-93,945,073	-0.01%
	Sub Total (Individuals)	464,412,408,191	28.35%	464,577,979,339	28.24%	165,571,149	-0.11%
Saudi	Institutions:						
	Corporates	280,881,138,347	17.15%	283,038,294,519	17.21%	2,157,156,172	0.06%
	Mutual Funds	89,399,831,424	5.46%	90,264,891,235	5.49%	865,059,810	0.03%
	GRE's	649,739,744,314	39.67%	652,431,394,603	39.66%	2,691,650,290	0.009
	Institution DPMs	46,062,711,350	2.81%	46,498,633,981	2.83%	435,922,631	0.019
	Sub Total (Institutions)	1,066,083,425,435	65.08%	1,072,233,214,338	65.18%	6,149,788,903	0.10
	Total Saudi Investors	1,530,495,833,625	93.43%	1,536,811,193,677	93.43%	6,315,360,052	-0.01%
	Individuals	2,985,258,703	0.18%	3,046,597,899	0.19%	61,339,196	0.009
	Institutions	35,451,801,103	2.16%	35,385,253,624	2.15%	-66,547,479	-0.019
GCC	GCC DPMs	617,568,476	0.04%	612,276,741	0.04%	-5,291,734	0.009
	Total GCC Investors	39,054,628,281	2.38%	39,044,128,265	2.37%	-10,500,017	-0.01%
Foreign	SWAP Holders	10,901,741,945	0.67%	10,644,825,715	0.65%	-256,916,230	-0.029
	Foreign Residents	4,343,966,817	0.27%	4,318,926,715	0.26%	-25,040,102	0.009
	QFIs	4,633,456,661	0.28%	4,838,267,466	0.29%	204,810,804	0.019
	Foreign DPMs	2,004,693,933	0.12%	2,060,686,773	0.13%	55,992,839	0.009
	Strategic Partners	46,610,074,373	2.85%	47,237,999,644	2.87%	627,925,271	0.039
	Total Foreign Investors	68,493,933,729	4.18%	69,100,706,312	4.20%	606,772,583	0.029
Frand T	otal	1,638,044,395,636	100.00%	1,644,956,028,254	100.00%	6,911,632,618	



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification								
	As of 30 March 2017		As of 30 April 2017		Monthly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	Δ Ownership (%)		
Institutional	1,424,204,205,667	86.95%	1,429,163,383,774	86.88%	4,959,178,107	-0.06%		
Non-Institutional	213,840,189,969	13.05%	215,792,644,479	13.12%	1,952,454,511	0.06%		
Grand Total	1,638,044,395,636	100.00%	1,644,956,028,254	100.00%	6,911,632,618			

#### **Definitions**

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Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

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