

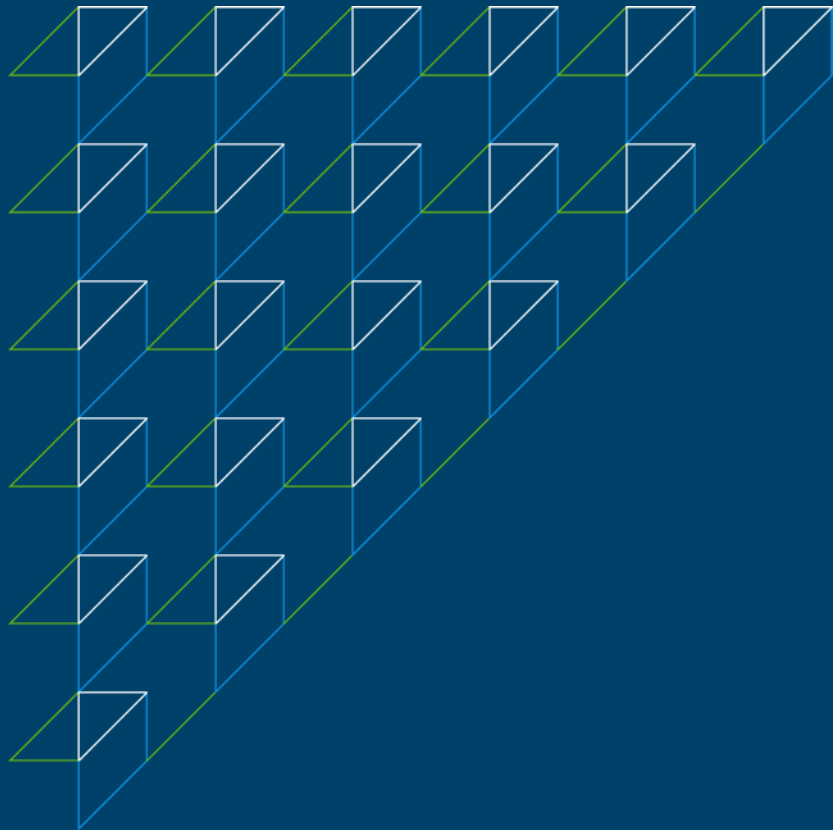
Monthly Stock Market Ownership and Trading Activity Report

Market Reports

Month Ending 31 January 2019



Definitions



Monthly Stock Market Ownership and Trading Activity Report

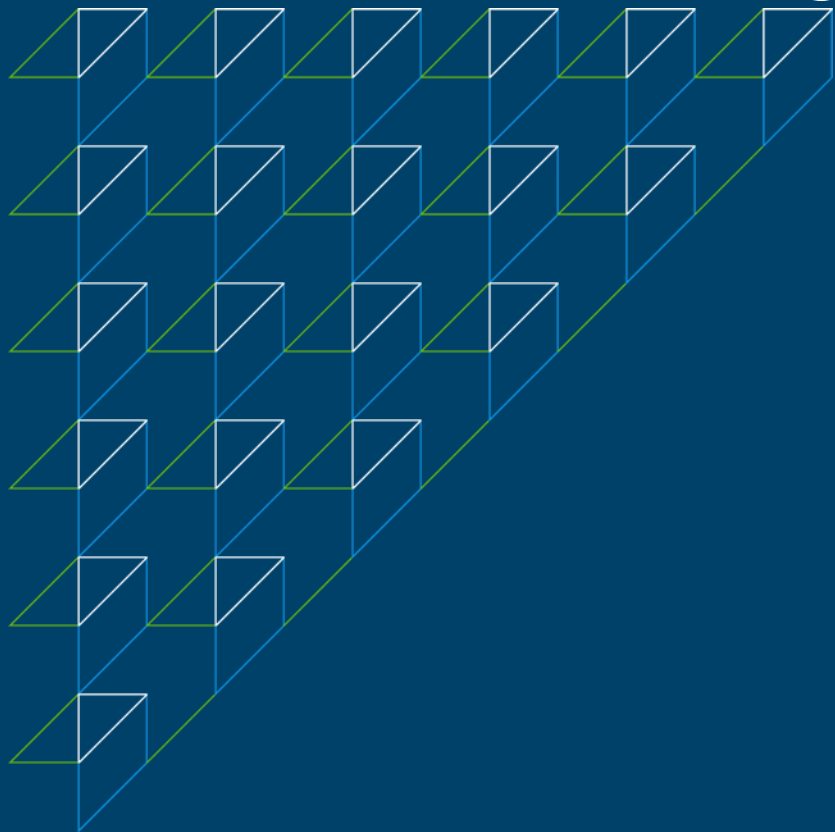
Definitions

Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.	
- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).	
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents**	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.
	NRFI	Non-Resident Foreign Investors in accordance with the Guidance Note for the investment of Non- Resident Foreigners in Parallel Market

*Nomu-Parallel Market Individual Investors

- Individuals who fulfill any of the following:
- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
 - Have an average portfolio size of SAR 5m for the preceding 12 months
 - Worked for at least 3 years in financial sectors.
 - Hold General Securities Qualification Certificate which is recognized by the Authority.
 - Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Highlights

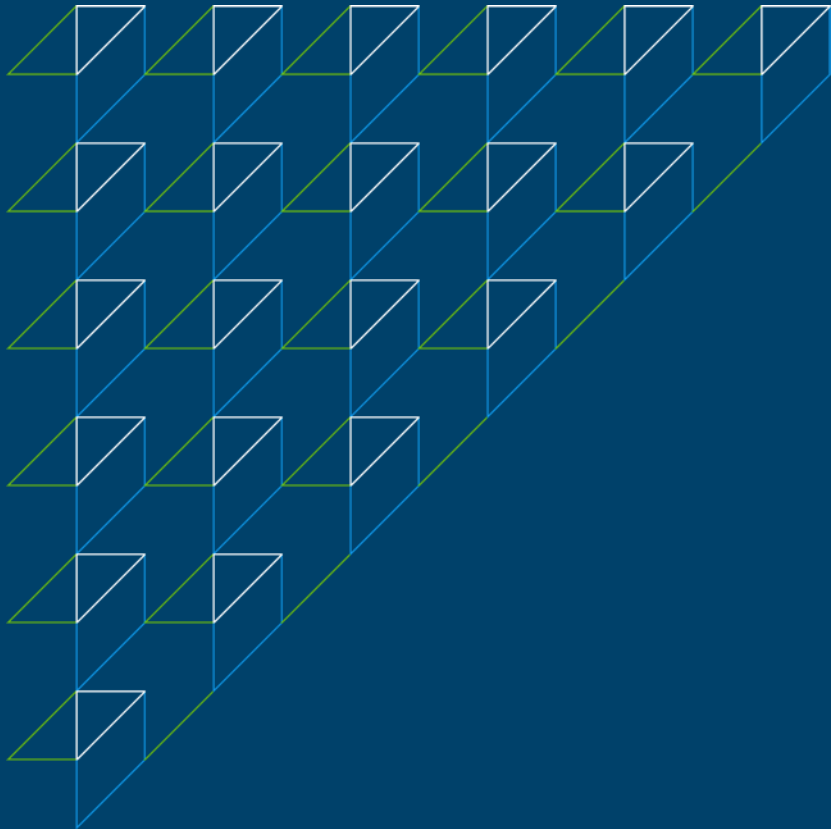


The total value of shares traded for the month ending 31 January 2019 amounted to SAR 68.21 billion, increasing by 13.42% over the previous month; while total stock market capitalization reached SAR 2,025.17 billion at the end of this period, increasing by 8.97% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 57.75 billion representing 84.66% of total buying activity, and sales of SAR 62.77 billion representing 92.02% of total selling activity. Total ownership of “Saudi Investors” stood at 93.00% of total market capitalization as of 31 January 2019, representing a decrease of 0.35% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 2.17 billion representing 3.18% of total buying activity, and sales of SAR 1.51 billion representing 2.22% of total selling activity. Total ownership of “GCC Investors” stood at 2.01% of total market capitalization as of 31 January 2019, representing an increase of 0.04% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 8.29 billion representing 12.16% of total buying activity, and sales of SAR 3.93 billion representing 5.76% of total selling activity. Total ownership of “Foreign Investors” stood at 4.98% of total market capitalization as of 31 January 2019, representing an increase of 0.31% from the previous month.



Main Market - Value Traded & Ownership Breakdown



Monthly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	28,515,898,284	41.81%	30,538,752,177	44.77%	-2,022,853,893	-2.97%
	HNWIs	18,110,695,993	26.55%	19,931,605,436	29.22%	-1,820,909,443	-2.67%
	IPIs	2,029,835,825	2.98%	3,445,940,500	5.05%	-1,416,104,675	-2.08%
	Individual DPMs	1,127,565,203	1.65%	1,086,237,783	1.59%	41,327,420	0.06%
	Sub Total (Individuals)	49,783,995,305	72.99%	55,002,535,896	80.64%	-5,218,540,591	-7.65%
	Institutions:						
	Corporates	4,762,840,220	6.98%	3,101,667,464	4.55%	1,661,172,757	2.44%
	Mutual Funds	1,596,179,196	2.34%	1,760,178,271	2.58%	-163,999,076	-0.24%
	GRE's	0	0.00%	2,410,000	0.00%	-2,410,000	0.00%
	Institution DPMs	1,603,760,436	2.35%	2,902,458,801	4.26%	-1,298,698,365	-1.90%
	Sub Total (Institutions)	7,962,779,852	11.67%	7,766,714,536	11.39%	196,065,316	0.29%
Total Saudi Investors	57,746,775,156	84.66%	62,769,250,432	92.02%	-5,022,475,275	-7.36%	
GCC	Individuals	290,431,828	0.43%	222,147,535	0.33%	68,284,293	0.10%
	Institutions	1,860,865,048	2.73%	1,280,362,363	1.88%	580,502,685	0.85%
	GCC DPMs	18,927,702	0.03%	8,699,534	0.01%	10,228,168	0.01%
	Total GCC Investors	2,170,224,578	3.18%	1,511,209,432	2.22%	659,015,146	0.97%
Foreign	SWAP Holders	3,348,213,249	4.91%	1,298,364,339	1.90%	2,049,848,910	3.01%
	Foreign Residents	735,568,961	1.08%	809,334,302	1.19%	-73,765,341	-0.11%
	QFIs	4,195,329,198	6.15%	1,803,278,670	2.64%	2,392,050,527	3.51%
	Foreign DPMs	14,968,623	0.02%	10,544,350	0.02%	4,424,273	0.01%
	Strategic Partners	0	0.00%	9,098,240	0.01%	-9,098,240	-0.01%
Total Foreign Investors	8,294,080,031	12.16%	3,930,619,901	5.76%	4,363,460,130	6.40%	
Grand Total		68,211,079,765	100.00%	68,211,079,765	100.00%		

Monthly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	20,558,484,699	30.14%	16,709,240,315	24.50%	3,849,244,384	5.64%
Non-Institutional	47,652,595,066	69.86%	51,501,839,450	75.50%	-3,849,244,384	-5.64%
Grand Total	68,211,079,765	100.00%	68,211,079,765	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Monthly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 31 December 2018		As of 31 January 2019		Monthly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals:							
	Retail	72,142,685,305	3.88%	76,461,794,003	3.78%	4,319,108,698	-0.11%	
	HNWIs	146,137,789,582	7.86%	156,946,614,195	7.75%	10,808,824,612	-0.11%	
	IPIs	253,307,827,930	13.63%	273,936,998,599	13.53%	20,629,170,669	-0.10%	
	Individual DPMs	4,806,040,195	0.26%	5,257,314,172	0.26%	451,273,977	0.00%	
	Sub Total (Individuals)	476,394,343,012	25.63%	512,602,720,968	25.31%	36,208,377,956	-0.32%	
	Institutions:							
	Corporates	283,042,155,105	15.23%	309,733,882,877	15.29%	26,691,727,772	0.06%	
	Mutual Funds	90,179,651,569	4.85%	105,969,918,163	5.23%	15,790,266,594	0.38%	
	GRE's	754,421,200,635	40.59%	817,985,807,244	40.39%	63,564,606,609	-0.20%	
	Institution DPMs	130,915,212,440	7.04%	137,211,621,888	6.78%	6,296,409,448	-0.27%	
Sub Total (Institutions)	1,258,558,219,749	67.72%	1,370,901,230,172	67.69%	112,343,010,423	-0.02%		
Total Saudi Investors	1,734,952,562,761	93.35%	1,883,503,951,140	93.00%	148,551,388,379	-0.35%		
GCC	Individuals	2,716,113,012	0.15%	3,027,514,082	0.15%	311,401,070	0.00%	
	Institutions	33,189,546,563	1.79%	36,745,096,194	1.81%	3,555,549,631	0.03%	
	GCC DPMs	832,795,775	0.04%	981,138,986	0.05%	148,343,211	0.00%	
	Total GCC Investors	36,738,455,350	1.98%	40,753,749,262	2.01%	4,015,293,912	0.04%	
Foreign	SWAP Holders	9,079,914,506	0.49%	11,678,926,631	0.58%	2,599,012,126	0.09%	
	Foreign Residents	3,326,629,271	0.18%	3,595,540,237	0.18%	268,910,966	0.00%	
	QFIs	13,705,202,549	0.74%	17,452,252,672	0.86%	3,747,050,122	0.12%	
	Foreign DPMs	3,898,942,566	0.21%	4,303,586,957	0.21%	404,644,391	0.00%	
	Strategic Partners	56,833,757,266	3.06%	63,884,308,444	3.15%	7,050,551,178	0.10%	
	Total Foreign Investors	86,844,446,157	4.67%	100,914,614,941	4.98%	14,070,168,784	0.31%	
Grand Total		1,858,535,464,268	100.00%	2,025,172,315,343	100.00%	166,636,851,075		

* Non deposited amount of 190,400,000 SAR was not reflected as on 31 January holding value (Saudi Amana Cooperative Insurance Co. 8310 - Corporate Action -Tradable Rights)

Monthly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 31 December 2018		As of 31 January 2019		Monthly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,634,212,247,098	87.93%	1,785,140,852,826	88.15%	150,928,605,728	0.22%
Non-Institutional	224,323,217,170	12.07%	240,031,462,516	11.85%	15,708,245,347	-0.22%
Grand Total	1,858,535,464,268	100.00%	2,025,172,315,343	100.00%	166,636,851,075	

Definitions

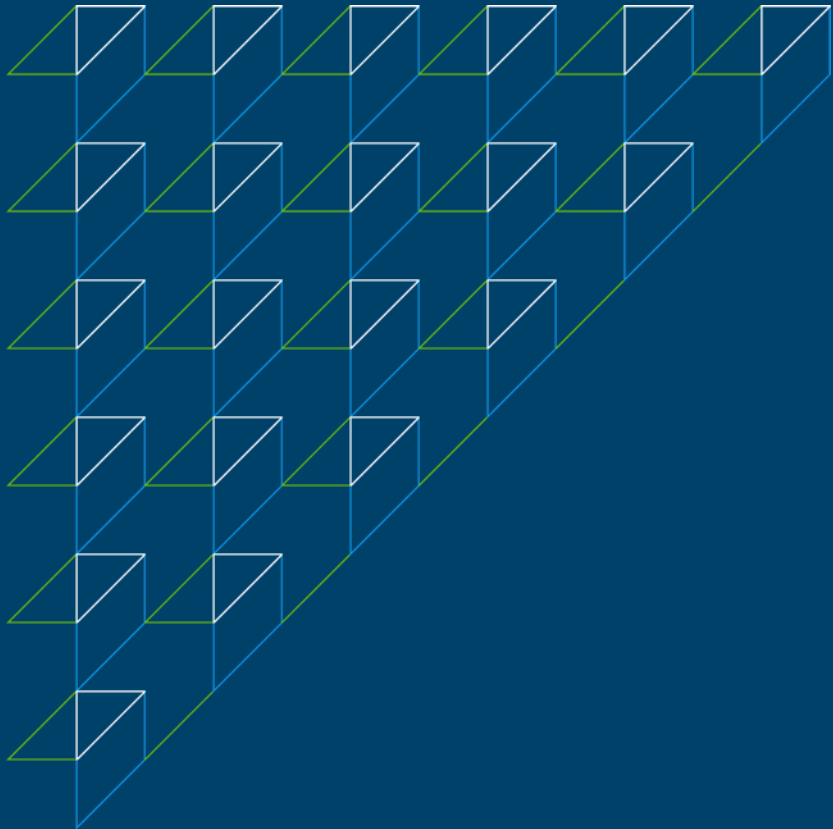
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Highlights

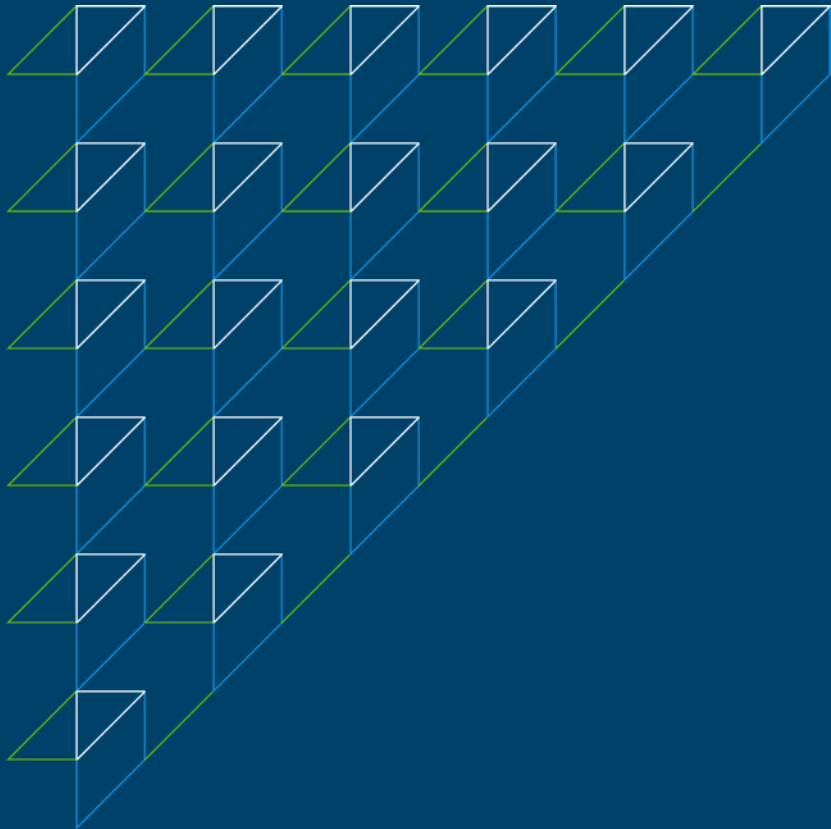


The total value of shares traded for the month ending 31 January 2019 amounted to SAR 41.62 million, decreasing by 8.45% over the previous month; while total stock market capitalization reached SAR 3,283.80 million at the end of this period, increasing by 41.27% over the previous month.



- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 39.60 million representing 95.15% of total buying activity, and sales of SAR 38.86 million representing 93.38% of total selling activity. Total ownership of “Saudi Investors” stood at 99.09% of total market capitalization as of 31 January 2019, representing an increase of 0.37% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 0 million representing 0% of total buying activity, and sales of SAR .51 million representing 1.24% of total selling activity. Total ownership of “GCC Investors” stood at 0.40% of total market capitalization as of 31 January 2019, representing a decrease of 0.17% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 2.02 million representing 4.85% of total buying activity, and sales of SAR 2.24 million representing 5.39% of total selling activity. Total ownership of “Foreign Investors” stood at 0.51% of total market capitalization as of 31 January 2019 representing a decrease of 0.20% from the previous month.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Monthly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	35,116,747	84.38%	35,903,697	86.27%	-786,950	-1.89%
	Corporates	2,995,524	7.20%	1,839,947	4.42%	1,155,577	2.78%
	Institution	1,487,228	3.57%	1,116,121	2.68%	371,107	0.89%
	Total Saudi Investors	39,599,498	95.15%	38,859,765	93.38%	739,733	1.78%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	513,978	1.24%	-513,978	-1.24%
	Total GCC Investors	0	0.00%	513,978	1.24%	-513,978	-1.24%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	256,585	0.62%	441,975	1.06%	-185,390	-0.45%
	QFIs	1,759,859	4.23%	1,800,224	4.33%	-40,365	-0.10%
	Total Foreign Investors	2,016,443	4.85%	2,242,199	5.39%	-225,755	-0.54%
Grand Total		41,615,941	100.00%	41,615,941	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	6,242,610	15.00%	5,270,269	12.66%	972,341	2.34%
Non-Institutional	35,373,331	85.00%	36,345,672	87.34%	-972,341	-2.34%
Grand Total	41,615,941	100.00%	41,615,941	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 31 December 2018		As of 31 January 2019		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	2,129,415,149	91.61%	3,071,076,364	93.52%	941,661,215	1.92%
	Corporates	131,196,410	5.64%	144,844,629	4.41%	13,648,219	-1.23%
	Institution	34,052,509	1.46%	37,877,427	1.15%	3,824,918	-0.31%
	Total Saudi Investors	2,294,664,068	98.72%	3,253,798,420	99.09%	959,134,352	0.37%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	13,442,920	0.58%	13,287,645	0.40%	-155,275	-0.17%
	Total GCC Investors	13,442,920	0.58%	13,287,645	0.40%	-155,275	-0.17%
Foreign	SWAP Holders	173,365	0.01%	201,058	0.01%	27,693	0.00%
	Foreign Residents	2,536,854	0.11%	2,583,491	0.08%	46,638	-0.03%
	QFIs	13,703,414	0.59%	13,931,886	0.42%	228,472	-0.17%
	Total Foreign Investors	16,413,632	0.71%	16,716,435	0.51%	302,803	-0.20%
Grand Total		2,324,520,620	100.00%	3,283,802,500	100.00%	959,281,880	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 31 December 2018		As of 31 January 2019		Monthly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	192,568,617	8.28%	210,142,645	6.40%	17,574,028	-1.88%
Non-Institutional	2,131,952,003	91.72%	3,073,659,855	93.60%	941,707,852	1.88%
Grand Total	2,324,520,620	100.00%	3,283,802,500	100.00%	959,281,880	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Saudi Stock Exchange

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Tadawul

Thank you

