السوق المالية السعودية Saudi Stock Exchange

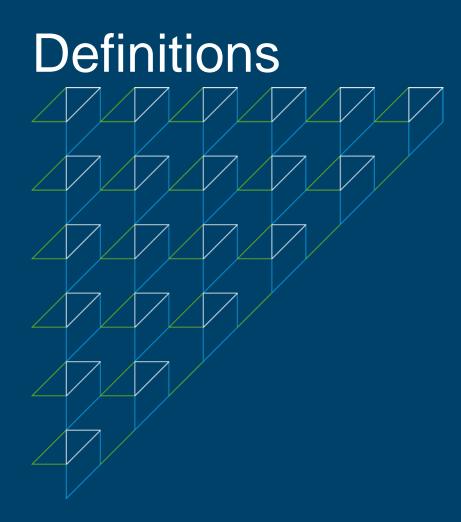
Weekly Stock Market Ownership and Trading Activity Report



Market Reports

Week Ending 5 September 2019





Weekly Stock Market Ownership and Trading Activity Report Definitions



Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
Foreign	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.
	NRFI	Non-Resident Foreign Investors in accordance with the Guidance Note for the investment of Non-Resident Foreigners in Parallel Market

*Nomu-Parallel Market Individual Individuals who fulfill any of the following:

Investors

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 5m for the preceding 12 months

- Worked for atleast 3 years in financial sectors.

- Hold General Securities Qualification Certificate which is recognized by the Authority.

- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown

Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)



Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
	Individuals:						
	Retail	5,564,300,830	35.93%	5,962,646,551	38.50%	-398,345,722	-2.57%
	HNWIs	3,604,426,770	23.28%	3,675,001,683	23.73%	-70,574,912	-0.46%
	IPIs	388,232,631	2.51%	620,906,276	4.01%	-232,673,645	-1.50%
	Individual DPMs	290,339,542	1.87%	177,021,385	1.14%	113,318,157	0.73%
	Sub Total (Individuals)	9,847,299,773	63.59%	10,435,575,894	67.39%	-588,276,121	-3.80%
Saudi	Institutions:						
	Corporates	1,117,966,226	7.22%	515,978,174	3.33%	601,988,052	3.89%
	Mutual Funds	402,043,820	2.60%	372,713,779	2.41%	29,330,041	0.19%
	GRE's	2,015,240	0.01%	101,084	0.00%	1,914,156	0.01%
	Institution DPMs	406,110,828	2.62%	1,455,322,488	9.40%	-1,049,211,661	-6.78%
	Sub Total (Institutions)	1,928,136,113	12.45%	2,344,115,525	15.14%	-415,979,411	-2.69%
	Total Saudi Investors	11,775,435,886	76.04%	12,779,691,419	82.53%	-1,004,255,533	-6.49%
	Individuals	16,992,718	0.11%	16,797,572	0.11%	195,146	0.00%
	Institutions	381,310,373	2.46%	583,616,101	3.77%	-202,305,728	-1.31%
GCC	GCC DPMs	2,274,860	0.01%	250,938	0.00%	2,023,922	0.01%
	Total GCC Investors	400,577,950	2.59%	600,664,611	3.88%	-200,086,661	-1.29%
	SWAP Holders	71,818,031	0.46%	60,756,497	0.39%	11,061,534	0.07%
	Foreign Residents	155,779,820	1.01%	165,898,537	1.07%	-10,118,717	-0.07%
Foreign	QFIs	3,081,856,932	19.90%	1,878,424,896	12.13%	1,203,432,036	7.77%
	Foreign DPMs	241,825	0.00%	274,485	0.00%	-32,660	0.00%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	3,309,696,608	21.37%	2,105,354,415	13.60%	1,204,342,193	7.78%
Grand T	otal	15,485,710,445	100.00%	15,485,710,445	100.00%		



Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	6,144,210,307	39.68%	5,665,366,102	36.58%	478,844,205	3.09%			
Non-Institutional	9,341,500,137	60.32%	9,820,344,343	63.42%	-478,844,205	-3.09%			
Grand Total	15,485,710,445	100.00%	15,485,710,445	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market Ownership Value (by Nationality and Investor Type)



Nationality	Investor Type	As of 29 August 2019		As of 5 September 2019		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)
	Individuals:						
	Retail	71,733,831,600	3.77%	71,958,001,128	3.76%	224,169,528	-0.01%
	HNWIs	146,451,977,414	7.70%	147,210,918,415	7.68%	758,941,001	-0.01%
	IPIs	263,248,104,075	13.84%	265,325,852,876	13.85%	2,077,748,801	0.01%
	Individual DPMs	4,243,301,651	0.22%	4,383,578,989	0.23%	140,277,338	0.01%
	Sub Total (Individuals)	485,677,214,740	25.53%	488,878,351,407	25.52%	3,201,136,668	-0.01%
Saudi	Institutions:						
	Corporates	335,199,956,000	17.62%	335,849,970,264	17.53%	650,014,265	-0.09%
	Mutual Funds	189,614,977,662	9.97%	192,260,281,153	10.04%	2,645,303,491	0.07%
	GRE's	659,664,714,353	34.68%	665,967,333,758	34.76%	6,302,619,405	0.08%
	Institution DPMs	37,566,390,875	1.97%	36,103,780,194	1.88%	-1,462,610,681	-0.09%
	Sub Total (Institutions)	1,222,046,038,890	64.24%	1,230,181,365,369	64.21%	8,135,326,479	-0.03%
	Total Saudi Investors	1,707,723,253,630	89.77%	1,719,059,716,777	89.73%	11,336,463,146	-0.04%
	Individuals	2,623,424,020	0.14%	2,639,984,351	0.14%	16,560,331	0.00%
~~~	Institutions	32,968,732,478	1.73%	33,472,659,830	1.75%	503,927,352	0.01%
GCC	GCC DPMs	565,111,794	0.03%	578,287,554	0.03%	13,175,760	0.00%
	Total GCC Investors	36,157,268,292	1.90%	36,690,931,735	1.92%	533,663,442	0.01%
	SWAP Holders	3,293,033,065	0.17%	3,216,820,293	0.17%	-76,212,772	-0.01%
	Foreign Residents	5,582,204,256	0.29%	5,696,556,641	0.30%	114,352,385	0.00%
	QFIs	99,041,831,352	5.21%	100,744,875,487	5.26%	1,703,044,135	0.05%
Foreign	Foreign DPMs	13,685,477	0.00%	13,688,362	0.00%	2,885	0.00%
	Strategic Partners	50,597,427,548	2.66%	50,474,330,414	2.63%	-123,097,134	-0.03%
	Total Foreign Investors	158,528,181,698	8.33%	160,146,271,198	8.36%	1,618,089,500	0.03%
Grand T		1,902,408,703,621	100.00%	1,915,896,919,709	100.00%	13,488,216,089	



Main Market Ownership Breakdown - By Investor Classification									
	As of 29 August 2019		As of 5 September 2019		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,676,017,266,330	88.10%	1,688,391,459,174	88.13%	12,374,192,844	0.03%			
Non-Institutional	226,391,437,290	11.90%	227,505,460,535	11.87%	1,114,023,244	-0.03%			
Grand Total	1,902,408,703,621	100.00%	1,915,896,919,709	100.00%	13,488,216,089				

### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Nomu-Parallel Market - Value Traded & Ownership Breakdown

### Weekly Report – Nomu-Parallel Market Value Traded (by Nationality, Investor Type, & Classification)



#### Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded** Nationality Investor Type SAR Difference SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals 5,832,277 85.93% 5,965,098 87.89% -132,821 -1.96% Corporates 65,479 0.96% 156.901 2.31% -91,422 -1.35% Saudi Institution 295.397 4.35% 96.750 1.43% 198.647 2.93% **Total Saudi Investors** 6,193,153 91.25% 6,218,749 91.63% -25,596 -0.38% Individuals 0 0.00% 0 0.00% 0 0.00% GCC Institutions 58.538 0.86% 261.806 3.86% -203.268 -2.99% **Total GCC Investors** 58,538 0.86% 3.86% -203,268 -2.99% 261,806 0.00% SWAP Holders 0 0 0 0.00% 0.00% **Foreign Residents** 109.997 1.62% 306.502 4.52% -196.505 -2.90% Foreign QFIs 425,369 6.27% 0 0.00% 425,369 6.27% **Total Foreign Investors** 535,366 7.89% 306,502 4.52% 228,864 3.37% **Grand Total** 100.00% 100.00% 6,787,057 6,787,057

#### Nomu-Parallel Market Value Traded Breakdown - By Investor Classification Buy Sell **Net Value Traded** Investor Classification SAR Difference SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Institutional 844,783 12.45% 515,457 7.59% 329,327 4.85% Non-Institutional 5,942,273 87.55% 6,271,600 92.41% -329,327 -4.85% Grand Total 6,787,057 100.00% 6,787,057 100.00%

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

### Weekly Report – Nomu-Parallel Market Ownership Value (by Nationality, Investor Type, & Classification)



#### Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type As of 5 September 2019 As of 29 August 2019 Weekly Change Nationality Investor Type △ Holding Value **Holding Value Ownership** Holding Value Ownership ∆ Ownership (SAR) (SAR) (%) (%) (SAR) (%) Individuals 4,448,362,745 95.46% 4,358,675,175 95.54% -89,687,570 0.08% Corporates 135,592,230 2.91% 131,381,903 2.88% -4,210,327 -0.03% Saudi Institution 42.387.144 0.91% 40,533,784 0.89% -1,853,360 -0.02% **Total Saudi Investors** 4,626,342,118 99.28% 4,530,590,861 99.31% -95,751,257 0.03% Individuals 0 0.00% 0 0.00% 0 0.00% GCC Institutions 12.303.120 0.26% 11,692,060 0.26% -611,060 -0.01% 12,303,120 **Total GCC Investors** 0.26% 0.26% -611,060 -0.01% 11.692.060 SWAP Holders 0.00% 198,569 0.00% -2,790 0.00% 201,358 Foreign Residents 6.231.597 0.13% 5.736.226 0.13% -495.372 -0.01% Foreign QFIs 14,622,942 0.31% 13,820,920 0.30% -802,022 -0.01% **Total Foreign Investors** 21,055,898 0.45% 19,755,714 0.43% -1,300,183 -0.02% **Grand Total** 4,659,701,136 100.00% 4,562,038,636 100.00% -97,662,500

### Nomu-Parallel Market Ownership Breakdown - By Investor Classification

	As of 29 August 2019		As of 5 September 2019		Weekly Change	
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)
Institutional	205,106,794	4.40%	197,627,236	4.33%	-7,479,558	-0.07%
Non-Institutional	4,454,594,342	95.60%	4,364,411,400	95.67%	-90,182,942	0.07%
Grand Total	4,659,701,136	100.00%	4,562,038,636	100.00%	-97,662,500	

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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# Thank you