

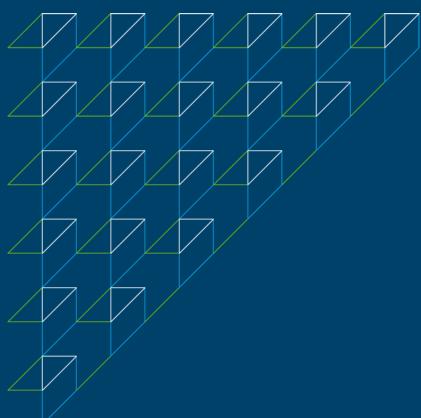
# Weekly Stock Market Ownership and Trading Activity Report

**Market Reports** 

Week Ending 10 May 2018



# Definitions



## Weekly Stock Market Ownership and Trading Activity Report



#### **Definitions**

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IPIs</b> (see below).					
	- Individual Professional Investors (IPIs)	<b>IPIs</b> are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

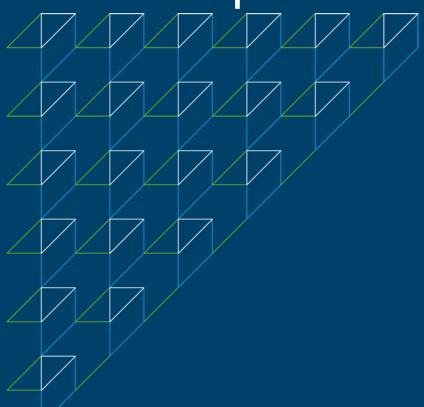
\*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

# Main Market - Value Traded & Ownership Breakdown





## Value Traded (by Nationality and Investor Type)

#### Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** SAR Difference SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 7,223,171,409 36.51% 8,964,562,239 45.31% -1,741,390,831 -8.80% **HNWIs** 6,693,954,005 33.83% 6,440,794,706 32.56% 253,159,299 1.28% **IPIs** 557.552.700 2.82% 1.335.395.867 6.75% -777.843.167 -3.93% Individual DPMs 157.499.299 0.80% 194.196.393 0.98% -36.697.094 -0.19% Sub Total (Individuals) 14,632,177,413 73.96% 16,934,949,206 85.60% -2,302,771,793 -11.64% Institutions: Saudi 11.59% 1.43% 2.010.671.898 10.16% Corporates 2.292.703.453 282.031.555 Mutual Funds 846.876.297 4.28% 560.400.750 2.83% 286.475.547 1.45% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 253.328.563 1.28% 163.906.764 0.83% 89.421.799 0.45% Sub Total (Institutions) 3,392,908,313 17.15% 1,006,339,069 5.09% 2,386,569,245 12.06% Total Saudi Investors 18,025,085,726 91.11% 17,941,288,274 90.68% 83,797,452 0.42% -138.547 Individuals 54.238.177 0.27% 54.376.724 0.27% 0.00% Institutions 598.678.117 3.03% 560.268.344 2.83% 38.409.774 0.19% GCC GCC DPMs 0.00% 577,275 0.00% 0.00% 693,441 116,166 Total GCC Investors 653,609,735 3.30% 615.222.342 3.11% 38.387.393 0.19% **SWAP Holders** 306,720,942 1.55% 300,594,469 1.52% 6,126,472 0.03% Foreign Residents 227.684.549 1.15% 304.951.397 1.54% -77.266.848 -0.39% QFIs 570,869,982 2.89% 621,930,560 3.14% -51,060,578 -0.26% **Foreign** Foreign DPMs 217.608 0.00% 201.499 0.00% 16.109 0.00% 0.00% 0 0.00% Strategic Partners 0.00% -122,184,845 Total Foreign Investors 1,105,493,081 5.59% 1,227,677,926 6.21% -0.62% **Grand Total** 19,784,188,542 100.00% 19,784,188,542 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification										
	Buy		Sell		Net Value Traded					
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR uy - Sell)	Difference (% Buy - % Sell)			
Institutional	5,585,140,403	28.23%	4,019,503,476	20.32%	1	,565,636,927	7.91%			
Non-Institutional	14,199,048,140	71.77%	15,764,685,067	79.68%	-1	1,565,636,927	-7.91%			
Grand Total	19,784,188,542	100.00%	19,784,188,542	100.00%						

#### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



## Ownership Value (by Nationality and Investor Type)

#### Main Market Ownership Breakdown - By Nationality and Investor Type As of 3 May 2018 As of 10 May 2018 **Weekly Change Nationality Investor Type** Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 78,334,734,755 4.10% 76,896,676,522 4.10% -1,438,058,233 0.00% **HNWIs** 151,163,227,300 7.91% 147,845,498,821 7.88% -3,317,728,480 -0.03% **IPIs** 268.967.839.371 14.08% 263.070.731.807 14.03% -5.897.107.564 -0.05% Individual DPMs 5.126.192.658 0.27% 5.052.880.223 0.27% -73.312.435 0.00% Sub Total (Individuals) 503,591,994,084 26.35% 492,865,787,373 26.28% -10,726,206,712 -0.07% Institutions: Saudi -6.052.439.435 297.731.095.733 15.88% -0.02% Corporates 303.783.535.168 15.90% **Mutual Funds** 181.983.060.536 9.52% 175.146.989.296 9.34% -6.836.071.240 -0.18% GRE's 726,157,762,724 38.00% 717,831,031,102 38.27% -8,326,731,622 0.27% Institution DPMs 58.638.662.939 3.07% 57 825 610 004 3.08% -813.052.935 0.01% Sub Total (Institutions) 1.270.563.021.368 66.49% 1,248,534,726,135 66.57% -22.028.295.233 0.08% Total Saudi Investors -32,754,501,944 1,774,155,015,452 92.85% 1,741,400,513,508 92.85% 0.01% Individuals 3,183,800,021 0.17% 3.143.164.720 0.17% -40.635.300 0.00% Institutions 36.692.558.281 1.92% 35.834.819.746 1.91% -857.738.535 -0.01% **GCC** GCC DPMs 641,680,342 0.03% 0.03% 2,528,097 0.00% 644,208,439 Total GCC Investors 40.518.038.644 2.12% 39,622,192,905 2.11% -895.845.739 -0.01% **SWAP Holders** 15,717,418,165 0.82% 15,580,404,949 0.83% -137,013,216 0.01% 0.22% Foreign Residents 4.307.253.335 0.23% 4.165.197.520 -142.055.815 0.00% **QFIs** 17,446,576,883 0.91% 17,392,506,823 0.93% -54,070,060 0.01% **Foreign** Foreign DPMs 8.457.329 0.00% 8.392.458 0.00% -64.871 0.00% 3.07% 3.05% -1,415,832,166 -0.02% Strategic Partners 58.709.257.222 57.293.425.056 Total Foreign Investors 96,188,962,933 5.03% 94,439,926,805 5.04% -1,749,036,129 0.00% **Grand Total** 1,910,862,017,030 100.00% 1,875,462,633,218 -35,399,383,812 100.00%



#### Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
	As of 3 May 2018		As of 10 May 2018		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,673,873,001,618	87.60%	1,643,412,095,635	87.63%	-30,460,905,983	0.03%			
Non-Institutional	236,989,015,412	12.40%	232,050,537,583	12.37%	-4,938,477,829	-0.03%			
Grand Total	1,910,862,017,030	100.00%	1,875,462,633,218	100.00%	-35,399,383,812				

#### **Definitions**

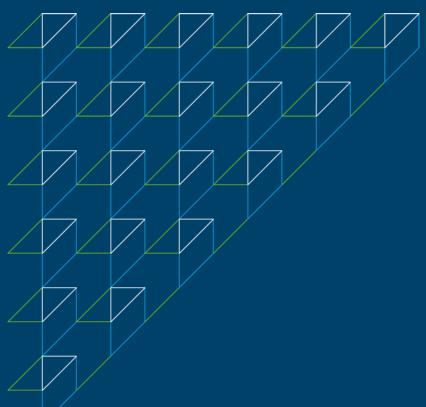
#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

## Nomu-Parallel Market - Value Traded & Ownership Breakdown



## Weekly Report – Nomu-Parallel Market



-5.67%

## Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sell		Net Value Traded	
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel
	Individuals	4,236,217	85.98%	4,484,432	91.02%	-248,215	-5.04%
Courdi	Corporates	646,165	13.12%	178,161	3.62%	468,003	9.509
Saudi	Institution	0	0.00%	188,564	3.83%	-188,564	-3.83
	Total Saudi Investors	4,882,382	99.10%	4,851,158	98.46%	31,224	0.639
	Individuals	0	0.00%	0	0.00%	0	0.00
GCC	Institutions	0	0.00%	0	0.00%	0	0.00
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00
	SWAP Holders	0	0.00%	0	0.00%	0	0.00
Canalan	Foreign Residents	44,448	0.90%	75,672	1.54%	-31,224	-0.63
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00
	Total Foreign Investors	44,448	0.90%	75,672	1.54%	-31,224	-0.63
rand T	otal	4,926,830	100.00%	4,926,830	100.00%		
Nomu-Pa	rallel Market Value T	raded Break	down - By Inve	stor Classific	cation		
Investor Classification		Bu	y	Sel		Net Value	Traded
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference
						· · · · · · · · · · · · · · · · · · ·	
nstitutional		646,165	13.12%	366,725	7.44%	279,439	5.6

#### Institutional:

Non-Institutional

**Grand Total** 

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

86.88%

100.00%

4,560,104

4,926,830

92.56%

100.00%

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

4,280,665

4,926,830

## Weekly Report – Nomu-Parallel Market



## Ownership Value (by Nationality, Investor Type, & Classification)

2,524,231,250

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type									
Nationality	Investor Type	As of 3 May 2018		As of 10 May 2018		Weekly Change			
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)		
Saudi	Individuals	2,272,662,133	90.03%	2,365,402,648	90.73%	92,740,515	0.69%		
	Corporates	132,884,675	5.26%	127,019,220	4.87%	-5,865,455	-0.39%		
	Institution	95,835,917	3.80%	92,734,760	3.56%	-3,101,157	-0.24%		
	Total Saudi Investors	2,501,382,726	99.09%	2,585,156,628	99.15%	83,773,902	0.06%		
	Individuals	30,420	0.00%	30,167	0.00%	-254	0.00%		
GCC	Institutions	13,556,839	0.54%	13,521,403	0.52%	-35,436	-0.02%		
	Total GCC Investors	13,587,259	0.54%	13,551,570	0.52%	-35,690	-0.02%		
Foreign	SWAP Holders	925,368	0.04%	896,737	0.03%	-28,630	0.00%		
	Foreign Residents	2,627,738	0.10%	2,515,616	0.10%	-112,122	-0.01%		
	QFIs	5,708,159	0.23%	5,074,389	0.19%	-633,770	-0.03%		
	Total Foreign Investors	9,261,265	0.37%	8,486,742	0.33%	-774,523	-0.04%		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 3 May 2018		As of 10 May 2018		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	248,910,959	9.86%	239,246,510	9.18%	-9,664,449	-0.68%			
Non-Institutional	2,275,320,291	90.14%	2,367,948,430	90.82%	92,628,139	0.68%			
Grand Total	2,524,231,250	100.00%	2,607,194,940	100.00%	82,963,690				

2,607,194,940

100.00%

82,963,690

100.00%

#### Institutional:

**Grand Total** 

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### **Non Institutional:**

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



