

Monthly Stock Market Ownership and Trading Activity Report

Market Reports

Month Ending 29 March 2018



Definitions



Monthly Stock Market Ownership and Trading Activity Report

Definitions

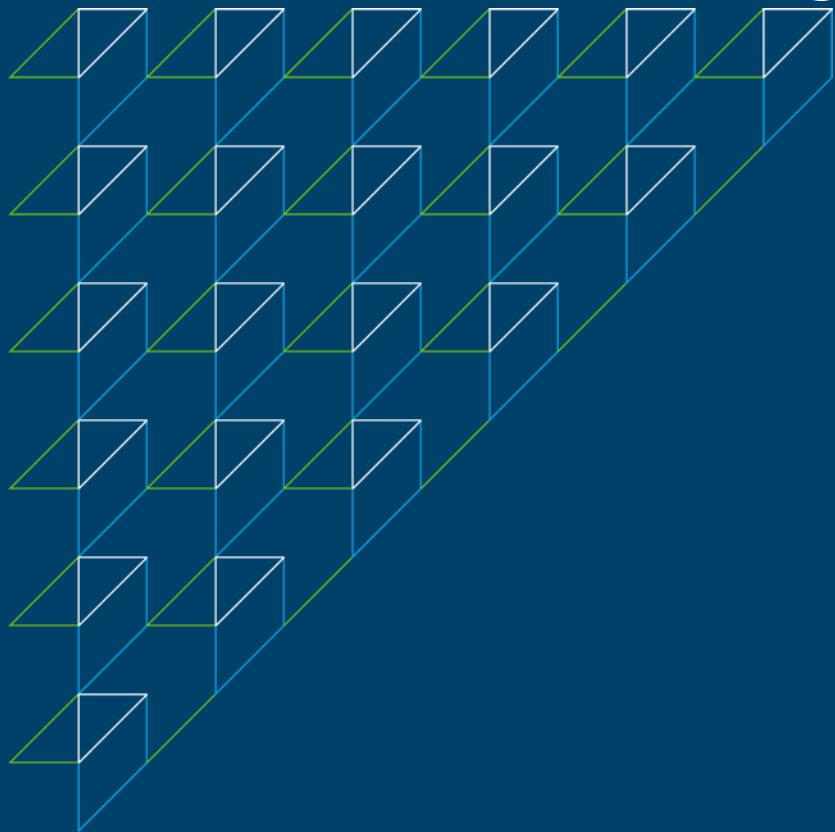
Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.	
- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).	
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Highlights

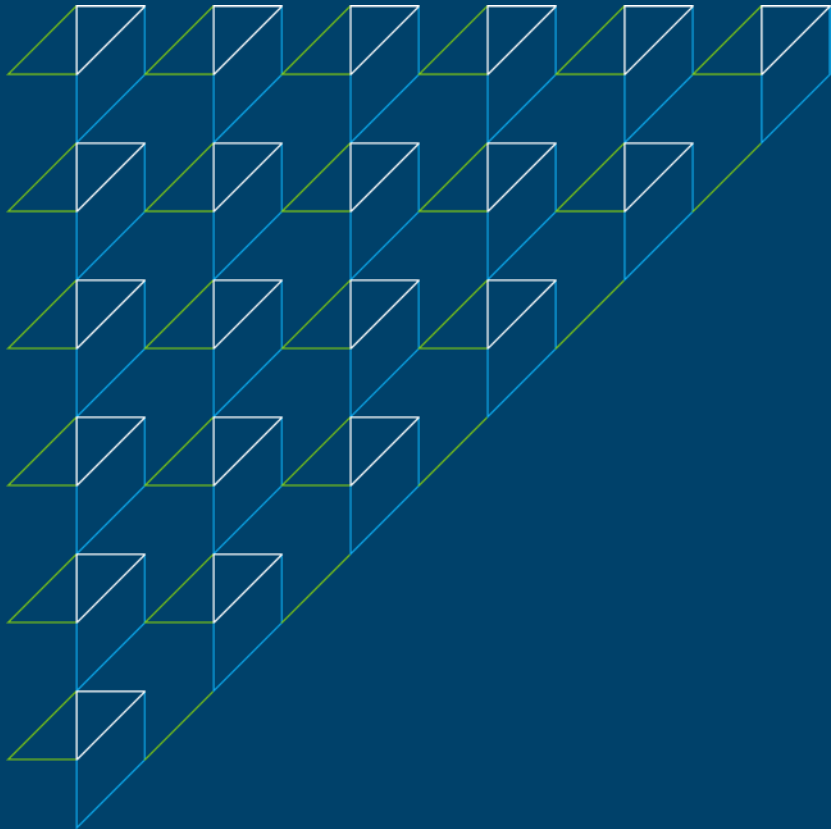


The total value of shares traded for the month ending 29 March 2018 amounted to SAR 87.56 billion, increasing by 29.24% over the previous month; while total stock market capitalization reached SAR 1,866.24 billion at the end of this period, increasing by 6.90% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 76.06 billion representing 86.86% of total buying activity, and sales of SAR 79.98 billion representing 91.34% of total selling activity. Total ownership of “Saudi Investors” stood at 93.22% of total market capitalization as of 29 March 2018, representing a decrease of 0.21% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 2.72 billion representing 3.10% of total buying activity, and sales of SAR 2.39 billion representing 2.73% of total selling activity. Total ownership of “GCC Investors” stood at 2.06% of total market capitalization as of 29 March 2018, representing an increase of 0.01% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 8.79 billion representing 10.04% of total buying activity, and sales of SAR 5.19 billion representing 5.93% of total selling activity. Total ownership of “Foreign Investors” stood at 4.71% of total market capitalization as of 29 March 2018, representing an increase of 0.20% from the previous month.



Main Market - Value Traded & Ownership Breakdown



Monthly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	29,769,896,371	34.00%	38,095,242,302	43.51%	-8,325,345,932	-9.51%
	HNWIs	26,892,552,651	30.71%	27,734,006,651	31.67%	-841,454,000	-0.96%
	IPIs	3,145,263,665	3.59%	5,591,252,107	6.39%	-2,445,988,443	-2.79%
	Individual DPMS	933,778,337	1.07%	754,406,198	0.86%	179,372,139	0.20%
	Sub Total (Individuals)	60,741,491,023	69.37%	72,174,907,259	82.43%	-11,433,416,236	-13.06%
	Institutions:						
	Corporates	9,718,453,957	11.10%	3,949,147,071	4.51%	5,769,306,886	6.59%
	Mutual Funds	3,703,160,186	4.23%	2,120,145,985	2.42%	1,583,014,201	1.81%
	GRE's	0	0.00%	506,238,935	0.58%	-506,238,935	-0.58%
	Institution DPMS	1,892,997,869	2.16%	1,225,074,662	1.40%	667,923,207	0.76%
	Sub Total (Institutions)	15,314,612,012	17.49%	7,800,606,653	8.91%	7,514,005,359	8.58%
	Total Saudi Investors	76,056,103,035	86.86%	79,975,513,912	91.34%	-3,919,410,876	-4.48%
GCC	Individuals	306,400,685	0.35%	252,426,999	0.29%	53,973,686	0.06%
	Institutions	2,392,385,582	2.73%	2,135,819,343	2.44%	256,566,239	0.29%
	GCC DPMS	17,687,310	0.02%	4,192,826	0.00%	13,494,484	0.02%
	Total GCC Investors	2,716,473,577	3.10%	2,392,439,168	2.73%	324,034,409	0.37%
Foreign	SWAP Holders	4,565,444,280	5.21%	2,318,145,181	2.65%	2,247,299,099	2.57%
	Foreign Residents	934,260,303	1.07%	1,134,112,312	1.30%	-199,852,009	-0.23%
	QFIs	3,288,079,680	3.76%	1,720,025,506	1.96%	1,568,054,174	1.79%
	Foreign DPMS	402,378	0.00%	11,660,525	0.01%	-11,258,147	-0.01%
	Strategic Partners	0	0.00%	8,866,650	0.01%	-8,866,650	-0.01%
	Total Foreign Investors	8,788,186,641	10.04%	5,192,810,174	5.93%	3,595,376,467	4.11%
Grand Total		87,560,763,254	100.00%	87,560,763,254	100.00%		

Monthly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	29,657,653,243	33.87%	20,344,974,989	23.24%	9,312,678,254	10.64%
Non-Institutional	57,903,110,011	66.13%	67,215,788,264	76.76%	-9,312,678,254	-10.64%
Grand Total	87,560,763,254	100.00%	87,560,763,254	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Monthly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 28 February 2018		As of 29 March 2018*		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	72,864,717,941	4.17%	76,784,094,874	4.11%	3,919,376,933	-0.06%
	HNWIs	138,606,319,652	7.94%	145,862,584,779	7.82%	7,256,265,127	-0.12%
	IPIs	252,550,803,070	14.47%	264,758,318,467	14.19%	12,207,515,397	-0.28%
	Individual DPMs	5,004,178,540	0.29%	5,232,841,947	0.28%	228,663,407	-0.01%
	Sub Total (Individuals)	469,026,019,203	26.87%	492,637,840,068	26.40%	23,611,820,865	-0.47%
	Institutions:						
	Corporates	283,565,345,824	16.24%	296,427,820,889	15.88%	12,862,475,065	-0.36%
	Mutual Funds	163,855,717,802	9.39%	172,013,102,721	9.22%	8,157,384,920	-0.17%
	GRE's	661,868,078,287	37.91%	721,502,852,691	38.66%	59,634,774,405	0.75%
	Institution DPMs	52,842,005,379	3.03%	57,142,311,905	3.06%	4,300,306,526	0.04%
	Sub Total (Institutions)	1,162,131,147,291	66.57%	1,247,086,088,207	66.82%	84,954,940,916	0.26%
Total Saudi Investors	1,631,157,166,494	93.43%	1,739,723,928,275	93.22%	108,566,761,781	-0.21%	
GCC	Individuals	3,019,047,872	0.17%	3,308,009,965	0.18%	288,962,093	0.00%
	Institutions	32,249,172,901	1.85%	34,597,326,957	1.85%	2,348,154,056	0.01%
	GCC DPMs	579,552,974	0.03%	631,343,138	0.03%	51,790,165	0.00%
	Total GCC Investors	35,847,773,747	2.05%	38,536,680,060	2.06%	2,688,906,313	0.01%
Foreign	SWAP Holders	11,121,270,963	0.64%	13,978,248,769	0.75%	2,856,977,806	0.11%
	Foreign Residents	4,152,044,084	0.24%	4,253,716,416	0.23%	101,672,332	-0.01%
	QFIs	12,296,641,401	0.70%	14,569,540,517	0.78%	2,272,899,116	0.08%
	Foreign DPMs	7,580,832	0.00%	8,052,039	0.00%	471,207	0.00%
	Strategic Partners	51,185,798,622	2.93%	55,166,659,749	2.96%	3,980,861,127	0.02%
	Total Foreign Investors	78,763,335,903	4.51%	87,976,217,489	4.71%	9,212,881,587	0.20%
Grand Total		1,745,768,276,143	100.00%	1,866,236,825,824	100.00%	120,468,549,681	

* Non Deposited Tradable Rights amount of 3,360,000,000 SAR was not reflected as on 29 March holding value

Monthly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 28 February 2018		As of 29 March 2018*		Monthly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,527,126,146,594	87.48%	1,636,028,419,790	87.66%	108,902,273,196	0.19%
Non-Institutional	218,642,129,550	12.52%	230,208,406,034	12.34%	11,566,276,485	-0.19%
Grand Total	1,745,768,276,143	100.00%	1,866,236,825,824	100.00%	120,468,549,681	

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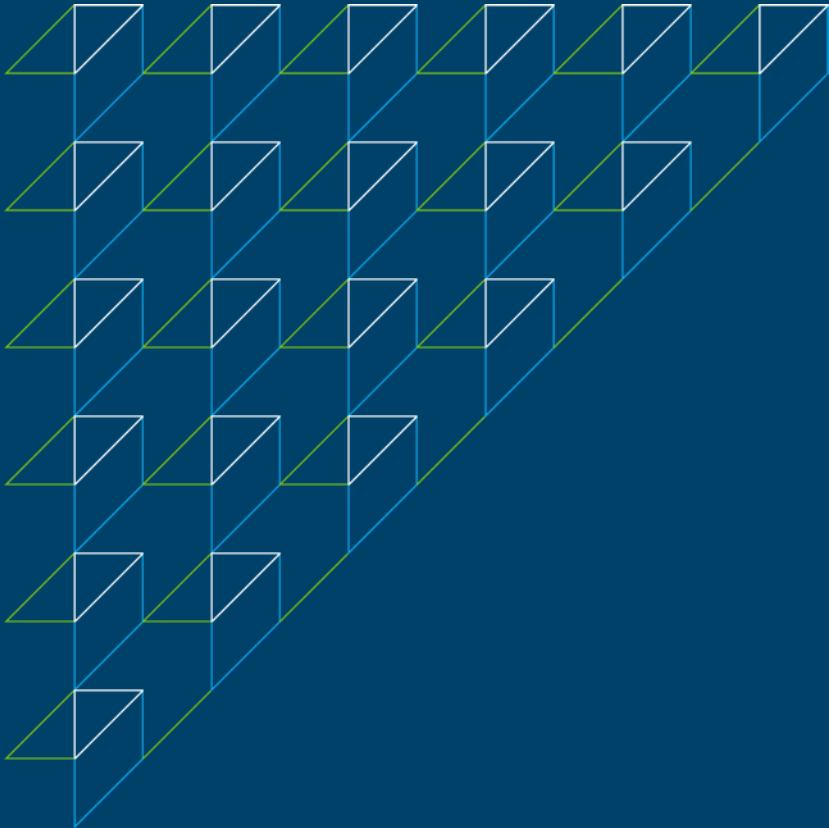
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Nomu-Parallel Market - Highlights

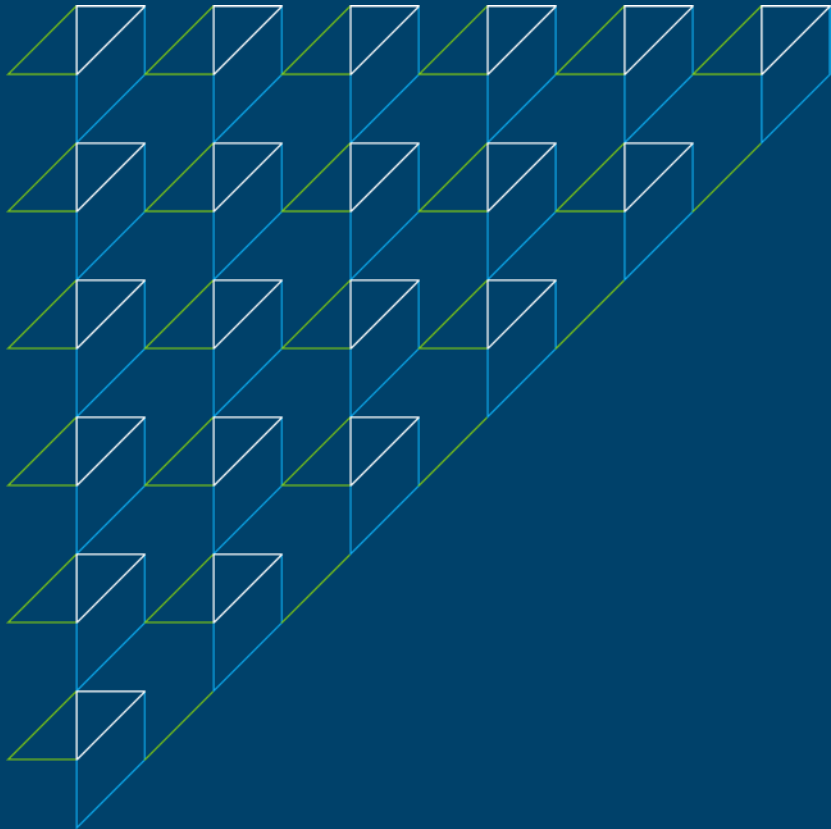


The total value of shares traded for the month ending 29 March 2018 amounted to SAR 35.43 million, decreasing by 10.83% over the previous month; while total stock market capitalization reached SAR 2,089.25 million at the end of this period, decreasing by 6.69% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 33.80 million representing 95.41% of total buying activity, and sales of SAR 35.03 million representing 98.89% of total selling activity. Total ownership of “Saudi Investors” stood at 99.01% of total market capitalization as of 29 March 2018, representing a decrease of 0.04% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 0.00 million representing 0.00% of total buying activity, and sales of SAR 0.00 million representing 0.00% of total selling activity. Total ownership of “GCC Investors” stood at 0.58% of total market capitalization as of 29 March 2018, representing a decrease of 0.02% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 1.63 million representing 4.59% of total buying activity, and sales of SAR 0.39 million representing 1.11% of total selling activity. Total ownership of “Foreign Investors” stood at 0.41% of total market capitalization as of 29 March 2018 representing an increase of 0.05% from the previous month.



Nomu-Parallel Market - Value Traded & Ownership Breakdown



Monthly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	32,536,463	91.84%	29,680,010	83.78%	2,856,453	8.06%
	Corporates	1,104,378	3.12%	0	0.00%	1,104,378	3.12%
	Institution	160,782	0.45%	5,353,283	15.11%	-5,192,501	-14.66%
	Total Saudi Investors	33,801,623	95.41%	35,033,293	98.89%	-1,231,671	-3.48%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	652,594	1.84%	0	0.00%	652,594	1.84%
	Foreign Residents	504,946	1.43%	394,257	1.11%	110,689	0.31%
	QFIs	468,388	1.32%	0	0.00%	468,388	1.32%
	Total Foreign Investors	1,625,928	4.59%	394,257	1.11%	1,231,671	3.48%
Grand Total		35,427,551	100.00%	35,427,551	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification							
Investor Classification	Buy		Sell		Net Value Traded		
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	2,386,142	6.74%	5,353,283	15.11%	-2,967,142	-8.38%	
Non-Institutional	33,041,409	93.26%	30,074,268	84.89%	2,967,142	8.38%	
Grand Total	35,427,551	100.00%	35,427,551	100.00%			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Monthly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 28 February 2018		As of 29 March 2018		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,991,523,653	88.95%	1,862,041,832	89.13%	-129,481,821	0.18%
	Corporates	125,207,825	5.59%	117,799,500	5.64%	-7,408,326	0.05%
	Institution	100,945,894	4.51%	88,779,681	4.25%	-12,166,213	-0.26%
	Total Saudi Investors	2,217,677,373	99.05%	2,068,621,014	99.01%	-149,056,359	-0.04%
GCC	Individuals	29,862	0.00%	29,051	0.00%	-811	0.00%
	Institutions	13,334,098	0.60%	12,098,897	0.58%	-1,235,201	-0.02%
	Total GCC Investors	13,363,961	0.60%	12,127,948	0.58%	-1,236,012	-0.02%
Foreign	SWAP Holders	224,107	0.01%	841,794	0.04%	617,688	0.03%
	Foreign Residents	2,722,076	0.12%	2,884,002	0.14%	161,926	0.02%
	QFIs	5,005,925	0.22%	4,772,502	0.23%	-233,422	0.00%
	Total Foreign Investors	7,952,107	0.36%	8,498,298	0.41%	546,192	0.05%
Grand Total		2,238,993,440	100.00%	2,089,247,260	100.00%	-149,746,180	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 28 February 2018		As of 29 March 2018		Monthly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	244,717,849	10.93%	224,292,375	10.74%	-20,425,474	-0.19%
Non-Institutional	1,994,275,591	89.07%	1,864,954,885	89.26%	-129,320,706	0.19%
Grand Total	2,238,993,440	100.00%	2,089,247,260	100.00%	-149,746,180	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

السوق المالية السعودية
Saudi Stock Exchange

تداول
Tadawul

Thank you

