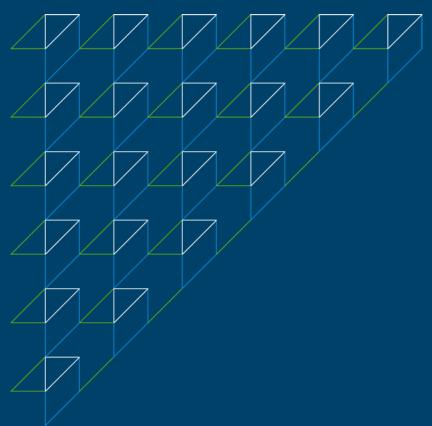


**Market Reports** 

Week Ending 8 September 2016



## Definitions





#### **Definitions**

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfol turnover ratio of not more than 4 times annually.				
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

# Highlights

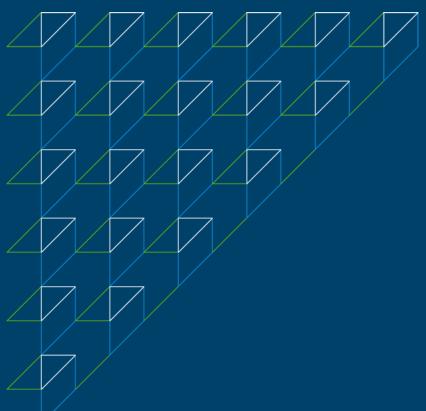


The total value of shares traded for the week ending 8 September 2016 amounted to SAR 13.18 billion, increasing by 4.77% over the previous week; while total stock market capitalization reached SAR 1,438.93 billion at the end of this period, increasing by 2.38% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 12.36 billion representing 93.81% of total buying activity, and sales of SAR 12.48 billion representing 94.65% of total selling activity. Total ownership of "Saudi Investors" stood at 93.44% of total market capitalization as of 8 September 2016, representing a decrease of 0.09% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.259 billion representing 1.96% of total buying activity, and sales of SAR 0.244 billion representing 1.85% of total selling activity. Total ownership of "GCC Investors" stood at 2.44% of total market capitalization as of 8 September 2016, representing an increase of 0.02% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.557 billion representing 4.23% of total buying activity, and sales of SAR 0.461 billion representing 3.50% of total selling activity. Total ownership of "Foreign Investors" stood at 4.12% of total market capitalization as of 8 September 2016, representing an increase of 0.08% from the previous week.

# Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Stock Market Traded Value Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
	Individuals:						
	Retail	4,655,675,457	35.32%	6,407,364,394	48.61%	-1,751,688,937	-13.29%
	HNWIs	4,453,368,363	33.79%	4,585,645,291	34.79%	-132,276,928	-1.00%
	IPIs	319,640,292	2.43%	319,393,668	2.42%	246,624	0.00%
	Individual DPMs	203,167,586	1.54%	160,718,327	1.22%	42,449,259	0.32%
	Sub Total (Individuals)	9,631,851,698	73.08%	11,473,121,681	87.04%	-1,841,269,983	-13.97%
Saudi	Institutions:						<u>_</u>
	Corporates	1,623,166,168	12.31%	295,512,225	2.24%	1,327,653,943	10.07%
	Mutual Funds	654,019,065	4.96%	374,617,324	2.84%	279,401,741	2.12%
	GRE's	99,399,616	0.75%	5,490,708	0.04%	93,908,908	0.71%
	Institution DPMs	355,931,946	2.70%	326,432,960	2.48%	29,498,987	0.22%
	Sub Total (Institutions)	2,732,516,795	20.73%	1,002,053,217	7.60%	1,730,463,578	13.13%
	Total Saudi Investors	12,364,368,493	93.81%	12,475,174,898	94.65%	-110,806,405	-0.84%
	Individuals	33,682,392	0.26%	41,157,762	0.31%	-7,475,370	-0.06%
	Institutions	224,377,062	1.70%	202,969,716	1.54%	21,407,347	0.16%
GCC	GCC DPMs	929,905	0.01%	218,524	0.00%	711,381	0.01%
	Total GCC Investors	258,989,360	1.96%	244,346,003	1.85%	14,643,358	0.11%
	SWAP Holders	364,194,456	2.76%	167,794,603	1.27%	196,399,853	1.49%
Foreign	Foreign Residents	152,794,710	1.16%	210,765,484	1.60%	-57,970,774	-0.44%
	QFIs	40,119,913	0.30%	82,630,332	0.63%	-42,510,419	-0.32%
	Foreign DPMs	244,388	0.00%	0	0.00%	244,388	0.00%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	557,353,466	4.23%	461,190,419	3.50%	96,163,047	0.73%
Grand 1	「otal	13,180,711,320	100.00%	13,180,711,320	100.00%		



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR Millions (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,885,190,398	29.48%	1,935,778,388	14.69%	1,949,412,009	14.79%		
Non-Institutional	9,295,520,922	70.52%	11,244,932,931	85.31%	-1,949,412,009	-14.79%		
<b>Grand Total</b>	13,180,711,320	100.00%	13,180,711,320	100.00%				

#### **Definitions**

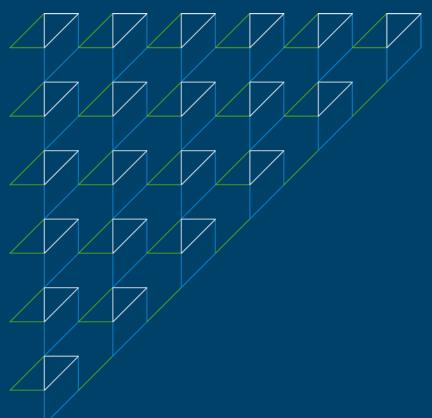
#### Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Stock Market Ownership Breakdown





#### Ownership Value (by Nationality and Investor Type)

Nationality	Investor Type	As of 1 September 2016		As of 8 September 2016		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals:						
	Retail	67,848,437,793	4.83%	69,659,131,921	4.84%	1,810,694,128	0.01%
	HNWIs	120,964,084,964	8.61%	123,846,106,714	8.61%	2,882,021,750	0.00%
	IPIs	234,088,543,990	16.66%	239,352,239,503	16.63%	5,263,695,513	-0.02%
	Individual DPMs	4,351,889,234	0.31%	4,445,278,598	0.31%	93,389,363	0.00%
	Sub Total (Individuals)	427,252,955,981	30.40%	437,302,756,735	30.39%	10,049,800,754	-0.01%
Saudi	Institutions:						
	Corporates	248,081,923,607	17.65%	255,049,509,652	17.72%	6,967,586,044	0.07%
	Mutual Funds	42,736,236,219	3.04%	44,064,452,030	3.06%	1,328,215,812	0.02%
	GRE's	557,258,739,911	39.65%	567,766,652,284	39.46%	10,507,912,373	-0.19%
	Institution DPMs	39,268,386,170	2.79%	40,336,775,899	2.80%	1,068,389,729	0.01%
	Sub Total (Institutions)	887,345,285,907	63.13%	907,217,389,865	63.05%	19,872,103,958	-0.09%
	Total Saudi Investors	1,314,598,241,888	93.53%	1,344,520,146,600	93.44%	29,921,904,712	-0.09%
	Individuals	2,656,927,605	0.19%	2,713,747,785	0.19%	56,820,180	0.00%
GCC	Institutions	30,750,074,388	2.19%	31,752,013,982	2.21%	1,001,939,594	0.02%
	GCC DPMs	607,708,863	0.04%	624,883,412	0.04%	17,174,548	0.00%
	Total GCC Investors	34,014,710,857	2.42%	35,090,645,179	2.44%	1,075,934,322	0.02%
	SWAP Holders	12,780,113,499	0.91%	13,331,026,722	0.93%	550,913,224	0.02%
Foreign	Foreign Residents	3,980,135,520	0.28%	4,101,145,672	0.29%	121,010,152	0.00%
	QFIs	1,284,025,485	0.09%	1,268,833,537	0.09%	-15,191,948	0.00%
	Foreign DPMs	10,864,783	0.00%	11,278,527	0.00%	413,744	0.00%
	Strategic Partners	38,819,917,652	2.76%	40,606,942,960	2.82%	1,787,025,308	0.06%
	Total Foreign Investors	56,875,056,940	4.05%	59,319,227,419	4.12%	2,444,170,479	0.08%
Grand T	'otal	1,405,488,009,685	100.00%	1,438,930,019,198	100.00%	33,442,009,513	



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification								
	As of 1 September 2016		As of 8 September 2016		Weekly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)		
Institutional	1,210,038,423,802	86.09%	1,238,609,887,106	86.08%	28,571,463,304	-0.02%		
Non-Institutional	195,449,585,882	13.91%	200,320,132,092	13.92%	4,870,546,210	0.02%		
Grand Total	1,405,488,009,685	100.00%	1,438,930,019,198	100.00%	33,442,009,513			

#### **Definitions**

#### Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

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