

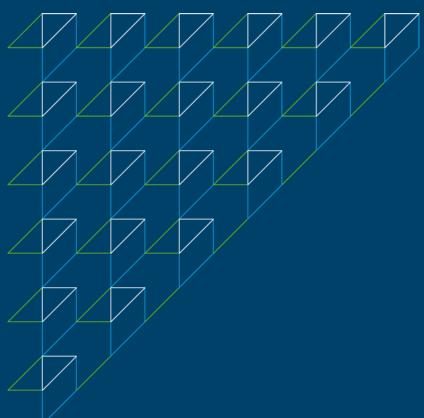
# Weekly Stock Market Ownership and Trading Activity Report

**Market Reports** 

Week Ending 25 October 2018



# Definitions



# Weekly Stock Market Ownership and Trading Activity Report



#### **Definitions**

Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IPIs</b> (see below).
	- Individual Professional Investors (IPIs)	<b>IPIs</b> are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

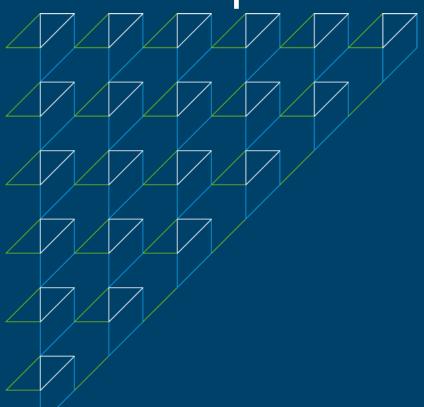
\*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

# Main Market - Value Traded & Ownership Breakdown





# Value Traded (by Nationality and Investor Type)

Nationality		Buy		Sel		Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
	Individuals:							
	Retail	7,629,515,881	27.64%	9,072,391,861	32.87%	-1,442,875,980	-5.23%	
	HNWIs	6,688,460,159	24.23%	8,437,856,197	30.57%	-1,749,396,038	-6.34%	
	IPIs	951,134,191	3.45%	2,399,953,325	8.69%	-1,448,819,134	-5.25%	
	Individual DPMs	136,897,186	0.50%	659,550,791	2.39%	-522,653,605	-1.89%	
	Sub Total (Individuals)	15,406,007,417	55.81%	20,569,752,174	74.52%	-5,163,744,757	-18.71%	
Saudi	Institutions:							
	Corporates	1,447,496,827	5.24%	1,182,042,538	4.28%	265,454,289	0.96%	
	Mutual Funds	358,771,630	1.30%	615,689,838	2.23%	-256,918,208	-0.93%	
	GRE's	375,570,789	1.36%	0	0.00%	375,570,789	1.36%	
	Institution DPMs	8,449,169,667	30.61%	778,099,219	2.82%	7,671,070,448	27.79%	
	Sub Total (Institutions)	10,631,008,913	38.51%	2,575,831,595	9.33%	8,055,177,318	29.18%	
	Total Saudi Investors	26,037,016,330	94.33%	23,145,583,769	83.85%	2,891,432,561	10.48%	
	Individuals	48,587,332	0.18%	119,811,200	0.43%	-71,223,867	-0.26%	
000	Institutions	288,037,450	1.04%	768,562,991	2.78%	-480,525,542	-1.74%	
GCC	GCC DPMs	2,305,276	0.01%	2,153,578	0.01%	151,698	0.00%	
	Total GCC Investors	338,930,058	1.23%	890,527,769	3.23%	-551,597,711	-2.00%	
	SWAP Holders	161,484,624	0.59%	953,956,630	3.46%	-792,472,006	-2.87%	
	Foreign Residents	231,403,971	0.84%	337,539,497	1.22%	-106,135,526	-0.38%	
Foreign	QFIs	834,148,382	3.02%	2,275,083,653	8.24%	-1,440,935,271	-5.22%	
	Foreign DPMs	0	0.00%	292,047	0.00%	-292,047	0.00%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	1,227,036,977	4.45%	3,566,871,827	12.92%	-2,339,834,850	-8.48%	
Grand T	otal	27,602,983,365	100.00%	27,602,983,365	100.00%			



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
Investor Classification	Buy		Sell		Net Value Traded				
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	13,005,016,020	47.11%	9,635,384,609	34.91%	3,369,631,4	12.21%			
Non-Institutional	14,597,967,344	52.89%	17,967,598,755	65.09%	-3,369,631,4	-12.21%			
Grand Total	27,602,983,365	100.00%	27,602,983,365	100.00%					

#### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

#### تــداوك Tadawul

# Ownership Value (by Nationality and Investor Type)

Nationality  Saudi	Investor Type	As of 18 October 2018		As of 25 Octo	ber 2018	Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownersh (%)	
	Individuals:							
	Retail	71,413,587,374	3.91%	72,928,603,334	3.89%	1,515,015,960	-0.02	
	HNWIs	140,223,758,649	7.68%	141,974,919,965	7.58%	1,751,161,317	-0.1	
	IPIs	247,461,574,329	13.56%	253,120,568,048	13.51%	5,658,993,719	-0.0	
	Individual DPMs	5,110,225,631	0.28%	5,164,644,819	0.28%	54,419,188	0.0	
	Sub Total (Individuals)	464,209,145,983	25.43%	473,188,736,166	25.25%	8,979,590,183	-0.1	
audi	Institutions:							
	Corporates	282,668,888,472	15.48%	288,959,368,654	15.42%	6,290,480,182	-0.0	
	Mutual Funds	90,970,127,984	4.98%	89,114,664,348	4.76%	-1,855,463,636	-0.2	
	GRE's	740,742,839,628	40.58%	768,037,019,119	40.98%	27,294,179,491	0.	
	Institution DPMs	121,221,951,649	6.64%	128,147,378,171	6.84%	6,925,426,522	0.:	
	Sub Total (Institutions)	1,235,603,807,732	67.68%	1,274,258,430,291	67.99%	38,654,622,559	0.	
	Total Saudi Investors	1,699,812,953,715	93.11%	1,747,447,166,457	93.24%	38,654,622,559 47,634,212,743	0.	
	Individuals	2,917,020,038	0.16%	2,975,671,880	0.16%	58,651,842	0.	
00	Institutions	32,610,673,424	1.79%	33,122,150,738	1.77%	511,477,314	-0.	
CC	GCC DPMs	803,852,314	0.04%	833,464,667	0.04%	29,612,353	0.	
	Total GCC Investors	36,331,545,776	1.99%	36,931,287,285	1.97%	(SAR)  1,515,015,960 1,751,161,317 5,658,993,719 54,419,188 8,979,590,183  6,290,480,182 -1,855,463,636 27,294,179,491 6,925,426,522 38,654,622,559 47,634,212,743 58,651,842 511,477,314	-0.	
	SWAP Holders	10,853,983,118	0.59%	10,097,620,367	0.54%	-756,362,752	-0.	
	Foreign Residents	6,554,547,411	0.36%	3,273,272,813	0.17%	-3,281,274,598	-0.	
	QFIs	14,875,015,417	0.81%	14,368,084,517	0.77%	-506,930,900	-0.	
oreign	Foreign DPMs	3,087,975,012	0.17%	3,233,697,838	0.17%	145,722,826	0.	
	Strategic Partners	54,018,822,057	2.96%	58,697,472,666	3.13%	4,678,650,609	0.	
	Total Foreign Investors	89,390,343,016	4.90%	89,670,148,201	4.78%	279,805,185	-0.	
rand T	otal	1,825,534,842,507	100.00%	1,874,048,601,944	100.00%	48.513.759.437		



#### Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
Investor Classification	As of 18 October 2018		As of 25 October 2018		Weekly Change				
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		∆ Holding Value (SAR)	$\Delta$ Ownership (%)		
Institutional	1,604,425,929,035	87.89%	1,652,896,133,951	88.20%		48,470,204,916	0.31%		
Non-Institutional	221,108,913,472	12.11%	221,152,467,993	11.80%		43,554,521	-0.31%		
<b>Grand Total</b>	1,825,534,842,507	100.00%	1,874,048,601,944	100.00%		48,513,759,437			

#### **Definitions**

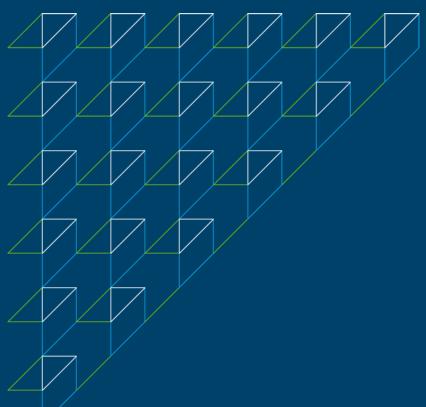
#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Nomu-Parallel Market - Value Traded & Ownership Breakdown



# Weekly Report – Nomu-Parallel Market



## Value Traded (by Nationality, Investor Type, & Classification)

		Buy		Sel	l e	Net Value Traded		
Nationality	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
	Individuals	3,033,897	86.55%	3,094,116	88.27%	-60,220	-1.72%	
OII	Corporates	325,578	9.29%	0	0.00%	325,578	9.29%	
Saudi	Institution	54,954	1.57%	403,868	11.52%	-348,914	-9.95%	
	Total Saudi Investors	3,414,429	97.41%	3,497,984	99.79%	-83,555	-2.38%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
Familian	Foreign Residents	6,800	0.19%	7,225	0.21%	-425	-0.01%	
Foreign	QFls	83,980	2.40%	0	0.00%	83,980	2.40%	
	Total Foreign Investors	90,780	2.59%	7,225	0.21%	83,555	2.38%	
Grand T	otal	3.505.209	100.00%	3.505.209	100.00%			

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification								
Investor Classification	Buy		Sell		Net Value Traded			
	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	464,513	13.25%	403,868	11.52%		60,645	1.73%	
Non-Institutional	3,040,697	86.75%	3,101,341	88.48%		-60,645	-1.73%	
Grand Total	3,505,209	100.00%	3,505,209	100.00%				

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

#### Weekly Report – Nomu-Parallel Market



### Ownership Value (by Nationality, Investor Type, & Classification)

Nationality		As of 18 October 2018		As of 25 October 2018		Weekly Change		
	Investor Type	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	1,842,801,776	91.40%	1,864,183,371	91.45%	21,381,596	0.05%	
o "	Corporates	110,091,397	5.46%	110,598,016	5.43%	506,619	-0.03%	
Saudi	Institution	38,337,694	1.90%	38,505,803	1.89%	168,109	-0.01%	
	Total Saudi Investors	1,991,230,866	98.76%	2,013,287,190	98.77%	22,056,323	0.01%	
	Individuals	22,663	0.00%	23,322	0.00%	659	0.00%	
GCC	Institutions	12,559,368	0.62%	12,559,368	0.62%	0	-0.01%	
	Total GCC Investors	12,582,031	0.62%	12,582,690	0.62%	659	-0.01%	
	SWAP Holders	168,296	0.01%	157,754	0.01%	-10,542	0.00%	
	Foreign Residents	1,959,620	0.10%	1,977,585	0.10%	17,965	0.00%	
Foreign	QFIs	10,267,557	0.51%	10,423,151	0.51%	155,595	0.00%	
	Total Foreign Investors	12,395,473	0.61%	12,558,490	0.62%	163,018	0.00%	
Grand T	otal	2,016,208,370	100.00%	2,038,428,370	100.00%	22,220,000		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
Investor Classification	As of 18 October 2018		As of 25 October 2018		Weekly Change				
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	171,424,312	8.50%	172,244,092	8.45%	819,780	-0.05%			
Non-Institutional	1,844,784,059	91.50%	1,866,184,278	91.55%	21,400,220	0.05%			
Grand Total	2,016,208,370	100.00%	2,038,428,370	100.00%	22,220,000				

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



