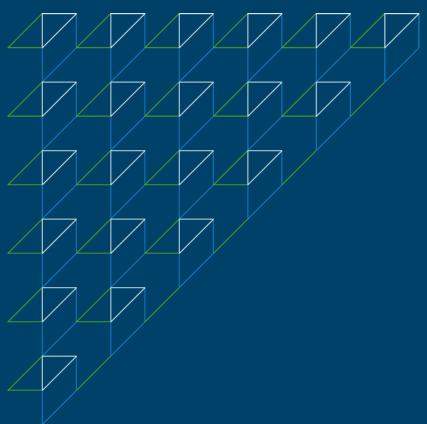


Market Reports

Week Ending 12 January 2017



Definitions





Definitions

Nationality	Investor Type	Description
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

Highlights

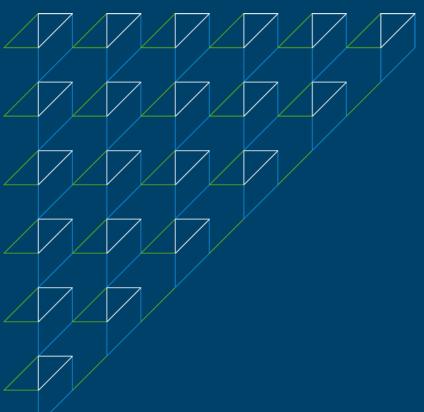


The total value of shares traded for the week ending 12 January 2017 amounted to SAR 20.73 billion, decreasing by 16.92% over the previous week; while total stock market capitalization reached SAR 1,619.14 billion at the end of this period, decreasing by 3.68% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 19.92 billion representing 96.11% of total buying activity, and sales of SAR 19.72 billion representing 96.17% of total selling activity. Total ownership of "Saudi Investors" stood at 93.61% of total market capitalization as of 12 January 2017, representing an increase of 0.09% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.234 billion representing 1.13% of total buying activity, and sales of SAR 0.340 billion representing 1.64% of total selling activity. Total ownership of "GCC Investors" stood at 2.24% of total market capitalization as of 12 January 2017, representing a decrease of 0.04% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.572 billion representing 2.76% of total buying activity, and sales of SAR 0.661 billion representing 3.19% of total selling activity. Total ownership of "Foreign Investors" stood at 4.16% of total market capitalization as of 12 January 2017, representing a decrease of 0.05% from the previous week.

Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals:							
	Retail	10,361,391,234	49.99%	11,100,659,168	53.56%	-739,267,934	-3.57%	
	HNWIs	5,844,840,832	28.20%	5,984,788,992	28.88%	-139,948,161	-0.68%	
	IPIs	449,350,872	2.17%	686,785,067	3.31%	-237,434,195	-1.15%	
	Individual DPMs	131,879,929	0.64%	146,744,705	0.71%	-14,864,776	-0.07%	
	Sub Total (Individuals)	16,787,462,866	81.00%	17,918,977,931	86.46%	-1,131,515,065	-5.46%	
Saudi	Institutions:							
	Corporates	1,577,420,887	7.61%	623,335,492	3.01%	954,085,395	4.60%	
	Mutual Funds	1,258,802,674	6.07%	520,021,134	2.51%	738,781,540	3.56%	
	GRE's	29,243,733	0.14%	392,057,433	1.89%	-362,813,700	-1.75%	
	Institution DPMs	266,588,982	1.29%	269,441,641	1.30%	-2,852,659	-0.01%	
	Sub Total (Institutions)	3,132,056,276	15.11%	1,804,855,700	8.71%	1,327,200,576	6.40%	
	Total Saudi Investors	19,919,519,143	96.11%	19,723,833,632	95.17%	195,685,511	0.94%	
	Individuals	35,456,961	0.17%	43,965,541	0.21%	-8,508,579	-0.04%	
	Institutions	197,198,714	0.95%	295,986,672	1.43%	-98,787,958	-0.48%	
GCC	GCC DPMs	939,840	0.00%	245,751	0.00%	694,088	0.00%	
	Total GCC Investors	233,595,514	1.13%	340,197,963	1.64%	-106,602,449	-0.51%	
	SWAP Holders	234,866,383	1.13%	295,726,629	1.43%	-60,860,246	-0.29%	
Foreign	Foreign Residents	319,662,730	1.54%	311,473,026	1.50%	8,189,704	0.04%	
	QFIs	17,786,909	0.09%	54,199,429	0.26%	-36,412,520	-0.18%	
	Foreign DPMs	0	0.00%	0	0.00%	0	0.00%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	572,316,022	2.76%	661,399,084	3.19%	-89,083,062	-0.43%	
Frand T	otal	20,725,430,679	100.00%	20,725,430,679	100.00%			



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,164,078,923	20.09%	3,284,543,953	15.85%		879,534,970	4.24%		
Non-Institutional	16,561,351,757	79.91%	17,440,886,727	84.15%		-879,534,970	-4.24%		
Grand Total	20,725,430,679	100.00%	20,725,430,679	100.00%					

Definitions

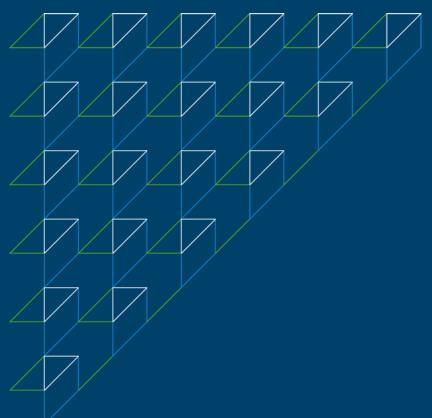
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Stock Market Ownership Breakdown





Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 5 January 2017		As of 12 January 2017		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals:						
	Retail	76,864,321,723	4.57%	74,645,703,480	4.61%	-2,218,618,243	0.04%
	HNWIs	136,222,600,265	8.10%	130,329,496,002	8.05%	-5,893,104,263	-0.05%
	IPIs	262,968,422,293	15.64%	253,133,313,629	15.63%	-9,835,108,665	-0.01%
	Individual DPMs	4,716,766,209	0.28%	4,514,137,612	0.28%	-202,628,597	0.00%
	Sub Total (Individuals)	480,772,110,491	28.60%	462,622,650,723	28.57%	-18,149,459,768	-0.03%
Saudi	Institutions:						_
	Corporates	291,179,939,869	17.32%	279,811,437,872	17.28%	-11,368,501,997	-0.04%
	Mutual Funds	88,505,724,884	5.26%	86,378,042,083	5.33%	-2,127,682,801	0.07%
	GRE's	664,980,131,859	39.56%	642,169,310,018	39.66%	-22,810,821,841	0.10%
	Institution DPMs	46,523,651,240	2.77%	44,627,327,822	2.76%	-1,896,323,418	-0.01%
	Sub Total (Institutions)	1,091,189,447,851	64.91%	1,052,986,117,794	65.03%	-38,203,330,057	0.12%
	Total Saudi Investors	1,571,961,558,342	93.51%	1,515,608,768,517	93.61%	-56,352,789,824	0.09%
	Individuals	3,012,304,806	0.18%	2,896,755,562	0.18%	-115,549,244	0.00%
000	Institutions	34,599,893,532	2.06%	32,598,046,138	2.01%	-2,001,847,394	-0.04%
GCC	GCC DPMs	718,103,530	0.04%	698,347,889	0.04%	-19,755,642	0.00%
	Total GCC Investors	38,330,301,869	2.28%	36,193,149,589	2.24%	-2,137,152,280	-0.04%
	SWAP Holders	15,428,218,571	0.92%	14,830,219,653	0.92%	-597,998,918	0.00%
	Foreign Residents	4,539,242,468	0.27%	4,413,537,641	0.27%	-125,704,828	0.00%
	QFIs	1,960,796,673	0.12%	1,875,041,688	0.12%	-85,754,985	0.00%
Foreign	Foreign DPMs	6,553,146	0.00%	6,406,261	0.00%	-146,885	0.00%
	Strategic Partners	48,808,265,678	2.90%	46,217,652,433	2.85%	-2,590,613,245	-0.05%
	Total Foreign Investors	70,743,076,535	4.21%	67,342,857,675	4.16%	-3,400,218,860	-0.05%
Grand T	otal	1,681,034,936,745	100.00%	1,619,144,775,781	100.00%	-61,890,160,965	



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 5 January 2017		As of 12 January 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,460,396,467,483	86.87%	1,406,859,283,096	86.89%	-53,537,184,387	0.01%			
Non-Institutional	220,638,469,262	13.13%	212,285,492,685	13.11%	-8,352,976,578	-0.01%			
Grand Total	1,681,034,936,745	100.00%	1,619,144,775,781	100.00%	-61,890,160,965				

Definitions

Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

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Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



