

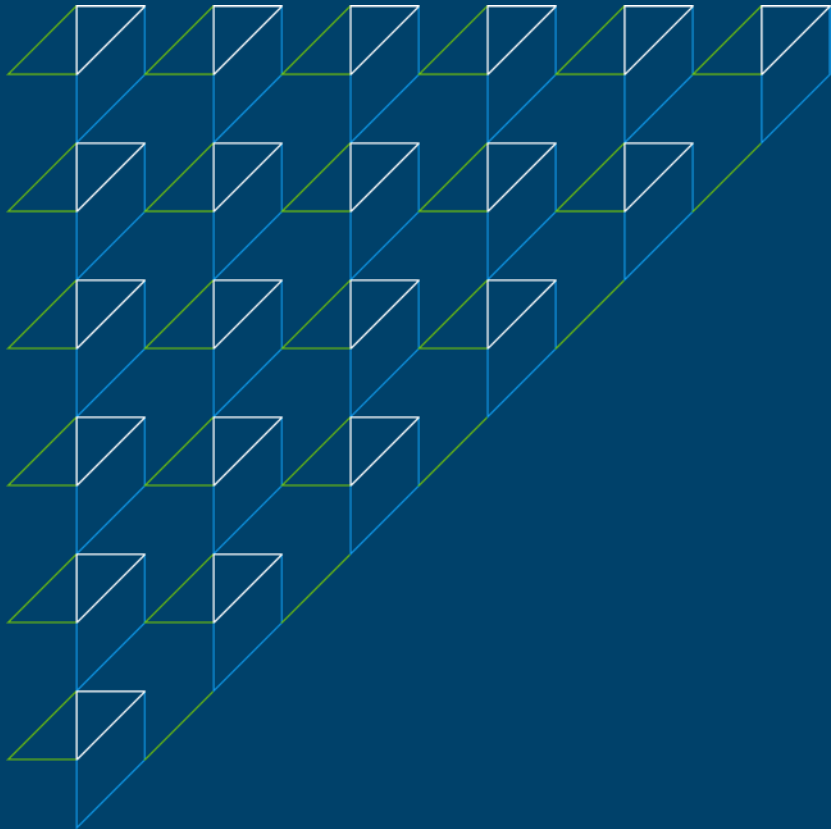
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 25 January 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report

Definitions

Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	6,711,224,700	45.72%	7,300,402,661	49.73%	-589,177,961	-4.01%
	HNWIs	4,330,454,319	29.50%	4,621,361,810	31.48%	-290,907,491	-1.98%
	IPIs	309,028,250	2.11%	865,000,630	5.89%	-555,972,380	-3.79%
	Individual DPMs	137,789,202	0.94%	141,062,156	0.96%	-3,272,954	-0.02%
	Sub Total (Individuals)	11,488,496,471	78.26%	12,927,827,257	88.07%	-1,439,330,786	-9.81%
	Institutions:						
	Corporates	1,080,855,014	7.36%	332,240,010	2.26%	748,615,004	5.10%
	Mutual Funds	441,978,372	3.01%	311,294,815	2.12%	130,683,557	0.89%
	GRE's	0	0.00%	2,064,319	0.01%	-2,064,319	-0.01%
	Institution DPMs	192,470,628	1.31%	159,750,043	1.09%	32,720,585	0.22%
	Sub Total (Institutions)	1,715,304,014	11.69%	805,349,187	5.49%	909,954,828	6.20%
Total Saudi Investors	13,203,800,486	89.95%	13,733,176,444	93.55%	-529,375,958	-3.61%	
GCC	Individuals	48,660,305	0.33%	38,287,593	0.26%	10,372,712	0.07%
	Institutions	292,671,560	1.99%	223,883,307	1.53%	68,788,254	0.47%
	GCC DPMs	1,297,542	0.01%	1,267,259	0.01%	30,283	0.00%
	Total GCC Investors	342,629,408	2.33%	263,438,159	1.79%	79,191,249	0.54%
Foreign	SWAP Holders	552,927,883	3.77%	243,019,516	1.66%	309,908,368	2.11%
	Foreign Residents	259,314,956	1.77%	284,431,948	1.94%	-25,116,992	-0.17%
	QFIs	308,149,601	2.10%	112,261,525	0.76%	195,888,075	1.33%
	Foreign DPMs	12,576,297	0.09%	43,071,039	0.29%	-30,494,742	-0.21%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
Total Foreign Investors	1,132,968,738	7.72%	682,784,028	4.65%	450,184,709	3.07%	
Grand Total		14,679,398,631	100.00%	14,679,398,631	100.00%		

Weekly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	3,329,744,350	22.68%	2,434,914,618	16.59%	894,829,732	6.10%
Non-Institutional	11,349,654,281	77.32%	12,244,484,013	83.41%	-894,829,732	-6.10%
Grand Total	14,679,398,631	100.00%	14,679,398,631	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 18 January 2018		As of 25 January 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	74,976,893,710	4.24%	74,953,801,993	4.24%	-23,091,718	0.00%
	HNWIs	141,826,850,920	8.02%	140,753,006,108	7.96%	-1,073,844,812	-0.06%
	IPIs	257,030,683,351	14.54%	256,145,467,151	14.49%	-885,216,200	-0.05%
	Individual DPMs	4,463,444,948	0.25%	4,457,637,586	0.25%	-5,807,362	0.00%
	Sub Total (Individuals)	478,297,872,929	27.06%	476,309,912,837	26.95%	-1,987,960,092	-0.11%
	Institutions:						
	Corporates	288,973,090,339	16.35%	286,288,137,414	16.20%	-2,684,952,925	-0.15%
	Mutual Funds	168,115,681,753	9.51%	167,148,737,864	9.46%	-966,943,889	-0.06%
	GRE's	666,224,840,636	37.70%	672,168,079,841	38.03%	5,943,239,206	0.33%
	Institution DPMs	51,567,363,701	2.92%	51,603,629,455	2.92%	36,265,754	0.00%
	Sub Total (Institutions)	1,174,880,976,428	66.48%	1,177,208,584,574	66.61%	2,327,608,146	0.13%
Total Saudi Investors	1,653,178,849,357	93.54%	1,653,518,497,411	93.56%	339,648,054	0.02%	
GCC	Individuals	2,964,874,199	0.17%	2,981,845,708	0.17%	16,971,508	0.00%
	Institutions	32,921,498,818	1.86%	32,776,376,626	1.85%	-145,122,193	-0.01%
	GCC DPMs	582,870,647	0.03%	585,296,123	0.03%	2,425,477	0.00%
	Total GCC Investors	36,469,243,664	2.06%	36,343,518,457	2.06%	-125,725,208	-0.01%
Foreign	SWAP Holders	9,365,572,748	0.53%	9,688,421,177	0.55%	322,848,429	0.02%
	Foreign Residents	4,371,694,377	0.25%	4,354,872,107	0.25%	-16,822,269	0.00%
	QFIs	8,000,797,052	0.45%	8,238,441,070	0.47%	237,644,018	0.01%
	Foreign DPMs	3,143,537,725	0.18%	3,165,962,204	0.18%	22,424,479	0.00%
	Strategic Partners	52,799,658,866	2.99%	52,085,767,134	2.95%	-713,891,732	-0.04%
	Total Foreign Investors	77,681,260,768	4.40%	77,533,463,693	4.39%	-147,797,075	-0.01%
Grand Total		1,767,329,353,789	100.00%	1,767,395,479,561	100.00%	66,125,771	

Weekly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 18 January 2018		As of 25 January 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,543,189,040,583	87.32%	1,544,351,953,645	87.38%	1,162,913,062	0.06%
Non-Institutional	224,140,313,206	12.68%	223,043,525,915	12.62%	-1,096,787,291	-0.06%
Grand Total	1,767,329,353,789	100.00%	1,767,395,479,561	100.00%	66,125,771	

Definitions

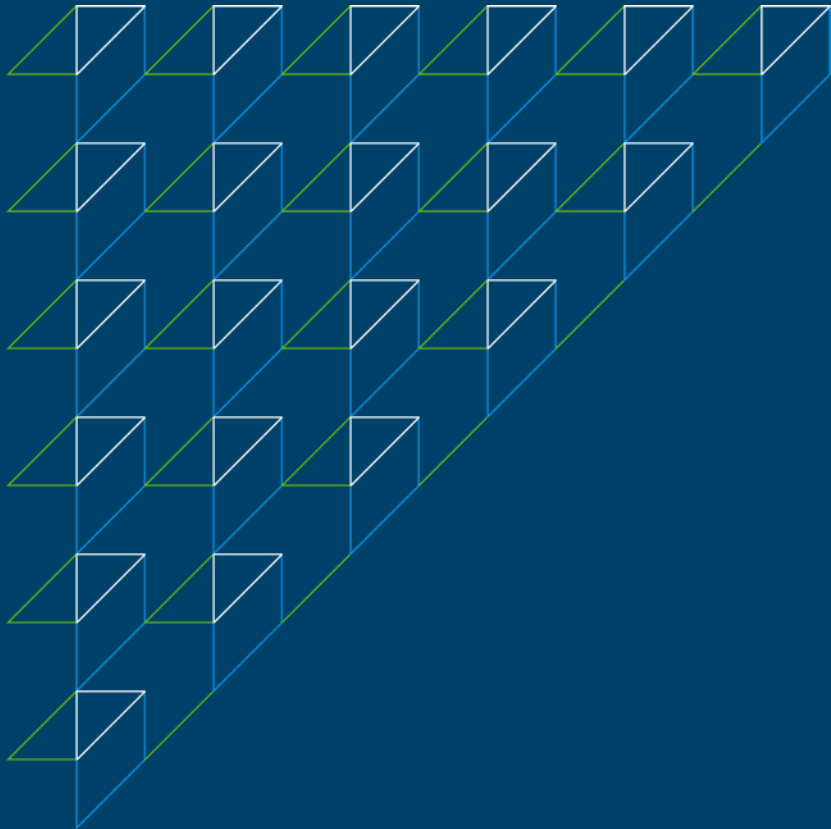
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	4,270,814	89.65%	4,081,226	85.67%	189,588	3.98%
	Corporates	386,620	8.12%	0	0.00%	386,620	8.12%
	Institution	88,211	1.85%	661,456	13.88%	-573,246	-12.03%
	Total Saudi Investors	4,745,644	99.61%	4,742,682	99.55%	2,962	0.06%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	18,403	0.39%	21,366	0.45%	-2,962	-0.06%
	QFIs	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	18,403	0.39%	21,366	0.45%	-2,962	-0.06%
Grand Total		4,764,047	100.00%	4,764,047	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	474,830	9.97%	661,456	13.88%	-186,626	-3.92%
Non-Institutional	4,289,217	90.03%	4,102,591	86.12%	186,626	3.92%
Grand Total	4,764,047	100.00%	4,764,047	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 18 January 2018		As of 25 January 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,960,956,221	88.95%	1,971,265,525	88.91%	10,309,305	-0.04%
	Corporates	118,810,226	5.39%	119,895,898	5.41%	1,085,672	0.02%
	Institution	104,141,966	4.72%	104,459,647	4.71%	317,681	-0.01%
	Total Saudi Investors	2,183,908,413	99.06%	2,195,621,071	99.03%	11,712,658	-0.03%
GCC	Individuals	31,130	0.00%	30,927	0.00%	-203	0.00%
	Institutions	13,172,105	0.60%	13,820,079	0.62%	647,974	0.03%
	Total GCC Investors	13,203,234	0.60%	13,851,006	0.62%	647,772	0.03%
Foreign	SWAP Holders	221,091	0.01%	234,481	0.01%	13,390	0.00%
	Foreign Residents	3,119,794	0.14%	3,161,373	0.14%	41,579	0.00%
	QFIs	4,214,918	0.19%	4,283,569	0.19%	68,652	0.00%
	Total Foreign Investors	7,555,803	0.34%	7,679,423	0.35%	123,620	0.00%
Grand Total		2,204,667,450	100.00%	2,217,151,500	100.00%	12,484,050	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 18 January 2018		As of 25 January 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	240,560,305	10.91%	242,693,675	10.95%	2,133,369	0.03%
Non-Institutional	1,964,107,145	89.09%	1,974,457,825	89.05%	10,350,681	-0.03%
Grand Total	2,204,667,450	100.00%	2,217,151,500	100.00%	12,484,050	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Saudi Stock Exchange

تداول
Tadawul

Thank you

