

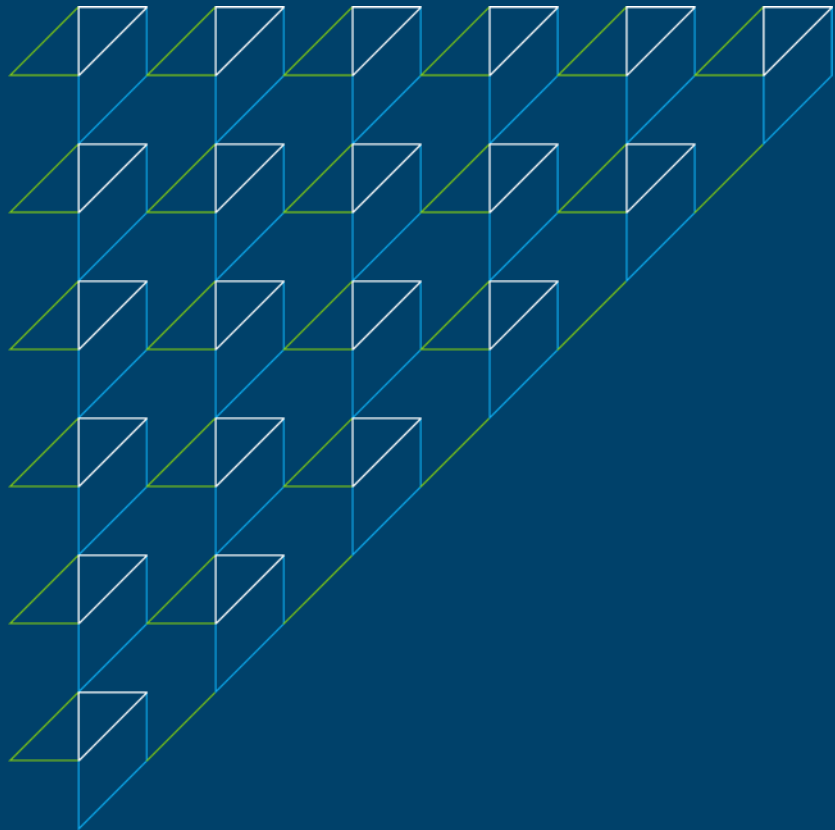
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 8 March 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report

Definitions

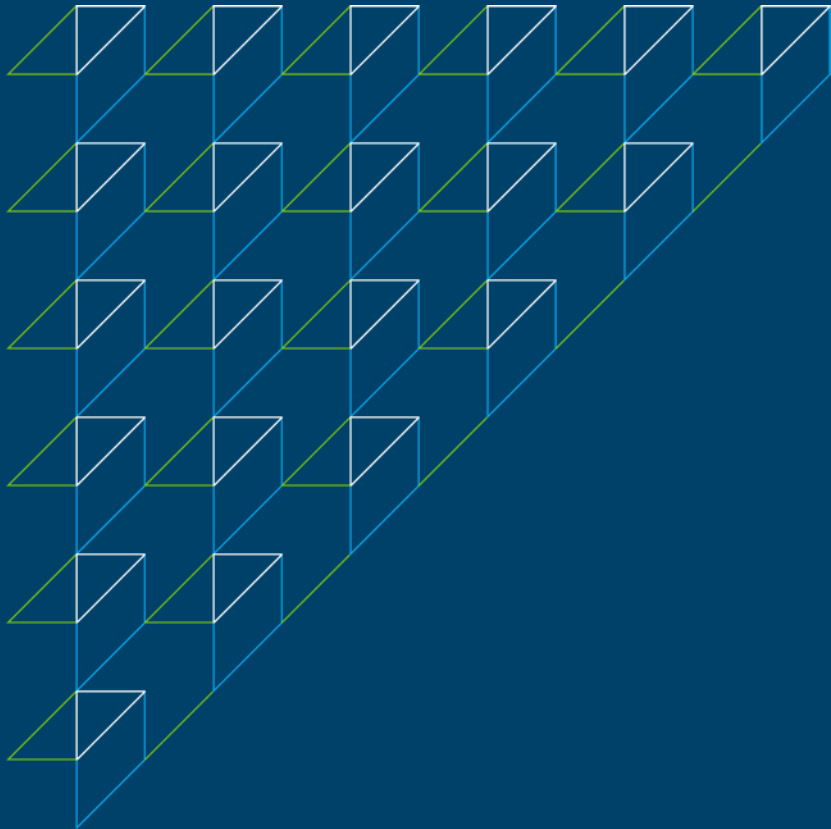
Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.	
- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).	
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	5,518,064,363	33.57%	8,178,021,996	49.75%	-2,659,957,633	-16.18%
	HNWIs	5,249,503,314	31.94%	5,445,202,279	33.13%	-195,698,965	-1.19%
	IPIs	459,844,216	2.80%	807,383,378	4.91%	-347,539,162	-2.11%
	Individual DPMs	138,271,891	0.84%	135,180,648	0.82%	3,091,244	0.02%
	Sub Total (Individuals)	11,365,683,785	69.15%	14,565,788,301	88.61%	-3,200,104,516	-19.47%
	Institutions:						
	Corporates	2,786,667,056	16.95%	506,938,665	3.08%	2,279,728,391	13.87%
	Mutual Funds	791,219,445	4.81%	425,304,619	2.59%	365,914,825	2.23%
	GRE's	0	0.00%	0	0.00%	0	0.00%
	Institution DPMs	150,871,207	0.92%	137,463,380	0.84%	13,407,828	0.08%
	Sub Total (Institutions)	3,728,757,708	22.68%	1,069,706,664	6.51%	2,659,051,044	16.18%
	Total Saudi Investors	15,094,441,493	91.83%	15,635,494,965	95.12%	-541,053,472	-3.29%
GCC	Individuals	67,933,285	0.41%	21,680,179	0.13%	46,253,106	0.28%
	Institutions	247,459,087	1.51%	183,837,127	1.12%	63,621,960	0.39%
	GCC DPMs	147,629	0.00%	163,018	0.00%	-15,389	0.00%
	Total GCC Investors	315,540,001	1.92%	205,680,323	1.25%	109,859,677	0.67%
Foreign	SWAP Holders	492,201,647	2.99%	151,622,805	0.92%	340,578,841	2.07%
	Foreign Residents	146,343,663	0.89%	196,869,036	1.20%	-50,525,373	-0.31%
	QFIs	388,524,817	2.36%	233,362,731	1.42%	155,162,086	0.94%
	Foreign DPMs	146,878	0.00%	11,497,232	0.07%	-11,350,354	-0.07%
	Strategic Partners	0	0.00%	2,671,406	0.02%	-2,671,406	-0.02%
	Total Foreign Investors	1,027,217,005	6.25%	596,023,210	3.63%	431,193,795	2.62%
Grand Total		16,437,198,498	100.00%	16,437,198,498	100.00%		

Weekly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	5,455,353,872	33.19%	2,595,425,008	15.79%	2,859,928,864	17.40%
Non-Institutional	10,981,844,626	66.81%	13,841,773,490	84.21%	-2,859,928,864	-17.40%
Grand Total	16,437,198,498	100.00%	16,437,198,498	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 1 March 2018		As of 8 March 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	72,729,908,077	4.18%	74,327,611,722	4.17%	1,597,703,645	0.00%
	HNWIs	138,379,703,360	7.95%	140,509,486,584	7.89%	2,129,783,225	-0.06%
	IPIs	252,130,081,105	14.48%	255,976,040,938	14.37%	3,845,959,833	-0.10%
	Individual DPMs	4,989,929,130	0.29%	5,082,953,827	0.29%	93,024,697	0.00%
	Sub Total (Individuals)	468,229,621,672	26.88%	475,896,093,072	26.72%	7,666,471,400	-0.17%
	Institutions:						
	Corporates	282,722,761,843	16.23%	286,343,177,258	16.08%	3,620,415,415	-0.16%
	Mutual Funds	163,435,560,482	9.38%	165,839,474,182	9.31%	2,403,913,700	-0.07%
	GRE's	660,027,018,919	37.90%	680,645,203,679	38.22%	20,618,184,760	0.32%
	Institution DPMs	52,758,242,785	3.03%	54,072,066,701	3.04%	1,313,823,916	0.01%
	Sub Total (Institutions)	1,158,943,584,029	66.54%	1,186,899,921,820	66.64%	27,956,337,791	0.09%
Total Saudi Investors	1,627,173,205,701	93.43%	1,662,796,014,892	93.36%	35,622,809,191	-0.07%	
GCC	Individuals	3,014,888,351	0.17%	3,096,793,067	0.17%	81,904,716	0.00%
	Institutions	32,233,023,971	1.85%	32,765,076,392	1.84%	532,052,421	-0.01%
	GCC DPMs	577,915,357	0.03%	590,364,460	0.03%	12,449,103	0.00%
	Total GCC Investors	35,825,827,680	2.06%	36,452,233,920	2.05%	626,406,240	-0.01%
Foreign	SWAP Holders	11,208,490,157	0.64%	11,786,707,462	0.66%	578,217,306	0.02%
	Foreign Residents	4,122,578,824	0.24%	4,206,712,179	0.24%	84,133,356	0.00%
	QFIs	12,303,178,988	0.71%	12,616,594,967	0.71%	313,415,979	0.00%
	Foreign DPMs	7,561,341	0.00%	7,603,786	0.00%	42,444	0.00%
	Strategic Partners	50,969,456,768	2.93%	53,213,522,005	2.99%	2,244,065,238	0.06%
	Total Foreign Investors	78,611,266,078	4.51%	81,831,140,400	4.59%	3,219,874,322	0.08%
Grand Total		1,741,610,299,458	100.00%	1,781,079,389,212	100.00%	39,469,089,753	

Weekly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 1 March 2018		As of 8 March 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,523,363,220,847	87.47%	1,558,938,785,658	87.53%	35,575,564,811	0.06%
Non-Institutional	218,247,078,611	12.53%	222,140,603,553	12.47%	3,893,524,942	-0.06%
Grand Total	1,741,610,299,458	100.00%	1,781,079,389,212	100.00%	39,469,089,753	

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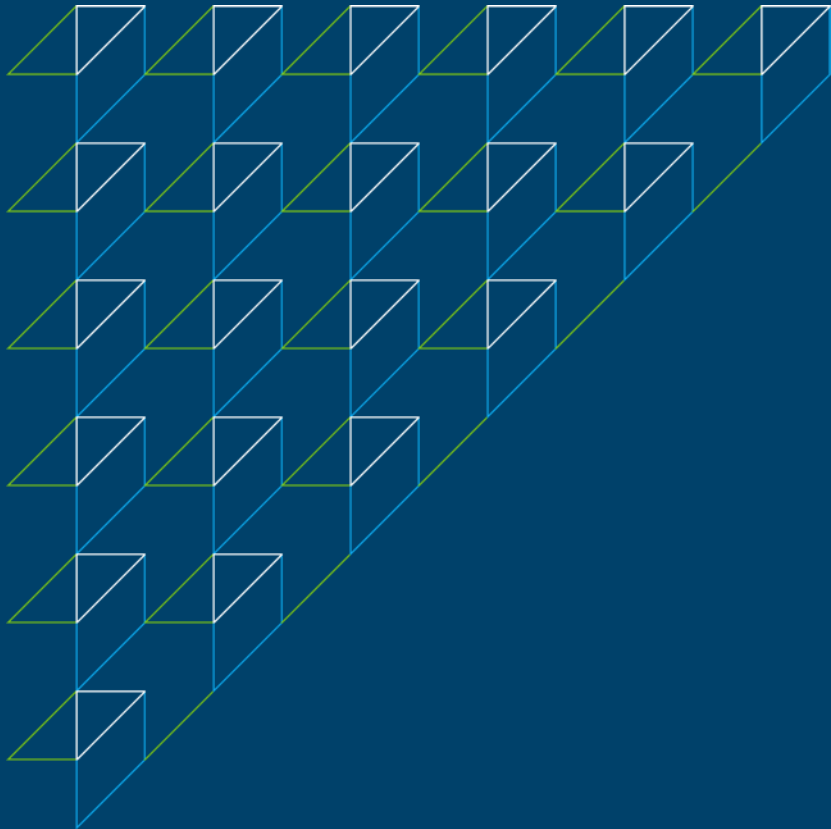
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	6,521,364	94.48%	6,547,639	94.86%	-26,275	-0.38%
	Corporates	338,133	4.90%	0	0.00%	338,133	4.90%
	Institution	0	0.00%	354,718	5.14%	-354,718	-5.14%
	Total Saudi Investors	6,859,496	99.38%	6,902,356	100.00%	-42,860	-0.62%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	42,860	0.62%	0	0.00%	42,860	0.62%
	QFIs	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	42,860	0.62%	0	0.00%	42,860	0.62%
Grand Total		6,902,356	100.00%	6,902,356	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification							
Investor Classification	Buy		Sell		Net Value Traded		
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	338,133	4.90%	354,718	5.14%	-16,585	-0.24%	
Non-Institutional	6,564,224	95.10%	6,547,639	94.86%	16,585	0.24%	
Grand Total	6,902,356	100.00%	6,902,356	100.00%			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 1 March 2018		As of 8 March 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,995,713,020	88.89%	1,966,194,929	89.04%	-29,518,091	0.14%
	Corporates	125,975,290	5.61%	121,573,733	5.51%	-4,401,557	-0.11%
	Institution	101,998,489	4.54%	99,462,574	4.50%	-2,535,915	-0.04%
	Total Saudi Investors	2,223,686,799	99.05%	2,187,231,236	99.04%	-36,455,563	0.00%
GCC	Individuals	29,862	0.00%	28,671	0.00%	-1,191	0.00%
	Institutions	13,334,098	0.59%	13,086,046	0.59%	-248,053	0.00%
	Total GCC Investors	13,363,961	0.60%	13,114,716	0.59%	-249,244	0.00%
Foreign	SWAP Holders	221,608	0.01%	217,653	0.01%	-3,955	0.00%
	Foreign Residents	2,719,046	0.12%	2,680,567	0.12%	-38,479	0.00%
	QFIs	5,073,336	0.23%	5,087,078	0.23%	13,742	0.00%
	Total Foreign Investors	8,013,991	0.36%	7,985,298	0.36%	-28,693	0.00%
Grand Total		2,245,064,750	100.00%	2,208,331,250	100.00%	-36,733,500	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 1 March 2018		As of 8 March 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	246,602,822	10.98%	239,427,083	10.84%	-7,175,739	-0.14%
Non-Institutional	1,998,461,928	89.02%	1,968,904,167	89.16%	-29,557,761	0.14%
Grand Total	2,245,064,750	100.00%	2,208,331,250	100.00%	-36,733,500	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Saudi Stock Exchange

تداول
Tadawul

Thank you

