

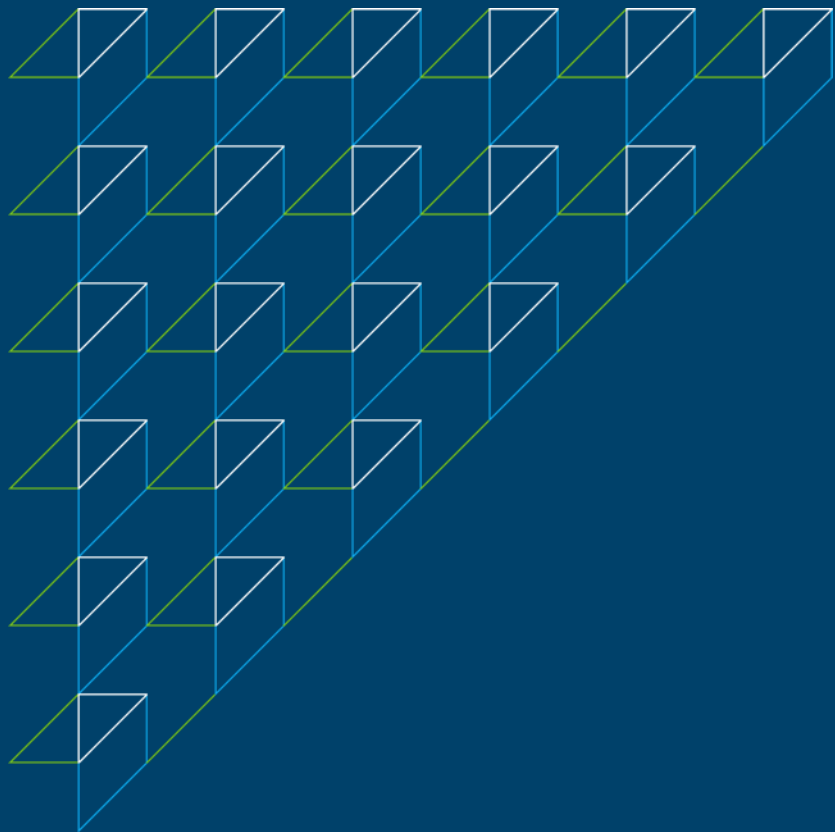
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 1 March 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report

Definitions

Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.	
- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).	
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	6,320,583,957	38.98%	8,008,514,963	49.39%	-1,687,931,006	-10.41%
	HNWIs	4,864,278,913	30.00%	4,826,096,373	29.76%	38,182,540	0.24%
	IPIs	813,470,281	5.02%	757,481,128	4.67%	55,989,153	0.35%
	Individual DPMs	129,742,938	0.80%	120,119,280	0.74%	9,623,658	0.06%
	Sub Total (Individuals)	12,128,076,089	74.79%	13,712,211,744	84.56%	-1,584,135,655	-9.77%
	Institutions:						
	Corporates	1,967,369,499	12.13%	1,044,645,522	6.44%	922,723,977	5.69%
	Mutual Funds	830,599,964	5.12%	561,899,436	3.47%	268,700,528	1.66%
	GRE's	0	0.00%	0	0.00%	0	0.00%
	Institution DPMs	193,275,748	1.19%	151,984,293	0.94%	41,291,456	0.25%
	Sub Total (Institutions)	2,991,245,212	18.45%	1,758,529,251	10.84%	1,232,715,961	7.60%
	Total Saudi Investors	15,119,321,301	93.24%	15,470,740,995	95.40%	-351,419,694	-2.17%
GCC	Individuals	22,438,379	0.14%	28,669,528	0.18%	-6,231,149	-0.04%
	Institutions	185,736,458	1.15%	150,847,418	0.93%	34,889,041	0.22%
	GCC DPMs	1,953,112	0.01%	1,730,884	0.01%	222,228	0.00%
	Total GCC Investors	210,127,949	1.30%	181,247,830	1.12%	28,880,119	0.18%
Foreign	SWAP Holders	457,610,092	2.82%	118,021,485	0.73%	339,588,607	2.09%
	Foreign Residents	175,623,159	1.08%	206,381,640	1.27%	-30,758,481	-0.19%
	QFIs	253,532,244	1.56%	239,513,206	1.48%	14,019,037	0.09%
	Foreign DPMs	37,520	0.00%	109,463	0.00%	-71,943	0.00%
	Strategic Partners	0	0.00%	237,646	0.00%	-237,646	0.00%
	Total Foreign Investors	886,803,015	5.47%	564,263,441	3.48%	322,539,575	1.99%
Grand Total		16,216,252,265	100.00%	16,216,252,265	100.00%		

Weekly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	4,833,327,856	29.81%	3,146,589,760	19.40%	1,686,738,096	10.40%
Non-Institutional	11,382,924,409	70.19%	13,069,662,505	80.60%	-1,686,738,096	-10.40%
Grand Total	16,216,252,265	100.00%	16,216,252,265	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 22 February 2018		As of 1 March 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	75,466,682,310	4.28%	72,729,908,077	4.18%	-2,736,774,233	-0.11%
	HNWIs	138,242,269,066	7.85%	138,379,703,360	7.95%	137,434,293	0.10%
	IPIs	254,844,684,332	14.47%	252,130,081,105	14.48%	-2,714,603,227	0.01%
	Individual DPMs	5,073,624,952	0.29%	4,989,929,130	0.29%	-83,695,822	0.00%
	Sub Total (Individuals)	473,627,260,661	26.88%	468,229,621,672	26.88%	-5,397,638,989	0.00%
	Institutions:						
	Corporates	286,793,928,881	16.28%	282,722,761,843	16.23%	-4,071,167,038	-0.05%
	Mutual Funds	166,012,021,889	9.42%	163,435,560,482	9.38%	-2,576,461,407	-0.04%
	GRE's	665,372,148,998	37.77%	660,027,018,919	37.90%	-5,345,130,079	0.13%
	Institution DPMs	53,453,827,125	3.03%	52,758,242,785	3.03%	-695,584,340	0.00%
	Sub Total (Institutions)	1,171,631,926,893	66.50%	1,158,943,584,029	66.54%	-12,688,342,864	0.04%
Total Saudi Investors	1,645,259,187,554	93.39%	1,627,173,205,701	93.43%	-18,085,981,853	0.04%	
GCC	Individuals	3,019,811,389	0.17%	3,014,888,351	0.17%	-4,923,038	0.00%
	Institutions	32,375,378,463	1.84%	32,233,023,971	1.85%	-142,354,491	0.01%
	GCC DPMs	585,372,854	0.03%	577,915,357	0.03%	-7,457,496	0.00%
	Total GCC Investors	35,980,562,705	2.04%	35,825,827,680	2.06%	-154,735,025	0.01%
Foreign	SWAP Holders	10,966,579,937	0.62%	11,208,490,157	0.64%	241,910,220	0.02%
	Foreign Residents	4,269,258,714	0.24%	4,122,578,824	0.24%	-146,679,890	-0.01%
	QFIs	12,240,977,900	0.69%	12,303,178,988	0.71%	62,201,088	0.01%
	Foreign DPMs	7,628,320	0.00%	7,561,341	0.00%	-66,978	0.00%
	Strategic Partners	53,022,022,459	3.01%	50,969,456,768	2.93%	-2,052,565,692	-0.08%
	Total Foreign Investors	80,506,467,330	4.57%	78,611,266,078	4.51%	-1,895,201,252	-0.06%
Grand Total		1,761,746,217,589	100.00%	1,741,610,299,458	100.00%	-20,135,918,130	

Weekly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 22 February 2018		As of 1 March 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,540,748,196,110	87.46%	1,523,363,220,847	87.47%	-17,384,975,263	0.01%
Non-Institutional	220,998,021,479	12.54%	218,247,078,611	12.53%	-2,750,942,867	-0.01%
Grand Total	1,761,746,217,589	100.00%	1,741,610,299,458	100.00%	-20,135,918,130	

Definitions

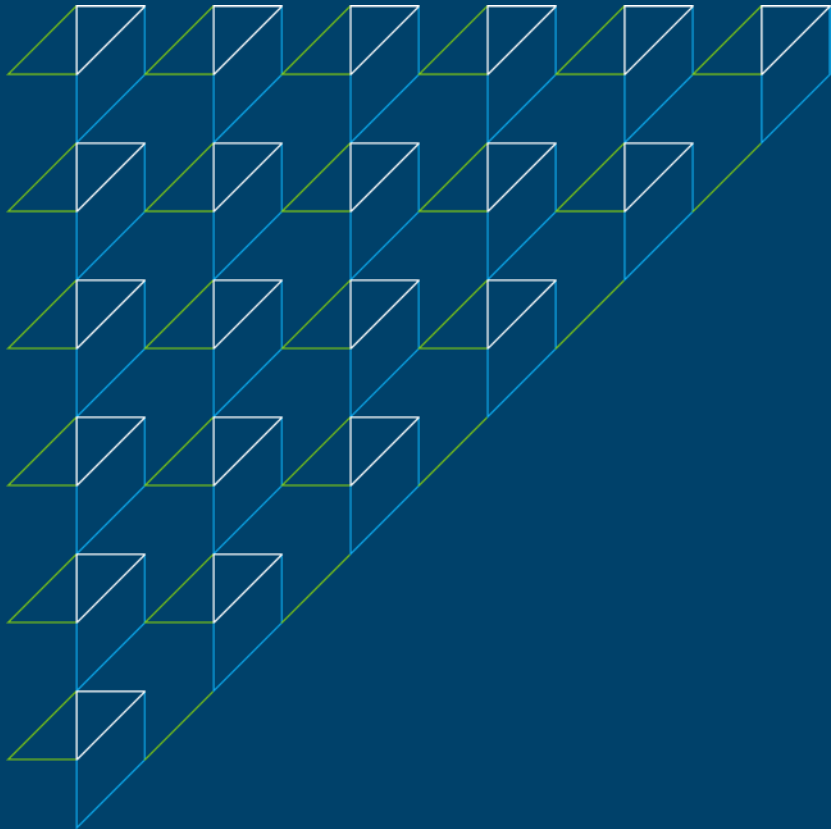
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	12,343,877	86.12%	12,988,774	90.62%	-644,897	-4.50%
	Corporates	1,100,782	7.68%	336	0.00%	1,100,446	7.68%
	Institution	704,526	4.92%	1,261,521	8.80%	-556,995	-3.89%
	Total Saudi Investors	14,149,185	98.72%	14,250,631	99.43%	-101,446	-0.71%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	25,726	0.18%	82,356	0.57%	-56,630	-0.40%
	QFIs	158,076	1.10%	0	0.00%	158,076	1.10%
	Total Foreign Investors	183,802	1.28%	82,356	0.57%	101,446	0.71%
Grand Total		14,332,987	100.00%	14,332,987	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	1,963,385	13.70%	1,261,857	8.80%	701,528	4.89%
Non-Institutional	12,369,602	86.30%	13,071,130	91.20%	-701,528	-4.89%
Grand Total	14,332,987	100.00%	14,332,987	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 22 February 2018		As of 1 March 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,961,075,907	88.92%	1,995,713,020	88.89%	34,637,113	-0.03%
	Corporates	123,732,172	5.61%	125,975,290	5.61%	2,243,118	0.00%
	Institution	99,610,679	4.52%	101,998,489	4.54%	2,387,811	0.03%
	Total Saudi Investors	2,184,418,757	99.05%	2,223,686,799	99.05%	39,268,042	0.00%
GCC	Individuals	30,395	0.00%	29,862	0.00%	-532	0.00%
	Institutions	12,984,800	0.59%	13,334,098	0.59%	349,299	0.01%
	Total GCC Investors	13,015,194	0.59%	13,363,961	0.60%	348,766	0.01%
Foreign	SWAP Holders	214,225	0.01%	221,608	0.01%	7,383	0.00%
	Foreign Residents	2,726,178	0.12%	2,719,046	0.12%	-7,131	0.00%
	QFIs	5,057,651	0.23%	5,073,336	0.23%	15,685	0.00%
	Total Foreign Investors	7,998,054	0.36%	8,013,991	0.36%	15,937	-0.01%
Grand Total		2,205,432,005	100.00%	2,245,064,750	100.00%	39,632,745	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 22 February 2018		As of 1 March 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	241,599,526	10.95%	246,602,822	10.98%	5,003,296	0.03%
Non-Institutional	1,963,832,479	89.05%	1,998,461,928	89.02%	34,629,449	-0.03%
Grand Total	2,205,432,005	100.00%	2,245,064,750	100.00%	39,632,745	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Saudi Stock Exchange

تداول
Tadawul

Thank you

