

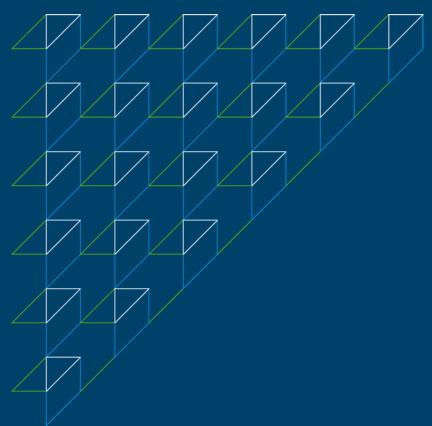
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 29 August 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

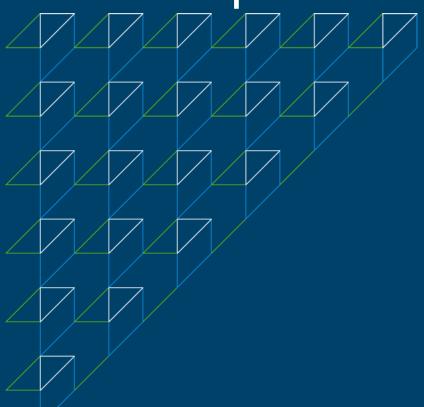
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type								
		Buy		Sel	II	Net Value Traded		
Nationality	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
	Individuals:							
	Retail	2,664,300,913	38.82%	3,467,352,557	50.52%	-803,051,644	-11.70%	
	HNWIs	1,895,384,400	27.62%	1,908,823,599	27.81%	-13,439,199	-0.20%	
	IPIs	299,024,150	4.36%	293,496,402	4.28%	5,527,748	0.08%	
	Individual DPMs	121,525,914	1.77%	109,006,733	1.59%	12,519,181	0.18%	
	Sub Total (Individuals)	4,980,235,377	72.56%	5,778,679,291	84.20%	-798,443,914	-11.63%	
Saudi	Institutions:							
	Corporates	832,495,203	12.13%	177,930,776	2.59%	654,564,427	9.54%	
	Mutual Funds	432,954,824	6.31%	233,025,387	3.40%	199,929,437	2.91%	
	GRE's	4,086,212	0.06%	3,435,230	0.05%	650,981	0.01%	
	Institution DPMs	178,098,981	2.59%	175,294,563	2.55%	2,804,418	0.04%	
	Sub Total (Institutions)	1,447,635,219	21.09%	589,685,957	8.59%	857,949,262	12.50%	
	Total Saudi Investors	6,427,870,596	93.66%	6,368,365,248	92.79%	59,505,348	0.87%	
	Individuals	27,611,569	0.40%	25,525,313	0.37%	2,086,256	0.03%	
	Institutions	130,354,441	1.90%	123,282,580	1.80%	7,071,861	0.10%	
GCC	GCC DPMs	10,187,252	0.15%	141,656,582	2.06%	-131,469,330	-1.92%	
	Total GCC Investors	168,153,263	2.45%	290,464,476	4.23%	-122,311,212	-1.78%	
	SWAP Holders	96,454,423	1.41%	54,414,646	0.79%	42,039,777	0.61%	
	Foreign Residents	87,435,708	1.27%	95,284,536	1.39%	-7,848,828	-0.11%	
Foreign	QFIs	79,592,086	1.16%	45,897,700	0.67%	33,694,386	0.49%	
	Foreign DPMs	3,724,725	0.05%	8,799,096	0.13%	-5,074,371	-0.07%	
	Strategic Partners	0	0.00%	5,100	0.00%	-5,100	0.00%	
	Total Foreign Investors	267,206,942	3.89%	204,401,078	2.98%	62,805,864	0.92%	
Grand T	otal	6,863,230,801	100.00%	6,863,230,801	100.00%			



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	2,188,498,211	31.89%	1,366,244,796	19.91%		822,253,415	11.98%		
Non-Institutional	4,674,732,590	68.11%	5,496,986,005	80.09%		-822,253,415	-11.98%		
Grand Total	6,863,230,801	100.00%	6,863,230,801	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 24 August 2017 As of 29 August 2017 **Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 72,928,300,753 4.26% 71,695,086,591 4.18% -1,233,214,162 -0.08% **HNWIs** 132,106,677,492 7.71% 132,737,867,440 7.74% 631,189,948 0.02% **IPIs** 257.936.264.160 15.06% 258.964.802.570 15.09% 1.028.538.410 0.04% Individual DPMs 5.137.997.775 0.30% 4.916.898.359 0.29% -221.099.416 -0.01% Sub Total (Individuals) 468,109,240,181 27.32% 468,314,654,960 27.29% 205,414,779 -0.03% Institutions: Saudi 361.346.939 16.37% 280.749.751.992 16.36% 0.00% Corporates 280.388.405.053 Mutual Funds 104.358.506.987 6.09% 104.598.588.486 6.10% 240.081.500 0.00% GRE's 695,315,240,074 40.59% 697,158,900,942 40.63% 1,843,660,869 0.05% Institution DPMs 49 804 363 667 2.91% 50.049.170.872 2.92% 244.807.205 0.01% Sub Total (Institutions) 1,129,866,515,781 65.95% 1,132,556,412,293 66.01% 2,689,896,512 0.06% Total Saudi Investors 1,597,975,755,962 93.28% 1,600,871,067,253 93.30% 2,895,311,291 0.03% Individuals 0.17% 3,010,707,104 12,735,998 0.00% 2,997,971,106 0.18% Institutions 32.828.527.588 1.92% 32.937.219.571 1.92% 108.691.983 0.00% **GCC** GCC DPMs 845,042,091 0.05% 837,392,680 0.05% -7,649,411 0.00% Total GCC Investors 36.671.540.785 2.14% 36.785.319.355 2.14% 113.778.570 0.00% **SWAP Holders** 10,047,734,673 0.59% 10,195,113,111 0.59% 147,378,439 0.01% Foreign Residents 4.324.071.298 0.25% 4.322.345.069 0.25% -1.726.229 0.00% **QFIs** 7,239,394,872 0.42% 7,279,573,794 0.42% 40,178,921 0.00% **Foreign** Foreign DPMs 2,697,796,616 0.16% 2,715,113,582 0.16% 17,316,966 0.00% 3.17% Strategic Partners 54.223.076.365 53.647.233.189 3.13% -575.843.176 -0.04% Total Foreign Investors 78,532,073,823 4.58% 78.159.378.745 4.56% -372,695,079 -0.03% **Grand Total** 1,713,179,370,570 100.00% 1,715,815,765,353 2,636,394,783 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
	As of 24 August 2017		As of 29 August 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,500,822,349,921	87.60%	1,504,049,759,149	87.66%	3,227,409,228	0.05%			
Non-Institutional	212,357,020,649	12.40%	211,766,006,203	12.34%	-591,014,446	-0.05%			
Grand Total	1,713,179,370,570	100.00%	1,715,815,765,353	100.00%	2,636,394,783				

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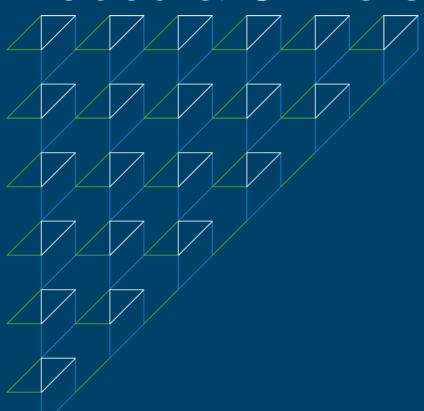
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

		Buy		Sell		Net Value Traded		
Nationality	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
	Individuals	3,847,793	87.02%	3,228,093	73.01%	619,700	14.01%	
	Corporates	0	0.00%	0	0.00%	0	0.00%	
Saudi	Institution	378,140	8.55%	1,071,796	24.24%	-693,656	-15.69%	
	Total Saudi Investors	4,225,933	95.57%	4,299,889	97.24%	-73,956	-1.67%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	103,318	2.34%	0	0.00%	103,318	2.34%	
	Total GCC Investors	103,318	2.34%	0	0.00%	103,318	2.34%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
	Foreign Residents	92,472	2.09%	121,834	2.76%	-29,362	-0.66%	
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	92,472	2.09%	121,834	2.76%	-29,362	-0.66%	
Frand T	otal	4,421,723	100.00%	4,421,723	100.00%			
	rallel Market Value T	raded Break		estor Classific		Net Value [·]	Traded	
Investor Classification						SAR	Difference	
		SAR	% of Total Buys	SAR	% of Total Sells	(Buy - Sell)	(% Buy - % Sell	
Institutional		481,458	10.89%	1,071,796	24.24%	-590,339	-13.35%	
Non-Institution	onal	3,940,266	89.11%	3,349,927	75.76%	590,339	13.35%	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality		As of 24 August 2017		As of 29 August 2017		Weekly Change		
	Investor Type	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	2,153,827,646	88.14%	2,107,271,140	88.12%	-46,556,506	-0.03%	
O !!	Corporates	137,613,846	5.63%	136,342,423	5.70%	-1,271,422	0.07%	
Saudi	Institution	133,151,147	5.45%	128,988,882	5.39%	-4,162,265	-0.06%	
	Total Saudi Investors	2,424,592,640	99.22%	2,372,602,446	99.21%	-51,990,194	-0.01%	
	Individuals	30,674	0.00%	30,597	0.00%	-76	0.00%	
GCC	Institutions	12,429,500	0.51%	12,404,641	0.52%	-24,859	0.01%	
	Total GCC Investors	12,460,174	0.51%	12,435,238	0.52%	-24,935	0.01%	
	SWAP Holders	210,401	0.01%	207,499	0.01%	-2,902	0.00%	
Foreign	Foreign Residents	4,682,766	0.19%	4,618,994	0.19%	-63,772	0.00%	
	QFIs	1,662,640	0.07%	1,632,323	0.07%	-30,317	0.00%	
	Total Foreign Investors	6,555,807	0.27%	6,458,816	0.27%	-96,991	0.00%	
Frand T	otal	2,443,608,620	100.00%	2,391,496,500	100.00%	-52,112,120		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 24 August 2017		As of 29 August 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	285,067,535	11.67%	279,575,769	11.69%	-5,491,766	0.02%			
Non-Institutional	2,158,541,085	88.33%	2,111,920,731	88.31%	-46,620,354	-0.02%			
Grand Total	2,443,608,620	100.00%	2,391,496,500	100.00%	-52,112,120				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



