

CHEMISTRY THAT MATTERS™



THIRD QUARTER 2021 EARNINGS PRESENTATION

28 October 2021



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THIRD QUARTER EARNINGS HIGHLIGHTS

KEY MESSAGES



HEALTHY FINANCIAL PERFORMANCE
SUPPORTED BY RISE IN SALES PRICES



MODERATION IN MARGINS DUE PRIMARILY
TO RISE IN FEEDSTOCK PRICES



PETROCHEMICALS JV IN US GULF COAST³ –
START OF COMMISSIONING ACTIVITIES



COMMITTED TO CARBON NEUTRALITY BY
2050 ON SCOPE 1 & 2 EMISSIONS

Q3 2021 PERFORMANCE (In USD Bn)

11.7

Revenue

3.0

EBITDA¹

1.5

Net Income²



SABIC'S CARBON ROADMAP OVERVIEW UNTIL 2050

CARBON NEUTRALITY
by **2050**

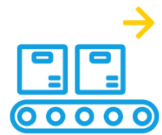
in line with the Paris Agreement goals

20% REDUCTION by 2030

Interim Scope 1&2 emissions target compared to 2018

We aim to collaborate with our partners in initiatives that aspire to reduce indirect **SCOPE 3 emissions** along the value chain

WHAT ARE WE CONSIDERING IN OUR 2050 CARBON NEUTRALITY ROADMAP?



RELIABILITY, ENERGY EFFICIENCY & IMPROVEMENTS

- Technology improvement
- Energy efficiency
- Asset improvement & reliability
- Asset rationalization



RENEWABLE ENERGY

- Increase renewable energy share in imported energy mix
- Approved strategy of facilitating 4 GW by 2025 and 12 GW installed capacity by 2030



ELECTRIFICATIONS

- Using renewable energy
- Electrification of different steam driven rotating equipment
- Electric cracking furnaces for olefins and aromatic based products



CARBON CAPTURE

- High concentration streams potential for utilization - Leveraging KSA CO₂ Hub
- CCUS collaborations



GREEN/BLUE H₂

- Commercially available solutions and under early R&D

SYNERGY REALIZATION OVERVIEW

REALIZATION OF VALUE CREATION

2021 YTD

350
\$Million



Target 2025¹

1.5-1.8
\$Billion

Cumulative²

445
\$Million



THIRD QUARTER HIGHLIGHTS



SALES AND
MARKETING



OPERATIONS



MAINTENANCE



PROCUREMENT



STREAM
INTEGRATION



SUPPLY CHAIN

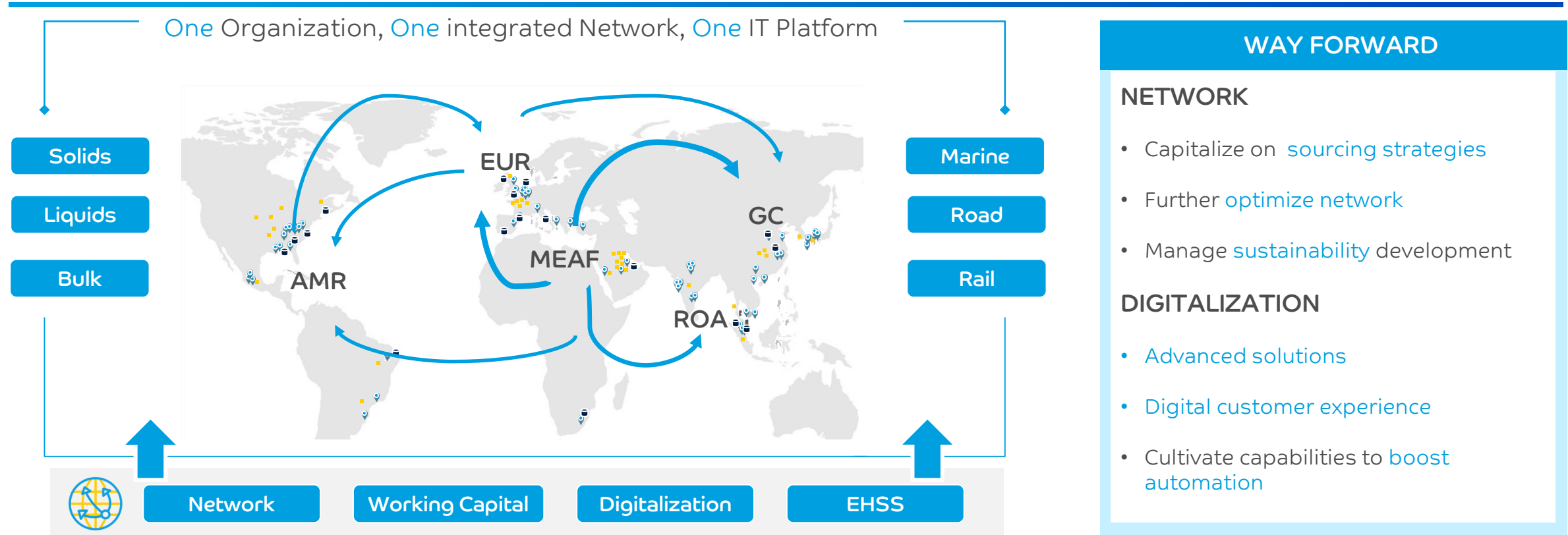


Smooth execution of the marketing activities of Saudi Aramco's portion for SADARA, S-OIL, Fujian Refining & Petrochemical Company



Finalized the readiness activities for Petro Rabigh to start the marketing Saudi Aramco's portion from 1st of October

GLOBAL SUPPLY CHAIN



Proactively investing to sustain competitiveness

- Global footprint
- Resilient network design to respond to market dynamics
- Category sourcing to secure shipping demand at optimal cost
- Strategic initiatives to optimize inventory levels, lead time, service levels and cost

FINANCIAL PERFORMANCE

➤ HEALTHY FINANCIAL PERFORMANCE

(USD Bn)	Q3 21	Q2 21	% Var	Q3 20	% Var	M9 21	M9 20	% Var
Sales	11.65	11.31	3%	7.81	49%	32.97	22.43	47%
EBITDA	2.99	3.63	-18%	1.51	98%	9.39	3.60	160%
Income (loss) from Operations	2.05	2.68	-23%	0.56	266%	6.58	0.21	3065%
Net Income (loss)	1.49	2.04	-27%	0.29	414%	4.83	(0.58)	926%
Free Cash Flow ¹	2.16	1.38	57%	0.73	196%	4.80	1.43	236%

SALES DRIVERS

	Volumes	Prices ²
Q3 21 vs. Q2 21 (QOQ)	↓ -2%	↑ 5%
Q3 21 vs. Q3 20 (YOY)	↓ -9%	↑ 58%

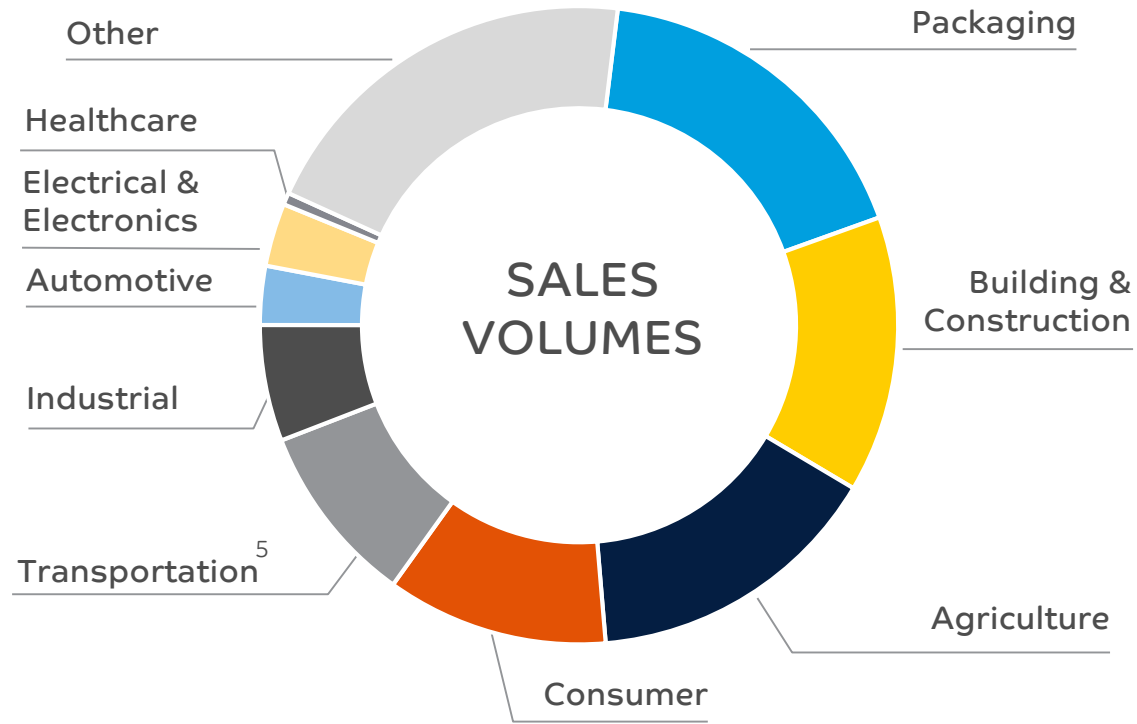
KEY RATIOS

	Q3 21	Q2 21	Q3 20	M9 21	M9 20
EBITDA Margin (%)	26%	32%	19%	28%	16%
Net Debt / EBITDA (x)	-0.09	0.04	0.43	-0.08	0.53

¹ Free Cash Flow = net cash from operating activities minus capital expenditure. Capital expenditure = Purchase of tangibles and intangibles, net. ² Includes FX & other factors.

Brent oil averaged \$73 /bbl in Q3 21, \$69/bbl in Q2 21, \$43 /bbl in Q2 20.

SABIC: KEY END INDUSTRY¹ AND TRENDS



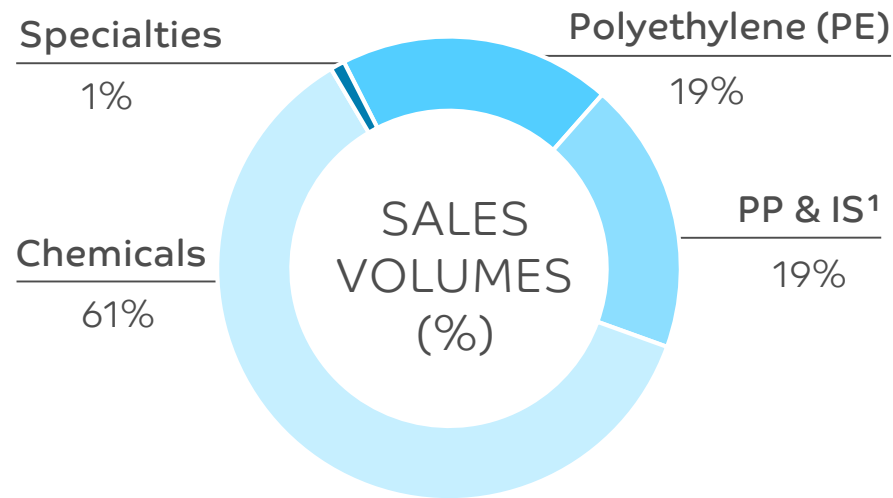
END INDUSTRY	Q3 DEMAND TREND ² (YOY)	Q4 DEMAND TREND ³ (YOY)	Q4 DEMAND TREND ⁴ (QOQ)
Packaging	●	●	●
Building & Construction	●	●	●
Agriculture	●	●	●
Consumer	●	●	●
Transportation ⁵	●	●	●
Industrial	●	●	●
Automotive	●	●	●
Electrical & Electronics	●	●	●
Healthcare	●	●	●

Source: SABIC. ¹Direct or indirect sales. ² Industry Demand Q3 21 vs Q3 20. ³ Industry Future Trend in Q4 21 vs Q4 20. ⁴ Industry Future Trend in Q4 21 vs Q3 21.

⁵ Including fuel additives

PETROCHEMICALS AND SPECIALTIES

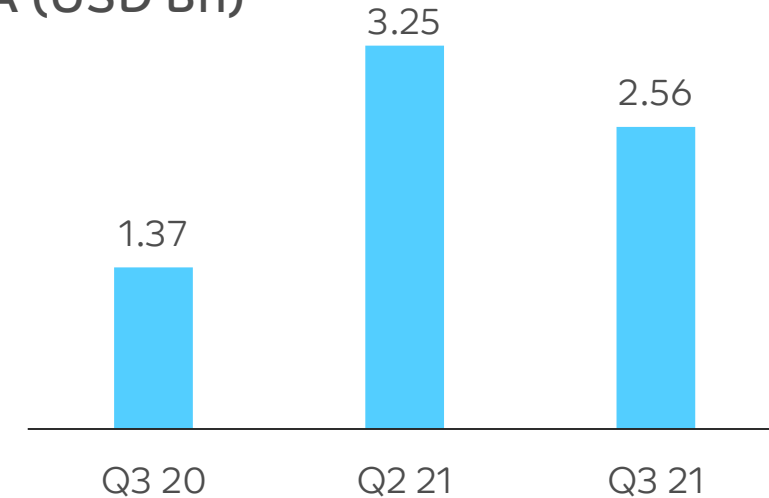
➤ STEADY PRODUCT PRICES



SALES DRIVERS

	Volumes	Prices²
Q3 21 vs. Q2 21 (QOQ)	↑ 3%	↑ 1%
Q3 21 vs. Q3 20 (YOY)	↓ -5%	↑ 55%

EBITDA (USD Bn)



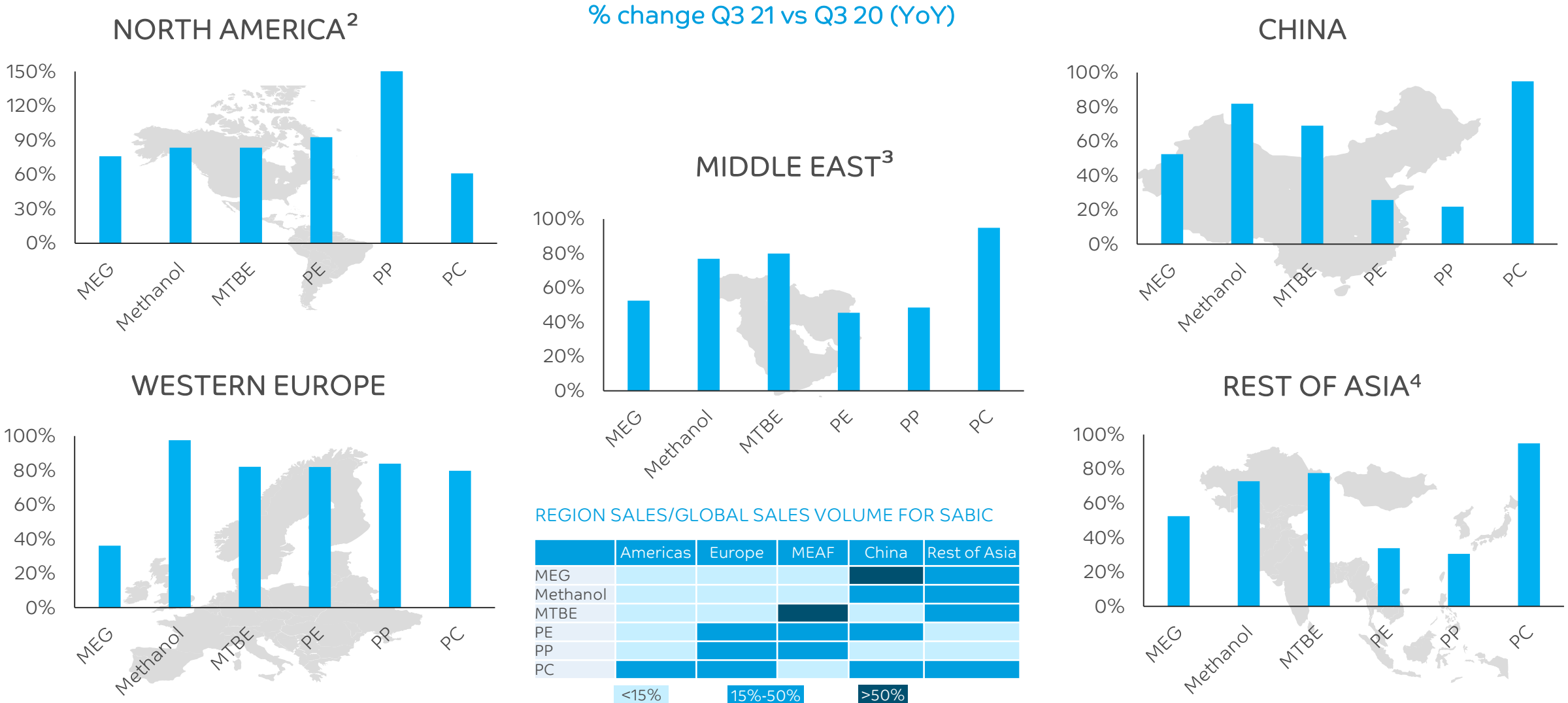
HIGHLIGHTS

Lower EBITDA (QoQ) mainly due to:

- **Chemicals** – Improved sales prices were offset by higher feedstock costs
- **PE** – Lower sales prices
- **PP & IS¹** – PC³ prices were higher and lower PP⁴ prices

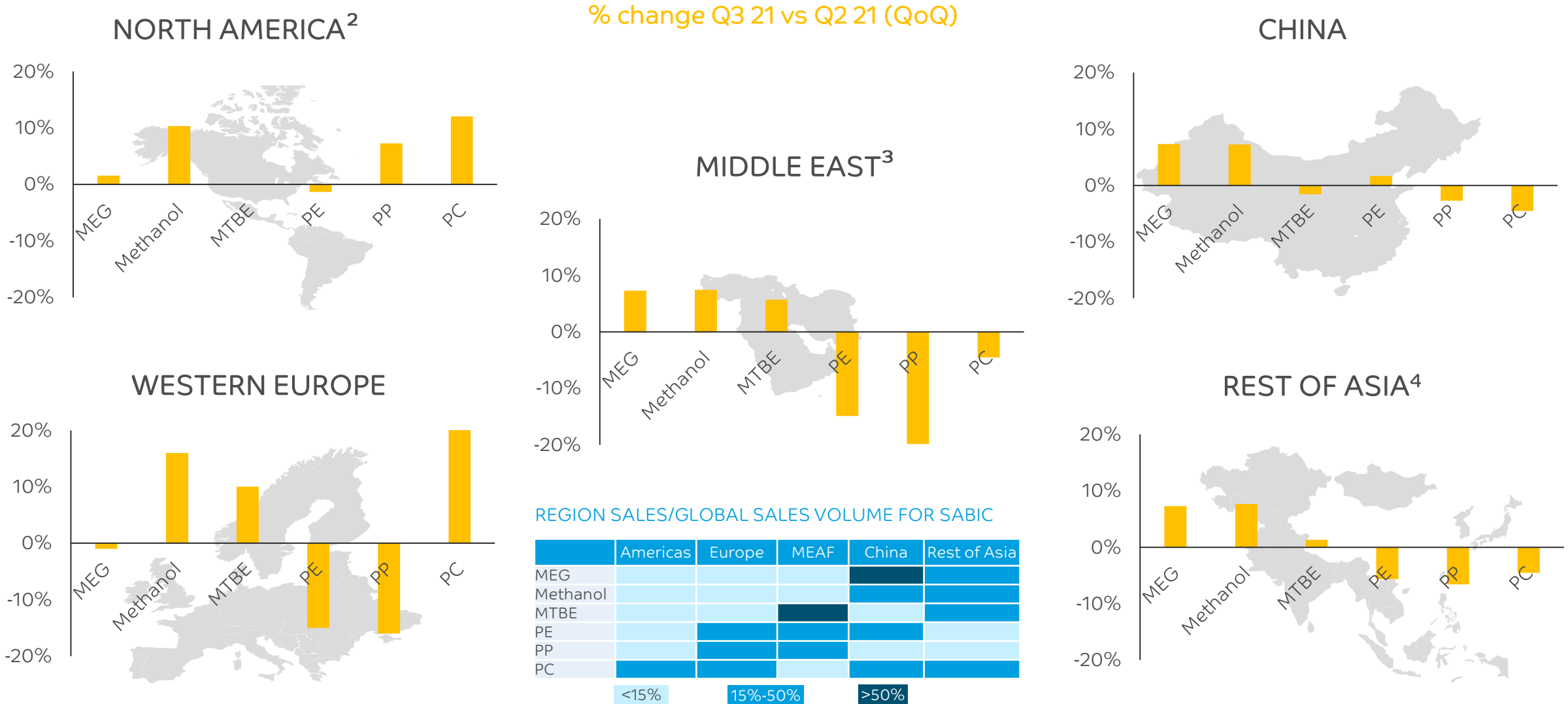
¹Performance Polymers and Industrial Solutions. ²Including FX & other factors. ³Polycarbonate. ⁴Polypropylene.

MAJOR PETROCHEMICALS PRICES¹ CHANGES ACROSS THE KEY REGIONS IN Q3 21



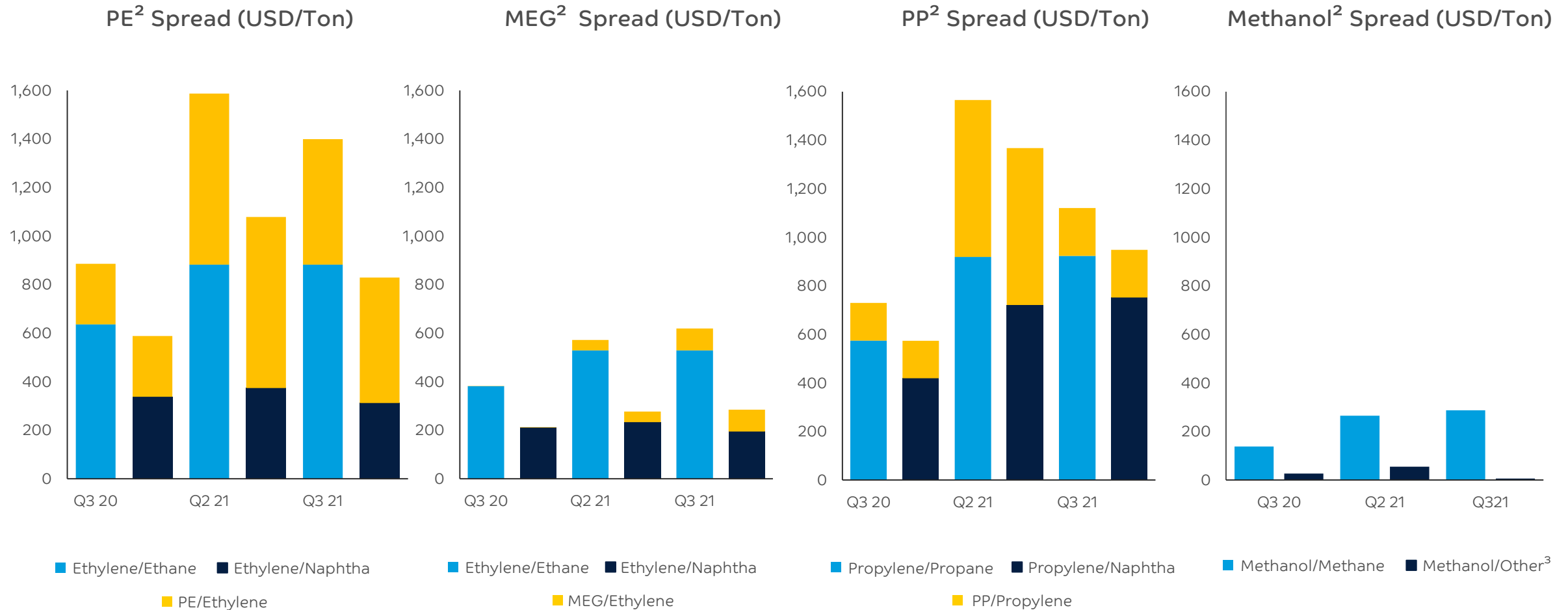
¹Prices Reference CFR/ FOB/CIF from ICIS, IHS and S&P Global Platts ©2021 by S&P Global Inc. and Wood Mackenzie. MEG: Mono Ethylene Glycol; MTBE: Methyl Tertiary Butyl Ether; PE: Polyethylene; PP: Polypropylene; PC: Polycarbonate. ² Prices are aligned to USA region. ³ MEG and PC price are aligned to China, Methanol price =avg. (Rest of Asia, China), MTBE price =avg. (W. Europe, rest of Asia). ⁴ MEG and PC price are aligned to China.

MAJOR PETROCHEMICALS PRICES¹ CHANGES ACROSS THE KEY REGIONS IN Q3 21



¹Prices Reference CFR/ FOB/CIF from ICIS, IHS and S&P Global Platts ©2021 by S&P Global Inc. and Wood Mackenzie. MEG: Mono Ethylene Glycol; MTBE: Methyl Tertiary Butyl Ether; PE: Polyethylene; PP: Polypropylene; PC: Polycarbonate. ² Prices are aligned to USA region. ³ MEG and PC price are aligned to China, Methanol price =avg. (Rest of Asia, China), MTBE price =avg. (W. Europe, rest of Asia). ⁴ MEG and PC price are aligned to China.

SPREADS¹ FOR KEY PRODUCTS

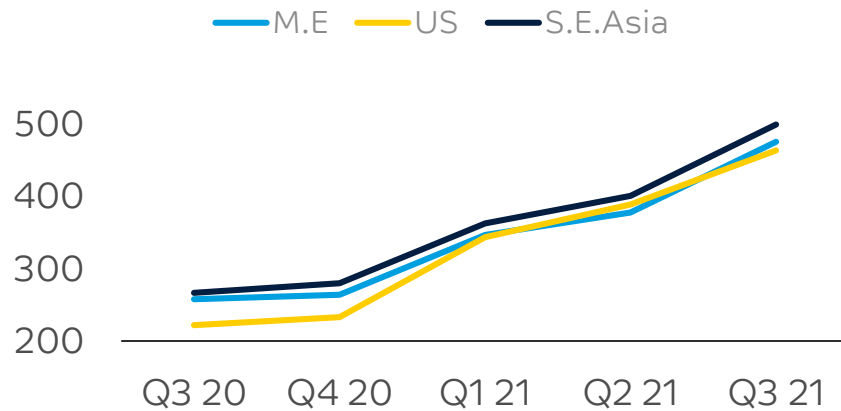


¹Spread = Product price (PE, MEG, PP and Methanol) minus feedstock price (Methane, Ethane, Propane, Naphtha and Coal). ²PE price = avg. (ME, W. Europe, China), MEG, and Methanol prices are aligned to prices in China. PP price = avg. (ME, W. Europe). For Methane, Ethane and Propane, prices are aligned to prices in KSA. Ethylene prices are aligned to prices in N.E. Asia. Propylene prices aligned to prices in W. Europe. Naphtha prices are aligned to prices in Asia. ³ Other is coal used as a feedstock. Coal prices are aligned to prices in China. Sources of prices are ICIS, S&P Global Platts ©2021 by S&P Global.

AGRI-NUTRIENTS

>> STRONG UREA PRICE

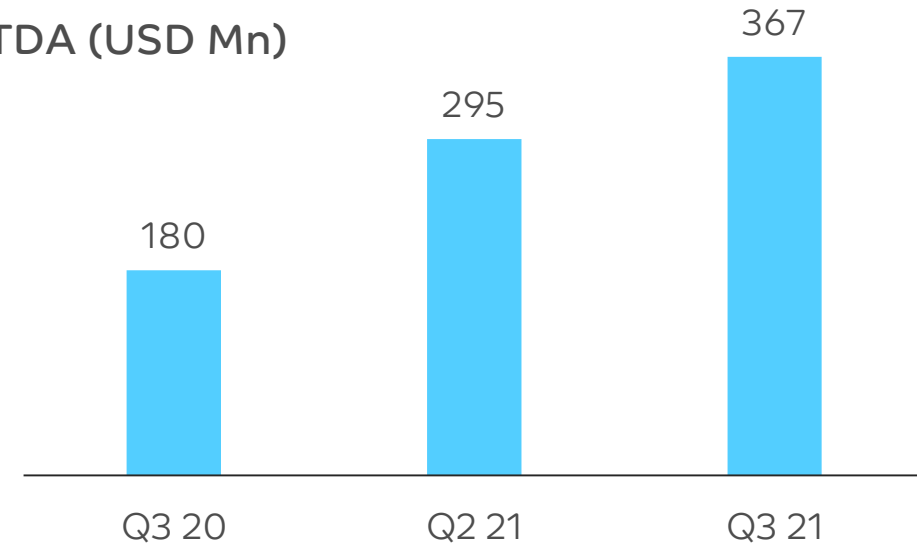
UREA PRICE¹ (USD/T)



SALES DRIVERS

	Volumes	Prices ²
Q3 21 vs. Q2 21 (QOQ)	↓ -9%	↑ 20%
Q3 21 vs. Q3 20 (YOY)	↓ -19%	↑ 77%

EBITDA (USD Mn)



HIGHLIGHTS

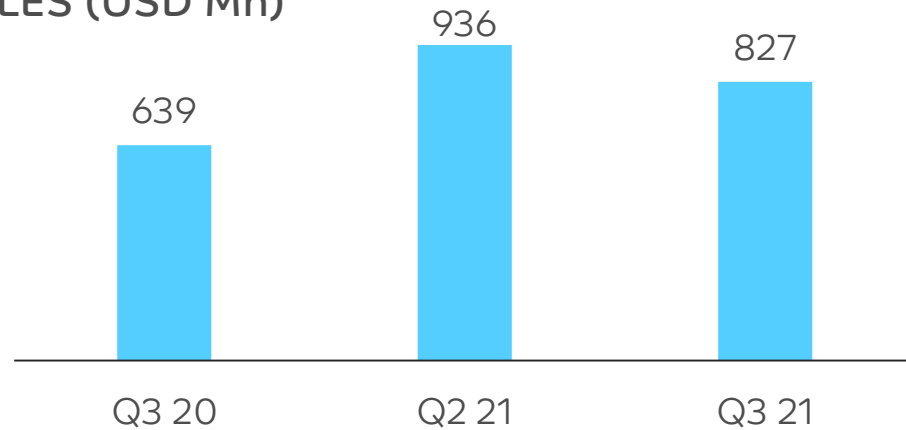
- Urea prices supported by tight supply and strong demand from key markets

¹ Pricing reference CFR / FOB from CRU Group. ² Including FX and other effects.

HADEED

>> LOWER SALES VOLUME

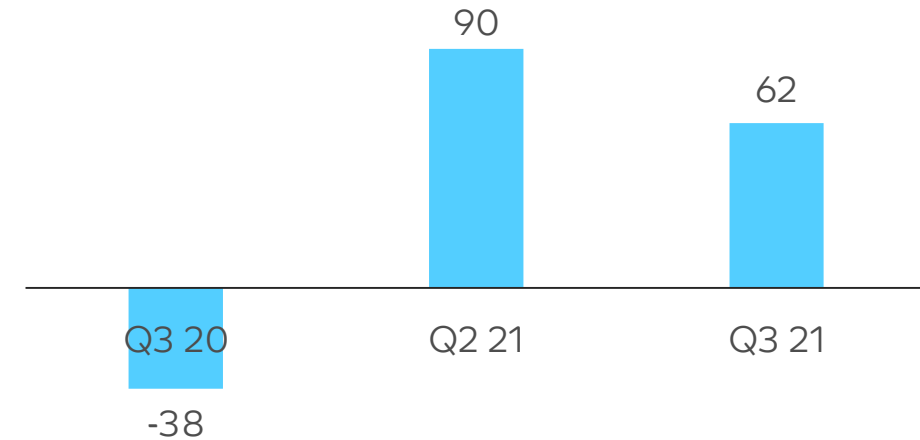
SALES (USD Mn)



SALES DRIVERS

	Volumes	Prices ¹
Q3 21 vs. Q2 21 (QOQ)	↓ -26%	↑ 14%
Q3 21 vs. Q3 20 (YOY)	↓ -24%	↑ 53%

EBITDA (USD Mn)



HIGHLIGHTS

- Lower sales volumes caused by reduced demand due to seasonality

¹ Including FX and other factors.

THIRD QUARTER SUMMARY AND OUTLOOK 2021

SUMMARY



0.5
Earnings
per share¹



2.2
Free cash
flow



A+/A1
Strong standalone
credit ratings²

FINANCIAL PERFORMANCE



(Amounts in USD Bn)

CARBON NEUTRALITY OUTLOOK



- Carbon neutral by 2050 on Scope 1 & 2 emissions
- Interim target of 20% reduction by 2030³

OUTLOOK



- Margins to moderate in the fourth quarter of 2021



THANK YOU

SABIC INVESTOR RELATIONS ENGAGEMENT



Find more information on
www.sabichom/en/investors

UPCOMING BROKER CONFERENCES (virtual format)

November 2021

- Morgan Stanley Global Chemicals, Agriculture, and Packaging Conference
- BofA Global Research MENA Conference
 - Including participation on the panel: "The GCC's role in Energy Transition"

January 2022

- J.P. Morgan CEEMEA Opportunities Conference