

Bupa Arabia Policy and Procedure

Board and Board Committee Member Nomination and Appointment Policy and Procedure

INTRODUCTION

Purpose

The purpose of the Board and Board Committee Member Nomination and Appointment Policy and Procedure is:

- To ensure that all Bupa Arabia Board, and Board Committee, members are appointed in full adherence to all the regulatory requirements of Saudi Arabia;
- To ensure clarity and transparency to Bupa Arabia's shareholders, and that shareholder approval is obtained, where required and applicable, of the nomination and appointment of the Board, and Board Committee, members;
- To ensure proper succession planning for Board, and Board Committee, member vacancies through maintaining suitable candidates' information/records, with the Company, for the filling of Board, and Board Committee, member vacancies during the term;
- To ensure that a transparent, fair and consistent nomination and appointment approach is applied in the appointment of all Board and Board Committee members;
- To establish clear requirements of qualifications, competencies, leadership attributes criteria and independence during the appointing of members of the Board and/or the Board Committees:
- To ensure the independence of proposed "Independent" Members;
- To ensure the absence of any conflicts of interest if any Board, or Board Committee, member acts as a member of the Board, or Board Committee, of another Company.
- To ensure the absence of any conflicts of interest, or potential related party transactions arising, if any Board, or Board Committee, member owns a part of, or acts as a representative of, another Company, and which Company Bupa Arabia could potentially have a business relationship with.

The Board is responsible for approving this policy, after the recommendation of the Nomination & Remuneration Committee (N&RC), subject thereafter to the public shareholders' approval via formal General Assembly (GA) meeting, where required and applicable.

Scope

This policy applies to all candidates (whether executive, non-executive or independent), nominated for membership of the Bupa Arabia Board and/or Bupa Arabia Board Committees, including its future affiliates and subsidiaries that are covered by the same regulatory review bodies. For those entities operating in different jurisdictions, they must develop their own policy in compliance with the requirements imposed by their respective regulators.

Standards and regulations

This policy and procedure shall adhere to the relevant rules and regulations applicable in Saudi Arabia, such as the corporate law issued by the Ministry of Commerce and Investment (MOCI),

the corporate governance regulations issued by the Capital Market Authority (CMA), the Saudi Arabian Monetary Authority (SAMA) insurance corporate governance rules and regulations, and any other relevant Saudi Arabia regulations. All other entities developing their own policy must ensure that they adhere as a minimum to these requirements.

Responsibility and implementation

The N&RC is responsible for implementing this policy. The N&RC is authorized to recommend this policy and procedure's approval, and any amendments thereto, to the Board and the Board is authorized to approve it, and any amendments thereto, subject to the approval of the public shareholders in the GA meeting. This policy will be shared with regulator(s) as required by the regulations.

Definitions

The definitions, acronyms and abbreviations contained in this policy shall be in accordance with the defined list in the Bupa Arabia Code of Corporate Governance (Definitions and acronyms), and/or as listed in the prevailing Saudi Arabia regulations.

Management of the document and frequency of policy and procedure revision

The N&RC is responsible for the ownership of this policy and its annual review, amendments and updates and, additionally, whenever required, to reflect any regulatory change requirements.

This policy, including any subsequent amendments, shall be reviewed and approved by the Board, based on the N&RC recommendation, and thereafter formally approved by the public shareholders in the GA Meeting. The N&RC shall liaise with the Company Board Secretary, who is responsible for advising the Board, on any significant changes to this policy, and ensuring that the content of this policy and procedure is in accordance with the prevailing regulations.

NOMINATION & APPOINTMENT PROCESS

Identification requirements

The N&RC shall identify the need for appointing Board, and/or Board Committee, member(s) in accordance with the Board term and the respective regulations;

The N&RC shall develop the required specifications, ensuring the requirements/description of the capabilities and qualifications required for membership, as reflected within the appendices, and that the procedures to be followed to fill vacancies, are maintained up to date, as per the regulatory requirements as applicable, and in line with the requirements as listed in the respective Board, or relevant Board Committee, Charter(s):

- For Board membership, the specifications are illustrated in **Appendix 1**; and
- For Audit Committee (AC) membership, the specifications are illustrated in **Appendix 2**.and
- For other Board Committees' membership, the specifications are illustrated in **Appendix 3**.

Acquisition

- The N&RC may use the below channels for acquiring suitable candidates, or other sources, as it deems necessary:
- For the new board terms, the board member nomination process shall be publicly announced on the Saudi stock exchange (Tadawul) as required by the Saudi regulations. The announcement shall take place in a timely manner, and shall be repeated if necessary so as to ensure sufficient suitable candidates are identified. A sample of the Tadawul announcement is illustrated in **Appendix 5**.
- The recommendations of existing Board members and their network(s)
- Assigning executive search firms

Candidate Application

Potential candidates should submit a formal application including all the regulatory required supporting documentation:

- Summary of work experiences
- Summary of previous boards and/or committees' experiences
- Summary of current boards and/or committees' experiences
- Summary of relevant educational qualifications
- Clear copies of the most relevant qualifications and/or certificates
- Completed required regulatory forms (SAMA Fit and Proper Forms, CMA Forms)
- Clear copy of Saudi ID, or national identification document in the case of non-Saudi nationals

The Director – Company Secretariat (DCS), and/or the N&RC Secretary, shall be responsible for providing guidance to, and receiving the potential candidates' applications, in accordance with these procedures and the associated regulations.

The Legal Affairs and Corporate Governance Department, in coordination with the DCS, shall be

responsible for reviewing the SAMA F&P forms, prior to submission to SAMA, and the Compliance Department shall thereafter be responsible for obtaining SAMA's no-objection, following the N&RC recommendation approval to SAMA.

Selection

The N&RC shall thoroughly review all the applications received and fairly evaluate them against the criteria enclosed in this policy and procedure.

The N&RC shall document the reasons for shortlisting or rejecting and these may be required by the regulators upon request. For N&RC rejections of Board member applicants it is a regulatory requirement that a formal letter explaining the reasons for the rejection be provided to SAMA by the N&RC Chairman.

The N&RC shall ensure that as a minimum, for the potential Board members for the new term, there must be an excess of at least one independent Board member versus the number of independent Board members needed, as required by the regulations, i.e. if three (3) independent Board members are required then at least four (4) independent board members must be presented to the GA.

For new term Board membership, the N&RC is to select a minimum of ten (10) Board member candidates of which a minimum of five (5) are to be Independent Board members and of which a minimum of four (4) Independent Board members are to be submitted to the GA for approval, assuming the Board size is eight (8) and the minimum Independent Board members three (3).

For new term AC membership, the N&RC shall select a minimum of seven (7) of the most suitable applicants to be interviewed, where six (6) are shortlisted and a minimum, not below three (3), presented for consideration by the GA, assuming the AC size is not below three (3).

For new term other Board Committee membership, where the Committee size is three (3) the N&RC shall select a minimum of five (5) of the most suitable applicants to be interviewed, where three (3) are shortlisted, and where the Committee size is four (4) the N&RC shall select a minimum of six (6) of the most suitable applicants to be interviewed, where four (4) are shortlisted.

Shortlisted candidates may be subject to further screening, including an interview if deemed necessary. This can be conducted by an N&RC Member; or:

- The Board Chairman in case of a Board membership / Board Committee Chairman
- The respective Committee Chairman in the case of a Committee member

The N&RC and Board members may facilitate obtaining references and background checks.

The N&RC has the ultimate responsibility and authority to recommend members to the Board, and/or regulator, where required and applicable, and may also consider the view of the Board, and or Board Committees', Chair(s) in reaching its recommendation decision(s).

Nomination & Appointment

The N&RC shall ensure, where possible, that all Board Committees are chaired by a member of the Board of Bupa Arabia, subject to not contravening any regulations, subject to regulatory and public shareholder approvals where necessary, and amongst which current key regulatory requirements include:

- All the AC members shall be independent and no person may be an AC member, whether Chairman or not, for more than two (2) successive terms,
- All the Board and AC Members, for each new Board term, shall be approved in advance by the public shareholders through General Assembly resolution,
- The Board members, for each new Board term, shall be approved through the cumulative voting process and the Company must ensure that an excess of independent Board members is presented to the GA so that the public shareholders are provided a choice,
- The AC Chairman shall be an Independent Board member, or independent person, provided approved by the regulator(s), and provided allowed as per the regulations of Saudi Arabia, and provided from amongst the AC members as approved by GA resolution,
- The N&RC Chairman shall be an Independent Board member, or independent person, provided approved by the regulator(s), and provided allowed as per the regulations of Saudi Arabia,
- The Chairman of the Board of Bupa Arabia may not be a member of the AC, or of the N&RC, of Bupa Arabia,
- The N&RC shall comprise a majority Independent members and a majority Nonexecutive members and the Chief Executive Officer (CEO)/Managing Director (MD) may not be a member of the N&RC.
- It is prohibited to appoint, as the Chairman of the Board, the person who was the Chief Executive Officer (CEO)/Managing Director (MD), during the first year following the end of his/her service as CEO/MD,
- The Chairman of the different Committees shall be appointed by the Board, subject to regulatory no-objection, and provided that, in relation to the Board and the AC members, must be selected from the members appointed through the GA resolution.

The N&RC shall ensure that the nominated candidate(s) meet the following:

- The profile requirements listed in Appendix 1, Appendix 2, or Appendix 3; and/or
- The specific membership requirements listed in either the Board Charter, for potential Board members, and/or the relevant Board Committee Charter(s), for Board Committee members.

The N&RC shall identify the most suitable candidates and share its recommendations with either the Board, or SAMA, as required and applicable.

In the event of rejecting candidates, the N&RC shall maintain records of the reasons for the rejections and, for rejected Board member candidates shall coordinate with the Compliance Department to formally inform SAMA.

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Fit & Proper (F&P) Forms Submission

- All appointments as members of the Board, or the Board Committee(s), of an insurance company, require SAMA no-objection, through the SAMA Fit & Proper process, as do the Board roles (Chairman, Vice-Chairman and CEO) and the Board Committees' Chairmen.
- The N&RC is responsible for ensuring it acquires sufficient numbers of candidates for submission to SAMA that the Company secures SAMA no-objection for a number of candidates in excess of the minimum requirements, in order that the N&RC is able to, after receipt of the SAMA no-objection, recommend to the Board sufficient alternatives for the Board to recommend to the GA.
- The DCS, and/or the N&RC Secretary, shall be responsible for the coordination of the completion of the potential candidates F&P Forms with the candidates.
- The Legal Affairs & Corporate Governance Department (LACGD) and Compliance Department (COD) shall be responsible for:
 - Reviewing the F&P Forms prior to submission to SAMA,
 - For submitting the Forms to SAMA for SAMA no-objection,
 - For obtaining the SAMA no-objection and communicating that status and outcomes of the same to the DCS and the N&RC Secretary.
- If SAMA rejects/declines to provide its no-objection the N&RC shall decide whether to appeal or withdraw the candidate from the process.
- The DCS, and/or the N&RC Secretary, are thereafter responsible for securing the Board, and/or N&RC approvals, in line with this Policy and Procedure, and thereafter confirming the no-objection outcomes to the relevant parties.

Appointments Finalization and Communication

For ease of reference, the different summary approval steps and authorities are illustrated in **Appendix 4**.

- The Board shall ratify the appointment of the Board members and/or the Board Committee members.
- In the case of Board and AC members, SAMA no-objection is required before the Board approval, and the public shareholders shall thereafter approve the appointments during the GA:
 - In the case of the new Board term members, the GA shall approve the Board and the AC members, prospectively, i.e. in advance, of the new Board term,
 - For the in advance GA meeting approval of the Board members for the new Board term Cumulative voting shall be used in electing the Board members, in which it is not allowed

to use the voting right of any single share more than once, and with the requirement that the Board member appointment voting in the GA meeting shall be confined to only the Board nominees whose information has been announced to the shareholders in the Tadawul GA invitation as being nominated for appointment to the Board.

• In the case of Board and AC member addition(s)/replacement(s) during a Board term, the Board shall approve, after obtaining SAMA no-objection, and the GA thereafter approves the appointments retrospectively.

The Board roles for the new term (Board Chairman, Board Vice-Chairman and Executive Board member (CEO/Managing Director)) are approved by the Board subject to SAMA no-objection, and no GA approval is required.

- In the case of other Board Committee member replacements during a Board term, the Board shall approve, subject to SAMA no-objection thereafter, and no GA approval is required.
- The LACGD shall, in coordination with the DCS, ensure that all the required Board, and Board Committee, Member Tadawul announcements take place promptly in accordance with all the regulations.
- The COD shall formally notify SAMA an update on the official appointments.
- The LACGD shall notify the CMA/Tadawul of the names, and roles, of the Board, and Board Committee members within five (5) days of their appointment, and also any changes thereto within five (5) days of the date of such changes, and update the CMA/Tadawul websites and announce on Tadawul, where required and applicable.
- The DCS shall ensure the relevant company website sections are updated with any changes in Board, and/or Board Committee, Members.
- The LACGD shall ensure the Company's Commercial Registration document is maintained up to date with the MOCI, with the correct members of the Board.
- The Risk Management Department shall ensure all Board, and Board Committee, members have company director's and officers' liability insurance.

The N&RC shall compile an offer letter and a contract and the Board Chairman, for Board members, or Board Committee Chairman, for Board Committee members, shall sign the contract offer(s), and which shall be communicated to the successful applicant(s) by the Company Board Secretary or N&RC Secretary and will include:

- Job Description (whether for Executive, Non-Executive or Independent, members)
- Compensation and benefits, as applicable and as specified within the GA approved policies for:
 - Board Member Remuneration Policy,
 - Board Committee Member Remuneration Policy,
- Performance KPI's where applicable
- Provision for termination
- Both parties shall retain a copy of the contract.

Board and Board Committee members on-boarding

- Upon official appointment, the Company Secretariat function shall be responsible for coordinating the induction and onboarding of the new Board member(s), including in person induction meeting by the Company Board Secretary, and the provision of a full copy of the Bupa Arabia corporate governance manual.
- Upon official appointment, the induction and onboarding of the Board Committees' members shall be the responsibility of the relevant Board Committee Chairman/Secretary.

Appointment and re-appointment term and service contracts

The term of the Board shall not exceed the maximum allowed by the Company Law and shall be approved by the Board as per the Company's By-Laws (Articles). The term durations of all the Board Committees shall be aligned with the Board term duration.

If a Board Committee is constituted during a board term, the Committee term end will be aligned with the Board term end.

All members, including the Chairman of the Board, may re-nominate themselves every three (3) years through the GA, as applicable, provided it is not prohibited by the regulations.

Re-appointment is not automatic, but subject to the GA meeting approval on the recommendation of the Board, after the N&RC recommendation, if required and as deemed necessary.

Removal

The N&RC may recommend, with documented reasons, to the Board the removal of a Board, or Board Committee, member, in the event of the unsatisfactory performance/contribution of the member, as assessed by the N&RC, or by N&RC accounting for the recommendation of the Chairman (of the Board in relation to Board members, by the Committee Chairman in relation to Committee members), and provided the N&RC has satisfied itself to the reasonableness of the removal, and provided, if required and applicable, in compliance with the disqualification requirements of any of the:

- Corporate law issued by the MOCI, and its associated regulations,
- Regulations on corporate governance issued by the CMA,
- SAMA insurance corporate governance regulations,
- Any other relevant regulations of Saudi Arabia.

Exception

The N&RC Chairman, in coordination with the Chairman of the Board, may decide to waive the application of one rule or more listed in this policy, provided in line with the prevailing rules and regulations of Saudi Arabia.

Effective date

The effective date of this policy is the date of the GA meeting in which the public shareholders formally approve this policy and it supersedes all existing related policies and procedures for the appointment of the Board, and Board Committee, members.

For future amendments the effective date of all future Board and Board Committee Member Nomination and Appointment Policy and Procedure changes, provided not contravening any laws or regulations of Saudi Arabia, nor contravening the Bupa Arabia Company By-Laws (Articles), will be as per the approval of the Board, subject thereafter to the ratification approval of the public shareholders in the next GA meeting.

APPENDIX 1: Board Member Profile

Education and professional qualification	 Minimum Bachelor degree obtained from an accredited University / Institution. Professional Certificate / License is preferable especially for technical committees. Strong proficiency of the English language is a must
Regulatory Understanding	 Familiar with regulation requirements (i.e. SAMA, CCHI, CMA, etc.). Familiar with compliance requirements of SAMA, CCHI, CMA, etc.
Commitment	- Exhibit genuine commitment to the Board while assuming leadership responsibilities as required, and is available to attend all required engagements.
Leadership	- Demonstrate executive leadership while exercising independent judgment for the overall benefits of the organization and its shareholders.
Relevant Work Experience	 Minimum 15 Years total Experience, of which 5 years should be in the field of Financial Industry Assumed Senior executive role in a profit/loss organization; in his past working experience Sufficient understanding of Financial Statements, the financial regulations, and major accounting and reporting systems and issues Has good understanding of internal control systems. Familiar with risk management identification and evaluation. Along with the Risk Committee, have oversight for the company's internal control and risk management systems.
Personality	 Ability to act independently and pro-actively in advising the full Committee/Board of any concerns The courage to take and stand by tough decisions. Loyalty to the interest of shareholders and other stakeholders. Maintain the highest ethical standards. Demand the highest ethical standards of behavior from Internal and External Auditors.
Others	 Not previously terminated for breach of code of conduct or applicable regulations Not criminally charged and convicted in the past No ongoing significant credit delinquency Has not owned, worked as an Executive or been a Board Member in a company that has had its license revoked or was declared bankrupt

APPENDIX 2: Audit Committee (AC) Member Profile

Financial Acumen	 Has sharp financial acumen and sound knowledge of the implementing rules and financial regulations, and basic financial statements. Has good understanding of major accounting and reporting systems and issues. Has good understanding of Internal and External Auditors. Has good understanding of fundamental concepts of professional auditing standards. Has good understanding of internal control systems. Familiar with risk management identification and evaluation. Supports and challenges the activities of a strong Internal Audit function. Monitor and review the effectiveness of the internal audit function. Along with the Risk Management Committee (RMC), have oversight for the company's internal control and risk management systems. A formal tertiary financial qualification is preferred Strong proficiency of the English language is a must
Regulatory Understanding	 Familiar with regulation requirements (i.e. SAMA, CCHI, CMA, etc.). Familiar with compliance requirements of SAMA, CCHI, CMA, etc.
Commitment	- Exhibit genuine commitment to the Board while assuming leadership responsibilities as required, and is available to attend all required engagements.
Leadership	 Demonstrate executive leadership while exercising independent judgment for the overall benefits of the organization and its shareholders.
Relevant Work Experience	 Senior executive in a profit/loss organization; Current/previous member of a publicly listed company; Committee member experience preferred; Finance work experience in either an insurance company or health care organization essential; Total number of years: 15 years minimum
Personality	 Ability to act independently and pro-actively in advising the full Committee/Board of any concerns The courage to take and stand by tough decisions. Loyalty to the interest of shareholders and other stakeholders. Maintain the highest ethical standards. Demand the highest ethical standards of behavior from Internal and External Auditors.
Others	 Not previously terminated for breach of code of conduct or applicable regulations Not criminally charged and convicted in the past No ongoing significant credit delinquency Have not owned, worked as an Executive or been a Board Member in a company that its license was revoked or declared bankrupt

APPENDIX 3: Other Committee Member Profile

Subject Matter knowledge	 Has sound subject matter knowledge of the Committee being recommended as a member of, whether: Investment Committee (IC) Executive Committee (EC) Nomination & Remuneration Committee (N&RC) Risk Management Committee (RMC)
Regulatory Understanding	 Familiar with regulation requirements (i.e. SAMA, CCHI, CMA, etc.). Familiar with compliance requirements of SAMA, CCHI, CMA, etc.
Commitment	- Exhibit genuine commitment to the Board while assuming leadership responsibilities as required, and is available to attend all required engagements.
Leadership	- Demonstrate executive leadership while exercising independent judgment for the overall benefits of the organization and its shareholders.
Relevant Work Experience	 Senior executive in a profit/loss organization; Publicly listed company experience preferred; Committee member experience preferred; Work experience in a the financial Industry (either an insurance company or bankor health care organization preferred) Total number of years: 10 years minimum
Personality	 Ability to act independently and pro-actively in advising the full Committee/Board of any concerns The courage to take and stand by tough decisions. Loyalty to the interest of shareholders and other stakeholders. Maintain the highest ethical standards.
Others	 Not previously terminated for breach of code of conduct or applicable regulations Not criminally charged and convicted in the past No ongoing significant credit delinquency Have not owned, worked as an Executive or been a Board Member in a company that its license was revoked or declared bankrupt Strong proficiency of the English language is a must

APPENDIX 4: Appointment Approval Processes and Authorities

Below is a summary of the approval processes and sequential steps for ease of reference and clarity:

Board Members New Term:

 To announce the nomination period on Tadawul, so all Independents and Shareholders have the opportunity to apply

Board and/or Audit Committee Members New Term:

- N&RC to recommend to SAMA
- SAMA to provide no-objection
- N&RC to recommend shortlist to Board
- Board to recommend to GA
- GA to approve in advance, via cumulative voting

Board Roles New Term/Changes within a Term:

- Board to appoint Chairman, Vice-Chairman and CEO, subject to SAMA no-objection
- SAMA to provide no-objection

Board Committees' Chairmen New Term/Chairmen Changes within a Term:

- N&RC recommends to Board
- Board approves subject to SAMA no-objection
- SAMA no-objection of Board Committees' Chairmen

Board and/or Audit Committee Member(s) Replacement within Term:

- N&RC to recommend to SAMA
- SAMA to provide no-objection
- N&RC to recommend shortlist to Board
- Board to approve subject to GA approval.
- GA to approve retrospectively

Other Board Committees' Member(s) New Term:

- N&RC to recommend
- Board to approve subject to SAMA no-objection
- SAMA to provide no-objection

Other Board Committees' Member(s) Replacement within Term:

- Committee Chairman to recommend
- N&RC to recommend
- Board to approve subject to SAMA no-objection
- SAMA to provide no-objection

<u>APPENDIX 5: New Term Board Member Nomination Process as per</u> Tadawul.

Further to the Board Nomination period, as announced on Wednesday [INSERT DATE] H, corresponding [INSERT DATE] G, Bupa Arabia is pleased to announce a further nomination period for electing a new board of directors, for three years which will start from [INSERT DATE] H, corresponding to [INSERT DATE] G and ends on [INSERT DATE] H, corresponding to [INSERT DATE] G.

For the shareholders, who hold shares with a face value of no less than <u>Ten Thousand Saudi Riyals</u> (which is equivalent to one thousand shares) wanting to nominate themselves to become members of the board of directors, should submit a nomination request to the company, care of Nomination & Remuneration Committee and send it to the following address: P.O. Box 23807 Jeddah, 21436 Telephone: 920000456 Ext: 5343 Fax: 0126920525 Email: invest@bupa.com.sa

Requests should be sent starting [INSERT DATE] H, corresponding to [INSERT DATE] G and before the end of [INSERT DATE] H, corresponding to [INSERT DATE] G, and the nomination notification according to what the Ministry of Commerce company rules, the company's bylaws, Law on Supervision of Cooperative Insurance and its regulation, corporate governance regulations, listing rules, that are issued by the Capital Market Authority (CMA) and which includes the following:

- 1) Submitting the request to the company's management, including the nominee's resume, qualifications and experience in the insurance sector.
- 2) It is required for any nominee that held the position of board member in any public company to provide the following information:
 - a. The number of Board of Directors meetings that took place during all of the years of the term and the number of meetings that the member attended and the percentage of attendance.
 - b. The continuous committees that the member participated in and the number of meetings held for each of these committees during each year of the term.
- 3) A list of all public companies that he still is a board member of.
- 4) A list of companies or establishments that he manages or owns, and is engaged in business related to the company's business.
- 5) Completing the Fit and Proper form issued by the Saudi Arabian Monetary Authority, which can be found on SAMA's website.
- 6) Completing form (3) as issued by the Capital Market Authority (CMA), which can be found on CMA's website;
- 7) The nominee shall not be a member of the Board of Directors of any other insurance and/or reinsurance Company.
- 8) The nominee shall not hold membership in more than five boards of public companies at one time.
- 9) It is not allowed, except after written approval from SAMA, for a person who had held similar position in a liquidated Company to nominate himself.
- 10) To be attached with the application, a clear copy of the national ID for individuals, commercial registration for companies and establishments and the phone numbers of the nominees.

The new term Board of Directors will be voted for during the upcoming General Assembly meeting of the Company, and which will be held following its coordination with the CMA and the exact date will be announced on Tadawul as soon as finalised with the CMA.