SAL Investor Relations Press Release

For the 1st Half 2024

SM.

Achieving a 71% net income increase compared to the same period of last year

SAL Announces First Half Resultsof the Financial Year 2024

Saudi Arabia, Jeddah - SAL, the National Logistics Champion, today announced its interim financial results for the period ending on 30/06/2024 (Six Months)

Revenues

The company achieved revenues of SAR 858 million for the first half of 2024 representing a 26% increase compared to the first half of last year. This was a result of an increase in tonnages in the Cargo Handling division which was driven by the increase in E-Commerce and General cargo volumes. Additionally, sales in the Logistics Solutions division increased by 88%, which reflects the rapid and continuous growth of this division.

Net Income

SAL's net income saw a 71% increase compared to the first half of last year with a net profit of SAR 364 million compared to SAR 213 million.

The increase in net income in comparison to the same period of last year is due to higher revenues in both Cargo Handling and Logistics Solutions divisions, combined with continued focus on cost control.

Commenting on the company's financial results, Faisal Albedah, MD & CEO of the company, said: "I am delighted to see SAL moving forward with implementing its growth strategy and enhancing operational efficiency, creating higher values for our shareholders and customers. As a result, today, we see higher financial and operational margins compared to the first six months of last year, demonstrating our commitment in diversifying and growing our revenues and controlling our cost."

Attached are some of the key financial results, and for further inquiries, please contact:

Investor Relations Department

Mr. Abdul Hameed Anbar

Phone: +966126964033

Email: Investor.Relations@sal.sa

Investor Relations Webpage

SAL Investor Relations Press Release

For the 1st Half 2024



	Q2				H1		
	2024	2023	2022	2024	2023	2022	
Revenue	405,484	339,355	307,360	858,010	679,327	589,953	
YOY Change rate	19%	10%	34%	26%	15%	32%	
CAGR	10%		13%				

	Q2			H1		
	2024	2023	2022	2024	2023	2022
EBITDA	194,715	161,514	135,996	454,295	319,049	256,314
% of Revenue	48%	48%	44%	53%	47%	43%
YOY Change rate	21%	19%	32%	42%	24%	33%
CAGR		13%			21%	

	Q2			H1		
	2024	2023	2022	2024	2023	2022
Net Income	155,452	108,822	92,424	363,898	213,167	168,281
% of Revenue	38%	32%	30%	42%	31%	29%
YOY Change rate	43%	18%	67%	71%	27%	71%
Earnings Per Share	1.94	1.36	1.15	4.55	2.66	2.10
CAGR	19%			29%		

	H1					
	2024	2023	2022			
Equity	1,336,425	1,086,294	1,000,571			
YOY Change rate	23%	9%	11%			
ROE	28%	20%	17%			

Note: Numbers on this page are in Thousands of Saudi Riyals