

# Clarification on Q4 2025 Reported Financial Results

Impact of Purchase Price Allocation on Reported Operating Performance

# EXECUTIVE SUMMARY



## What Happened

The Purchase Price Allocation (PPA) for the Petronash acquisition was finalized in Q4 2025. The full-year depreciation and amortization of SAR 121.4 million was recognized entirely in Q4, creating a one-time concentration of non-cash charges that distorted the quarter's reported gross profits and operating profits.



## The Reality

Q4 2025 effective operating profit was approximately SAR 100 million (without any PPA related non cash adjustment), consistent with historical quarterly performance and business dynamics. The Group's operational fundamentals remain satisfactory across all sectors. Full-year EBITDA grew 97% year-on-year to SAR 449 million.

# HOW PPA IMPACTED Q4 RESULTS



**KEY POINT:** Under IFRS 3, the D&A of SAR 121.4M relates to the period from acquisition (13 Feb) through year-end. Since the PPA was completed in Q4, the entire amount was recognized in that quarter — not because Q4 operations deteriorated.

# Q4 2025: EFFECTIVE vs REPORTED OPERATING PROFIT

SAR Million

120  
100  
80  
60  
40  
20  
0

**SAR 100M**

Effective  
Operating Profit

**(SAR 121.4M)**

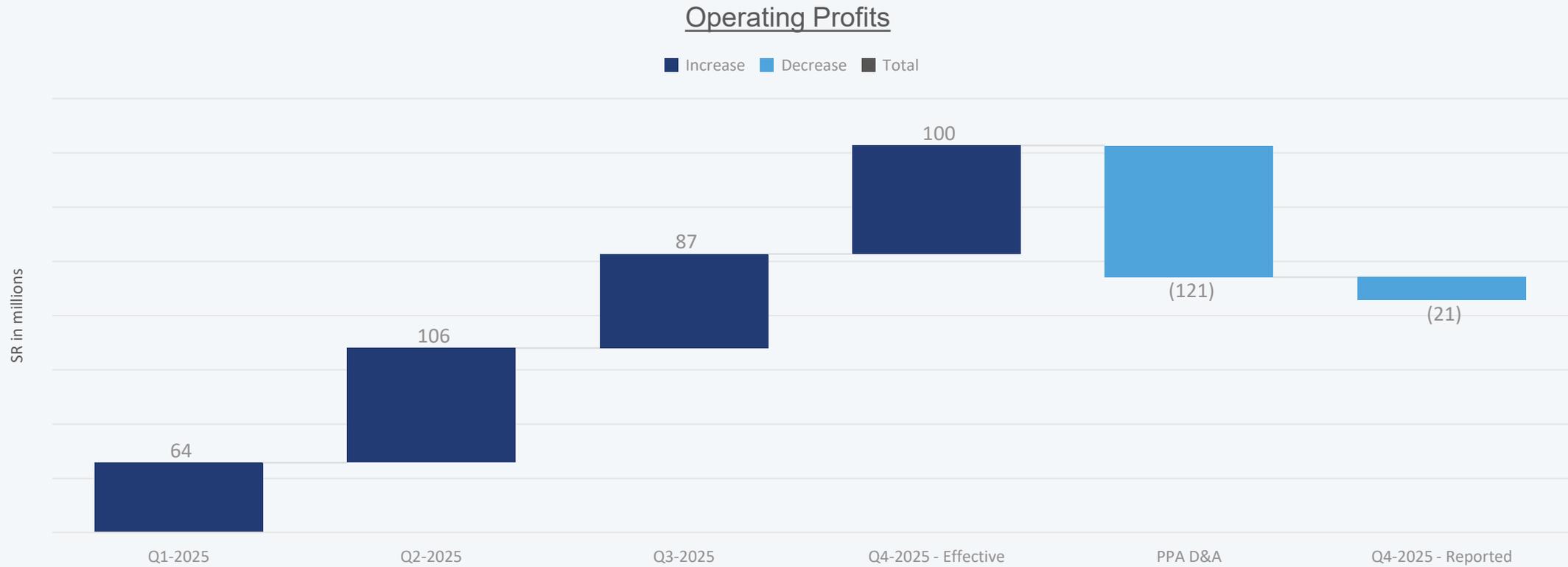
SAR 99M in COGS  
SAR 22M in OpEx (G&A)

Total PPA  
D&A

**(SAR 21M)**

Reported  
Operating Profit

# QUARTERLY PERFORMANCE 2025 – OPERATING PROFIT



# Q4 2025: GROSS PROFIT — REPORTED vs EFFECTIVE

## Effective GROSS PROFIT

**SAR 195.6M**

Before PPA depreciation & amortization

Reflects actual commercial margins and operational pricing dynamics

## REPORTED GROSS PROFIT

**SAR 96.4M**

After SAR 99M PPA amortization in COGS

Entirely non-cash accounting adjustment — not operational

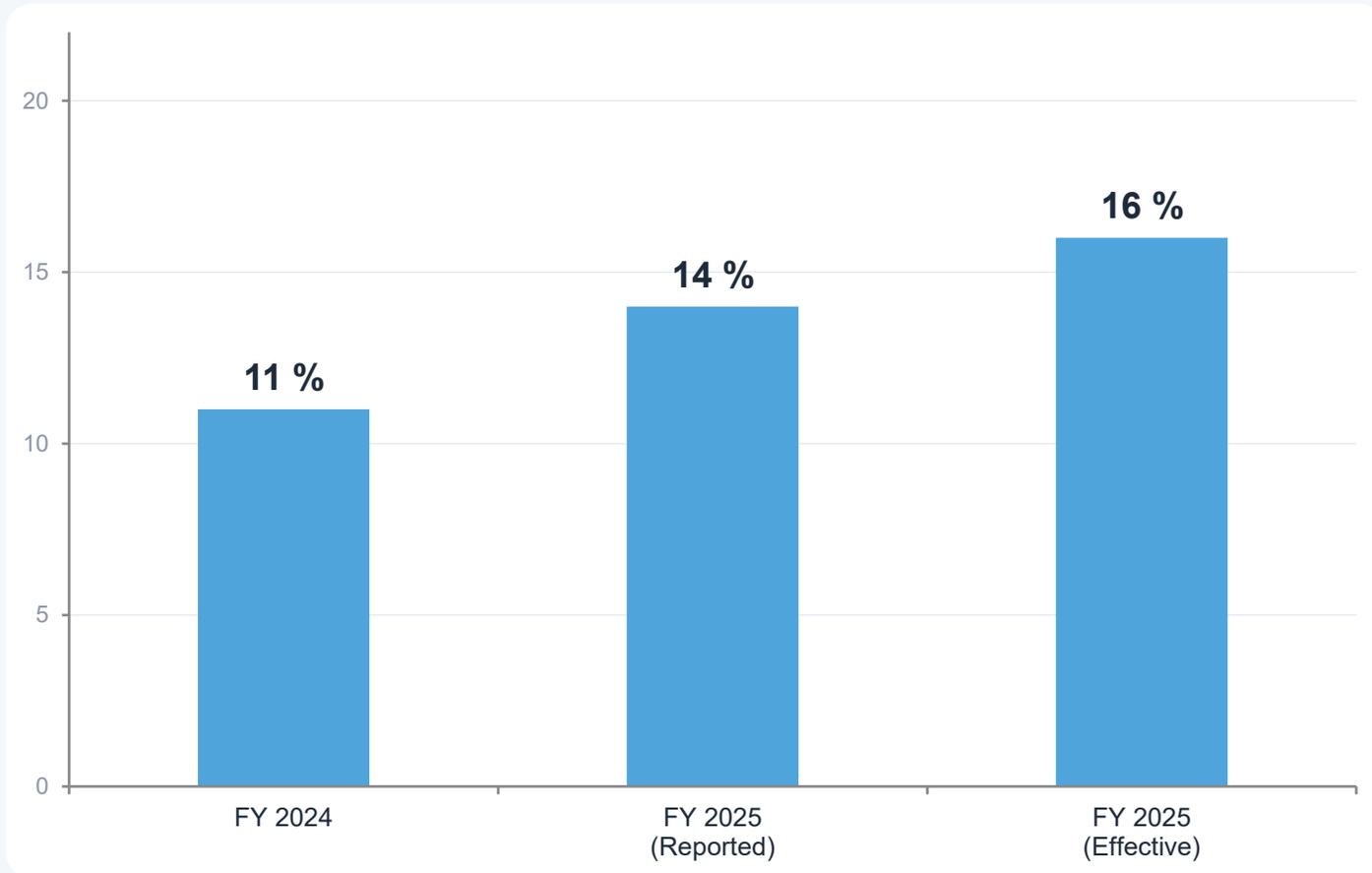
**-99M**

PPA D&A  
in COGS



SAR 99M of PPA amortization in Cost of Revenue accounts for 82% of the total Q4 PPA charge. This single line item drove the apparent gross margin compression.

# GROUP GROSS PROFIT MARGIN — STRATEGIC IMPROVEMENT



## Key Drivers

### Strategic product mix shift

Higher contribution from high-margin products across sectors

### Petronash consolidation

Oil & gas sector brings structurally higher margins

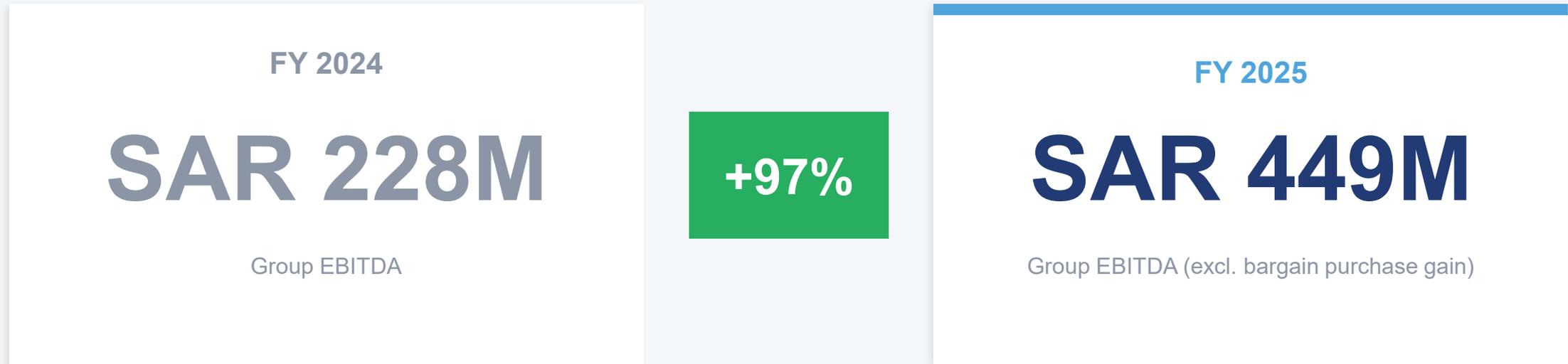
### New electrical products

Increased volumes and higher average selling prices

### Reported vs Effective

Effective margin of ~16% reduced by PPA catch-up charges

# FY 2025 EBITDA PERFORMANCE — THE REAL STORY



## EBITDA Growth by Sector (FY 2025)



# FORWARD-LOOKING: PPA NORMALIZATION FROM 2026

Intangible Asset	Initially Recognized	Amortization FY 2025	Remaining Balance	Est. Remaining Useful Life
<b>Contract Order Backlog</b>	<b>SAR 180M</b>	<b>(SAR 95M)</b>	<b>SAR 85M</b>	<b>~1 year</b>
Customer Relationships	SAR 210M	(SAR 18M)	SAR 192M	9 years
Trade Name	SAR 34M	(SAR 3M)	SAR 31M	9 years
Fixed Assets (Fair Value Uplift)	SAR 36M	(SAR 5M)	SAR 31M	Mixed.
<b>Total</b>	<b>SAR 460M</b>	<b>(SAR 121M)</b>	<b>SAR 338M</b>	

**SAR 307M**

Remaining intangible asset balance to amortize from 2026 onwards

**Amortization – Contract backlog**

Remaining Contract backlog is expected to amortize over 2026 based on the expected revenue recognition pattern

**Non-recurring charge**

2025: Full-year catch-up D&A in Q4 2025;  
2026: Starting FY 2026, charges will spread evenly on each quarter.

# KEY TAKEAWAYS

1

## **Q4 Impact is Non-Recurring**

*The SAR 121.4M PPA catch-up is cumulative impact for FY 2025 representing concentration of non-cash charges. It does not reflect operational deterioration.*

2

## **Effective Performance is Satisfactory**

*Q4 effective operating profit of ~SAR 100M is consistent with historical trajectory and momentum. Full-year EBITDA grew 97% to SAR 449M.*

3

## **Margins Will Normalize**

*From Q1 2026, reported margins will align with underlying commercial performance.*

# DISCLAIMER

This presentation has been prepared by Bawan Company ("the Company") for informational purposes only and is intended to provide additional context to the annual financial results announcement for the year ended 31 December 2025.

The financial information presented herein is based on the Company's consolidated financial statements prepared in accordance with International Financial Reporting Standards (IFRS) as endorsed in the Kingdom of Saudi Arabia.

Certain figures presented as "Effective" or "adjusted" represent non-IFRS measures and are provided solely to assist investors in understanding the impact of the Purchase Price Allocation exercise on reported results. These measures should not be considered in isolation or as alternatives to IFRS measures.

Forward-looking statements contained in this presentation are based on management's current expectations and assumptions and are subject to risks and uncertainties that could cause actual results to differ materially.

For further information, please contact: [IR@bawan.com.sa](mailto:IR@bawan.com.sa)

# Thank You!