# Nahdi Continues to Win with Guests, Delivering 5.9% Revenue Growth in H1, with Continued Investment in Strategic Initiatives

Jeddah, Saudi Arabia – 29 July 2026: Nahdi Medical Company ("Nahdi" or "the Company"), Saudi Arabia's leading purpose-driven healthcare and wellbeing company, today reported its financial results for the second quarter of 2026 ("Q2 2026") and for the first six months of 2026 ("H1 2026").

# H1 2026

## RESILIENT FINANCIAL PERFORMANCE

| ⃁ (% of revenue) | H1 2026 | % Change | H1 2025 |
|---|---|---|---|
| Revenue | 5.47B | 5.9% | 5.16B |
| Gross Profit | 1,995M (36.5%) | 4.5% | 1,910M (37.0%) |
| Operating Profit | 506M (9.2%) | -4.7% | 531M (10.3%) |
| Net Profit | 451M (8.2%) | -8.6% | 494M (9.6%) |
| EBITDA | 911M (16.7%) | -0.6% | 917M (17.8%) |

## STRONG CASH FLOW GENERATION

ZERO DEBT

Capex
3% of revenue

DPS
⃁ 2.6
338 million dividend distribution

Nahdi delivered a resilient performance in the first half of 2026, sustaining top-line growth while continuing to advance its strategic investment agenda across Healthcare, regional expansion, digital transformation, and AI-enabled capabilities. These results reflect the Company's continued focus on deepening guest engagement by delivering exceptional experience, expanding accessibility, and offering tailored healthcare and well-being solutions that address their evolving needs and preferences.

During the first half of the year, Nahdi's revenue increased by 5.9% year-on-year to SAR 5,469 million, driven by continued momentum in the Retail business and strong growth across Healthcare and regional expansion businesses. Gross profit increased by 4.5% to SAR 1,995 million, supported by revenue growth across key business segments. The Company reported a net profit of SAR 451 million, compared to SAR 494 million in the same period last year, a decline of 8.6%. Excluding the non-recurring zakat provision release recognized during the same period last year, net profit declined by 5.2%.

These results demonstrate Nahdi's business model and the execution of its strategy to remain deeply focused on the evolving needs of its Guests and changing shopping behaviors. Through continued investment in innovation, own brands, Healthcare services, and omnichannel capabilities, Nahdi is building differentiated growth platforms that enhance the guest experience while creating sustainable long-term value and profitability for shareholders.

# H1 2026

## Continued

The Retail business remained the primary growth driver with 4.4% growth, delivering healthy performance across both Pharma and Front Shop segments, which supported the growth with approximately 130bps market share gain. The Company continued to expand its Retail footprint Reaching 1,217 stores with a net increase of 10 stores during the last 12 months to ensure sustaining its strategy of 5 minutes' drive from 95% of the population. At the same time, Nahdi continues its investment behind the omnichannel unique concept with strong online momentum, contributing 30.2% of total revenue, compared to 24.8% in the same period last year, driven by the investment in NAHDI NOW 30mins delivery service and investing in AI tools that provide personalized guests' experience. This performance underscores the success of the Company's digital transformation strategy and continued investments in advanced digital capabilities and AI-driven solutions aimed at enhancing the guest experience and supporting long-term growth.

Private label products maintained their strong momentum, with revenue increasing by 17.7% and their contribution to total revenue reaching 18.9%, compared to 16.7% in the same period last year. This performance reflects growing guest trust in Nahdi's own and differentiated offerings and the continued expansion of locally manufactured and Saudi born brands. The increasing contribution of private label products reinforces the Company's value-focused strategy, strengthens guest loyalty, and supports its long-term profitability ambitions while enabling continued investment in future growth initiatives.

The Healthcare business maintained its strong growth trajectory, with revenue increasing by 34.6% year-on-year, supported by a network of 14 polyclinics versus 12 policlinics in the same period last year.  Nahdicare presence across 9 cities in the Kingdom together with the seamlessly integrated digital healthcare ecosystem allowed Nahdicare business to offer differentiated personalized accessible services. Healthcare continues to represent a key strategic growth pillar for the Company, supporting revenue growth and enhancing profitability over the medium term.

# H1 2026

## Continued

Gross profit for the first half of 2026 reached SAR 1,995 million, with a gross margin of 36.5%, compared to 37.0% in the same period last year. The slight margin moderation was primarily driven by changes in the business mix, reflecting the accelerated growth of Healthcare, digital channels, and payer-related revenue streams, which continue to support the Company's long-term growth strategy. Operating expenses during the first half increased in line with the planned phasing of strategic investments aimed at accelerating future growth. As a result, operating profit and net profit were impacted in the short term. These investments reflect Nahdi's disciplined execution of its Heart BEATS 2030 strategy, focusing on expanding Healthcare, enhancing digital capabilities, strengthening innovation, and scaling regional operations. While these initiatives temporarily weighed on profitability, they are expected to strengthen the Company's competitive position, support sustainable growth, and create long-term value for both shareholders and guests.

Nahdi's first-half results underscore the resilience of its business model and the execution of its strategic initiatives across Retail, Healthcare, digital, and regional expansion growth platforms. Reflecting this performance, the Board of Directors approved a cash dividend distribution of SAR 2.60 per share for H1 2026. Building on the strength of its core business fundamentals and the continued momentum across its growth engines, the Company maintains its previously announced full-year 2026 guidance, targeting net sales growth of 6%–8% and net profit growth of 1%–2%. This outlook remains subject to review during the third quarter as the Company continues to closely monitor macroeconomic and geopolitical developments that may influence consumer spending patterns and operating costs. Nahdi remains committed to creating sustainable long-term value through disciplined execution, strategic investment, and a continued focus on delivering exceptional health and wellbeing experiences for its guests and attractive returns for its shareholders.

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