



إتحاد الخليج الأهلية للتأمين التعاوني
GULF UNION AL AHLIA COOPERATIVE INSURANCE

إجتماع الجمعية العامة العادية

شركة إتحاد الخليج الأهلية للتأمين التعاوني

الثلاثاء 2024/06/04 م - 1445/11/27 هـ

الساعة السابعة مساءً - عبر وسائل التقنية الحديثة





البند الخامس

التصويت على تعيين مراجعي حسابات الشركة من بين المرشحين بناء على توصية لجنة المراجعة، وذلك لفحص ومراجعة وتدقيق القوائم المالية للربع الثاني والثالث والسنوي من العام المالي 2024م والربع الأول من العام 2025م وتحديد أتعابهم.

التصويت على تعيين مراجعي حسابات الشركة من بين المرشحين بناء على توصية لجنة المراجعة، وذلك لفحص ومراجعة وتدقيق القوائم المالية للربع الثاني والثالث والسنوي من العام المالي 2024م والربع الأول من العام 2025م وتحديد أتعابهم.

Voting on appointing the Auditors for the Company from among the candidates based on the Audit Committee's recommendation. The appointed auditors shall examine, review and audit the second and third quarter and annual financial statements, of the fiscal year 2024 G, and the first quarter of the fiscal year 2025 G, and the determination of the auditors' fees.

الأتعاب Fees (SAR)	الشركة Company
1,140,000 ريال سعودي	شركة برايس وترهاوس كوبرز محاسبون قانونيون (PwC) PricewaterhouseCoopers Public Accountants (PwC)
525,000 ريال سعودي	شركة سليمان عبدالله الخراشي وشركاه محاسبون و مراجعون قانونيون (Mazars) Al-Kharashi & Co. Certified Accountants and Auditors (Mazars)



التاريخ: 2024/4/21

الموافق: 1445/10/12 هـ

المحترمين

السادة / أعضاء مجلس إدارة شركة إتحاد الخليج الأهلية للتأمين التعاوني

السلام عليكم ورحمة الله وبركاته،،،

توصية لجنة المراجعة بإعادة تعيين مراجعي الحسابات الخارجيين

بالإشارة إلى رغبة الشركة في تعيين مراجعي الحسابات الخارجيين لأعمال المراجعة المالية لحسابات الشركة وفحص ومراجعة وتدقيق القوائم المالية عن الربع الثاني والثالث والسنوي من العام 2024م، والربع الأول من العام 2025م، فنيديكم بأن لجنة المراجعة قامت بدراسة العروض التالية المقدمة من مراجعي الحسابات ومناقشة خبرتهم في المراجعة لشركات التأمين مع التحليل الفني والمالي المُعد من إدارة المراجعة الداخلية في الشركة.

اسم الشركة	Moore	PwC	Al-Kharashi (Mazars)	KPMG	Alsaleh & Alzoman Alfahad	RSM	Al-Bassam & Co (PKF)
المبلغ	760,000	1,140,000	525,000	825,000	495,000	640,000	555,000

وبناءً على ما تقدم، فإن لجنة المراجعة توصي بإعادة تعيين شركة برايس وترهاوس كوبرز محاسبون قانونيون (PwC) وإعادة تعيين شركة سليمان عبدالله الخراشي (الخراشي وشركاه محاسبون ومراجعون قانونيون) (Mazars) لأعمال المراجعة المالية لحسابات الشركة وفحص ومراجعة وتدقيق القوائم المالية عن الربع الثاني والثالث والسنوي من عام 2024م والربع الأول لعام 2025م، وفقاً للأتعاب الموضحة أدناه:

الشركة	الأتعاب
شركة برايس وترهاوس كوبرز محاسبون قانونيون (PwC)	1,140,000 ريال
شركة سليمان عبدالله الخراشي (الخراشي وشركاه محاسبون ومراجعون قانونيون) (Mazars)	525,000 ريال

وتفضلوا بقبول وافر التحية والإحترام.

مصادقة أعضاء اللجنة		
الأستاذ/ أحمد سليمان المزيبي	رئيس اللجنة	
الأستاذ/ إبراهيم عبد العزيز المقحم	عضو اللجنة	
الأستاذ/ عبدالله علي الهاجري	عضو اللجنة	



توصية مجلس الإدارة
التاريخ: 2024/04/24م
الموافق: 1445/10/15هـ

المحترمين

السادة / مساهمي شركة إتحاد الخليج الأهلية للتأمين التعاوني

السلام عليكم ورحمة الله وبركاته،،،

توصية مجلس الإدارة / إعادة تعيين مراجعي الحسابات الخارجيين

بالإشارة إلى رغبة الشركة في تعيين مراجعي الحسابات الخارجيين لأعمال المراجعة المالية لحسابات الشركة وفحص ومراجعة وتدقيق القوائم المالية عن الربع الثاني والثالث والسنوي من العام 2024م، والربع الأول من العام 2025م، فإننا نتشرف بأن نعرض على سعادتكم الآتي:

1- طلبت الشركة الحصول على عروض أسعار من عدة مراجعين وقد تم تزويدها بالفعل بالعروض الآتية:

اسم الشركة	Moore	PwC	Al-Kharashi (Mazars)	KPMG	Alsaleh & Alzoman Alfahad	RSM	Al-Bassam & Co (PKF)
المبلغ	760,000	1,140,000	525,000	825,000	495,000	640,000	555,000

2- قامت لجنة المراجعة بدراسة العروض المقدمة من مراجعي الحسابات ودراسة الخبرات والألعاب المقدمة واضعة نصب أعينها الأمور الآتية:

- الإحتفاظ بأحد مراجعي الحسابات الحاليين - وجود خبرة للمراجعين في أعمال التأمين - الحصول على أفضل الأسعار الممكنة

وبناءً على ما تقدم فإن مجلس إدارة الشركة يتقدم لسعادتكم، بناءً على توصية لجنة المراجعة، بالتوصية بإعادة تعيين شركة برايس وترهاوس كوبرز محاسبون قانونيون (PwC)، وإعادة تعيين شركة سليمان عبدالله الخراشي (الخراشي وشركاه محاسبون و مراجعون قانونيون) (Mazars) لأعمال المراجعة المالية لحسابات الشركة وفحص ومراجعة وتدقيق القوائم المالية عن الربع الثاني والثالث والسنوي من عام 2024م والربع الأول لعام 2025م، وفقاً للألعاب الموضحة أدناه:

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شركة سليمان عبدالله الخراشي (الخراشي وشركاه محاسبون ومراجعون قانونيون) (Mazars)	525,000 ريال

وتفضلوا بقبول وافر التحية والإحترام.

عبد العزيز بن علي التركي
رئيس مجلس الإدارة

PROPOSAL TO
**GULF UNION ALAHLIA COOP.
INSURANCE COMPANY**
FOR THE PROVISION OF EXTERNAL
AUDIT SERVICES



Member of

Feburay 12, 2024

Gulf Union Alahlia Coop. Insurance Company

Dammam
Saudi Arabia

Attention: Audit Committee

Ref: **External Financial Auditing 2024 for Gulf Union A-IAhlia Coop. Insurance Company – Proposal**

Dear Sir,

We are pleased to present our proposal to serve as auditors for **Gulf Union Al-Ahlia Coop. Insurance Company** for the financial year 2024.

This opportunity to provide you our professional services is a privilege that we highly value. We know that the selection of the professional service provider is an important decision that requires thoughtful consideration.

We offer:

1. **An audit that adds value and is tailored to your needs.** We will provide a professional audit that goes beyond statutory obligations to consider the key strategic risks to your business, providing insight, a balanced perspective and challenge to help Gulf Union Al-Ahlia Coop. Insurance Company prepare for the future.
2. **Sector Experience.** At Mazars, we have deep experience of your sector. We are able to mobilize our global team when required to support us in providing you with the required level of service quality.
3. **Global presence** that matches your international activity, both now and in the future. We are a united and connected partnership with a shared commitment to serving our global and local clients.
4. **A fair and transparent fee** that reflects our desire to work with Gulf Union Al-Ahlia Coop. Insurance Company, without compromising the quality of our service.

We believe AlKharashi & CO (hereinafter "Mazars") to be the right fit for you. Our aim is to build a valued and enduring professional relationship with Gulf Union Al-Ahlia Coop. Insurance Company for the benefit of all your stakeholders. If appointed, we give you our commitment that you will receive the highest quality of service and a first-class audit.

In the proposal we have defined the range of services that we have been currently asked to quote for, however as requirements change we will of course be more than happy to adjust and tailor the quote, as well as provide quotes for additional work and advice as required.

If you have any questions regarding this document or have any additional questions or concerns, please do not hesitate to contact us.

Yours sincerely,



Abdullah S. AlMsned
Partner

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YOU WANT TO ENSURE **YOUR** BUSINESS GROWS HEALTHILY AND SUSTAINABLY AND CAN COMPETE STRONGLY IN AN EVER-CHANGING WORLD. BRINGING INSIGHT, CHALLENGE AND A BALANCED PERSPECTIVE, OUR PEOPLE OFFER AN **AUDIT** THAT IS TAILORED TO YOUR BUSINESS.

WE OFFER A POSITIVE, VALUE-ADD EXPERIENCE FOR ALL YOUR STAKEHOLDERS. **YOUR AUDIT.**



01

EXECUTIVE SUMMARY





EXECUTIVE SUMMARY

Mazars has one of the largest Insurance sector footprint amongst its competitor firms. Our experience, international presence and commitment make us the right fit for **Gulf Union Al-Ahlia Coop. Insurance**.

We are a leading audit service provider with an ever-expanding portfolio of listed clients. We are backed by Mazars Global knowledge and experience.

We believe we would be able to tailor our audit service specific to the circumstances of Gulf Union Al-Ahlia Coop. Insurance thus providing "YOUR AUDIT". We further believe with the personalized attention we will be provided to serve you.

- This technical proposal contains our offer for annual external audit of **Gulf Union Al-Ahlia Coop. Insurance for year ending December 31, 2024**, quarterly reviews of Condensed financial statements. We expect to release the yearend financial statements by March 15, 2025, as we expect to perform most of the testing work by end of the third quarter. We expect to complete the quarterly review work within 15 days of the release of data to our audit team.
- Our proposal also includes a summary of work we propose to perform, to execute a smooth transition for Gulf Union Al-Ahlia Coop. Insurance from prior auditors to new auditors.
- We have included a detailed communication protocol to keep the Audit Committee and management on board for possible delays, observations and elements which may impact our opinion.

We believe you would find our proposal specific to your needs. We would request you to sign Section 09 as your agreement to our proposal.





02

SERVICE DESCRIPTION

Why Mazars for your audit?

Global experience, local application

A focus on the key risk areas of

Integrated audit platform underpinning an efficient audit

Relentless communication with your stakeholder groups and a commitment to “no surprises” on findings.





SERVICE DESCRIPTION

SCOPE

Our understanding of the Scope is as below:

Company	Holding	Scope
Gulf Union Alahlia Coop. Insurance Company	***	<ul style="list-style-type: none">• Quarterly Review of Condensed Financial Statements• Annual Audit of Financial Statements
***	***	***
***	***	***
***	***	***
***	***	***

SERVICE DESCRIPTION

PROVIDING AN AUDIT THAT STARTS AND ENDS WITH YOUR NEEDS

Our approach to your audit

Audit must go beyond regulation. It is an opportunity to challenge constructively the quality and relevance of your governance, controls, judgements, outlooks and people. As a result, your business should be stronger and better able to deal with its risks and challenges: a business that is futureproofed.

We will:

- plan your audit based on a thorough understanding of your business risks and transactions;
- communicate and coordinate activities with management and your Audit Committee. We will talk to the finance team and the wider management team. It is the quality of this dialogue with all key parties that drives the reliability of our opinion and provides the depth and richness of our contribution;
- work with management to resolve any complex accounting or reporting issues as early as possible in the audit process; and
- provide well thought-through and practical recommendations to management and your Audit Committee on areas for improvement, capitalising on best practice observed in comparable organisations.

Audit risk areas

Our audit plan starts with what we know about your business, your strategy and your industry environment. We can then identify and assess the significant audit risks at an early stage.

The table below identifies your key audit risks as we see them at this early stage, the time we propose to allocate to each and how we will address each during the audit.

Significant audit risks	Audit approach
Accounting for complex arrangements.	Addressed pre year-end through: <ul style="list-style-type: none">• discussions with management to identify complex arrangements;• discussion of proposed treatment by reference to contractual terms and accounting requirements• conclusions agreed with management and discussed with your Audit Committee.
Revenue recognition.	Revenue accounting policies reviewed and assessed for compliance with IFRS 15 before pre year-end. IT environment reliance tested pre year end. Year-end substantive testing on key risk assertions.
Tangible and Intangible Assets	Pre year-end review of the management control over accuracy, existence and measurement of tangible and intangible assets. Review of the management impairment process for these. Advise management on any deviations from requirements of applicable accounting standards.

SERVICE DESCRIPTION

DELIVERING YOUR AUDIT EFFECTIVELY AND EFFICIENTLY

Professional judgement

Your audit must cover your key issues and risks, including those that can be more subjective in nature. We endeavor to bring significant “hands-on” time from senior members of the team than other firms, allowing more time for on-site coaching of junior team members. We instill in our auditors the traits that enable them to exercise appropriate professional scepticism: a questioning mind, the ability to analyse and critically evaluate, problem solving ability, and a willingness to exercise judgement.

Our partners and senior team set the tone at the top to maintain and enhance our professional judgement and scepticism throughout the audit.

This culture provides you with the appropriate challenge over accounting policies, practices and internal controls as well as comfort on the key issues and risks.

Materiality

Setting an appropriate level of materiality is a critical part of the audit approach. It helps us plan our audit and determines the extent of our audit procedures. It is key to evaluating the impact of any identified financial statements misstatements on our audit opinion.

We will set financial statement materiality at 1%] of revenue and we will report to the Audit Committee all audit differences we identify representing more than 3% of financial statement materiality.

Using ATLAS to underpin your audit

ATLAS is Mazars’ global, cloud-based audit platform. It frees up time for our auditors to focus on your key risks and judgement areas. It enables us to consistently deliver robust and efficient audits in full compliance with international regulatory requirements.

Using ATLAS delivers significant benefits:

1. Our teams are supported by advanced project management functionalities.
2. The platform enables the delivery of seamless audits with full interaction between all teams involved in the audit
3. It delivers to all audit teams Mazars’ intellectual capital by capturing and disseminating the expertise of our global teams at a sectorial level as well as in specific technical areas.
4. It enables us to extract, manipulate, analyse, test and visualise data representing your business transactions.

ATLAS allows our teams to work collaboratively and internationally: anytime, anywhere and on any device.

IT audit

Our IT audit methodology is designed to gain efficiency by reducing sample sizes and moving towards a controls reliance approach, whilst addressing key risks to financial audit.

The methodology enables us to perform testing that is tailored to your needs. Our audit approach will consist of the following IT audit areas:

- General IT Controls
- Automated and IT-Dependent Controls
- System Generated Reports (SGR)
- Information provided by the Entity (IPE)
- Interfaces testing

Auditing your financially-significant IT systems allows us to understand your IT control environment and automated controls in your business processes.

SERVICE DESCRIPTION

DELIVERING YOUR AUDIT EFFECTIVELY AND EFFICIENTLY

Data analytics and process mining

We use data analytics in various audit areas such as journal entries testing, revenue recognition, and investments to better understand your business and assess your risks. We take a practical and proportionate approach in using a variety of data analytic tools to solve your challenges. Depending on the complexity of the procedure, we use tools such as Audit Command Language (ACL) and IDEA for low or less complex procedures. As the complexity of these procedures increases from medium to high, we use SQL and Python for analytics scripting and perform the analysis on a SQL Server. These audit scripts are custom-developed for each audit client whilst re-using components from our proprietary suite of tests coded previously.

Our data analysis experts process large volumes of information efficiently to identify anomalies and patterns that could indicate error or potential fraud. Data analysis offers additional assurance that your internal controls are working effectively. We use Computer Assisted Audit Tools (CAATs), to reduce sample sizes, enhance the level of substantive testing and automate complex systems and transaction testing processes. The use of CAATs even allows us to assess a whole set of transactions more efficiently than manual substantive procedures.

Using CAATs, we can translate raw data into meaningful analysis, offering useful audit evidence as well as providing insight to management and others charged with governance.

We utilise the following tools to help in supporting financial statement audits, as applicable, in a proportionate manner:

- Data analytics tests including custom scripting based on tools such as Audit Command Language (ACL), SQL Server (with SQL or Python), IDEA;
- We use tools such as D-CLIC (QlikSense), Power BI to visualise key results from our analytics tests; and
- Use of Mazars Zettafox, our proprietary advanced analytics platform.





SERVICE DESCRIPTION

DELIVERING YOUR AUDIT ON TIME

Expected Audit timetable

Audit phase	Scope	Audit effort	Key interactions with your teams and deliverables
<p>Planning and review of quarterly reporting (including transition to the new auditor)</p> <p>May 2024 for initial understanding and July, October 2024, April 2025 for quarterly reviews</p>	<ul style="list-style-type: none"> Review audit files of predecessor auditor in year one. Hold meetings with key executives. Assess impact of key changes in the year. Review condensed quarterly FS 	<p>10 days in April and 15 days in each quarterly intervention</p>	<ul style="list-style-type: none"> Audit plan discussed with management and presented to the Audit Committee. Reviewed quarterly condensed Financial Statements.
<p>Internal controls and pre-final Audit Committee</p> <p>October 2024</p>	<ul style="list-style-type: none"> Select key controls relating to audit risks and review their design and effectiveness in all material entities and a selection of non-material entities. Consolidate findings on internal controls and material audit issues. Define any necessary changes to audit plan. 	<p>10 days</p>	<ul style="list-style-type: none"> Report on internal controls and any material year-end accounting estimates or treatments discussed with management and presented to the Audit Committee.
<p>Annual Field work</p> <p>January & February 2025</p>	<ul style="list-style-type: none"> Consolidate any issues that may arise during fieldwork and liaise with your central team accordingly. 	<p>18 days</p>	<ul style="list-style-type: none"> Weekly progress report with the CFO and escalation of any material audit issues arising on a timely basis.
<p>Completion and reporting</p> <p>February 2025</p>	<ul style="list-style-type: none"> Finalisation of Annual Audit 	<p>10 days</p>	<ul style="list-style-type: none"> Audit completion report discussed with management. Audit completion report presented to the Audit Committee
<p>Sign-off</p> <p>March 15, 2025</p>	<ul style="list-style-type: none"> Signoff of Annual Financial Statements 		<ul style="list-style-type: none"> Audit completion reports for individual statutory accounts discussed with local management. Review of SAMA forms. Related party transactions review Qawaeem Upload.



A TAILORED APPROACH TO YOUR AUDIT

COMMUNICATING WITH ALL YOUR STAKEHOLDERS

Communicating with your senior management

We know that good communication is crucial. We will communicate regularly with your team, at all levels and throughout the year.

Engagement with senior management requires planning and structuring. We suggest frequently, formal meetings with your CFO and members of the senior management team.

Our communication will cover:

- a shared vision of the risk assessment to build our audit approach addressing your key challenges and risk;
- timely briefings and updates about the internal control framework;
- detailed work plans and discussion on how working methods can be improved; and
- debrief meetings at the end of each audit cycle so that potential future improvements can be discussed.

However, communication must go beyond formal meetings. Mr. Abdullah S AIMsned is always available. He can be contacted at any point and will respond within 24 hours. He will contact the key management as soon as the need arises. Mr. Abdullah S AIMsned will also meet with key management of Gulf Union Alahlia Coop. Insurance Company regularly throughout the year on a more informal basis to provide updates and seek feedback.

Communicating with your Audit Committee

Reporting to the Audit Committee will take account of the requirements of the European Audit Reform and include the following considerations:

- 1. Presenting our annual audit plan before starting our work:** this document includes our timetable for communication with the Audit Committee, our audit scope and a description of our audit approach.
- 2. Reporting on the financial statements:** at each reporting date, our conclusions will be presented to the Audit Committee in a document describing the broad lines of work performed, highlighting any special accounting treatments, the main accounting options, and estimates made by management and audit findings.
- 3. Reporting on internal control:** we will report separately on our internal control review and on potential weaknesses raised by our teams.
- 4. Staying independent:** each year we will confirm our independence in writing to the Audit Committee.

- 5. Dealing with requests for additional services not directly related to audit:** we will consult the group's financial management and Audit Committee in advance for any specific engagement not directly linked to our audit, and present our analysis regarding compliance with independence rules.

We will be available to meet with the Audit Committee to present these documents. All reports will be discussed in draft with management before reporting to the Audit Committee, although we will retain editorial control.

Communicating with your Internal Audit function

You will receive more value from your audit if our activities are aligned with your Internal Audit processes.

We will work closely with your Internal Audit team to understand their strategic plan, areas of concern and the extent to which we can leverage on work they have performed. With the agreement of your Audit Committee, we will share our detailed local findings with your Internal Audit team to help them focus their plans on entities with greater risks or issues.



A TAILORED APPROACH TO YOUR AUDIT

A COMMITMENT TO INNOVATE

Innovation and technology

Audit innovation

Our audit approach and methodology are constantly evolving to reflect the needs of our clients.

Efficiency and innovation are embedded in our audit methodology; through our global audit platform, our audit tools and utilities, data analytics, and processes.

Digitisation will bring tremendous changes to audit, just like to any other industry. Both our operations and support functions will be affected in three main areas:

1. Artificial Intelligence, creating value, reducing/handling risks, providing simulations and intelligence.
2. Real-time reliable processes and data, enabling continuous cutting-edge monitoring.
3. Improved quality of interactions with external third parties and with internal decision-makers.

Growing the next generation of auditors

Technology is an important factor in driving innovation, change, and efficiencies. However, at Mazars we also consider that our team's mindset is a key driver to providing an innovative, high-quality, tailored audit approach. We use design thinking techniques to shape our audits to the specifics of our clients and encourage our teams to think differently about their approach to the audit, as well as how to problem solve individual issues they encounter within the audit.





03

ENSURING A SMOOTH TRANSITION

Why Mazars for your audit?

Global experience, local application

A focus on the key risk areas of

Integrated audit platform underpinning an efficient audit

Relentless communication with your stakeholder groups and a commitment to “no surprises” on findings.





ENSURING A SMOOTH TRANSITION

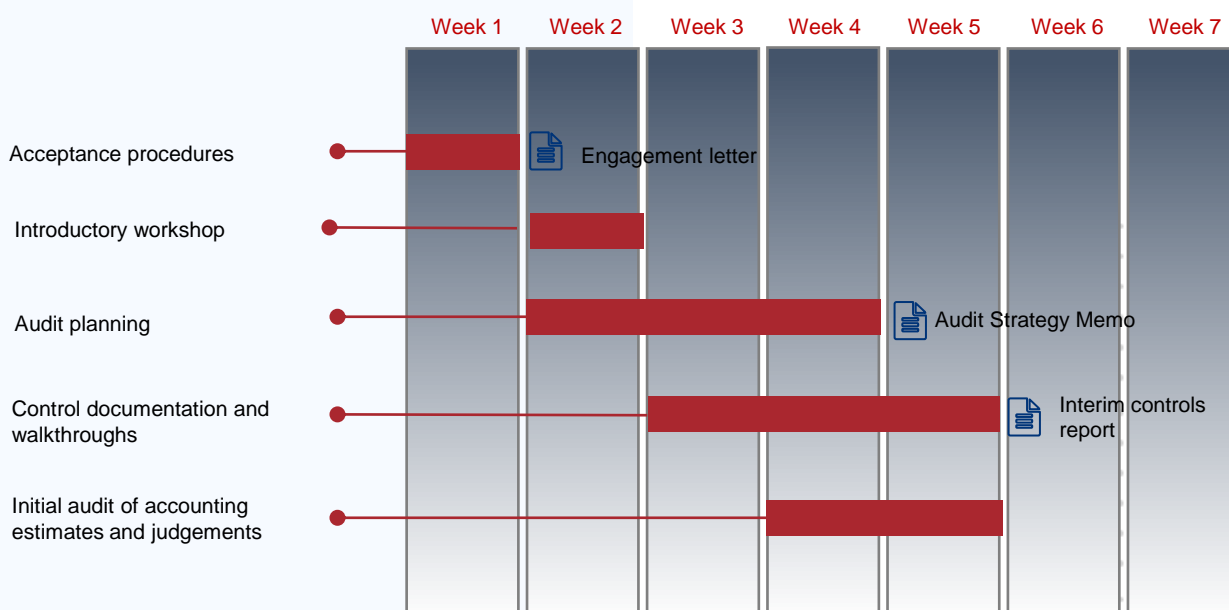
MAKING THE TRANSITION AS EFFICIENT AND PAINLESS AS POSSIBLE FOR YOU

A smooth transition

Transitioning to your new auditor is important but you have a business to run, so we do everything we can to make the transition as efficient and painless as possible for you.

We will:

- arrange entrance meetings and planning sessions with key management to understand the latest developments in your business and any known location issues;
- brief our team to ensure they fully understand your business, the scope of the engagement, and the audit approach.
- undertake an initial review. Our team will perform an initial review of local accounting and business processes, assessing these against your policies and local compliance requirements. We will time this review so that we can provide initial feedback to senior management on the control environment and accounting team effectiveness at all locations.





04

OUR TEAM AND EXPERIENCE

Why Mazars for your audit?

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Relentless communication with your stakeholder groups and a commitment to “no surprises” on findings.

OUR TEAM AND EXPERIENCE

OUR STRENGTH IN AUDIT

The importance of audit

At Mazars, we believe audit is critical to the economic foundations of a fair and prosperous world. Audit has been, and remains, a profession at the heart of our business. We work for the public interest and, by caring about the organisations we audit and their stakeholders, help to build sustainable businesses for the benefit of society as a whole.

Our approach to audit

Building relationships: Audit is first and foremost about people. We focus on building positive, effective relationships that engender trust and deliver demonstrable worth. We take the time to understand your business model, culture, and commercial landscape and we tailor our audit strategy to your specific risks. Throughout the audit, we engage with all relevant stakeholders, with clear, pragmatic, and timely communication.

Our team and how we're organised: We are one, agile, integrated and collaborative team, across sectors, services and geographies. This means we combine specialist local knowledge, with the international perspective that comes from being one single firm globally. We bring together the right people, with the right expertise, at the right time to deliver high-quality audits consistently and efficiently.

Our capabilities: We pride ourselves on our rigor, independence of thought, perseverance and robustness. Supported by the latest technologies, global methodology and processes, we provide reliable, objective and insightful judgments and opinions. Our unique approach means we efficiently and consistently deliver high-quality audits that benefit the companies we audit, their shareholders and other stakeholders.

Our audit signature

Mazars has significant experience of working on major audit assignments and have supported major capital market transactions and financial due diligence assignments for some of the largest companies in the world.

Our audit signature is recognised by the international markets:

- We audit 1,750 Public Interest Entity (PIE) clients worldwide, including 950 with their headquarters in Europe
- 750 of these PIEs are listed on exchanges across the world
- Overall, Mazars is ranked fifth in Europe for the audits of large and listed European companies

We are an integrated partnership in 91 countries. This is a unique, one firm approach that benefits you because:

- our unique profit-share structure ensures the interests of all our countries are aligned to provide the best audit experience for you;
- communication is simple. We provide you with one engagement partner who leads on every aspect of the audit – wherever the audit takes place – and has the final say on all technical decisions and queries. Even for the most complex audits, integration is seamless: there is one reporting structure and one cohesive team;
- audit teams and specialists can be mobilised quickly where you need them. We think, decide, act and respond quickly; and
- consistency is a given. Using globally shared tools and quality control processes, unnecessary work is eliminated and the audit process is streamlined as much as possible.

“ With our distinctive, human-centric approach, we deliver an augmented audit experience: one that goes beyond just compliance and contributes to the development of sustainable businesses, economies and societies. ”

David Herbinet, Global Head of Audit, Mazars



OUR TEAM AND EXPERIENCE

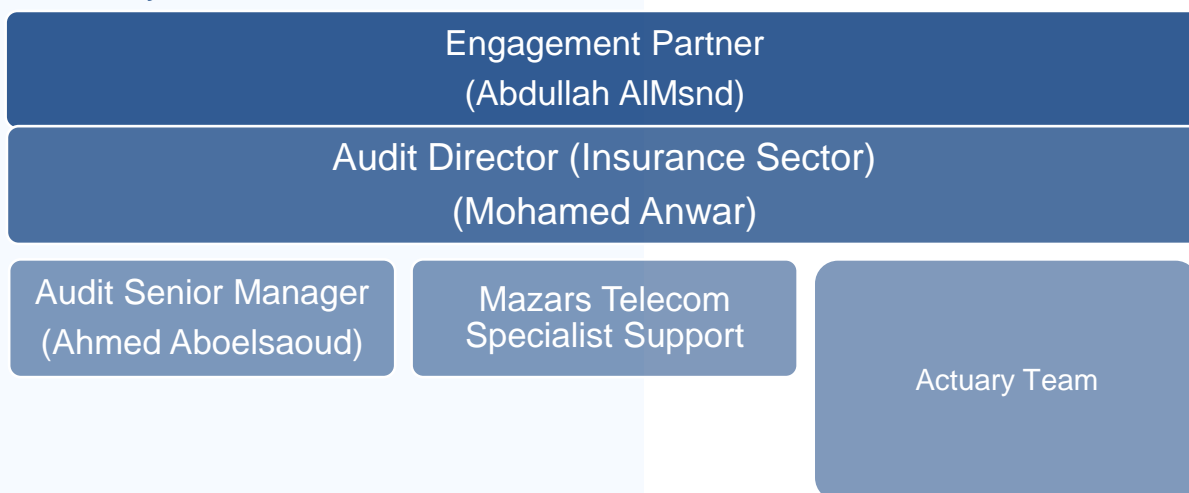
SELECTING A TEAM COMMITTED TO YOUR AUDIT

Our commitment to you

You must have confidence in the technical ability, commerciality and accessibility of your auditors. You expect them to work with you so that information is shared effectively, activities are co-ordinated efficiently and decisions made promptly. You want your auditors to embrace a culture of positive, constructive challenge where the willingness to raise difficult issues is matched by the ability to help the central management team to better understand what is happening on the ground day-to-day and suggest ways to improve business processes as the group evolves.

This is what we offer you.

Our team for you



An enduring relationship: continuity and succession

Team continuity enhances our understanding of your business, which reduces audit risk. We are committed to maintaining continuity at senior levels on the team.

We do not anticipate your audit partner will change throughout the engagement. However, if for any reason it becomes necessary to change your audit partner, we would only do so in consultation with you. We want to build an enduring relationship with you.

Team continuity is important to you and to us. However, we recognise, particularly for our larger engagements, that it is also important to develop and progress team members and therefore we will develop a continuity plan for your business.

Continuity is also linked to training. All staff have an annual training plan to ensure they are trained in Mazars' audit methodology as well as on specific industry developments and issues on a rolling monthly basis.

Work Hours

Position	No. of hours
Partners	80
Quality Assurance Partner	19
Directors	90
Managers	141
Seniors & Staff	916
Administration	32
Total	1,278

OUR TEAM AND EXPERIENCE

Engagement Partner

Abdullah Al-Msned, SOCPA, CIPA

Email: abdullah.m@alkharashicaa.com

Telephone number:
+966 50 626 9909

Biography:



- Fellow of Saudi Organization for Certified Public Accountants (SOCPA).
- Fellow of Accounting and Auditing Organization For Islamic Financial Institutions CIPA.
- Member of Zakat and Tax committee in SOCPA.

- Abdullah is a partner and has been with AlKharashi - Mazars since 2009.
- He has a wide experience in Saudi GAAP, and has managed and supervised outsourcing and audit works as well as consulting services for different kinds of activities / sectors, including:
 - Oil and gas exploration companies,
 - Oil services companies
 - Manufacturing companies,
 - Commercial companies,
 - Agricultural and dairy farms,
 - Insurance,
 - Hotel and related industries.
- Abdullah provides Zakat and Tax services according to the Saudi Tax system.

Audit Senior Director :

Muhammad Anwar Abdelghany

Email: anwar.abdelgany@mazars.sa

Telephone number: 920028229

Biography:



Professional Association:

- Bachelor Degree of Commerce, Ain Shams University, Egypt
- Certified Public Accountant (CPA), USA
- Chartered Accountant, Egypt

Practical and professional experience:

- Anwar has 20 years of experience across different service lines mainly assurance and internal audit.
- Prior to join Alkharashi & Co - Mazars SA, he worked at Grant Thornton SA, KPMG UAE, Mazars Egypt, Abu Dhabi Audit Authority (UAE) and at Etisalat Egypt in internal audit department.
- During the last 20 years he provided external and internal audit services to local and multinational clients including several stock exchanges listed and traded clients, in various lines of business namely in the consumer and industrial products and services.
- Has vast experience with a variety of industries including telecommunication, governmental, investments, real estate development, healthcare, construction & engineering, retail & trading, manufacturing and other consumer and industrial products and services.
- Strong accounting, auditing, laws and regulations foundation.
- Wealth of experience in various countries in the Middle East with different accounting frameworks and regulations (i.e. Egypt, Saudi Arabia and UAE).
- Used a variety of accounting standards (i.e. EAS, IFRS, SOCPA and US GAAP)
- Excellent knowledge of the risk assessment, internal controls evaluation, SOX and compliance
- Major Clients
- Zain Telecommunications, Yamama Cement, Rawabi Group, Exxonmobil Egypt, Al Khafji Hospital, Chubb Insurance, International Maritime Industries, Saudi Guardian, Petrojet KSA, Abu Dhabi government Finance departments

OUR TEAM AND EXPERIENCE

Manager:

Ahmed Aboelsaoud

Email: ahmed.aboelsaoud@mazars.sa

Telephone number: 920028229

Biography:



▪ **Professional Association:**

- Egyptian Legal Accountant, License 26540

Practical and professional experience:

- Ahmed Aboelsaoud has more than 16 years of experience encompassing auditing, advisory services, due diligence and valuation services.
- Mr. Aboelsaoud served a wide range of clients in various sectors including Insurance, Financial institution, Manufacturing, Hotel and Resorts, Constructions, Health Care, Hospitality, Entertainment, Investment and other trading activities. governmental entities, general trading, services organizations and privately owned business. He was the main team leader conducted several assignments for external audit engagements, Internal audit engagements , and special assignments

Lead Actuary

Junaid Akram – FSA, USA (Actuary)

- Junaid Akram comes with 15+ years of consulting experience in insurance and retirement benefits. He has the rare combination of expertise in the fields of life and non-life insurance as well as retirement benefits/social security funds. Most recently, he was serving as Technical Director in one of the leading actuarial consultancy firms (TAF Consulting Group) in Middle East, Africa and South Asia, managing overall operations of the actuarial practice of the firm for life, non-life insurance and retirement benefits. Junaid has also been associated with Sidat Hyder Murshed Associates as Senior Manager actuarial services.
- He has over 15 years of hands-on experience in providing consultancy services to insurance companies and retirement benefit schemes in Africa, U.A.E., Saudi Arabia, Bahrain, Nigeria, Qatar, Oman, Lebanon, Iran, Luxembourg, Ireland and Pakistan.
- Hands –on experience of actuarial and valuation services to insurance companies and retirement benefit schemes in Africa, UAE, Saudi Arabia, Bahrain, Qatar, Oman, Nigeria, Iran, Lebanon, Luxembourg, Ireland and Pakistan.
- His major areas of expertise include EOS Scheme valuations, life product development, non-life principle-based pricing, business plan development, valuation & reserving including IBNR, IBNER, PDR & UPR, pricing/profit testing, Enterprise Risk Management (ERM), Asset Liability Management (ALM), Embedded Value (EV), IAS 19R, Mergers & Acquisitions, Capital Modeling, Solvency calculation, strategy and planning, for life & nonlife insurance companies, insurance regulators, reinsurance and retirement benefit funds. • His pricing experience includes extensive experience in individual life, group life, health and motor insurance portfolios. He is a fellow member of Society of Actuaries USA (FSA) and pursuing Associateship of Casualty Actuarial Society USA. • He has been working / has worked as auditors' expert for well known firms like PwC, BDO, Crowe, Grant Thornton and PKF in Saudi Arabia, Qatar and Pakistan. • He has served more than 300 entities in Saudi Arabia as consultant actuary .



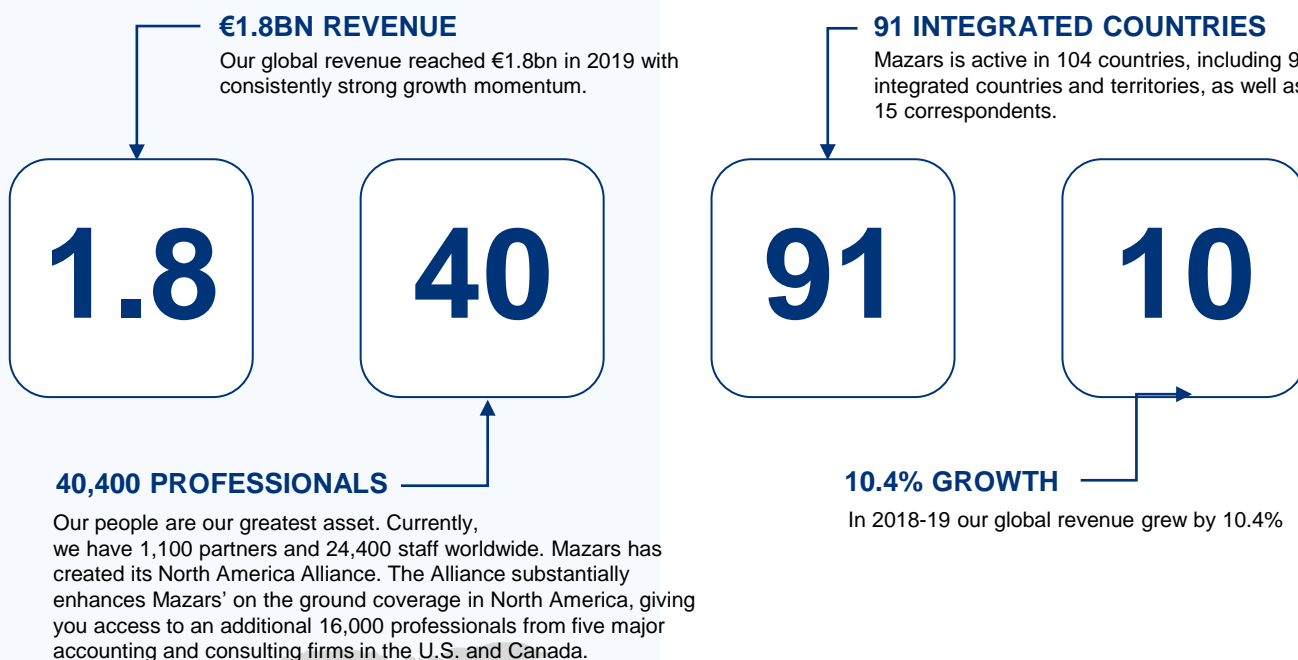
05

ABOUT ALKHARASHI & CO MAZARS



A2: MAZARS AT A GLANCE

INTERNATIONAL, INTEGRATED AND INDEPENDENT, WE ARE A PARTNERSHIP SPECIALISING IN AUDIT AND ADVISORY SERVICES. WE CARE ABOUT THE SUCCESS OF OUR CLIENTS, WE PRESERVE THE INTEGRITY OF OUR INDUSTRY, AND WE ARE COMMITTED TO PASSING ON A JUST AND PROSPEROUS WORLD TO FUTURE GENERATIONS.



AUDIT HAS BEEN OUR CORE AREA OF EXPERTISE FOR MORE THAN 70 YEARS

And it will remain so over the years to come.

We also know that a balanced portfolio of services is critical to support our clients' evolving needs. That is why we have developed expert advisory, tax and compliance services.

AUDIT



ACCOUNTING & OUTSOURCING



CONSULTING



FAS



TAX



LEGAL SERVICES



“ As a leading international audit and advisory firm, we know we are expected to do more than just grow our business and maximise profit. Our people, clients and stakeholders expect us to provide trust as well as the conditions for long-term growth, to contribute to healthier economies, better communities and overall fairer, more sustainable societies. ”

Hervé Helias, CEO and Chairman



MAZARS IN SAUDI ARABIA



“**Al-Kharashi & Co. Certified Accountants and Auditors**, a Saudi national licensed audit firm.

- *AlKharashi & Co. is the member office of Mazars in Saudi Arabia*
- *3 offices: Riyadh, Jeddah and Dammam*
- *120 multi-national professionals*
- *Strong connections with Mazars’ International structure*





06

QUALITY & INDEPENDENCE

Why Mazars for your audit?

We take the time to understand you.

We channel our strength in audit to address what matters to you.

Our support starts and finishes with your business, your risks, your needs and your challenges.

This is Your Audit.





FOCUSING ON QUALITY AND INDEPENDENCE

QUALITY AND INDEPENDENCE ARE THE FOUNDATION OF YOUR AUDIT

A relentless focus on quality

Every piece of work we undertake is shaped by our professional commitments and our social conscience. We maintain the highest quality standards, ensuring our clients, investors, markets and regulators have confidence in us to do what is right.

Globally, our Quality and Risk Management (Q&RM) Board works closely with regulators and contributes to the work of international accounting, tax and audit bodies. It also monitors the full implementation of accounting, tax, financial advisory and auditing and auditing standards or best practices across Mazars globally.

The Q&RM board has oversight of quality control, training, and the assessment of partners and staff. It is in charge of keeping Mazars' Audit Manual up to date. Ultimately, and through everything it does, the Q&RM board seeks to improve the quality of our activity and to develop added value.

We monitor quality on two levels:

1. Globally: The Q&RM board organises international quality assessments on a rotational basis.
2. Nationally: Listed audits are reviewed by an inhouse quality director.

To help us improve, we value suggestions from external reviewers, and we ensure that any recommendations are promptly implemented.

We also carry out internal reviews of our audit work. Complex or contentious issues are considered by a panel of senior partners within the firm.

In addition, Mazars is a member of the Forum of Firms, the association of international networks of accountancy firms with objective to promote consistent and high quality standards of financial and auditing practices worldwide.

Inhouse Quality Review

Our major audit teams include an independent Engagement Quality Control Review (EQCR) and work carried out by all team members is subject to a mandatory review by their relevant supervisors.

The EQCR director for you will be a highly experienced assurance director with relevant background. He will challenge and support the Senior Statutory Auditor in assessing key risk areas and areas of judgement.

The EQCR director will have no direct contact with Gulf Union Alahlia Coop. Insurance Company to ensure complete impartiality and independence.

Independence

In order to establish and disseminate the values central to the group, Mazars has developed a Charter of Conduct for Objectivity and Independence (CCOI).

This Charter is complemented by internal positions on compatibility of certain services for audit clients in areas such as sale and acquisition audits, internal audit, actuarial

services, the changeover to IFRS and assistance with setting up financial information systems.

The Charter is distributed to all employees and ethical issues form an integral part of their ongoing training.

Our key compliance procedures are:

1. A centralised procedure for the acceptance and continuance of client engagements. Our acceptance department uses the software WeCheck. Its use is mandatory. There is an automatic blocking control for new engagements/clients
2. Annual individual declarations of independence by all partners and other staff
3. A specific acceptance procedure for all audit-related engagements

Your engagement partner will provide annual confirmation to the Audit Committee that Mazars has complied with all the applicable independence requirements.

Mazars' Charter clearly defines the audit-related activities we can perform whilst remaining compliant with all the applicable legal and regulatory requirements. In unusual circumstances, or in the event of any potential complementary engagement representing a material fee, we will seek prior authorisation from your Audit Committee.



FOCUSING ON QUALITY AND INDEPENDENCE

QUALITY AND INDEPENDENCE ARE THE FOUNDATION OF YOUR AUDIT

We have considered whether there are any actual or potential conflicts of interest or threats to independence connected with us being your auditor. We can confirm that we have not identified any conflicts of interest.

Dealing with conflicts during the audit

If an issue arises between one of our offices and Gulf Union Alahlia Coop. Insurance Company, the central team will be immediately involved to resolve the situation. This dialogue is made easier because Mazars' integrated partnership structure ensures we are always aligned as a single team with your interests.

If an issue arises between our technical office and the engagement partners, we will hold face-to-face meetings with our experts. The lead engagement partner has the final word.

Claims and litigation

At the present time, Mazars is not facing any material claims or litigation related to its statutory audit activity in any of the countries in which it operates.





07

BEYOND YOUR AUDIT

Why Mazars for your audit?

[ADD VERY SHORT KEY POINTS FROM THIS SECTION E.G.]

Audit is a power for good in society. Mazars' Business. For Good® encourages companies to think and act long-term.

Investing in methodologies that will help us provide broader assurance on extra-financial key value drivers, such as culture, human rights and sustainability.



BEYOND YOUR AUDIT

SUPPORTING ETHICAL BUSINESS



Doing business for good

Increasing public interest in ethics and in how companies create value, as well as regulators' growing focus on sustainability, is changing the way companies are expected to drive their business and performance and has given rise to Environmental, Social and Governance (ESG) metrics.

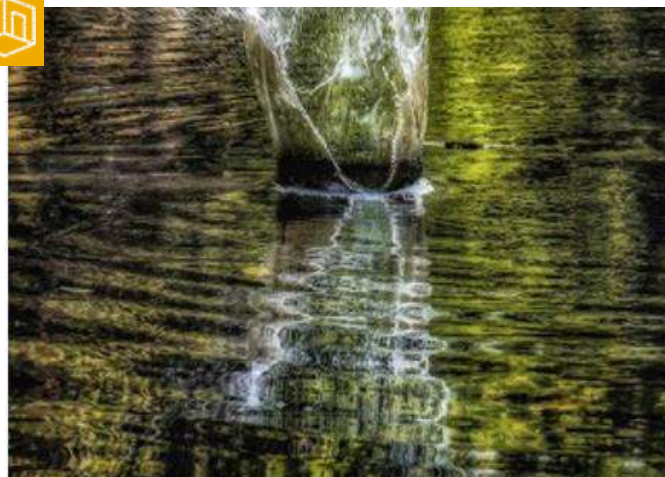
With global experts able to respond to increasing challenges within a more demanding and disparate ESG regulatory system, Mazars can advise clients in this ever more complex space. We have expertise aimed at reengineering trust in business, empowering people and nurturing collective responsibility.



Culture audit

A sound corporate culture that is aligned with strategy and reflects the values of the business is a key driver for financial and operational success, as well as a major influencer on ethical behaviour. It can drive innovation, attract the next generation of talent and protect the brand.

Mazars' Culture Compass measures cultural alignment throughout the business. When companies are going through periods of change – to the team, structure and operations – Mazars' Culture Compass can highlight both successes to be replicated and recommendations to address areas of divergence.



Sustainability

As auditors, consultants and entrepreneurs, we consider it our duty to help our clients become ever more sustainable and responsible. Our sustainability services include: non-financial assurance; data protection and information security to provide you with comfort that your GDPR processes are appropriate and effective; anti-bribery and anti-corruption, with Mazars being formally accredited as an approved certifier of anti-corruption programmes; cyber security; and CSR and ethics in business consulting.



BEYOND YOUR AUDIT

KEEPING YOU INFORMED ON MATTERS TO YOU

Mazars provides updates on financial reporting, governance, taxation, accounting and other issues throughout the year through newsletters and events. We also provide forums that enable board members of listed companies to come together to share views on current issues and on emerging best practices.



IFRS

We have dedicated IFRS team who can help in understanding new pronouncements, implementation of new pronouncements.



Zakat & Tax

The Kingdom's Zakat and Income Tax Regulations are changing continuously. The ultimate amount of Zakat liability often depends, in part, on the manner and timing in which certain information is presented to the Department of Zakat and Income Tax (DZIT). These circumstances make Zakat planning and compliance particularly important tasks for management, our firm has the resources, skills and experience necessary to fully assist you with these tasks, and help you legally minimize your Zakat and Income Taxes. Our experience could help to assess the effect on Zakat liability when applying IFRSs.



Advisory

Our local advisory services comprise of due diligence, internal audit, IT audit, valuation and placements for raising finance.



Regulatory & Compliance

We can assist in compliance to ever changing regulatory landscape in Saudi Arabia.



08

CAPABILITIES





Capabilities

IFRS 17

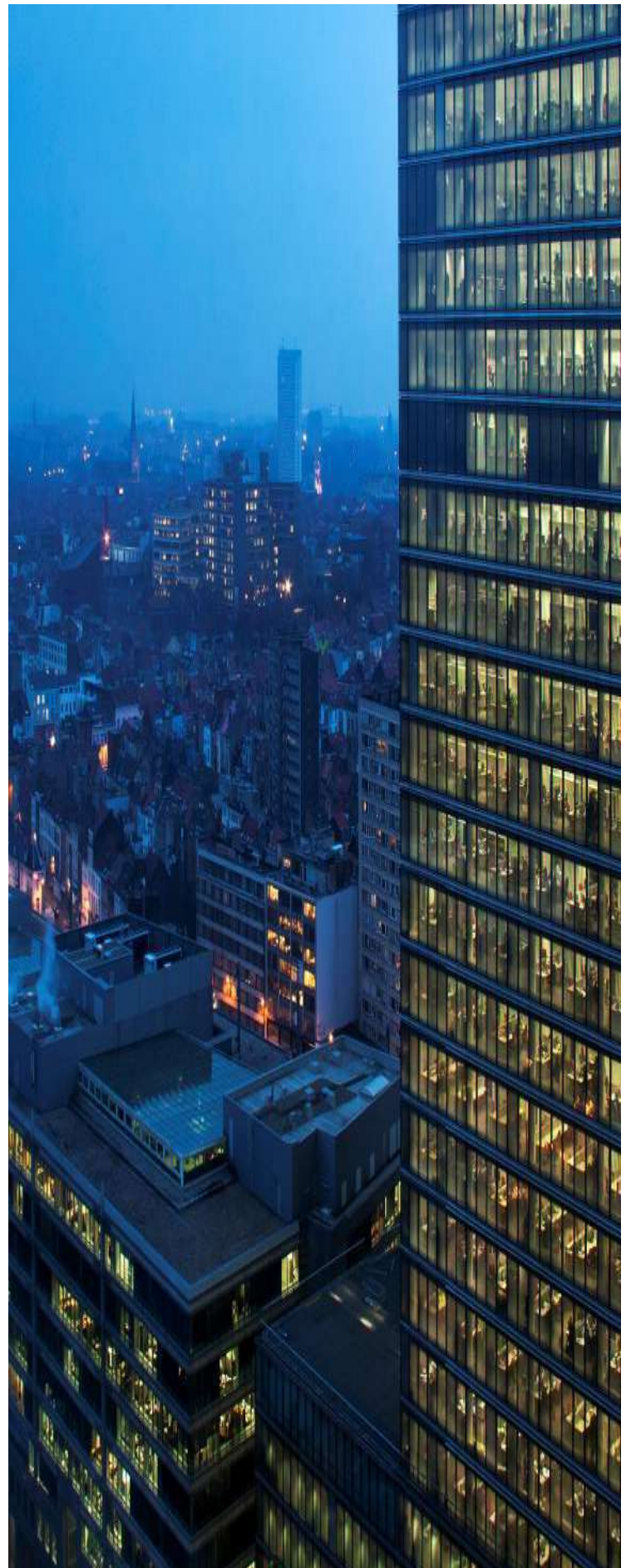
IFRS 17 represents the most significant change to insurance accounting in decades. Under the new standard, the measurement and accounting principles for insurance liabilities are fundamentally changed and will impact future performance indicators. Insurance companies now have to introduce the standard and anticipate the impacts which will affect every aspect of the organisation.

Our insurance experts understand both the organisational and the technical issues around IFRS 17 and will bring agility, pragmatism and anticipation to create value to our audit team members.

IFRS 9

The new standard IFRS 9 on financial instruments has been effective from 1 January 2018 for most entities. Still, insurance groups have the possibility to defer its application to 1 January 2023, the year when the new standard IFRS 17 on insurance contracts will enter into force. The implementation of IFRS 9 will change the way insurers classify, measure and impair their financial instruments under IFRS.

Our insurance experts have the required experience for the audit requirements on the basis of adoption IFRS 9.





08

FEEES



OUR COMPETITIVE FEE

OFFERING YOU A COMPETITIVE AND TRANSPARENT FEE

Our fee

Our fee is broken down as follows:

Scope	Interventions	Amount Per Intervention – SAR	Total SAR
Quarterly Review of Condensed Financial Statements	3	75,000	225,000
Annual Audit of Financial Statements	1	300,000	300,000
Total annual audit and quarters review fees			525,000
VAT isn't included in the above fees			

Notes and assumptions

1. Our fee is exclusive of VAT and disbursements.
2. We will not charge you extra for meetings, telephone calls or ad hoc queries that arise during the normal course of our work.
3. Fee quotes are based on information available to us at the time of preparing this document. Circumstances can change. It is our policy not to charge you more than the amount quoted. However, if circumstances change and we need to do extra work, we will agree a revised fee with you before undertaking the work. No surprises – we promise.
4. We have made a number of assumptions when putting our fee together:
 - a. Accounting records and internal controls are properly maintained.
 - b. Timetables agreed in advance with you are met and information is provided on time.
 - c. Financial statements and appropriate disclosures are prepared by the finance team with minimal assistance from our financial reporting technical team. We would agree the list of required information with you well in advance of the start of each phase of the audit.



09

SIGNATURES

Why Mazars for your audit?

Global experience, local application

A focus on the key risk areas of

Integrated audit platform underpinning an efficient audit

Relentless communication with your stakeholder groups and a commitment to “no surprises” on findings.





SIGNATURES

If the services outlined herein are in accordance with your requirements and if the terms are acceptable to you, kindly have one original version of this document signed in the space provided below and return this to ourselves.

Signed on behalf of Al-Kharashi & Co. Mazars KSA:

Abdullah S. AIMsned, CA License (456)

We agree the foregoing terms and conditions of this proposal.

Signed on behalf of Gulf Union Alahlia Coop. Insurance Company. :

Name:.....

Position:.....

Signature:.....

Date:





Contact us...

AlKharashi &Co - Mazars

Abdullah AlMsned

Partner

E-mail:

Abdullah.m@alkharashicaa.com

Telephone: 920028229

Fax: +966 11 4774 924

Mail Address:

P.O Box 8306

Riyadh 11482

Saudi Arabia

The contents of this document are confidential and not for distribution to anyone other than the recipients. Disclosure to third parties cannot be made without the prior written consent of Mazars LLP.

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Creating value through quality

Gulf Union Al Ahlia Insurance Company

Commercial Proposal for statutory audit and
interim reviews for the year ending 31 December
2024



The Directors
Gulf Union Alahlia Cooperative Insurance Company
P.O. Box 5719
Dammam 31432
Kingdom of Saudi Arabia

14 April 2024

Dear Sir,

Commercial proposal for statutory audit and interim reviews

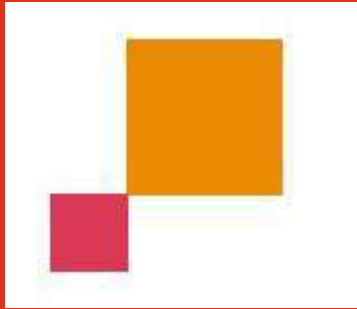
It is our extreme pleasure to submit our condensed commercial proposal for providing our services the independent auditors for Gulf Union Alahlia Cooperative Insurance Company for the year ending December 31, 2024.

Upon acceptance of our proposal and completion of our independence and other risk assessment procedures, we will provide you with engagement letter for your signature which will formalize the terms of the engagement for our professional service for the above-mentioned year.

If you have any questions or require any additional details, please feel free to contact us.

Yours sincerely,

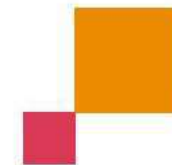
Ali H. Al Basri
Licensed Partner



Scope and Proposed fee



Our understanding of the Scope and our proposed fees



Our clients recognize that our fees are just one of the many components of business competition. Other key differentiating factors are quality, commitment to timely service delivery and industry expertise - and we do our best to demonstrate these to you when given the opportunity.

Time spent on the audit forms the basis for our fees, computed at rates which reflect factors such as complexity, level and grade of staff assigned, degree of skill and specialist input, urgency and inherent risks and the use of techniques, research and know-how developed within our firm.

Scope	Proposed fee Saudi Riyals
Audit of the financial statements of the Company for the year ending 31 December 2024 *	750,000
Quarterly review of the statutory interim financial information of the Company for the periods ending 30 June 2024, 30 September 2024 and 31 March 2025 *	130,000 per quarter

Notes

- The above proposed fee does not include our fees for uploading the Company's financial statements and related financial information on the Ministry of Commerce (MoC) portal as required by the MoC's resolution No. (353/Q) dated 18 Safar 1436H. Such fee would be Saudi Riyals 10,000.
- Our proposed fee excludes out of pocket expenses, mainly related to travel and courier service, which will be billed at actual.
- Our above fee is exclusive of any taxes as you will pay any taxes, including VAT, that are due in relation to our services. You will pay us the full amount of any invoice, regardless of any deduction that you are required by law to make.
- In accordance with our normal terms of engagement, 75% of our fees are payable prior to commencement of the audit, 20% on completion of detailed audit work and 5% on submission of our report.

Thank you

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 151 countries with more than 364,000 people who are committed to delivering quality in assurance, advisory and tax services. Find out more and tell us what matters to you by visiting us at www.pwc.com.

Established in the Middle East for 40 years, PwC has 24 offices across 12 countries in the region with around 10,300 people. (www.pwc.com/me).

PwC refers to the PwC network and/or one or more of its member firms, each of which is a separate legal entity. Please see www.pwc.com/structure for further details.

This proposal contains information that is proprietary and confidential to PricewaterhouseCoopers. As such, the addressee should not disclose this document or any attachments in whole, or in part to any third party without the prior written consent of PricewaterhouseCoopers.

The addressee also acknowledges that information shared here within is the intellectual property of PricewaterhouseCoopers and is subject to a non disclosure agreement as recognised by the copyright and intellectual property regulations.

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إتحاد الخليج الأهلية للتأمين التعاوني
GULF UNION AL AHLIA COOPERATIVE INSURANCE

شكراً

شركة إتحاد الخليج الأهلية للتأمين التعاوني

