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## Americana Restaurants delivers robust double-digit growth across Revenue, EBITDA and Net Profit in Q1 2026

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- The Company reported revenue of \$649.7M in Q1 2026, up 13.3% year-on-year, supported by like-for-like sales growth of 6.7% across markets.
- EBITDA margin expanded 350bps to 24.7% while Net Profit increased 93.5% to \$63.2M; reflecting stronger gross margins and disciplined cost management.
- Americana Restaurants added 111 net new restaurants over the last twelve months reaching a footprint of 2,741 restaurants as of 31 March 2026.

**Abu Dhabi and Riyadh, 28 April 2026:** Americana Restaurants International PLC (“Americana Restaurants” or the “Company”) (ADX symbol: AMR/ ISIN: AEE01135A222) (Saudi Stock Exchange symbol: 6015), the largest out-of-home dining and quick service restaurant operator in the Middle East & North Africa (“MENA”) and Kazakhstan, today announced financial results for the three-month period ending March 31, 2026.

### Robust growth in Sales, profitability and margins across key markets

Americana Restaurants delivered a strong Q1 2026, with double-digit growth across revenue, EBITDA, and Net Profit. Performance was driven by strong **like-for-like sales growth of 6.7%**, supported by localized menu innovation and disciplined operational execution.

Gross profit margins expanded **280bps year-on-year**, driven by effective procurement and smart pricing strategies.

EBITDA reached **\$160.5 million**, up **31.9%** year-on-year, driven by operating leverage, cost discipline, and efficiency initiatives across the business. EBITDA margin **expanded 350bps to 24.7%**, reflecting the Company’s resilience amidst evolving market conditions.

Net profit grew **93.5%** year-on-year, reaching **\$63.2 million**, representing a **9.7%** Net Profit margin, an improvement of 400bps vs Q1 2025.

In Q1 2026, Adjusted Free Cash Flow was \$29.0 million with a cash conversion rate of 29.1%. The Company closed the quarter with zero leverage and a strong cash position, reflecting continued financial discipline.

### Continued footprint expansion and disciplined capital deployment

During the quarter, the Company opened **10 new stores** and added **7 Malak Al Tawouk locations** to its portfolio, bringing the total footprint to **2,741 restaurants across 12 operating markets**. Expansion continued to be disciplined, prioritizing high-return locations in line with the Company’s long-term growth strategy.

### Q1 2026 Financial Overview

\$ millions	Q1 2026	Q1 2025	Change %
Revenue	649.7	573.4	13.3%
EBITDA	160.5	121.7	31.9%
EBITDA Margin (%)	24.7%	21.2%	3.5%
Net Profit (attributable to the shareholders of the Parent Company)	63.2	32.6	93.5%
Free Cash Flow	29.0	33.5	-13.4%
Earnings per Share (USD)	0.0075	0.0039	92.3%
Total Store Count	2,741	2,630	4.2%

### Management Outlook

Looking ahead, the Company is focused on sustaining this momentum through brand-led innovation, portfolio optimization, and continued expansion of digital and delivery channels. Management remains committed to driving sustainable growth while protecting margins and delivering long-term value to shareholders.

The Company continues to monitor geopolitical developments closely, managing related impacts through disciplined financial planning, operational flexibility and proactive procurement and pricing initiatives.

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## **Earnings Conference Call**

A conference call to present earnings, followed by a Q&A session, has been scheduled for Monday, 04 May, 2026 at 17:00 (GST) / 14:00 (BST) / 9:00 (EDT). The call will be hosted by Amarpal Sandhu (CEO), Harsh Bansal (COO – KFC and PHT), Rahul Mathur (CFO) and Pujeet Parekh (Head Investor Relations). Interested parties are invited to join the call by clicking [here](#).

## **About Americana Restaurants**

Americana Restaurants is the largest out-of-home dining and quick service restaurant (QSR) operator in its 12 countries of operation across the Middle East, North Africa and Kazakhstan.

The Company's portfolio includes a range of iconic global brands, including KFC, Pizza Hut, Hardee's, Krispy Kreme, Peet's Coffee, Wimpy, TGI Friday's, Costa Coffee, Baskin Robbins, Chicken Tikka, carpo and Malak Al Tawouk. Americana Restaurants' customer-centric restaurant platform, which includes 18 proprietary SuperApps, allows customers to experience their favourite global restaurant brands and meals when they want, where they want and how they want.

The Company's historic IPO on the Abu Dhabi Securities Exchange (ADX) and the Saudi Exchange in 2022 marked the region's first-ever concurrent dual-listing. Today, Americana Restaurants is a leading master franchisee and a food and beverage pioneer with decades-long heritage, an extensive geographic footprint, long-standing franchisor relationships and a diverse restaurant portfolio that spans the full out-of-home dining spectrum from QSR to fast casual, coffee and indulgence.

For more information, please visit: [www.americanarestaurants.com](http://www.americanarestaurants.com)

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### Legal notice and cautionary statement regarding forward looking information

This announcement includes statements that are, or may be deemed to be, "forward looking statements". These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes", "estimates", "anticipates", "expects", "intends", "plans", "may", "will" or "should" or, in each case, their negative or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. They appear in a number of places and include, but are not limited to, statements regarding the Company's intentions, beliefs or current expectations concerning, amongst other things, results of operations, financial condition, liquidity, prospects, growth and strategies. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Forward looking statements are not guarantees of future performance and the actual results of operations, financial condition and liquidity, and the development of the industry in which the Company operates, may differ materially from those made in or suggested by the forward-looking statements set out in this announcement. Past performance of the Company cannot be relied on as a guide to future performance. The forward-looking statements contained in this document speak only as at the date of this document. The Company expressly disclaim any obligation or undertaking to update these forward-looking statements contained in the document to reflect any change in their expectations or any change in events, conditions or circumstances on which such statements are based unless required to do so by applicable law. No statement in this document is intended to be a profit forecast. As a result, you are cautioned not to place any undue reliance on such forward-looking statements. In addition, even if the results of operations, financial condition and liquidity of the Company, and the development of the industry in which the Company operates, are consistent with the forward-looking statements set out in this document, those results or developments may not be indicative of results or developments in subsequent periods.

The payment of dividends by the Company is subject to consideration by the Board of Directors of the cash management requirements of the Company. In addition, the Company expects that when deciding on dividend distribution, the Board of Directors will also consider market conditions, the then current operating environment in the markets in which the Company operates, and the outlook for the Company's business.