**Strictly Private And Confidential** 

PROPOSAL TO PROVIDE PROFESSIONAL SERVICES

Submitted To:

**Knowledge Tower Company** 

Kingdom of Saudi Arabia

June 2025







To the Shareholders,

**Knowledge Tower Company,** 

Al Khobar, Saudi Arabia

Subject: Proposal to provide Audit Services for the year ending on 31 March 2026 and Quarterly Review for the periods ending on 30 June, 30 September & 31 December 2025.

With reference to your request to provide professional services to **Knowledge Tower Company** ("the Company"), we thank you for your request and are pleased to present our proposal to provide the Company with external audit services for the year ending 31 March 2026 and Quarterly Review for the periods ending on 30 June, 30 September & 31 December 2025. We are confident that this proposal will show that our Firm is the best placed to meet and exceed your expectations on this assignment.

Our technical proposal will illustrate our experience and qualifications and introduce to you the members of the team that we have formed for this assignment. We will demonstrate the experience of our team in serving similar operations and the substantial experience of our team in similar industry.

We trust that with this proposal we have demonstrated a thorough understanding of your requirements and our professional approach to meet those requirements. We are delighted to have been given the opportunity to prepare this proposal and look forward to receiving your approval to begin this engagement.

If you have any questions or require further information in respect of our response to your Request for Proposal ("RFP"), please do not hesitate to contact the undersigned at +966 13 8300 0906.

Yours faithfully,

**Baker Tilly Professional Services Co.** 

Bader Hatim Al Tamimi Partner (License No. 489)



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# **Executive Summary**

This section provides a high-level overview of your agenda, our methodology and time frame to achieve the desired objectives.

### **Executive Summary**



#### **Your Objectives**

- You require statutory audit of the financial statements of the Company for the year ending 31 March 2026.
- Review of interim financial information for the periods ending on 30 June,30 September & 31 December 2025.

#### **Team Combination**

- A highly experienced team that provides an optimal mix of expertise;
- Access to regional and international network of management, financial, economic and market experts.

#### Methodology

 A concise and focused approach based on the vast experience of our Assurance Team and Baker Tilly International Guidelines.

#### **Proposed Compensation**

 Our fees are based on time occupied and expenses incurred, having regard to the degree of responsibility and skills involved, and we have given priority to strengthen relationship on a long-term basis.



# Understanding Of Assignment

This section details information about the assignment and outlines your requirements as well as key objectives.

# **Understanding of Assignment**



#### Your requirements

As per your request, Baker Tilly will provide professional services to Company by conducting the audit of the statutory financial statements for the financial year ending on 31 March 2026 and review of the financial information for the periods ending on 30 June,30 September & 31 December 2025.

#### **Our Understanding**

As per the requirements stated above, our scope of work would include the following:

- Audit of the financial statements of Knowledge Tower Company for the year ending 31
  March 2026 prepared in accordance with the International Financial Reporting Standards
  (IFRS) as endorsed in the Kingdom of Saudi Arabia.
- Review of the interim financial information of Knowledge Tower Company for the period ending on 30 June,30 September & 31 December 2025.



# Scope Of Work

This section covers an overview of our detailed scope of Work.

# Scope Of Work



#### **Statutory Audit of Annual Financial Statements**

The objective of our audits of the entity's financial statements is to express an opinion on the fair presentation of the entity's financial position, financial performance and cash flows documents, the financial year in accordance with the International Financial Reporting Standards (IFRS) as adopted in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization for Chartered and Professional Accountants.

We will conduct our audit in accordance with the International Standards on Auditing (ISAs) as adopted in the Kingdom of Saudi Arabia. Those Standards require that we comply with ethical requirements, plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

Our audit will include examinations, on a test basis, of the documents, vouchers and books of accounts. It will include examination of the proper recording of transactions and the compliance of the entity with the Saudi laws governing the preparation and filing of the statutory financial statements. Our audit will include the full set of financial documents and we preserve the right to review any document or record that can help us in the completion of our engagement. We also retain the right of direct contact with all employees when necessary. Our audit will include other tests and audit procedures that we determine to be necessary in the circumstances.

As part of our work, we will provide you with management letter of our findings and observations on the internal accounting control system and recommendations to enhance the efficiency and effectiveness.

We expect that your employees will provide the necessary help including the preparation of schedules and analyses necessary for the audit.

As per the regulations, we shall file the audited financial statements in the Qawaem system of the Ministry of Commerce and Investment.

# Scope Of Work



#### **Review of Interim Financial Information**

We will conduct our review in accordance with the International Standard on Review Engagements 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' that is endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conduct in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.





# Mission

The mission of Baker Tilly is to deliver, with integrity and objectivity, superior independent accounting, assurance, tax and specialist business advice to clients through best resources and relationships.



# Vision

To be widely recognized as independent accounting firm serving leading national organizations.

This recognition will reflect the quality, broad intellectual capabilities, depth of talent, specialized industry expertise, integrity and stature of our firm.

Collaboration will enable our firm to prosper with a unique, sustainable competitive advantage in our market.















# For our clients

We create meaningful experiences with our clients to solve their most pressing problems and seize new opportunities.

Our relationships with clients are genuine. We understand their world today and provide insights that shape their tomorrow.

Network members collaborate seamlessly to serve our clients across the globe.





# For our people

Our profession is dynamic, and our network and firms are innovative and growing. This gives team members rewarding opportunities at every stage of their career.





# For our communities

We are vested in the communities where we live and work, making a difference for future generations.





# For our profession

We share our profession through leadership roles in key organisations.

Our network's global influence makes us outstanding advocates for our profession.



# Now, fortomorrow

An introduction to Baker Tilly International

### **Baker Tilly International**



We are proud to be a member of the Baker Tilly network, a global network of independent accounting and business advisory firms, whose member firms share our dedication to exceptional client service.

The international network gives us significant global reach in addition to our substantial national presence. We collaborate to leverage our skills, resources and local expertise to help our clients grow locally, nationally and globally.







# Translating your ambitions into new markets

- Global reach and local knowledge
  - Language skills
  - Large enough to meet your needs and able to maintain personal relationships
- Single point of contact
- Hands on approach with effective project
   management, transparency and accountability



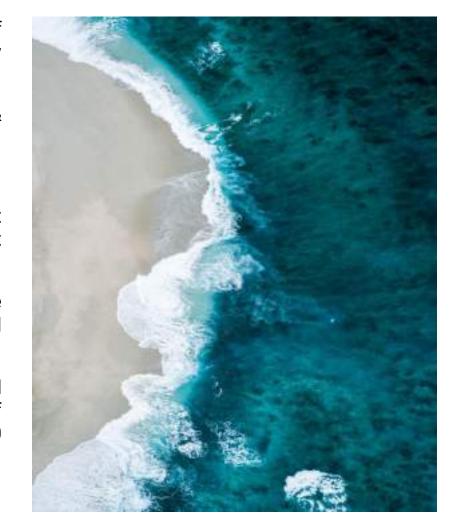
# Why choose us?

- A team approach with strong relationships
  - Help us to overcome time and cross border complexities to deliver a quality service to you
  - We operate globally as one team
- Not just technical expertise
  - We apply your knowledge to the benefit of your business
- Tailored solutions to a diverse range of international challenges

## **Baker Tilly**



- ☐ Baker Tilly JFC (referred to as "Baker Tilly" and the "Company"), is a firm of International Financial Experts and a premier independent member of Baker Tilly International
- ☐ Baker Tilly operates through fifteen offices in UAE, Oman, Saudi Arabia, Bahrain & Qatar that are served by multicultural partners from various parts of the globe.
- ☐ The firm has grown multifold in the last 30 years under a clear strategic vision.
- A strong foundation, a dream to grow, a commitment to quality, exceptional client service, technical expertise and above all an international perspective has brought us where we are today.
- Baker Tilly has a strong presence in niche sectors of practice which include Education, Hospitality, Healthcare, Logistics & Supply Chain Management and Industrial Projects.
- Our team of over 400 professionals through their widespread knowledge and candour; fosters an enthusiasm for success and have a widespread experience of providing professional services in the Middle East, catering to over 2,000 individual and corporate clients.



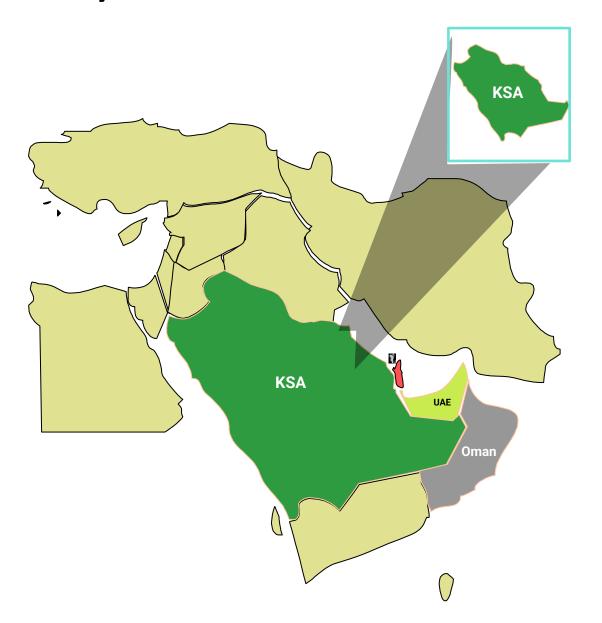
## Baker Tilly in the GCC



Baker Tilly in GCC				Other Offices	
Kingdom Of Saudi Arabia	Riyadh	Al Khobar	Jeddah		Jordan - Amman
Kingdom Of Bahrain		SEYCHELLES			
Sultanate Of Oman	Muscat		Salalah		
Qatar	DOHA				Now, for tomorrow
United Arab Emirates	Fujairah Abu Fi	al Ali Ham ee Sharjah Fro ne Zo	ee Offices with DIFC	Al Ain	

### **Baker Tilly Network In the GCC**





- **United Arab Emirates** 
  - Al Ain
  - Abu Dhabi
  - Dubai
  - Jebel Ali Free Zone Area (JAFZA)

  - Sharjah & Northern EmiratesDubai International Financial Center In Process
- Kingdom of Saudi Arabia
  - Riyadh
  - Jeddah
  - Khobar
- Oman
  - Muscat
  - Salalah
- Qatar
  - Qatar Financial Center (QFC), Doha
- Bahrain • Manama

### **Baker Tilly - Saudi Arabia**

6

- Baker Tilly Saudi Arabia currently headquartered in Riyadh and operates through three offices in the Kingdom, Riyadh, Jeddah and Al-Khobar, that are served by multicultural partners and senior directors who have extensive experience in Saudi Arabia.
- A strong foundation, a dream to grow, a commitment to quality, exceptional client service, technical expertise and above all an international perspective has brought us where we are today.
- The firm has grown multifold in the last 5 years under a clear strategic vision.
- Our team of over 200 professionals through their widespread knowledge and professional qualifications fosters an enthusiasm for success and have widespread experience of providing professional services in the Kingdom of Saudi Arabia.
- Baker Tilly has a strong presence in niche sectors of practice which include Education, Hospitality, Healthcare, Logistics & Supply Chain Management and Industrial Projects.









Particulars	Riyadh	Jeddah	AL Khobar	Total
Number of Offices	1	1	1	3
Number of Saudi Partners	3	1	1	5
Number of Senior Directors & Directors	8	2	4	14
Number of Managers	11	3	10	24
Number of Professional Staff	72	18	65	155
Number of administrative & logistics support staff	11	2	6	19

Professional Staff Accreditation Summary	Riyadh	Jeddah	AL Khobar	Total
Number of SOCPA accredited members	3	2	1	6
Number of CPAs from USA	9	4	3	16
Number of CA , ACCA from UK members	1	-	5	6
Number of CPAs from other countries	9	1	1	11
Other qualifications	2	-	4	6



#### We introduce below the partners and business leaders in the Saudi Arabian practice:



Bader Altamimi
Partner
(CPA, SOCPA) Master of
Science in Financial Analysis

Over 15 years of consulting and auditing experience including Big four international accounting firms in Saudi Arabia. Extensive experience in different industries including Manufacturing, Investments, Trading, Insurance, Construction, and Not-for Profit Organizations

Over 25 years specialized experience in audits and assurance services, valuation and analysis of investments and other consulting services.

Extensive exposure to a wide range of clients in different industries including Manufacturing, Investments, Trading, Insurance, Hospitals, Construction, Hotels and Notfor Profit Organizations

Majed Alnemer
Partner
(CPA, SOCPA, Accredited
Valuer "Tageem")
Master in Accounting





Hashem Abu Farha Senior Director Representative of Baker Tilly JFC Group (CPA) (JCPA)

Over 30 years of rich experience in industries including Manufacturing, Banking, Investments, Trading, Insurance, Hospitals, Construction, Oil and gas, Hotels, ISP and Not-for Profit Organizations.

Over 6 Years specialized experience in audits and fraud examination, internal control system, financial and accounting system development and consulting services

Rich experience in several industries including manufacturing, investments, trading, insurance, hospitals, construction, hotels and not-for profit organizations.

Abdulmajeed Alsuhaibani
Partner
(SOCPA) Bachelor of accounting





Abdulrahman M. Yazqi
Partner
Bachelor of accounting
SOCPA, IFRS Diploma, CPA
(USA)

Over 8 Years specialized experience in audits, and fraud examination, financial and accounting system development and consulting services.

Rich experience in several industries including manufacturing, investments, trading, insurance, hospitals, construction, hotels and not-for profit organizations.





Mohammad Alkhatib
CPA
Senior Director
IFRS Expert

Over 30 years of rich experience in audit and accounting services of which 14 years with big four accounting firm in KSA and USA.

Solid professional practice of all types of assurance services including internal audits, taxes, budgeting & forecasting, policies & procedures and systems implementations. Over 30 years in audit and assurance services, internal audit and advisory services.. Big four international accounting firms experience has given him vast expertise in audit, advisory, accounting and IFRS.

Abdelmuti Abdelhadi CPA, JCPA Senior Director IFRS Expert





Jamal Sholi CPA Senior Director IFRS Expert

Over 30 years of rich experience in industries including Manufacturing, Banking, Investments, Trading, Insurance, Hospitals, Construction and Not-for Profit Organizations.

He has over 15 years of auditing and in-depth knowledge of IFRS.

Big four international accounting firms experience has given him vast expertise in audit and IFRS.

Khaled Barahmeh CPA, SOCPA Senior Director IFRS Expert





Yazan Odeh CPA Senior Director IFRS Expert

20 years of big four audit experience including experience in an IFRS reporting jurisdiction.

Certified public Accountant – USA





Yousef Abu Shame JCPA (Jordan) Senior Director IFRS Expert

Over 20 years of professional experience in Audit and Assurance.

Big four international accounting firms experience has given him vast expertise in audit and IFRS.

Over 21 years of rich experience in audit and accounting services of which 17 years with big four accounting.

In charge for several audits of IFRS reporting clients.

Wassim Alaya CPA Senior Director IFRS Expert





Sohail Bhatti ACA (UK) Senior Director IFRS Expert

Over 25 years of experience in the provision of audit, accounting compliance and reporting services for a diverse base of clients predominately based in the Financial Services sector (including banking), Oil and Gas, Retail, Manufacturing.

Over 25 years experience in Internal Audit and similar disciplines.

Industry experience including work with Lafarge.

Qualified Chartered Accountant and CISA

Robert Brown
CA, CISA
Senior Director
Risk Management &
Information Systems





Hasan Hussein CPA, PCPA Senior Director

He has over 17 years in audit and assurance services, internal audit and advisory services.. Big four international accounting firms experience has given him vast expertise in audit, advisory, accounting and IFRS.

He has over 13 years of auditing and accounting services.
Big four international accounting firms experience has given him vast expertise in audit and IFRS.





### Baker Tilly - Saudi Arabia





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PO Box 300467, Riyadh 11372, Kingdom of Saudi Arabia

T: +966 11 835 1600 F: +966 11 835 1601

Email: info@bakertillyjfc.sa

**Google Maps** 



#### Jeddah Office

Office B610, Bin Hamran Centre 4568 Prince Mohammed Bin Abdulaziz Branch Rd, Ar Rawda District, Jeddah 23432

PO Box 23432, Jeddah 23432, Kingdom of Saudi Arabia

T: +966 12 663 9777 F: +966 12 663 1888

Email: info@bakertillyjfc.sa

Google Maps



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**Google Maps** 

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### **Our Services**





#### **Audit and Assurance**

- Statutory Audits & Reviews.
- Agreed Upon Procedures (AUP)
- Other assurance services



#### **Taxation**

- Zakat & Tax Compliance and Consultancy
- Appeal Assistance
- Tax Planning and Transaction Structuring
- Transfer Pricing Compliance and Consultancy
- VAT Compliance and Consultancy



#### **Risk Advisory**

- Internal Audit.
- Risk Assessment and Management.
- Fraud Investigations.
- Governance, Risk & Control.
- Technology Risk



#### **Local Content Certification**

- Certification of Saudi Aramco "In-Kingdom Total Value Add Program (IKTVA)".
- Local Content Certification for Government Procurement Authority



## Accounting & Business Advisory

- IFRS and Financial Reporting Advisory.
- Management Accounting and Bookkeeping.
- Payroll.
- GOSI assistance.
- Policies and Procedures



#### **Restructuring & Recovery**

- · Corporate Restructuring.
- Formal Insolvency.
- Special Investigation.



## **Business Improvement**

- Risk and Governance.
- Policies and Procedures.



#### **Corporate Finance**

- Financial Modelling.
- Business Valuation
- Due Diligence
- M&A
- Private Equity.

### **Audit & Assurance**



We don't subscribe to the stereotypical view that an audit is a box ticking, legal requirement and merely a formality.

We believe it is a highly valuable exercise to protect your business and encourage it to thrive. It provides a unique opportunity to review not only the finances of your business but also its systems, controls and operations.

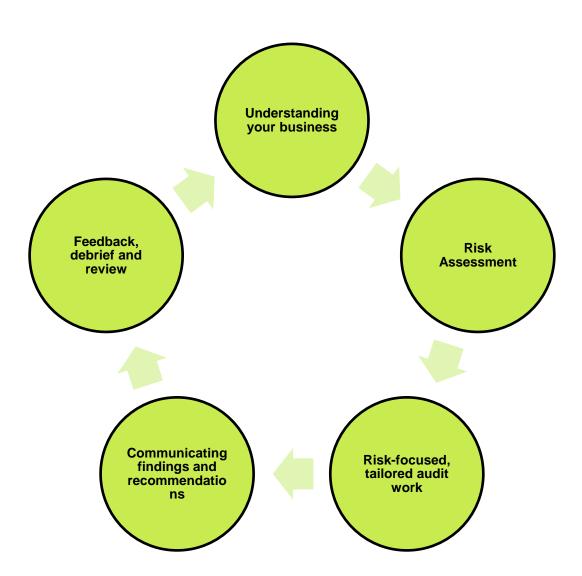
#### The Baker Tilly approach is risk focused and quality-led. (See the figure on the right)

Our audit approach is characterized by clear, timely communication and the pragmatic resolution of issues. You should expect an intelligent, robust audit by auditors who will challenge the status quo and give you constructive feedback and recommendations to enhance your business. We will also update you on relevant financial reporting and related legislative and technical changes.

We believe that an audit is an opportunity, not just an overhead. This attitude is shared by our clients, many of whom choose to have an audit performed by a Baker Tilly network member even where it is not a legal necessity.

Through use of the latest audit tools, techniques, resources and procedures, we deliver robust audit services, adhering to the highest standards of independence, ethics and professional objectivity whilst applying technical excellence. As part of our strategy and commitment to continuous improvement, the quality of audit performance and delivery to clients is regularly assessed through the Baker Tilly International Quality Improvement Program.

As well as financial audit services, we provide a range of additional assurance services including internal audit, information systems and controls assurance, cyber-security, forensic audit and investigation, reviews of historical financial information, compilation of financial statements and a wide range of engagements based on agreed-upon procedures.



#### Tax



Businesses trading internationally need top quality tax advice if they are to prosper in today's competitive global markets.

At Baker Tilly we offer specialists in all of the spheres of tax.

Find out how we guide our clients through today's complex international tax environment by visiting our website and reading more on the below.

Practical **international tax** structuring and financing is imperative in the current climate for multinational groups.

Proactive **transfer pricing** planning and robust documentation comes most effectively through global collaboration.

Agile **indirect tax** reporting comes from consistent processes and tailored advisory.

Bespoke **global mobility** management helps support business travelers manage their tax and immigration needs.

Communicative **private clients** services help protect legacies and manage international assets.

Download our mobile application "Tax Mapp"

### Tax Mapp

Tax Mapp gives users access to the latest global tax news and content at the touch of a button. Tax Mapp now includes PE Tracker, which is designed to quickly and efficiently detect PE risk.





## **Advisory**



We help businesses and organizations of all kinds negotiate risk, improve their performances and realize their potential within the unique and dynamic environments in which they do business. Specialists worldwide come together to deliver these services under the following categories:

- Governance, risk and compliance
- IFRS reporting
- Corporate recovery and insolvency.





## **Corporate Finance**



- Transaction Services including:
  - ✓ Financial due diligence;
  - ✓ Vendor due diligence / vendor assistance;
  - ✓ Valuation; and
  - ✓ Financial business planning.



# **IFRS Reporting**



As the world moves towards global accounting standards, many companies must deal with the issues raised by the need to convert their financial reporting systems to comply with International Financial Reporting Standards (IFRS). The complexities of converting to IFRS pose a considerable drain on time and resources for any financial department, requiring potentially hundreds of hours of work to deal effectively with all matters arising.

Using specialist teams, we can provide training and assistance, managing the complete conversion process for our non-audit clients, ensuring that they have the resource they need, for the period that they need it.

We offer a four-stage process for clients requiring IFRS conversion, including:

- Preliminary fact assessment
- Detailed planning
- Implementation
- Post-implementation review.

Whether it is describing the differences in reconciliations of published accounts or providing a clear audit trail for boards and auditors, our conversion tools and proven methodology can ensure a smooth and painless transition to IFRS.



# Sectors Served





Business Support & Services



ural



Education



**Financial Services** 



Food & Beverage



Leisure & Hospitality



**Industrial Manufacturing** 



Media & Technology



Transport & Logistics



Real Estate & Construction



Retail



**Insurance Sectors** 





### **Overview**

Information
Gathering

Risk Evaluation

Audit Execution

Reporting

Debriefing

### **Objectives of the audit**

#### The objectives for the audit engagement are as follows:

- To act as auditor of the Company and to express an opinion on the financial statements.
- To highlight key issues that have been of relevance in the forming of our audit opinion.

#### In addition to the above formal objectives, we aim to achieve the following:

- Provide advice and support on the resolution of key issues/interpretation of new accounting requirements;
- Provide a high-quality audit and client service;
- Provide timely warning of issues requiring management's attention;



# **Information Gathering**

#### Terms of Engagement, mobilization and information gathering

- Enter into our formal engagement contract.
- Mobilization of engagement team.
- Meetings to gain an understanding of the business objectives and related risks and controls, and your needs and expectations.
- Performing preliminary analytical review procedures.
- Assessing the control environment.
- Gathering information about the systems and IT environment.
- Understand the identification of reporting entity.
- Evaluate the assumptions and estimates used by the management for the preparation and presentation of financial statements.



### **Risk Evaluation**

#### Risk evaluation, audit strategy and audit program

- Risk analysis and identification of audit risk.
- Analysis of business issues and identification of audit focus areas.
- Audit planning with management.
- Agreement of audit logistics.
- Assessment of controls/processes.
- Understanding business objectives and strategies
- Understand the processes and factors that drive business performance
- Identify business risks and evaluate the design and operating effectiveness of controls
- Preparation of task plan and budget.
- Communication with the BOD members regarding any potential accounting and auditing issues.
- Assessment of business processes and high-level controls.
- Assessment of residual audit risk and planning of remaining audit procedures.



### **Audit Execution**

#### Audit execution, issues meetings with client

- Undertake systems and procedures audit report to management and consider impact on audit plan.
- Execute plan: Perform the detailed audit tests and gather evidence to support the audit report based on the planned audit program.
- Timely resolution of issues by discussion with management as and when they arise.
- Documenting audit procedures performed.
- Evaluate results of work.
- Meet management and the BOD members, whenever necessary, to discuss issues arising.
- Frequent and informal feedback on key issues, results and opportunities for improvement



# Reporting

#### Reporting on the financial statements

- Ensure that the financial statements prepared by the management conform with the International Financial Reporting Standard (IFRS) as endorsed in the Kingdom of Saudi Arabia.
- Discuss any disclosure issues arising.
- Discuss the audit conclusions at a clearance meeting with the senior/upper management.
- Obtain representations from management and issue our auditor's report.
- Clearance of financial statements disclosures.
- Issue audit opinion
- Attend the Board of Directors' meetings as required.



# **Debriefing**

### Debriefing, internal control reporting and other

- Review and assessment on how we met the Company's expectations;
- Achievement of milestones set by the Company;
- Assess efficiency of audit, use of technology;
- Evaluation of individual team member performance.



## Quality

- At the engagement level, our Audit Quality Assurance Manual specifies the criteria for an Engagement Quality Review (EQR) to be performed by an independent technical partner before issuing our audit report;
- At the Firm level, completed engagements are subject to annual internal quality review as well as periodic quality reviews by Baker Tilly International, the Capital Market Authority and SOCPA;

We have completed the pre-engagement procedures in accordance with International Standard on Quality Management No. 1 (ISQM1), including those relating to independence. In this regard,

- We confirm our independence from the Company as required the international standards on Auditing and the Code of ethics
- We have fulfilled the requirements of other ethical provisions as required by the code of ethics.





# Project Professional Fees

# **Project Fees**



#### **PROFESSIONAL FEE**

Our professional fees for the services are computed on the basis of the scope of services, degree of responsibility and skill involved, the deliverables to be given under the assignment, the level of experience required of the staff concerned, and the time necessarily spent on the assignment by our Partners, Associates, Directors, Managers, Senior & Junior Consultants and their sub-ordinate staff on the level of skill and responsibility. Our fee for the assignment is proposed as follows depending on the scope of our work:

Entity Name	(Saudi Riyals)
Audit of the financial statements of <b>Knowledge Tower Company</b> for the financial year ending on 31 March 2026.	225,000
Review of interim financial information of <b>Knowledge Tower Company</b> for the period ending on 30 June 2025.	60,000
Review of interim financial information of <b>Knowledge Tower Company</b> for the period ending on 30 September 2025.	60,000
Review of interim financial information of Knowledge Tower Company for the period ending on 31 December 2025.	60,000

Our fees above are net of any applicable taxes such as VAT. Our fees do not include the professional fees for professional experts such as appraisers, valuators, and actuarial that will be billed directly to you if any. Out-of-pocket expenses, if any, such as travel, hotel, courier, and per diems, will be billed separately to you on an actual basis.

#### **Mode of Payment**

50% of the proposed fee would be payable as an advance fee on the confirmation of the assignment. The remaining 50% of the fee would be payable upon completion of each project.





### **Team Leadership**

A well-established approach for leading teams



### **Continuing Professional Education**

#### **POLICY**

Baker Tilly has established its Continuance Professional Education Policy as part of its Quality Assurance Guidelines.

A minimum of 50 credit points per year is targeted for all professional staff through the in-house training courses, the Saudi Organization for Certified Public Accountants (SOCPA) training courses and the Baker Tilly International training courses and webinars.

A tremendous number of training courses and webinars are available for all staff on the Firm's intranet.

On-the-job training is given a high attention and is being monitored by a designated senior director.





SOCPA, CPA (USA)

Over 15 years of specialized experience in:

- Auditing
- Financial and accounting systems development
- Internal Control Systems and Risk Management
- Financial & management consulting
- Due Diligence
- IFRS and SOCPA
- Bankruptcy & restructuring

### **Professional Experience**

- Mr. Al Tamimi is a partner in our Firm. In 2011, he was awarded his Master of Science degree in Financial Analysis from Portland State University (PSU) in Portland, OR USA. In 2007, he was awarded his bachelor degree in Accounting from King Fahd University of Petroleum & Minerals (KFUPM), Dhahran Saudi Arabia.
- He is a Certified Public Accountant in Saudi Arabia and USA.
- Mr. Al Tamimi has over Fifteen years of consulting and auditing experience. His earlier experience at one of the big four international accounting firms in Saudi Arabia and at Saudi Aramco have given him vast expertise in auditing, financial and accounting systems development, internal control systems and other financial and management consulting services.
- In the course of his work, Mr. Al Tamimi has been exposed to a wide range of clients in different industries including Manufacturing, Investments, Trading, Insurance, Construction, and Not-for Profit Organizations.





#### SOCPA, CPA (USA)

Over 25 years specialized experience in

- Audits and assurance services
- Valuation and analysis of investments
- Consulting services

### **Professional Experience**

- Mr. Alnemer is a partner at Baker Tilly, Saudi Arabia.
- In 1990, he was awarded his Bachelor degree in accounting from King Saudi University, Riyadh, Saudi Arabia.
- In 1994, he was awarded his Master degree in accounting from University of Southern California, Los Angeles, USA.
- Mr. Alnemer was the founder and managing director of Alnemer CPA and Consulting Firm since 2008.
- His earlier experience at big four international accounting firms in Saudi Arabia and as consultant of large groups of companies in Saudi Arabia have given him vast expertise in auditing, financial and accounting systems development, restructuring studies, internal control systems, fraud examination, implementation of ERP systems, due diligence, and other financial and management consulting services.
- In the course of his work, Mr. Alnemer extended his services to a wide range of clients in different industries including Manufacturing, Investments, Trading, Insurance, Hospitals, Construction, Hotels and Notfor Profit Organizations





CPA (USA), JCPA

Over 30 years specialized experience in

- Audits and fraud investigations
- Corporate governance
- Financial and accounting system developments
- Implementation of ERP systems.
- Due diligence

### **Professional Experience**

Hashem Abu Farha is a Senior Director in Baker Tilly KSA based in Riyadh Kingdom of Saudi Arabia.

He is a Certified Public Accountant, USA, 1994 and a Certified Public Accountant, Jordan, 1994.

His earlier experience at one of the big four international accounting firms in Saudi Arabia, Deloitte, and as CFO of large companies in Saudi Arabia and the Middle East have given him vast expertise in auditing, financial and accounting systems development, restructuring studies, internal control systems, fraud examination, implementation of ERP systems, due diligence, and other financial and management consulting services.

In the course of his work, Abu Farha has been exposed to a wide range of clients in different industries including Manufacturing, Banking, Investments, Trading, Insurance, Hospitals, Construction, Oil and gas, Hotels, ISP and Notfor Profit Organizations.

Mr. Abu Farha was in-charge of large engagements such as Al Jomaih Group, Abu Nayyan Group, El Ajou Group, Abdullatif Jamil, Safari Group, Al Melhem Group and Al Barakat Group.





#### CPA (USA), MBA

Over 20 years of specialized experience in:

- Audits and fraud investigations
- Internal control system
- Internal Audit
- Enterprise Risk Management
- Financial and accounting system developments
- Corporate Governance
- Restructuring & Bankruptcy
- IFRS Expert

### **Professional Experience**

Yazan Odeh is a Senior Director in Baker Tilly KSA based in Khobar, Kingdom of Saudi Arabia.

He is a Certified Public Accountant (CPA) in the state of New Hampshire, USA. He also holds a masters degree in finance from NYIT.

His earlier experience at two of the "Big four" international accounting firms in Saudi Arabia and Jordan has given him vast expertise in auditing, IFRS, ERM, internal audit, fraud examination, and other financial and management consulting services.

During his service he performed audits for well known listed, Holding, investment, contracting, real estate, automotive, logistics, manufacturing, services and trading companies.





#### **JCPA**

Over 20 years specialized experience in

- Audits and fraud investigations
- Financial and accounting system developments
- Internal control Systems
- Financial & management consulting and
- Due diligence

### **Professional Experience**

Yousef is a Senior Director in Baker Tilly KSA based in Khobar, Kingdom of Saudi Arabia.

He is certified member of the JCPA. He holds a bachelor degree in accounting. Graduated 2000.

He has more than 20 years audit and other service experience in various industries he worked with one of the "Big Four" in Saudi Arabia and Jordan before joining Bakertilly.

Mr. Abu Shameh, in the course of his work, has been exposed to a wide range of clients in different industries including Holdings, Banking, Insurance , multinationals, family-owned Companies, as well as manufacturing, contracting, Real Estate , power energy, trading and service companies.





#### CPA (USA)

Over 13 years specialized experience in

- External audits
- Corporate finance
- Internal Control system
- Financial and Accounting system

### **Professional Experience**

Amr Al Barbarawi is a Tax and Zakat Senior Director in Baker Tilly KSA based in Khobar, Kingdom of Saudi Arabia.

He is a Certified Public Accountant, USA. Since 2011.

He holds a bachelor degree in accounting. Graduated from Yarmouk University, Jordan, 2005-2009.

Al Barbarawi has over 13 years of zakat, tax and auditing experience.

His earlier experience at two of the big four international accounting firms in Saudi Arabia, Deloitte and KPMG, have given him vast expertise in taxation, auditing, internal control systems, fraud examination, due diligence, and other financial and management consulting services.

Mr. Al Barbarawi, in the course of his work, has been exposed to a wide range of clients in different industries including joint stock companies, manufacturing, contracting, trading, services, not for profit organization, real estate companies and others.





#### CA (Pakistan)

Over 10 Years professional experience in

- External audits
- Internal audit
- Internal Control system
- Financial and Accounting system

### **Professional Experience**

Farrukh Mahmood is a Senior Audit Manger in Baker Tilly KSA based in Khobar, Kingdom of Saudi Arabia.

He is a Chartered Accountant, Pakistan since 2018.

Farrukh has over 10 years of auditing experience.

His earlier experience at one of the big four international accounting firms in Saudi Arabia, Deloitte, have given him vast expertise in, auditing and internal control systems.

Mr. Farrukh, in the course of his work, has been exposed to a wide range of clients in different industries including joint stock companies, manufacturing, contracting, trading, services, not for profit organization, real estate companies and others.





#### **Bachelor in Accounting**

Over 10 years of professional experience in:

- External audits
- Financial and Accounting system
- Internal Control system

### **Professional Experience**

- Ahmed Elmaghraby is an Audit senior manager in Baker Tilly KSA based in Khobar, Kingdom of Saudi Arabia.
- He holds a bachelor degree in accounting. Graduated from University of Helwan, Egypt, 2006-2010.
- Ahmed has over 10 years auditing experience.
- His earlier experience at one of the big four international accounting firms in the Middle East, KPMG, have given him vast expertise in auditing, internal control systems, fraud examination, and other financial and management consulting services.
- Mr. Ahmed, in the course of his work, has been exposed to a wide range of clients in different industries including joint stock companies, manufacturing, contracting, trading, services, real estate companies and others.





ACA (ICAP - Pakistan)

Over 9 years of professional experience in:

- External audits
- Corporate finance
- Internal Control system
- Financial and Accounting system

### **Professional Experience**

- Owais Usman Ghani is an Audit Manager in Baker Tilly KSA based in Khobar,
   Kingdom of Saudi Arabia.
- He is a Chartered Accountant, Pakistan. Since 2017.
- He holds a professional certificate in accounting from the Institute of Chartered Accountants of Pakistan in 2017. Graduated from University of Karachi, Pakistan, in 2012.
- Owais Usman Ghani has over nine years of auditing experience.
- His earlier experience at one of the big four international accounting firms in Pakistan, Deloitte has given him vast expertise in taxation, auditing, internal control systems, fraud examination, due diligence, and other financial and management consulting services.
- Mr. Owais, in the course of his work, has been exposed to a wide range of clients in different industries including joint stock companies, manufacturing, contracting, trading, services, not for profit organization, real estate companies and others.



**(6** 

**Listed Companies** 



















### **Listed Companies**















**(6** 

### **Listed Companies**





المركـــز الكنـــدي الطبــــي Canadian Medical Center















# **(6**

### **Listed Companies**





















# 6

**Listed Companies** 

























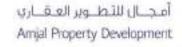
















































































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www.marcomarabia.com











































































































































## **Our Clients Reference**



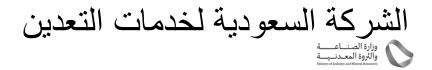




























## **Our Clients Reference**







شركة أركيرودون السعودية المحدودة SAUDI ARCHIRODON LTD.

ARCHIRODON







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## **IKTVA** Clients Reference



Saudi Aramco has created a program to baseline, measure and support increased levels of Saudization and localization in the Kingdom. The goal of this program, entitled In-Kingdom Total Value Add (IKTVA), is to promote local skills development leading to higher levels of Saudization and local spending to boost the Kingdom's economy, capabilities and supply chain. The IKTVA program requires Saudi Aramco suppliers to report qualitative and quantitative information from which, Saudi Aramco calculates an IKTVA ratio that approximates the percent of spend that remains in Kingdom or develops the Kingdom's supply chain and capabilities. Saudi Aramco requires third party verification of the numbers. **Baker Tilly** was selected by Saudi Aramco as one of seven approved auditors for this purpose. The following are a number of clients we provided IKTVA certification for:





























## **Honeywell**

















# Thank you



**Bader Al Tamimi** 

Partner Baker Tilly – Khobar

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Hashim Abu Farha

Senior Director Baker Tilly - Riyadh

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**Khaled Barahmeh** 

Director Baker Tilly - Jeddah

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To: **Knowledge Tower Company**August 17,2025

Dear Management,

**Subject: Proposal to provide professional services** 

With reference to your request to provide our proposal for March 2025 & 2026, we thank you for your request and are pleased to present our proposal with the requested services. We are confident that this proposal will show that our Firm is the best placed to meet and exceed your expectations on this assignment.

Our proposal will illustrate our experience and qualifications and introduce to you the members of the team that we have formed for this assignment. We will demonstrate the experience of our team in serving similar operations and the substantial experience of our team in similar industry.

We trust that with this proposal we have demonstrated a thorough understanding of your requirements and our professional approach to meet those requirements. We are delighted to have been given the opportunity to prepare this proposal and look forward to receiving your approval to begin this engagement.

If you have any questions or require further information in respect of our response to your Request for Proposal ("RFP"), please do not hesitate to contact the undersigned at +966 50 386 8488.

Yours faithfully,

Baker Tilly MKM & Co.

Bader Al-Tamimi Partner (license 489)



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## **CONTENTS**



Now, for tomorrow









## For our clients

We create meaningful experiences with our clients to solve their most pressing problems and seize new opportunities.

Our relationships with clients are genuine. We understand their world today and provide insights that shape their tomorrow.

Network members collaborate seamlessly to serve our clients across the globe.



# For our people

Our profession is dynamic, and our network and firms are innovative and growing. This gives team members rewarding opportunities at every stage of their career.



## For our communities

We are vested in the communities where we live and work, making a difference for future generations.



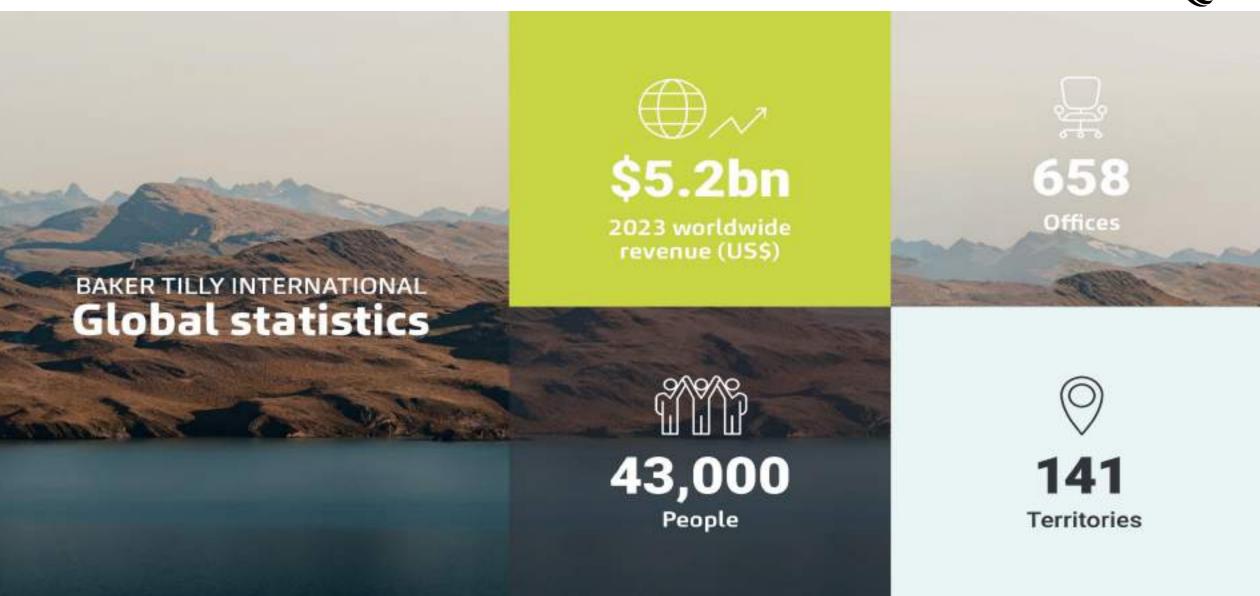
## For our profession

We share our profession through leadership roles in key organisations.

Our network's global influence makes us outstanding advocates for our profession.

## **Baker Tilly International**





## **Baker Tilly - Saudi Arabia**

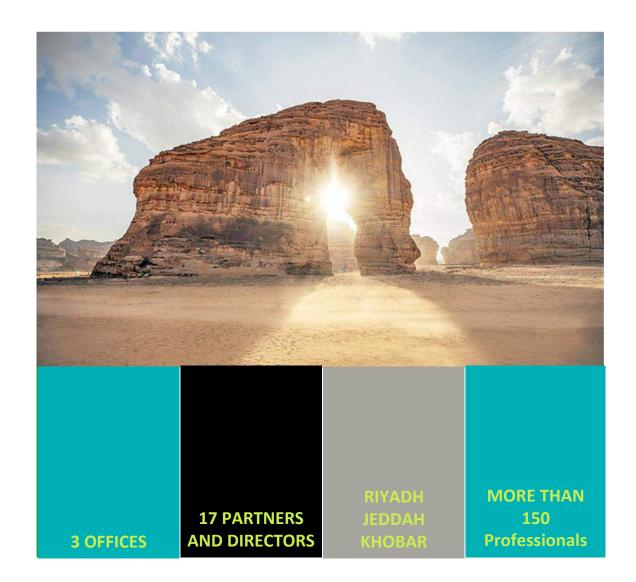


- Baker Tilly Saudi Arabia currently headquartered in Riyadh and operates through three offices in the Kingdom, Riyadh, Jeddah and Al-Khobar, that are served by multicultural partners and senior directors who have extensive experience in Saudi Arabia.
- A strong foundation, a dream to grow, a commitment to quality, exceptional client service, technical expertise and above all an international perspective has brought us where we are today.
- The firm has grown multifold in the last 5 years under a clear strategic vision.
- Our team of over 200 professionals through their widespread knowledge and professional qualifications fosters an enthusiasm for success and have widespread experience of providing professional services in the Kingdom of Saudi Arabia.
- Baker Tilly has a strong presence in niche sectors of practice which include Education, Hospitality, Healthcare, Logistics & Supply Chain Management and Industrial Projects.

# Revenues 100 80 74 65 40 35 20

2017201820192020202120222023

13% Growth in revenues in 2023



## Baker Tilly - Saudi Arabia



## **Riyadh Office**

Level 3 7533 Uthman Ibn Affan Branch Rd, At Taawun, Riyadh 12476 - 4287,

PO Box 300467, Riyadh 11372, Kingdom of Saudi Arabia

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Google Maps

#### **Jeddah Office**

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Email: info@bakertilly.sa

Google Maps

## **Khobar Office**

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Khobar 34423 Kingdom of Saudi Arabia

T: +966 13 830 0906

Email: info@bakertilly.sa

Google Maps

## **Our Services**





#### **Audit and Assurance**

- Statutory Audits & Reviews.
- Agreed Upon Procedures (AUP)
- Other assurance services



#### **Taxation**

- Zakat & Tax Compliance and Consultancy
- Appeal Assistance
- Tax Planning and Transaction Structuring
- Transfer Pricing Compliance and Consultancy
- VAT Compliance and Consultancy



## **Risk Advisory**

- Internal Audit.
- Risk Assessment and Management.
- Fraud Investigations.
- Governance, Risk & Control.
- Technology Risk



#### **Local Content Certification**

- Certification of Saudi Aramco "In-Kingdom Total Value Add Program (IKTVA)".
- Local Content Certification for Government Procurement Authority



## Accounting & Business Advisory

- IFRS and Financial Reporting Advisory.
- Management Accounting and Bookkeeping.
- Payroll.
- GOSI assistance.
- Policies and Procedures



## **Restructuring & Recovery**

- · Corporate Restructuring.
- Formal Insolvency.
- Special Investigation.



## **Business Improvement**

- Risk and Governance.
- · Policies and Procedures.



## **Corporate Finance**

- · Financial Modelling.
- Business Valuation
- Due Diligence
- M&A
- Private Equity.

## **Sectors Served**





Business Support & Services









Food & Beverage



Leisure & Hospitality



Industrial Manufacturing



Media & Technology



Transport & Logistics



Real Estate & Construction



Retail



**Insurance Sectors** 

This section covers an overview of our detailed scope of Tax work





#### **Zakat and Tax Compliance Services**

- Advise the entity annually of the zakat and income tax filing requirements.
- Keep the entity informed of the latest developments in the zakat and tax status.
- Advise and liaise with accounting personnel for the preparation of zakat and tax return and the related information.
- Review the zakat and tax return and the related required analysis and schedules.
- Compare the information on schedules with the books and records (financial statements).
- Submission of zakat and tax returns, on behalf of the entity, to ZATCA
- Follow up to obtain zakat and tax certificates and receipt vouchers.

#### **Zakat and Tax Consulting Services**

#### **Finalization of zakat and Tax Position**

- Meetings with ZATCA to obtain the queries.
- Reviewing and assessing the impact of the queries.
- Discussing the impact with management and requesting additional information required from the accounting department.
- Periodic follow-up to obtain the final assessment.
- Review of the final assessment and advise on accepting or appealing against the assessment.



#### **Zakat and Tax Consulting Services**

#### **Objections and Appeals**

- Discussion of the contents of the appeal with the senior management of the entity.
- Preparation and submission of objections and appeals letter on behalf of the entity.
- Follow up with the Objection and Appeal Committees.
- Preparation for and attendance at the hearings.

#### **Zakat & Tax Planning**

- We shall advise the entity on how to structure itself and its transactions to optimize its zakat and tax position
- To help the company if it can benefit from the double ta treaty with foreign countries regarding the withholding tax
- To advise the Company on how to treat the acquisition of land from partners regarding VAT and Zakat

#### **Tax Consultation**

- We shall advise "the Company" of any new tax regulations that are issued by the ZATCA and shall also answer any tax queries raised by "the Company"

#### **Treaty Agreements with Foreign Countries**

- Tax Consultant shall consider treaty agreements between Saudi Arabia and subject foreign countries in all above mandates related to VAT, WHT and
   Income Tax
- Tax Consultant shall keep the Company updated about any updates related to treaty agreements between Saudi Arabia and foreign countries



## **Zakat and Tax Consulting Services**

#### **CONTRACT INFORMATION FILINGS (CIF)**

- Consultancy Services
- We will review the Services Providers/Suppliers' agreements with suppliers for goods and services in light of the ITL and advise the Company on the tax implications arising there from.

#### **Income tax for the Company's Staff in International Offices:**

- 1.1) Keep the Company informed of all developments that might affect the Company's income tax position internationally.
- 1.2) Review and advise the Company about amount of the income tax dues and date(s) for payment.
- 1.3) Prepare, review and submit the income tax declaration on the Company's behalf to responsible authorities.
- 1.4) Translate declarations and supporting schedules into Arabic for filing to responsible authorities.
- 1.5) Follow-up and obtain the income tax clearance certificate.
- Advise the Company of all income tax matters related to the Company's employees and their families abroad including filing requirements in subject foreign countries.



#### **Transfer Pricing Compliance and Consultancy Services**

- The scope of work is related to transfer pricing ("TP") compliance and consultation services. We will assist the Company to prepare and review the disclosure form, supporting documents and analysis related to TP to issue the Affidavit form.
- Also we are available to assist the Company to prepare the Master and Local TP files if requested.

#### **VAT Compliance Services**

- Advise the Company with the requirements for submitting the VAT return periodically.
- Advise the Company Accounts Department and coordinate with them to prepare the VAT return.
- Review the VAT return and its related information.
- Comparing the submitted returns to the audited accounts at the end of the year, if required.
- Preparing the necessary covering letters to submit them with the VAT return and repayment documents.
- Submit the VAT returns on the Company behalf.
- Obtaining VAT SADAD invoice for the due VAT amount.
- Translate the return into English, if required.
- Keeping you update with any new tax regulations that are issued by the ZATCA.
- Answering any tax queries raised by the Company.



### **VAT Consultancy Services Scope:**

- Holding meetings with the ZATCA to obtain the queries.
- Reviewing and assessing the impact of the queries.
- Discuss the impact with you and requesting additional information required from your accounting Department.
- Periodic follow up to obtain the approval of the submitted returns.
- Preparing and submission of the objections and appeal letters to the competent Committees.
- Discussing the objections and the appeals with the top management of the Company.
- Preparation for and attendance at the hearing.
- Providing solutions and suggestions to any subject related to VAT.



This section covers the break down of our fee



## **Professional Fees**



#### **Professional Fee**

Our professional fees for the services are computed on the basis of scope of services, the deliverables to be given under the assignment, and the level of experience required of the staff concerned and the time necessarily spent on the assignment by our employees. Our fee for the assignment is proposed as follows depended on the scope of our work:

Scope	Fees (SAR)
Compliance Service For The Review and Online Submission of Zakat return of March for the year ending 31 March 2025 for Knowledge Tower Company	18,750
Assistance in preparation and review of the disclosure form and issuance of certificate for Transfer Pricing purpose for the year ending 31 March 2025 – if applicable	11,000
Compliance Service For The Review and Online Submission of Zakat return of March for the year ending 31 March 2026 for Knowledge Tower Company	18,750
Assistance in preparation and review of the disclosure form and issuance of certificate for Transfer Pricing purpose for the year ending 31 March 2026 – if applicable	11,000

Our fee above is net of any applicable taxes such as VAT. Out of pocket expenses, if any, such as travel, hotel, courier and per diems, will be billed separately to you on an actual basis.

#### **Mode of Payment**

50% of the proposed fee would be payable as advance fee on the confirmation of the assignment. Remaining 50% of the tax fee would be payable at the time of completion the job.







#### **Bader Al Tamimi**

**Partner** 

SOCPA, CPA (USA)

#### Over 13 years of specialized experience in:

- Auditing
- Financial and accounting systems development
- Internal Control Systems and Risk Management
- Financial & management consulting
- Due Diligence
- IFRS and SOCPA
- Bankruptcy & restructuring

## **Professional Experience**

- Mr. Al Tamimi is a partner in our Firm. In 2011, he was awarded his Master of Science degree in Financial Analysis from Portland State University (PSU) in Portland, OR – USA. In 2007, he was awarded his bachelor degree in Accounting from King Fahd University of Petroleum & Minerals (KFUPM), Dhahran - Saudi Arabia.
- He is a Certified Public Accountant in Saudi Arabia and USA.
- Mr. Al Tamimi has over Twelve years of consulting and auditing experience. His earlier experience at one of the big four international accounting firms in Saudi Arabia and at Saudi Aramco have given him vast expertise in auditing, financial and accounting systems development, internal control systems and other financial and management consulting services.
- In the course of his work, Mr. Al Tamimi has been exposed to a wide range of clients in different industries including Manufacturing, Investments, Trading, Insurance, Hospitals, Construction, Hotels, ISP and Not-for Profit Organizations.





**AMR BARBARAWI** 

Senior Director – Tax and Accounting Advisory Services

CPA (USA)

#### Over 13 Years specialized experience in

- Zakat & Tax advisory services
- Zakat & Tax planning
- Zakat & Tax compliance
- Due Diligence
- Auditing
- Financial and accounting systems development
- Internal Control Systems and Risk Management
- Financial & management consulting
- IFRS and SOCPA

## **Professional Experience**

- Amr Al Barbarawi is Senior Director in Baker Tilly KSA based in Khobar, Kingdom of Saudi Arabia.
- He is a Certified Public Accountant, USA. Since 2011
- He holds a bachelor degree in accounting. Graduated from Yarmouk University, Jordan, 2005-2009.
- Al Barbarawi has over 7 years of auditing experience.
- He also has over 3 years of Zakat, Income Tax and VAT experience.
- His earlier experience at two of the big four international accounting firms in Saudi Arabia, Deloitte and KPMG, have given him vast expertise in auditing, internal control systems, fraud examination, due diligence, and other financial and management consulting services.
- Mr. Al Barbarawi, in the course of his work, has been exposed to a wide range of clients in different industries including joint stock companies, manufacturing, contracting, trading, services, not for profit organization, real estate companies and others.



#### **Nora Alotaibi**

**Senior Manager - Tax and Accounting Advisory Services** 

#### **Certified VAT specialist**

#### Over 11 Years specialized experience in

- External audits
- Corporate finance
- Internal Control system
- Financial and Accounting system
- VAT, RETT and VAT refund for real estate developers

## **Professional Experience**

- Nora Alotaibi is a Senior Manager in Baker Tilly KSA based in Khobar, Kingdom of Saudi Arabia.
- She is a Certified VAT Specialist from SOCPA (One of the top ten obtaining the highest scores in the Kingdom of Saudi Arabia-2018).
- She holds a bachelor degree in accounting from Imam Abdulrahman Bin Faisal University in Dammam.
- Nora has over 11 years of auditing and consulting experience. Her earlier experience as a Chief accountant, External Auditor and Senior VAT Specialist in One of the largest industrial and service sectors in the eastern region which granted her a vast expertise in Tax Services, auditing, financial and accounting systems development, internal control systems, implementation of VAT systems, due diligence, and other financial and taxation consulting services.
- Nora also was a participant in many scientific & professional conferences which had been held by (SOCPA) in addition to that she is a Member in Training and Development Department in the Saudi Organization for Certified Public Accountants (SOCPA).





**Mohamad Hankir** 

**Assistant Manager – Tax & Zakat Services** 

#### Over 8 years experience in:

- Zakat & Tax advisory services
- Zakat & Tax planning
- Zakat & Tax compliance
- Due Diligence
- Zakat & Income tax disputes

## **Professional Experience**

- Mohamad Hankir is a Tax and Zakat assistant manager in Baker Tilly KSA based in Khobar, Kingdom of Saudi Arabia.
- Graduated in 2014 Holding a bachelor degree in banking & finance from Beirut Arab University (BAU).
- Experienced in analyzing financial transactions effect on zakat & income tax.
- Analyzing & disputing assessments issued by zakat, tax & customs authority (ZATCA).
- Competent awareness of zakat & income tax regulations in KSA.
- Tasks assigned and strength areas:
- Zakat & income tax due diligence in relation to the acquisitions.
- Zakat & income tax due diligence in relation to the IPOs.
- Zakat & income tax due diligence in relation to exposed risks as a result of un-assessed financial years.





**Omar Abudayeh** 

**Assistant Manager – Tax & Zakat Services** 

#### Over 6 years experience in:

- Zakat & Income Tax Compliance
- Zakat & Income Tax Assessments
- Analyzing and disputing assessments from ZATCA
- Cross-Border Transactions
- Tax Due Diligence
- Withholding Tax and Double Tax Treaty Analysis
- Zakat and Tax Planning

## **Professional Experience**

- Omar Abu Dayeh is an Assistant Manager at Baker Tilly in Khobar, Saudi Arabia, with over 6 years of experience in Zakat and income tax compliance, assessments, disputes, and cross-border transactions.
- He holds a bachelor's degree in Accounting from Applied Science Private University, obtained in 2018.
- Omar has a deep understanding of the Zakat and income tax regulations in the Kingdom of Saudi Arabia and has successfully advised clients on cross-border transactions, withholding tax, and double tax treaties.
- He has led multiple tax due diligence projects and has extensive experience in analyzing financial transactions for their impact on Zakat and income tax. Additionally, he has worked on Zakat and tax planning to optimize client tax positions.





# Listed companies

## **Our Clients Reference**

## **Listed Companies**

































#### **Our Clients Reference**

**Listed Companies** 





















#### **Our Clients Reference**

#### **Listed Companies**























# Family businesses



































# Industrial clients

















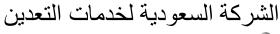




























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# Trading











































# Services























































GLOBAL WELL EXPERTISE, LOCAL SERVICE SOLUTION







# Real Estate & Hospitality



48





























ابراج مریدیا<u>ت</u> **Le MERIDIEN**TOWERS MAKKAH

















## Financial Institutions





























## Public sector & NPOs























# Contracting and O&M









شركة أركيرودون السعودية المحدودة SAUDI ARCHIRODON LTD.















































# Education





































# IKTVA & Local Content

#### **Localization Clients**



**Drilling** Construction Manufacturing



























































#### **IKTVA Clients**



Marine Services Construction





#### **Engineering**



















AL-FALAK











#### **Fabricators**











### Thank you

**Bader Al Tamimi** 

Partner

Baker Tilly – Khobar

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**Amr Barbarawi** 

Senior Director

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abarbarawi@bakertilly.sa

**Nora Alotaibi** 

Senior Manager

Baker Tilly - Khobar

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nalotaibi@bakertilly.sa

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P.O. Box 2590, Dammam 34223 Tel: +966 13 8344 311 Fax: +966 13 833 8553 www.bdoalamri.com

August 26, 2025

Knowledge Tower Trading Co.

#### **Subject: Proposal to Provide Audit Services**

#### Gentlemen

We thank you for the opportunity to present our proposal to provide audit services to Knowledge Tower Trading Co.("the Company"). Similar to ("the Company"). BDO Dr. Mohamed Al-Amri & Co ("BDO KSA") has a unique culture rooted in core values that ensures continuous focus on our clients and professionals and a long-term commitment to quality service. Our clients experience our culture through a service approach characterized by extensive involvement of senior professionals, direct access to top technical resources, and straightforward, proactive communications delivered through a centralized, responsive, knowledgeable client service team.

For many years, we have enjoyed providing external audit services to a wide range of privately and publicly held clients, currently including many companies of similar size operational scope to Clients. As a result of your RFP, we note that the following are your key objectives for the year ending March 31,2026:

- ▶ Audit of the financial statements of Knowledge Tower Trading Co for the year ending 31 March 2026.
- Review of the interim financial statements for the period ending 30 June, 2025.
- Review of the interim financial statements for the period ending 30 September, 2025.

- Review of the interim financial statements for the period ending 31 December, 2025.
- Preparing and submitting the zakat return for the fiscal year ending 31 March 2025.
- Preparing and submitting the zakat return for the fiscal year ending 31 March 2026.

We would be very pleased to provide the above services, and we look forward to demonstrating our capabilities and service approach and responding to any related questions.

The proposal is subject to our engagement acceptance procedures and clearance from risk management department.

Very truly yours,

For BDO Dr. Mohamed Al-Amri & Co.,

- July -

Osman Nadim

#### COMPLIANCE WITH YOUR RFP

We have mapped your RFP requirements to our response below.

	Your requirements	Our response
	Your firm's experience in providing audit and tax services on the similar size entities.	Our team has strong experience of providing audit and tax services to Clients under similar industry. We are providing same services to the group. This experience is detailed in the senior team bios section of this proposal.
	Services provided to any related industries or groups	We provide audit, zakat and tax services to a wide range of related industries and groups, including many in the industrial sector. Reference to examples of these is found throughout the proposal, in the bios and in the client list. We do not regard any of these services or clients to represent any conflicts in bidding for this proposal.
	BDO's independence to you	We have a comprehensive process for ensure our independence and can confirm we are independent from the Group with respect to all applicable professional requirements.
	Commitments to staff continuity	We are committed to staff continuity. Our attrition rate in our senior staff is very low. Over the last two years in our audit section, this was zero%. All staff proposed in the assignment are BDO employed staff with many years service history. We do not believe this will be an issue for you.
	BDO's partner, manager and in-charge team and bios	Refer our credentials in BDO Leaders Serving Clients section.
X	Schedule of proposed fees	Refer fee section



# O1 WHY BDO AL-AMRI

# **BDO GLOBALLY?**

#### ONE ORGANIZATION - GLOBALLY CONNECTED

Our firms across the organization cooperate closely and comply with consistent operating principles and quality standards. That means local resources who understand your business, your local and international markets and the specifics of your industry: all backed by a truly global organization.

#### **EXCEPTIONAL CLIENT SERVICE, DELIVERED ACROSS THE WORLD**

Five key components that describe BDO and our consistently exceptional service delivery:



### **CLIENT NEEDS:**

we anticipate our clients' needs and are forthright in our views, in order to ensure the best outcome for you



#### **COMMITMENT:**

we agree to and meet our commitments, meaning that we deliver what we promise, every day, for every client



### **PEOPLE:**

at BDO we are proud to provide the right environment for our people to grow and develop but also the right people to deliver for our clients

OUR GLOBAL COMMITMENT TO EXCEPTIONAL CLIENT SERVICE MEANS THAT WE DELIVER WHAT WE PROMISE, WHEN YOU NEED IT



## **COMMUNICATION:**

we agree to and meet our commitments, meaning that we deliver what we promise, every day, for every client



#### **VALUE:**

Our experts focus on creating value: we give our clients up to date ideas and valuable insights and advice that they can trust



# BDO AL-AMRI & Co.

BDO Dr. Mohamed Al- Amri & Co., is a Saudi owned and managed firm of public accountants and management consultants operating from 3 office, Jeddah, Riyadh and Dammam.

Since its establishment in 1979, the firm has progressively developed into one of the leading firms of Public accountants and consultants in Saudi Arabia. The firm has concentrated its efforts on maintaining high standard of professional competence and service, and has succeeded in attracting major companies as its clients.

Our reputation is principally founded on providing specialist services in the fields of business planning and restructuring, feasibility studies, registration matters, acquisitions, mergers, liquidations, Information and Communications Technology (ICT) and Advisory Services.

Our firm is one of the leading professional services organization with an impressive heritage and a fresh approach that enables us to help our clients build value, manage risk and improve performance.

At BDO Dr. Mohamed Al-Amri & Co., we are all about service. We strive to develop long-term relationships with our clients, approaching each engagement with a focus on bringing value. Our senior professionals are actively involved in each engagement from inception to conclusion, and are sensitive to issues of discretion and confidentiality. In addition, we communicate regularly with our clients about the scope of each engagement and openly discuss fees to avoid surprises.



# O2 BDO SERVICES DELIVERY

# THE COMPANY OBJECTIVES AND BDO CAPABILITIES



#### THE COMPANY OBJECTIVES

- ► External audits carried out to high professional standards.
- ► Good professional co-operation between auditors, management and those charged with governance.
- Financial statements which stand up to scrutiny by the shareholders and regulators.
- ► Independent and objective feedback on internal controls covered with the external audit scope.



### **BDO'S VALUE-ADDED SERVICES**

- ► Our team is very experienced in such projects. We audit and have audited a number of large entities in Saudi Arabia.
- Our external audits are regularly inspected by BDO International and Saudi regulators to ensure standards are appropriate.
- We will provide regular feedback on audit and control issues during the audit, and formal reporting at the conclusion of our work.
- We are experienced at project managing complex audits and interfacing with senior



### BENEFIT FOR THE COMPANY

- Professional services delivered accurately and on time.
- ► Independent advice on financial statement preparation and associated controls.
- ► Early warning of audit issues leading to timely resolution.
- Discussion with Audit Committees on new standards and emerging industry trends.



# **BDO** APPROACH FOR THE COMPANY AUDIT

On appointment, our senior team would engage with The Company management to establish expectations and document these in agreed audit protocols. We would regular meet with you and assess performance against these protocols, thus ensuring we meet your expectations and that no surprises result.

Our audits typically follow this phased approach for each audit:

# Phase I Fact Gathering and Analysis

- Meet with your key personnel to confirm our understanding of the financial statements and agree the information gathering process.
- Co-ordinate with internal audit.
- Request financial data or any additional information necessary to understand The Company's accounts, business and regulatory specifics.
- Performing preliminary analytical review procedures.
- Assessing the control environment.
- ► Gather information about the business processes, the IT environment and the design of the internal control system.
- Set the materiality limits.

# Phase II Assessment of Audit Risk

- Identify risks to the financial statements from the information gathered and materiality set in Phase 1.
- Consider any industry specific risks.
- Consider any assumed risks we always assume a revenue recognition and management overrides are risks.
- Consider going concern risks.

# Phase III Audit planning

- Establish the audit testing linked to the assessment of risks. Testing is either controls based supplemented by limited substantive tests, or wholly substantive using higher sample sizes
- Carry out an assessment of IT general controls.
- Preparation of staff plan, task plan and timeline.
- Communicate audit plan to management and those charged with governance (usually the Audit Committee).



# **BDO** APPROACH FOR THE COMPANY AUDIT -CONT.

On appointment, our senior team would engage with The Company management to establish expectations and document these in agreed audit protocols. We would regular meet with you and assess performance against these protocols, thus ensuring we meet your expectations and that no surprises result.

Our audits typically follow this phased approach for each audit:

## Phase IV **Audit Execution**

- Carry out the detailed audit testing, usually divided into interim testing of controls before year end, with final controls testing and substantive testing at final.
- ▶ Where exception are discovered, assess the effect on the nature and timing and extent of planning work.
- unadjusted Record adiusted and misstatements.
- Record deficiencies in internal controls.
- Discuss misstatements and identified internal controls issues with management as they arise.
- ► Review financial statements for compliance with IPSAS disclosures, arithmetic accuracy, and agreement to underlying books of account.

# Phase V **Audit Reporting**

- ▶ Draft the audit report including key audit matters.
- ► Hold close out meeting with management.
- ► Attend Audit Committee and discuss financial statement and audit report.
- ▶ Brief Audit Committee on control issues.
- Sign the audit report.
- Present a formal controls letter to management for comment and issue agreed content to Audit Committee.
- ▶ Hold audit debrief with management.

# OUR ACCOUNTING SERVICES ARE DESIGNED TO FULFIL ALL THE NEEDS OF CLIENTS

Through research and consultations, we can help you solve the most challenging accounting and reporting issues that might arise. We are passionate about creating value in and through accounting.

## **ERP** system implementation

- Transformation of business processes with the allocation of dedicated professional staff and IT resources
- ► Leaner and simpler than ever before account set-up and input
- ► More flexible and easily consumable reporting with state-of-art technologies

## Monthly accounting services

- Automated management of financial documentation and accounting records
- ► Full assistance and support of highly experienced VAT and Zakat consultants
- ► Fast and transparent maintenance of the full audit trail

# Annual accounting services

- Extensive review of end-of-year results and closure of accounts
- Enhanced quality and control of annual financial statements
- Support of the entity's Auditors and Tax consultants following best practices in all aspects of financial reporting



# **BDO Technology**

#### **BDO ADVANTAGE**

BDO Advantage is our suite of data analytics tools that combine the benefits of modern technology with our knowledge and understanding of our clients' businesses. BDO Advantage is transforming our audit approach by functioning as the engine that transforms, summaries and presents complete dataset outliers and anomalies. We then use this information is to inform our professional judgement about our audit strategy.

These techniques can be used as part of risk assessment, audit evidence gathering, provision of greater insights and support more efficient and effective audit strategies.

#### TRADITIONAL AUDIT PROCEDURES

- Extensive sampling and manual vouching to supporting documentation
- Aggregated substantive analytical procedures that often provide low levels of assurance. Differences are difficult to investigate
- High assurance substantive analytics procedures are often time intensive and require extensive follow up

# AUDIT DATA ANALYTIC PROCEDURES

- Allow for the testing of 100% of a population
- Can automate calculations and audit procedures
- Visualises data to simplify the identification of unusual items
- Allows for a disaggregated and visual review of the unusual items



#### **BDO AUDIT SOFTWARE**

Our global audit approach enables our engagement teams to conduct consistent risk-based audits, both domestically and internationally, with maximum efficiency and minimal disruption to our clients' operations and people.

Our audit software and documentation tool 'APT' is an integral part of our audit methodology. Our professionals engage APT to devise and perform appropriate, risk-based audit procedures and testing based on applicable International Standards on Auditing (ISA), as well as to factor in engagement and industry-specific objectives and circumstances.

As part of our digital audit suite, APT is designed to enable us to deliver an audit that fits your organization - whether large, small, complex or non-complex. APT also contributes to a globally consistent approach, allowing our auditors across the globe to access the same audit programs and instructions, applying the same methodology across the components of your engagement. This helps our engagement teams focus on appropriate risk and audit strategies, helping to ensure your audit is scoped appropriately.

#### **BDO GLOBAL PORTAL**

- ▶ BDO Global Portal enables BDO to deliver its clients a range of services, tools, apps and information in a seamless way through a flexible, appealing and secure environment.
- It is an online collaboration space for BDO and its clients, including project management and workflow tools such as electronic signatures.
- ▶ It provides clients 24/7 access to BDO news and knowledge.
- ▶ It provides the ability to efficiently and securely share documents between clients and BDO.

#### **BDO EXCHANGE**

- BDO Exchange, available on BDO Global Portal, is a private, secure website designed to streamline exchange of information and assist review and communication.
- It provides access to the contact details of the global team, detailed timetables and deadline schedules, as well as records of all correspondence and communications.
- It facilitates requests, exchange, submission, delivery and acceptance of information by your team and the audit team.
- It allows us to exchange information and messages, providing you with oversight of how the audit is progressing and accessing the latest information which may be helpful to you and your organization.
- It enables both teams to track when items are due, overdue and due for completion by audit area, by individual and by your entire BDO global team.



# OS SCOPE OF WORK

# SCOPE OF WORK

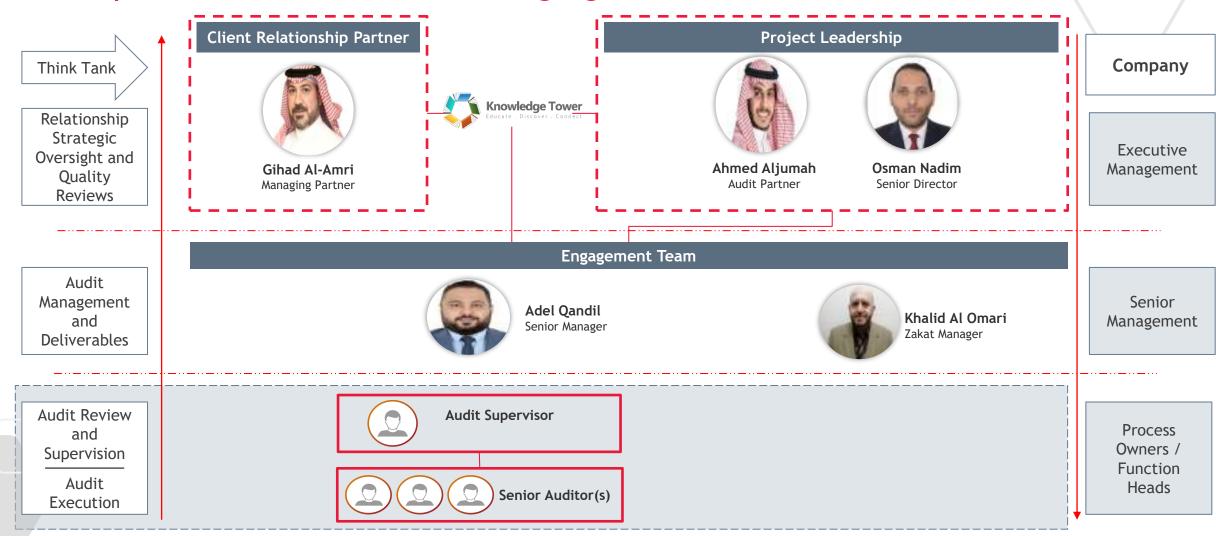
As per RFP, we note that the following are your key objectives:

Company Name	Deliverables	Year / Period ending
► Knowledge Tower Trading Co.	Audit	March 31, 2026
► Knowledge Tower Trading Co.	Review of Q1	June 30, 2025
Knowledge Tower Trading Co.	Review of Q2	September 30, 2025
Knowledge Tower Trading Co.	Review of Q3	December 31, 2025
► Knowledge Tower Trading Co.	Zakat Return	March 31, 2025
► Knowledge Tower Trading Co.	Zakat Return	March 31, 2026



# O4 YOUR BDO TEAM

# An experienced team for challenging times



\*We will deploy Supervisor(s) and Senior Auditors(s) from our pool of resources in accordance with both their availability and the specific requirements of the engagement.





Mr. GIHAD AL-AMRI

Gihad Al-Amri regularly delivers audit and advisory services to his Saudi clients. These include the successful delivery of IFRS conversion services to local clients.

He has extensive experience in the fields of audit, taxation, litigation, business valuation, review and implementation of ERP solutions, and management consultancy services. He is also involved in providing training courses to clients in the fields of financial accounting standards, IT audit, and taxation.

The clients served by Gihad include publicly traded and large-scale multinational companies operating in different industries such as banking, telecoms, utilities, petrochemical, manufacturing, construction, trading, and agriculture.

Gihad has been actively contributing to the profession through his involvement in various professional activities. He is a Board Member of the Saudi Organization for Certified Public Accountants (SOCPA), Chairman of the Accounting Standards Committee, and a member of the Quality Review team. Gihad is also the Middle East Regional Coordinator for BDO.





Name:
Ahmed AlJumah
Designation:
Audit Partner, KSA

#### **Professional Affiliation**

Certified Public Accountant SOCPA

#### **Educational Qualifications & Certifications**

- Bachelor of Science in Accounting, King Saud University
- Master of Business Administration, University of Portland, USA

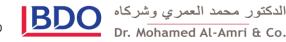
#### **Experience Summary**

Ahmad Aljumah joined the firm in 2011 as an associate and progressed this career in the firm to a partner. Prior to that he served for one year as an accountant at SABIC.

During his tenure, he has shown an outstanding performance, knowledge, and skills. Ahmed has been serving both audit and risk advisory clients. He assist the directors and partners in planning engagements, identifying key risks and addressing the responses to those risks.

The clients served by Ahmad include large government clients such as ZATCA, GOSI, PPA, RCU and large-scale companies operating in different industries such as oil and gas, transportation, education, medical services, manufacturing, construction, and trading.

Ahmad is a licensed certified public accountant in SA and passed the SOCPA exam in 2014 and he holds a Master in Business Administration from the University of Portland with a concentration in Finance & Strategy. He is also IFRS and Bloomberg Certified





Name:
Osman Nadim
Designation:
Senior Director, KSA

#### **Professional Affiliation**

 Member of the American Institute of Certified Public Accountants (AICPA)

#### **Educational Qualifications & Certifications**

 Bachelors degree in Accounting - Ain Shams University, Egypt

#### **Experience Summary**

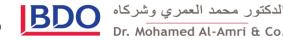
Osman will be the engagement Senior director, provide support, and close coordination to the team throughout the convergence process.

He has over twenty years of experience in providing a wide range of audit and advisory services to a broad range of businesses in Egypt, United States and the Kingdom of Saudi Arabia.

His experience covered several lines of businesses such as Manufacturing, Oil and Gas, Telecommunication, Media and Technologies Agriculture, Banking and Financial Services, Pharmaceuticals, Automotive, Contracting, and Trading, which allowed him to improve his professional career.

Osman has extensive experience in managing various type of engagements, which includes: Group Audit engagements, Agreed Upon procedures engagements, IFRS conversion, due diligence, risk assessment, and evaluating the efficiency of the internal controls.

Osman has a strong experience with IFRS, US GAAP, and various technical accounting pronouncements.





Name:
Adel Qandil
Designation:
Senior Manager, KSA

#### **Professional Affiliation**

Diploma in IFRS from ACCA

#### **Educational Qualifications & Certifications**

- Bachelor of Commerce
- Diploma in accounting and auditing from Cairo university

#### **Experience Summary**

Adel Qandil is a Audit Senior Manager and Assurance services of BDO Dr. Mohamed Al-Amri & Co. He is an Associate Member of the Institute of Chartered Accountants of Egypt and also Member of Egyptian Society of Taxation. Adel has over ten years of experience in the field of auditing and corporate finance sectors. he involved in various statutory audits and due diligence reviews and IFRS convergence related assignments in industries such as banking and finance, manufacturing, plantation and leisure. In addition He has provided professional services to a variety of organizations including International Reporting clients and Local Listed clients in Egypt and Saudi Arabia. Auditing the financial statements in accordance with applicable Laws, regulations and International Financial Reporting Standard (IFRS). Make recommendations for improving internal control system.



Name:

Khalid AL-Omari

Designation:

Zakat & Tax Manager,

KSA

#### **Educational Qualifications & Certifications**

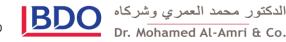
 Bachelor Degree in accounting - ZARKA University, Jordan

#### **Experience Summary**

Khalid is a Zakat & Tax Manager with BDO's Dammam office and has more than 18 years of extensive experience in the fields of Zakat and income Tax services and the financial accounting, Prior joining BDO was working with Sales and income tax department in Amman -Jordan as an auditor.

Khalid have provided services to number of clients i.e. publicly trade sector and to large-scale multinational companies operating in different industries such as financial institutions, telecommunication, electricity, manufacturing, petrochemicals, construction, trading, and transportation.

Khalid has been actively contributing to the profession through his involvement in the Zakat compliance and advisory work with team.





# G FEES



# **FEES**

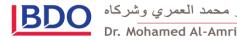
Our fees are based on time and costs. Our total fees reflect the size and complexity of the engagement. We estimate our fees for the annual audit services for the year 2026 as follows, exclusive of out-of-pocket expenses and VAT. VAT will be added to the invoice at prevailing rate. Out of pocket expenses will be charged on actual basis. 50% of the annual audit fee amount will be billed at the time of start of interim audit whereas the balance will be billed after issuance of draft audit report.

The proposed fees is subject to the completion of our internal risk management procedures and signing as engagement letter.

The below fee quotation is valid for 90 days.

Description	Fee
Audit of the year-end financial statements for year ending March 31, 2026	生175,000
Review of Q1 for the period ended June 30, 2025	<b>业55,000</b>
Review of Q2 for the period ended September 30, 2025	<b>业55,000</b>
Review of Q3 for the period ended December 31, 2025	<b>业55,000</b>
Preparing and submitting the zakat return for the fiscal year ending 31 March 2025	坐22,000
Preparing and submitting the zakat return for the fiscal year ending 31 March 2026.	<b>业22,000</b>
Total excluding VAT & Out-of-Pocket Expenses (OPEs)	<b>业384,000</b>

Out-of-pocket expenses will be charged on an actual basis, including but not limited to travel, accommodation, and any other related expenses incurred in connection with the performance of the proposed services.





# 6 ABOUT BDO



**BDO GLOBAL** 

STATISTICS 2024

**GLOBAL REVENUE** 

US\$ 15 billion



Revenue Increase

+7%\*

\*(at constant exchange rate)

PERCENTAGE **REVENUE BY REGION** 

**ASIA PACIFIC** 

11%

56% **AMERICAS** 

33% **EMEA** 

1,800 **OFFICES** 

166 COUNTRIES & TERRITORIES



119,611 **PEOPLE** +3.42%

FEE SPLIT BY SERVICE LINE

A&A 40.8% TAX 22.6%

21.7% **ADVISORY**  14.9% **BSO** 

# **BDO GLOBAL PRESENCE**

Albania Algeria Andorra Armenia Austria Azerbaijan Belgium

French Polynesia Bulgaria Croatia Georgia Czech Republic Germany Denmark & Faroe Islands Gibraltar Estonia Greece Finland Greenland France (French Guiana) Guernsey

Hungary Iceland Ireland Isle of Man Italy Jersey Kazakhstan

Liechtenstein Lithuania Luxembourg Macedonia Malta

Moldova Mongolia Montenegro Morocco **Netherlands** New Caledonia & Wallis Futuna

Iraq

UAE

Norway Poland Portugal Republic of Srpska (Bosnia and Herzegovina) Slovenia Reunion Island and Mayotte

Romania San Marino Serbia Slovak Republic Spain Sweden

Afghanistan

Australia

Bangladesh

Cambodia

China

India

Brunei Darussalam

Hong Kong & Macao

Switzerland Tunisia Turkey Turkmenistan Ukraine United Kingdom

**AMERICAS** NORTH AMERICA & CARIBBEAN

Anguilla Antigua & Barbuda

Aruba Bahamas

Barbados Belize

British Virgin Islands

Canada

Cayman Islands

Curação

Dominica

Dominican Republic

Jamaica

Montserrat

Puerto Rico St Kitts & Nevis

St Lucia

St Maarten

St Vincent & The Grenadines

Suriname

Trinidad & Tobago

Turks & Caicos

United States of America

US Virgin Islands

**EMEA** MIDDLE EAST

**EMEA** SUB-SAHARAN AFRICA

**EMEA** 

**EUROPE** 

Namibia Angola Botswana Niger Burundi Nigeria Cape Verde Rwanda Comoros Sevchelles Ethiopia Sierra Leone South Africa Kenya Ivory Coast Tanzania Madagascar Togo Malawi Uganda Mauritius Zambia Mozambique Zimbabwe

**ASIA PACIFIC** 

Indonesia Japan Bahrain Korea Cyprus Laos Egypt Malaysia Israel Myanmar New Zealand Jordan Nepal Kuwait Pakistan Lebanon Papua New Guinea Oman Philippines Qatar Samoa Saudi Arabia Singapore West Bank & Gaza

Sri Lanka & the Maldives Taiwan Thailand Timor-Leste Vietnam

دكتور محمد العمري وشركاه Dr. Mohamed Al-Amri & Co.

**AMERICAS** LATIN AMERICA

# **BDO IN KINGDOM OF SAUDI ARABIA**

5 th LARGEST KSA ACTOR

3 KSA RIYADH JEDDAH DAMMAM

1979



365
PEOPLE +50%

5 PARTNERS ONE OF THE LEADING ACCOUNTING & CONSULTING FIRM

SERVICE LINES AUDIT & ASSURANCE
ADVISORY

ZAKAT &
TAX
BUSINESS
SERVICES &
OUTSOURCING

ADVISORY SUB SERVICE LINES CORPORATE
FINANCE
IKTVA / LOCAL
CONTENT

Thanks to the extent of our references within our international network, we are able to provide you benchmarks on best practices in your line of business.



الدكتور محمد العمري وشركاه Dr. Mohamed Al-Amri & Co.

# WHY BDO?

#### HELPING YOU SUCCEED



Specialist Insights



Senior Management Involvement

BOLD



Extensive Audit Experience



Sector Knowledge & Expertise



99% Satisfied Clients



Exceptional Client Service



One Of The Largest International Network

# OUR VALUES

RESPON

GENUINE



Delivering value and results consistently to shareholders, stakeholders and partners)



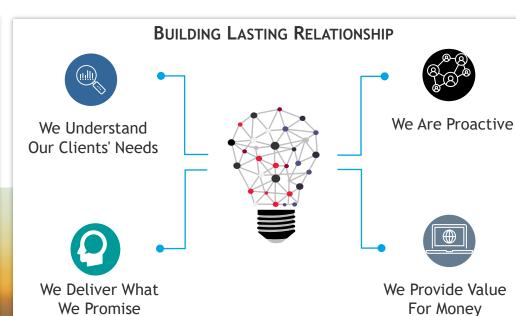
Committed to infrastructure, people and system investment to build a sustainable business



Awareness and commercial responsiveness to consumer trends and demands



Support local communities with a view to empowering individuals to grow, contribute and succeed



# Helping people thrive every day

## A firm built on values

BDO's culture and core values are people-centric and open-minded. We established a set of standards embodied by our work, our relationships, and our professionals, the results of which are reflected in our accomplishments and recognition in the marketplace.

Through our work, we serve our clients by advancing business, reducing risk, and increasing added value.

We work to achieve our mission, and we are guided by honesty and transparency. With the reputation built on timeless values, BDO is a sound choice both for clients and for those seeking rewarding professional careers.

#### WHAT WE ARE PROUD OF

Accomplishments and Recognition

- ▶ 46 years of trading in Saudi Arabia in 2025
- ▶ Founded in audit practice, built on specialist services
- ▶ Household name clients in our prestigious client list
- Strong expertise across multiple lines of business
- ▶ Reliable, eager, knowledgeable experts
- Diversity and inclusion among employees
- ▶ Saudization of more than 50%
- ▶ People-centric business approach



# **BDO** CLIENTS IN THE PUBLIC SECTOR











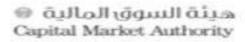


























# Some existing & previous clients of BDO in Capital Market













































# Some existing and previous clients of BDO in Saudi

Tawuniva Alinma Investment Company Malath Insurance **ATMC Insurance** Saudi Telecom Co. (STC) National Gas and Industrialization Co. Taiba Holding Co. Arabian Pipes Co. Saudi Electricity Co. Saudi Chemicals Company Al-Bayan Group Holding Co. Ceramic Pipe Co. MEFIC Capital Petro Hunt Middle East Company Limited BDP Kanoo Chemical Logistics Co. Saudi Steel Pipe Co. Saudi Railway Co. Industrial and Energy Services Co. Pepsico Services LLC Al Wasatah Capital National Petrochemical Co. (Petrochem) Sita Company Saudi Ceramic Co. National Water Co. Al Jubail Petrochemical Co. (kemya) Capital Market Authority (CMA) Sectore Arabia Petroleum Services Co. Fosam Company Limited Umm' Al Qura University High Commission for Development of Rivadh Saudi Yanbu Petrochemical Co. (Yanpet) Hill International Middle East Saudi Fransi Bank Saudi Petrochemical Co. (Sadaf) Camco Saudi Arabian Services Co.

Tasnee

Savola Co. Weatherford Saudi Arabia Co. Weatherford Al Rushaid Cameron Noble Drilling Arabia Limited Sabic Services Arabian Helicopters Co. Saudi Cement Co. Saudi Carbonate Co. National Plastic Co. (Ibn Hayyan) Airtec Al Gassim Cement Co. National Chemkals Company Saudi Arabian Amiantit Co. Alinma Tokio Marine Company Arabian Cement Co. Saudi Fisheries Co. Bawan Group Al Jouf Cement Co. Al Jouf Agricultural Development Co. Middle East Environment Protection Co. Najran Cement Company Islamic Development Bank Trust Services Ltd. North Star Group Cement Product Industry Company Saudi Real Estate Co. Saudi Industrial Investment Group Saudi White Cement Co. Eskan For Development & Investment Intercontinental Hotel – Jubail Ummul Qura Cement Co. Alandalus Property Co. Al Bilad Hotel Arabian Industrial Fibers Co. (Ibn Rushd) Babcock Arabia Co. National Industrial Training Institute

This proposal is solely for the use of client personnel, and is in all respects subject to the negotiation, agreement, and signing of a specific engagement letter or contracts. No part of it may be circulated, quoted, or reproduced for distribution outside the client organization without our express prior written approval. If staff described in this proposal become unavailable for whatever reason, staff with similar qualifications will be substituted at our discretion.

Dr. Mohamed Al-Amri & Co., a Saudi Professional Company is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms. BDO is the brand name for the BDO network and for each of the BDO Member Firms.

www.bdoalamri.com

Material discussed in this publication is meant to provide general information and should not be acted on without professional advice tailored to your organization's individual needs.

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