





د. مها بنت صالح عبدالعزبز العتيقي MAHA ALATEEKI, PH.D



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Maha Alateeki

هدفي المساهممة في التحقيق رؤيه ٢٠٣٠ وتمكين المرأه السبعودية، من خلال توظيف خلفيتي الأكديميه والعلميه في القطاع الصبحي ،خبرتي المهنية الطويله في السبياحه والاستثمار الفندقي لخدمه بلادي المملكه العربيه السعوديه

شركة الاتجاه الثاني المحدوده

منذ 2017

أعمل على انشاء مصنع للمستلزمات الطبيه البلاستيكيه ذات الاستخدام الواحد (أكياس نقل الدم/ كمامت الاوكسجين) بمواد خام سعودية وأيدي سعودية للحصول على منتج سعودي ١٠٠٠٪ ذو مواصفات عالميه قابل للتصدير

"صنع في السعوديه"

تم أعدد جميع المخطاطات والتصاميم في أيطاليا لدى مكتب استشاري عالمي مختص في تصميم مصانع الاجهزه الطبيه حتي تتوافق مع المواصفات والاشتراطات العالميه، كما تم شراد اجهزه كهربائيه حديثه جدا من اليابان تتوافق مع الثوره الصناعيه الرابعه، وكذلك تم توقيع عقد لتوطين التقنيه مع مصنع متخصص في الهند. علما ان جميع المواد الاوليه من سابك.

علي آن نبدأ في الربع الآخير من عام 2022 في مدينه سدير للصناعه و الاعمال.

مناصب

شركه الاتجاه الثاني المحدودة المالك – رئيس مجلس الإدارة

مجموعه نسكو السعودية شريك - عضو مجلس الإدارة B20

عضو لجان الاعمال في مجموعه العشربن منذ ٢٠١٨

نائب رئيس التجارة والاستثمار غرف ICC التجاه الدولية السعودية

نائب رئيس مجلس الاعمال السعودي الروسي

عضو اللجنه الصناعيه في غرفه الرباض عضو مجلس الاعمال السعودي الهندي عضو مجلس الاعمال السعودي الكورى عضو جمعيه حمايه المستهلك وعدد من الجمعيات الخيرية

مجموعه تسكو السعوديه

منذ ١٩٩٨ حتى الان

تعتبر نسكو من الأوائل في القطاع الاتصالات والصرف الصعي داخل المملكة العربية السعودية ولها عدد من الاستثمارات في القطاع الفندقي والتطوير العقارى حول العالم، بصفتي شريك وعضو مجلس أداره تنفيذى في جميع الشركات التابعة لها، وهي كالتالى:

نسكو مصر للاستثمارات السياحية ش.م.م. -جمهوريه المصرية العربية

نسكو للسياحة و المشروعات الفندقية والإدارية ش.م.م -- جمهوريه المصرية العربية

نسكو مراكش الاستثمارات السياحية -المملكة المغربية

نسكو مغرب - المملكة المغربية

نسكو لبنان – لبنان

نسكو دمشق للسياحة - سوربا

نسكو لاتفيا - لاتفيا

نسكو سانتو دومينجو - الدومينيكان

اوميناسس ج أ باريس - فرنسا

حضور الجمعيات العمومية للشركة المذكورة أعلاه، الاشراف على أعمال البناء والديكور للمشاريع الفندقية الخاصة بمجموعتنا بالتعاون مع كمبينسكي العالمية

مديره ادارة التغذية والخدامات المساندة _ مستشفى التأمينات الاجتماعية

رنيسه قسم التغذية العلاجية _ مستشفى الملك خالد التخصصي للعيون

AMI / GAMA

المؤهلات

دكتوراه في الإدارة الصحية

الجامعة اللبنانية الأمربكية - بيروت لبنان

ماجستير اداره صحه ومستشفيات

جامعه الملك سعود - رياض السعودية

بكالوريوس تغذيه علاجيه

جامعه الملك سعود -- رياض السعودية

دبلوم أداره الخدمات الصحية والجودة النوعية

مستشف. الملك خالد للعيون - رياض السعودية

ورشه تدربيه مكثفه عن أعمال ومهام غرف التجارة الدولية وذلك في مقرها الرئيسي

- شاركت كأول سيده اعمال سعودية ضمن الوفد السعودي للأعمال B20 التابع لاجتماعات دول مجموعة العشرين G20 ٢٠١٨ بونس ايربس الارجنتين ٢٠١٨
- شاركت في لجنتين من لجان الاعمال 820 المختصه برفع التوصيات لمجموعه قمه العشرين 2020/G20 ابرئاسه المملكه العربيه السعوديه
 - Women in Business Taskforce
 - Energy Sustainbility and Climate Task force
- قدمت ورقه عمل من التمكين الاقتصادي للمرأه وأثرها على المجتمع وذللك ضمن المؤتمر السنوي لوضع المرأه 64 GSW في الأمم
 المتحده مارس ٢٠٢٠
 - بحث في التأمين الصحي الحكومي ودور شركات التأمين وأثرها على الخدمات الصحية
 رساله دكتوراه أشراف د. وديع طانيوس الجامعة اللبنانية الأمريكية
 - دراسة مقارنه بين مستويات الجودة النوعية في الخدمات الصحي بين مستشفيات وزاره الصحة وعقود التشغيل
 رساله ماجستير أشراف د. خالد بن سعيد / جامعه الملك سعود
- أعداد بحث ميداني مع د. خالد طباره بروفيسور أستشار أمراض العيون، عن علاقه امراض العيون الوراثية بسوء التغذية وقصور النمو شملت العينة ٣ الاف طفل سعودي، قدمت النتائج كورقه عمل لي في Association" "European Dietetic في هايدلبرغ المنيا ١٩٩٨
- تدريب عدد كبير من طلاب وطالبات العلوم الصحية من جامعات الملك سعود ومعهد الإدارة ومن موظفين وزاره الصحة. البعض
 منهم في مناصب قياديه بارزه

حاليا

• وضع حجر الاساس لعدد من الفناديق الخاصه بنا وحضر الاحتفاليات الرسميه الخاصه و المؤتمرات الصحفيه المتعلقه بالمشروع





MAHA AL-SUDATRI

Chief Compliance Officer Chief Governance Officer **Board Secretary**

CONTACT DETAILS

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http://www.linkedin.com/in/MahaAlSudairi

KEY SKILLS

- Leadership
- Problem solving
- Analytical
- Organizational awareness Lobbying
- Negotiation and persuasion
- Teamwork
- Communications
- Results Oriented

WORK EXPERIENCE

Alawwal Bank - Chief Compliance Officer

Alawwal Bank - Deputy Chief Compliance Officer

October 2016 - Present

My primary responsibility is overseeing and managing the regulatory and financial crime compliance function within the bank, ensuring that the bank and its employees are fully compliant with applicable laws and regulatory requirements, in addition to providing an effective compliance risk management framework and a strategic direction in regards to the bank's compliance review plans and targets set for the department. Main accountabilities:

- Establish an operating framework to identify, manage, monitor and report on regulatory and financial crime compliance risks and issues. Escalate non-compliance issues if not addressed.
- Develop effective compliance training and communication strategies and facilitate their implementation across the bank to promote a compliance culture.
- Responsible for compliance policies and procedures review, rollout and challenge.
- Ensure that internal policies do not conflict with local laws and regulations.
- Conduct an impact and a gap analysis of new laws and regulations, internationally and locally. and develop a plan to address the findings.
- Manage the relationship between the Bank and the regulator at all levels.

Saudi Arabian Monetary Agency – Secretary of the Saudi Banks Managing Directors Committee

January - December 2015

Coordinate joint actions of Saudi Banks on areas of common interest. Govern, conduct and follow up on the Committee meetings.

Alawwal Bank - Board Secretary/Chief Governance Officer February 2013 - present

In this capacity, I maintain the Bank's Governance Framework, and make sure that the Bank complies with local and international regulations and best governance practices, while also ensuring compliance with all regulatory reporting requirements to the Saudi Arabian Monetary Agency, the Capital Market Authority and the Ministry of Commerce and Industry.

Main accountabilities:

- Stipulate and update Bank-wide policies and procedures. The said entails the development and maintenance of policies & procedures within an official database, ensuring in the process that all the Bank's governing documents are fully compliant with the applicable laws, rules and regulations and that they are duly reviewed and approved.
- Manage the corporate secretarial function and act as the single point of contact for action and clarification on all the Bank related legislations.

Managing a team of: 69 employees

Results:

- Developed the Bank's code of conduct manual.
- Successfully covered all regulatory aspects of the bank's rebranding project.
- Developed the G&E disclosure application of the bank.
- Successfully upgraded the sanction screening capabilities of the Bank.
- Managed the Compliance Due Diligence work stream for the potential merger between Alawwal Bank and Saudi British Bank

Managing a team of: 7 employees

Results:

Successfully established internal policies and procedures, and have contributed to the set up and review of the Internal governance structure of the Bank.

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- Govern, conduct and follow up on the Bank's various Board and Board committees' meetings as well as the Shareholders' General Assembly Meetings.
- Act as the repository and custodian of all the Bank's assets, statutory books and records.
- Manage shareholders' affairs, which entails managing shareholders communications and notifications, dividend distributions, and bonus share issuance as per the established norms of good governance.
- Manage Bank-wide public disclosures and official correspondences with regulatory and supervisory bodies.
- Manage the Bank's Corporate Social Responsibility "CSR" initiatives.
- Preparation and publication of the Bank's Board of Directors annual report.

Saudi Hollandi Bank – Board Secretariat and Legal Department Officer July 2009 – September 2011

In this capacity, I was in charge of communications and managing the department's relationship with the regulators. I was also responsible for the yearly preparation of the Board of Directors Report, and announcing quarterly and year-end financial results.

COMMITTEE MEMBERSHIP

Alawwal Bank Operational Risk Management Committee

Alawwal Bank Retail Risk Committee

Alawwal Bank Contracts Committee

Alawwal Bank Compliance Committee

Alawwal Bank Micro Small & Medium Enterprise Committee

EXPERIENCE IN PROJECTS

Saudi Hollandi Bank Rebranding Project Jan 2016 – November 2016

I was part of the working group responsible of the implementation of the rebranding project. My responsibilities covered all governance, regulatory and compliance aspects.

Potential Merger Transaction Between Alawwal Bank and Saudi Arabia British Bank Apr 2017 – Present

My role as a work stream leader is to manage the Compliance and Corporate Governance due diligence process and report on findings. During this project, I have also occupied the role of Secretary of the Merger Oversight Committee.

October 2018 - Present

I am a member of the Joint Integration Steering Committee.

EDUCATION

ACADEMIC

Kingston University, MSc International Finance (Honors) London - United Kingdom 2011-2012

King Saud University, BA English Translation Riyadh - Saudi Arabia 2004-2009

EXECUTIVE EDUCATION

Insead Business School, Alawwal Bank Schooners Program Abu Dhabi – United Arab Emirates 2015 - 2017

Languages:

Arabic (Native) English (Fluent)

Interests:

Reading and travelling

Achievements:

Successfully passed CFA Level I in June 2011

PROFESSIONAL TRAINING

Dutch Ministry of Foreign Affairs, Female Leadership Program Middle East & North Africa

The Hague – The Netherlands 2014 - 2016

References:

Available upon request



Mohammad A Alshavea

3537 Alraith St. Alfalah Area E-mail: moshayea@hotmail.com Phone: 00966505464004

Riyadh 13314-7453 KSA Date of Birth: 4/10/1967

EDUCATION:

Master of Science in Accountancy, University of Illinois, Urbana-Champaign, August, 1998 Intensive English Language Program, University of California, San Diego, 1996 Bachelor's Degree in Administrative Sciences/Division: Accountancy, Imam Muhammad Ibn Saud, June, 1990

PROFESSIONAL CERTIFICATIONS:

Licensed Financial Adviser (14-12-2014)

Advanced Management Program, Harvard Business School September 1- October 29, 2010

Certified Internal Auditor (CIA), the Institute of Internal Auditors May, 2003

Certified Business Manager (CBM), the Association of Professionals in Business Management March, 2002

Certified Public Accountant (SOCPA), the Saudi Organization for Certified Public Accountants May, 2000 Certified Public Accountant (CPA), the American Institute of Certified Public Accountants May, 1999 Insurance Foundation Certificate (IFC), the Chartered Insurance Institute November, 2001

HONORS AND AWARDS:

Outstanding Contribution, MENA Insurance Awards, 2012

Academic Excellence for participation in the Master's of Science in Accountancy, University of Illinois, Urbana-Champaign May, 1998

Best Graduate Student Paper Award, Institute of Internal Auditors, Central Illinois Chapter May, 1998

MEMBERSHIPS:

Chairman of the Board of SABB Takaful (August 2018)

Board Member of the General Authority for Competition (August 2018)

Board Member of NAJM for Insurance Services (August 2016)

Chairman of the Audit Committee of NAJM for Insurance Services (January 2017)

Board Member, Executive Committee member, and Chairman of Audit committee of Saudi Ground Services (October 2015)

Audit Committee Member of Saudi White Cement (July 2015)

Risk Committee Member of Amlak International for Real Estate Finance (June 2016)

Chairman of Audit Committee of Amlak International for Real Estate Finance (June 2015)

Board Member of HSBC Saudi Arabia (1-1-2015)

Chairman of HSBC Saudi Arabia Audit Committee (1-1-2015)

Board Member of the Public Pension Fund (2011-2014)

Board Member of STUSID Bank (Tunisia), (2008-2013)

Member of the AML/CTF Topical Trust Fund Steering Committee; established by the IMF (2009-2014), and then the Chairman of the Committee (2013-2014)

Vice Chairman of the Permanent Committee of Anti Money Laundering in KSA (2006-2013)

Member of the Audit Committee of STUSID Bank (2008-2010), and then the Chairman of the Committee (2010-2012)

Member of the Training Committee within SAMA (2006-2010), and then the Chairman of the Committee (2010-2014)

Board Member of the Accounting and Auditing Organization of the GCC (2006-2014)

Member of the Accounting Standard Committee within the Saudi Organization for CPAs (2008-2013)

Member of the Quality Monitoring Committee within the Saudi Organization for CPAs (2013-2016)

Mohammad A Alshavea

3537 Alraith St. Alfalah Area Rivadh 13314-7453 KSA

Date of Birth: 4/10/1967

Phone: 00966505464004 E-mail: moshayea@hotmail.com

Member of the Advisory Board of Business and Economics College – Qassim University Member of the Founding Committee for the Real Estate Refinance Company – PIF (2013-2014)

WORK EXPEREINCE:

February 2016-May 2017 Chief Executive Officer

MEDGULF

Riyadh, KSA

August 2012-August 2014

Saudi Arabian Monetary Agency

Riyadh, KSA

General Director of Finance Companies Supervision

Strongly participated in restructuring SAMA; organizational structure, strategy, KPIs, ... etc Directed and managed the licensing of about 30 finance companies in Saudi Arabia Directed and managed setting-up the supervisory structure of finance companies in Saudi Arabia Set-up the Finance Companies Control department; organizational structure, hiring, training, ... etc Managed and participated in drafting the Implementing Regulations of three Finance Law

Jan 2007- August 2012 Saudi Arabian Monetary Agency **Director of Insurance Supervision**

Riyadh, KSA

Managed a team of 80 insurance supervisors

led and managed supervising insurance sector in Saudi Arabia

Managed the transfer of more than 25 insurance portfolios from unlicensed to licensed insurance companies

Directed and managed setting-up the supervisory structure for insurance companies in Saudi Arabia Approved granting licenses to more than 200 insurance and insurance related companies

Nov 2004- Jan 2007 Saudi Arabian Monetary Agency

Riyadh, KSA

Director of Banking Inspection

Managed a team of 100 banking examiners

Reported department activity to senior management

Set and implemented strategic agenda

Reviewed, updated and issued banking regulations

Nov 2002- Nov 2004 Saudi Arabian Monetary Agency **Banking Examiner & Acting Director of Banking Inspection**

Riyadh, KSA

Replaced Director of Banking Inspection when he was away

Reviewed banks' operational frameworks, financial soundness and performance

Conducted regular and special onsite inspection of banks and financial institutions

Identified, measured and mitigated inherent risks to ensure bank's safety and soundness

Jul 1999- Nov 2002 Saudi Arabian Monetary Agency

Riyadh, KSA

Banking Examiner

Conducted a major review of the contracts between banks and their joint-venture partners in the Saudi Arabian insurance industry

Performed a follow-up examination for banks in Saudi Arabia

Analyzed financial statements of the commercial banks to ensure their compliance with industry ratios, Banking Control Law and SAMA regulations

Investigated fraud and money laundering case

Mohammad A Alshayea

3537 Alraith St. Alfalah Area

Riyadh 13314-7453 KSA Date of Birth: 4/10/1967 E-mail: moshayea@hotmail.com Phone: 00966505464004

Participated in developing accounting and auditing standards with Saudi Organization for Certified Public Accountants

Sep 1992- Jul 1999 Saudi Arabian Monetary Agency Riyadh, KSA

Accountant

Performed monthly payroll for all SAMA employees

Participated in preparing SAMA budget

Performed payments of expenditures to suppliers

Participated in developing a fully computerized financial process

Dec 1990- Sep 1992 Saudi Consolidated Electric Company Riyadh, KSA

Accountant

Calculated and submitted expense payments to suppliers Analyzed and recorded sales revenue from costumers Performed financial analysis on tender contracts and bids

LANGUAGES:

Languages: Native Arabic, and Fluent English



Mohammed A. AlMousa

Date & Place of Birth: 22/06/1981 Dhahran

Nationality: Saudi Arabia

Married

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Kingdom of Saudi Arabia Tel.: +(966) 13 8072022 Mob.: +(966) 50 5881532 E-mail: ma.almousa@gmail.com

Summary of Qualifications

Teamwork believer, ability to plan, follow-up, and strong proven leadership
 management capability with track record to back it up.

Current Work Experiences

The Saudi British Bank (SABB) 01/11/2015 - Date

General Manager Branches & Sales June'20 - Date

Managing the branch network Kingdom wide along with the Private Banking. Responsibilities start from building the strategy in term of financial and non-financial objectives to the execution. I participated with the retail banking integration team for the branch network during SABB & ALAwwal merger

Regional Head Retail Banking & Wealth Management Nov'15 - June'20

Managing the retail branches in the eastern province total of 30 branches with 350 staff. Manage the business and develop the strategy for the network in the area.

Work Experiences

TAMWEEL AlOula Co. August 2014 – October 2015

CEO - August 2014 - October 2015

Manage the core business activities to promote profitable growth by proactively meeting client's leasing needs and effectively direct the sales and service

The Saudi British Bank (SABB) 25/03/2005 – August 2014

District Manager Branch Network 01/03/2010 – August 2014

Lead a team of 10 branches in Dammam & Al Khobar area. Manage the business development activities to promote profitable growth by proactively meeting client's needs and effectively direct the sales and services activities of the branches in line with annual sales targets being agreed annually.

Accomplishment within the department:

In 2010 achieved the 2nd best portfolio Kingdom wide among 10 portfolios

Area Head of Wealth & Premier – Eastern Region 01/11/2009 – 01/03/2010 Managing the high net worth segment (Premier) in the Eastern Province (24 branches).

Relationship Manager - Corporate Banking - Eastern Region 31/05/2008 -

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31/10/2009

Managing multinational corporate banking clients with revenue over SAR 500 Million. We were providing our clients with lending solutions in addition to the other normal banking services.

Relationship Manager - Private Banking - Eastern Region 01/01/2006-31/05/2008

Managing high net worth individuals relationship and provides them with investment and lending solution.

Accomplishment within the department:

Achieving 50% above 2006 target in term of profitability. Achieving 20% above 2007 target in term of profitability Selling the biggest life insurance policy in SABB Takaful in 2007 Asset under management were over SAR 1 Billion

As JODP (Junior Officer Development Program) From 25/03/2005-31/12/2005

On job training which includes 10 training courses and attachments in various departments like Corporate Banking and Trade Supply Chain, Retail, Credit, Treasury and Islamic Banking.

Work Experiences

Banque Saudi Fransi (BSF) Feb04-Sep04

Internship - Commercial Banking- Eastern Region

I worked with BSF for 7 months as part of the CO-OP program required by the university. The role mainly was assisting the officers in preparing the credit proposal and other day to day operation.

Education

B.S in Finance from King Fahd University of Petroleum & Minerals. Jan 2005. GPA of 2.7/5

Designation as CERTIFIED PERSONAL FINANCIAL PLANNER (CPFP) Jun'07 from the Institute of Banking Saudi Arabia (IOB)

Languages

Arabic Native Language

English Fluent

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Faris F. Alshareef

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Executive Summary

- A dynamic financial leader with distinguished experience in different finance leadership roles wihtin local, international, private and public companies (Ernst & Young, General Electric, Bahri and Saudi British Bank "SABB")
- Worked in different finance fields such as external and internal audit, financial planning and analysis, controllership, commercial finance, accounting and Taxation - including managing and establishing units and working on major transactions
- Exposed to various boards of directors and governance bodies with high profile members representing government and major corporates
- Has diversified professional engagements and experiences involving Chamber of Commerce committees, business startups and people's development
- Holds accounting degree from KFUPM, passed CPA exams (USA), and Executive MBA from London Business School (2020) and a graduate of 2-year leadership program in GE

Work Experience and Professional Capacities

1) SABB (Saudi British Bank) - an HSBC associate

May '18 – Present

Assumed responsibility different areas "Head of Financial Planning and Analysis" until May 2020, Now "Head of Regulatory Reporting and Tax Compliance" and "Strategy and Investment Relations"

- Build and manage the bank's Annual Operating Plan and budgets
- Provide insights through internal reporting on business performance to facilitate informed decision-making to Board of Directors, CFO and Senior Management
- Lead the development of management information reporting, models, scenarios, calculations and collection of complex financial/ non-financial information from all divisions of SABB to aid business decision making
- Oversee all business cases and major investment decisions on bank level
- Lead cost management and optimization initiatives across the bank
- Oversee reporting and analyzing of customer and product profitability
- Contributed to the integration efforts between SABB and Alawwal for financial management information areas
- Manage Finance relationship with SAMA and with General Authority of Zakat and Tax

Selected highlights:

- Rated as "strong performer" since year 1
- Provided support to integration processes within area of finance
- Formulated a roadmap to improve the Management Information unit to enhance digitization, people upskilling, process efficiency
- Selected to contribute in leading several initiatives on bank-level such as managing relations between SABB and HSBC Saudi Arabia, Cost Optimization and Business case improvements

(www.Olou.com) علو 2) Olou

Feb '12- Current

Co-Founder & Managing Partner (full-time from 2016 to 2018)

A consulting firm aiming to provide high-quality consulting, mentorship & coaching in financial, management, entrepreneurship & career development. Olou successfully engaged tens of distinguished leaders & professors. Its clients range from individuals to government entities.

Selected highlights and achievements:

- One of the first companies to be recognized as career development entity by HRDF
- One of few Saudi companies to provide structured range of development services for entrepreneurs and small businesses
- Obtained thousands of clients & worked with +16 government and semi-government entities
- Developed and delivered specialized content in tens of different programs

3) Non-executive business roles

- Sits on the Audit Committee of Abo Moati for Bookstores (publicly listed company market) with 3 members overlooking governance and financial aspects of the company.
- Served on the Board of Directors for Naba Education Company which invests and manages schools in Saudi Arabia (owned by Aljeraisy Group)

4) Bahri (National Shipping Company of Saudi Arabia)

June '14 - May '16

Bahri is a publicly listed company in the Saudi stock market with revenues reaching more than \$2 billion. 42.5% of its shares are owned by Saudi Public Investment Fund (PIF) & Saudi Aramco. Bahri is the largest shipping company regionally and is a global player in different shipping sectors, owning more than 80 vessels. Bahri is the top VLCC owner in the world and one of top owners of Chemical tankers worldwide.

Accounting Manager, Bahri Group (renamed: Group Financial Controller), reporting to CFO Reporting to the CFO, the role includes managing & overseeing all financial-controllership activities with a direct organization of 19 and over 40 indirect staff.

The Corporate Accounting Department is responsible for the following distinct activities:

Periodic financial reporting of accounts & cashflows to the Executive Management,
Board of Directors and public shareholders in compliance with the regulatory bodies,
oversees budgeting and forecasting Group level and sector level, oversees Tax and
Zakat planning and calculation, manages financial analysis and projections for all
sectors including new business valuations, setting accounting corporate requirements
and processes to business units, setting department organizational structure, objectives
and KPIs, Involved in Finance function restructuring and setting company strategy

Selected highlights and achievements:

- Continuously scoring "Exceeding Expectations"
- Participated in closure of one of the biggest mergers in Saudi market between Bahri and Vela International Marine Ltd (owned by Aramco) valued at USD 1.3 billion
- Participated with the Strategy and restructuring teams and annual compensation and benefits committee
- Oversaw and initiated the IFRS Conversion Project for Bahri and its subsidiaries

5) General Electric "GE"

May 2010 - May 2014

GE Saudi Arabia & Bahrain: May 2012 - May 2014

Manager – FP&A / Commercial Finance, Saudi Arabia & Bahrain, reporting to CFO

The role focused on developing the mechanisms of financial reporting & driving the operating rhythm for GE in Saudi & Bahrain to provide performance visibility to the leadership teams for all GE business units. It also includes providing support, from finance standpoint, to the business development team to achieve incremental growth for GE businesses.

Selected highlights and achievements:

- Established Commercial finance process for Global Growth Operations
- Assigned to be key coordinator for Project Kingdom (USD 1 billion with 9 sub-projects)
- Selected as Ombudsperson (compliance) and GE Volunteers Leader

GE Global: May 2010 – May 2012 – Associate, CAS Leadership Program

Corporate Audit Staff is the premier GE leadership program for high potential employees providing concentrated training & development, high exposure to GE's senior management & global experience that included ~100% travel. Tasks included performing extensive reviews and assessment to address financial & compliance risks, and implement solutions, with weekly presentations to senior management.

Assignments (~4 months each):

- GE South Africa: Compliance review
- GE Oil & Gas, Italy: Long service agreements
- GE Consumer Finance, USA: credit & funding
- GE Healthcare, KSA: Financial audit
- GE Indonesia: Overall financial audit
- GE Healthcare, USA: Supply chain

Selected highlights and achievements:

- Received a letter of recognition from GE Global Audit VP
- Selected to participate in Value Stream Mapping exercise to restructure CAS processes

6) Ernst & Young (EY), Riyadh, Saudi - Assurance

July 2007 - May 2010

Engagement Auditor & Associate; Top annual rating - Graduate Development Program In-charge of audit engagements, focusing on financial institutions, services & retailing covering clients such as: Banque Saudi Fransi, Arab National Bank, SABB, SAMA Airlines, Saudi Tadawi Health Care Company, Kingdom Holding, Hoshan Group, Aljomah-Petrobau, McDonald's SA

February - June 2007: Intern at EY, university Co-op program, 'A' grade

Selected highlights and achievements:

- Received certificate of appreciation from Middle East Head of Assurance
- Selected to be CaseWare champion for Riyadh office
- Continuously Received highest annual appraisal grades

PROFESSIONAL QUALIFICATION & EDUCATION:

- Executive MBA, London Business School, Dubai Stream (expected 2020)
- B.SC in accounting, King Fahd University of Petroleum & Minerals (2002 2007)
- American Institute of Certified Public Accountants passed CPA examinations (2009)
- International Financial Reporting Standards Course by KPMG (2016)
- Creative Leadership Keys Special course by INSEAD (2016)
- Leading Functions and Teams Special Course by HSBC and London Business School

PERSONAL DETAILS

- Nationality, Date & Place of Birth: Saudi, born 25/12/1984, Riyadh, Saudi Arabia
- Marital status: Married with 3 children
- Languages: Fluent in Arabic & English writing & speaking

HIGHLIGHTED OTHER RESPONSIBILITIES & ACTIVITIES

- Selected to participate in open discussions with distinguished international guests in politics, diplomacy and business by Misk Foundation such as Bill Gates, Richard Branson, Madeleine Albright, Thomas Friedman and others (2017/2016)
- Selected as a member of the Young Businessmen Committee at Riyadh Chamber of commerce for the term (2013-2017)
- Participated in discussions regarding policy making for national initiatives such as those with Ministry of Economy & Planning and General Sports Authority (2016)
- Participated in the Selection Committee of King Salman Youth Center to qualify a few youth projects for the Center's fund and support (2015 & 2016)
- Selected by the prestigious King Khalid Award committee (2013 to present)
- Participated as 1 of 2 official delegates representing Saudi Arabia in the World Conference on Youth (associated with the United Nations) in Sri Lanka (2014)
- Participated as an independent evaluator for Prince Abdulaziz bin Abdullah Award for Entrepreneurship (total awards SR 1,000,000 i.e. \$270,000) (2014)
- Participated in an official Saudi delegation to Japan representing Saudi youth.
 Presented a paper in the field of economics (2013)
- Selected by King Khalid Foundation & International Youth Foundation to participate in the Advisory Board for Passport to Success Program (2013)
- Worked as a Fundraising Leader & Financial specialist in Riyadh Chapter of Acumen Fund (www.AcumenFund.org) (2013)
- Led the effort in hiring & supervising top Finance students from KFUPM to prepare them for FMP GE leadership program (2013)
- Led different initiatives in recruitment in GE and EY in different countries & worked in several community service events. (2007-2012)
- Participated in organization of GE delegation to US-Saudi Business Opportunities Forum, Atlanta, USA (GE was a sponsor) (2011)



Feras Abdulaziz Abalkhail



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gmail.com



VICE PRESIDENT - MARKETING & CUSTOMER EXPERIENCE











Marketing Management Customer/Public Relations

Business Development

Improvements

Customer Management

SYNOPSIS

Experience Summary:

- A total of more than 18 years working experience in both Public and Private sectors namely:
 - Saudi Industrial Development Fund (SIDF),
 - Saudi Telecom Company (STC),
 - Etihad Etisalat (Mobily),
 - BADIR Technology Incubator,
 - Saudi Export Development Authority (SAUDI EXPORTS),
 - Saudi Arabian Public Transportation Co. (SAPTCO).
- Career focus in several Marketing and Management functions across several industries and sectors at different organizational levels.
- Education focus in Marketing; Bachelor degree in Marketing from KFUPM and Master's degree in International Marketing from Strathclyde University.

Professional Experience

Customer Management

Customer Experience

Product Development

Service Management

Marketing Management

Marketing Research

Public Relations

Marketing Communication

Marketing Strategy

Corporate Comm.

Corporate Strategy

Business Development

Senior Marketing Analyst	Senior Services Marketing Manager	Customer Experience & Insight Manager	Executive Manager- Business Customer Experience & Lifecycle Management	Director- Business Customer Experience	Director- Entrepre neurship Support Unit	General Director- Marketing and Corporate Communication	Vice President- Marketing and Customer Experience
1999	9	P	P	P	P	Ŷ	9
Saudi Indust Developme Fund	rial Saud	di Telecom pany (STC)		012 2 bily	Badir Technology Incubator	Saudi Export Development Authority	Saudi Publi Transportation Company

PROFESSIONAL DEGREES, TRAINING & MEMBERSHIP

Education and Professional Qualifications

Masters Degree of Science in International Marketing (MSc), University of Strathclyde, Glasgow, UK. (2001)

Bachelors Degree of Science in Industrial Marketing (BSc), KFUPM, Dhahran, KSA. (1998)

Building a Customer Centric Organization - Executive Education, IE Business School, Madrid - Spain. (2011)

High Performance Leadership Program – IMD, Hong Kong (2015)

CAREER PROGRESSION

Saudi Public Transportation Company (SAPTCO), KSA, Riyadh



(SAPTCO - a Saudi Joint Stock Company providing integrated transport services. the company has Six Business Lines namely: Intra-city transport services covering the 5 major cities Riyadh, Jeddah, Makkah, Madinah, and Dammam; Inter-city transport services connecting around 385 cities and villages in Saudi Arabia; Charters and Contract bus services; Limousine services; Cargo services; and the newly established line providing Metro and Rail transport services)

Vice President - Marketing and Customer Experience

Oct'16 - present

- Provide strategic leadership for overseeing the functioning of four major departments of the organization viz.
 Marketing, Corporate Communication, Customer Experience and Customer Care.
- Direct teams to develop communication plans, managing communication activities for promoting, enhancing and protecting organization's brand.
- Head the development, integration, and implementation of a broad range of marketing and public relations activities relative to the strategic direction and positioning of the organization and its leadership.
- Spearhead the functioning of varied and integrated marketing and communications products and services including newsletters and other print publications; web, e-news and other online communications; media and public relations; and marketing.
- Leading SAPTCO Strategy and Transformational Project.
- Leading the Brand, Marketing, and Communication Strategy Project.
- Leading the Customer Experience Project.

Saudi Export Development Authority, KSA, Riyadh

الصادرات السعودية مينة تنمية الصادرات السعودية Jan'14 – Oct'16

General Director - Marketing and Corporate Communication

Reporting to: Secretary General

- Commended by senior management for successfully Launching the "Saudi Pavilion" platform as the official platform for the Saudi Industrial sector. Developed and implemented integrated strategic event plans and policies to advance Saudi Manufacturer's brand identity; broaden awareness of programs and priorities and increased participation in Exhibitions and International Events.
- Led the Saudi exports rebranding project and developing marketing and communication strategies for Saudi exports.
- Development of the national initiative "Made in Saudi" brand.
- Managing the activities related to the marketing and communication function i.e. Advertising, Branding, Social Media, Digital Media, website, press releases, Public Relation, Publications and Internal communication.
- The execution of the TWO largest industrial participation in international events for Saudi Arabia Industrial sector.
- Created Trade Mission's policies and strategies enabling them to cultivate and enhance meaningful relations for B2B matching with sellers and buyers.
- Led the project of Branding, Marketing, and Communication strategy and implenetation.
- Accountable for planning, development and implementation of all marketing strategies, marketing communications, and public relations activities.



Customer Experience Director - Business Unit

Sep'10 – Mar'13

- Develop the Customer Experience Strategy.
- Develop and Manage projects and initiatives aiming to enhance the customer experience across Mobily touch points and channels in relation to the Business Unit.
- Prepare Market research projects objectives, interpret allocated data, and develop action plans as a result.
- Review and approve all processes related to the Business Unit.
- Develop and Manage the Business Unit Marketing Policy in terms of reviewing and revamping the policy for better customer experience.
- Improve the customer experience index CEI among Business customers as a result of customer experience projects and improved processes.
- Launch the Account Management program aiming to enhance the account management activities for the Business customers.

PREVIOUS EXPERIENCE

Saudi Telecom Company (STC), KSA, Riyadh

Customer Experience & Insight Manager-Marketing Department Enterprise Business Unit Senior Services Marketing Manager

Senior Marketing Analyst, Saudi Industrial Development Fund (SIDF), KSA, Riyadh

Jun'04 - Sep'08 Mar'99 - May'04

Jun'04 - Sep'10

Jun'08 - Sep'10

Appletonia Income

ADDITIONAL INFORMATION

Date of Birth

Mar 1975

Address

P.O. Box 61765 Riyadh, Saudi 11575



ENG. OSAMA I. AL-DOSARY

osama@dosary.net, Mobile: +966504487802

SUMMARY OF QUALIFICATIONS

EXPERIENCE

Decisive results-oriented leader with more than 24 years of domestic and international ICT experience, across various roles involving delivery, engineering, operations, sales, marketing, and product development. Established experience in creating sales channels, market development, business transformation, change management, and development of strategic initiatives -- with proven success in managing and delivering multibillion-dollar initiatives.

CORE COMPETENCIES
Strategic Planning & Execution & Decisive Leadership & Troubleshooter & Business Transformation
Digital Transformation ◊ Market Development ◊ Strong Technical Acumen ◊ Coaching
Global Alliances & Project Management & Team Building & Partnership Development

President and CEO, Salam (Integrated Telecommunication Company) February 2020 to current

- Lead a 1.4Bn SAR multiplatform business of over 1'000 personnel, and drove its growth and efficiency, resulting in revenue increase by 60% and net profit increase by 157% during my tenure.
- Developed and restructured Consumer sales, product and marketing operations, resulting in a monthly FTTH run-rate growth of 142% over two years.
- Developed and led B2B company transformational program to expand focus on IT services via several initiatives, including developing an SME unit and GTM strategy, creation of an IT Product Sales Specialist unit, various streamlining of IT product sales processes, etc.
- Oversaw the successful implementation and launch of several strategic services such as Mobile Service, Business 5G Fixed Wireless Access, OpenStack Cloud Services and Voice services.
- Led the establishment of a Mobile subsidiary company (Salam Mobile).
- Successfully drove company transformation and revamp via several initiatives, such as:
 - Complete rebrand of organization from ITC to Salam, with the goal of greater consumer focus and as an organizational transformation catalyst.
 - Trained staff on and implemented corporate performance management practices via OKRs (Objectives and Key Results).
 - Development of clear impactful vision, mission and values (through executive team exercises).
 - Environment enhancement via various methods, such team feedback sessions and followthrough on employee survey feedback, and making sure reasonable changes are put in place.
 - Efficiency improvement by enhancing process and elimination of excessive approvals, in addition to the elimination of paper usage.
 - Digital transformation of operations and establishing needed systems (CRM, Billing, BSS, etc.)
- Developed a cooperative team environment and professional corporate culture, by focusing on consensus building efforts, forward interdepartmental planning and a constructive discourse.
- Championed initiatives to improve customer experience and drive customer focus.
- Assessed potential mergers and acquisitions to enhance shareholder value.
- Oversaw financial performance and risk profile while ensuring regulatory obligations are met.

Advisor to the Minister and Director-General for Infrastructure Development, MCIT

May 2017 to January 2020

- Led strategic National Transformation Program initiatives with a budget of over 11 Bn SAR.
- Oversaw and drove all Communication Infrastructure initiatives within the Vision 2030 programs, including: Urban Fiber Broadband Initiative, Rural Wireless Broadband Initiative, Saudi Internet Exchange Point, Industrial Infrastructure initiative, etc.
- Some of the key achievements include:
 - Took an 8 billion SAR Urban Broadband Fiber initiative from being 9 months behind schedule to being ahead of schedule within 2 years.
 - Maintained accurate on-target fiscal spending for 2018 and 2019.
 - Successfully launched and oversaw first Saudi Internet Exchange Point.
- Oversaw the design of complex transformational strategies.
- Worked to identify internal and external barriers to growth in the Kingdom's telecommunications infrastructure and developed methods to overcome them.

Business Solutions Executive, VMware

2013 to 2017

- Led the process to understand customer business objectives, and then build proposals, and develop Vision Strategy and Roadmaps deliverables to meet customer needs.
- Worked to communicate high-level vision, acting as a technology evangelist, in addition to relaying engagement specific value proposition to the customer, and third parties.
- Analyzed current services, marketing, competitive, customer, financial, processes, operations and human resource data to identify sales bottlenecks, issues and areas of potential growth.

PRIOR EXPERIENCE SUMMARY	
Founder and Principal Consultant, Solyton (Boutique IT Consulting Firm)	2011 to 2013
Business Development Manager, Cloud and Managed Services, Cisco Systems KSA	A 2010 to 2012
Consultant Systems Engineer, Emerging Technology Group – Cisco Systems EME	A 2005 to 2010
Internet Technologist, SaudiNet (Saudi Telecom Company)	2002 to 2005
Network Dept. Manager, King Saud University IT Division	1997 to 1999
EDUCATION Accelerated Development Program London Business School, London	Jan 2018
M.S., Electrical Engineering of Computer Networks (MSEECN) University of Southern California, Los Angeles	May 2001
B.S., Electrical Engineering (Communication) King Saud University, Riyadh	Jan 1998
 PROFESSIONAL AFFILIATIONS Chairman, Middle East Network Operators Group/MENOG (2009-2015) Member, MENOG Program Committee (2007-2020) Member, RIPE Program Committee (2013-2020) 	

MISCELLANEOUS

Member, APIA (2005-2017)

- Fluent in both written and spoken English and Arabic (Mother Tongue)
- Gallup's StrengthsFinder2.0, Top 5 Theme results:
 Connectedness ◊ Analytical ◊ Strategic ◊ Developer ◊ Responsibility
- Hobbies include reading, swimming, scuba diving and traveling



Salman Ahmed

Summary Profile

Business-oriented UK-qualified Chartered Accountant with over 40 years of experience in the UK, Channel Islands, Bahrain, Saudi Arabia and the UAE. A significant portion of this experience was at the level of Partner in the accounting profession or at the level of Board and Board Committees.

Qualifications

Chartered Accountant

Member – Institute of Chartered Accountants in England & Wales Member - Institute of Chartered Accountants of Pakistan

Corporate Finance Qualification

Institute of Chartered Accountants in England & Wales

Corporate Governance

Certified Director (Pakistan)

Current Positions

Tenaris Saudi Steel Pipes. Saudi Arabia

Listed manufacturing company

Chairman - Remuneration & Nomination Committee

Member - Board of Directors

SABB Takaful Company, Saudi Arabia

Listed assurance company, regulated by the Saudi Central Bank

Chairman - Board Audit Committee Member - Board of Directors Member - Board Special Committee

Yanal Finance Company, Saudi Arabia

Finance company, regulated by the Saudi Central Bank

Member - Board of Directors Member - Board Audit Committee

Member - Board Risk Committee (nominated)

Tullet Liberty (Bahrain) WLL

Inter-dealer broker, regulated by the Central Bank of Bahrain

Non-executive Director

Past Positions Held

Al Baraka Bank (Pakistan) Limited

 $Commercial\ bank,\ regulated\ by\ the\ State\ Bank\ of\ Pakistan$

Chairman - Board Risk Committee Member - Board of Directors Member - Board Executive Committee

Member - Board Audit Committee

Alistithmar Capital, Saudi Arabia

Investment bank, regulated by the Capital Market Authority

Member - Board Audit Committee

Medgulf, Saudi Arabia

 ${\it Listed insurance\ company,\ regulated\ by\ the\ Saudi\ Central\ Bank}$

Member - Board Audit Committee

Manara Equity Partners BSC(c), Bahrain

 ${\it PE fund manager, regulated by the Central Bank of Bahrain}$

 ${\it Member-Board\ of\ Directors;\ Member-Investment\ Committee}$

Founding Senior Partner & COO

Manara Wärtsilä Power Limited - power joint venture with Wärtsilä

Member - Board of Directors

Manara Malaysia I Limited - holding entity for investment in the airline AirAsiaX

Member - Board of Directors

Manara Turkey Limited - holding entity for investment in the cargo airline ACT

Member - Board of Directors

Ansbacher Middle East, UAE & Qatar

UK bank, regulated by the UK FSA, DFSA and QFCRA

Regional Managing Director

PricewaterhouseCoopers & predecessor firms, UK, Channel Islands, Bahrain & Saudi Arabia

Partner

Callingham Crane, Chartered Accountants, London, UK

Audit Senior

Summary Profile

Summary of Experience

- Significant experience in:
 - Board and Corporate Advisory Services
 - Investments, Mergers and Acquisitions
 - o External and Internal Audits, Investigations and Special Examinations for central banks
 - o Corporate Governance, including Board, Audit Committees and Compliance matters
 - o Administration and Liquidations
- Clients included:
 - o Central Banks including SAMA and CBB
 - Financial Institutions including IDB, ARIG, NCCI, AXA, Al Rajhi Bank, Dallah Al Baraka, Bank Aljazira, SAMBA, SAIB, SABB, ANB, NCB, Riyad Bank, Habib Bank, Barclays Bank, Standard Chartered, BNP Paribas, Lloyds Bank, Saudi Orix, Amex Middle East, EMP and NBP
 - Other including Gulf Air, Hilton Bahrain, Mawarid Group, Fuchs Petroleum, SAMREF, Orbit Satellite TV,
 Sara Telecom, Universal Motors Agencies and Rabigh Refinery
- Experience includes:
 - Board, Audit, Risk, Executive and Investment Committee memberships and/or advisory relationships for entities in the financial services and other sectors
 - Acting as the audit and advisory partner on assignments for a number of the medium and large enterprises in Saudi Arabia and the region
 - Establishing Manara Equity Partners, a regulated Private Equity firm in Bahrain and an Infrastructure Fund with LP commitments of \$460mm from Saudi investors and 3i Group plc

Review of potential investment opportunities in a number of sectors, including:

- Power GenCos / IPPs
- Cargo Airlines, Low-Cost Carriers & MROs
- Sea Ports
- Real Estate, Hotels & Resorts
- Telecom
- Fuel Distribution
- District Cooling / Utilities

Post closure of the firm, involved in investment and portfolio monitoring for investee companies located in Turkey, Malaysia and Pakistan

M&A advisory work, including the merger of SAMBA with United Saudi Bank, acquisitions of American Express card businesses in the GCC and Egypt, acquisition of a refinery in Saudi Arabia by Saudi Aramco, merger of exchange houses in Saudi Arabia, acquisition of ABN Amro's interests in Bahrain, Prudential plc's abortive acquisition of insurance and investment businesses in Saudi Arabia, and AXA's abortive acquisition of an insurance business in Saudi Arabia

Regulatory

Was approved in various capacities by the following regulators:

- Saudi Central Bank
- State Bank of Pakistan
- Central Bank of Bahrain
- Dubai Financial Services Authority
- Qatar Financial Centre Regulatory Authority

Contact Details

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m +973 3962 4783 m +966 5588 63758



عبدالله عمر بن سعد باوشخه



البطاقة الشخصية:

- الجنسية: سعودي.

رقم الهوية الوطنية: 1055953259

- تاريخ االميلاد: 1973 م

المنصب الحالى:

- مدير تنفيذي – شركة واحة مكة للتنمية - منذ عام يناير 2018م وحتى تاريخه (نظام الإعارة من شركة مكيون)

- مدير تنفيذي – شركة مكيون مطورون عمرانيون منذ عام 2005 الى 2018م

المؤهلات العلمية:

- ماجستير: إدارة أعمال - الأكاديمية العربية للعلوم والتكنولوجيا – الاسكندرية- مصر. عام 2000م

- بكالوريوس: محاسبة - كلية الاقتصاد والإدارة -جامعة الملك عبد العزيز -جدة - السعودية. عام 1996 م

الخبرات العملية:

- مدير عام الشؤون المالية والإدارية لهيئة العالمية لتحفيظ القرآن الكريم التابعة لرابطة العالم الإسلامي من2003 إلى 2005
 - مدير مالي مؤسسة الجناين للتطوير العمراني من 2002 إلى 2003
 - الإدارة المالية مؤسسة عكاظ للصحافة والنشر من 1997 إلى 2002

الشهادة المهنية:

- مسئول حوكمة الشركات الدولي المعتمد من جمعية OCGO بالتعاون مع مركز خبراء المال للتدريب

الخبرات الإضافية

- عضو هيئة تدريس متعاون مع الكلية الجامعية بالجموم بقسم المحاسبة جامعة أم القرى
- مدرب معتمد من المؤسسة العامة للتدريب التقني والمهني رخصة رقم SA 10010119 متخصص في المجال المالي والإداري والعقاري

العضويات:

- عضو الهيئة السعودية للمحاسبين القانونيين رقم العضوية 1888
- عضو الجمعية السعودية للمراجعين الداخليين رقم العضوية الدولي 3197895

الدورات التدريبية:

حاصل على أكثر من 25 دورة تدريبية في مجالات: القيادة، الجودة، الادارة الإستراتيجية، المالية، الاستثمار، دراسات الجدوى، الجودة.

منها:

- الدورات الأربعة في (Leadership Management International (LMI)
 - دورات متخصصة في مجال الإدارة الاستراتيجية
 - دورات متخصصة في الاستثمار ودراسات الجدوى والتسويق والجودة

الدورات التي تم تقديمها كمدرب:

- المحاسبة لغير المحاسبين
 - المالية لغير الماليين
 - قراءة القوائم المالية
- إعداد الموازنات التخطيطية
 - التدفقات النقدية
- المحاسبة في المنشآت الغير ربحية
 - مقدمة في محاسبة التأمين
- مقدمة في العلاقة بين التأمين والمخاطر
- العلاقة بين حوكمة الشركات والمخاطر

من المواد التي تم تدريسها:

- غرر وتأمين
- محاسبة المؤسسات المالية
- نظم محاسبية متخصصة
 - أصول المراجعة
- تطبيقات محاسبية بإستخدام الحاسب الألي
 - الإحصاء التطبيقي
 - مبادئ الاحصاء
 - الإدارة المالية
 - ـ الربا
 - بحوث عمليات في المحاسبة
 - الاقتصاد السعودي
 - نقود ومصارف إسلامية
 - نظم تجارية سعودية
 - إدارة الافراد والعلاقات الإنسانية

وسائل الاتصال:

جوال: 0505537825

جوال: 0555537825

البريد الالكتروني:

aomar@abdullah-omar.com



السيرة الذاتية

المعلومات الشخصية:

الإسم: أيمن بن وجيه الطويل

تاريخ الميلاد: ١٩٧٦/٠٢/٢١ م

الجنسية: سعودي

المدينة: جدة ، المملكة العربية السعودية

الحالة الاجتماعية: متزوج وأب لطفلين

a_altawil@yahoo.com : البريد الإلكتروني

رقم الهاتف: ١٨٨٨٥ ٢٥٥٥.

المؤهلات الأكاديمية:

درجة البكالوريوس في إدارة الأعمال في العلوم المالية والإدارية من جامعة عمّان الأهلية بالمملكة الأردنية الهاشمية عام (7.02 - 7.02)

الخبرات المهنية:

(٢٠١٦م - حتى الآن)

الشركة السعودية للخدمات الأرضية (شركة مساهمة مدرجة في السوق المالية السعودي):

- المدير التنفيذي لإدارة الإلتزام.
- المدير العام لإدارة الحوكمة والإلتزام.
- أمين سر مجلس الإدارة (٢٠١٦م ٢٠١٨م).
- أمين سر اللجنة التنفيذية (٢٠١٦م ٢٠١٨م).
 - ممثل الشركة أمام هيئة السوق المالية.

أبرز الإنجازات:

- إنشاء إدارة الحوكمة والإلتزام وبناء الهيكل التنظيمي للإدارة وإعداد فريق متخصص لمتابعة تطبيقات ومبادىء الحوكمة.
- تعديل كامل لدليل لائحة حوكمة الشركة والسياسات والإجراءات التابعة لها بالإضافة إلى لوائح عمل اللجان المنبثقة عن مجلس الإدارة لتتماشى مع لائحة حوكمة الشركات الصادرة عن هيئة السوق المالية ، بالإضافة إلى أفضل الممارسات الإدارية.
 - إنشاء دليل متكامل لإدارة الإلتزام شاملاً للسياسات والإجراءات.
- إعداد تقرير مجلس الإدارة لعامي ٢٠١٦م و ٢٠١٧م بالتنسيق مع الإدارة التنفيذية ومجلس الإدارة.
- تعديل النظام الأساس للشركة بالتنسيق مع مجلس الإدارة ووزارة التجارة والإستثمار واعتمادها من الجمعية العامة.
- إنشاء نظام آلي متكامل لإدارة الإلتزام بهدف قياس كفاءة مستوى الإلتزام بإدارات الشركة المختلفة ورفع التقارير ذات العلاقة للجنة المراجعة بالتنسيق مع الإدارة التنفيذية.
- إنشاء إجراءات خاصة بإستلام بلاغات حالات الإشتباه بمخالفة قواعد السلوك المهني ودراستها وتقديم التوصيات اللازمة حيالها للجنة المراجعة والإدارة التنفيذية.
- تنظيم إجتماعات مجلس الإدارة وإعداد محاضرها وملف الاجتماع وجدول الأعمال بالتنسيق مع رئيس مجلس الإدارة.
- تنظيم إجتماعات اللجنة التنفيذية وإعداد محاضرها وملف الاجتماع وجدول الأعمال بالتنسيق مع رئيس اللجنة.

(۱۶ ۲۰ م – ۲۰۱۲م)

شركة عبد اللطيف جميل المتحدة للتمويل (شركة مساهمة غير مدرجة)

- كبار التنفيذيين المدير التنفيذي لإدارة الإلتزام ومكافحة غسل الأموال وتمويل الإرهاب.
 - ممثل الشركة أمام مؤسسة النقد العربي السعودي.

أبرز الإنجازات:

• إنشاء إدارة الإلتزام ومكافحة غسل الأموال وتمويل الإرهاب ، وبناء الهيكل التنظيمي للإدارة واعداد فريق متخصص لمتابعة تطبيقات ومبادىء الحوكمة.

- إنشاء واعتماد دليل شامل لسياسات واجراءات إدارة الإلتزام.
- إنشاء وإعتماد دليل شامل لسياسات وإجراءات إدارة مكافحة غسل الأموال وتمويل الإرهاب.
 - إنشاء نظام آلى لمكافحة غسل الأموال وتمويل الإرهاب ودراسة حالات الإشتباه.
- إنشاء إجراءات خاصة بإستلام بلاغات حالات الإشتباه بمخالفة قواعد السلوك المهني ودراستها وتقديم التوصيات اللازمة حيالها للجنة المراجعة والإدارة التنفيذية.
- إنشاء نظام آلي متكامل لإدارة الإلتزام بهدف قياس كفاءة مستوى الإلتزام بإدارات الشركة المختلفة ورفع التقارير ذات العلاقة للجنة المراجعة بالتنسيق مع الإدارة التنفيذية.
- تهيئة شركة عبد اللطيف جميل المتحدة للتمويل لتطبيقات الحوكمة والحصول على ترخيص مؤسسة النقد العربي السعودي لمزاولة نشاط التمويل بالمملكة.
- تمثيل قطاع التمويل بالسوق السعودي أمام صندوق النقد الدولي بترشيح من مؤسسة النقد العربي السعودي فيما يتعلق بالإلتزام ومكافحة غسل الأموال وتمويل الإرهاب.
- تدريب موظفي شركة عبد اللطيف جميل المتحدة للتمويل على مكافحة غسل الأموال وتمويل الإرهاب (قرابة ١٥٠٠ موظف).
- رفع عدة تقارير دورية للجنة المراجعة المنبثقة عن مجلس الإدارة عن مخاطر الإلتزام والتوصيات ذات العلاقة.

$(\lambda \cdot \cdot \gamma_{\alpha} - 3 \cdot \cdot \gamma_{\alpha})$

شركة بوبا العربية للتأمين التعاوني (شركة مساهمة مدرجة في السوق المالية السعودي)

- أمين سر مجلس الإدارة.
- كبار التنفيذيين رئيس الإدارات التالية (الحوكمة الإلتزام مكافحة غسل الأموال وتمويل الإرهاب الشؤون القانونية التفتيش الداخلي شؤون وعلاقات المساهمين المسؤولية الاجتماعية).
 - ممثل الشركة أمام مؤسسة النقد العربي السعودي.
 - ممثل الشركة أمام هيئة السوق المالية.
 - ممثل الشركة أمام مجلس الضمان الصحى التعاوني.
 - أمين سر اللجنة العامة لشركات التأمين بالمملكة (٣ سنوات).
 - عضو اللجنة القانونية والإلتزام التابعة للجنة التنفيذية في قطاع التأمين.

أبرز الإنجازات:

- إنشاء إدارة الحوكمة والإلتزام وبناء الهيكل التنظيمي للإدارة وإعداد فريق متخصص لمتابعة تطبيقات ومبادىء الحوكمة.
 - إنشاء لائحة حوكمة الشركة ودليل السياسات والإجراءت التابعة للائحة.
 - إعداد تقرير مجلس الإدارة السنوي لجميع السنوات التي عملت بها في الشركة.
 - ا تطوير الموقع الإلكتروني ليتماشى مع مباديء حوكمة الشركات.
- إنشاء وحدة مكافحة غسل الأموال وتمويل الإرهاب ، وإعتماد دليل شامل للسياسات والإجراءات.
 - إنشاء واعتماد دليل شامل لسياسات واجراءات إدارة الإلتزام.
 - إنشاء نظام آلى لمكافحة غسل الأموال وتمويل الإرهاب ودراسة حالات الإشتباه.
- إنشاء إجراءات خاصة بإستلام بلاغات حالات الإشتباه بمخالفة قواعد السلوك المني ودراستها وتقديم التوصيات اللازمة حيالها للجنة المراجعة والإدارة التنفيذية.
- إنشاء نظام آلي متكامل لإدارة الإلتزام بهدف قياس كفاءة مستوى الإلتزام بإدارات الشركة المختلفة ورفع التقارير ذات العلاقة للجنة المراجعة بالتنسيق مع الإدارة التنفيذية.
 - ا إدارة إجراءات الحصول على تجديد الترخيص بمزاولة نشاط التأمين في المملكة.
- إدارة إجراءات الإفصاح والشفافية والإعلان على موقع تداول عن الإفصاحات الجوهربة.
- تدريب موظفي شركة بوبا العربية للتأمين التعاوني على الإلتزام ومكافحة غسل الأموال وتمويل الإرهاب (قرابة ١٠٠٠ موظف).
- رفع عدة تقارير دورية للجنة المراجعة المنبثقة عن مجلس الإدارة عن مخاطر الإلتزام والتوصيات ذات العلاقة.
- إدارة مشروع المسؤولية الاجتماعية للشركة لتوفير التأمين الصحي المجاني على الأطفال الأيتام بالمملكة.
 - إعتماد منتجات الشركة من الناحية الشرعية بالتنسيق مع أهل الإختصاص.

$(3 \cdot \cdot \cdot 7 - \wedge \cdot \cdot 7 - 4)$

شركة اللجين (شركة مساهمة مدرجة في السوق المالية السعودي)

- مدير عام الشؤون الإدارية وعلاقات المساهمين.
 - مدير عام الموارد البشرية.
 - ممثل الشركة أمام هيئة السوق المالية.

العضويات:

- عضو مجلس إدارة نادي الإتحاد والأمين العام (٢٠١١م ٢٠١٢م)
 - عضو مجلس إدارة رابطة دوري المحترفين السعودي (سابقاً)
- أمين سر اللجنة العامة لشركات التأمين بالمملكة (تحت إشراف مؤسسة النقد العربي السعودي من عام ٢٠١٠م ٢٠١٤م)
- عضو لجنة الإلتزام والقانونية التابعة للجنة التنفيذية لشركات التأمين بالمملكة (٢٠١٠م ٢٠١٤م)
 - عضو اللجنة الإستراتيجية والمالية بنادي الإتحاد (سابقاً).

الدورات:

- حاصل على العديد من الدورات في مجال حوكمة الشركات وأنظمة هيئة السوق المالية.
 - حاصل على العديد من الدورات في مجال الإلتزام ومكافحة غسل الأموال.
 - حاصل على دورات في مجال القيادة الإدارية.
 - حاصل على دورات في المجال المالي.
 - حاصل على دورات متخصصة في مجال تنمية الموارد البشرية.
- حضور عدد من ورش العمل في هيئة السوق المالية ومؤسسة النقد العربي السعودي ومجلس الضمان الصحى التعاوني.

المهارات اللغوية:

- اللغة العربية (اللغة الأم).
- اللغة الإنجليزية بطلاقة (تحدثاً وكتابة).



YASSER A. ALBARRAK

Education

1998 - 2004

KFUPM

Dhahran, KSA

BS in Management Information Systems

Awarded distinction degree

Work experience

2012 - Current

Saudi British Bank (SABB)

Riyadh, KSA

Global Banking and Markets Group

2017: Co Head of Global Banking.

Jointly Overlooking SABB Global Banking Business kingdom wide including Multinational Foreign and Saudi Corporations, Public Sector & Financial Institution. Also overlooking both China and Korea Desks and Working Capital/ Specialized lending desk. Core member in SABB Asset and Liability Committee and Risk Management Committee.

2015: Head for Public Sector under Global Banking.

Overlooking also all Non-Banking Financial institutions (Insurance and Local Investments companies) also a Senior Coverage Banker for Government of KSA and the Saudi Sovereign Wealth Fund within HSBC Group.

2013: Division Head for Public Sector (Government, Semi-Government and Public Sector Companies).

2005 - 2012

SAMBA Financial Group

Riyadh, KSA

Corporate Banking Group

Joined the Corporate Banking Dept overlooking a portfolio of corporate relationships in various sectors including Auto, Manufacturing, Contracting & Trading.

Later on, Joined the top tier Public Sector Energy, Petrochemicals, Shipping and Telecom unit handling a strategic portfolio of relationships.

Bank credit committee member.

2004 - 2005

Capital Market Authority (CMA)

Riyadh, KSA

Market Supervision

Assisted in the initial setup of the Market Supervision and worked part of a team that is responsible for ensuring the fair and orderly operation of the securities market, by the real-time monitoring of the securities market, ensuring that market participants comply with the CMA's rules and regulations and that issuers make timely and accurate disclosures to the public.

Main training

Financial Modeling

Euro Money, London, UK

Samba Professional Program

Samba, Riyadh, KSA

Intermediate Credit

Samba, Riyadh, KSA

Remedial Management

Samba, Riyadh, KSA

SABB LEAD Program

IMD

A&L Management

SABB, Riyadh, KSA