

# Al Rajhi REIT Fund

Annual Report 2019

Fund Manager: Al Rajhi Capital



# Al Rajhi Capital, Head Office

King Fahad Road - Al Muruj Dist. PO Box 5561 Riyadh 11432 Kingdom of Saudi Arabia T: 920005856 www.alrajhi-capital.com

Al Rajhi Capital is a Saudi Closed Joint Stock Company (Commercial Registration: 1010241681) with a paid-up capital of SAR 500 million, and regulated by Saudi Arabia's Capital Market Authority (License number: 07068/37). The Company provides asset management, brokerage and investment banking services under the CMA-licensed activities of: Dealing as a Principal, Agent and Underwriter, and Managing Investment Funds and Discretionary Portfolios, in addition to Arranging, Advising and Custody.

# In The Name of Allah The Most Merciful, The Most Gracious



The Custodian of the Two Holy Mosques

King Salman Bin Abdulaziz Al Saud



His Royal Highness Crown Prince

Mohammad Bin Salman Al Saud

# Name & Address of Fund Manager

# Al Rajhi Capital Company

King Fahad Road - Al Muruj Dist. Unit No 1 P.O. Box 5561, Riyadh 11432 Telephone: +966 920005856 Kingdom of Saudi Arabia

Website: www.alrajhi-capital.com Commercial Registration No. 1010241681

CMA License Number 07068/37

# Name & Address of Custodian

## **KASB Capital**

P.O. Box 395737, Riyadh 11375 Telephone: +966(11) 279 5222 Kingdom of Saudi Arabia

# Name & Address of Auditor

# PKF Al-Bassam & Co.

P.O. Box 696587, Riyadh 11557 Telephone: +966(11) 206 5333 Kingdom of Saudi Arabia

# About Al Rajhi REIT Fund

Al Rajhi REIT Fund (the 'REIT') is a closed-ended Shariah-compliant real estate investment traded fund. The REIT operates in accordance with Real Estate Investment Funds Regulations and REIT Instructions issued by the CMA. The primary investment objective of the REIT is to provide Unitholders with current income by investing in income producing real estate assets in Saudi Arabia. The Fund Manager is targeting to distribute to Unitholders an annual cash dividend of no less than 90% of the REIT's Net Profits. It is expected that the amount of such annual dividend will increase over the REIT's term as the number of income-producing properties in the REIT's portfolio increases. For more information on the investment risks involved in the fund, please read the Fund Terms & Conditions

# A Review of the Investment Activities During the Year 2019

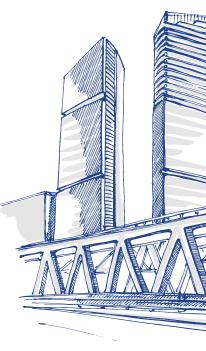
The REIT was listed on 20th March 2018. At the time of listing, the total assets of the REIT was SAR 1.62 billion and it had 13 income generating assets spread across 4 cities in the Kingdom of Saudi Arabia i.e. Riyadh, Jeddah, Al Khobar and Khamis Mushait. At the end of 2018, the REIT's total assets were SAR 1.68 Bn with 14 properties in its portfolio.

During the year 2019, The REIT increased its total assets by 42.8% to reach SAR 2.4 Bn and added 4 new properties to its portfolio-taking the tally to 18 properties. The REIT increased its assets by acquiring 3 schools from AlKhaleej Training and Education Company (AKTE) for the purchase value of SAR 474.5 Mn. AKTE participated as inkind investor in asset increase process and was issued 26.4 mn units at price of SAR 8.8 per unit totaling to SAR 232.35 Mn of in-kind value. The balance consideration was raised via public offering and available debt facility of the fund. In addition to this, the REIT also acquired AlSalam NMC Hospital located in Riyadh for the purchase value of SAR 163.4 Mn.

The asset increase process completed in Q4 2019. The REIT offered to public 16,853,933 units at a price of SAR 8.8 per unit. During the offering period 13,251,754 unit were subscribed resulting into coverage ratio 78.63%. Thus in total the REIT issued 39,656,248 new units during the year. Out of these new units issued, 26,404,494 units were issued to AKTE as their in-kind subscription and 13,251,754 units were issued to investors who subscribed during the public offering. Thus at the end of the year, the total issued units for the REIT are 161,856,857.

The REIT paid a dividend of SAR 0.53 per unit amounting to SAR 73,094,134.97 for the period of 1st Jan 2019 to 31st Dec 2019. The payout was done on 22nd August 2019 (for H1 2019) and 27th February 2020 (for H2 2019). The annualized rate of dividend was 5.3% based on par value which was lower than the projections. The dividend was affected by a). Partial income of the 4 newly acquired properties as part of asset increase process, which were acquired on 7th November 2019, 24th December 2019 and 25th December 2019 and b). The provisions taken in H2 2019 for overdue rents filed as legal cases to the extent of SAR 3.9 Mn. The dividend distribution particularly for the second half of 2019 was not reflective of full annualized income of these newly acquired properties on the larger unit holder base due to issuance of new units during asset increase process. (H1 2019 no. of units: 122,200,609 and H2 2019 no. of units: 161,856,857). The full income potential of the newly acquired properties, combined with further stabilization of portfolio properties, should be reflected during the financial year 2020 and we are hopeful to achieve the targeted distribution in year 2020.

The Fund Manager has a robust pipeline of deals that it is evaluating currently and it is expected that 2020 would see robust activity in terms of deal execution and enhancement in distributions from the REIT.



# **REIT's Performance**

(Figures in SAR)

Particulars	FY 2019#	FY 2018*
Total Assets	2,386,201,229	1,740,371,858
Net asset value	1,578,439,127	1,250,411,446
Issued units	161,856,857	122,200,609
Net asset value per unit (at cost)	9.75	10.23
Net asset value per unit (fair value)	9.91	10.09
Distribution of income per unit	0.53^^	0.484**
Total operating income	117,229,775	92,099,709
Total net income	56,104,033	49,647,505
Funds from operations	74,038,740	63,395,305
Borrowing	791,253,536	459,913,600
Borrowing as a percentage of total assets	33.16%	26.25%
Net income per unit	0.34	0.46
Total expense ratio	0.99%	0.85%
Highest NAV per unit	10.17	10.23
Lowest NAV per unit	9.75	10.17

<sup>\*</sup>since date of listing 20.03.2018 to 31.12.2018;

# **Fund Performance**

Particulars	1 year	3 years	5 years	Since inception*
Net asset value per unit (at cost)	-4.7%	N.A	N.A	-2.5%
Net asset value per unit (at fair value)	-1.79%	N.A	N.A	-0.9%

<sup>\*</sup>since date of listing 20.03.2018 to 31.12.2019



 $<sup>^{\</sup>wedge\,\wedge} \ Dividend\ of\ o.21\ per\ unit\ declared\ on\ 9th\ February\ 2020\ for\ period\ 1st\ July\ 2019\ to\ 31st\ December\ 2019;$ 

<sup>\*\*</sup> Dividend of 0.311 per unit declared on 12th Feb 2019 for period 1st July 2018 to 31st Dec 2018.

<sup>#</sup> went through capital increase process

# **Annual Returns**

Particulars	2019	2018*	Since inception*
Net asset value per unit (at cost)	-4.7%	2.3%	-2.5%
Net asset value per unit (at fair value)	-1.79%	0.9%	-0.9%

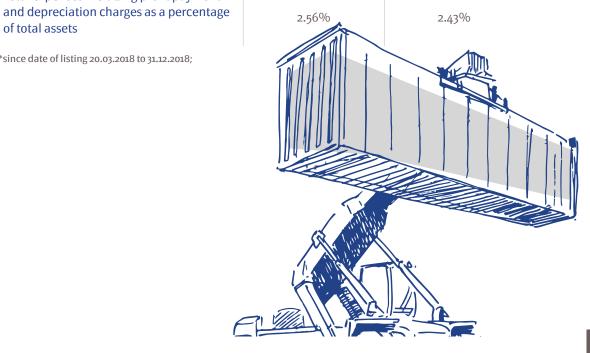
<sup>\*</sup>since date of listing 20.03.2018 to 31.12.2018; # since date of listing 20.03.2018 to 31.12.2019;

# Details of fees and expenses paid to third parties

Particulars	FY 2019	FY 2018*
Fund management fee	13,450,101	9,809,233
Custodian fee	150,209	90,959
Audit fee	35,000	30,000
Property related expense	4,089,753	3,211,359
Establishment fee	-	579,025
Other fee	2,125,943	1,100,823
Provisions	3,965,311	-
Total expenses excluding profit payment and depreciation charges	23,816,317	14,821,399
Profit payment against the borrowing	19,374,717	13,883,005
Depreciation charges	17,934,707	13,747,800
Total expenses including profit payment and depreciation charges	61,125,741	42,452,204
Total expenses excluding profit payment and depreciation charges as a percentage of total assets	0.99%	0.85%
Total expenses including profit payment		

<sup>\*</sup>since date of listing 20.03.2018 to 31.12.2018;

of total assets



# Fund Board report: Summary of Fund Board meetings and resolutions approved during the year 2019

The Fund Board met 2 times during the year and discussed the following topics:-

- · Update on real estate market
- Discussion on REIT's performance
- Discussion on deal pipeline and various matter related to deal due-diligence
- Appointment of new director
- Update on compliance disclosures
- Update on periodic valuations of the properties
- Disclosures about conflict of interest, if any

Following is the list of resolutions that were approved by Fund Board during the year 2019:

Resolution Date	Particulars
11th February 2019	Approval of Audited Financial Statements for FY 2018
11th February 2019	Approval of distribution of cash dividends for period 01.07.2018 to 31.12.2018
28th March 2019	Approval of REIT annual report for FY 2018 and remuneration of independent directors
10th April 2019	Approval for revision in custody fee
12th May 2019	Approval for appointment of evaluators for evaluating REIT's assets for period ending 30th June 2019
19th May 2019	Approval for acquiring AlSalam NMC Hospital and advance payment
26th May 2019	Approval for acquitting 3 schools from AlKhaleej Training and Education Company
9th July 2019	Approval for appointment of representative of REIT for Tadawul
23rd July 2019	Approval of distribution of cash dividends for period 01.01.2019 to 30.06.2019
28th July 2019	Approval of un-audited financial statements for period ending 30th June 2019
5th August 2019	Approval for capital increase of the REIT
20th November 2019	Approval for appointment of evaluators for evaluating REIT's assets for period ending 31st December 2019

# Material events / changes during the year

Date	Particulars
6th January 2019	Availability of REIT's semi-annual valuation reports for period ending 31st Dec 2018
11th February 2019	Announcement of distribution of cash dividends for period 01.07.2018 to 31.12.2018
31st March 2019	Signed a MOU with Al Khaleej Training & Education (AKTE) for the acquisition of 3 Educational properties
8th May 2019	Updated T&C with revised custody fee, auditor fee and remuneration for independent directors
30th June 2019	Availability of REIT's semi-annual valuation reports for period ending 30th June 2019
23rd July 2019	Announcement of distribution of cash dividends for period o1.01.2019 to 30.06.2019
29th July 2019	Announcement of un-audited financial statements for period ending 30th June 2019
30th September 2019	Extending the MOU with Al Khaleej Training & Education Company by 30 days till 30th Oct 2019
9th October 2019	Announcement of the Invitation to Attend the Meeting of Unitholders ( First Meeting ) of Al Rajhi REIT Fund
20th October 2019	Announcement of the availability of terms and conditions for Al Rajhi REIT Fund to facilitate unit holders to vote on the Total Asset Value increase decision
24rd October 2019	Announcement regarding non-convening of the Unitholders Meeting of Al Rajhi REIT Fund

24rd October 2019	Announcement of the Invitation to Attend the Meeting of Unitholders ( Second Meeting ) of Al Rajhi REIT Fund
30th October 2019	Extending the MOU with Al Khaleej Training & Education Company till 30th Nov 2019
3rd November 2019	Announcement of results of 2nd Unit holders meeting held on 31st October 2019 – Unit holders approved the capital increase
7th November 2019	Announcement of acquisition Al Salam NMC Hospital
28th November 2019	Extending the MOU with Al Khaleej Training & Education Company till 31st Dec 2019
5th December 2019	Subscription period for Al Rajhi REIT total asset value Increase offering to commence on 15/4/1441H corresponding to Thursday 12th December 2019 and end on 21/4/1441H corresponding to Wednesday 18th December 2019.
19th December 2019	Announcement related to results of the public offering that commenced on 12th December 2019 and ended 18th December 2019
19th December 2019	Announcement of Al Rajhi Capital participation in public offering related to Al Rajhi REIT Funds' total asset value increase
24th December 2019	Announcement of acquisition of a Rowad AlKhaleej International School located in Dammam
25th December 2019	Announcement of the acquisition of a 2 properties. i.e 1) Rowad AlKhaleej International School located in Riyadh and 2) Baraem Rowad Al Khaleej Kindergarten located in Riyadh
31st December 2019	Availability of REIT's semi-annual valuation reports for period ending 31st Dec 2019

# Soft Commissions (if any)

Fund Manager did not receive any soft commissions during financial year 2019.

# Portfolio Highlights

The weighted average occupancy of REIT's property portfolio is 98.42%

Location	No. of Properties
	110.01110perties
Khamis Mushait	1
Al Khobar	1
Dammam	1
Jeddah	4
Riyadh	11
Total	18

Sector	% of Gross Income#
Retail	41.7%
Education	9.3%
Office	32.5%
Logistics	15.0%
Healthcare	1.5%
Total	100%

Location	% of Market Value*
Riyadh	55.4%
Jeddah	21.7%
Dammam	10.7%
AlKhobar	10.2%
Khamis Mushait	2.0%
Total	100%

Sector	% of Market Value*
Retail	33.6%
Education	27.4%
Office	21.4%
Logistics	10.5%
Healthcare	7.1%
Total	100%

<sup>#</sup> Gross rent income as on 31.12.2019 is SAR 115.9 Mn

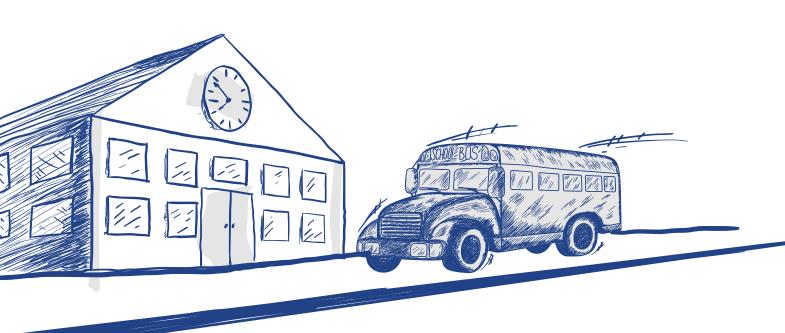
<sup>\*</sup>FMV as on 31.12.2019 is SAR 2.327 Bn

Name	Lulu Hypermarket
Asset Class	Retail
City	Riyadh
Land Size (Sqm)	19,428
Built up area (Sqm)	37,539.36
Acquisition Cost (SAR)	225,634,585
Master Lessee	AL Mutlaq
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	25-Apr-29

Name	Anwar Plaza
Asset Class	Retail
City	Riyadh
Land Size (Sqm)	9,981.76
Built up area (Sqm)	4,812.42
Acquisition Cost (SAR)	62,245,967
Master Lessee	Fouzan Trading Co.
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	3-Mar-25

Name	Narjees Plaza
Asset Class	Retail
City	Riyadh
Land Size (Sqm)	9,000
Built up area (Sqm)	5,697.6
Acquisition Cost (SAR)	61,289,083
Master Lessee	Fouzan Trading Co.
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	3-Mar-25

Name	Rama Plaza
Asset Class	Retail
City	Riyadh
Land Size (Sqm)	15,600
Built up area (Sqm)	9,822.42
Acquisition Cost (SAR)	69,403,268
Master Lessee	Fouzan Trading Co.
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	3-Mar-25



Name	Jarir Building
Ivaille	Jani Danaing
Asset Class	Retail
City	Riyadh
Land Size (Sqm)	4,953
Built up area (Sqm)	9,162
Acquisition Cost (SAR)	72,178,814
Master Lessee	N.A
Lease Type	Multi-tenancy
Occupancy	100%
Lease Expiry	N.A

Name	Faris International School
Asset Class	Education
City	Riyadh
Land Size (Sqm)	16,500
Built up area (Sqm)	36,835
Acquisition Cost (SAR)	132,826,263
Master Lessee	Faris International School
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	27-Jun-26

Name	Panda – Khamis Mushait
Asset Class	Retail
City	Khamis Mushait
Land Size (Sqm)	19,000
Built up area (Sqm)	5,456.27
Acquisition Cost (SAR)	47,993,565
Master Lessee	Panda
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	22-Mar-29

Name	Panda – Marwa
Asset Class	Retail
City	Jeddah
Land Size (Sqm)	38,641
Built up area (Sqm)	15,247.72
Acquisition Cost (SAR)	217,604,099
Master Lessee	Panda
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	10-Nov-28

Name	Panda – Al Rowda
Asset Class	Retail
City	Jeddah
Land Size (Sqm)	9,929.79
Built up area (Sqm)	3,300.4
Acquisition Cost (SAR)	67,443,000
Master Lessee	Panda
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	25-Feb-29

Name	Al Andalus Tower
Asset Class	Office+Showrooms
City	Jeddah
Land Size (Sqm)	9,565.85
Built up area (Sqm)	33,426.34
Acquisition Cost (SAR)	190,000,000.00
Master Lessee	N.A
Lease Type	Multi-tenancy
Occupancy	82%
Lease Expiry	N.A

Name	Lulu'ah Warehouse
Asset Class	Logistics
City	Riyadh
Land Size (Sqm)	94,908.60
Built up area (Sqm)	80,359.08
Acquisition Cost (SAR)	198,701,300
Master Lessee	Rawaj Real Estate Company
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	5-Mar-23

Name	Panda – Madein Al Fahd
Asset Class	Retail
City	Jeddah
Land Size (Sqm)	11,873.92
Built up area (Sqm)	3,838
Acquisition Cost (SAR)	48,592,750
Master Lessee	Panda
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	2-Sep-29

Name	Blue Tower
Asset Class	Office+Showrooms
City	Al Khobhar
Land Size (Sqm)	5,464.00
Built up area (Sqm)	33,591.91
Acquisition Cost (SAR)	227,000,000.00
Master Lessee	Rawaj Real Estate Company
Lease Type	Triple Net Lease (100%)
Occupancy	100%
Lease Expiry	10-Mar-23

Name	Lulu Central Logis- tics Warehouse
Asset Class	Logistics
City	Riyadh
Land Size (Sqm)	23,716.29
Built up area (Sqm)	16,500
Acquisition Cost (SAR)	52,250,000
Master Lessee	Lulu Hypermarkets LLC
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	16-Dec-31

Name	AlSalam NMC Hospital	
Asset Class	Healthcare	
City	Riyadh	
Land Size (Sqm)	3,600	
Built up area (Sqm)	17,568	
Acquisition Cost (SAR)	163,776,224	
Master Lessee	Alsalam Medical Group Company (NMC)	
Lease Type	Triple Net Lease	
Occupancy	100%	
Lease Expiry	31-Dec-2033	

Name	owad Alkhaleej In- ternational School, Riyadh
Asset Class	Education
City	Riyadh
Land Size (Sqm)	15,960
Built up area (Sqm)	39,028
Acquisition Cost (SAR)	210,000,000
Master Lessee	AlKhaleej Training & Education Company
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	24-Dec-34

Name	Rowad Alkhaleej In- ternational School, Riyadh
Asset Class	Education
City	Dammam
Land Size (Sqm)	20,213
Built up area (Sqm)	25,797
Acquisition Cost (SAR)	244,500,000
Master Lessee	AlKhaleej Training & Education Company
Lease Type	Triple Net Lease
Occupancy	100%
Lease Expiry	25-Dec-34

Name	Baraem Rowad Alkhaleej Kinder- garten School, Riyadh		
Asset Class	Education		
City	Riyadh		
Land Size (Sqm)	1,830		
Built up area (Sqm)	2,549		
Acquisition Cost (SAR)	20,000,000		
Master Lessee	AlKhaleej Training & Education Company		
Lease Type	Triple Net Lease		
Occupancy	100%		
Lease Expiry	25-Dec-34		

# Risk Assessment Report

Name of the Fund	Al Rajhi REIT Fund			
Туре	Close ended – REIT Fund listed on Tadawul Stock Exchange			
Objective	Provide investors with regular income that is distributed semi-annually and a strong potential for capital growth through investment in incomegenerating real estate assets.			
Tenure	99 years			
Risk Level	Medium to High			

Key Risk	Description	Mitigation		
Market Risk	Risk of adverse changes in the economic conditions like demand supply imbalance, poor liquidity, insufficient credit availability etc. that may have a negative impact on property values.	Evaluating properties on semi-annual basis to understand the market conditions and take necessary actions to protect the value of property.		
Credit Risk	The failure of tenants to pay any contractual dues to the fund on time may result in a lower income of the fund and ultimately affect the earnings of the unitholders.	For new tenants: Credit analysis/ assessment by property manager of tenants before they are on-boarded. For existing tenants, regular monitoring of outstanding dues and follow up with tenants for payments.		
Liquidity Risk	<ol> <li>Inability to convert assets into cash without a loss of capital or income in the process.</li> <li>Inability to service the debts of the fund</li> </ol>	<ol> <li>Any sale of asset shall be planned through a proper sale process keeping market conditions in mind. Currently there are no plans to sell any assets</li> <li>Debt Service Coverage Ratio of more than 6.00 provides adequate comfort on ability to service debt</li> </ol>		
Interest Rate Risk	Risk of increase in profit payments due to increase in interest rate volatility impacting the fund's net income.	50.5% of total loan amount has fixed profit rate. Thereby significantly reducing the interest rate risk. Balance 49.5% amount has variable profit rate is exposed to interest rate volatility. No specific hedge mechanism in place for mitigating the variable interest rate risk.		
Regulatory Risk	Risk of not fulfilling legal and regulatory risks as applicable to the fund.	The fund strictly follows all relevant governance and regulatory regulations. The company's governance and compliance department has an oversight on the fund Management activity.		

# Risk Assessment Report

		The fund has a well-diversified portfolio in terms of sector and location. As compared to last year, the Fund Manager have achieved further diversification by adding diverse properties in the portfolio. Below is the comparison of exposure to various sectors between Dec 2018 and Dec 2019 as % of the market value of the portfolio			
		Sector	2018	2019	
Concentration Risk	Excessive concentration of	Retail	51.1%	33.6%	
	real estate type or sector or geographic location	Education	8.5%	27.4%	
	Beog. ape io eacion	Office	25.6%	21.4%	
		Logistics	14.7%	10.5%	
		Healthcare	o %	7.1%	
		Total	100%	100 %	
		No. of Properties	14	18	
		Fund Manager shall continue its effort to further diversify the portfolio.			
Economic Risk	Changes in economic conditions, including, for example, inflation, new government regulations, political events and trends, tax laws and other factors can affect the fund's prospects.	and regulatory tren	ids in laws is o mitigate or	economic conditions carried out. Proactive minimize the impact	
Financing Risk	Inability to get the financing for the fund and thereby not able to achieve the desired leverage levels (subject to maximum cap of 50% of total asset value)	The fund has track record of securing the financing and is current on its debt service thereby maintaining good track record. The financing will be availed to mortgage of assets. The current LTV is 33.16% of tot asset value and the fund has further scope to achieve age up to maximum cap permitted under the regulation.			

# Risk Assessment Report

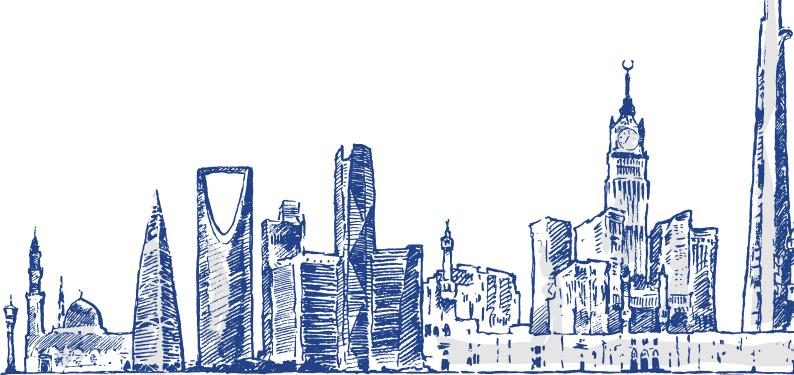
Occupancy Risk	Risk of fall in occupancy levels of the properties and thereby impacting the rent- al income of the fund.	Out of 18 properties, 16 are leased on triple net basis (except the cost of insurance for Al Fares international school property and Alsalam NMC Hospital will be borne by the fund) therefore occupancy is 100%. Remaining 2 properties that are multi-tenanted are managed through property manager who is entrusted with leasing the vacant premises as soon as possible ensuring maximum occupancy levels in these properties. There is provision of advance notice of 3 months by either party before terminating the contract. During this period alternative arrangement can be made.
Property Manager Risk	Risk of early termination of the property manager contract may impact the operations of the properties that it manages.	Provision of advance notice of 3 months by either party before terminating the services. During this period alternative arrangement can be made.
Lease Renewal Risk	Risk of non-renewal of existing leases or renewal at lower than current lease rate may impact the rental income of the fund.	Provision of advance notice by tenants before terminating the services. During notice period alternative tenant can be searched. In some cases, the Fund Manager may accept the renewal of lease as per prevailing market conditions. Any significant impact arising due to such renewals shall be disclosed to the market.
Increase in cost of managing properties	Risk of escalations in cost of managing properties on account of various reasons for example, increase in utilities charges, unanticipated expenses, municipality regulations, natural calamities etc.	Out of 18 properties, 16 are leased on triple net basis (except the cost of insurance for Al Fares international school property and Alsalam NMC Hospital will be borne by the fund) therefore master lessee is responsible for operating expenses of properties. For 2 assets that are multi-tenanted, property manager shall strive to maintain the current run rate of operating expense by efficient management.
Structural Damage Risk	Any adverse event leading to structural damage to properties owned by the fund thereby risking the income generating potential from such properties may have negative impact on income profile of the fund	<ol> <li>For Triple Net Leased properties: Annual inspection by Fund Manager / disclosure from master lessee</li> <li>For Multi tenanted properties: Preventative maintenance on regular intervals</li> </ol>

The ruling for Zakat on this fund will be according to the intention of the investor:

- A. If his intention is speculation which is the sale and purchase of units for the purpose of profit from the difference between the two prices he must extract zakat on his money over the entire market value of the units he owns in accordance with the provisions of zakat on trade offers, and given the difference in the terms of investment in the fund from one investor (speculator in units) to another, it is difficult to determine the period for each of them separately, which makes it difficult to calculate the Zakat of the Mudarib money in the units of the fund, each of them must pay the zakat of his share if the year has passed, according to the provisions of Zakat on Trade Offers, which is 2.5% of the average market price for the investment units that he owns on the day when zakat \* is due.
- B. If he intends to purchase the units to keep them and take advantage of the returns that the units achieve, he must extract the zakat of his money by looking only at what the price of the Zakat assets represents in the units he owns, and given the difference in the period of investment in the fund from one investor (the acquisition of units) to another, it is difficult to determine the period for each of them separately, which makes it difficult to calculate the Zakat of the units of the fund, then each of them must pay the zakat of his share if the year has passed for him, which is 2.5% of the total price of the Zakat assets for the units he owns on the day when zakat \* is due, and the Zakat of the investor can be calculated By following the equation:

Year	The share of each unit of Zakat		The number of units owned by the unit holder		The total amount of Zakat (In Saudi Riyals)
2018	0,0083	X		=	
2019	Nil	Х		=	Nil

<sup>\*</sup>It must be ensured that the price of the total units owned by the Unit holder in the fund (plus the sum of other funds that the unit holders owns in trade or cash offers) has reached the quorum for Zakat.



# **Financial Statement**

# AL RAJHI REIT FUND A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019
TOGETHER WITH THE INDEPENDENT AUDITOR'S REPORT



Ibrahim Ahmed Al-Bassam & Co Cartinal Park Accounts—Al-Bassam & Co. (member firm of PKF International)

#### INDEPENDENT AUDITOR'S REPORT

TO THE UNITHOLDERS
AL RAJHI REIT FUND
MANAGED BY AL RAJHI CAPITAL
RIYADH, KINGDOM OF SAUDI ARABIA

#### **Opinion**

We have audited the accompanying financial statements of Al Rajhi REIT Fund ("the Fund"), being managed by Al Rajhi Capital (the "Fund Manager"), which comprises the statement of financial position as at 31 December 2019 and the related statements of comprehensive income, changes in net assets and cash flows for the year then ended and the notes to the financial statements, comprising of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements taken as a whole, present fairly, in all material respects, the financial position of the Fund as at 31 December 2019 and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization of Certified Public accountants ("SOCPA").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISA") that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Fund in accordance with the professional code of conduct and ethics that are endorsed in the Kingdom of Saudi Arabia that are relevant to our audit of the financial statements, and we have fulfilled our other responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How the key matter was addressed in our audit
Al Rajhi REIT Fund owns a portfolio of investment properties comprising of commercial building located in the Kingdom of Saudi Arabia.	For impairment of investment properties, we have carried out the following audit procedures:
Investment properties, held for capital appreciation and or rental yields, are stated at cost less accumulated depreciation and any impairment losses.	- We Obtained two valuation reports from different/ independent real estate evaluators for each investment properties as at 31 December 2019 and confirmed that the valuation approaches are suitable for use in determining the carrying values as at the reporting date;

Riyadh \ Tel: +966 11 206 5333 Fax. +966 11 206 5444 P.O.Box 69658 Riyadh 11557

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## INDEPENDENT AUDITORS' REPORT (CONTINUED)

TO THE UNITHOLDERS
AL RAJHI REIT FUND
MANAGED BY AL RAJHI CAPITAL
RIYADH, KINGDOM OF SAUDI ARABIA

## **Key Audit Matters (continued)**

	L		
Key audit matter	How the key matter was addressed in our audit		
Investment properties are re-measured for impairment losses whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss, if any, is recognized for the amount by which the carrying amount of the asset exceeds its recoverable amount.	- We assessed the independence of the external valuers and read their terms of engagement with the Fund to determine whether there were any matters that might have affected their objectivity or may have imposed scope limitations on their work;		
For assessing the impairment of investment properties, the Fund manager monitors volatility of fair value of properties by engaging independent certified property valuers to perform a formal valuation of the fund's investment properties on semiannual basis.  We considered this as a key audit matter since the assessment of impairment requires significant judgment by the Fund manager and the potential impact of impairment if any, could be material to	- Assessed the recoverable amount, which is higher of fair value or value in use of the related investment properties as per the above-mentioned valuation reports. We have determined that the recoverable amount of the investment properties to be higher than the carrying amount of the same except for certain properties, which had an immaterial impairment impact and thus not recorded by the Fund's management.		
the financial statements.	- We reconciled the average fair value of the investment properties as per note 10 to the external valuers' reports.		

#### Other information

Other information consists of the information included in the Fund's 2019 annual report, other than the financial statements and our auditor's report thereon. Management is responsible for the other information in its annual report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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## INDEPENDENT AUDITORS' REPORT (CONTINUED)

TO THE UNITHOLDERS
AL RAJHI REIT FUND
MANAGED BY AL RAJHI CAPITAL
RIYADH, KINGDOM OF SAUDI ARABIA

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Fund's Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRS), that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the SOCPA and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Fund's management is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the management either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Fund's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing "ISA" that are endorsed in the Kingdom of Saudi Arabia will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.

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AL Khobar \ Tel: +966 13 893 3378 Fax: +966 13 893 3349 P.O.Box 4636 AL Khobar 31952

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## INDEPENDENT AUDITORS' REPORT (CONTINUED)

TO THE UNITHOLDERS
AL RAJHI REIT FUND
MANAGED BY AL RAJHI CAPITAL
RIYADH, KINGDOM OF SAUDI ARABIA

# Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our audit report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have compiled with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine the a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communications.

For and on behalf of Al-Bassam & Co.

Ibrahim A. A/Bassam Certified Public Accountant Registration No. 337 22 Rajab 1441 17 March 2020

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# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# STATEMENT OF FINANCIAL POSITION

As at 31 December 2019 (Amounts in Saudi Riyals)

<u>ASSETS</u>	Notes	31 December 2019	31 December 2018
Cash and cash equivalents	12	125,000	5,711
Rental income receivable, net	6	5,196,685	7,237,812
Investment measured at FVTPL	7,12		59,390,460
Advance for investment measured at fair value through profit and loss (FVTPL)	9,12	40,041,193	
Due from related parties	12		5,472,714
Prepayment and other assets		38,990,418	1,655,108
Investment properties, net	8	2,301,847,933	1,666,610,053
TOTAL ASSETS		2,386,201,229	1,740,371,858
LIABILITIES			
Accrued management fee	12	431,015	2,956,760
Deferred rental income		9,036,161	15,092,349
Accrued expenses and other liabilities	12	7,041,390	11,530,298
Due to related parties	12		3,467,405
Borrowings	12	791,253,536	456,913,600
TOTAL LIABILITIES		807,762,102	489,960,412
NET ASSETS VALUE		1,578,439,127	1,250,411,446
UNITS IN ISSUE (Number)	11	161,856,857	122,200,609
PER UNIT VALUE		9.75	10.23
PER UNIT FAIR VALUE	10	9.91	10.09



A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2019 (Amounts in Saudi Riyals)

Notes   For the year ended   31 December 2018   Silsting date) to   31,823,389   Silsting date) to   31,823,389   Silsting date) to   31,823,389   Silsting date) to   31,822,70   Silsting date) to   31,				For the period from 20 March
Rentals from investment properties   115,934,466   91,842,207   Realized gain from investment measured at FVTPL   7,12   1,178,227   232,389   Unrealized gain from investment measured at FVTPL   - 18,227   Citer income   117,082   6,886   Cotal operating income   117,229,775   92,099,709   EXPENSES      Management fee   12   (13,450,101)   (9,809,233)   Finance cost   12   (19,374,717)   (13,883,005)   Pre-operating expenses   - (579,025)   Provision for doubtful rent receivables   6   (3,965,312)   - (3,460,905)   (4,433,141)   Cotal Expenses from operation   (43,191,035)   (28,704,404)   Funds from operations during the year/period   74,038,740   63,395,305   Catal Control of the year/period   56,104,033   49,647,505   Cother comprehensive income         Cother comprehensive income         Cother comprehensive income         Cother comprehensive income			For the year ended	2018(listing date) to
Rentals from investment properties         115,934,466         91,842,207           Realized gain from investment measured at FVTPL Unrealized gain from investment measured at FVTPL Other income         7,12         1,178,227         232,389           Other income         117,082         6,886         6,886           Total operating income         117,229,775         92,099,709           EXPENSES         4         12         (13,450,101)         (9,809,233)           Finance cost         12         (19,374,717)         (13,883,005)           Pre-operating expenses         -         (579,025)           Provision for doubtful rent receivables         6         (3,965,312)         -           Other expenses         (6,400,905)         (4,433,141)           Total Expenses from operation         (43,191,035)         (28,704,404)           Funds from operations during the year/period         74,038,740         63,395,305           Depreciation expense on investment properties         8         (17,934,707)         (13,747,800)           Net income for the year/period         56,104,033         49,647,505           Other comprehensive income         -         -		Notes	31 December 2019	31 December 2018
Realized gain from investment measured at FVTPL	INCOME			
Unrealized gain from investment measured at FVTPL Other income	Rentals from investment properties		115,934,466	91,842,207
Other income         117,082         6,886           Total operating income         117,229,775         92,099,709           EXPENSES         8           Management fee         12         (13,450,101)         (9,809,233)           Finance cost         12         (19,374,717)         (13,883,005)           Pre-operating expenses         -         (579,025)           Provision for doubtful rent receivables         6         (3,965,312)         -           Other expenses         (6,400,905)         (4,433,141)           Total Expenses from operation         (43,191,035)         (28,704,404)           Funds from operations during the year/period         74,038,740         63,395,305           Depreciation expense on investment properties         8         (17,934,707)         (13,747,800)           Net income for the year/period         56,104,033         49,647,505           Other comprehensive income         -         -		7,12	1,178,227	232,389
Total operating income         117,229,775         92,099,709           EXPENSES           Management fee         12         (13,450,101)         (9,809,233)           Finance cost         12         (19,374,717)         (13,883,005)           Pre-operating expenses         -         (579,025)           Provision for doubtful rent receivables         6         (3,965,312)         -           Other expenses         (6,400,905)         (4,433,141)           Total Expenses from operation         (43,191,035)         (28,704,404)           Funds from operations during the year/period         74,038,740         63,395,305           Depreciation expense on investment properties         8         (17,934,707)         (13,747,800)           Net income for the year/period         56,104,033         49,647,505           Other comprehensive income         -         -	FVTPL		-	18,227
EXPENSES         Management fee       12       (13,450,101)       (9,809,233)         Finance cost       12       (19,374,717)       (13,883,005)         Pre-operating expenses       -       (579,025)         Provision for doubtful rent receivables       6       (3,965,312)       -         Other expenses       (6,400,905)       (4,433,141)         Total Expenses from operation       (43,191,035)       (28,704,404)         Funds from operations during the year/period       74,038,740       63,395,305         Depreciation expense on investment properties       8       (17,934,707)       (13,747,800)         Net income for the year/period       56,104,033       49,647,505         Other comprehensive income       -       -	Other income		117,082	6,886
Management fee       12       (13,450,101)       (9,809,233)         Finance cost       12       (19,374,717)       (13,883,005)         Pre-operating expenses       -       (579,025)         Provision for doubtful rent receivables       6       (3,965,312)       -         Other expenses       (6,400,905)       (4,433,141)         Total Expenses from operation       (43,191,035)       (28,704,404)         Funds from operations during the year/period       74,038,740       63,395,305         Depreciation expense on investment properties       8       (17,934,707)       (13,747,800)         Net income for the year/period       56,104,033       49,647,505         Other comprehensive income       -       -	Total operating income		117,229,775	92,099,709
Finance cost         12         (19,374,717)         (13,883,005)           Pre-operating expenses         -         (579,025)           Provision for doubtful rent receivables         6         (3,965,312)         -           Other expenses         (6,400,905)         (4,433,141)           Total Expenses from operation         (43,191,035)         (28,704,404)           Funds from operations during the year/period         74,038,740         63,395,305           Depreciation expense on investment properties         8         (17,934,707)         (13,747,800)           Net income for the year/period         56,104,033         49,647,505           Other comprehensive income         -         -	EXPENSES			
Pre-operating expenses Provision for doubtful rent receivables Other expenses Other expenses Total Expenses from operation  Funds from operations during the year/period Other expense on investment properties  Net income for the year/period  Other comprehensive income  Total Expenses from operation  Funds from operations during the year/period  Total Expenses from operation  Total Expenses from operation  Funds from operations during the year/period  Total Expenses from operation  Total Expen	Management fee	12	(13,450,101)	(9,809,233)
Provision for doubtful rent receivables Other expenses Other expenses Other expenses Other expenses Other expenses from operation  Total Expenses from operation  Funds from operations during the year/period Other comprehensive income	Finance cost	12	(19,374,717)	(13,883,005)
Other expenses         (6,400,905)         (4,433,141)           Total Expenses from operation         (43,191,035)         (28,704,404)           Funds from operations during the year/period         74,038,740         63,395,305           Depreciation expense on investment properties         8         (17,934,707)         (13,747,800)           Net income for the year/period         56,104,033         49,647,505           Other comprehensive income         -         -	Pre-operating expenses		-	(579,025)
Total Expenses from operation (43,191,035) (28,704,404)  Funds from operations during the year/period 74,038,740 63,395,305  Depreciation expense on investment properties 8 (17,934,707) (13,747,800)  Net income for the year/period 56,104,033 49,647,505  Other comprehensive income -	Provision for doubtful rent receivables	6	(3,965,312)	-
Funds from operations during the year/period 74,038,740 63,395,305  Depreciation expense on investment properties 8 (17,934,707) (13,747,800)  Net income for the year/period 56,104,033 49,647,505  Other comprehensive income -	Other expenses		(6,400,905)	(4,433,141)
Depreciation expense on investment properties 8 (17,934,707) (13,747,800)  Net income for the year/period 56,104,033 49,647,505  Other comprehensive income -	Total Expenses from operation		(43,191,035)	(28,704,404)
Net income for the year/period 56,104,033 49,647,505  Other comprehensive income -	Funds from operations during the year/period		74,038,740	63,395,305
Other comprehensive income	Depreciation expense on investment properties	8	(17,934,707)	(13,747,800)
	Net income for the year/period		56,104,033	49,647,505
Total comprehensive income for the year/period 56,104,033 49,647,505	Other comprehensive income			-
	Total comprehensive income for the year/period		56,104,033	49,647,505



# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# STATEMENT OF CHANGES IN NET ASSETS

For year ended 31 December 2019 (Amounts in Saudi Riyals)

	Note	For the year ended 31 December 2019	For the period from 20 March 2018 (listing date) to 31 December 2018
Net asset value attributable to the Unitholders at beginning of the year/period		1,250,411,446	
Changes from Capital transaction:			
Capital Contributions – Through public offering – At par value of SAR 10 per unit Discount on issue of units subscribed through		132,517,540	426,701,300
public offering		(15,902,105)	-
Capital Contribution - Through public offering	11.1	116,615,435	426,701,300
Capital Contributions –Through in kind contribution–At par value of SAR 10 per unit Discount on issue of units subscribed through		264,044,940	795,304,790
public offering		(31,685,393)	-
Capital Contribution - Through public offering	11.2	232,359,547	795,304,790
Net Increase in capital contributions		348,974,982	1,222,006,090
Dividends paid during the year/period	14	(77,051,334)	(21,242,149)
Total comprehensive income for the year/period		56,104,033	49,647,505
Net asset value attributable to the unitholders at end of the year/period.		1,578,439,127	1,250,411,446
Transactions in units for the year/period ended are sur	mmarisec	i as follows:	
		For the year ended	For the period from 20 March 2018 (listing date) to
	Note	31 December 2019	31 December 2018
Number of units at the beginning of the year/period		122,200,609	-
- Subscription of units- Cash	11.1	13,251,754	42,670,130
Subscription of units - In kind contribution	11.2	26,404,494	79,530,479
2 averiphon ex anno in mine commonion		20,101,171	
Number of units at the end of the year/period	11	161,856,857	122,200,609

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# STATEMENT OF CASH FLOWS

For the year ended 31 December 2019 (Amounts in Saudi Riyals)

(Amounts in Saudi Riyais)			Partle and deco
	Note	For the year ended 31 December 2019	For the period from 20 March 2018 (listing date) to 31 December 2018
Net income for the year/period		56,104,033	49,647,505
Adjustment to reconcile net income to net cash from operating activities:			
Realized gain from investment measured at FVTPL	7	(1,178,227)	(232,389)
Unrealized gain from investment measured at FVTPL	7	-	(18,227)
Provision for doubtful rent receivables	6	3,965,312	
Depreciation expense on Investment properties	8	17,934,707	13,747,800
		76,825,825	63,144,689
Changes in operating assets:			
Rental income receivable		(1,924,185)	(7,237,812)
Prepayment and other assets		(37,335,310)	(1,890,173)
Due from related parties		5,472,714	(5,237,649)
Changes in energting liabilities			
Changes in operating liabilities: Deferred rental income		(6.056.100)	15 000 240
Accrued management fee		(6,056,188) (2,525,745)	15,092,349
Due to related parties		(3,496,035)	2,956,760 3,467,405
Accrued expenses and other liabilities		(4,460,278)	11,530,298
Net cash from operating activity		26,500,798	81,825,867
, ter casa irom operating activity		20,500,770	01,023,007
INVESTING ACTIVITY			
Purchase of investment properties		(420,813,040)	(485,146,463)
Purchase of investment measured at FVTPL		60,568,687	(59,139,844)
Advance for Investments in commodity Fund		(40,041,193)	
Net cash used in investing activity		(400,285,546)	(544,286,307)
FINANCING ACTIVITY		(,,	(
Subscription of units		116,615,435	426,701,300
Dividend paid		(77,051,334)	(21,242,149)
Borrowings		334,339,936	57,007,000
Net cash from financing activity		373,904,037	462,466,151
			,,
NET INCREASE IN CASH AND CASH			
EQUIVALENTS		119,289	5,711
Cash and cash equivalents at the beginning of			
the year/period		5,711	
CASH AND CASH EQUIVALENTS AT			
THE END OF THE YEAR/PERIOD		125,000	5,711
0			
Supplemental non-cash transactions			
Purchase of investment properties through subscription			
of units in Fund		232,359,547	1,195,211,390
Borrowings	11.1		(399,906,600)
			VV

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

## 1. THE FUND AND ITS ACTIVITIES

Al Rajhi REIT Fund (the "Fund" or "Reit") is a closed-ended Shariah compliant real estate investment traded fund. The listing date of the Fund is 20 March 2018.

The Fund is managed by Al Rajhi Capital (the "Fund Manager"), a Saudi closed joint stock company with commercial registration no.1010241681, and an Authorized Person licensed by the Capital Market Authority ("CMA") under license no. 07068-37 dated 25 June 2007.

The Fund currently has a diversified portfolio of 18 properties (31 December 2018:14) across various sectors such as Retail, Education, Commercial Offices, Logistics and Healthcare. Out of these 18 properties, 4 properties were acquired during 2019 as part of Fund's total assets increase process.

The Fund is listed on Tadawul and the units of the Fund are traded on Tadawul in accordance with its rules and regulations. The initial subscribed units of the Fund were 122,200,609 units at par value of SAR 10 per unit resulting in capital of SAR 1,222,006,090. However, during the year 2019, as a part of increasing its total assets, the Fund issued 39,656,248 new units of par value SAR 10 per unit at an issue price of SAR 8.8 per unit. Thus at the end of the year i.e. 31st December 2019, the total subscribed units of the Fund stands at 161,856,857 units. The Fund has a term of 99 years, which is extendable on the discretion of the Fund Manager following the approval of Fund Board and followed by CMA.

In 2018, Investment properties amounting to SAR 1,195,211,390 and borrowings amounting to SAR 399,906,600 were transferred from Al Rajhi Real Estate Income Fund and Al Rajhi GCC Real Estate Fund to the Fund upon its commencement date. The consideration of the above transaction was executed by the Fund by way of subscription of its units to the original unit holders of Al Rajhi Real Estate Income Fund and Al Rajhi GCC Real Estate Fund amounting to SAR 605,304,790 and SAR 190,000,000, respectively.

The primary investment objective of the Fund is to provide its investors with regular income by investing in income generating real estate assets in Saudi Arabia.

The initial terms and conditions of the Fund were approved by CMA on 30 Rabi Al Awal 1439H (Corresponding to 18 December 2017). The revised terms and conditions of the Fund for increasing the total assets of the Fund were approved by CMA on 3 Safar 1441H (Corresponding to 02 October 2019).

# 2. REGULATING AUTHORITY

The Fund is governed by the Real Estate Investment Funds Regulations (the "Regulations") and REIT instructions published by CMA, detailing requirements for real estate funds and traded real estate funds within the Kingdom of Saudi Arabia.

## 3. BASIS OF PREPARATION

## 3.1 Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as endorsed in Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization of Certified Public accountants.

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

## 3. BASIS OF PREPARATION (Continued)

## 3.2 Basis of measurement and functional and presentation currency

These financial statements have been prepared under the historical cost convention as modified by the revaluation of Investment measured at Fair Value Through Profit and Loss ("FVTPL"), using accrual basis of accounting and are expressed in Saudi Arabian Riyals (SAR), which is Funds functional and operational currency.

## 3.3 Critical accounting judgments, estimates and assumption

The preparation of the financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next accounting period, are described below. Fund based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of Fund. Such changes are reflected in the assumptions when they occur.

## **Going Concern**

Fund's management has made an assessment of Fund's ability to continue as a going concern and is satisfied that the Fund has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt on Fund's ability to continue as a going concern.

#### Impairment of non-financial assets

The carrying amounts of the non-financial assets are reviewed at the end of each reporting date or more frequently to determine whether there is any indication of impairment. If any-such indication exists, then the asset's recoverable amount is estimated.

An impairment loss is recognized if the carrying amount of an asset or a cash-generating unit exceeds the recoverable amount. The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present values using the pre-tax discount rate that reflects the current market assessments of time value of money and the risks specific to the asset. The fair value less cost to sell is based on observable market prices or, if no observable market prices exist, estimated prices for similar assets or if no estimated prices for similar assets are available, then based on discounted future cash flow calculations.

# Residual and useful lives of investment properties

The Fund's management determines the estimated residual value and useful lives of its investment properties for calculating depreciation. These estimates are determined after considering the expected usage of the assets or physical wear and tear. Management will review the residual value and useful lives annually and future depreciation charge would be adjusted where the management believes the useful lives differ from previous estimates.

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# 3. BASIS OF PREPARATION (Continued)

## 3.4 Expected credit loss

The measurement of the expected credit loss allowance for financial assets measured at amortized cost is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour.

A number of significant judgments are also required in applying the accounting requirements for measuring expected credit loss (ECL), such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of ECL;
- Establishing the number and relative weightings of forward looking scenarios for each type of product/market and the associated ECL; and
- Establishing group of similar financial assets for the purposes of measuring ECL.

# 4. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented.

## 4.1 New standards, amendments and interpretations

- (i) New standards, amendments and interpretations adopted by the Fund
  - IFRS 16 Leases (effective 1 January 2019)
  - IFRIC 23, 'Uncertainty over Income Tax Treatments'

The impact of the adoption of these standards and the new accounting policies are analysed and disclosed below in note 4.2.

There are no other IFRSs or IFRIC interpretations that are effective and would be expected to have a material impact on the Fund.

# 4.2 Changes in accounting policies and disclosure

This note explains the impact of the adoption of IFRS 16 Lease on the Fund's financial statements and also discloses the new accounting policies that have been applied from 1 January 2019, where they are different to those applied in prior period.

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 4.2 Changes in accounting policies and disclosure (Continued)

Impact on the financial statements

## (i) IFRS 16 Leases

IFRS 16 affects primarily the accounting by lessees and results in the recognition of almost all leases on statement of financial position. The standard removes the current distinction between operating and financing leases and requires recognition of an asset (the right to use the leased item) and a financial liability to pay rentals for virtually all lease contracts. An optional exemption exists for short term and low value leases. IFRS 16 is effective for annual periods starting on or after 1 January 2019.

An assessment has been performed on the effects of applying the new standard on the Fund's financial statements and given the Fund does not transact in leases, no material impacts have been identified.

#### (ii) IFRIC 23, 'Uncertainty over Income Tax Treatments'

The Fund is tax-exempt and is only subject to withholding tax on certain dividend and interest income in some countries. If a fund is subject to income tax, including withholding taxes, then it is required to provide specific disclosures under IAS 12 and IAS 1. Additionally, if the fund is subject to income taxes in the scope of IAS 12, including withholding taxes, then the fund should consider if there are any uncertain tax treatments. IFRIC 23 Uncertainty over Income Tax Treatments is effective from 1 January 2019; earlier application is permitted.

The Fund Board does not expect that IFRIC 23 will have a material impact on the financial statements.

There are no other standards, interpretations or amendments to existing standards that are effective for the financial year beginning on 1 January 2019 that would have a material impact on the Fund.

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

# 4.3 Accounting policies

## Cash and cash equivalents

Cash and cash equivalents consist of bank balances with a local Bank. Cash and cash equivalents are carried at amortized cost within the statement of financial position.

#### Receivables

Receivables are initially measured at fair value plus incremental direct transaction costs, and subsequently at their amortized cost using effective commission method. Loss allowance for receivables is always measured at an amount equal to lifetime expected credit losses.

## **Investment properties**

Investment properties Real estate that are held for capital appreciation and/or rental yields. Investment properties are stated at cost less accumulated depreciation and any impairment losses. Depreciation is computed using the straight-line method. The cost less residual value of investment properties is depreciated over the shorter of its useful life at 33 years or the term of the Fund.

Residual values and useful lives of investment property are subject to review and adjustment, as necessary, when an asset carrying exceeds its recoverable amount; it has to be written down immediately to its recoverable amount. Capital gains result from disposal, arises when selling value of an asset exceeds its carrying value, recorded in net basis in the statement of comprehensive income.

## **Impairment of non-current assets**

Properties are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the carrying amount of the asset exceeds its recoverable amount which is the higher of an asset's fair value less cost to sell and value in use. Where an impairment loss subsequently reverses, the carrying amount of the property is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined, had no impairment loss been recognized for the assets or cash-generating unit in prior years. A reversal of an impairment loss is recognized as income immediately in the statement of comprehensive income.

## Accrued expenses and other liabilities

Accrued expenses and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective commission rate method. A provision is recognised when the Fund has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount can be made. Provision is not recognised for future operating loss.

## Revenue recognition

Rental income receivable from operating lease of investments properties is recognized on a straight-line basis over the term of the lease.

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# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

# 4.3 Accounting policies (Continued)

## **Investment transactions**

Investments transactions are accounted for as of the trade date.

#### Management fees and other expenses

Management fees and other expenses are charged at rates within limits mentioned in terms and conditions of the Fund. Management fee is calculated and payable quarterly in arrears.

#### Zakat

Zakat is the obligation of the unit holders and is not provided for in the financial statements.

#### Net assets value

The net assets value per unit disclosed in the financial statements is calculated by dividing the net assets of the Fund by the number of units in issue at the period-end.

#### **Dividend distribution**

The Fund has a policy of distributing on semi-annually at least 90% of its net profit, not including profit resulting from the sale of the underlying real estate assets.

## **Financial instruments**

## **Equity instruments**

Equity instruments are instruments that meet the definition of equity from the issuer's perspective; that is, instruments that do not contain a contractual obligation to pay and that evidence a residual interest in the issuer's net assets.

The Fund classifies its financial assets at fair value through profit or loss (FVTPL). The Fund subsequently measures all equity investments at fair value through profit or loss, except where the Fund Manager has elected, at initial recognition, to irrevocably designate an equity investment at fair value through other comprehensive income.

The Fund's policy is to designate equity investments as FVOCI when those investments are held for purposes other than to trade, when this election is used, fair value gains and losses are recognised in OCI and are not subsequently reclassified to the statement of comprehensive income, including on disposal. Impairment losses (and reversal of impairment losses) are not reported separately from other changes in fair value. Dividends, when representing a return on such investments, continue to be recognised in the statement of comprehensive income when the Fund's right to receive payments is established.

# Impairment of financial assets

The Fund assesses on a forward-looking basis the expected credit losses ("ECL") associated with its financial instrument assets carried at amortised cost. The Fund recognises a loss allowance for such losses at each reporting date. The measurement of ECL reflects:

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

# 4.3 Accounting policies (Continued)

## Impairment of financial assets (Continued)

- An unbiased and probability weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of resources; and
- Reasonable and supportable information that is available without undue cost or effort at the
  reporting date about past events, current conditions and forecasts of future economic
  conditions.

# Derecognition

Financial assets, or a portion thereof, are derecognised when the contractual rights to receive the cash flows from the assets have expired, or when they have been transferred and either (i) the Fund transfers substantially all the risks and rewards of ownership, or (ii) the Fund neither transfers nor retains substantially all the risks and rewards of ownership and the Fund has not retained control.

#### Financial liabilities

The Fund classifies its financial liabilities at amortised cost unless it has designated liabilities at FVPL. The Fund derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

# Offtetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Fund currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

# 5. MANAGEMENT FEE, OTHER EXPENSES AND TRANSACTION FEE

# - MANAGEMENT FEE, OTHER EXPENSES

On a daily basis, the Fund Manager charges the Fund, management fee at the rate of 0.8 percent per annum of the Fund's total assets value based on the last evaluation net of Fund expenses and is paid on quarterly basis.

## - TRANSACTION FEE

Further, the Fund Manager charges the Fund, one-time acquisition fee at the rate of 1 percent on the acquisition or sale price of the real estate assets.

## - CUSTODIAN FEE

Furthermore, the Fund pays a custodian a fee of 185,000 rivals annually, which is calculated on a daily basis and paid quarterly to the Custodian of the Fund.

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# 6. RENTAL INCOME RECEIVABLE, NET

	Note	<b>31 December 2019</b>	31 December 2018
Gross rental income receivable		9,161,997	7,237,812
Provision of doubtful rent receivables	6.1	(3,965,312)	-
		5,196,685	7,237,812

# 6.1 The movement in impairment allowance for doubtful receivables is as follow:

	31 December 2019	31 December 2018
At the beginning of the year / period		-
Provided during the year / period	(3,965,312)	-
At the end of the Year / period	(3,965,312)	-

# 7. INVESTMENT MEASURED AT FVTPL

The Fund does not hold any investments as at 31 December 2019.

As at 31 December 2018	Fund manager	Number of Units	Cost	Market value
Al Rajhi commodity SAR Fund	Al Rajhi Capital	384,265	59,157,721	59,390,460

The following is the movement in investments during the year:

	31 December 2019	31 December 2018
At the beginning of the year/period	59,390,460	-
Additions during the year/period	95,809,666	63,951,094
Sold during the year/period	(156,378,353)	(4,811,250)
Unrealized gain	-	18,227
Realized gain	1,178,227	232,389
At the end of the year/period	<u> </u>	59,390,460

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# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# 8. INVESTMENT PROPERTIES, NET

## As at 31 December 2019

	<u>Note</u>	Land	Building	Total
Cost				
Balance as of 1 January 2019		1,087,778,260	592,579,593	1,680,357,853
Additions	11	220,921,958	432,250,629	653,172,587
Balance as at31 December 2019		1,308,700,218	1,024,830,222	2,333,530,440
<b>Accumulated Depreciation</b>				
Balance as at1 January 2019		-	(13,747,800)	(13,747,800)
Charge for the year			(17,934,707)	(17,934,707)
Balance as at 31 December 2019		-	(31,682,507)	(31,682,507)
Book Value:				
as at 31 December 2019		1,308,700,218	993,147,715	2,301,847,933
As at 31 December 2018				
		Land	Building	Total
Cost				
Balance as at 20 March 2018 Additions		1,087,778,260	592,579,593	1,680,357,853
Balance as at 31 December 2018		1,087,778,260	592,579,593	1,680,357,853
2010				
<b>Accumulated Depreciation</b>				
Balance as at 20 March 2018		-	-	-
Charge for the period	. —	<u> </u>	(13,747,800)	(13,747,800)
Balance as at 31 December 2018 Book Value:		<del>-</del> -	(13,747,800)	(13,747,800)
as at 31 December 2018		1,087,778,260	578,831,793	1,666,610,053

These investment properties represents eighteen properties; namely:

# Existing assets:

- The Jarir Al Ahsa investment is located in Riyadh and is classified as in the Retail sector. This asset is now multi-tenanted since June 2018 with an unchanged annual rental of SAR 5.1 million.
- The Faris International School investment is located in Riyadh and is classified as in the Education sector. This asset is a triple net lease with an annual rental of SAR 10 million.
- The Mutlaq Lulu investment is located in Riyadh and is classified as in the Retail sector. This asset is a triple net lease with an annual rental of SAR 15.3 million.

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

## 8. INVESTMENT PROPERTIES (Continued)

- The Anwar Plaza investment is located in Riyadh and is classified as in the Retail sector. This
  asset is a triple net lease with an annual rental of SAR 4.4 million.
- The Narjes Plaza investment is located in Riyadh and is classified as in the Retail sector. This asset is a triple net lease with an annual rental of SAR 4.3 million.
- The Rama Plaza investment is located in Riyadh and is classified as in the Retail sector. This asset is a triple net lease with an annual rental of SAR 4.7 million.
- The Panda Marwah Jeddah investment is located in Jeddah and is classified as in the Retail sector. This asset is a triple net lease with an annual rental of SAR 11.3 million.
- The Panda Madain Fahad Jeddah investment is located in Jeddah and is classified as in the Retail sector. This asset is a triple net lease with an annual rental of SAR 2.5 million.
- The Panda Rawda Jeddah investment is located in Jeddah and is classified as in the Retail sector. This asset is a triple net lease with an annual rental of SAR 2.6 million.
- The Panda Khamis Mushait investment is located in Khamis Mushait and is classified as in the Retail sector. This asset is a triple net lease with an annual rental of SAR 3.0 million.
- The Al Andalus investment is located in Jeddah and is classified as in the Commercial sector. This asset is multi-tenanted with an annual rental of SAR 14.3 million.
- The Blue Tower investment is located in Al Khobar and is classified as in the Commercial sector. This asset is a triple net lease with an annual rental of SAR 18.3 million.
- The Luluah Warehouse investment is located in Riyadh and is classified as in the Logistics sector. This asset is a triple net lease with an annual rental of SAR 13.6 million.
- The Lulu Central Logistics Warehouse investment is located in Riyadh and is classified as in the Logistics sector. This asset is a triple net lease with an annual rental of SAR 3.8 million.

# Newly acquired assets in year 2019

- The Al Salam NMC Hospital investment is located in Riyadh and is classified as in the Healthcare sector. This asset is a triple net lease with an annual rental of SAR 11.7 million.
- The Rowad Al Khaleej International School investment is located in Riyadh and is classified as in the Education sector. This asset is a triple net lease with an annual rental of SAR 16.3
- Rowad Al Khaleej International School investment is located in Dammam and is classified as
  in the Education sector. This asset is a triple net lease with an annual rental of SAR 18.9
  million.
- The Baream Rowad Al Khaleej Kindergarten investment is located in Riyadh and is classified as in the Education sector. This asset is a triple net lease with an annual rental of SAR 1.6 million

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# 8. INVESTMENT PROPERTIES (Continued)

- 8.1 The Fund has the policy of charging depreciation on buildings over 33 years. The depreciation is charged on depreciable amount i.e. cost less residual value.
- 8.2 All properties are held in the name of Al-Rajhi Development Company, Privileged Warehouse Company 2 and Gulf Fund Company for development and real estate investment (collectively the "SPVS"). The SPVS are holding these properties for the beneficial ownership of the Fund and does not possess any controlling interest or any stake in the properties.
- 8.3 The Fund manager on a periodic basis reviews its investment properties for impairment. An impairment loss is considered by the amount of which the carrying value exceeds the individual investment property's recoverable amount, which is the higher of an assets fair value less cost to sell and the value in use. In accordance with the periodic evaluation reports furnished by the Fund's independent appraisers, the impairment loss on investment properties was not recognized in the financial statements as the amount was not material, see note 10.

## 9. ADVANCE FOR INVESTMENT MEASURED AT FVTPL

As at 31 December 2019, SAR 40,041,193 was paid for subscription of units in Al Rajhi Commodity Fund-SAR. These units were issued on 1 January 2020.

# 10. EFFECT ON NET ASSET VALUE IF INVESTMENT IN REAL ESTATE PROPERTIES ARE FAIR VALUED

In accordance with Article 22 of the Real Estate Investments Funds Regulations issued by CMA in the Kingdom of Saudi Arabia, the Fund Manager evaluates the Fund's assets based on an average of two evaluations prepared by independent evaluators. As set out in the terms and conditions of the Fund, net asset value declared are based on the market value obtained. However, in accordance with accounting policy of the Fund, investment properties are carried at cost less accumulated depreciation and impairment, if any.

The fair value of the investment properties is determined by two selected appraisers for each of the 18 properties. The appraisers that evaluated these properties are Olaat Valuation Company, ValuStrat Consulting Company, White Cubes Real Estate Company, Jones Lang Lassale (JLL) and Knight Frank which are accredited valuers from the Saudi Authority of Accredited valuers ("Taqeem"). As at 31 December 2019, the valuation of the investment, properties are as follows:

<u>31 December 2019</u>	Appraiser 1	Appraiser 2	<u>Average</u>
Investment properties	2,383,876,683	2,270,266,068	2,327,071,376
<u>31 December 2018</u>	Appraiser 1	Appraiser 2	<u>Average</u>
Investment properties	1,659,873,376	1,637,800,000	1,648,836,688

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# 10. EFFECT ON NET ASSET VALUE IF INVESTMENTS IN REAL ESTATE PROPERTIES ARE FAIR VALUED (Continued)

The investment properties were valued taking into consideration number of factors, including the area and type of property and valuation techniques using significant unobservable inputs, including the financial and fragmentation plot analysis, the income method, and residual value method. Below is the fair value versus cost analysis of the investment properties:

	31 December 2019	31 December 2018
Estimated fair value of investment properties based on the average of the two valuations Less: the carrying value of investment properties Estimated fair value in surplus/(deficit) of book value	2,327,071,376 (2,301,847,933) 25,223,443	1,648,836,688 (1,666,610,053) (17,773,365)
Number of units in issue (Note 11) Increase/(decrease) in value per unit based on fair value	161,856,857 0.16	122,200,609 (0.14)
Net assets attributable to unitholders:		
	31 December 2019	31 December 2018
Net assets attributable to unitholders as per the financial statements before fair value adjustment Estimated fair value in surplus/(deficit) of book value	1,578,439,127 25,223,443	1,250,411,446 (17,773,365)
Net assets attributable to unitholders based on fair valuation of investment properties	1,603,662,570	1,232,638,081
Net assets attributable to each unit:	31 December 2019	31 December 2018
Book value per unit as per the financial statements before fair value adjustment Increase/(decrease) in value per unit based on fair value Net assets attributable to each unit based on fair Valuation	9.75 0.16 9.91	10.23 (0.14) 10.09

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

## 11. UNIT TRANSACTION

Transactions in units of the Fund for the year/period are summarized as follows:

	For the year ended 31 December 2019	For the period ended 31 December 2018
Units at the beginning of the year / period Units issued during the period in cash for	122,200,609	-
consideration (note 11.1)	13,251,754	42,670,130
Units issued during the year/period for in consideration kind (note 11.2)	26,404,494	79,530,479
Units at the end of the year / period	161,856,857	122,200,609

- 11.1 During the year/period, the Fund issued 13,251,754 units of par value SAR 10 per unit at issuance price of SAR 8.8 per unit amounting SAR 116,615,435 (31 Dec 2018: 42,670,130 units for SAR 426,701,300) to the general public.
- 11.2 During the year/period the Fund issued 26,404,494 units of par value SAR 10 per unit at issuance price of SAR 8.8 per unit amounting SAR 232,359,547 (31 Dec 2018: 79,530,479 units for SAR 795,304,790) as in kind consideration of investment properties, see Note 8.

# 12. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties of the Fund include "Al Rajhi Capital" being the Fund Manager, Al Rajhi Bank (being the shareholder of Al Rajhi Capital), the Funds which are managed by the Fund's Board of Director, KASB Capital (being the custodian of the Funds) and any party that has the ability to control other party or exercise significant influence over the other party in making financial or operational decisions.

In the ordinary course of its activities, the Fund transacts with related parties. The related party transactions are governed by limits set by the regulations issued by the CMA. All related party transactions are disclosed to the Fund Board of Director.

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# 2. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (Continued)

12.1 The significant related party transactions entered into by the Fund during the year/period and the balances resulting from such transactions are as follows:

	g			Balance receivable /	
		<b>Amount of transactions</b>		(payable)	
		For the year	For the		
	NT 4 P	ended 31	period ended	As at 31	As at 31
Dalata J Danta	Nature of	<u>December</u>	31 December	<u>December</u>	<u>December</u>
Related Party	transaction	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Al Rajhi Capital	Management fee	13,450,101	9,809,233	(431,015)	(2,956,760)
	Expenses Paid on		1 467 405		(1.467.405)
	behalf of the Fund	-	1,467,405	-	(1,467,405)
	Financial support	(2,000,000)	2,000,000	-	(2,000,000)
Al Rajhi Bank	Finance cost*	19,374,717	13,883,005	(3,317,843)	(9,947,760)
	Loan Facility	334,339,936	57,007,000	(791,253,536)	(456,913,600)
	Cash at the bank	-	-	125,000	5,711
Al Rajhi Real Estate	Expenses Paid by				
Income Fund	the Fund	-	5,074,932	-	5,074,932
	Income received				
	on behalf of the				
	Fund	-	162,717	-	162,717
KASB Capital	Custodian fee*	150,209	94,075	(96,755)	(28,630)
Al Rajhi GCC Real	Expenses Paid by				
Estate Fund	Fund on behalf	-	18,000	-	(18,000)
	Income received				
	by Fund on behalf	-	253,065	-	253,065
Al Rajhi commodity	Advance for				
SAR Fund	investment	10.041.103		10.011.103	
	measured at FVTPL	40,041,193	-	40,041,193	-
	Investment measured at FVTPL		59,390,460		59,390,460
		1 170 227		-	39,390,400
	Realized gain	1,178,227	232,389	-	-
	Unrealized gain	-	18,227	-	-

<sup>\*</sup>Accrued finance cost and custodian fee are included in the statement of financial position under accrued expenses and other liabilities.

The Fund has inherited the loan of SAR 399,906,600 from Al Rajhi Real Estate Income Fund, which was converted into REIT by way of in kind contribution (see Note 1). The loan was drawn down in 2 tranches. Tranche 1 was of SAR 254,500,000 and Tranche 2 of SAR 145,406,600. This loan was assigned to Privileged Warehouse Company 2, a SPV acting on behalf of the Al Rajhi Real Estate Income Fund. Privileged Warehouse Company 2 is now an SPV of the Fund and continues to service the liability of this loan. Tranche 1 of the loan is secured by pledge of Jarir Book Store Building, Al Mutlaq Building, Anwar Mall, Narjes Mall and Rama Mall. The maturity date of the principal of Tranche 1 will be on 20 December 2020. Tranche 2 of the loan is secured

by pledge of Al Faris International School Building and Aziza Panda Marwah. The maturity date of the principal will be on 23 March 2021.

Both tranches carry fixed finance cost of 3.78%. The finance cost is being paid over five years on a semi-annual basis

On 30 October 2018, the Fund has obtained a Shariah facility of SR 57,007,000 from Al Rajhi Bank, an affiliate of the Fund Manager. The facility has a variable profit rate of 3M SAIBOR+1.5%, the term of the facility is 7 years.

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# 12. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (Continued)

On 19 August 2019, the Fund has obtained a Shariah facility of SR 57,550,995 from Al Rajhi Bank, an affiliate of the Fund Manager. The facility has a variable profit rate of 3M SAIBOR+1.5%, the term of the facility is 7 years.

On 6 November 2019, the Fund has obtained a Shariah facility of SR 118,602,000 from Al Rajhi Bank, an affiliate of the Fund Manager. The facility has a variable profit rate of 3M SAIBOR+1.5%, the term of the facility is 7 years.

On 18 December 2019, the Fund has obtained a Shariah facility of SR 92,302,508 from Al Rajhi Bank, an affiliate of the Fund Manager. The facility has a variable profit rate of 3M SAIBOR+1.5%, the term of the facility is 7 years.

On 22 December 2019, the Fund has obtained a Shariah facility of SR 65,884,433 from Al Rajhi Bank, an affiliate of the Fund Manager. The facility has a variable profit rate of 3M SAIBOR+1.5%, the term of the facility is 7 years.

#### 13. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Fund's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk. The Fund's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Fund's financial performance.

Financial instruments carried in these financial statements principally include cash and cash equivalents, rental income receivable, Investment measured at FVTPL, due to and from related parties, accrued management fee, accrued expenses and Borrowings. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item. Financial assets and liabilities are offset and net amounts reported in the financial statements, when the Fund has a legally enforceable right to set off the recognized amounts and intends either to settle on a net basis, or to realize the asset and liability simultaneously.

# Market risk

The Fund will be subject to the general conditions of the real estate sector in Saudi Arabia, which itself is influenced by a variety of factors such as, but not limited to the overall macroeconomic growth in the Kingdom, interest rates, demand-supply, availability of financing, investor sentiment, liquidity, legal and regulatory requirement. The Fund management monitors on a regular basis the fluctuation and changes in the overall economic environment and believes that the impact of such changes are not significant to the Fund.

# Credit risk

The Fund is exposed to credit risk, which is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to due from related parties an obligation. The Fund is exposed to credit risk for its rental income receivables, due from related parties andcash placed with a bank.

# A Real Estate Investments Traded Fund

# (MANAGED BY AL RAJHI CAPITAL)

# 13. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (Continued)

## Credit risk (continued)

Its Fund's policy to enter into financial instrument contracts with reputable counterparties. The Fund seeks to limit its credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties. Cash is placed with a reputable financial institution.

The following table shows maximum exposure to credit risk for the components of the statement of financial position

	Note	<b>31 December 2019</b>	31 December 2018
Cash and cash equivalents	12	125,000	5,711
Rental income receivable, net	6	5,196,685	7,237,812

The management has conducted a review as required under IFRS 9 and based on assessment, the management believes that there is no need for any significant impairment loss against the carrying value of cash and cash equivalents Rental income receivable are carried at net of impermeant.

## Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous.

The Fund Manager monitors liquidity requirements by ensuring that sufficient funds are available to meet any commitments as they arise, either through increase the fund size or by taking short term loans from the Fund Manager.

# A Real Estate Investments Traded Fund

# (MANAGED BY AL RAJHI CAPITAL)

# 13. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (Continued) Maturity Profiles

The table below summarizes the maturity profile of significant assets and liabilities of the Fund based on expected maturities:

		<b>31 December 2019</b>	
	Less than 1 year	More than 1 year	Total
Cash and cash equivalents	125,000	-	125,000
Rental income receivable, net	5,196,685	-	5,196,685
Investment measured at FVTPL	-	-	-
Advance for Investments in			
commodity Fund	40,041,193	-	40,041,193
Prepayment and other assets	38,990,418	-	38,990,418
Investment properties	-	2,301,847,933	2,301,847,933
TOTAL ASSETS	84,353,296	2,301,847,933	2,386,201,229
Accrued Management fee	431,015	_	431,015
Deferred rental income	9,036,161	-	9,036,161
Accrued expenses and other			
liabilities	7,041,390		7,041,390
Borrowing	254,500,000	536,753,536	791,253,536
TOTAL LIABILITIES	271,008,566	536,753,536	807,762,102
		31 December 2018	
	Less than 1 year	More than 1 year	Total
Cash and cash equivalents	5,711	-	5,711
Rental income receivable	7,237,812	-	7,237,812
Investment measured at FVTPL	59,390,460	-	59,390,460
Due from related parties	5,472,714	=	5,472,714
Prepayment and other assets	1,655,108	=	1,655,108
Investment properties	-	1,666,610,053	1,666,610,053
TOTAL ASSETS	73,761,805	1,666,610,053	1,740,371,858
Accrued Management fee	2,956,760	<u>-</u>	2,956,760
Deferred rental income	15,092,349	_	15,092,349
Accrued expenses and other	, ,		, ,
liabilities	11,501,668	-	11,501,668
Due to related parties	3,496,035	-	3,496,035
Borrowing	-	456,913,600	456,913,600
TOTAL LIABILITIES	33,046,812	456,913,600	489,960,412
	, ,		, ,

As of 31 December 2019, the Fund's current liabilities exceeds its current assets by SAR 186.7 million, mainly on account of repayments of borrowings amounting to SAR 254.5 million. However, subsequent to the year end, the Fund will sign an Islamic Finance Agreement with Al Rajhi Bank, which will correct the assets liabilities mismatch existing as of 31 December 2019.

# Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Fund does not have any significant exposure to currency risk as all its monetary assets and monetary liabilities are denominated in Saudi Riyals.

# A Real Estate Investments Traded Fund

# (MANAGED BY AL RAJHI CAPITAL)

# 13. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (Continued)

## Operational risk

Operational risk is the risk of direct or indirect loss arising from a variety of causes associated with the processes, technology and infrastructure supporting the Fund's activities either internally or externally at the Fund's service provider and from external factors other than credit, liquidity, currency and market risks such as those arising from the legal and regulatory requirements.

The Fund's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns to unitholders.

## Fair value estimation

The Fund financial assets consist of cash and cash equivalents, rental income receivable, advance for investments measured at FVTPL due from related party and other assets.

The fair value for financial instruments traded in active markets is based on quoted market prices at the close of trading on the financial reporting date. Instruments for which no sales was reported on the valuation day are valued at the most recent bid price.

An active market is a market in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis. The carrying value less impairment provision of financial instruments curried at amortised cost are assumed to approximate their fair values.

The fair value hierarchy has the following levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

Investments whose values are based on quoted market prices in active markets, and are therefore classified within Level 1, include active listed equity and debt instruments. The Fund does not adjust the quoted price for these instruments.

Fund classifies all of its financial assets except for those carried at amortised cost, at fair value as level 1.

## 14. DIVIDENDS DISTRIBUTION

- In accordance with the approved terms and conditions of the Fund dated 14 August 2019, the Fund's board of directors has approved to distribute a dividend with regards to the six month period ended 30 June 2019 for an amount of SAR 0.32 per unit totalling SAR 39,104,195 to its unit holders. The same was paid on 21 August 2019.
- Earlier in accordance with the approved terms and conditions of the Fund on 11 February 2019, the Fund's Board approved to distribute dividends with regards to the six month period ended 31 December 2018 amounting to SAR 0.311 per unit totalling SAR 37,947,139 to its unit holders. The same was paid on 25 February 2019.

# A Real Estate Investments Traded Fund (MANAGED BY AL RAJHI CAPITAL)

# 14. DIVIDENDS DISTRIBUTION (Continued)

In accordance with the approved terms and conditions of the Fund on 12 July 2018, the Fund's Board approved to distribute dividends with regards to the period ended 30 June 2018 amounting to SAR 0.174 per unit totalling SAR 21,242,149 to its unit holders.

## 15. SEGMENT REPORTING

The Fund has invested in eighteen real estate investment properties in the Kingdom of Saudi Arabia. As it has invested in a single industry and in a single country, no segment information has been presented.

# 16. CHANGES IN FUND'S TERMS AND CONDITIONS

During the year ended 31 December 2019, the Fund Manager has made certain changes to the terms and conditions of the Fund that were required for capital increase of the fund. Other other changes in the terms and condition included the increase in custodian fee from SAR 100,000 to SAR 185,000, increase in audit fee from SAR 30,000 to SAR 35,000,and introducing the remuneration to independent board members of SAR 5,000 per meeting with maximum cap of SAR 20,000 per year per member.

## 17. EVENTS AFTER THE REPORTING DATE

On 9<sup>th</sup> February 2020, the Fund's board of directors has approved to distribute a dividend to its unit holders with regards to the six month period ended 31 December 2019 for an amount of SAR 0.21 per unit totalling to SAR 33,989,939.97 to its unit holders.

## 18. LAST VALUATION DAY

The last valuation day of the Fund was 31 December 2019.

## 19. APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved by the Fund's board of directors on 15 Rajab 1441 H (Corresponding to 10<sup>th</sup> March 2020).

الراجحى المالية Al Rajhi Capital