

ALUJAIN CORPORATION

(a Saudi Joint Stock Company)

Earnings Call

Explanation of Q2, 2025 Financial Statements

Statement of financial position major variance analysis

Financial Statement Caption	30-Jun-25	31-Dec-24	Variance (SR 000)	Variance %age	Reasoning
Property, plant & equipment	1,710,687	1,720,356	-9,669	-1%	Mainly due to depreciation (SR 92 M), addition (SR 3 M), and transferred from project under construction (SR 79 M)
Capital work-in-progress	892,803	676,830	215,973	32%	Mainly is related to cost incurred on the new project LNIC & ISIC (SR 295 M) and transfer to PPE (SR79 M)
Right of use assets	12,989	12,543	446	4%	Mainly due to depreciation (SR 0.8 M), addition for Alujain new office (SR 1.2 M)
Intangible assets	1,218,749	1,220,108	-1,359	0%	Mainly due to amortization (SR 1.4 M)
Investment accounted for using the equity method	90,695	80,492	10,203	13%	Alujain's 50% share profit of NSSPC (SR 9.6 M), Zakat (SR 0.6 M)
Trade & other receivables, net	436,233	488,770	-52,537	-11%	Decrease is mainly due to decrease in selling prices and collection of old outstanding amount of SR 30 M from IRIC

Statement of financial position major variance analysis

Financial Statement Caption	30-Jun-25	31-Dec-24	Variance (SR 000)	Variance %age	Reasoning
Advances, prepayments & other assets	58,438	54,279	4,159	8%	Mainly due to accrued income for Murabaha
Investment in financial assets (Current & non-current portion)	341,143	330,049	11,094	3%	The movement is as follow:
					- Additions during the year - SR 120 M
					- Proceeds from disposal of financial assets - (SR 118 M)
					- Fair value gain on financial assets at FVTPL - SR 9 M
Inventories	330,424	306,118	24,306	8%	Increased on account of increase in finished goods from 40KT to 50KMT.
Long-term loans (Current & non-current portion)	0	10,872	-10,872	-100%	SIDF loan paid during Apr 2025

Statement of financial position major variance analysis

Financial Statement Caption	30-Jun-25	31-Dec-24	Variance (SR 000)	Variance %age	Reasoning
Accrued & other liabilities	183,277	201,310	-18,033	-9%	Accruals and other liabilities recorded as per the business needs. Major decrease on account of payments made to Ex Shareholders of SR 28 million.
Trade & other payable	129,209	133,478	-4,269	-3%	No material change
Zakat and income tax payable	16,534	34,621	-18,087	-52%	Zakat provision YTD (SR 9 Millon) and Zakat paid (SR24 Millon) and Reversal of prior years provision (SR3 Millon)
Alujain shareholders' equity	3,384,531	3,493,132	-108,601		Net loss for the period (SR 5 Millon) and Dividends paid (SR103.8 Millon)

Statement of profit or loss major variance analysis

Financial Statement Caption	30-Jun-25	30-Jun-24	Variance (SR 000)	Variance %age	Reasoning
Revenues	610,557	858,960	-248,403	-29%	Sales quantity reduced by 20%, netback reduced by 10% - There was a planned turnaround during Q1, 2025 which also contributed to lower sales
Cost of revenues	-593,055	-707,107	114,052	-16%	Sales quantity reduced by 20%, propane prices reduced by 1%, plant shutdown during the Q1 resulting in increased costs and lower production.
Gross profit	17,502	151,853	-134,351	-88%	

Statement of profit or loss major variance analysis

Financial Statement Caption	30-Jun-25	30-Jun-24	Variance (SR 000)	Variance %age	Reasoning
Sales & marketing expenses	-16,658	-67,556	50,898	-75%	- Decrease in S&D is mainly on account of sales on FOB and Ex-works (incoterms) SR 23M - Customer relationship (CR) was fully impaired/amortized during 2024; therefore, no amortization charge this year SR 28M
General & administrative expenses	-38,194	-36,131	-2,063	6%	No major variance in G&A
Other operationg income	5,427	1,051	4,376	416%	Mainly from exchange gain and losses and scrap sales from NATPET
Finance cost	-1,699	-35,876	34,177	-95%	The decrease in finance cost is due to repayment of Alujain's loan
Share of net profit of investment accounted for using the equity method	9,600	10,910	-1,310	-12%	Decrease due to decrease in results of JV

Statement of profit or loss major variance analysis

Financial Statement Caption	30-Jun-25	30-Jun-24	Variance (SR 000)	Variance %age	Reasoning
Cosolidated net (loss) / income for the period	-16,250	23,546	-39,796		The major reasons for the decrease in net profit are due to decrease in sales revenue by 29%, due to the planned turnaround maintenance of the plant during 1st quarter 2025
Net (loss) / income attributable to Shareholders of Alujain	-4,801	20,258	-25,059		
Net (loss) / income attributable to Non-controlling interests	-11,449	3,288	-14,737		



Questions?
Thank you!