

ALUJAIN CORPORATION

(a Saudi Joint Stock Company)

Earnings Call

Annual 2024 Financial Statements

Statement of financial position major variance analysis

Financial Statement Caption	31 December 2024 (SR 000)	31 December 2023 (SR 000)	Variance (SR 000)	Variance %age	Reasoning								
Property, Plant and equipment	1,720,356	1,805,618	(85,262)	-5%	PPE mainly decreased due to the charge of depreciation amounting SR 180.9 million. Furthermore additions during the year amounting SR 135 million, transferred from project under construction (Work in Progress or WIP) in Natpet .								
Goodwill and intangible assets	1,220,108	1,434,352	(214,244)	-15%	The decrease is related to the amortization of intangible assets amounting SR 57.49 million. Furthermore during the year impairment related to customer relationship was recognized amounting to SR 156.75 million.								
Project under construction	676,830	177,454	499,376	281%	<div>Project under construction mainly relates to the cost incurred on the new project (600KTPA PDH/PP plant) in Yanbu Industrial City. The total cost of the project is estimated about SR 9 billion. The cost incurred on the project is SR 677 million as detailed below;</div> <table><tr><td>Balance as at January 1</td><td>177,454</td></tr><tr><td>Additions</td><td>536,603</td></tr><tr><td>Transfer to PPE</td><td>(37,227)</td></tr><tr><td>Balance as at December 31</td><td>676,830</td></tr></table> <div>The project is expected to start its operations in the first half of 2029.</div>	Balance as at January 1	177,454	Additions	536,603	Transfer to PPE	(37,227)	Balance as at December 31	676,830
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Investment in a joint venture	80,492	83,930	(3,438)	-4%	The group has joint control over Natpet Schulman by virtue of its 50% shareholding and voting right. The activities of Natpet Schulman are jointly controlled by both the shareholders. Below mentioned is the movement during the year :	
					2024	

					Balance at 1 Jan	83,930
					Zakat expense refund	998
					Share of profit for the period	18,060
					Share of other comprehensive income for the year	4
					Dividends	(22,500)

					Closing balance	80,492
	=====					
Investment in financial assets	330,049	-	330,049	100%	During the year ended December 31, 2024, the Group invested an amount of SR 330 million in a liquidity fund, a mutual fund managed by an investment management company. As at December 31, 2024, the total net asset value of the investment is SR 330 million with 25,070,254 number of units at the rate of SR 13.17 per unit approximately	

Statement of financial position major variance analysis

Financial Statement Caption	31 December 2024 (SR 000)	31 December 2023 (SR 000)	Variance (SR 000)	Variance %	Reasoning						
Trade and other receivables	488,770	315,608	173,162	55%	<p>The significant increase in trade receivables is on account of increase in quantity sold during the Q4 2024 as compared to Quarter 4 2023, which increased from 41K MT sold in Q4 2023 to 88K MT sold in Q4 2024. Further during the period the sales to LYB Group entities has started as a result due from related parties has increased, below is the breakup of trade and other receivables.</p> <table><tr><td>Due from third parties</td><td>248,035</td></tr><tr><td>Due from related parties</td><td>217,724</td></tr><tr><td>Other receivables</td><td>31,361</td></tr></table>	Due from third parties	248,035	Due from related parties	217,724	Other receivables	31,361
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Inventories	306,118	345,159	(39,041)	-11%	<p>The finished goods inventory of Group has decreased by SR 39 million due to reduction in closing finished goods inventory from 56K MT as at 31 December 2023 to 41K MT as at 31 December 2024. The decrease in inventory level is on account of increased sales during the last quarter ended 31 December 2024. Weighted average rate of closing inventory has increased from SR 3,348 to 3,467 per MT.</p> <p>The raw material inventory has decreased by SR 10 million due to utilization of materials.</p>						

Statement of financial position major variance analysis

Financial Statement Caption 6	31 December 2024 (SR 000)	31 December 2023 (SR 000)	Variance (SR 000)	Variance %	Reasoning
Cash and cash equivalents	589,250	353,274	235,976	67%	Net increase in cash and cash equivalents during the period amounting to SR 235.9 million.. The major net increase is due to receipt of SR 1.9 billion against sale of 35% shareholding in NATPET and SR 0.2 billion cash received against Project under construction from LYB. Furthermore the Group has repaid 1.2 billion during the year against long term loan.
Non-current portion of long term loans	-	1,067,603	(1,067,603)	-100%	During 1 st Qtr 2024, the Group has withdrawn an additional loan of SR 112.73 million for the purchase of additional shares in NATPET and then repaid (total outstanding SR 1,169.5 million on June 2024 before its due date from the proceeds from the sale of 35% shares of NATPET to LYB. The outstanding balance as of December 31, 2024 amounted to nil
Current portion of long term loan	10,872	20,293	(9,421)	-46%	During the year ended December 31, 2024, the Group made a repayment of SR 20.3 million out of SR 31.16 million related to loan from Saudi Industrial Development Fund (SIDF) to finance the construction of manufacturing facilities .

Statement of financial position major variance analysis

Financial Statement Caption	31 December 2024 (SR 000)	31 December 2023 (SR 000)	Variance (SR 000)	Variance %e	Reasoning										
Zakat payable	34,621	56,840	(22,219)	-39%	<div>There is a decrease in zakat payable by SR 22 million. Mentioned below is the movement of zakat during the year:</div> <table><tr><td>Opening balance 1/1/2024</td><td>56,840</td></tr><tr><td>provision during the year</td><td>29,422</td></tr><tr><td>paid during the period</td><td>(21,524)</td></tr><tr><td>Reversal of prior year zakat</td><td><u>(30,117)</u></td></tr><tr><td>Closing balance</td><td><u>34,621</u></td></tr></table>	Opening balance 1/1/2024	56,840	provision during the year	29,422	paid during the period	(21,524)	Reversal of prior year zakat	<u>(30,117)</u>	Closing balance	<u>34,621</u>
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Statement of profit or loss major variance analysis

Financial Statement Caption	31 December 2024 (SR 000)	31 December 2023 (SR 000)	Variance (SR 000)	Variance %	Reasoning
Revenues	1,555,330	1,396,733	158,597	11%	Revenue has Increased by SR 158 million (11%). The major reason for increase in revenue is related to NATPET coming from increase in selling quantity by 9.9% and increase in selling prices by 3.4% as compared to prior year.
					The variance analysis of major subsidiary-NATPET is as follow:
Cost of revenue	(1,325,372)	(1,163,886)	(161,486)	14%	

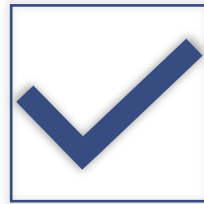
Statement of profit or loss major variance analysis

Financial Statement Caption	31 December 2024 (SR 000)	31 December 2023 (SR 000)	Variance(S R 000)	Variance percentage	Reasoning
Other income / (expense)	28,451	(4,136)	32,587	(788%)	The increase is mainly due to reversal of accruals no longer required in NATPET amounting to SR 26.9 million resulting in increase in other income.
Finance cost	(43,368)	(68,087)	(24,719)	(36%)	The major reason for decrease is due to decrease in finance cost on long term loan from SR 61.58 million to SR 34.25 million because of repayment of long term loan
Finance income	33,859	9,283	24,576	265%	The major reason of increase in finance income on due to murhaba deposits by SR 24.5 million.

New Project Status



**Early civil work
started**



**Long Lead Items
Ordered**



**Financial Advisor
selected**



**Main EPCs
contracts floated**



Questions?
Thank you!