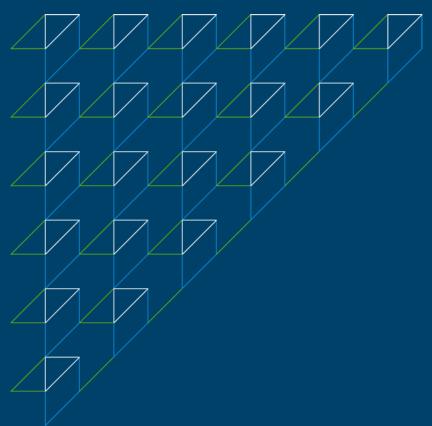


Market Reports

Week Ending 20 October 2016



Definitions





Definitions

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

Highlights

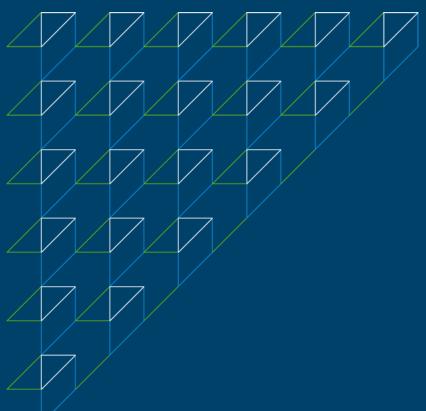


The total value of shares traded for the week ending 20 October 2016 amounted to SAR 13.34 billion, decreasing by 10.05% over the previous week; while total stock market capitalization reached SAR 1,145.10 billion at the end of this period, decreasing by 0.20% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 12.14 billion representing 91.01% of total buying activity, and sales of SAR 12.37 billion representing 92.74% of total selling activity. Total ownership of "Saudi Investors" stood at 93.58% of total market capitalization as of 20 October 2016, representing an increase of 0.08% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.286 billion representing 2.14% of total buying activity, and sales of SAR 0.420 billion representing 3.15% of total selling activity. Total ownership of "GCC Investors" stood at 2.35% of total market capitalization as of 20 October 2016, representing a decrease of 0.07% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.913 billion representing 6.85% of total buying activity, and sales of SAR 0.549 billion representing 4.11% of total selling activity. Total ownership of "Foreign Investors" stood at 4.07% of total market capitalization as of 20 October 2016, representing a decrease of 0.004% from the previous week.

Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
	Individuals:							
	Retail	5,464,584,523	40.96%	5,997,754,619	44.96%	-533,170,096	-4.00%	
	HNWIs	3,704,128,296	27.77%	4,390,548,502	32.91%	-686,420,206	-5.15%	
	IPIs	253,028,487	1.90%	551,964,583	4.14%	-298,936,096	-2.24%	
	Individual DPMs	171,071,854	1.28%	176,809,533	1.33%	-5,737,679	-0.04%	
	Sub Total (Individuals)	9,592,813,160	71.91%	11,117,077,237	83.33%	-1,524,264,077	-11.43%	
Saudi	Institutions:							
	Corporates	840,406,894	6.30%	336,771,034	2.52%	503,635,861	3.78%	
	Mutual Funds	1,128,060,972	8.46%	586,507,007	4.40%	541,553,965	4.06%	
	GRE's	121,800,622	0.91%	13,904,311	0.10%	107,896,312	0.81%	
	Institution DPMs	458,754,080	3.44%	317,644,654	2.38%	141,109,426	1.06%	
	Sub Total (Institutions)	2,549,022,569	19.11%	1,254,827,005	9.41%	1,294,195,563	9.70%	
	Total Saudi Investors	12,141,835,729	91.01%	12,371,904,242	92.74%	-230,068,514	-1.72%	
	Individuals	28,060,791	0.21%	36,611,177	0.27%	-8,550,385	-0.06%	
	Institutions	252,711,841	1.89%	377,186,559	2.83%	-124,474,718	-0.93%	
GCC	GCC DPMs	4,954,798	0.04%	6,507,954	0.05%	-1,553,157	-0.01%	
	Total GCC Investors	285,727,430	2.14%	420,305,690	3.15%	-134,578,260	-1.01%	
	SWAP Holders	705,685,426	5.29%	295,508,380	2.22%	410,177,047	3.07%	
Foreign	Foreign Residents	197,348,890	1.48%	225,713,038	1.69%	-28,364,148	-0.21%	
	QFIs	10,313,995	0.08%	27,480,121	0.21%	-17,166,125	-0.13%	
	Foreign DPMs	0	0.00%	0	0.00%	0	0.00%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	913,348,312	6.85%	548,701,538	4.11%	364,646,774	2.73%	
Frand 1	Cotal	13,340,911,471	100.00%	13,340,911,471	100.00%			



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sel	l)	Difference (% Buy - % Sell)		
Institutional	3,946,788,970	29.58%	2,690,284,135	20.17%	1,256,50	4,835	9.42%		
Non-Institutional	9,394,122,501	70.42%	10,650,627,336	79.83%	-1,256,50	4,835	-9.42%		
Grand Total	13,340,911,471	100.00%	13,340,911,471	100.00%					

Definitions

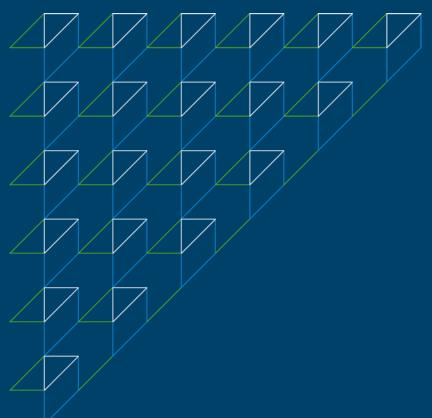
Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Stock Market Ownership Breakdown





Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type								
Nationality	Investor Type	As of 13 October 2016		As of 20 October 2016		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals:							
	Retail	63,484,645,558	4.71%	62,874,767,869	4.67%	-609,877,690	-0.04%	
	HNWIs	112,175,667,417	8.32%	110,144,954,754	8.19%	-2,030,712,664	-0.13%	
	IPIs	222,855,616,830	16.54%	221,650,132,086	16.48%	-1,205,484,744	-0.06%	
	Individual DPMs	4,107,601,060	0.30%	4,115,428,277	0.31%	7,827,217	0.00%	
	Sub Total (Individuals)	402,623,530,866	29.87%	398,785,282,985	29.65%	-3,838,247,880	-0.23%	
Saudi	Institutions:							
	Corporates	236,277,806,698	17.53%	235,009,376,642	17.47%	-1,268,430,056	-0.06%	
	Mutual Funds	40,749,839,444	3.02%	41,274,150,338	3.07%	524,310,894	0.04%	
	GRE's	542,769,751,166	40.27%	545,804,084,213	40.58%	3,034,333,047	0.30%	
	Institution DPMs	37,810,737,909	2.81%	37,910,709,831	2.82%	99,971,922	0.01%	
	Sub Total (Institutions)	857,608,135,218	63.63%	859,998,321,025	63.94%	2,390,185,806	0.30%	
	Total Saudi Investors	1,260,231,666,084	93.51%	1,258,783,604,010	93.58%	-1,448,062,074	0.08%	
	Individuals	2,586,470,964	0.19%	2,547,088,099	0.19%	-39,382,866	0.00%	
	Institutions	29,451,897,294	2.19%	28,447,831,248	2.11%	-1,004,066,046	-0.07%	
GCC	GCC DPMs	563,725,661	0.04%	570,667,116	0.04%	6,941,455	0.00%	
	Total GCC Investors	32,602,093,920	2.42%	31,565,586,462	2.35%	-1,036,507,458	-0.07%	
	SWAP Holders	13,301,628,635	0.99%	13,544,224,547	1.01%	242,595,912	0.02%	
	Foreign Residents	3,692,500,303	0.27%	3,666,308,521	0.27%	-26,191,782	0.00%	
Foreign	QFIs	1,110,885,429	0.08%	1,282,110,290	0.10%	171,224,861	0.01%	
	Foreign DPMs	10,789,378	0.00%	10,984,571	0.00%	195,193	0.00%	
	Strategic Partners	36,793,087,604	2.73%	36,243,185,046	2.69%	-549,902,558	-0.04%	
	Total Foreign Investors	54,908,891,349	4.07%	54,746,812,975	4.07%	-162,078,374	0.00%	
Grand T	otal	1,347,742,651,352	100.00%	1,345,096,003,447	100.00%	-2,646,647,906		



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 13 October 2016		As of 20 October 2016		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,165,803,367,109	86.50%	1,165,862,884,205	86.68%	59,517,096	0.17%			
Non-Institutional	181,939,284,243	13.50%	179,233,119,241	13.32%	-2,706,165,001	-0.17%			
Grand Total	1,347,742,651,352	100.00%	1,345,096,003,447	100.00%	-2,646,647,906				

Definitions

Institutional:

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