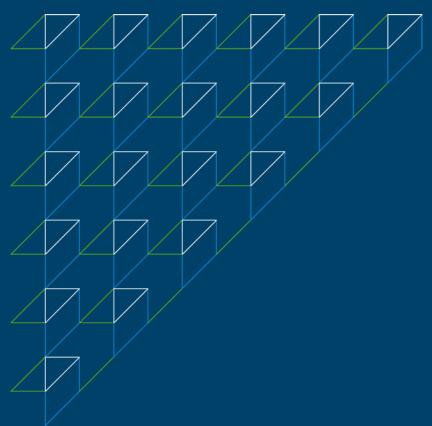


**Market Reports** 

Week Ending 13 October 2016



## Definitions





#### **Definitions**

Nationality	Investor Type	Description				
Saudi	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IP</b> (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

# Highlights

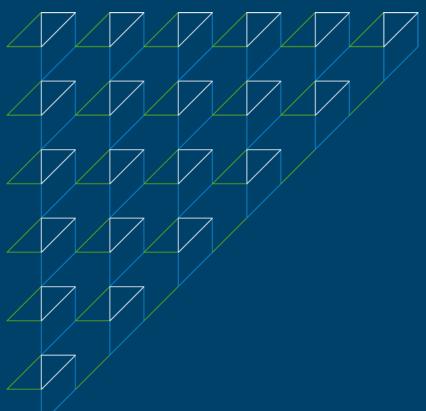


The total value of shares traded for the week ending 13 October 2016 amounted to SAR 14.83 billion, decreasing by 2.44% over the previous week; while total stock market capitalization reached SAR 1,347.74\* billion at the end of this period, increasing by 0.71% over the previous week.

\* Non Deposited Tradable Rights amount of 714,000,000 SAR was not reflected as on 13 October holding value

- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 13.51 billion representing 91.09% of total buying activity, and sales of SAR 13.99 billion representing 94.33% of total selling activity. Total ownership of "Saudi Investors" stood at 93.51% of total market capitalization as of 13 October 2016, representing an increase of 0.01% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.348 billion representing 2.34% of total buying activity, and sales of SAR 0.325 billion representing 2.19% of total selling activity. Total ownership of "GCC Investors" stood at 2.42% of total market capitalization as of 13 October 2016, representing an increase of 0.01% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.974 billion representing 6.57% of total buying activity, and sales of SAR 0.515 billion representing 3.47% of total selling activity. Total ownership of "Foreign Investors" stood at 4.07% of total market capitalization as of 13 October 2016, representing a decrease of 0.02% from the previous week.

# Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals:							
	Retail	6,072,631,023	40.94%	6,679,838,464	45.04%	-607,207,441	-4.09%	
	HNWIs	4,705,043,133	31.72%	5,138,252,137	34.64%	-433,209,004	-2.92%	
Saudi	IPIs	305,103,741	2.06%	690,998,647	4.66%	-385,894,906	-2.60%	
	Individual DPMs	232,802,939	1.57%	236,779,554	1.60%	-3,976,615	-0.03%	
	Sub Total (Individuals)	11,315,580,835	76.29%	12,745,868,801	85.94%	-1,430,287,966	-9.64%	
	Institutions:							
	Corporates	879,851,522	5.93%	468,601,496	3.16%	411,250,026	2.77%	
	Mutual Funds	535,933,016	3.61%	452,572,439	3.05%	83,360,577	0.56%	
	GRE's	252,729,911	1.70%	3,641,405	0.02%	249,088,506	1.68%	
	Institution DPMs	525,830,818	3.55%	320,513,120	2.16%	205,317,698	1.38%	
	Sub Total (Institutions)	2,194,345,267	14.80%	1,245,328,458	8.40%	949,016,808	6.40%	
	Total Saudi Investors	13,509,926,102	91.09%	13,991,197,259	94.33%	-481,271,157	-3.24%	
GCC	Individuals	45,506,919	0.31%	44,258,740	0.30%	1,248,179	0.01%	
	Institutions	297,014,298	2.00%	277,542,429	1.87%	19,471,868	0.13%	
	GCC DPMs	5,278,575	0.04%	3,385,530	0.02%	1,893,045	0.01%	
	Total GCC Investors	347,799,791	2.34%	325,186,699	2.19%	22,613,093	0.15%	
Foreign	SWAP Holders	722,808,163	4.87%	199,737,914	1.35%	523,070,249	3.53%	
	Foreign Residents	226,574,243	1.53%	273,631,245	1.84%	-47,057,002	-0.32%	
	QFIs	23,942,194	0.16%	41,407,395	0.28%	-17,465,201	-0.12%	
	Foreign DPMs	580,425	0.00%	470,406	0.00%	110,019	0.00%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	973,905,026	6.57%	515,246,961	3.47%	458,658,065	3.09%	
Frand 1	otal	14,831,630,919	100.00%	14,831,630,919	100.00%			



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)		Difference (% Buy - % Sell)	
Institutional	3,781,875,601	25.50%	2,695,650,333	18.18%	1,086,	225,268	7.32%	
Non-Institutional	11,049,755,318	74.50%	12,135,980,585	81.82%	-1,086,	225,268	-7.32%	
Grand Total	14,831,630,919	100.00%	14,831,630,919	100.00%				

#### **Definitions**

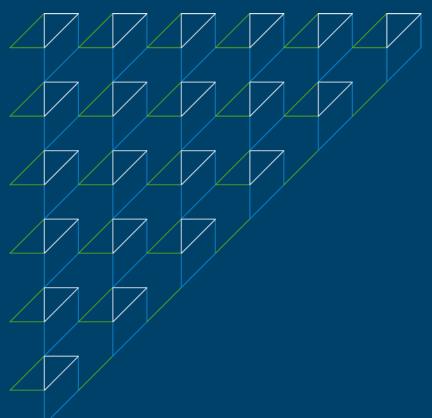
#### Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Stock Market Ownership Breakdown





#### Ownership Value (by Nationality and Investor Type)

#### Stock Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 6 October 2016 As of 13 October 2016\* **Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 62,570,557,824 4.68% 63,484,645,558 4.71% 914,087,735 0.04% **HNWIs** 112,179,381,316 8.38% 112,175,667,417 8.32% -3,713,898 -0.06% **IPIs** 219.976.982.693 16.44% 222.855.616.830 16.54% 2.878.634.136 0.10% Individual DPMs 4.034.707.262 0.30% 4.107.601.060 0.30% 72.893.798 0.00% Sub Total (Individuals) 398,761,629,094 29.80% 402,623,530,866 29.87% 3,861,901,771 0.08% Institutions: Saudi 3.310.092.093 Corporates 236.277.806.698 0.12% 232.967.714.605 17.41% 17.53% Mutual Funds 40.177.562.280 3.00% 40.749.839.444 3.02% 572.277.164 0.02% GRE's 542,111,753,560 40.51% 40.27% 657,997,606 -0.24% 542,769,751,166 Institution DPMs 37 256 753 673 2.78% 37.810.737.909 2.81% 553.984.236 0.02% Sub Total (Institutions) 852,513,784,119 63.70% 857.608.135.218 63.63% 5.094.351.099 -0.07% Total Saudi Investors 1,251,275,413,214 93.50% 1,260,231,666,084 93.51% 8,956,252,870 0.01% Individuals 2,563,558,972 2,586,470,964 0.19% 22,911,993 0.00% 0.19% Institutions 29.071.913.154 2.17% 29.451.897.294 2.19% 379.984.140 0.01% **GCC** GCC DPMs 0.04% 0.04% 6,976,024 0.00% 556,749,637 563,725,661 Total GCC Investors 32.192.221.763 2.41% 32.602.093.920 2.42% 409.872.157 0.01% **SWAP Holders** 12,603,046,507 0.94% 13,301,628,635 0.99% 698,582,129 0.05% 0.00% Foreign Residents 3.716.058.329 0.28% 3.692.500.303 0.27% -23.558.027 **QFIs** 1,099,111,815 0.08% 1,110,885,429 0.08% 11,773,614 0.00% Foreign Foreign DPMs 10,358,559 0.00% 10,789,378 0.00% 430,819 0.00% 2.79% Strategic Partners 37.386.504.019 36.793.087.604 2.73% -593.416.415 -0.06% 93,812,120 Total Foreign Investors 54,815,079,229 4.10% 54,908,891,349 4.07% -0.02% **Grand Total** 1,338,282,714,205 100.00% 1,347,742,651,352 9,459,937,147 100.00%

<sup>\*</sup> Non Deposited Tradable Rights amount of 714,000,000 SAR was not reflected as on 13 October holding value



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification								
	As of 6 October 2016		As of 13 October 2016*		Weekly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	Δ Ownership (%)		
Institutional	1,157,253,157,765	86.47%	1,165,803,367,109	86.50%	8,550,209,344	0.03%		
Non-Institutional	181,029,556,440	13.53%	181,939,284,243	13.50%	909,727,803	-0.03%		
Grand Total	1,338,282,714,205	100.00%	1,347,742,651,352	100.00%	9,459,937,147			

#### **Definitions**

#### Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

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