

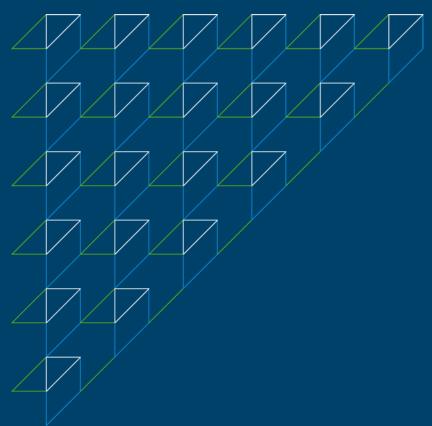
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 10 August 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

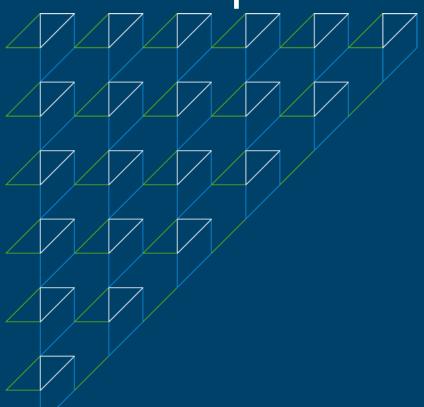
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality** Investor Type Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 7,486,311,484 48.03% 9,212,495,239 59.11% -1,726,183,755 -11.07% **HNWIs** 26.81% 4,179,581,189 26.82% -544,377 0.00% 4,179,036,812 **IPIs** 273.454.594 1.75% 340.874.165 2.19% -67.419.572 -0.43% Individual DPMs 189.550.584 1.22% 257.646.420 1.65% -68.095.836 -0.44% Sub Total (Individuals) 12,128,353,474 77.81% 13,990,597,014 89.76% -1,862,243,540 -11.95% Institutions: Saudi 10.88% 2.94% 1.237.005.925 7.94% Corporates 1.695.494.301 458.488.376 Mutual Funds 613.801.273 3.94% 353.741.308 2.27% 260.059.966 1.67% GRE's 975,718 0.01% 800,110 175,608 0.00% 0.01% Institution DPMs 286.220.280 1.84% 161.709.731 1.04% 124.510.549 0.80% Sub Total (Institutions) 2,596,491,572 16.66% 974,739,524 6.25% 1,621,752,048 10.40% Total Saudi Investors -240,491,492 14,724,845,046 94.47% 14,965,336,538 96.01% -1.54% Individuals 59,439,066 56,266,572 3,172,494 0.02% 0.38% 0.36% Institutions 185.209.175 1.19% 92.151.170 0.59% 93.058.005 0.60% GCC GCC DPMs 0.01% 0.01% -73,782 0.00% 1,154,263 1,228,045 Total GCC Investors 245.802.503 1.58% 149.645.787 0.96% 96.156.717 0.62% **SWAP Holders** 131,779,014 0.85% 120,970,235 0.78% 10,808,779 0.07% Foreign Residents 257.369.427 1.65% 286.527.190 1.84% -29.157.764 -0.19% QFIs 217,371,330 1.39% 62,130,455 0.40% 155,240,875 1.00% **Foreign** Foreign DPMs 9,395,541 0.06% 393,946 0.00% 9,001,596 0.06% Strategic Partners 0 0.00% 0.01% -1.558.711 -0.01% 1.558.711 Total Foreign Investors 615,915,313 3.95% 471,580,537 3.03% 144,334,775 0.93% **Grand Total** 15,586,562,861 100.00% 15,586,562,861 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	3,604,406,073	23.13%	1,851,692,672	11.88%		1,752,713,402	11.25%	
Non-Institutional	11,982,156,788	76.87%	13,734,870,190	88.12%		-1,752,713,402	-11.25%	
Grand Total	15,586,562,861	100.00%	15,586,562,861	100.00%				

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

تــداوك Tadawul

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 3 August 2017 As of 10 August 2017 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (%) (SAR) (%) (SAR) (%) Individuals: 0.02% Retail 70,631,801,768 4.21% 71,656,054,349 4.23% 1,024,252,580 **HNWIs** 129,835,723,576 7.73% 131,351,576,371 7.75% 0.02% 1,515,852,795 **IPIs** 253.131.414.318 15.08% 255.392.811.522 15.07% 2.261.397.204 0.00% Individual DPMs 5.019.456.152 0.30% 5.057.510.338 0.30% 38.054.186 0.00% Sub Total (Individuals) 458,618,395,814 27.32% 463,457,952,580 27.35% 4,839,556,766 0.04% Institutions: Saudi 2,920,496,561 0.02% 275.498.061.284 16.41% 278.418.557.844 16.43% Corporates Mutual Funds 102.702.832.636 6.12% 103.316.082.389 6.10% 613.249.754 -0.02% GRE's 681,412,930,859 40.59% 40.50% 4,788,136,865 -0.09% 686,201,067,724 Institution DPMs 48 554 951 500 2.89% 49 171 201 841 2.90% 616.250.341 0.01% Sub Total (Institutions) 1,108,168,776,278 66.01% 1,117,106,909,798 65.94% 8.938.133.520 -0.08% Total Saudi Investors 1,566,787,172,092 93.33% 1,580,564,862,378 93.29% 13,777,690,286 -0.04% Individuals 0.17% 2,969,024,061 40,908,723 0.00% 2,928,115,337 0.18% Institutions 33.023.747.891 1.97% 32.982.653.167 1.95% -41.094.724 -0.02% **GCC** GCC DPMs 0.04% 669,627,350 0.04% 8,263,168 0.00% 661,364,182 Total GCC Investors 36.613.227.410 2.18% 36.621.304.578 2.16% 8,077,168 -0.02% **SWAP Holders** 9,830,869,378 0.59% 10,105,941,883 0.60% 275,072,505 0.01% Foreign Residents 4.320.754.793 0.26% 4.337.779.115 0.26% 17.024.322 0.00% **QFIs** 6,558,443,548 0.39% 6,690,725,263 0.39% 132,281,715 0.00% **Foreign** Foreign DPMs 2,590,671,364 0.15% 2,648,767,504 0.16% 58,096,139 0.00% Strategic Partners 52.009.307.315 3.10% 53.267.301.766 3.14% 1.257.994.450 0.05% Total Foreign Investors 75,310,046,399 4.49% 77,050,515,531 4.55% 1,740,469,132 0.06% **Grand Total** 1,678,710,445,901 100.00% 1,694,236,682,487 15,526,236,586 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
	As of 3 August 2017		As of 10 August 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,470,994,050,426	87.63%	1,483,922,248,591	87.59%	12,928,198,164	-0.04%			
Non-Institutional	207,716,395,475	12.37%	210,314,433,896	12.41%	2,598,038,421	0.04%			
Grand Total	1,678,710,445,901	100.00%	1,694,236,682,487	100.00%	15,526,236,586				

Definitions

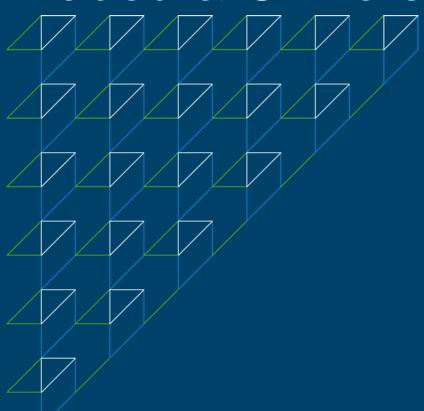
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

	Buy		Sell		Net Value Traded		
Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Individuals:							
Individuals	20,393,833	89.45%	16,066,789	70.47%	4,327,044	18.98%	
Corporates	735,806	3.23%	12,150	0.05%	723,656	3.17%	
Institution	950,217	4.17%	2,457,846	10.78%	-1,507,630	-6.61%	
Total Saudi Investors	22,079,855	96.85%	18,536,785	81.31%	3,543,070	15.54%	
Individuals	0	0.00%	0	0.00%	0	0.00%	
Institutions	361,912	1.59%	3,766,685	16.52%	-3,404,772	-14.93%	
Total GCC Investors	361,912	1.59%	3,766,685	16.52%	-3,404,772	-14.93%	
SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
Foreign Residents	242,495	1.06%	495,147	2.17%	-252,652	-1.11%	
QFIs	114,354	0.50%	0	0.00%	114,354	0.50%	
Total Foreign Investors	356,849	1.57%	495,147	2.17%	-138,298	-0.61%	
otal	22,798,616	100.00%	22,798,616	100.00%			
	Individuals Corporates Institution Total Saudi Investors Individuals Institutions Total GCC Investors SWAP Holders Foreign Residents QFIs Total Foreign Investors	Individuals	Individuals 20,393,833 89.45% Corporates 735,806 3.23% Institution 950,217 4.17% Total Saudi Investors 22,079,855 96.85% Individuals 0 0.00% Institutions 361,912 1.59% Total GCC Investors 361,912 1.59% SWAP Holders 0 0.00% Foreign Residents 242,495 1.06% QFIs 114,354 0.50% Total Foreign Investors 356,849 1.57%	Individuals 20,393,833 89.45% 16,066,789 Corporates 735,806 3.23% 12,150 Institution 950,217 4.17% 2,457,846 Total Saudi Investors 22,079,855 96.85% 18,536,785 Individuals 0 0.00% 0 Institutions 361,912 1.59% 3,766,685 Total GCC Investors 361,912 1.59% 3,766,685 SWAP Holders 0 0.00% 0 Foreign Residents 242,495 1.06% 495,147 QFIs 114,354 0.50% 0 Total Foreign Investors 356,849 1.57% 495,147	Individuals 20,393,833 89.45% 16,066,789 70.47% Corporates 735,806 3.23% 12,150 0.05% Institution 950,217 4.17% 2,457,846 10.78% Total Saudi Investors 22,079,855 96.85% 18,536,785 81.31% Individuals 0 0.00% 0 0.00% Institutions 361,912 1.59% 3,766,685 16.52% Total GCC Investors 361,912 1.59% 3,766,685 16.52% SWAP Holders 0 0.00% 0 0.00% Foreign Residents 242,495 1.06% 495,147 2.17% QFIs 114,354 0.50% 0 0.00% Total Foreign Investors 356,849 1.57% 495,147 2.17%	Individuals 20,393,833 89,45% 16,066,789 70,47% 4,327,044	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Δ Ownership

(%)

-0.34%

0.34%

Δ Holding Value

(SAR)

-13,837,010

-31,559,465

-45,396,475

Ownership Value (by Nationality, Investor Type, & Classification)

Holding Value

(SAR)

298,466,439

2.195.957.911

2,494,424,350

Nationality	Investor Type	As of 3 August 2017		As of 10 August 2017		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals:						
	Individuals	2,190,999,534	87.84%	2,159,676,161	88.19%	-31,323,373	0.35%
Saudi	Corporates	139,010,736	5.57%	135,097,729	5.52%	-3,913,008	-0.06%
	Institution	142,245,867	5.70%	133,039,288	5.43%	-9,206,578	-0.27%
	Total Saudi Investors	2,472,256,137	99.11%	2,427,813,178	99.13%	-44,442,959	0.02%
GCC	Individuals	30,268	0.00%	30,065	0.00%	-203	0.00%
	Institutions	15,788,578	0.63%	14,964,928	0.61%	-823,650	-0.029
	Total GCC Investors	15,818,846	0.63%	14,994,993	0.61%	-823,853	-0.02%
	SWAP Holders	215,067	0.01%	209,325	0.01%	-5,742	0.009
-	Foreign Residents	4,928,108	0.20%	4,692,220	0.19%	-235,889	-0.019
Foreign	QFIs	1,206,192	0.05%	1,318,159	0.05%	111,967	0.019
	Total Foreign Investors	6,349,367	0.25%	6,219,704	0.25%	-129,663	0.00%
Grand Total		2,494,424,350	100.00%	2,449,027,875	100.00%	-45,396,475	
	rallel Market Owne		wn - By Invest		on	, ,	
		As of 3 Aug	ust 2017	As of 10 Aug	ust 2017	Weekly Change	
Investor Clas	ssification	Holding Value	Ownership	Holding Value	Ownership	A Holding Value	A Ownershi

Institutional:

Non-Institutional

Grand Total

Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Holding Value

(SAR)

284,629,429

2,164,398,446

2,449,027,875

Ownership

(%)

11.62%

88.38%

100.00%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Ownership

(%)

11.97%

88.03%

100.00%



