

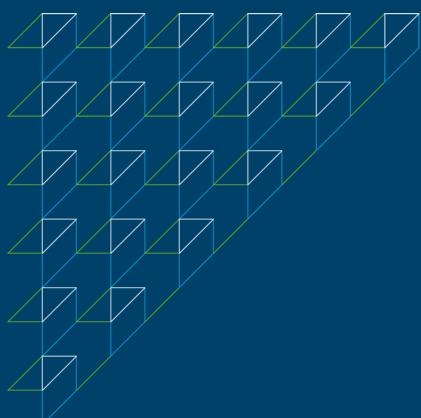
# Monthly Stock Market Ownership and Trading Activity Report

**Market Reports** 

Month Ending 30 September 2019



# Definitions



# Monthly Stock Market Ownership and Trading Activity Report



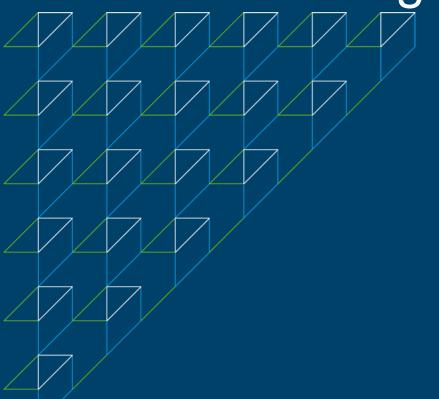
#### **Definitions**

| Nationality                         | Investor Type   | Description   |  |  |  |  |
|-------------------------------------|---|---|--|--|--|--|
|                                     | Individuals*  | Saudi Individuals have been classified under 4 categories as defined below:   |  |  |  |  |
|                                     | - Retail  | Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.  |  |  |  |  |
|                                     | - High Net Worth Investors (HNWIs)  | HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).   |  |  |  |  |
|                                     | - Individual Professional Investors (IPIs)  | IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.  |  |  |  |  |
| Saudi                               | - Individual DPMs   | Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).                  |  |  |  |  |
| Saaai                               | Institutions  | Saudi Institutions have been classified under 4 categories as defined below:  |  |  |  |  |
|                                     | - Corporates  | Saudi company with a commercial registration permitting its investment in the stock market .  |  |  |  |  |
|                                     | - Mutual Funds  | A mutual fund managed by an Authorized Person and licensed by the CMA.  |  |  |  |  |
|                                     | - Government Related Entities (GREs)  | A Government entity or a supranational authority recognized by the CMA.   |  |  |  |  |
|                                     | - Institutional DPMs  | Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).               |  |  |  |  |
|                                     | Individuals*  | GCC natural person  |  |  |  |  |
| GCC                                 | Institutions  | GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.   |  |  |  |  |
|                                     | GCC DPMs  | GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). |  |  |  |  |
|                                     | SWAP Holders  | Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.   |  |  |  |  |
|                                     | Foreign Residents & Others  | Investors with a valid residency permit (Iqama) and others (excluding SWAP, QFIs, DPM & Strategic Investors).   |  |  |  |  |
| Foreign                             | QFIs  | Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.   |  |  |  |  |
|                                     | Foreign DPMs  | Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).                  |  |  |  |  |
|                                     | Strategic Investors   | A foreign legal entity that aims to own a strategic shareholding in listed companies.   |  |  |  |  |
| *Nomu-Parallel<br>Market Individual | Individuals who fulfill any of the following: - Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months. |   |  |  |  |  |

Investors

- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

# Main Market - Highlights



#### Highlights

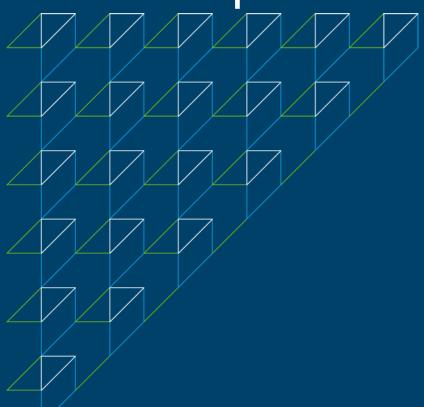


The total value of shares traded for the month ending 30 September 2019 amounted to SAR 64.46 billion, decreasing by 17.74% over the previous month; while total stock market capitalization reached SAR 1,908.45 billion at the end of this period, increasing by 0.32% over the previous month.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 45.39 billion representing 70.09% of total buying activity, and sales of SAR 49.39 billion representing 76.97% of total selling activity. Total ownership of "Saudi Investors" stood at 89.56% of total market capitalization as of 30 September 2019, representing a decrease of 0.21% from the previous month.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 1.03 billion representing 1.59% of total buying activity, and sales of SAR 2.27 billion representing 3.50% of total selling activity. Total ownership of "GCC Investors" stood at 1.84% of total market capitalization as of 30 September 2019, representing a decrease of 0.06% from the previous month.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 18.34 billion representing 28.32% of total buying activity, and sales of SAR 12.64 billion representing 19.52% of total selling activity. Total ownership of "Foreign Investors" stood at 8.60% of total market capitalization as of 30 September 2019, representing an increase of 0.26% from the previous month.

# Main Market - Value Traded & Ownership Breakdown



Institutions

GCC DPMs

Total GCC Investors

Foreign Residents & Others

**SWAP Holders** 

Foreign DPMs

Strategic Investors

Total Foreign Investors

**QFIs** 





-1.65%

0.00%

-1.91%

-0.07%

-0.06%

8.93%

0.00%

0.00%

8.79%

#### Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** SAR Difference SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 21.151.997.203 32.66% 24.172.016.194 37.33% -3.020.018.992 -4.66% 21.28% 23.39% -2.12% **HNWIs** 13,777,357,504 15,147,860,824 -1,370,503,320 **IPIs** 2.10% 3.33% -793,858,471 -1.23% 1,361,576,098 2,155,434,569 Individual DPMs 966,106,778 1.49% 953.148.749 1.47% 12.958.029 0.02% Sub Total (Individuals) 37.257.037.583 57.53% 42.428.460.336 65.52% -5.171.422.753 -7.99% Institutions: Saudi 4,969,623,976 Corporates 7.67% 1,605,343,245 2.48% 3,364,280,731 5.20% Mutual Funds 1.941.830.587 3.00% 2.272.109.262 3.51% -330,278,675 -0.51% GRE's 56.461.562 0.09% 1,687,994 0.00% 54,773,568 0.08% Institution DPMs 1.165.323.520 1.80% 3.538.713.622 5.46% -2.373.390.101 -3.67% Sub Total (Institutions) 8.133.239.644 12.56% 7.417.854.122 11.45% 715.385.522 1.10% Total Saudi Investors 45,390,277,227 70.09% 49.846.314.458 -4,456,037,231 -6.88% 76.97% 0.12% 0.39% -171,393,464 -0.26% Individuals 79,023,884 250,417,348

1.45%

0.01%

1.59%

0.51%

1.00%

26.81%

0.00%

0.00%

28.32%

100.00%

2.012.205.910

2,267,573,789

377,337,318

686,056,533

1,608,421

0

11,578,605,674

12,643,607,947

64,757,496,194

4,950,530

3.11%

0.01%

3.50%

0.58%

1.06%

17.88%

0.00%

0.00%

19.52%

100.00%

-1,070,489,949

-1,238,677,340

3,206,074

-48,112,295

-37,980,404

-636,705

5,781,443,974

5,694,714,570

Due to the newly introduced investor type "foreign strategic investors", the current foreign residents has been reclassified to include "Foreign Residents & Others"

941.715.961

1,028,896,449

329,225,023

648,076,129

971,717

0

17,360,049,648

18,338,322,517

64,757,496,194

8,156,604

GCC

**Foreign** 

**Grand Total** 



Value Traded (by Investor Classification)

| Main Market Value Traded Breakdown - By Investor Classification |                |                 |                |                  |                     |                                |  |  |  |
|---|----------------|-----------------|----------------|------------------|---------------------|--------------------------------|--|--|--|
|   | Buy            |                 | Sell           |                  | Net Value Traded    |                                |  |  |  |
| Investor Classification   | SAR            | % of Total Buys | SAR            | % of Total Sells | SAR<br>(Buy - Sell) | Difference<br>(% Buy - % Sell) |  |  |  |
| Institutional   | 29,101,041,474 | 44.94%          | 24,501,145,294 | 37.84%           | 4,599,896,180       | 7.10%                          |  |  |  |
| Non-Institutional   | 35,656,454,720 | 55.06%          | 40,256,350,899 | 62.16%           | -4,599,896,180      | -7.10%                         |  |  |  |
| Grand Total   | 64,757,496,194 | 100.00%         | 64,757,496,194 | 100.00%          |                     |                                |  |  |  |

#### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

#### تــداوك Tadawul

## Ownership Value (by Nationality and Investor Type)

#### Main Market Ownership Breakdown - By Nationality and Investor Type As of 29 August 2019 As of 30 September 2019 **Monthly Change Nationality Investor Type** Δ Ownership **∆** Holding Value **Holding Value** Ownership **Holding Value** Ownership (SAR) (SAR) (SAR) (%) (%) (%) Individuals: Retail 71.020.987.687 3.73% 71.199.783.165 3.73% 178.795.478 0.00% 7.66% 7.71% 0.05% **HNWIs** 145.653.583.513 147.153.981.927 1.500.398.413 **IPIs** 264,759,341,887 13.92% 265,847,350,245 13.93% 1,088,008,357 0.01% Individual DPMs 4.310.128.452 0.23% 4.405.217.545 0.23% 95.089.093 0.00% Sub Total (Individuals) 485.744.041.540 25.53% 488.606.332.882 25.60% 2.862.291.342 0.07% Institutions: Saudi 335,199,956,000 17.62% 338,278,602,432 17.73% 3,078,646,432 0.11% Corporates Mutual Funds 189.614.977.662 9.97% 192.843.170.533 10.10% 3.228.192.870 0.14% 654,960,811,167 GRF's 659.664.714.353 34.68% 34.32% -4.703.903.186 -0.36% Institution DPMs 1.97% -2.997.730.138 -0.16% 37.499.564.074 34.501.833.937 1.81% **Sub Total (Institutions)** 1,221,979,212,089 64.23% 1,220,584,418,068 63.96% -1,394,794,021 -0.28% Total Saudi Investors 1,707,723,253,629 89.77% 1,709,190,750,950 89.56% 1,467,497,321 -0.21% Individuals 2.623.424.020 0.14% 2.450.506.976 0.13% -172.917.045 -0.01% Institutions 32.968.732.478 1.73% 32.167.372.232 1.69% -801.360.246 -0.05% GCC GCC DPMs 565.111.794 0.03% 572.046.076 0.03% 6.934.283 0.00% Total GCC Investors 36,157,268,292 1.90% 35,189,925,284 1.84% -967,343,008 -0.06% **SWAP Holders** 0.17% -197,645,944 3,293,033,065 3,095,387,122 0.16% -0.01% 0.29% 0.81% -259,033,110 0.52% Foreign Residents & Others 15,751,436,800 15,492,403,690 **QFIs** 99,041,831,352 5.21% 105,671,293,073 5.54% 6,629,461,721 0.33% **Foreign** Foreign DPMs 0.00% 0.00% 3,455,096 0.00% 13,685,477 17,140,573 Strategic Investors 40,428,195,004 2.66% 39,790,632,707 2.08% -637,562,297 -0.57% Total Foreign Investors 5,538,675,467 0.26% 158.528.181.698 8.33% 164.066.857.165 8.60% **Grand Total** 1,902,408,703,619 100.00% 1,908,447,533,399 100.00% 6,038,829,780

Due to the new ly introduced investor type "foreign strategic investors", the current foreign residents has been reclassified to include "Foreign Residents & Others"



### Ownership Value (by Investor Classification)

| Main Market Ownership Breakdown - By Investor Classification |                        |                  |                         |                  |                |                          |                    |  |  |
|--|------------------------|------------------|-------------------------|------------------|----------------|--------------------------|--------------------|--|--|
|  | As of 29 August 2019   |                  | As of 30 September 2019 |                  | Monthly Change |                          |                    |  |  |
| Investor Classification                                      | Holding Value<br>(SAR) | Ownership<br>(%) | Holding Value<br>(SAR)  | Ownership<br>(%) |                | ∆ Holding Value<br>(SAR) | Δ Ownership<br>(%) |  |  |
| Institutional  | 1,657,190,039,054      | 87.11%           | 1,662,126,315,003       | 87.09%           |                | 4,936,275,949            | -0.02%             |  |  |
| Non-Institutional  | 245,218,664,565        | 12.89%           | 246,321,218,396         | 12.91%           |                | 1,102,553,831            | 0.02%              |  |  |
| <b>Grand Total</b>   | 1,902,408,703,619      | 100.00%          | 1,908,447,533,399       | 100.00%          |                | 6,038,829,780            |                    |  |  |

#### **Definitions**

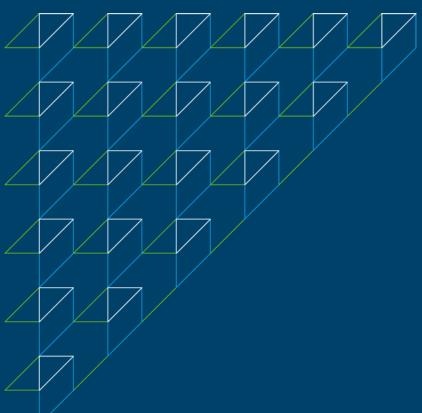
#### Institutional:

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#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Nomu-Parallel Market - Highlights



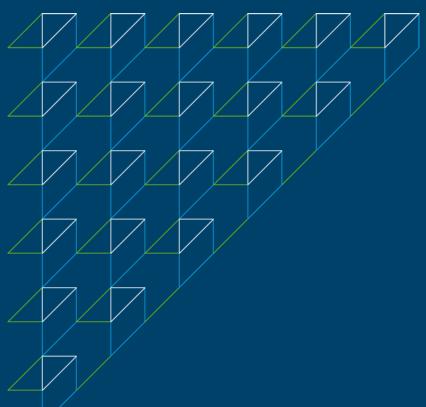
# Monthly Report – Nomu-Parallel Market Highlights



The total value of shares traded for the month ending 30 September 2019 amounted to SAR 31.55 million, increasing by 50.7% over the previous month; while total stock market capitalization reached SAR 4,604.02 million at the end of this period, decreasing by 1.20% over the previous month.

- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 28.87 million representing 91.50% of total buying activity, and sales of SAR 28.10 million representing 89.08% of total selling activity. Total ownership of "Saudi Investors" stood at 99.28% of total market capitalization as of 30 September 2019.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.34 million representing 1.09% of total buying activity, and sales of SAR 0.82 million representing 2.60% of total selling activity. Total ownership of "GCC Investors" stood at 0.26% of total market capitalization as of 30 September 2019.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 2.34 million representing 7.41% of total buying activity, and sales of SAR 2.62 million representing 8.31% of total selling activity. Total ownership of "Foreign Investors" stood at 0.45% of total market capitalization as of 30 September 2019.

# Nomu-Parallel Market - Value Traded & Ownership Breakdown



# Monthly Report – Nomu-Parallel Market



2.56%

-2.56%

### Value Traded (by Nationality, Investor Type, & Classification)

| Nationality |                         | Buy        |                 | Sell       |                  | Net Value Traded    |                                |  |
|-------------|-------------------------|------------|-----------------|------------|------------------|---------------------|--------------------------------|--|
|             | Investor Type           | SAR        | % of Total Buys | SAR        | % of Total Sells | SAR<br>(Buy - Sell) | Difference<br>(% Buy - % Sell) |  |
| Saudi       | Individuals             | 27,466,529 | 87.07%          | 26,638,181 | 84.44%           | 828,348             | 2.63%                          |  |
|             | Corporates              | 275,637    | 0.87%           | 1,080,838  | 3.43%            | -805,202            | -2.55%                         |  |
|             | Institution             | 1,123,222  | 3.56%           | 384,080    | 1.22%            | 739,142             | 2.34%                          |  |
|             | Total Saudi Investors   | 28,865,388 | 91.50%          | 28,103,100 | 89.08%           | 762,288             | 2.42%                          |  |
|             | Individuals             | 0          | 0.00%           | 0          | 0.00%            | 0                   | 0.00%                          |  |
| GCC         | Institutions            | 343,038    | 1.09%           | 820,791    | 2.60%            | -477,753            | -1.51%                         |  |
|             | Total GCC Investors     | 343,038    | 1.09%           | 820,791    | 2.60%            | -477,753            | -1.51%                         |  |
|             | SWAP Holders            | 0          | 0.00%           | 44,744     | 0.14%            | -44,744             | -0.14%                         |  |
| Foreign     | Foreign Residents       | 941,124    | 2.98%           | 2,577,932  | 8.17%            | -1,636,808          | -5.19%                         |  |
|             | QFIs                    | 1,397,018  | 4.43%           | 0          | 0.00%            | 1,397,018           | 4.43%                          |  |
|             | Total Foreign Investors | 2,338,142  | 7.41%           | 2,622,676  | 8.31%            | -284,535            | -0.90%                         |  |
| Gran        | d Total                 | 31 546 567 | 100 00%         | 31 546 567 | 100 00%          |                     |                                |  |

| Nomu-Parallel Market Va | lue Traded Bre | eakdown - By    | investor Class | sification       |                     |                             |  |
|-------------------------|----------------|-----------------|----------------|------------------|---------------------|-----------------------------|--|
|                         | Buy            |                 | Sel            |                  | Net Value Traded    |                             |  |
| Investor Classification | SAR            | % of Total Buys | SAR            | % of Total Sells | SAR<br>(Buy - Sell) | Difference<br>(% Buy - % Se |  |

9.95%

2.330.453

7.39%

-808,460

| Non-Institutional  | 28,407,653 | 90.05%  | 29,216,114 | 92.61%  |
|--------------------|------------|---------|------------|---------|
| <b>Grand Total</b> | 31,546,567 | 100.00% | 31,546,567 | 100.00% |

3.138.913

#### Institutional:

Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### **Non Institutional:**

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

# Monthly Report – Nomu-Parallel Market



# Ownership Value (by Nationality, Investor Type, & Classification)

| Nationality |                         | As of 29 August 2019   |                  | As of 30 Septe         | As of 30 September 2019 |                          | Monthly Change     |  |  |
|-------------|-------------------------|------------------------|------------------|------------------------|-------------------------|--------------------------|--------------------|--|--|
|             | Investor Type           | Holding Value<br>(SAR) | Ownership<br>(%) | Holding Value<br>(SAR) | Ownership<br>(%)        | Δ Holding Value<br>(SAR) | Δ Ownership<br>(%) |  |  |
| Saudi       | Individuals             | 4,448,362,745          | 95.46%           | 4,398,847,703          | 95.54%                  | -49,515,042              | 0.08%              |  |  |
|             | Corporates              | 135,592,230            | 2.91%            | 129,786,145            | 2.82%                   | -5,806,085               | -0.09%             |  |  |
|             | Institution             | 42,387,144             | 0.91%            | 42,368,822             | 0.92%                   | -18,322                  | 0.01%              |  |  |
|             | Total Saudi Investors   | 4,626,342,118          | 99.28%           | 4,571,002,669          | 99.28%                  | -55,339,449              | 0.00%              |  |  |
|             | Individuals             | 0                      | 0.00%            | 0                      | 0.00%                   | 0                        | 0.00%              |  |  |
| GCC         | Institutions            | 12,303,120             | 0.26%            | 12,194,838             | 0.26%                   | -108,282                 | 0.00%              |  |  |
|             | Total GCC Investors     | 12,303,120             | 0.26%            | 12,194,838             | 0.26%                   | -108,282                 | 0.00%              |  |  |
|             | SWAP Holders            | 201,358                | 0.00%            | 154,874                | 0.00%                   | -46,484                  | 0.00%              |  |  |
| Foreign     | Foreign Residents       | 6,231,597              | 0.13%            | 4,567,577              | 0.10%                   | -1,664,021               | -0.03%             |  |  |
|             | QFls                    | 14,622,942             | 0.31%            | 16,095,686             | 0.35%                   | 1,472,743                | 0.04%              |  |  |
|             | Total Foreign Investors | 21,055,898             | 0.45%            | 20,818,136             | 0.45%                   | -237,762                 | 0.00%              |  |  |
| Grand T     | otal                    | 4.659.701.136          | 100.00%          | 4.604.015.644          | 100.00%                 | -55.685.492              |                    |  |  |

| Nomu-Parallel Market Ownership Breakdown - By Investor Classification |                        |                  |                         |                  |                          |                    |  |  |  |
|---|------------------------|------------------|-------------------------|------------------|--------------------------|--------------------|--|--|--|
|   | As of 29 August 2019   |                  | As of 30 September 2019 |                  | Monthly Change           |                    |  |  |  |
| Investor Classification   | Holding Value<br>(SAR) | Ownership<br>(%) | Holding Value<br>(SAR)  | Ownership<br>(%) | Δ Holding Value<br>(SAR) | Δ Ownership<br>(%) |  |  |  |
| Institutional   | 205,106,794            | 4.40%            | 200,600,365             | 4.36%            | -4,506,430               | -0.04%             |  |  |  |
| Non-Institutional   | 4,454,594,342          | 95.60%           | 4,403,415,279           | 95.64%           | -51,179,062              | 0.04%              |  |  |  |
| Grand Total   | 4,659,701,136          | 100.00%          | 4,604,015,644           | 100.00%          | -55,685,492              |                    |  |  |  |

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



