

Market Reports

Dataset Period:
Month Ending 31st of Dec 2015



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## **Definitions**

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Nationality	Investor Type Description					
Saudi	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	<ul><li>Retail</li></ul>	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.				
	<ul><li>High Net Worth Investors (HNWIs)</li></ul>	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).				
	<ul> <li>Individual Professional Investors (IPIs)</li> </ul>	<b>IPIs</b> are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
	<ul> <li>Individual DPMs</li> </ul>	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	<ul><li>Corporates</li></ul>	Saudi company with a commercial registration permitting its investment in the stock market .				
	<ul><li>Mutual Funds</li></ul>	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	<ul><li>Government Related Entities (GREs)</li></ul>	A Government entity or a supranational authority recognized by the CMA.				
	<ul><li>Institutional DPMs</li></ul>	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for it client without referring to the account owner (based on to the agreed terms between them).				
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				



Highlights

### Highlights



The total value of shares traded for the month ending 31 December 2015 amounted to SAR 126.73 billion, increasing by 17.76% over the previous month; while total stock market capitalization reached SAR 1,579.06 billion at the end of this period, decreasing by 4.70% over the previous month.

- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 120.47 billion representing 95.06% of total buying activity, and sales of SAR 119.55 billion representing 94.34% of total selling activity. Total ownership of "Saudi Investors" stood at 92.92% of total market capitalization as of 31 December 2015, representing a decrease of 0.02% from the previous month.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 2.23 billion representing 1.76% of total buying activity, and sales of SAR 2.26 billion representing 1.79% of total selling activity. Total ownership of "GCC Investors" stood at 2.51% of total market capitalization as of 31 December 2015, representing an increase of 0.03% from the previous month.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 4.03 billion representing 3.18% of total buying activity, and sales of SAR 4.91 billion representing 3.87% of total selling activity. Total ownership of "Foreign Investors" stood at 4.57% of total market capitalization as of 31 December 2015, representing an decrease of 0.01% from the previous month.



## Stock Market Value Traded Breakdown

Value Traded (by Nationality and Investor Type)



## **Stock Market Traded Value Breakdown - By Nationality and Investor Type**

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)
	Individuals:							
	Retail	58,096,466,138	45.84%	65,677,334,857	51.83%		-7,580,868,719	-5.98%
	HNWIs	42,043,277,405	33.18%	42,410,647,554	33.47%		-367,370,149	-0.29%
	IPIs	2,217,575,429	1.75%	2,767,083,079	2.18%		-549,507,650	-0.43%
	Individual DPMs	1,268,596,716	1.00%	1,383,487,289	1.09%		-114,890,573	-0.09%
	Sub Total (Individuals)	103,625,915,688	81.77%	112,238,552,779	88.57%		-8,612,637,091	-6.80%
Saudi	Institutions:							
	Corporates	9,381,380,365	7.40%	2,622,373,959	2.07%		6,759,006,406	5.33%
	Mutual Funds	5,077,887,107	4.01%	2,761,069,829	2.18%		2,316,817,278	1.83%
	GRE's	176,745,404	0.14%	96,226,013	0.08%		80,519,390	0.06%
	Institution DPMs	2,204,591,168	1.74%	1,833,868,473	1.45%		370,722,695	0.29%
	Sub Total (Institutions)	16,840,604,044	13.29%	7,313,538,274	5.77%		9,527,065,770	7.52%
	Total Saudi Investors	120,466,519,731	95.06%	119,552,091,053	94.34%		914,428,678	0.72%
	Individuals	554,916,725	0.44%	467,774,391	0.37%		87,142,334	0.07%
666	Institutions	1,647,610,906	1.30%	1,775,540,296	1.40%		-127,929,390	-0.10%
GCC	GCC DPMs	28,316,459	0.02%	21,595,989	0.02%		6,720,471	0.01%
	Total GCC Investors	2,230,844,090	1.76%	2,264,910,676	1.79%		-34,066,586	-0.03%
Foreign	SWAP Holders	1,242,792,779	0.98%	1,984,946,758	1.57%		-742,153,980	-0.59%
	Foreign Residents	2,124,039,413	1.68%	2,844,119,272	2.24%		-720,079,859	-0.57%
	QFIs	655,475,402	0.52%	76,137,847	0.06%		579,337,555	0.46%
	Foreign DPMs	7,680,607.30	0.01%	5,146,415.80	0.00%		2,534,191.50	0.00%
	Strategic Partners	0.00	0.00%	0.00	0.00%		0.00	0.00%
	Total Foreign Investors	4,029,988,201	3.18%	4,910,350,293	3.87%		-880,362,092	-0.69%
<b>Grand Total</b>		126,727,352,022	100.00%	126,727,352,022	100.00%			

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Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	23,908,652,342	18.87%	15,327,475,948	12.09%	8,581,176,394	6.77%		
Non-Institutional	102,818,699,680	81.13%	111,399,876,074	87.91%	-8,581,176,394	-6.77%		
<b>Grand Total</b>	126,727,352,022	100.00%	126,727,352,022	100.00%				

#### **Definitions**

#### Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Stock Market Ownership Breakdown

Stock Market Ownership Breakdown - By Nationality and Investor Type

GCC

**Foreign** 

**Grand Total** 

## Ownership Value (by Nationality and Investor Type)



#### **Monthly Change** As of 30 Nov 2015 As of 31 Dec 2015 **Nationality Investor Type Δ Holding Value Holding Value Ownership Holding Value Ownership** Δ Ownership (%) (%) (SAR) (SAR) (SAR) Individuals: -6,472,314,183 4.56% -0.18% Retail 78,511,375,566 4.74% 72,039,061,383 **HNWIs** 142,313,666,601 8.59% 136,989,772,401 8.68% -5,323,894,200 0.09% 293,309,269,867 18.57% -4.946.615.664 IPIs 298.255.885.530 18.00% 0.57% Individual DPMs 4.249.588.984 0.26% 3.910.469.615 0.25% -339.119.370 -0.01% -17,081,943,416 Sub Total (Individuals) 523,330,516,682 31.58% 506,248,573,266 32.06% 0.48% Institutions: Saudi 276,529,511,811 -15,296,964,416 Corporates 291,826,476,226 17.61% 17.51% -0.10% Mutual Funds 46,678,254,068 2.82% 42,785,574,604 2.71% -3,892,679,463 -0.11% GRE's 625,928,945,176 37.78% 591,878,187,710 37.48% -34,050,757,466 -0.29%





Stock Market Ownership Breakdown - By Investor Classification								
	As of 30 Nov 2015		As of 31 Dec 2015		Monthly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	1,428,600,170,719	86.22%	1,363,059,128,205	86.32%	-65,541,042,515	0.10%		
Non-Institutional	228,300,692,227	13.78%	216,000,327,502	13.68%	-12,300,364,724	-0.10%		
<b>Grand Total</b>	1,656,900,862,946	100.00%	1,579,059,455,707	100.00%	-77,841,407,239			

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# Thank you

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