

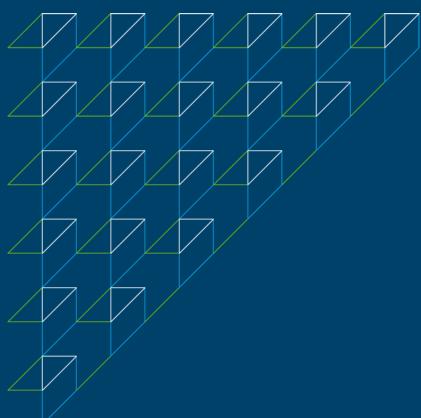
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 29 November 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description						
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:						
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.						
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).						
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.						
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:						
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .						
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.						
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.						
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Individuals*	GCC natural person						
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.						
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.						
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).						
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.						
	Foreign DPMs	Foreign investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.						

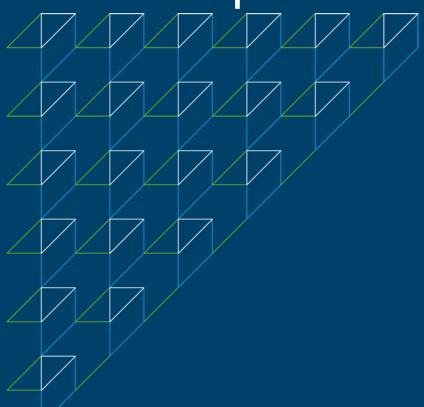
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown





Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 6,740,200,335 43.63% 8,550,585,109 55.35% -1,810,384,774 -11.72% **HNWIs** 4,001,820,922 25.90% 3,752,454,225 24.29% 249,366,697 1.61% **IPIs** 317.571.523 2.06% 446.413.197 2.89% -128.841.674 -0.83% Individual DPMs 175.397.566 1.14% 215.811.421 1.40% -40.413.855 -0.26% Sub Total (Individuals) 11,234,990,347 72.72% 12,965,263,952 83.92% -1,730,273,606 -11.20% Institutions: Saudi 2.109.007.831 13.65% 1.067.916.123 6.91% Corporates 1.041.091.707 6.74% **Mutual Funds** 768.513.404 4.97% 267.109.490 1.73% 501.403.913 3.25% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 254.407.164 1.65% 119.142.704 0.77% 135.264.460 0.88% Sub Total (Institutions) 3,131,928,399 20.27% 1,427,343,902 9.24% 1,704,584,497 11.03% Total Saudi Investors 14,366,918,745 92.99% 14,392,607,854 93.16% -25,689,109 -0.17% Individuals 27.911.065 0.18% 61,640,195 0.40% -33.729.130 -0.22% Institutions 117.055.820 0.76% 261.066.715 1.69% -144.010.896 -0.93% **GCC** GCC DPMs 0.00% 0.00% 0.00% 78,458 78,458 Total GCC Investors 145.045.342 0.94% 322,706,910 2.09% -177.661.568 -1.15% **SWAP Holders** 242,774,433 1.57% 227,196,253 1.47% 15,578,179 0.10% Foreign Residents 176.242.179 1.14% 202.556.218 1.31% -26.314.039 -0.17% **QFIs** 518,239,688 3.35% 304,077,392 1.97% 214,162,296 1.39% Foreign Foreign DPMs 162.657 0.00% 238.416 0.00% -75.759 0.00% 0.00% 0.00% 0 0.00% Strategic Partners 203,350,677 Total Foreign Investors 937,418,956 6.07% 734,068,279 4.75% 1.32% **Grand Total** 15,449,383,043 100.00% 15,449,383,043 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification										
	Buy		Sell			Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	4,503,208,542	29.15%	2,882,147,296	18.66%		1,621,061,246	10.49%			
Non-Institutional	10,946,174,501	70.85%	12,567,235,747	81.34%		-1,621,061,246	-10.49%			
Grand Total	15,449,383,043	100.00%	15,449,383,043	100.00%						

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 22 November 2018 As of 29 November 2018 **Weekly Change Nationality Investor Type** Δ Holding Value Δ Ownership **Holding Value Ownership Holding Value** Ownership (SAR) (SAR) (%) (%) (SAR) (%) Individuals: Retail 72.070.831.408 4.00% 73.922.236.065 4.06% 1.851.404.656 0.05% **HNWIs** 140.321.746.444 7.80% 142.030.427.556 7.79% 1.708.681.112 0.00% **IPIs** 245,315,225,617 13.63% 247,837,505,897 13.60% 2.522.280.281 -0.03% Individual DPMs 4,996,639,945 0.28% 4,997,020,414 0.27% 380,470 0.00% Sub Total (Individuals) 462.704.443.413 25.70% 468,787,189,933 25.73% 6.082.746.519 0.02% Institutions: Saudi Corporates 280,482,024,002 15.58% 283.899.426.933 15.58% 3,417,402,931 0.00% **Mutual Funds** 87,216,522,742 4.85% 88,344,811,234 4.85% 1,128,288,492 0.00% GRE's 721.991.764.192 40.11% 730,934,622,691 40.11% 8.942.858.498 0.00% Institution DPMs 127.548.875.611 7.09% 128,718,532,498 7.06% 1,169,656,888 -0.02% Sub Total (Institutions) 1,217,239,186,547 67.62% 1,231,897,393,356 67.60% 14.658.206.810 -0.02% Total Saudi Investors 1.679.943.629.960 93.33% 1.700.684.583.289 93.33% 20.740.953.329 0.01% Individuals 2,787,429,945 0.15% 2.816.625.718 0.15% 29,195,773 0.00% Institutions 32.277.703.841 1.79% 32.850.166.491 1.80% 572.462.651 0.01% GCC GCC DPMs 816.172.479 0.05% 0.04% 1,582,209 0.00% 817.754.689 Total GCC Investors 1.99% 35,881,306,265 36.484.546.898 2.00% 603,240,633 0.01% **SWAP Holders** 9.212.318.348 0.51% 9.105.637.846 0.50% -106.680.502 -0.01% Foreign Residents 3,179,438,221 0.18% 3,251,249,649 0.18% 71,811,428 0.00% QFIs 0.69% 437.500.924 12.426.965.057 12.864.465.981 0.71% 0.02% **Foreign** Foreign DPMs 0.20% 3.647.256.529 3.859.301.545 0.21% 212,045,016 0.01% Strategic Partners 55.805.698.426 3.10% 55.961.283.548 3.07% 155.585.122 -0.03% Total Foreign Investors 84.271.676.581 4.68% 85.041.938.569 4.67% 770,261,988 -0.01% **Grand Total** 1,800,096,612,806 100.00% 1,822,211,068,756 100.00% 22,114,455,950



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 22 November 2018		As of 29 November 2018		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)		∆ Ownership (%)			
Institutional	1,581,737,166,788	87.87%	1,600,190,529,768	87.82%		18,453,362,981	-0.05%			
Non-Institutional	218,359,446,018	12.13%	222,020,538,988	12.18%	3,661,092,969		0.05%			
Grand Total	1,800,096,612,806	100.00%	1,822,211,068,756	100.00%		22,114,455,950				

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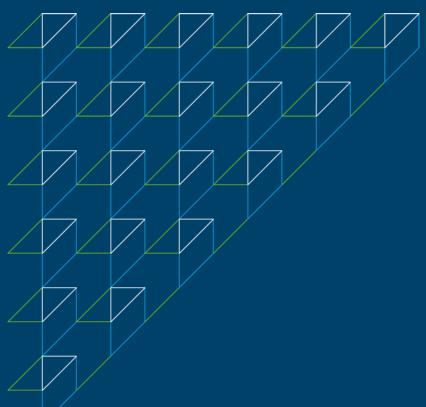
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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type Sell Buy **Net Value Traded Investor Type Nationality** SAR Difference SAR % of Total Buys % of Total Sells SAR (% Buy - % Sell) (Buy - Sell) Individuals 5.421.427 90.28% 4.737.698 78.89% 683.729 11.39% Corporates 146.078 2.43% 41.948 0.70% 104,130 1.73% Saudi 0.00% 1,049,735 -1,049,735 -17.48% Institution 17.48% 5.567.505 92.71% Total Saudi Investors 5.829.380 97.07% -261.876 -4.36% 0 0 Individuals 0.00% 0.00% 0.00% GCC Institutions 62,400 1.04% 127,150 2.12% -64,750 -1.08% 127,150 Total GCC Investors 62,400 1.04% 2.12% -64,750 -1.08% **SWAP Holders** 0.00% 0.00% 0 0.00% Foreign Residents 213.920 3.56% 48.652 0.81% 165.268 2.75% Foreign QFIs 0 161,358 2.69% 0.00% 161,358 2.69% Total Foreign Investors 375,278 6.25% 48,652 0.81% 326,626 5.44% **Grand Total** 6,005,182 100.00% 6,005,182 100.00%

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	369,836	6.16%	1,218,833	20.30%		-848,997	-14.14%		
Non-Institutional	5,635,347	93.84%	4,786,350	79.70%		848,997	14.14%		
Grand Total	6,005,182	100.00%	6,005,182	100.00%					

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 22 November 2018		As of 29 Nover	nber 2018	Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals	1,940,508,952	91.69%	1,904,875,344	91.74%	-35,633,608	0.05%	
	Corporates	113,259,618	5.35%	109,571,651	5.28%	-3,687,967	-0.07%	
	Institution	35,275,003	1.67%	33,411,085	1.61%	-1,863,918	-0.06%	
	Total Saudi Investors	2,089,043,573	98.71%	2,047,858,081	98.63%	-41,185,492	-0.08%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	13,374,385	0.63%	14,063,949	0.68%	689,564	0.05%	
	Total GCC Investors	13,374,385	0.63%	14,063,949	0.68%	689,564	0.05%	
	SWAP Holders	182,168	0.01%	169,970	0.01%	-12,198	0.00%	
Foreign	Foreign Residents	2,147,636	0.10%	2,329,162	0.11%	181,526	0.01%	
	QFIs	11,568,439	0.55%	11,940,038	0.58%	371,599	0.03%	
	Total Foreign Investors	13,898,243	0.66%	14,439,170	0.70%	540,928	0.04%	
Grand Total		2,116,316,200	100.00%	2,076,361,200	100.00%	-39,955,000		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification										
	As of 22 November 2018		As of 29 November 2018		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	173,659,612	8.21%	169,156,694	8.15%		-4,502,918	-0.06%			
Non-Institutional	1,942,656,588	91.79%	1,907,204,506	91.85%		-35,452,082	0.06%			
Grand Total	2,116,316,200	100.00%	2,076,361,200	100.00%		-39,955,000				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



