

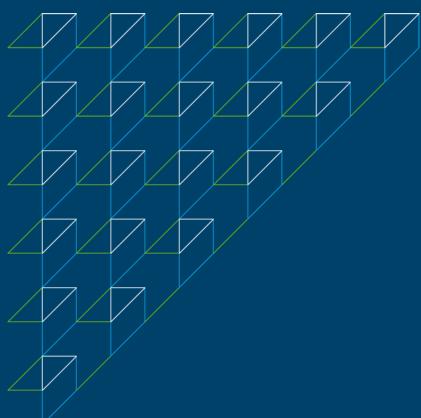
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 05 July 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description						
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:						
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.						
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).						
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.						
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:						
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .						
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.						
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.						
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Individuals*	GCC natural person						
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.						
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.						
Foreign	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).						
	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.						
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.						

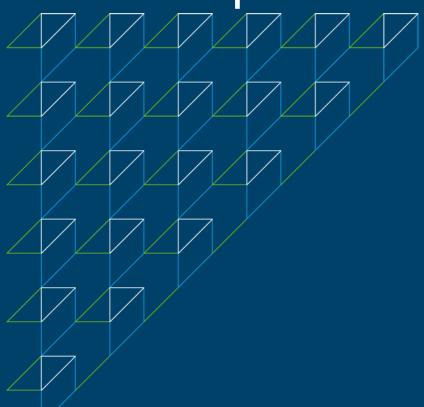
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** SAR Difference SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 5,064,550,754 30.44% 7,413,121,555 44.55% -2,348,570,801 -14.11% **HNWIs** 35.60% 5,798,875,582 34.85% 125,692,271 0.76% 5,924,567,853 **IPIs** 628.220.682 3.78% 588.785.113 3.54% 39.435.569 0.24% Individual DPMs 78.756.810 0.47% 191.179.760 1.15% -112.422.951 -0.68% Sub Total (Individuals) 11,696,096,099 70.29% 13,991,962,011 84.08% -2,295,865,912 -13.80% Institutions: Saudi Corporates 3.001.526.238 18.04% 280.835.473 1.69% 2.720.690.765 16.35% **Mutual Funds** 745.651.110 4.48% 456.628.564 2.74% 289.022.546 1.74% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 107.453.026 0.65% 643 462 523 3.87% -536.009.497 -3.22% Sub Total (Institutions) 3,854,630,374 23.16% 1,380,926,560 8.30% 2,473,703,814 14.87% Total Saudi Investors 15,550,726,473 93.45% 15,372,888,571 92.38% 177,837,903 1.07% Individuals 58.739.158 0.35% 43.245.522 0.26% 15.493.636 0.09% Institutions 187.788.848 1.13% 192.277.118 1.16% -4.488.270 -0.03% GCC GCC DPMs 655,870 0.00% 0.00% 655,870 0.00% Total GCC Investors 247.183.876 1.49% 235.522.640 1.42% 11.661.236 0.07% **SWAP Holders** 309,599,239 1.86% 608,794,019 3.66% -299,194,780 -1.80% 0.92% Foreign Residents 153.174.041 205.309.466 1.23% -52.135.425 -0.31% 161,831,066 **QFIs** 379,864,018 2.28% 218,032,952 1.31% 0.97% **Foreign** Foreign DPMs 0.00% 0.00% 0.00% 0 Strategic Partners 0.00% 0.00% 0.00% -189,499,139 Total Foreign Investors 842,637,298 5.06% 1,032,136,437 6.20% -1.14% **Grand Total** 16,640,547,647 16,640,547,647 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAF (Buy - S		Difference (% Buy - % Sell)		
Institutional	5,439,515,841	32.69%	3,179,995,522	19.11%	2,259	,520,319	13.58%		
Non-Institutional	11,201,031,806	67.31%	13,460,552,125	80.89%	-2,259	,520,319	-13.58%		
Grand Total	16,640,547,647	100.00%	16,640,547,647	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 05 July 2018 **Weekly Change** As of 28 June 2018 **Nationality Investor Type Holding Value** Ownership **Holding Value** Ownership Δ Holding Value Δ Ownership (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 81,199,141,309 4.10% 77,323,154,930 3.98% -3,875,986,378 -0.12% **HNWIs** 7.92% 155,657,158,608 8.00% -1,358,104,288 0.08% 157,015,262,896 **IPIs** 269.910.736.300 13.62% 266.129.930.939 13.68% -3.780.805.361 0.07% Individual DPMs 4.986.817.892 0.25% 5.458.346.264 0.28% 471.528.373 0.03% Sub Total (Individuals) 513,111,958,396 25.88% 504,568,590,741 25.94% -8,543,367,654 0.06% Institutions: Saudi Corporates 15.37% 300.570.248.752 15.45% -4.156.699.162 0.08% 304.726.947.914 Mutual Funds 179.205.268.287 9.04% 175.978.632.339 9.05% -3.226.635.948 0.01% GRE's 779.872.465.113 39.34% 762,432,395,139 39.20% -17,440,069,974 -0.14% Institution DPMs 65 437 354 344 3.30% 64.027.256.332 3.29% -1.410.098.012 -0.01% Sub Total (Institutions) 1.329.242.035.658 67.06% 1,303,008,532,563 66.99% -26.233.503.095 -0.06% Total Saudi Investors -34,776,870,750 1,842,353,994,054 92.94% 1,807,577,123,304 92.93% -0.01% -36.746.599 Individuals 3.230.274.347 0.16% 3.193.527.748 0.16% 0.00% Institutions 37.071.632.877 1.87% 36.311.759.754 1.87% -759.873.123 0.00% GCC GCC DPMs 0.03% 0.03% -10,576,138 0.00% 681,687,048 671,110,910 Total GCC Investors 40.983.594.272 2.07% 40,176,398,412 2.07% -807.195.860 0.00% **SWAP Holders** 16,516,788,940 0.83% 15,922,948,775 0.82% -593,840,164 -0.01% Foreign Residents 4.205.414.298 0.21% 4.084.483.662 0.21% -120.930.637 0.00% **QFIs** 18,843,440,750 0.95% 18,574,069,167 0.95% -269,371,584 0.00% **Foreign** Foreign DPMs 8.653.052 0.00% 8.549.543 0.00% -103.509 0.00% 3.00% 3.02% 0.02% Strategic Partners 59.400.566.846 58.673.214.373 -727,352,473 Total Foreign Investors 98,974,863,887 4.99% 97,263,265,519 5.00% -1,711,598,367 0.01% **Grand Total** 1,982,312,452,212 1,945,016,787,235 100.00% -37,295,664,977 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
	As of 28 June 2018		As of 05 July 2018		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,736,662,359,362	87.61%	1,704,758,462,287	87.65%	-31,903,897,075	0.04%			
Non-Institutional	245,650,092,850	12.39%	240,258,324,948	12.35%	-5,391,767,902	-0.04%			
Grand Total	1,982,312,452,212	100.00%	1,945,016,787,235	100.00%	-37,295,664,977				

Definitions

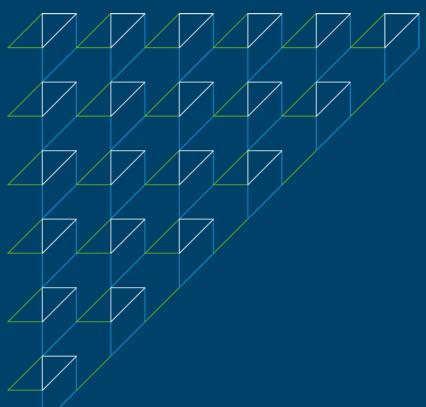
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



5,235,118

30.95%

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-P	arallel Market Va	lue Traded I	Breakdown -	By Nationa	lity and Inves	stor Type	
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell
	Individuals	9,452,008	55.87%	4,415,514	26.10%	5,036,494	29.77%
o "	Corporates	5,772,783	34.13%	4,936,327	29.18%	836,456	4.94%
Saudi	Institution	113,594	0.67%	7,512,520	44.41%	-7,398,927	-43.74%
	Total Saudi Investors	15,338,385	90.67%	16,864,361	99.69%	-1,525,976	-9.02%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	217,954	1.29%	19,330	0.11%	198,624	1.17%
Foreign	QFIs	1,360,062	8.04%	32,710	0.19%	1,327,352	7.85%
	Total Foreign Investors	1,578,016	9.33%	52,040	0.31%	1,525,976	9.02%
Grand T	otal	16,916,401	100.00%	16,916,401	100.00%		
Nomu-Pa	rallel Market Value ⁻	Traded Break	down - By Inv	estor Classific	cation		
Investor Classification		Bu	Buy Sell		II	Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel
Institutional		7,246,439	42.84%	12,481,557	73.78%	-5,235,118	-30.95%

Institutional:

Non-Institutional

Grand Total

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

4,434,843

16,916,401

26.22%

100.00%

57.16%

100.00%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

9,669,961

16,916,401

Weekly Report – Nomu-Parallel Market



0.15%

Ownership Value (by Nationality, Investor Type, & Classification)

8,048,534

2,417,684,000

Nomu-Parallel Market Ownership Breakdown - By Investor Classification

2,417,684,000

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type As of 28 June 2018 As of 05 July 2018 **Weekly Change Nationality Investor Type Holding Value** Ownership **Holding Value** Ownership Δ Holding Value Δ Ownership (SAR) (%) (SAR) (%) (SAR) (%) Individuals 2,193,143,478 90.71% 1,710,894,013 89.99% -482,249,464 -0.72% Corporates 114,579,619 4.74% 108,733,495 5.72% -5,846,124 0.98% Saudi Institution 87,919,127 3.64% 59,426,515 3.13% -28,492,612 -0.51% Total Saudi Investors 2.395.642.224 99.09% 1.879.054.023 98.83% -516.588.200 -0.26% Individuals 28,848 0.00% 29,153 0.00% 304 0.00% **GCC** 13,964,394 0.58% 12,983,916 0.68% -980,478 0.11% Institutions 0.68% Total GCC Investors 13,993,242 0.58% 13,013,069 -980,174 0.11% **SWAP Holders** 848.736 0.04% 805.603 0.04% -43.133 0.01% Foreign Residents 2.251.814 0.09% 2,255,533 0.12% 3,719 0.03% **Foreign** QFIs 4.947.985 0.20% 6.119.223 0.32% 1.171.238 0.12%

Total Foreign Investors

Notitu-i arailet market Ownership breakdown - by investor Classification								
	As of 28 June 2018		As of 05 July 2018		Weekly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	222,259,860	9.19%	188,068,751	9.89%	-34,191,109	0.70%		
Non-Institutional	2,195,424,140	90.81%	1,713,178,699	90.11%	-482,245,441	-0.70%		

0.33%

100.00%

100.00%

9,180,358

1,901,247,450

1,901,247,450

0.48%

100.00%

100.00%

1,131,824

-516,436,550

-516,436,550

Institutional:

Grand Total

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

^{*} Non Deposited Bonus Shares amount of 457,500,000 SAR was not reflected as on 5 July holding value



