

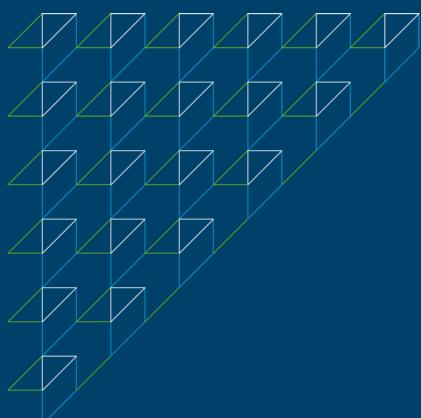
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 20 September 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfoturnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

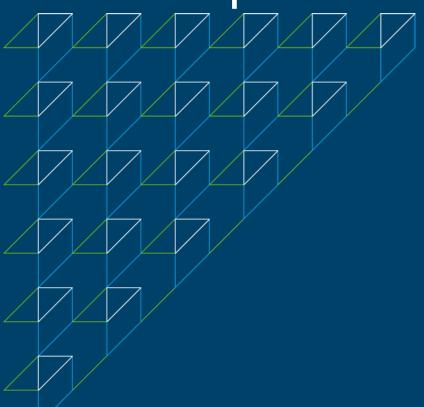
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



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Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality** Investor Type SAR Difference SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 4.689.515.703 36.69% 5.685.605.175 44.48% -996.089.472 -7.79% **HNWIs** 3.784.541.238 29.61% 3.885.767.227 30.40% -101.225.989 -0.79% **IPIs** 4.34% 3.69% 84,279,339 0.66% 555,320,078 471,040,738 Individual DPMs 386,121,973 3.02% 214,075,594 1.67% 172,046,379 1.35% Sub Total (Individuals) 9,415,498,991 73.67% 10.256.488.734 80.25% -840.989.743 -6.58% Institutions: Saudi 374,169,964 Corporates 1,663,174,835 13.01% 2.93% 1,289,004,871 10.09% **Mutual Funds** 283,247,149 2.22% 247,999,698 1.94% 35,247,451 0.28% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 225,621,402 1.77% 237,744,055 1.86% -12,122,653 -0.09% Sub Total (Institutions) 2,172,043,385 16.99% 859.913.716 6.73% 1,312,129,669 10.27% Total Saudi Investors 11.587.542.376 90.66% 11.116.402.450 86.98% 471,139,926 3.69% Individuals 25,122,903 0.20% 126,111,924 0.99% -100,989,021 -0.79% 267,379,749 2.09% 335,905,639 2.63% -68,525,890 -0.54% Institutions **GCC** GCC DPMs 2.424.402 0.02% 2.381.988 0.02% 42.414 0.00% Total GCC Investors 294,927,054 2.31% 464.399.551 3.63% -169,472,497 -1.33% **SWAP Holders** 275.089.955 2.15% 431.247.170 3.37% -156,157,215 -1.22% 163,273,017 1.28% 233,015,669 1.82% -69,742,651 -0.55% Foreign Residents QFIs 3.60% -0.59% 459.708.023 535.599.580 4.19% -75.891.557 **Foreign** Foreign DPMs 558,357 0.00% 434,363 0.00% 123,994 0.00% Strategic Partners 0 0.00% 0.00% 0.00% 1,200,296,782 -301,667,430 Total Foreign Investors 898.629.352 7.03% 9.39% -2.36% **Grand Total** 12,781,098,783 100.00% 12,781,098,783 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy	y	Sel	ı		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,118,645,922	32.22%	2,850,598,789	22.30%		1,268,047,133	9.92%		
Non-Institutional	8,662,452,861	67.78%	9,930,499,994	77.70%		-1,268,047,133	-9.92%		
Grand Total	12,781,098,783	100.00%	12,781,098,783	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 13 September 2018 **Weekly Change** As of 20 September 2018 **Nationality Investor Type Holding Value** Ownership **Holding Value Ownership** Δ Holding Value **△** Ownership (SAR) (SAR) (%) (SAR) (%) (%) Individuals: Retail 73.600.052.051 4.07% 75.611.545.899 4.10% 2.011.493.848 0.02% **HNWIs** 142.432.953.422 7.88% 145.150.391.744 7.86% 2.717.438.322 -0.02% **IPIs** 247,779,448,852 13.72% 252,170,953,079 13.66% 4,391,504,227 -0.06% Individual DPMs 5.418.623.699 0.30% 5.570.897.119 0.30% 152,273,420 0.00% Sub Total (Individuals) 469.231.078.024 25.98% 478.503.787.842 25.92% 9.272.709.818 -0.06% Institutions: Saudi 4,716,227,466 -0.08% Corporates 285,392,885,637 15.80% 290,109,113,103 15.71% **Mutual Funds** 5.10% 5.06% -0.04% 92,174,213,687 93,484,547,404 1,310,333,717 GRF's 706,059,001,865 39.09% 728,041,015,735 39.44% 21.982.013.870 0.35% Institution DPMs 124.389.716.802 6.89% 125 348 963 188 6.79% 959 246 386 -0.10% Sub Total (Institutions) 1.208.015.817.991 66.87% 1,236,983,639,430 67.00% 28.967.821.440 0.13% Total Saudi Investors 1.677.246.896.014 92.85% 38.240.531.258 1.715.487.427.272 92.92% 0.07% Individuals 2.988.348.495 0.17% 2.947.272.330 0.16% -41.076.165 -0.01% Institutions 33.758.764.308 1.87% 34.528.585.305 1.87% 769.820.998 0.00% **GCC** GCC DPMs 800.012.405 0.04% 811.655.651 0.04% 11.643.246 0.00% Total GCC Investors 37,547,125,208 2.08% 38,287,513,287 2.07% 740,388,079 0.00% **SWAP Holders** 13,110,711,536 0.73% 13,027,923,909 0.71% -82,787,627 -0.02% Foreign Residents 0.19% 0.19% 0.00% 3,494,063,563 3,533,750,837 39,687,274 **QFIs** 15,248,636,401 0.84% 15,453,206,455 0.84% 204,570,054 -0.01% **Foreign** Foreign DPMs 0.16% 3,102,569,271 0.17% 127,482,675 0.00% 2,975,086,596 Strategic Partners 3.14% 57,252,954,251 3.10% 463,421,632 -0.04% 56,789,532,619 Total Foreign Investors 91.618.030.716 5.07% 92.370.404.723 5.00% 752.374.008 -0.07% **Grand Total** 100.00% 1,846,145,345,282 100.00% 39,733,293,344 1,806,412,051,938 * Non deposited amount of 560,000,000 SAR was not reflected as on 20 September holding value (The Mediterranean and Gulf Insurance and Reinsurance Co. 8030 - Corporate Action - Tradable Rights)



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
Investor Classification	As of 13 Septe	of 13 September 2018 As of 20 September 2018			Weekly Change				
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		ing Value SAR)	∆ Ownership (%)		
Institutional	1,583,896,634,406	87.68%	1,618,902,384,471	87.69%	35,	005,750,065	0.01%		
Non-Institutional	222,515,417,532	12.32%	227,242,960,811	12.31%	4,	727,543,279	-0.01%		
Grand Total	1,806,412,051,938	100.00%	1,846,145,345,282	100.00%	39,73	33,293,344			

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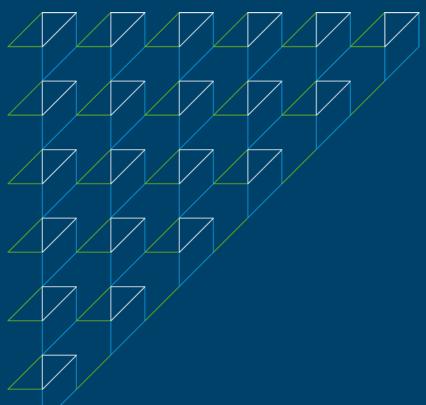
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sell		Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
	Individuals	2,431,297	58.89%	2,067,021	50.06%	364,276	8.82%	
Coudi	Corporates	962,027	23.30%	290,131	7.03%	671,896	16.27%	
Saudi	Institution	0	0.00%	1,148,068	27.81%	-1,148,068	-27.81%	
	Total Saudi Investors	3,393,323	82.18%	3,505,220	84.90%	-111,896	-2.71%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	556,928	13.49%	-556,928	-13.49%	
Faraign	Foreign Residents	64,084	1.55%	55,241	1.34%	8,843	0.21%	
Foreign	QFls	671,477	16.26%	11,496	0.28%	659,981	15.98%	
	Total Foreign Investors	735,561	17.82%	623,665	15.10%	111,896	2.71%	
Grand Total		4,128,885	100.00%	4,128,885	100.00%			

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification										
	Bu	у	Sel	I		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	1,633,504	39.56%	2,006,623	48.60%		-373,119	-9.04%			
Non-Institutional	2,495,381	60.44%	2,122,262	51.40%		373,119	9.04%			
Grand Total	4,128,885	100.00%	4,128,885	100.00%						

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

		As of 13 September 2018		As of 20 Septe	mber 2018	Weekly Change		
Nationality	Investor Type	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	1,985,860,376	91.48%	1,972,818,143	91.59%	-13,042,233	0.11%	
0	Corporates	115,717,918	5.33%	112,703,959	5.23%	-3,013,959	-0.10%	
Saudi	Institution	43,771,557	2.02%	43,358,816	2.01%	-412,741	0.00%	
	Total Saudi Investors	2,145,349,851	98.82%	2,128,880,918	98.83%	-16,468,933	0.01%	
	Individuals	25,223	0.00%	23,829	0.00%	-1,394	0.00%	
GCC	Institutions	13,605,462	0.63%	13,343,819	0.62%	-261,644	-0.01%	
	Total GCC Investors	13,630,685	0.63%	13,367,648	0.62%	-263,038	-0.01%	
	SWAP Holders	915,107	0.04%	911,999	0.04%	-3,108	0.00%	
Faucion	Foreign Residents	2,052,333	0.09%	2,040,739	0.09%	-11,594	0.00%	
Foreign	QFIs	8,955,524	0.41%	8,828,066	0.41%	-127,458	0.00%	
	Total Foreign Investors	11,922,964	0.55%	11,780,804	0.55%	-142,160	0.00%	
Grand T	otal	2,170,903,500	100.00%	2,154,029,370	100.00%	-16,874,130		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification										
	As of 13 Sept	ember 2018	As of 20 Septe	ember 2018		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	182,965,567	8.43%	179,146,658	8.32%		-3,818,909	-0.11%			
Non-Institutional	1,987,937,933	91.57%	1,974,882,712	91.68%		-13,055,221	0.11%			
Grand Total	2,170,903,500	100.00%	2,154,029,370	100.00%		-16,874,130				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



