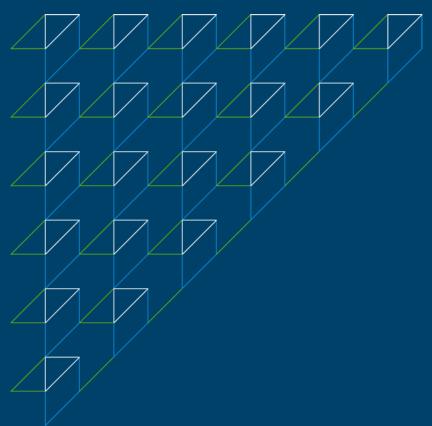


**Market Reports** 

Month Ending 22 June 2017



## Definitions





#### **Definitions**

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IPIs</b> (see below).				
	- Individual Professional Investors (IPIs)	<b>IPIs</b> are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfol turnover ratio of not more than 4 times annually.				
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Gadai	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

# Highlights

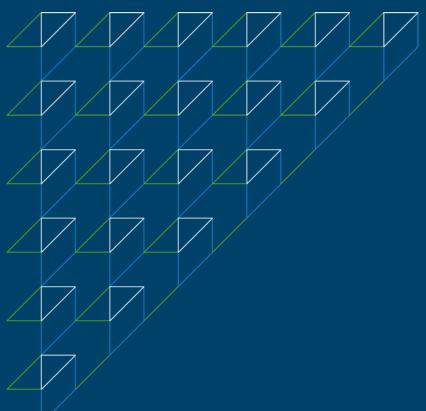


The total value of shares traded for the month ending 22 June 2017 amounted to SAR 54.73 billion, decreasing by 16.21% over the previous month; while total stock market capitalization reached SAR 1,763.99 billion at the end of this period, increasing by 8.70% over the previous month.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 49.42 billion representing 90.29% of total buying activity, and sales of SAR 50.20 billion representing 91.73% of total selling activity. Total ownership of "Saudi Investors" stood at 93.35% of total market capitalization as of 22 June 2017, representing a decrease of 0.15% from the previous month.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 1.56 billion representing 2.84% of total buying activity, and sales of SAR 1.87 billion representing 3.41% of total selling activity. Total ownership of "GCC Investors" stood at 2.23% of total market capitalization as of 22 June 2017, representing a decrease of 0.05% from the previous month.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 3.76 billion representing 6.86% of total buying activity, and sales of SAR 2.66 billion representing 4.86% of total selling activity. Total ownership of "Foreign Investors" stood at 4.43% of total market capitalization as of 22 June 2017, representing an increase of 0.20% from the previous month.

# Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

		d Value Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded			
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel		
	Individuals:								
	Retail	13,043,169,905	23.83%	17,722,553,993	32.38%	-4,679,384,089	-8.55%		
	HNWIs	18,042,956,778	32.97%	21,258,876,817	38.85%	-3,215,920,039	-5.88%		
	IPIs	1,255,161,739	2.29%	3,705,249,436	6.77%	-2,450,087,697	-4.48%		
	Individual DPMs	449,929,129	0.82%	619,565,669	1.13%	-169,636,540	-0.31%		
	Sub Total (Individuals)	32,791,217,551	59.92%	43,306,245,915	79.13%	-10,515,028,364	-19.21%		
Saudi	Institutions:								
	Corporates	5,031,742,909	9.19%	4,691,288,097	8.57%	340,454,812	0.62%		
	Mutual Funds	10,731,012,597	19.61%	1,414,246,533	2.58%	9,316,766,064	17.02%		
	GRE's	171,588,506	0.31%	8,172,925	0.01%	163,415,581	0.30%		
	Institution DPMs	689,750,006	1.26%	781,111,486	1.43%	-91,361,479	-0.17%		
	Sub Total (Institutions)	16,624,094,018	30.38%	6,894,819,041	12.60%	9,729,274,977	17.78%		
	Total Saudi Investors	49,415,311,569	90.29%	50,201,064,956	91.73%	-785,753,387	-1.44%		
	Individuals	129,259,451	0.24%	174,617,501	0.32%	-45,358,050	-0.08%		
	Institutions	1,411,474,231	2.58%	1,680,617,392	3.07%	-269,143,161	-0.49%		
GCC	GCC DPMs	14,561,459	0.03%	9,983,128	0.02%	4,578,331	0.01%		
	Total GCC Investors	1,555,295,140	2.84%	1,865,218,021	3.41%	-309,922,880	-0.57%		
	SWAP Holders	1,308,921,230	2.39%	1,076,664,986	1.97%	232,256,244	0.42%		
Foreign	Foreign Residents	1,334,059,562	2.44%	583,640,567	1.07%	750,418,995	1.37%		
	QFIs	1,014,321,885	1.85%	865,526,764	1.58%	148,795,121	0.27%		
	Foreign DPMs	98,769,212	0.18%	134,563,306	0.25%	-35,794,094	-0.07%		
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%		
	Total Foreign Investors	3,756,071,890	6.86%	2,660,395,622	4.86%	1,095,676,267	2.00%		
Grand 1	otal	54,726,678,599	100.00%	54,726,678,599	100.00%				



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	22,177,232,904	40.52%	14,986,989,721	27.39%		7,190,243,183	13.14%	
Non-Institutional	32,549,445,695	59.48%	39,739,688,878	72.61%		-7,190,243,183	-13.14%	
Grand Total	54,726,678,599	100.00%	54,726,678,599	100.00%				

#### **Definitions**

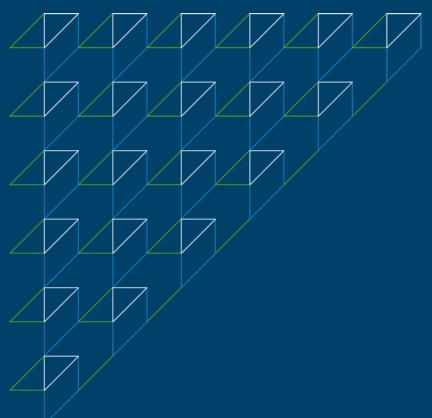
#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Stock Market Ownership Breakdown





Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 31 May 2017		As of 22 June 2017		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals:						
	Retail	70,051,666,547	4.32%	73,034,176,038	4.14%	2,982,509,491	-0.18%
	HNWIs	130,537,676,277	8.04%	136,708,338,314	7.75%	6,170,662,037	-0.29%
	IPIs	247,559,272,662	15.26%	268,096,038,023	15.20%	20,536,765,361	-0.06%
	Individual DPMs	4,433,576,319	0.27%	4,627,498,031	0.26%	193,921,712	-0.01%
	Sub Total (Individuals)	452,582,191,805	27.89%	482,466,050,406	27.35%	29,883,858,601	-0.54%
Saudi	Institutions:						
	Corporates	275,793,544,637	17.00%	294,948,305,567	16.72%	19,154,760,930	-0.27%
	Mutual Funds	90,343,740,941	5.57%	100,045,881,815	5.67%	9,702,140,874	0.10%
	GRE's	652,492,442,560	40.21%	719,289,647,426	40.78%	66,797,204,867	0.57%
	Institution DPMs	46,032,797,812	2.84%	49,848,871,010	2.83%	3,816,073,197	-0.01%
	Sub Total (Institutions)	1,064,662,525,950	65.61%	1,164,132,705,818	65.99%	99,470,179,868	0.39%
	Total Saudi Investors	1,517,244,717,756	93.50%	1,646,598,756,224	93.35%	129,354,038,468	-0.15%
	Individuals	2,899,271,314	0.18%	3,099,629,156	0.18%	200,357,842	0.00%
000	Institutions	33,434,936,259	2.06%	35,515,268,954	2.01%	2,080,332,695	-0.05%
GCC	GCC DPMs	606,741,823	0.04%	703,346,301	0.04%	96,604,478	0.00%
	Total GCC Investors	36,940,949,395	2.28%	39,318,244,411	2.23%	2,377,295,015	-0.05%
	SWAP Holders	9,886,496,106	0.61%	10,979,122,091	0.62%	1,092,625,985	0.01%
	Foreign Residents	4,123,668,640	0.25%	8,128,198,560	0.46%	4,004,529,920	0.21%
Foreign	QFls	5,479,931,386	0.34%	7,106,316,643	0.40%	1,626,385,256	0.07%
	Foreign DPMs	2,527,142,246	0.16%	2,783,368,341	0.16%	256,226,095	0.00%
	Strategic Partners	46,550,412,168	2.87%	49,077,447,709	2.78%	2,527,035,540	-0.09%
	Total Foreign Investors	68,567,650,547	4.23%	78,074,453,343	4.43%	9,506,802,796	0.20%
Grand T	otal	1,622,753,317,698	100.00%	1,763,991,453,978	100.00%	141,238,136,280	



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 31 May 2017		As of 22 June 2017		Monthly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,415,141,034,920	87.21%	1,543,021,111,910	87.47%	127,880,076,990	0.27%			
Non-Institutional	207,612,282,778	12.79%	220,970,342,069	12.53%	13,358,059,290	-0.27%			
<b>Grand Total</b>	1,622,753,317,698	100.00%	1,763,991,453,978	100.00%	141,238,136,280				

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