

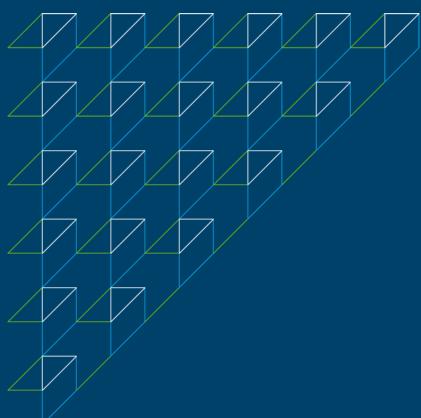
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 27 September 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

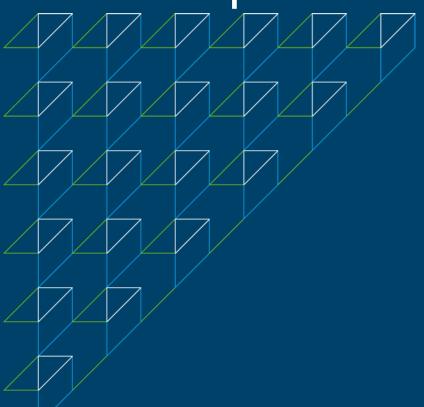
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** SAR Difference SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: 2,849,258,961 32.08% 3,418,304,367 38.49% -569,045,406 -6.41% Retail **HNWIs** 2.286.945.662 25.75% 2,476,103,414 27.88% -189,157,751 -2.13% **IPIs** 415,227,323 4.68% 674,878,874 7.60% -259,651,551 -2.92% Individual DPMs 147.100.319 1.66% 165.272.982 1.86% -18.172.663 -0.20% 64.17% Sub Total (Individuals) 5,698,532,266 6,734,559,636 75.83% -1,036,027,371 -11.67% Institutions: Saudi Corporates 1,580,663,097 17.80% 327.480.838 3.69% 1.253.182.259 14.11% Mutual Funds 202,551,022 2.28% 151,083,121 1.70% 51,467,901 0.58% GRE's 0 0.00% 0 0.00% 0.00% Institution DPMs 202.863.058 2.28% -99.467.728 -1.12% 103.395.330 1.16% Sub Total (Institutions) 1,886,609,449 21.24% 681,427,017 7.67% 1,205,182,432 13.57% Total Saudi Investors 7,585,141,715 85.41% 7,415,986,653 83.51% 169,155,061 1.90% Individuals 74,345,340 0.84% 36,048,988 0.41% 38.296.352 0.43% Institutions 265.586.132 2.99% 213.694.640 2.41% 51.891.492 0.58% GCC GCC DPMs 80,533 0.00% 0 0.00% 80,533 0.00% Total GCC Investors 340,012,005 3.83% 249,743,628 2.81% 90,268,377 1.02% **SWAP Holders** 190.703.705 2.15% 191,355,352 2.15% -651.647 -0.01% Foreign Residents 93,905,544 1.06% 142,650,255 1.61% -48,744,711 -0.55% QFIs 6.19% 670.710.194 7.55% 121.401.039 1.37% 549.309.154 Foreign Foreign DPMs 334,257 0.00% 358,268 0.00% -24,011 0.00% Strategic Partners 0.00% 759.312.225 8.55% -759.312.225 -8.55% Total Foreign Investors 955,653,700 10.76% 1,215,077,139 13.68% -259,423,439 -2.92% **Grand Total** 8,880,807,420 100.00% 8,880,807,420 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy Sell					Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,576,351,912	40.27%	2,807,700,397	31.62%		768,651,516	8.66%		
Non-Institutional	5,304,455,507	59.73%	6,073,107,023	68.38%		-768,651,516	-8.66%		
Grand Total	8,880,807,420	100.00%	8,880,807,420	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 20 September 2018 As of 27 September 2018 **Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership **∆** Holding Value (SAR) (SAR) (%) (SAR) (%) (%) Individuals: Retail 75,611,545,899 4.07% 752,757,442 -0.02% 4.10% 76,364,303,341 **HNWIs** 145.150.391.744 7.86% 146.746.419.286 7.83% 1.596.027.541 -0.04% **IPIs** 252,170,953,079 13.66% 256,532,045,688 13.68% 4,361,092,609 0.02% Individual DPMs 0.30% 0.30% 0.00% 5,570,897,119 5,646,593,412 75,696,293 Sub Total (Individuals) 478.503.787.842 25.92% 485.289.361.727 25.88% 6.785.573.885 -0.04% Institutions: Saudi 3.205.410.242 Corporates 290.109.113.103 15.71% 293.314.523.346 15.64% -0.07% Mutual Funds 5.06% 4.98% -47,043,269 -0.08% 93,484,547,404 93,437,504,135 GRE's 728,041,015,735 39.44% 741,771,102,271 39.56% 13,730,086,536 0.12% Institution DPMs 127.393.256.092 2.044.292.904 0.00% 125.348.963.188 6.79% 6.79% Sub Total (Institutions) 1,236,983,639,430 67.00% 1,255,916,385,844 66.97% 18,932,746,413 -0.03% Total Saudi Investors 1.715.487.427.272 92.92% 1.741.205.747.571 92.85% 25.718.320.299 -0.07% Individuals 2.947.272.330 0.16% 3.008.384.858 0.16% 61.112.527 0.00% Institutions 34.528.585.305 1.87% 35.115.731.117 1.87% 587.145.812 0.00% **GCC** GCC DPMs 811.655.651 0.04% 835.484.611 0.04% 23.828.960 0.00% Total GCC Investors 38,287,513,287 2.07% 38,959,600,585 2.08% 672,087,299 0.00% **SWAP Holders** 13,027,923,909 0.71% 13,389,241,607 0.71% 361,317,699 0.01% Foreign Residents 3,533,750,837 0.19% 0.19% 0.00% 3,570,841,155 37,090,318 QFIs 15,453,206,455 0.84% 16,194,095,521 0.86% 740.889.066 0.03% **Foreign** Foreign DPMs 3.102.569.271 0.17% 3.187.072.389 0.17% 84.503.118 0.00% Strategic Partners 57.252.954.251 3.10% 58.740.471.282 3.13% 1,487,517,031 0.03% Total Foreign Investors 92.370.404.723 5.00% 95.081.721.955 5.07% 2,711,317,231 0.07% **Grand Total** 29,101,724,829 1.846.145.345.282 1,875,247,070,111 100.00% 100.00%

^{*}Non deposited amount of 587,200,000 SAR was not reflected as on 27 September holding value (The Mediterranean and Gulf Insurance and Reinsurance Co. 8030 - Corporate Action - Tradable Rights)



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 20 Septe	ember 2018	As of 27 September 2018		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,618,902,384,471	87.69%	1,645,557,121,472	87.75%		26,654,737,001	0.06%			
Non-Institutional	227,242,960,811	12.31%	229,689,948,639	12.25%		2,446,987,828	-0.06%			
Grand Total	1,846,145,345,282	100.00%	1,875,247,070,111	100.00%		29,101,724,829				

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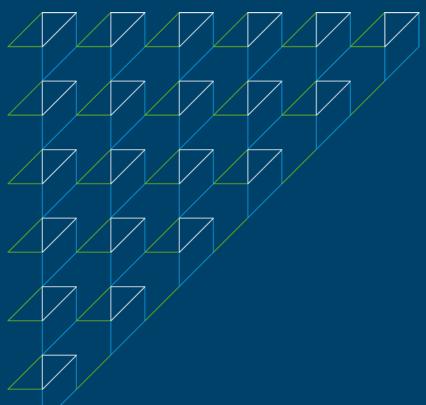
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sell		Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
	Individuals	2,821,037	92.12%	2,467,715	80.58%	353,321	11.54%	
Canali	Corporates	241,252	7.88%	105,885	3.46%	135,368	4.42%	
Saudi	Institution	0	0.00%	376,423	12.29%	-376,423	-12.29%	
	Total Saudi Investors	3,062,289	100.00%	2,950,023	96.33%	112,266	3.67%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	76,826	2.51%	-76,826	-2.51%	
Foreign	Foreign Residents	0	0.00%	28,835	0.94%	-28,835	-0.94%	
	QFIs	0	0.00%	6,606	0.22%	-6,606	-0.22%	
	Total Foreign Investors	0	0.00%	112,266	3.67%	-112,266	-3.67%	
Frand T	otal	3,062,289	100.00%	3,062,289	100.00%			

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification									
	Buy	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	241,252	7.88%	565,739	18.47%		-324,487	-10.60%		
Non-Institutional	2,821,037	92.12%	2,496,550	81.53%		324,487	10.60%		
Grand Total	3,062,289	100.00%	3,062,289	100.00%					

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 20 September 2018		As of 27 September 2018		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	1,972,818,143	91.59%	1,972,533,540	91.56%	-284,603	-0.02%	
Saudi	Corporates	112,703,959	5.23%	114,100,536	5.30%	1,396,577	0.06%	
	Institution	43,358,816	2.01%	42,407,117	1.97%	-951,699	-0.04%	
	Total Saudi Investors	2,128,880,918	98.83%	2,129,041,193	98.83%	160,275	0.00%	
	Individuals	23,829	0.00%	24,463	0.00%	634	0.00%	
GCC	Institutions	13,343,819	0.62%	13,343,819	0.62%	0	0.00%	
	Total GCC Investors	13,367,648	0.62%	13,368,281	0.62%	634	0.00%	
	SWAP Holders	911,999	0.04%	362,436	0.02%	-549,563	-0.03%	
Foreign	Foreign Residents	2,040,739	0.09%	2,055,940	0.10%	15,200	0.00%	
	QFIs	8,828,066	0.41%	9,444,650	0.44%	616,584	0.03%	
	Total Foreign Investors	11,780,804	0.55%	11,863,025	0.55%	82,221	0.00%	
Grand T	otal	2,154,029,370	100.00%	2,154,272,500	100.00%	243,130		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 20 September 2018		As of 27 September 2018		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	179,146,658	8.32%	179,658,557	8.34%	511,899	0.02%			
Non-Institutional	1,974,882,712	91.68%	1,974,613,943	91.66%	-268,769	-0.02%			
Grand Total	2,154,029,370	100.00%	2,154,272,500	100.00%	243,130				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



