

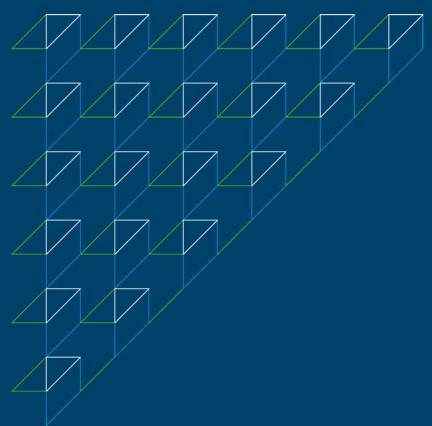
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 19 October 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description						
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:						
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.						
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).						
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.						
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:						
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .						
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.						
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.						
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Individuals*	GCC natural person						
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.						
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.						
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).						
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.						
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.						

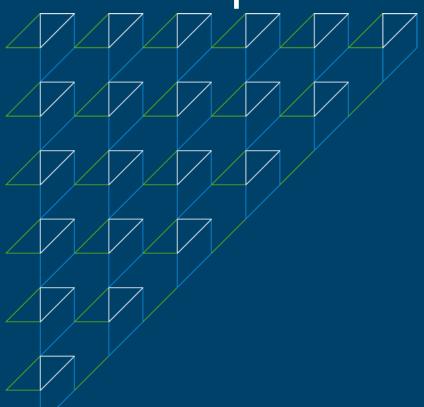
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown





Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 5,095,557,239 39.71% 6,202,317,342 48.33% -1,106,760,103 -8.62% **HNWIs** 31.56% 4,062,403,942 31.66% -12,372,061 -0.10% 4,050,031,881 **IPIs** 353,475,747 2.75% 362.968.141 2.83% -9.492.394 -0.07% Individual DPMs 98.453.776 0.77% 78.094.298 0.61% 20.359.478 0.16% Sub Total (Individuals) 9,597,518,643 74.79% 10,705,783,723 83.43% -1,108,265,080 -8.64% Institutions: Saudi 10.48% 294.380.887 2.29% 1.049.983.496 8.18% Corporates 1.344.364.383 Mutual Funds 618.560.963 4.82% 392.113.533 3.06% 226.447.431 1.76% GRE's 14,903 0.00% 5,213,482 0.04% -5,198,579 -0.04% Institution DPMs 318.316.622 2.48% 278.392.352 2.17% 39.924.271 0.31% Sub Total (Institutions) 2,281,256,871 17.78% 970.100.253 7.56% 1,311,156,618 10.22% Total Saudi Investors 11,878,775,514 92.57% 11,675,883,976 90.99% 202,891,538 1.58% Individuals 71,380,545 0.56% 62,060,445 9,320,100 0.07% 0.48% Institutions 283.526.985 2.21% 321.052.671 2.50% -37.525.686 -0.29% GCC GCC DPMs 365,765 0.00% 1.22% -156,192,946 -1.22% 156,558,711 Total GCC Investors 355.273.295 2.77% 539.671.827 4.21% -184.398.533 -1.44% **SWAP Holders** 93,588,639 0.73% 185,600,950 1.45% -92,012,311 -0.72% Foreign Residents 149.973.572 1.17% 162.727.520 1.27% -12.753.948 -0.10% QFIs 156,137,378 1.22% 200,908,482 1.57% -44,771,104 -0.35% **Foreign** Foreign DPMs 198,528,485 1.55% 67,484,128 0.53% 131,044,357 1.02% Strategic Partners 0 0.00% 0 0.00% 0.00% Total Foreign Investors 598,228,074 4.66% 616,721,080 4.81% -18,493,006 -0.14% **Grand Total** 12,832,276,883 100.00% 12,832,276,883 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification										
	Buy		Sell		Net Value Traded					
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	3,465,333,646	27.00%	2,342,767,633	18.26%		1,122,566,013	8.75%			
Non-Institutional	9,366,943,237	73.00%	10,489,509,250	81.74%		-1,122,566,013	-8.75%			
Grand Total	12,832,276,883	100.00%	12,832,276,883	100.00%						

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 12 October 2017 As of 19 October 2017* **Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 70,405,682,851 4.25% 71,551,676,988 4.31% 1,145,994,137 0.06% **HNWIs** 129,521,027,815 7.82% 130,453,941,475 7.87% 932,913,661 0.04% **IPIs** 247.018.307.462 14.92% 247.547.606.607 14.93% 529.299.146 0.01% Individual DPMs 4.712.097.319 0.28% 4.708.763.349 0.28% -3.333.970 0.00% Sub Total (Individuals) 451,657,115,446 27.28% 454,261,988,419 27.39% 2,604,872,973 0.11% Institutions: Saudi Corporates 272.701.694.478 16.47% 273.923.933.817 16.52% 1.222.239.339 0.05% Mutual Funds 162.326.042.352 9.80% 164.825.939.318 9.94% 2.499.896.966 0.13% GRE's 614,963,520,981 37.14% 610,832,387,148 36.83% -4,131,133,833 -0.31% Institution DPMs 48.759.281.128 2.95% 48.725.225.940 2.94% -34.055.188 -0.01% -443.052.715 Sub Total (Institutions) 1,098,750,538,938 66.36% 1,098,307,486,223 66.23% -0.13% Total Saudi Investors 1,552,569,474,642 2,161,820,258 1,550,407,654,384 93.64% 93.62% -0.02% Individuals 0.17% 2,832,338,904 12,208,201 0.00% 2,820,130,704 0.17% Institutions 31.483.673.931 1.90% 31.622.231.848 1.91% 138.557.917 0.01% **GCC** GCC DPMs 0.06% 0.04% -0.02% 921,421,359 659,601,788 -261,819,571 Total GCC Investors 35.225.225.993 2.13% 35.114.172.540 2.12% -111.053.453 -0.01% **SWAP Holders** 10,202,593,903 0.62% 10,091,886,827 0.61% -110,707,076 -0.01% Foreign Residents 4.122.753.503 0.25% 4.130.212.567 0.25% 7.459.064 0.00% **QFIs** 7,260,827,810 0.44% 7,290,615,843 0.44% 29,788,033 0.00% **Foreign** Foreign DPMs 2,592,706,890 0.16% 2,810,110,952 0.17% 217,404,062 0.01% 2.77% Strategic Partners 45.824.380.226 46.299.142.242 2.79% 474.762.016 0.02% Total Foreign Investors 70,003,262,333 4.23% 70,621,968,430 4.26% 618,706,098 0.03% **Grand Total** 1,655,636,142,710 100.00% 1,658,305,615,612 2,669,472,902 100.00%

^{*} Non Deposited Tradable Rights amount of 593,180,000 SAR was not reflected as on 19 October holding value



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 12 October 2017		As of 19 October 2017*		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)		∆ Ownership (%)			
Institutional	1,448,766,547,838	87.51%	1,449,337,445,678	87.40%		570,897,840	-0.11%			
Non-Institutional	206,869,594,872	12.49%	208,968,169,934	12.60%		2,098,575,062	0.11%			
Grand Total	1,655,636,142,710	100.00%	1,658,305,615,612	100.00%	:	2,669,472,902				

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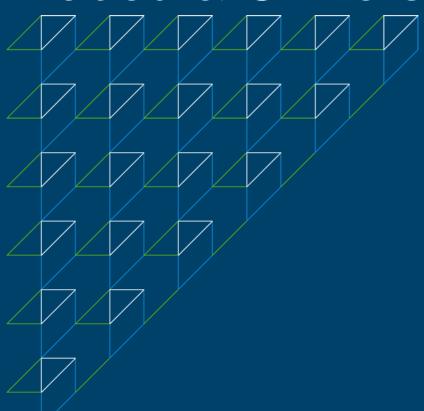
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sel	<u> </u>	Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals	3,714,608	49.70%	3,754,303	50.23%	-39,695	-0.53%	
0	Corporates	2,385,329	31.91%	2,663,491	35.63%	-278,162	-3.72%	
Saudi	Institution	1,250,468	16.73%	607,824	8.13%	642,644	8.60%	
	Total Saudi Investors	7,350,405	98.34%	7,025,619	93.99%	324,787	4.35%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00	
	Foreign Residents	124,087	1.66%	448,873	6.01%	-324,787	-4.35	
	QFIs	0	0.00%	0	0.00%	0	0.00	
	Total Foreign Investors	124,087	1.66%	448,873	6.01%	-324,787	-4.35	
rand 1	Total	7,474,492	100.00%	7,474,492	100.00%			
Nomu-Pa	arallel Market Value T	raded Break	down - By Inve	stor Classifi	cation			
Investor Classification		Buy	у	Sel	II	Net Value	Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Se	
nstitutional		3,635,797	48.64%	3,271,316	43.77%	364,481	4.88	
Non-Institutional		3,838,695	51.36%	4,203,176	56.23%	-364,481	-4.88	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

7,474,492

100.00%

Non Institutional:

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

100.00%

7,474,492

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 12 October 2017		As of 19 October 2017		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals	1,926,701,340	88.90%	1,907,225,369	89.01%	-19,475,971	0.10%	
	Corporates	112,786,008	5.20%	107,968,642	5.04%	-4,817,365	-0.17%	
	Institution	109,570,275	5.06%	109,959,449	5.13%	389,174	0.08%	
	Total Saudi Investors	2,149,057,622	99.16%	2,125,153,460	99.18%	-23,904,162	0.01%	
GCC	Individuals	28,341	0.00%	28,139	0.00%	-203	0.00%	
	Institutions	11,643,290	0.54%	11,542,044	0.54%	-101,246	0.00%	
	Total GCC Investors	11,671,631	0.54%	11,570,183	0.54%	-101,449	0.00%	
	SWAP Holders	191,772	0.01%	186,618	0.01%	-5,154	0.00%	
Foreign	Foreign Residents	3,669,619	0.17%	3,295,246	0.15%	-374,373	-0.02%	
	QFIs	2,585,505	0.12%	2,568,978	0.12%	-16,527	0.00%	
	Total Foreign Investors	6,446,896	0.30%	6,050,843	0.28%	-396,054	-0.02%	
Frand T	otal	2,167,176,150	100.00%	2,142,774,485	100.00%	-24,401,665		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification										
	As of 12 October 2017		As of 19 October 2017		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	236,776,850	10.93%	232,225,732	10.84%		-4,551,118	-0.09%			
Non-Institutional	1,930,399,300	89.07%	1,910,548,753	89.16%		-19,850,547	0.09%			
Grand Total	2,167,176,150	100.00%	2,142,774,485	100.00%		-24,401,665				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



