

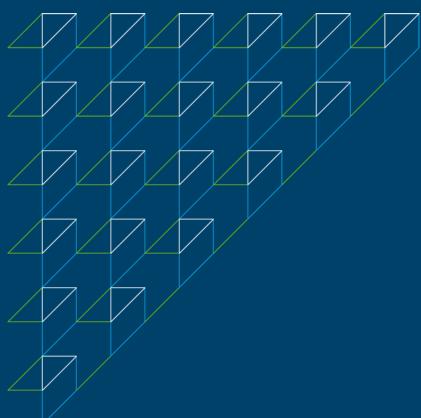
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 24 May 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IF (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

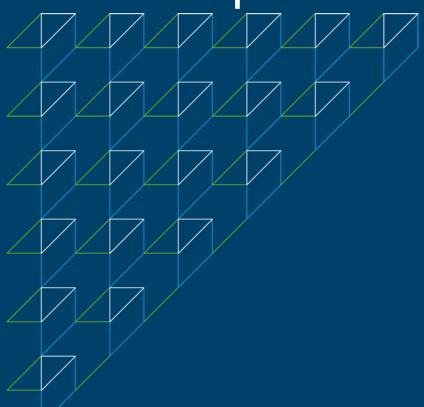
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** SAR Difference SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 5,540,713,196 38.18% 6,318,536,685 43.54% -777,823,490 -5.36% **HNWIs** 34.71% 5,153,273,289 35.51% -116,080,085 -0.80% 5,037,193,204 **IPIs** 438.789.008 3.02% 649.669.488 4.48% -210.880.481 -1.45% Individual DPMs 135.958.240 0.94% 150.942.217 1.04% -14.983.977 -0.10% Sub Total (Individuals) 11,152,653,647 76.85% 12,272,421,680 84.57% -1,119,768,032 -7.72% Institutions: Saudi 1.548.895.426 10.67% 573.899.886 3.95% 974.995.541 6.72% Corporates 4.09% **Mutual Funds** 594.140.622 375.717.464 2.59% 218.423.158 1.51% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 218.655.453 1.51% 161.126.526 1.11% 57.528.926 0.40% Sub Total (Institutions) 2,361,691,501 16.27% 1,110,743,876 7.65% 1,250,947,625 8.62% Total Saudi Investors 13,514,345,148 93.13% 13,383,165,556 92.22% 131,179,592 0.90% Individuals 31.008.109 0.21% 84.524.911 0.58% -53,516,802 -0.37% Institutions 245.924.671 1.69% 193.124.532 1.33% 52.800.139 0.36% **GCC** GCC DPMs 0.02% 45,541 0.00% 2,318,549 0.02% 2,364,090 Total GCC Investors 279.296.870 1.92% 277.694.984 1.91% 1,601,886 0.01% **SWAP Holders** 219,914,272 1.52% 382,496,948 2.64% -162,582,676 -1.12% 0.97% Foreign Residents 141.396.963 196.532.925 1.35% -55.135.962 -0.38% **QFIs** 356,559,087 2.46% 271,621,927 1.87% 84,937,160 0.59% **Foreign** Foreign DPMs 0.00% 0.00% 0 0.00% 0 Strategic Partners 0.00% 0.00% 0.00% Total Foreign Investors 717,870,323 4.95% 850,651,801 5.86% -132,781,478 -0.92% **Grand Total** 14,511,512,340 100.00% 14,511,512,340 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	3,761,200,868	25.92%	2,758,644,530	19.01%	1,002,556,33	8 6.91%			
Non-Institutional	10,750,311,472	74.08%	11,752,867,810	80.99%	-1,002,556,33	-6.91%			
Grand Total	14,511,512,340	100.00%	14,511,512,340	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 24 May 2018 As of 17 May 2018 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 78,822,170,073 4.14% 80,056,337,582 4.18% 1,234,167,509 0.04% **HNWIs** 149,279,889,958 7.84% 150,106,241,934 7.84% 826,351,976 0.00% **IPIs** 264.369.643.236 13.89% 262.692.515.929 13.72% -1.677.127.307 -0.17% Individual DPMs 5.113.319.086 0.27% 5.143.405.886 0.27% 30.086.800 0.00% Sub Total (Individuals) 497,585,022,354 26.13% 497,998,501,331 26.01% 413,478,977 -0.13% Institutions: Saudi 15.66% 296.248.048.769 15.47% -1.865.675.233 -0.19% Corporates 298.113.724.002 Mutual Funds 175.483.242.533 9.22% 177.153.544.157 9.25% 1.670.301.624 0.03% GRE's 738,381,544,242 38.78% 39.14% 11,194,860,663 0.36% 749,576,404,906 Institution DPMs 58 672 461 700 3.08% 58 901 554 052 3.08% 229.092.351 -0.01% Sub Total (Institutions) 1.270.650.972.478 66.74% 1,281,879,551,884 66.94% 11,228,579,406 0.20% Total Saudi Investors 11,642,058,383 1,768,235,994,832 92.87% 1,779,878,053,215 92.95% 0.07% Individuals 3.187.988.216 0.17% 3.197.740.817 0.17% 9.752.602 0.00% Institutions 36.538.390.440 1.92% 36.889.214.307 1.93% 350.823.867 0.01% **GCC** GCC DPMs 0.03% 0.03% 4,890,854 0.00% 653,587,025 658,477,879 Total GCC Investors 40.379.965.681 2.12% 40.745.433.004 2.13% 365.467.323 0.01% **SWAP Holders** 15,788,532,901 0.83% 15,597,715,914 0.81% -190,816,988 -0.01% 0.22% 0.00% Foreign Residents 4.185.684.843 4.153.520.152 0.22% -32.164.691 **QFIs** 17,816,860,366 0.94% 17,997,112,271 0.94% 180,251,905 0.00% **Foreign** Foreign DPMs 8.403.002 0.00% 8.530.374 0.00% 127.372 0.00% 57.552.243.696 3.02% 2.96% -956,954,276 -0.07% Strategic Partners 56.595.289.421 Total Foreign Investors 95,351,724,809 5.01% 94,352,168,132 4.93% -999,556,677 -0.08% **Grand Total** 1,903,967,685,321 100.00% 1,914,975,654,350 11,007,969,029 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
	As of 17 May 2018		As of 24 May 2018		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,668,491,952,231	87.63%	1,677,461,813,865	87.60%	8,969,861,633	-0.04%			
Non-Institutional	235,475,733,090	12.37%	237,513,840,485	12.40%	2,038,107,395	0.04%			
Grand Total	1,903,967,685,321	100.00%	1,914,975,654,350	100.00%	11,007,969,029				

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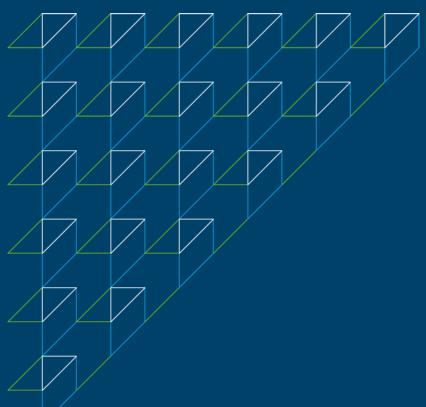
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

		Buy		Sel	1	Net Value Traded		
Nationality	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
	Individuals	13,250,151	96.55%	6,668,419	48.59%	6,581,733	47.96%	
O-vedi:	Corporates	67,360	0.49%	6,972,561	50.80%	-6,905,202	-50.31%	
Saudi	Institution	343,240	2.50%	16,322	0.12%	326,918	2.38%	
	Total Saudi Investors	13,660,751	99.54%	13,657,302	99.51%	3,449	0.03%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
	Foreign Residents	63,531	0.46%	66,980	0.49%	-3,449	-0.03%	
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	63,531	0.46%	66,980	0.49%	-3,449	-0.03%	
Frand T	otal	13,724,282	100.00%	13,724,282	100.00%			
Nomu-Pa	rallel Market Value ⁻	Гraded Break		estor Classific		Net Value	Traded	
Investor Classification		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
Institutional		410,600	2.99%	6,988,883	50.92%	-6,578,283	-47.93%	
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Non-Institutional	onal	13,313,682	97.01%	6,735,399	49.08%	6,578,283	47.93%	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

	Investor Type	As of 17 May 2018		As of 24 May 2018		Weekly Change		
Nationality		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
:	Individuals	2,211,317,850	90.29%	2,197,140,219	90.44%	-14,177,631	0.15%	
	Corporates	125,416,507	5.12%	121,572,470	5.00%	-3,844,037	-0.12%	
Saudi	Institution	90,871,086	3.71%	90,550,304	3.73%	-320,783	0.02%	
	Total Saudi Investors	2,427,605,443	99.12%	2,409,262,993	99.17%	-18,342,450	0.05%	
	Individuals	30,293	0.00%	27,023	0.00%	-3,270	0.00%	
GCC	Institutions	13,288,538	0.54%	12,149,520	0.50%	-1,139,018	-0.04%	
	Total GCC Investors	13,318,831	0.54%	12,176,543	0.50%	-1,142,288	-0.04%	
	SWAP Holders	848,002	0.03%	872,051	0.04%	24,049	0.00%	
F	Foreign Residents	2,466,739	0.10%	2,391,299	0.10%	-75,440	0.00%	
Foreign	QFIs	4,945,025	0.20%	4,714,139	0.19%	-230,886	-0.01%	
	Total Foreign Investors	8,259,767	0.34%	7,977,489	0.33%	-282,277	-0.01%	
Grand T	otal	2,449,184,040	100.00%	2,429,417,025	100.00%	-19,767,015		

Nomu-Parallel Market Owne	ership Breakdown - By Inves	tor Classification

	As of 17 May 2018		As of 24 May 2018			Weekly Change		
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)	
Institutional	235,369,158	9.61%	229,858,484	9.46%		-5,510,674	-0.15%	
Non-Institutional	2,213,814,882	90.39%	2,199,558,541	90.54%		-14,256,341	0.15%	
Grand Total	2,449,184,040	100.00%	2,429,417,025	100.00%		-19,767,015		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



