

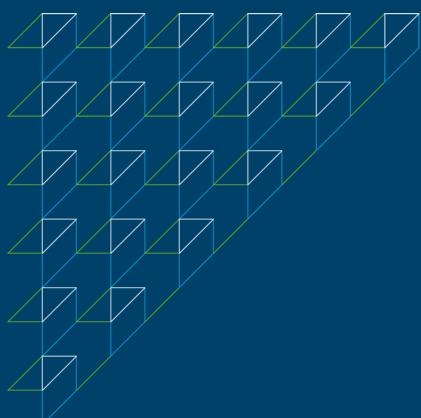
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 7 June 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

| Nationality | Investor Type | Description | | | | | |
|-------------|--|---|--|--|--|--|--|
| | Individuals* | Saudi Individuals have been classified under 4 categories as defined below: | | | | | |
| | - Retail | Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs. | | | | | |
| | - High Net Worth Investors (HNWIs) | HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below). | | | | | |
| | - Individual Professional Investors (IPIs) | IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually. | | | | | |
| Saudi | - Individual DPMs | Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | |
| | Institutions | Saudi Institutions have been classified under 4 categories as defined below: | | | | | |
| | - Corporates | Saudi company with a commercial registration permitting its investment in the stock market . | | | | | |
| | - Mutual Funds | A mutual fund managed by an Authorized Person and licensed by the CMA. | | | | | |
| | - Government Related Entities (GREs) | A Government entity or a supranational authority recognized by the CMA. | | | | | |
| | - Institutional DPMs | Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | |
| | Individuals* | GCC natural person | | | | | |
| GCC | Institutions | GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities. | | | | | |
| | GCC DPMs | GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | |
| | SWAP Holders | Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients. | | | | | |
| | Foreign Residents* | Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals). | | | | | |
| Foreign | QFls | Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange. | | | | | |
| | Foreign DPMs | Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | |
| | Strategic Partners | Foreign investors considered founders and partners of Saudi listed companies. | | | | | |

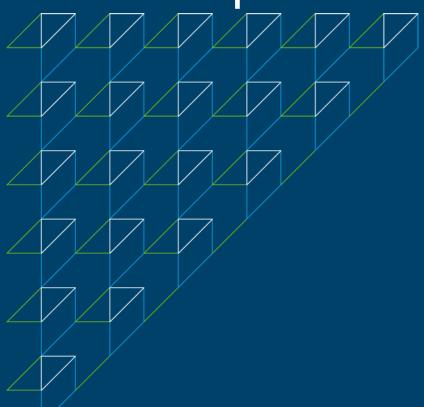
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 5,544,069,286 27.87% 7,773,002,184 39.08% -2,228,932,898 -11.21% **HNWIs** 6,323,623,953 31.79% 32.14% -68,771,213 -0.35% 6,392,395,166 **IPIs** 631.340.698 3.17% 839.533.064 4.22% -208.192.367 -1.05% Individual DPMs 241.438.302 1.21% 293.283.723 1.47% -51.845.421 -0.26% Sub Total (Individuals) 12,740,472,238 64.05% 15,298,214,137 76.91% -2,557,741,898 -12.86% Institutions: Saudi 2.516.469.035 12.65% 1.564.305.648 7.86% Corporates 952.163.386 4.79% **Mutual Funds** 947.135.856 4.76% 736.060.100 3.70% 211.075.756 1.06% GRE's 0 0.00% 18,080 0.00% -18,080 0.00% Institution DPMs 544.970.930 2.74% 311.003.185 1.56% 233.967.746 1.18% Sub Total (Institutions) 4,008,575,821 20.15% 1,999,244,751 10.05% 2,009,331,070 10.10% Total Saudi Investors 16,749,048,060 84.20% 17,297,458,888 86.96% -548,410,828 -2.76% Individuals 50.490.268 0.25% 66,731,617 0.34% -16.241.350 -0.08% Institutions 799.969.682 4.02% 775.450.572 3.90% 24.519.111 0.12% **GCC** GCC DPMs 0.00% 0.00% -883,823 0.00% 883,823 Total GCC Investors 850,459,950 4.28% 843.066.012 4.24% 7.393.938 0.04% **SWAP Holders** 1,168,961,781 5.88% 579,324,067 2.91% 589,637,714 2.96% Foreign Residents 192.202.757 0.97% 309.084.154 1.55% -116.881.398 -0.59% **QFIs** 930,252,837 4.68% 857,924,636 4.31% 72,328,201 0.36% **Foreign** Foreign DPMs 0.00% 174,400 0.00% -174.400 0.00% 0.00% -0.02% Strategic Partners 3.893.228 0.02% -3.893.228Total Foreign Investors 2,291,417,374 11.52% 1,750,400,484 8.80% 541,016,890 2.72% **Grand Total** 100.00% 19,890,925,384 19,890,925,384 100.00%



Value Traded (by Investor Classification)

| Main Market Value Traded Breakdown - By Investor Classification | | | | | | | | | |
|---|----------------|-----------------|----------------|------------------|---------------------|--------------------------------|--|--|--|
| | Buy | | Sell | | Net Value Traded | | | | |
| Investor Classification | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) | | | |
| Institutional | 7,780,539,121 | 39.12% | 5,349,712,263 | 26.90% | 2,430,826,858 | 12.22% | | | |
| Non-Institutional | 12,110,386,263 | 60.88% | 14,541,213,121 | 73.10% | -2,430,826,858 | -12.22% | | | |
| Grand Total | 19,890,925,384 | 100.00% | 19,890,925,384 | 100.00% | | | | | |

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 31 May 2018 **Weekly Change** As of 7 June 2018 **Nationality Investor Type** Δ Holding Value **Δ Ownership Holding Value** Ownership **Holding Value** Ownership (SAR) (SAR) (%) (%) (SAR) (%) Individuals: Retail 3.99% 1,991,514,292 0.03% 77,453,701,028 3.96% 79,445,215,320 **HNWIs** 154,049,897,874 7.87% 156,771,155,855 7.87% 2,721,257,982 0.00% **IPIs** 266,333,184,048 13.61% 272,789,227,169 13.69% 6,456,043,121 0.08% Individual DPMs 0.26% 5.115.969.571 5.169.780.076 0.26% 53.810.505 0.00% Sub Total (Individuals) 502,952,752,520 25.69% 514,175,378,420 25.80% 11,222,625,899 0.11% Institutions: Saudi Corporates 297,045,670,977 15.17% 305,299,235,152 15.32% 8.253.564.176 0.15% Mutual Funds 179.871.189.612 9.19% 184.871.606.313 9.28% 5.000.416.701 0.09% GRE's 780,692,977,319 39.88% 784,926,208,776 39.39% 4,233,231,457 -0.49% 3.07% Institution DPMs 60.163.695.635 3.07% 61.257.223.919 1.093.528.283 0.00% Sub Total (Institutions) 1.317.773.533.543 67.32% 1,336,354,274,161 67.06% 18,580,740,618 -0.26% Total Saudi Investors 1,820,726,286,063 93.01% 1,850,529,652,581 92.86% 29,803,366,517 -0.15% 0.00% Individuals 3.240.383.222 0.17% 3.233.398.357 0.16% -6.984.864 36,816,237,285 1.88% 37,646,997,212 1.89% 830,759,927 0.01% Institutions GCC GCC DPMs 674.470.914 0.03% 681.896.037 0.03% 7.425.124 0.00% 831,200,187 Total GCC Investors 40,731,091,420 2.08% 41,562,291,607 2.09% 0.00% **SWAP Holders** 15,896,972,360 0.81% 16,898,231,079 0.85% 1,001,258,720 0.04% 0.21% 0.21% Foreign Residents 4.134.436.945 4.222.234.876 87.797.930 0.00% 0.04% QFIs 18,129,715,976 0.93% 19,205,078,403 0.96% 1,075,362,427 **Foreign** Foreign DPMs 8.838.233 0.00% 8.716.550 0.00% -121.683 0.00% 57,961,327,098 2.96% 3.03% 2,405,886,402 0.07% Strategic Partners 60,367,213,501 Total Foreign Investors 96,131,290,612 4.91% 100,701,474,409 5.05% 4,570,183,797 0.14% **Grand Total** 1,957,588,668,096 100.00% 1,992,793,418,597 100.00% 35,204,750,501



Ownership Value (by Investor Classification)

| Main Market Ownership Breakdown - By Investor Classification | | | | | | | | | | |
|--|------------------------|------------------|------------------------|------------------|--------------------------|--------------------|--|--|--|--|
| | As of 31 May 2018 | | As of 7 June 2018 | | Weekly Change | | | | | |
| Investor Classification | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | ∆ Holding Value (SAR) | ∆ Ownership (%) | | | | |
| Institutional | 1,718,710,249,027 | 87.80% | 1,749,121,414,189 | 87.77% | 30,411,165,162 | -0.02% | | | | |
| Non-Institutional | 238,878,419,069 | 12.20% | 243,672,004,408 | 12.23% | 4,793,585,339 | 0.02% | | | | |
| Grand Total | 1,957,588,668,096 | 100.00% | 1,992,793,418,597 | 100.00% | 35,204,750,501 | | | | | |

Definitions

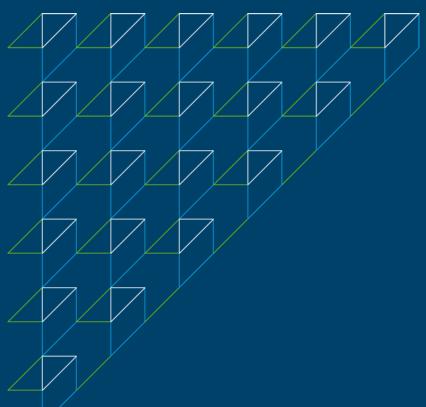
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Net Value Traded

Difference (% Buy - % Sell) -0.43%

0.43%

Value Traded (by Nationality, Investor Type, & Classification)

| Nationality | | Buy | | Sel | I | Net Value Traded | | |
|-------------|-------------------------|------------|-----------------|------------|------------------|---------------------|--------------------------------|--|
| | Investor Type | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) | |
| Saudi | Individuals | 12,164,226 | 99.28% | 12,061,702 | 98.44% | 102,524 | 0.84% | |
| | Corporates | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| | Institution | 61,000 | 0.50% | 113,960 | 0.93% | -52,960 | -0.43% | |
| | Total Saudi Investors | 12,225,226 | 99.78% | 12,175,662 | 99.37% | 49,564 | 0.40% | |
| | Individuals | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| GCC | Institutions | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| | Total GCC Investors | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| | SWAP Holders | 0 | 0.00% | 54 | 0.00% | -54 | 0.00% | |
| F ! | Foreign Residents | 27,120 | 0.22% | 76,630 | 0.63% | -49,510 | -0.40% | |
| Foreign | QFIs | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| | Total Foreign Investors | 27,120 | 0.22% | 76,684 | 0.63% | -49,564 | -0.40% | |
| rand T | otal | 12,252,346 | 100.00% | 12,252,346 | 100.00% | | | |

| Investor Classification | | | | | | |
|---------------------------|------------|-----------------|------------|------------------|--|---------------------|
| IIIVESIOI GIASSIIIGALIOII | SAR | % of Total Buys | SAR | % of Total Sells | | SAR (Buy - Sell) |
| Institutional | 61,000 | 0.50% | 114,014 | 0.93% | | -53,014 |
| Name to add and an all | 40 404 040 | 00 500/ | 40 400 000 | 00.070/ | | 50.044 |

Grand Total 12,252,346 100.00% 12,252,346 100.00%

Buy

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Sell

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

| Nationality | | As of 31 May 2018 | | As of 7 Jun | e 2018 | Weekly Change | | |
|-------------|-------------------------|------------------------|------------------|------------------------|------------------|--------------------------|--------------------|--|
| | Investor Type | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | Δ Holding Value (SAR) | Δ Ownership (%) | |
| Saudi | Individuals | 2,235,763,745 | 90.65% | 2,241,218,899 | 90.66% | 5,455,154 | 0.00% | |
| | Corporates | 116,650,710 | 4.73% | 115,564,005 | 4.67% | -1,086,705 | -0.06% | |
| | Institution | 92,476,486 | 3.75% | 93,254,761 | 3.77% | 778,275 | 0.02% | |
| | Total Saudi Investors | 2,444,890,941 | 99.13% | 2,450,037,665 | 99.10% | 5,146,724 | -0.03% | |
| | Individuals | 27,885 | 0.00% | 28,291 | 0.00% | 406 | 0.00% | |
| GCC | Institutions | 13,043,505 | 0.53% | 13,961,241 | 0.56% | 917,736 | 0.04% | |
| | Total GCC Investors | 13,071,390 | 0.53% | 13,989,532 | 0.57% | 918,142 | 0.04% | |
| | SWAP Holders | 901,082 | 0.04% | 880,527 | 0.04% | -20,555 | 0.00% | |
| Familian | Foreign Residents | 2,473,030 | 0.10% | 2,306,926 | 0.09% | -166,104 | -0.01% | |
| Foreign | QFIs | 4,923,032 | 0.20% | 5,012,325 | 0.20% | 89,294 | 0.00% | |
| | Total Foreign Investors | 8,297,144 | 0.34% | 8,199,778 | 0.33% | -97,365 | 0.00% | |

| Nomu-Parallel Market Ownership Breakdown - By Investor Classification | | | | | | | | | |
|---|------------------------|------------------|------------------------|------------------|---------------|--------------------------|--------------------|--|--|
| | As of 31 May 2018 | | As of 7 June 2018 | | Weekly Change | | | | |
| Investor Classification | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | | Δ Holding Value (SAR) | Δ Ownership (%) | | |
| Institutional | 227,994,815 | 9.24% | 228,672,860 | 9.25% | | 678,045 | 0.01% | | |
| Non-Institutional | 2,238,264,660 | 90.76% | 2,243,554,115 | 90.75% | | 5,289,455 | -0.01% | | |
| Grand Total | 2,466,259,475 | 100.00% | 2,472,226,975 | 100.00% | | 5,967,500 | | | |

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



