

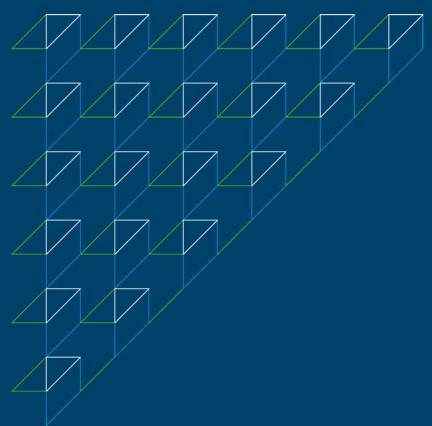
# Weekly Stock Market Ownership and Trading Activity Report

**Market Reports** 

Week Ending 17 August 2017



# Definitions



## Weekly Stock Market Ownership and Trading Activity Report



#### **Definitions**

Nationality	Investor Type	Description						
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:						
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.						
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IF</b> (see below).						
	- Individual Professional Investors (IPIs)	<b>IPIs</b> are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.						
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:						
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .						
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.						
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.						
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Individuals*	GCC natural person						
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.						
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.						
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).						
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.						
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.						

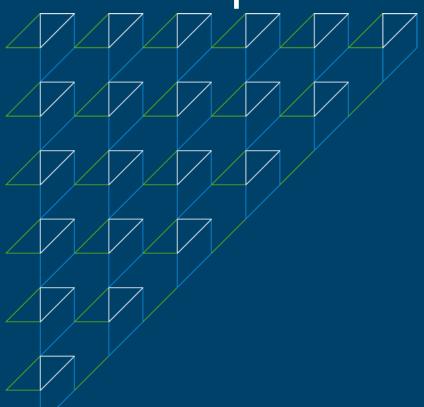
\*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

# Main Market - Value Traded & Ownership Breakdown



#### تــداوك Tadawul

## Value Traded (by Nationality and Investor Type)

#### Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality** Investor Type Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 7,365,994,938 49.65% 8,730,206,692 58.85% -1,364,211,754 -9.20% **HNWIs** 4,035,628,107 27.20% 3,927,028,887 26.47% 108,599,220 0.73% **IPIs** 278.534.185 1.88% 394.523.233 2.66% -115.989.048 -0.78% Individual DPMs 122.560.071 0.83% 99.303.888 0.67% 23.256.183 0.16% Sub Total (Individuals) 11,802,717,300 79.56% 13,151,062,700 88.64% -1,348,345,400 -9.09% Institutions: Saudi 9.25% 2.49% 1.002.666.440 6.76% Corporates 1.371.693.225 369.026.785 Mutual Funds 562.604.709 3.79% 345.279.209 2.33% 217.325.500 1.46% GRE's 9,367,113 0.06% 1,977,395 7,389,718 0.05% 0.01% Institution DPMs 227.859.569 1.54% 131.527.303 0.89% 96,332,267 0.65% Sub Total (Institutions) 2,171,524,616 14.64% 847,810,691 5.71% 1,323,713,925 8.92% Total Saudi Investors 13,974,241,916 94.19% 13,998,873,391 94.36% -24,631,475 -0.17% Individuals 0.24% 36,169,819 -992,488 -0.01% 35,177,332 0.24% Institutions 174.754.873 1.18% 299.728.662 2.02% -124.973.789 -0.84% GCC GCC DPMs 46,930 0.00% 0 0.00% 46,930 0.00% Total GCC Investors 209.979.135 1.42% 335.898.481 2.26% -125.919.346 -0.85% **SWAP Holders** 168,308,668 1.13% 113,058,462 0.76% 55,250,205 0.37% Foreign Residents 242.014.220 1.63% 265.618.738 1.79% -23.604.518 -0.16% QFIs 186,084,005 1.25% 118,664,452 0.80% 67,419,553 0.45% **Foreign** Foreign DPMs 55,229,881 0.37% 3,192,068 0.02% 52,037,813 0.35% Strategic Partners 0 0.00% 552.233 0.00% -552.233 0.00% Total Foreign Investors 651,636,774 4.39% 501,085,953 3.38% 150,550,821 1.01% **Grand Total** 14,835,857,825 100.00% 14,835,857,825 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,157,043,229	21.28%	1,876,833,689	12.65%		1,280,209,540	8.63%		
Non-Institutional	11,678,814,596	78.72%	12,959,024,136	87.35%		-1,280,209,540	-8.63%		
Grand Total	14,835,857,825	100.00%	14,835,857,825	100.00%					

#### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



## Ownership Value (by Nationality and Investor Type)

#### Main Market Ownership Breakdown - By Nationality and Investor Type As of 10 August 2017 As of 17 August 2017 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 71,656,054,349 4.23% 72,191,298,341 4.25% 535,243,993 0.02% **HNWIs** 131,351,576,371 7.75% 131,488,659,023 7.74% 137,082,652 -0.01% **IPIs** 255.392.811.522 15.07% 255.945.488.002 15.07% 552.676.480 0.00% Individual DPMs 5.057.510.338 0.30% 5.030.719.777 0.30% -26.790.561 0.00% Sub Total (Individuals) 463,457,952,580 27.35% 464,656,165,143 27.37% 1,198,212,563 0.01% Institutions: Saudi -118.468.637 278.418.557.844 16.43% 278.300.089.207 16.39% -0.04% Corporates Mutual Funds 103.316.082.389 6.10% 103.034.224.970 6.07% -281.857.419 -0.03% 686,201,067,724 GRE's 40.50% 688,029,426,051 40.52% 1,828,358,327 0.02% Institution DPMs 49.171.201.841 2.90% 49 242 554 135 2.90% 71.352.294 0.00% Sub Total (Institutions) 1,117,106,909,798 65.94% 1,118,606,294,363 65.88% 1,499,384,565 -0.05% Total Saudi Investors 2,697,597,129 1,580,564,862,378 93.29% 1,583,262,459,507 93.25% -0.04% Individuals 2,969,024,061 2,969,021,520 -2,541 0.00% 0.18% 0.17% Institutions 32.982.653.167 1.95% 32.695.153.278 1.93% -287.499.890 -0.02% **GCC** GCC DPMs 669,627,350 0.04% 832,663,233 0.05% 163,035,883 0.01% Total GCC Investors 36.621.304.578 2.16% 36.496.838.030 2.15% -124,466,548 -0.01% **SWAP Holders** 10,105,941,883 0.60% 10,001,441,238 0.59% -104,500,645 -0.01% Foreign Residents 4.337.779.115 0.26% 4.352.245.347 0.26% 14.466.232 0.00% **QFIs** 6,690,725,263 0.39% 6,891,577,132 0.41% 200,851,869 0.01% **Foreign** Foreign DPMs 2,648,767,504 0.16% 2,646,221,568 0.16% -2.545.936 0.00% 3.14% Strategic Partners 53.267.301.766 54.223.103.007 3.19% 955.801.241 0.05% Total Foreign Investors 77,050,515,531 4.55% 78,114,588,292 4.60% 1,064,072,761 0.05% **Grand Total** 1,694,236,682,487 100.00% 1,697,873,885,828 3,637,203,342 100.00%



### Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 10 August 2017		As of 17 August 2017		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,483,922,248,591	87.59%	1,486,872,661,597	87.57%		2,950,413,007	-0.01%			
Non-Institutional	210,314,433,896	12.41%	211,001,224,231	12.43%		686,790,335	0.01%			
Grand Total	1,694,236,682,487	100.00%	1,697,873,885,828	100.00%		3,637,203,342				

#### **Definitions**

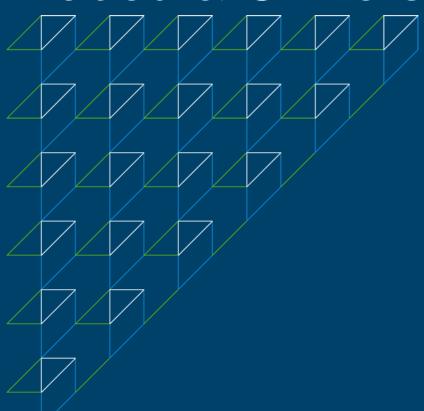
#### Institutional:

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#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

## Nomu-Parallel Market - Value Traded & Ownership Breakdown



## Weekly Report – Nomu-Parallel Market



136,749

-136,749

1.14%

-1.14%

#### Value Traded (by Nationality, Investor Type, & Classification)

2,563,281

9,464,218

12,027,498

Nationality	Investor Type	Buy		Sel		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals	9,153,217	76.10%	9,396,333	78.12%	-243,116	-2.02%	
Carreli	Corporates	619,663	5.15%	950,747	7.90%	-331,084	-2.75%	
Saudi	Institution	997,165	8.29%	1,475,785	12.27%	-478,620	-3.98%	
	Total Saudi Investors	10,770,045	89.55%	11,822,865	98.30%	-1,052,820	-8.75%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	754,584	6.27%	0	0.00%	754,584	6.27%	
	Total GCC Investors	754,584	6.27%	0	0.00%	754,584	6.27%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
	Foreign Residents	311,001	2.59%	204,633	1.70%	106,367	0.88%	
Foreign	QFIs	191,868	1.60%	0	0.00%	191,868	1.60%	
	Total Foreign Investors	502,869	4.18%	204,633	1.70%	298,236	2.48%	
rand T	otal	12,027,498	100.00%	12,027,498	100.00%			
lomu-Pa	rallel Market Value	Traded Break	down - By Inv	vestor Classific	cation			
Investor Classification		Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Se	

#### Institutional:

Non-Institutional

**Grand Total** 

Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

2,426,532

9,600,967

12,027,498

20.17%

79.83%

100.00%

21.31%

78.69%

100.00%

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

## Weekly Report – Nomu-Parallel Market



### Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 10 August 2017		As of 17 August 2017		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	2,159,676,161	88.19%	2,136,696,947	88.13%	-22,979,214	-0.05%	
0	Corporates	135,097,729	5.52%	137,968,329	5.69%	2,870,601	0.17%	
Saudi	Institution	133,039,288	5.43%	131,481,189	5.42%	-1,558,099	-0.01%	
	Total Saudi Investors	2,427,813,178	99.13%	2,406,146,466	99.24%	-21,666,713	0.11%	
	Individuals	30,065	0.00%	29,736	0.00%	-330	0.00%	
GCC	Institutions	14,964,928	0.61%	12,049,790	0.50%	-2,915,138	-0.11%	
	Total GCC Investors	14,994,993	0.61%	12,079,526	0.50%	-2,915,467	-0.11%	
	SWAP Holders	209,325	0.01%	209,775	0.01%	450	0.00%	
Fausium	Foreign Residents	4,692,220	0.19%	4,594,612	0.19%	-97,608	0.00%	
Foreign	QFIs	1,318,159	0.05%	1,431,032	0.06%	112,873	0.01%	
	Total Foreign Investors	6,219,704	0.25%	6,235,419	0.26%	15,715	0.00%	
Grand T	otal	2,449,027,875	100.00%	2,424,461,410	100.00%	-24,566,465		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 10 August 2017		As of 17 August 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	284,629,429	11.62%	283,140,116	11.68%		-1,489,313	0.06%		
Non-Institutional	2,164,398,446	88.38%	2,141,321,294	88.32%		-23,077,152	-0.06%		
Grand Total	2,449,027,875	100.00%	2,424,461,410	100.00%		-24,566,465			

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



