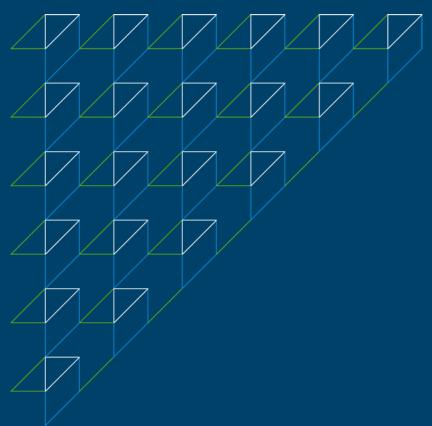


Market Reports

Month Ending 28 February 2017



Definitions





Definitions

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Gadai	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

Highlights

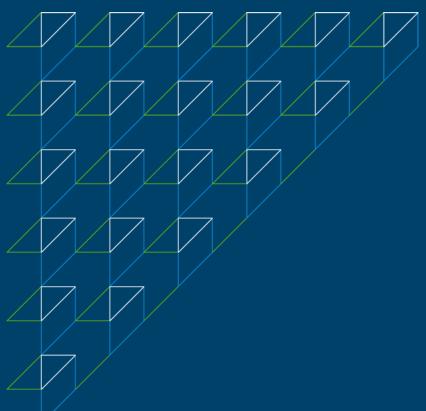


The total value of shares traded for the month ending 28 February 2017 amounted to SAR 75.73 billion, decreasing by 26.65% over the previous month; while total stock market capitalization reached SAR 1,633.42 billion at the end of this period, decreasing by 1.52% over the previous month.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 72.15 billion representing 95.28% of total buying activity, and sales of SAR 72.68 billion representing 95.98% of total selling activity. Total ownership of "Saudi Investors" stood at 93.54% of total market capitalization as of 28 February 2017, representing a decrease of 0.01% from the previous month.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 1.51 billion representing 1.99% of total buying activity, and sales of SAR 1.03 billion representing 1.36% of total selling activity. Total ownership of "GCC Investors" stood at 2.39% of total market capitalization as of 28 February 2017, representing an increase of 0.09% from the previous month.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 2.07 billion representing 2.73% of total buying activity, and sales of SAR 2.01 billion representing 2.66% of total selling activity. Total ownership of "Foreign Investors" stood at 4.07% of total market capitalization as of 28 February 2017, representing a decrease of 0.07% from the previous month.

Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

		ue Breakdown - By Nationality and Investor Type						
Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals:							
	Retail	37,626,705,374	49.69%	41,109,475,184	54.29%	-3,482,769,810	-4.60%	
	HNWIs	23,968,628,995	31.65%	23,854,448,795	31.50%	114,180,201	0.15%	
	IPIs	1,556,179,030	2.06%	2,020,518,130	2.67%	-464,339,101	-0.61%	
	Individual DPMs	729,872,411	0.96%	686,200,554	0.91%	43,671,857	0.06%	
	Sub Total (Individuals)	63,881,385,810	84.36%	67,670,642,663	89.36%	-3,789,256,853	-5.00%	
Saudi	Institutions:							
	Corporates	4,408,426,407	5.82%	1,865,314,595	2.46%	2,543,111,812	3.36%	
	Mutual Funds	2,469,732,480	3.26%	1,728,641,852	2.28%	741,090,628	0.98%	
	GRE's	0	0.00%	45,385,705	0.06%	-45,385,705	-0.06%	
	Institution DPMs	1,394,231,679	1.84%	1,370,537,302	1.81%	23,694,377	0.03%	
	Sub Total (Institutions)	8,272,390,566	10.92%	5,009,879,454	6.62%	3,262,511,112	4.31%	
	Total Saudi Investors	72,153,776,376	95.28%	72,680,522,117	95.98%	-526,745,741	-0.70%	
	Individuals	305,054,361	0.40%	309,488,597	0.41%	-4,434,236	-0.01%	
000	Institutions	1,156,665,126	1.53%	682,198,020	0.90%	474,467,107	0.63%	
GCC	GCC DPMs	43,833,290	0.06%	39,238,307	0.05%	4,594,983	0.01%	
	Total GCC Investors	1,505,552,777	1.99%	1,030,924,924	1.36%	474,627,853	0.63%	
	SWAP Holders	685,760,950	0.91%	642,860,486	0.85%	42,900,464	0.06%	
Foreign	Foreign Residents	1,133,785,384	1.50%	1,151,900,779	1.52%	-18,115,394	-0.02%	
	QFIs	123,965,780	0.16%	150,966,249	0.20%	-27,000,470	-0.04%	
	Foreign DPMs	122,423,894	0.16%	68,090,607	0.09%	54,333,287	0.07%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	2,065,936,008	2.73%	2,013,818,120	2.66%	52,117,888	0.07%	
Grand 1	otal	75,725,265,161	100.00%	75,725,265,161	100.00%			



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	12,691,091,047	16.76%	9,299,951,807	12.28%		3,391,139,240	4.48%	
Non-Institutional	63,034,174,114	83.24%	66,425,313,354	87.72%		-3,391,139,240	-4.48%	
Grand Total	75,725,265,161	100.00%	75,725,265,161	100.00%				

Definitions

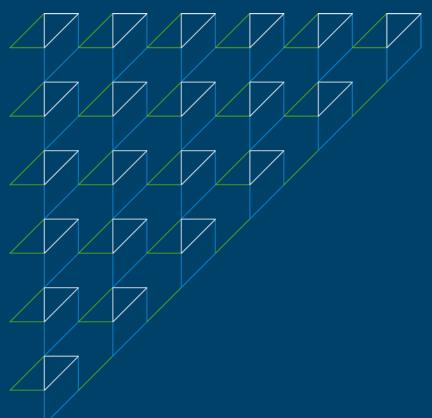
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Stock Market Ownership Breakdown





Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 31 January 2017		As of 28 February 2017		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals:						
	Retail	76,191,158,074	4.59%	74,744,693,704	4.58%	-1,446,464,369	-0.02%
	HNWIs	133,669,609,935	8.06%	131,970,932,960	8.08%	-1,698,676,975	0.02%
	IPIs	258,469,667,168	15.58%	252,296,755,860	15.45%	-6,172,911,307	-0.14%
	Individual DPMs	5,327,958,811	0.32%	5,006,306,001	0.31%	-321,652,810	-0.01%
	Sub Total (Individuals)	473,658,393,987	28.56%	464,018,688,525	28.41%	-9,639,705,462	-0.15%
Saudi	Institutions:						_
	Corporates	286,603,647,599	17.28%	278,874,473,709	17.07%	-7,729,173,889	-0.21%
	Mutual Funds	90,377,974,707	5.45%	88,378,962,439	5.41%	-1,999,012,268	-0.04%
	GRE's	654,406,836,893	39.45%	650,556,843,191	39.83%	-3,849,993,702	0.37%
	Institution DPMs	46,642,155,190	2.81%	46,098,095,282	2.82%	-544,059,909	0.01%
	Sub Total (Institutions)	1,078,030,614,390	65.00%	1,063,908,374,621	65.13%	-14,122,239,769	0.14%
	Total Saudi Investors	1,551,689,008,376	93.55%	1,527,927,063,146	93.54%	-23,761,945,230	-0.01%
	Individuals	2,958,280,271	0.18%	2,931,855,349	0.18%	-26,424,922	0.00%
000	Institutions	34,750,841,046	2.10%	35,564,952,144	2.18%	814,111,097	0.08%
GCC	GCC DPMs	555,624,467	0.03%	589,229,716	0.04%	33,605,249	0.00%
	Total GCC Investors	38,264,745,785	2.31%	39,086,037,208	2.39%	821,291,423	0.09%
	SWAP Holders	13,496,898,643	0.81%	13,327,609,470	0.82%	-169,289,173	0.00%
	Foreign Residents	4,439,536,476	0.27%	4,355,623,562	0.27%	-83,912,914	0.00%
Foreign	QFIs	1,975,186,104	0.12%	1,901,704,957	0.12%	-73,481,147	0.00%
	Foreign DPMs	1,794,802,113	0.11%	1,822,120,954	0.11%	27,318,841	0.00%
	Strategic Partners	46,956,454,439	2.83%	45,000,027,085	2.75%	-1,956,427,353	-0.08%
	Total Foreign Investors	68,662,877,774	4.14%	66,407,086,028	4.07%	-2,255,791,745	-0.07%
Grand T	otal	1,658,616,631,935	100.00%	1,633,420,186,382	100.00%	-25,196,445,552	



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 31 January 2017		As of 28 February 2017		Monthly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,441,358,047,179	86.90%	1,419,417,080,808	86.90%	-21,940,966,371	0.00%			
Non-Institutional	217,258,584,755	13.10%	214,003,105,574	13.10%	-3,255,479,181	0.00%			
Grand Total	1,658,616,631,935	100.00%	1,633,420,186,382	100.00%	-25,196,445,552				

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



