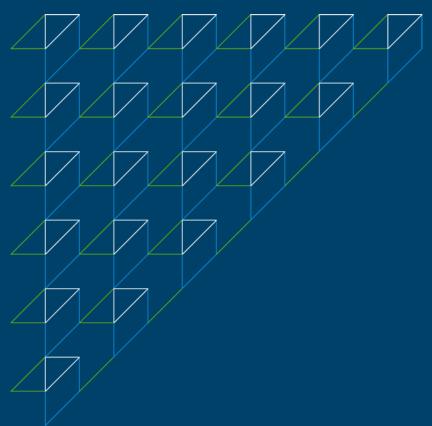


Market Reports
Week Ending 4 August 2016



### Definitions





#### **Definitions**

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.				
Saudi	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IPI</b> s (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

# Highlights

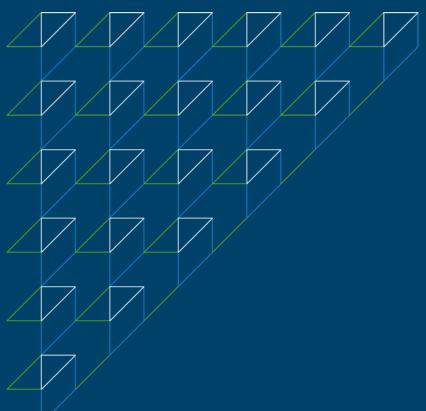


The total value of shares traded for the week ending 4 August 2016 amounted to SAR 18.02 billion, increasing by 8.42% over the previous week; while total stock market capitalization reached SAR 1,445.77\* billion at the end of this period, decreasing by 1.73% over the previous week.

\* Non Deposited Tradable Rights amount of 272,200,000 SAR was not reflected as on 4 August holding value. 5

- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 17.25 billion representing 95.73% of total buying activity, and sales of SAR 17.24 billion representing 95.69% of total selling activity. Total ownership of "Saudi Investors" stood at 93.45% of total market capitalization as of 4 August 2016, representing an increase of 0.09% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.284 billion representing 1.58% of total buying activity, and sales of SAR 0.303 billion representing 1.68% of total selling activity. Total ownership of "GCC Investors" stood at 2.48% of total market capitalization as of 4 August 2016, representing a decrease of 0.02% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.486 billion representing 2.70% of total buying activity, and sales of SAR 0.475 billion representing 2.64% of total selling activity. Total ownership of "Foreign Investors" stood at 4.06% of total market capitalization as of 4 August 2016, representing a decrease of 0.08% from the previous week.

# Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
	Individuals:						
	Retail	7,014,025,046	38.93%	9,049,123,472	50.23%	-2,035,098,426	-11.30%
	HNWIs	6,112,730,245	33.93%	6,183,686,159	34.32%	-70,955,913	-0.39%
	IPIs	469,427,494	2.61%	493,895,858	2.74%	-24,468,364	-0.14%
	Individual DPMs	79,485,638	0.44%	168,119,372	0.93%	-88,633,734	-0.49%
	Sub Total (Individuals)	13,675,668,423	75.91%	15,894,824,860	88.23%	-2,219,156,437	-12.32%
Saudi	Institutions:						
	Corporates	2,393,511,653	13.29%	266,620,364	1.48%	2,126,891,289	11.81%
	Mutual Funds	597,628,608	3.32%	629,644,227	3.50%	-32,015,619	-0.18%
	GRE's	18,295,509	0.10%	14,469,547	0.08%	3,825,962	0.02%
	Institution DPMs	560,315,864	3.11%	432,523,839	2.40%	127,792,025	0.71%
	Sub Total (Institutions)	3,569,751,634	19.82%	1,343,257,977	7.46%	2,226,493,657	12.36%
	Total Saudi Investors	17,245,420,057	95.73%	17,238,082,837	95.69%	7,337,220	0.04%
GCC	Individuals	40,211,879	0.22%	55,812,406	0.31%	-15,600,528	-0.09%
	Institutions	243,159,887	1.35%	246,035,562	1.37%	-2,875,675	-0.02%
	GCC DPMs	392,924	0.00%	687,066	0.00%	-294,142	0.00%
	Total GCC Investors	283,764,690	1.58%	302,535,035	1.68%	-18,770,345	-0.10%
Foreign	SWAP Holders	208,643,110	1.16%	161,372,446	0.90%	47,270,664	0.26%
	Foreign Residents	253,986,346	1.41%	298,653,391	1.66%	-44,667,045	-0.25%
	QFls	23,542,453	0.13%	14,712,947	0.08%	8,829,507	0.05%
	Foreign DPMs	0	0%	0	0%	0	0.00%
	Strategic Partners	0	0%	0	0%	0	0.00%
	Total Foreign Investors	486,171,909	2.70%	474,738,784	2.64%	11,433,125	0.06%
Grand T	otal	18,015,356,655	100.00%	18,015,356,655	100.00%		



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR Millions (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,594,403,139	25.50%	2,428,081,227	13.48%	2,166,321,912	12.02%		
Non-Institutional	13,420,953,516	74.50%	15,587,275,428	86.52%	-2,166,321,912	-12.02%		
<b>Grand Total</b>	18,015,356,655	100.00%	18,015,356,655	100.00%				

#### **Definitions**

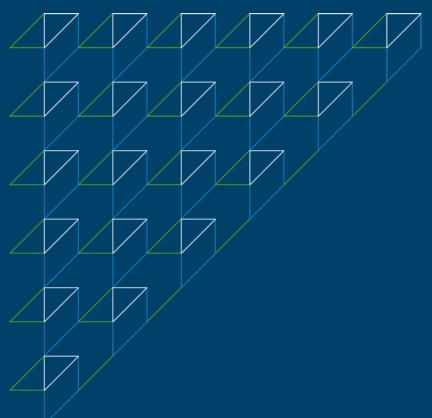
#### Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Stock Market Ownership Breakdown





#### Ownership Value (by Nationality and Investor Type)

#### Stock Market Ownership Breakdown - By Nationality and Investor Type As of 28 July 2016 **Weekly Change** As of 4 August 2016\* **Nationality Investor Type** Δ Holding Value Δ Ownership **Holding Value Ownership Holding Value** Ownership (SAR) (SAR) (%) (SAR) (%) (%) Individuals: 72,626,450,330 4.94% 71,153,107,282 4.92% -1,473,343,048 -0.02% Retail **HNWIs** 8.69% 8.69% 0.00% 127,798,213,047 125,645,506,453 -2,152,706,594 **IPIs** 245,407,267,317 16.68% 242,349,968,010 16.76% -3,057,299,307 0.08% Individual DPMs 3.590.055.858 0.24% 4.174.096.213 0.29% 584.040.355 0.05% 449,421,986,552 30.55% 443,322,677,958 30.66% -6.099.308.594 Sub Total (Individuals) 0.11% Institutions: Saudi -4,402,913,211 Corporates 261,261,131,741 17.76% 256,858,218,530 17.77% 0.01% 45.116.223.383 **Mutual Funds** 46,688,175,975 3.17% 3.12% -1,571,952,592 -0.05% GRE's 575,244,836,743 -11.298,003,742 -0.09% 39.10% 563,946,833,001 39.01% Institution DPMs 40.978.695.755 2.79% 41.876.604.862 2.90% 897.909.107 0.11% Sub Total (Institutions) 924,172,840,214 62.82% 907,797,879,777 62.79% -16,374,960,437 -0.03% 1.373.594.826.766 -22.474.269.031 Total Saudi Investors 93.36% 1,351,120,557,735 93.45% 0.09% Individuals -73.237.010 2.784.962.490 0.19% 2.711.725.480 0.19% 0.00% 2.26% 2.25% -745.410.721 -0.01% Institutions 33,257,482,407 32,512,071,686 **GCC** GCC DPMs 688,771,145 0.05% 666,932,866 0.05% -21,838,279 0.00% Total GCC Investors 2.50% 2.48% 36,731,216,042 35,890,730,031 -840.486.011 -0.02% **SWAP Holders** 13,537,868,896 0.92% 13,485,967,215 0.93% -51,901,681 0.01% Foreign Residents 4.213.426.626 0.29% 4.129.007.347 0.29% -84.419.279 0.00% **QFIs** 0.09% 0.09% 10,918,197 0.00% 1,349,827,093 1,360,745,290 **Foreign** Foreign DPMs 0.00% 0.00% 17.487.048 11.442.841 -6.044.207 0.00% Strategic Partners 41,795,429,678 2.84% 39,766,941,723 2.75% -2,028,487,955 -0.09% -2,159,934,925 Total Foreign Investors 60,914,039,341 4.14% 58,754,104,417 4.06% -0.08% **Grand Total** 1,471,240,082,149 100.00% 1,445,765,392,182 100.00% -25,474,689,967



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification								
	As of 28 July 2016		As of 4 August 2016*		Weekly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)		
Institutional	1,263,817,029,656.00	86.13%	1,242,126,045,620	85.91%	-21,690,984,036	-0.21%		
Non-Institutional	207,423,052,493.00	13.87%	203,639,346,562	14.09%	-3,783,705,931	0.21%		
Grand Total	1,471,240,082,149	100.00%	1,445,765,392,182	100.00%	-25,474,689,967			

#### **Definitions**

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