

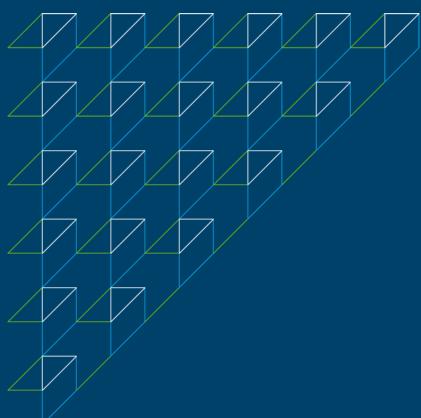
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 13 September 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a port turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

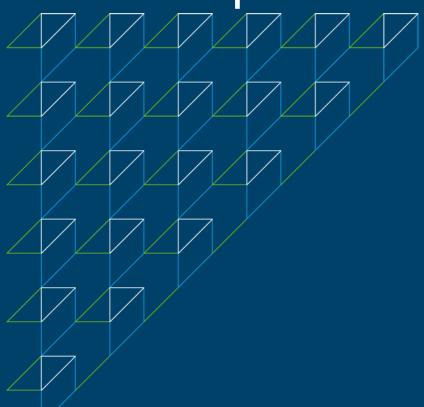
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 4,081,287,241 37.63% 5,007,137,943 46.17% -925,850,703 -8.54% **HNWIs** 29.24% 3,394,393,162 31.30% -223,593,208 -2.06% 3,170,799,954 **IPIs** 408.525.166 3.77% 315.302.158 2.91% 93.223.008 0.86% Individual DPMs 186,440,621 1.72% 139.949.294 1.29% 46.491.326 0.43% Sub Total (Individuals) 7,847,052,981 72.36% 8,856,782,558 81.67% -1,009,729,577 -9.31% Institutions: Saudi 1.728.684.648 1.266.352.945 11.68% Corporates 15.94% 462.331.703 4.26% **Mutual Funds** 122.807.994 1.13% 108.328.118 1.00% 14.479.875 0.13% GRE's 0 0.00% 162,823 0.00% -162,823 0.00% Institution DPMs 116.150.569 1.07% 409.101.820 3.77% -292.951.251 -2.70% Sub Total (Institutions) 1,967,643,211 18.14% 979,924,466 9.04% 987,718,746 9.11% Total Saudi Investors 9,814,696,192 90.50% 9,836,707,023 90.71% -22,010,831 -0.20% Individuals 37.471.523 0.35% 37,102,148 0.34% 369.375 0.00% Institutions 200.947.832 1.85% 218.710.017 2.02% -17.762.185 -0.16% GCC GCC DPMs 625,211 0.01% 602,570 0.01% 22,641 0.00% Total GCC Investors 239.044.566 2.20% 256.414.735 2.36% -17.370.169 -0.16% **SWAP Holders** 192,224,440 1.77% 314,224,161 2.90% -121,999,721 -1.12% -0.69% Foreign Residents 115.443.134 1.06% 190.100.716 1.75% -74.657.582 QFIs 482,919,195 4.45% 246,987,590 2.28% 235,931,605 2.18% Foreign Foreign DPMs 106.697 0.00% 0.00% 106.697 0.00% 0 Strategic Partners 0.00% 0.00% 0.00% Total Foreign Investors 790,693,466 7.29% 751,312,467 6.93% 39,381,000 0.36% **Grand Total** 10,844,434,225 100.00% 10,844,434,225 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded		Traded	
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	3,439,432,373	31.72%	2,215,700,256	20.43%		1,223,732,117	11.28%	
Non-Institutional	7,405,001,852	68.28%	8,628,733,969	79.57%		-1,223,732,117	-11.28%	
Grand Total	10,844,434,225	100.00%	10,844,434,225	100.00%				

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

تــداوك Tadawul

Ownership Value (by Nationality and Investor Type)

Nationality	Investor Type	As of 06 Septe	mber 2018	As of 13 Septe	mber 2018	Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals:							
	Retail	72,265,279,354	3.96%	73,600,052,051	4.07%	1,334,772,697	0.119	
	HNWIs	144,275,587,596	7.91%	142,432,953,422	7.88%	-1,842,634,174	-0.029	
	IPIs	252,128,284,224	13.82%	247,779,448,852	13.72%	-4,348,835,372	-0.109	
	Individual DPMs	5,472,078,837	0.30%	5,418,623,699	0.30%	-53,455,138	0.00%	
	Sub Total (Individuals)	474,141,230,011	25.98%	469,231,078,024	25.98%	-4,910,151,988	-0.019	
Saudi	Institutions:							
	Corporates	288,433,034,526	15.81%	285,392,885,637	15.80%	-3,040,148,889	-0.01%	
	Mutual Funds	92,934,023,945	5.09%	92,174,213,687	5.10%	-759,810,258	0.019	
	GRE's	711,400,903,248	38.98%	706,059,001,865	39.09%	-5,341,901,384	0.109	
	Institution DPMs	126,313,847,659	6.92%	124,389,716,802	6.89%	-1,924,130,857	-0.04%	
	Sub Total (Institutions)	1,219,081,809,378	66.81%	1,208,015,817,991	66.87%	-11,065,991,387	0.079	
	Total Saudi Investors	1,693,223,039,389	92.79%	1,677,246,896,014	92.85%	-15,976,143,374	0.06%	
	Individuals	3,005,382,158	0.16%	2,988,348,495	0.17%	-17,033,662	0.00%	
000	Institutions	33,954,442,242	1.86%	33,758,764,308	1.87%	-195,677,934	0.019	
GCC	GCC DPMs	809,302,070	0.04%	800,012,405	0.04%	-9,289,665	0.00%	
	Total GCC Investors	37,769,126,470	2.07%	37,547,125,208	2.08%	-222,001,262	0.01%	
	SWAP Holders	13,557,538,212	0.74%	13,110,711,536	0.73%	-446,826,676	-0.029	
	Foreign Residents	3,566,233,430	0.20%	3,494,063,563	0.19%	-72,169,867	0.009	
Foreign	QFIs	15,425,866,605	0.85%	15,248,636,401	0.84%	-177,230,203	0.009	
	Foreign DPMs	2,870,724,714	0.16%	2,975,086,596	0.16%	104,361,882	0.019	
	Strategic Partners	58,414,480,395	3.20%	56,789,532,619	3.14%	-1,624,947,776	-0.069	
	Total Foreign Investors	93,834,843,356	5.14%	91,618,030,716	5.07%	-2,216,812,641	-0.07%	
Grand 1	otal	1,824,827,009,215	100.00%	1,806,412,051,938	100.00%	-18,414,957,277		



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
	As of 06 September 2018		As of 13 September 2018		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,601,714,526,677	87.77%	1,583,896,634,406	87.68%	-17,817,892,271	-0.09%			
Non-Institutional	223,112,482,538	12.23%	222,515,417,532	12.32%	-597,065,006	0.09%			
Grand Total	1,824,827,009,215	100.00%	1,806,412,051,938	100.00%	-18,414,957,277				

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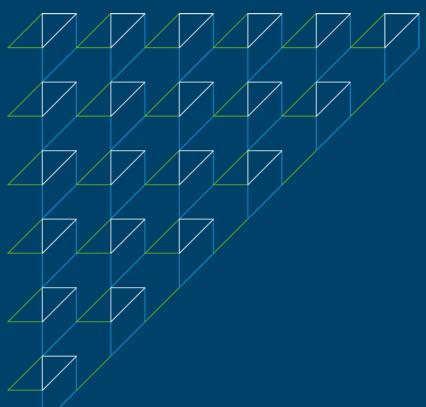
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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nomu-P	arallel Market Val	ue Traded I	Breakdown -	By Nationa	lity and Inves	tor Type		
Nationality		Buy		Sell		Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
	Individuals	6,032,338	98.45%	5,596,998	91.34%	435,340	7.10%	
o "	Corporates	45,000	0.73%	339,626	5.54%	-294,626	-4.81%	
Saudi	Institution	0	0.00%	155,834	2.54%	-155,834	-2.54%	
	Total Saudi Investors	6,077,338	99.18%	6,092,457	99.43%	-15,119	-0.25%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
	Foreign Residents	50,005	0.82%	34,886	0.57%	15,119	0.25%	
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	50,005	0.82%	34,886	0.57%	15,119	0.25%	
Grand T	otal	6,127,343	100.00%	6,127,343	100.00%			
Nomu-Pa	rallel Market Value T	raded Break	down - By Inve	estor Classific	cation			
Investor Classification		Bu	y	Sel	ı	Net Value	Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
Institutional		45,000	0.73%	495,460	8.09%	-450,460	-7.35%	
Non-Institution	onal	6,082,343	99.27%	5,631,884	91.91%	450,460	7.35%	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

6,127,343

100.00%

100.00%

Non Institutional:

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

6,127,343

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

		As of 06 September 2018		As of 13 September 2018		Weekly Change		
Nationality	Investor Type	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals	2,051,147,478	92.12%	1,985,860,376	91.48%	-65,287,102	-0.64%	
	Corporates	107,696,917	4.84%	115,717,918	5.33%	8,021,001	0.49%	
	Institution	43,225,392	1.94%	43,771,557	2.02%	546,165	0.07%	
	Total Saudi Investors	2,202,069,786	98.90%	2,145,349,851	98.82%	-56,719,935	-0.07%	
	Individuals	25,223	0.00%	25,223	0.00%	0	0.00%	
GCC	Institutions	12,977,518	0.58%	13,605,462	0.63%	627,944	0.04%	
	Total GCC Investors	13,002,741	0.58%	13,630,685	0.63%	627,944	0.04%	
	SWAP Holders	913,582	0.04%	915,107	0.04%	1,525	0.00%	
Foreign	Foreign Residents	1,982,657	0.09%	2,052,333	0.09%	69,677	0.01%	
	QFIs	8,641,267	0.39%	8,955,524	0.41%	314,256	0.02%	
	Total Foreign Investors	11,537,506	0.52%	11,922,964	0.55%	385,458	0.03%	
Frand T	otal	2,226,610,033	100.00%	2,170,903,500	100.00%	-55,706,533		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 06 September 2018		As of 13 September 2018		Weekly Change		hange		
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	173,454,675	7.79%	182,965,567	8.43%		9,510,892	0.64%		
Non-Institutional	2,053,155,358	92.21%	1,987,937,933	91.57%		-65,217,425	-0.64%		
Grand Total	2,226,610,033	100.00%	2,170,903,500	100.00%		-55,706,533			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



