

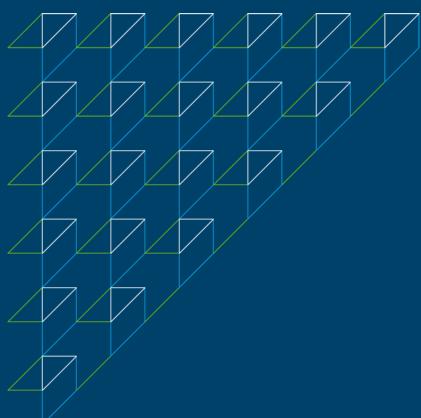
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 28 November 2019



Definitions



Monthly Stock Market Ownership and Trading Activity Report



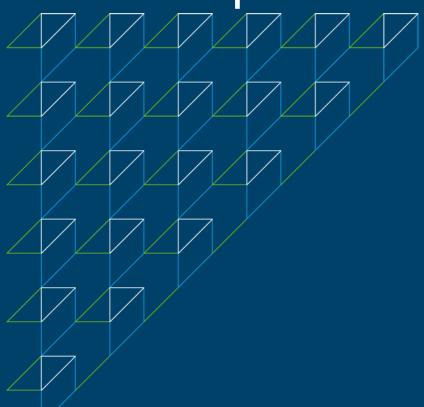
Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
Gadai	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents & Others	Investors with a valid residency permit (Iqama) and others (excluding SWAP, QFIs, DPM & Strategic Investors).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Investors	A foreign legal entity that aims to own a strategic shareholding in listed companies.					
*Nomu-Parallel Market Individual	Individuals who fulfill any of the following: - Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.						

Investors

- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown



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Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys % of Total Sells SAR (% Buy - % Sell) (Buy - Sell) Individuals: Retail 4,474,718,276 29.70% 4,800,438,942 31.87% -325,720,666 -2.16% **HNWIs** 18.35% 2,395,598,282 15.90% 368,379,577 2.45% 2,763,977,859 **IPIs** 303.067.595 2.01% 760.455.400 5.05% -457.387.805 -3.04% Individual DPMs 116.043.943 0.77% 307.034.688 2.04% -190.990.744 -1.27% Sub Total (Individuals) 7,657,807,673 50.83% 8,263,527,312 54.86% -605,719,638 -4.02% Institutions: Saudi 7.86% 600.721.510 3.99% 583.625.979 3.87% Corporates 1.184.347.489 1.34% **Mutual Funds** 201.190.454 1.094.801.868 7.27% -893.611.414 -5.93% GRE's 0 0.00% 12,164,450 0.08% -12,164,450 -0.08% Institution DPMs 192.221.973 1.28% 151.290.133 1.00% 40.931.841 0.27% Sub Total (Institutions) 1,577,759,916 10.47% 1,858,977,960 12.34% -281,218,044 -1.87% Total Saudi Investors 9,235,567,590 61.31% 10,122,505,272 67.20% -886,937,682 -5.89% Individuals 16.179.619 0.11% 50,197,431 0.33% -34.017.813 -0.23% Institutions 171.740.357 1.14% 517.924.166 3.44% -346.183.809 -2.30% GCC GCC DPMs 0.00% 0.03% -3,812,293 -0.03% 187,493 3,999,786 Total GCC Investors 188.107.468 1.25% 572.121.383 3.80% -384.013.914 -2.55% **SWAP Holders** 14,660,875 0.10% 62,323,693 0.41% -47,662,818 -0.32% Foreign Residents & Others 124.776.498 0.83% 125.254.243 0.83% -477.745 0.00% **QFIs** 5,501,026,861 36.52% 4,181,970,870 27.76% 1,319,055,991 8.76% **Foreign** Foreign DPMs 161.419 0.00% 125.250 0.00% 36.169 0.00% Strategic Investor 0.00% 0 0 0 0.00% 0.00% Total Foreign Investors 5,640,625,654 37.44% 4,369,674,057 29.01% 1,270,951,597 8.44% **Grand Total** 15,064,300,712 100.00% 15,064,300,712 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	7,684,648,460	51.01%	7,692,811,814	51.07%		-8,163,354	-0.05%		
Non-Institutional	7,379,652,252	48.99%	7,371,488,898	48.93%		8,163,354	0.05%		
Grand Total	15,064,300,712	100.00%	15,064,300,712	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 21 November 2019 As of 28 November 2019 **Nationality Investor Type Holding Value** Ownership **Holding Value** Ownership Δ Holding Value Ownership (SAR) (SAR) (%) (SAR) (%) (%) Individuals: Retail 74,297,018,024 3.91% 73,577,122,413 3.99% -719,895,611 0.07% **HNWIs** 7.75% 144,101,806,944 7.81% -2,917,370,053 0.07% 147,019,176,997 **IPIs** 262.127.536.139 13.81% 254.494.982.421 13.80% -7.632.553.718 -0.01% Individual DPMs 4.555.623.276 0.24% 4.331.381.668 0.23% -224.241.608 -0.01% Sub Total (Individuals) 487,999,354,436 25.71% 476,505,293,446 25.84% -11,494,060,990 0.13% Institutions: Saudi Corporates 17.50% 323.642.290.231 17.55% -8.529.013.271 0.05% 332.171.303.502 **Mutual Funds** 196.244.005.907 10.34% 190.266.841.377 10.32% -5.977.164.530 -0.02% GRE's 648,481,046,899 34.17% 625,540,789,943 33.92% -22,940,256,956 -0.25% Institution DPMs 25.340.337.786 1.34% 24.478.193.568 1.33% -862.144.218 -0.01% Sub Total (Institutions) 1.202.236.694.094 63.34% 1,163,928,115,120 63.11% -38.308.578.974 -0.23% Total Saudi Investors -49,802,639,964 1,690,236,048,530 89.05% 1,640,433,408,566 88.95% -0.11% Individuals 2.395.665.956 0.13% 2.314.064.259 0.13% -81,601,697 0.00% Institutions 31.312.153.722 1.65% 30.354.271.150 1.65% -957.882.572 0.00% GCC GCC DPMs 0.03% 0.03% -10,090,645 0.00% 575,788,724 565,698,079 Total GCC Investors 34.283.608.401 1.81% 33.234.033.488 1.80% -1.049.574.913 0.00% **SWAP Holders** 3,127,265,270 0.16% 3,017,415,748 0.16% -109,849,522 0.00% Foreign Residents & Others 15.932.664.066 0.84% 13.200.647.706 0.72% -2.732.016.361 -0.12% **QFIs** 111,222,808,959 5.86% 111,793,750,710 6.06% 570,941,751 0.20% **Foreign** Foreign DPMs 17.109.214 0.00% 16.761.630 0.00% -347.584 0.00% 0.03% Strategic Investor 43.200.711.361 2.28% 42.606.946.826 2.31% -593.764.535 Total Foreign Investors 173,500,558,870 9.14% 170.635.522.620 9.25% -2,865,036,250 0.11% **Grand Total** 1,844,302,964,674 100.00% 1,898,020,215,801 100.00% -53,717,251,127



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
	As of 21 Nove	mber 2019	As of 28 November 2019		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership			
Institutional	1,668,426,693,292	87.90%	1,618,593,158,244	87.76%	-49,833,535,048	-0.14%			
Non-Institutional	229,593,522,509	12.10%	225,709,806,430	12.24%	-3,883,716,079	0.14%			
Grand Total	1,898,020,215,801	100.00%	1,844,302,964,674	100.00%	-53,717,251,127				

Definitions

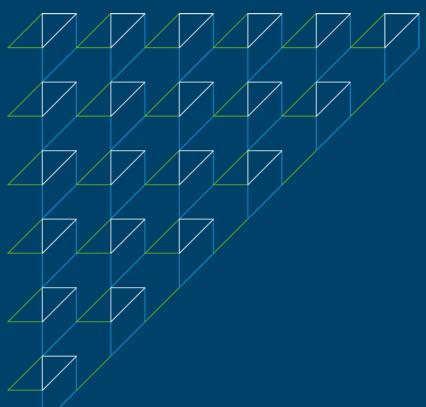
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nomu-P	arallel Market V	alue Traded E	Breakdown	- By Nationa	lity and Inve	estor Type	
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
	Individuals	205,600,115	96.31%	193,419,634	90.60%	12,180,481	5.71%
01	Corporates	957,200	0.45%	15,207,750	7.12%	-14,250,550	-6.68%
Saudi	Institution	70,000	0.03%	383,674	0.18%	-313,674	-0.15%
	Total Saudi Investors	206,627,315	96.79%	209,011,058	97.91%	-2,383,743	-1.12%
	Individuals	0	0.00%	0	0.00%	0	0.00%
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
Familian	Foreign Residents	6,855,770	3.21%	4,472,027	2.09%	2,383,743	1.12%
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	6,855,770	3.21%	4,472,027	2.09%	2,383,743	1.12%
Grand T	otal	213,483,084	100.00%	213,483,084	100.00%		
Nomu-Pa	rallel Market Value	Traded Break	down - By In	vestor Classific	cation		
Investor Classification		Bu	у	Sel	ı	Net Value	Traded
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional		1,027,200	0.48%	15,591,424	7.30%	-14,564,224	-6.82%
Non-Institution	onal	212,455,884	99.52%	197,891,660	92.70%	14,564,224	6.82%

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

213,483,084

100.00%

100.00%

Non Institutional:

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

213,483,084

Weekly Report – Nomu-Parallel Market



Δ Ownership

(%)

-2.33%

2.33%

Δ Holding Value

(SAR)

-19,158,154

682,833,154

663,675,000

Ownership Value (by Nationality, Investor Type, & Classification)

Holding Value

(SAR)

130,899,557

1.879.262.943

2,010,162,500

Nationality	Investor Type	As of 21 November 2019		As of 28 November 2019		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownershi _l (%)	
	Individuals	1,872,214,114	93.14%	2,552,254,731	95.45%	680,040,618	2.32	
o "	Corporates	126,434,068	6.29%	106,880,600	4.00%	-19,553,467	-2.29	
Saudi	Institution	3,704,906	0.18%	4,072,556	0.15%	367,651	-0.039	
	Total Saudi Investors	2,002,353,087	99.61%	2,663,207,888	99.60%	660,854,801	-0.019	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00	
	Institutions	0	0.00%	0	0.00%	0	0.00	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00	
Fausien	Foreign Residents	7,048,829	0.35%	9,841,366	0.37%	2,792,536	0.02	
Foreign	QFIs	760,583	0.04%	788,246	0.03%	27,663	-0.01	
	Total Foreign Investors	7,809,413	0.39%	10,629,612	0.40%	2,820,199	0.01	
Grand Total		2,010,162,500	100.00%	2,673,837,500	100.00%	663,675,000		

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Institutional

Non-Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

6.51%

93.49%

100.00%

Ownership

(%)

Holding Value

(SAR)

111,741,403

2,562,096,097

2,673,837,500

Ownership

(%)

4.18%

95.82%

100.00%

Non Institutional:

Investor Classification

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



